C A N A D A PROVINCE OF QUEBEC DISTRICT OF MONTREAL S U P E R I O R C O U R T (Commercial Division)
(Sitting as a court designated pursuant to the Bankruptcy and Insolvency Act (the "BIA"),
R.S.C. 1985, c. B-3)

No.: 500-11-057804-201 No.: 500-11-057805-208

IN THE MATTER OF THE NOTICES OF INTENTION TO MAKE A PROPOSAL OF:

FREEMARK APPAREL BRANDS RETAIL BE INC.

- and -

FREEMARK APPAREL BRANDS GROUP INC.

**Debtors/Petitioners** 

- and -

RICHTER ADVISORY GROUP INC.

**Trustee** 

MOTION FOR A SECOND EXTENSION OF TIME TO FILE A PROPOSAL (Section 50.4(9) of the *Bankruptcy and Insolvency Act (the "BIA"*)

TO ONE OF THE HONOURABLE JUDGES OF THE SUPERIOR COURT OR THE REGISTRAR, SITTING IN COMMERCIAL DIVISION, IN AND FOR THE JUDICIAL DISTRICT OF MONTRÉAL, THE DEBTOR RESPECTFULLY SUBMITS THE FOLLOWING:

#### Introduction

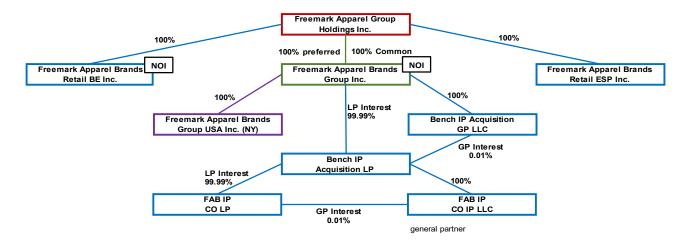
1. On January 21, 2020, Freemark Apparel Brands Retail BE Inc. ("FAB Retail") and Freemark Apparel Brands Group Inc. ("FAB Wholesale" and, together with FAB Retail, the "Debtors") each filed a notice of intention to make a proposal and Richter Advisory Group Inc. ("Richter") was designated as trustee, as appears from the Court record.

- 2. On February 20, 2020, this court extended the delay for the Debtors' to file a proposal to April 3, 2020, as appears from the record of this court.
- 3. On March 27, 2020, this court issued an *Order Approving a Transaction and Ordering the Assignment of Agreements*, thereby approving a transaction between FAB Wholesale and 11951432 Canada Inc. regarding certain assets of FAB Wholesale, as appears from the record of this Court.
- 4. By the present motion, the Debtors seek a second extension of time for the filing of a proposal until May 15, 2020, for the reasons more fully explained below.

# The Debtors' Business and Creditors

## (i) Business and Corporate Structure

- The Debtors are companies governed by the Canada Business Corporations Act, R.S.C. 1985, c. C-44, incorporated in 2017. Their registered office is located in Montreal.
- 6. The organizational chart for the FAB group of companies (the "**FAB Group**"), which includes the two Debtors, can be represented as follows:



- 7. The FAB Group is a retailer and wholesaler of branded apparel.
- 8. FAB Retail operates a clothing retail business from a total of 25 retail locations throughout Canada under the Bench brand (the "**Stores**") and online. FAB Retail does not own any immovable property. All Stores premises are leased from third party landlords.
- 9. FAB Wholesale operates the wholesale business of the FAB Group. FAB Wholesale has relationships with The Bay, Simons, Costco, Winners, Saks Off 5th and other retailers.

10. Immediately prior to the filing of the NOI, the FAB Group had approximately 338 full-time and part-time employees. On January 21, 2020, approximately 25 employees were terminated. As a result of the closure of all of FAB Retail's Stores on March 19, 2020 due to the impact of the coronavirus, most of the remaining employees, which were Store employees, were terminated.

