CANADA

PROVINCE OF QUÉBEC DISTRICT OF TERREBONNE

No.: 700-11-016462-162 700-11-016463-160 SUPERIOR COURT

Commercial Division

IN THE MATTER OF THE NOTICES OF INTENTION TO MAKE A PROPOSAL OF:

2806436 CANADA INC.

-and-

2818396 CANADA INC.

Applicants

-and-

RICHTER ADVISORY GROUP INC.

Trustee

THIRD APPLICATION FOR THE ISSUANCE OF ORDERS EXTENDING THE STAY PERIOD

(Section 50.4(9) of the Bankruptcy and Insolvency Act)

TO ONE OF THE JUDGES OR REGISTRAR OF THE SUPERIOR COURT SITTING IN COMMERCIAL DIVISION, IN AND FOR THE DISTRICT OF TERREBONNE, THE APPLICANTS RESPECTFULLY SUBMIT THE FOLLOWING:

I. ORDER SOUGHT

- As further described below, each of the Applicants, 2806436 Canada Inc. and 2818396 Canada Inc., respectively doing business under the names "*Neuco Image Group*" ("Neuco") and "*Ultrapac Group*" ("Ultrapac"), hereby seek the issuance of an order extending the Stay Period (as defined below) until September 1, 2016.
- 2. Given the filing by each of Neuco and Ultrapac of a *Notice of Intention to Make a Proposal* (collectively, the "**NOIs**", individually, an "**NOI**") pursuant to the *Bankruptcy and Insolvency Act* (the "**BIA**"), the present application has been filed by each of these Applicants in the court files bearing numbers 700-11-016462-162 and 700-11-016463-160.

II. <u>OVERVIEW</u>

- 3. The Applicants, Neuco and Ultrapac, were leading manufacturers of private label health and beauty care products in Canada.
- 4. As part of their businesses, the Applicants offered to their customers turnkey services for all of their private label needs, starting with the initial concept, the development of a formula, the marketing research, the design of the package to manufacturing and distribution. More specifically, the Applicants assisted their customers with, *inter alia*, the following:
 - a) Research and development;
 - b) Conception and design for products and private labels;
 - c) Development of packaging solutions; and
 - d) Logistics for shipping and distribution of products.
- 5. On March 22, 2016, Neuco and Ultrapac each filed an NOI pursuant to the BIA, with the objective of selling their assets on the most favorable terms possible under the circumstances and keep their business and operations intact as a going concern to the greatest extent possible.
- 6. On the same date, Neuco and Ultrapac each filed an *Application for the Issuance of Orders Authorizing a Sale of Assets* (the "**Sale Applications**") seeking the authorization the sell all or substantially of their assets as a going concern, as appears from the court record.
- 7