## (ii) Indebtedness and Obligations

- 11. The Debtors' only secured creditors are Accord Financial Inc. ("Accord"), Freemark Apparel Holdings Inc. ("FAHI") and Gordon Brothers Brands, LLC ("GBB").
- 12. Accord, the Debtors and other related entities are party to a Loan Agreement dated as at May 12, 2017, as amended (the "Loan Agreement").
- 13. The Debtors' obligations under the Loan Agreement are secured by first ranking security and liens on substantially all of the Debtors' assets.
- 14. As a result of the Debtors' insolvency and the imminent filing of the NOIs, on January 21, 2020, Accord, the Debtors and other related entities entered into a forbearance agreement (the "Forbearance Agreement").
- 15. The Forbearance Agreement was necessary to ensure that the Debtors would have access to financing during the NOI proceedings.
- 16. As at the date of the filing of the NOIs, the Debtors owed approximately CA \$15.1 million to Accord. Since the filing of the NOIs, the Debtors' indebtedness to Accord has been substantially reduced to approximately CA \$7.6 million as of March 22, 2020, as a result of the Liquidation Sale (as defined below), and will be further reduced as a result of the Transaction (as defined below).
- 17. As at the date of the filing of the NOIs, the Debtors owed approximately CA \$14,686,335 to FAHI in respect of shareholder loans.
- 18. As at the date of the filing of the NOIs, the Debtors owed approximately US \$4,534,000 to GBB in respect of a balance of sale for the purchase of Bench Americas IP (as defined below). As a result of the Transaction, the Debtors indebtedness to GBB will be repaid in full.
- 19. As at the date of the filing of the NOIs, FAB Retail owed an aggregate amount of approximately \$738,000 to various unsecured creditors, including trade creditors such as suppliers and Landlords. As at the date of the filing of the NOIs, FAB Wholesale owed an aggregate amount of approximately \$5.2 million to various unsecured creditors. It is expected that the actual amounts owing to the Debtors' unsecured creditors may vary once a claims process has been put in place and as a result of the disclaimer, on March 20, 2020, of all of FAB Retail's leases for the Stores.

# **Debtors' Activities Since the Filing of the NOIs**

# (i) Liquidation Sale

- 20. On January 31, 2020, this Court rendered an order authorizing FAB Retail to conduct a liquidation sale (the "Liquidation Sale") of all of the retail inventory located in the Stores and of all of the furnishings, fixtures and equipment located therein.
- 21. Following the issuance of the Liquidation Order, FAB Retail commenced the Liquidation Sale. FAB Retail and Richter expected that the Liquidation Sale would continue until at least the end of April, 2020.
- 22. However, as a result of the impact of the coronavirus, and similar to many other retailers, FAB Retail has had no choice but to close all of its Stores effective March 19, 2020.
- 23. On March 20, 2020, FAB Retail issued notices to its lessors to disclaim or resiliate the leases in respect of each of its Stores pursuant to subsection 65.2 of the *BIA*.
- 24. On March 23, 2020, FAB Wholesale issued a notice to its lessor to resiliate the lease in respect of its warehouse space pursuant to subsection 65.2 of the *BIA*. FAB Wholesale is negotiating a short-term extension of the warehouse lease which will see it occupy less space at a reduced rent for a period of a few months.
- 25. Following the closure of the Stores, FAB Retail has begun the process to return all remaining retail inventory (the "Remaining Retail Inventory") to its Montreal warehouse and intends to liquidate the said inventory at a later date to be determined once the Covid-19 pandemic is over. No efficient and appropriate liquidation can be pursued for the time being.
- 26. Given the unexpected impact of the Covid-19 pandemic and its economic consequences, even before the closure of the Stores and the termination of the retail operations and of the related Liquidation Sale, the cash-flow did not allow for the payment of the rent for the second half of March 2020. However, notices of termination were sent to all landlords without delay. Therefore, although the March 15 rent payment has not been made, the extension sought in the present Motion will not cause the landlords to suffer a greater prejudice than if a bankruptcy was to occur on April 3, 2020.

## (ii) Sale and Investment Solicitation Process

27. On February 7, 2020, the Debtors, with the assistance of Richter, launched a sale and investment solicitation process (the "**SISP**") in respect of:

- (i) certain intellectual property and other rights relating to the "Bench" brand in respect to Canada, the United States and certain other jurisdictions in the Americas (the "Bench Americas IP") owned by FAB Wholesale through its wholly owned affiliate FAB IP CO LP ("FAB IP");
- (ii) the right to acquire the certain intellectual property and other rights and licenses relating to the "Bench" brand for those territories not included within the Bench Americas IP (the "Bench ROW IP"). The Bench ROW IP is owned by an affiliate of GBB. FAB Wholesale has the exclusive option to purchase same; and
- (iii) the order book owned by FAB Wholesale.
- 28. On March 13, 2020, the deadline to submit bids, Richter received only one offer in accordance with the SISP, from 11951432 Canada Inc. (the "Purchaser"), an entity related to the Debtors. Richter, in consultation with Accord, and without the involvement of the Debtors or their counsel, concluded that the transaction contemplated in the offer submitted by the Purchaser (the "Transaction") was in the best interest of the Debtors' stakeholders.
- 29. On March 27, 2020, this court issued an order approving the Transaction, as appears from the record of this court.
- 30. The Transaction is expected to close on March 30, 2020.
- 31. Pursuant to the Transaction, all Canadian wholesale orders placed with FAB Wholesale for products to be shipped on or prior to April 26, 2020, all bookings for products to fulfil these purchase orders and all present and future inventory of products that are intended for such purchase orders were excluded from the Transaction (the "Excluded Purchase Orders").
- 32. FAB Wholesale intends to continue to fulfill the Excluded Purchase Orders, for the benefit of its creditors.

## **Extension of Time**

- 33. Since the filing of the NOIs, the Debtors, with the assistance of Richter, have been diligently working to assess its options and alternatives to maximize the value of its assets for the benefit of their creditors.
- 34. The extension of time sought herein will allow the Debtors to assess their options with respect to the Remaining Retail Inventory, to complete the fulfilment of the Excluded Purchase Orders and to determine whether or not a viable proposal can be formulated for the benefit of their creditors.
- 35. Richter supports the issuance of the order sought herein.

- 36. Accord Financial Inc. and FAHI, two of the Debtors' secured creditors, have been notified of the presentation of the present motion and have confirmed that they support the issuance of the order sought herein. As for GBB, it will be repaid in full as a result of the Transaction.
- 37. A copy of the Debtors' cash-flow statement and a copy of Richter's fourth report on the state of the Debtors' business and financial affairs, are communicated herewith, *en liasse*, as **Exhibit R-1**.
- 38. If the extension sought is granted, the Debtors as well as Richter are not aware that any creditor will be materially prejudiced. On the contrary, if the extension is not granted and the Debtors become bankrupt, a significant prejudice will be suffered by all of the Debtors' stakeholders, including its creditors.
- 39. The Debtors have acted and are acting in good faith and with due diligence.
- 40. The present motion is well founded in fact and in law.

## FOR THESE REASONS, MAY IT PLEASE THE COURT TO:

- [1] **GRANT** the present *Motion for a Second Extension of Time to File a Proposal*;
- [2] **EXTEND** to May 15, 2020, the time granted to the Debtors, Freemark Apparel Brands Group Inc. and Freemark Apparel Brands Retail BE Inc., to file a proposal with the Official Receiver;
- [3] ORDER the provisional execution of the order to the rendered notwithstanding any appeal.
- [4] THE WHOLE without costs, save in case of contestation.

MONTREAL, March 30, 2020

**DAVIES WARD PHILLIPS & VINEBERG LLP** 

Counsel for Freemark Apparel Brands Group Inc. and Freemark Apparel Brands Retail BE Inc.

Lavier Wood Phillips 3 Vinesco UP

# AFFIDAVIT

I, the undersigned, Lawrence Routtenberg, co-president of Freemark Apparel Brands Retail BE Inc. and Freemark Apparel Brands Group Inc., having a place of business at 5640, Paré Street, in the City of Mont-Royal, Quebec, solemnly declare the following:

- I am the co-president of the Debtors/Petitioners herein and I am duly authorized for the purposes hereof;
- I have taken cognizance of the attached Motion for a Second Extension of Time to File a Proposal; and
- 3. All the facts alleged in the said motion are true.

AND I HAVE SIGNED

Lawrence Routtenberg

Solemnly affirmed before me in Montréal on the 30th day of March, 2020

Commissioner of Oaths

Member of the Barreau du Québic

305591-4

# C A N A D A PROVINCE OF QUEBEC DISTRICT OF MONTREAL

S U P E R I O R C O U R T (Commercial Division)
(Sitting as a court designated pursuant to the Bankruptcy and Insolvency Act (the "BIA"), R.S.C. 1985, c. B-3)

No.: 500-11-057804-201 No.: 500-11-057805-208

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FREEMARK APPAREL BRANDS RETAIL BE INC.

- and -

FREEMARK APPAREL BRANDS GROUP INC.

**Debtors/Petitioners** 

- and -

RICHTER ADVISORY GROUP INC.

**Trustee** 

#### **LIST OF EXHIBITS**

**EXHIBIT R-1** En liasse, copy of the Debtors' cash-flow statement and copy of Richter Advisory Group Inc.'s fourth report on the state of the Debtors' business and financial affairs

MONTREAL, March 30, 2020

**DAVIES WARD PHILLIPS & VINEBERG LLP** 

Counsel for Freemark Apparel Brands Group Inc. and Freemark Apparel Brands Retail BE Inc.

Lavier Ward Phillips 3 Vinesey 47

# C A N A D A PROVINCE OF QUEBEC DISTRICT OF MONTREAL

S U P E R I O R C O U R T (Commercial Division)
(Sitting as a court designated pursuant to the Bankruptcy and Insolvency Act (the "BIA"), R.S.C. 1985, c. B-3)

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FREEMARK APPAREL BRANDS RETAIL BE INC.

- and -

FREEMARK APPAREL BRANDS GROUP INC.

**Debtors/Petitioners** 

- and -

RICHTER ADVISORY GROUP INC.

**Trustee** 

# **NOTICE OF PRESENTATION**

TO: the Service List

**TAKE NOTICE** that the attached *Motion for a Second Extension of Time to File a Proposal* will be presented for hearing and allowance on April 3, 2020 at 9:30 am, or so soon thereafter as counsel may be heard. Dial-in information for the hearing will be sent to the service list when available.

DO GOVERN YOURSELF ACCORDINGLY.

MONTREAL, March 30, 2020

DAVIES WARD PHILLIPS & VINEBERG LLP

Counsel for Freemark Apparel Brands Retail BE Inc. and Freemark Apparel Brands Group Inc.

avier Wood Phillips 3 Vinesey 47

## No. 500-11-057804-201 500-11-057805-208

## SUPERIOR COURT

(Commercial Division)
District of Montreal

# IN THE MATTER OF THE NOTICE OF INTENTION TO MAKE A PROPOSAL OF:

FREEMARK APPAREL BRANDS RETAIL BE INC. AND FREEMARK APPAREL BRANDS GROUP INC.

**Debtors/Petitioners** 

-and-

RICHTER ADVISORY GROUP INC.

Trustee

Motion for a Second Extension of Time to File a Proposal, Affidavit, List of Exhibits and Notice of Presentation

## **ORIGINAL**

DAVIES

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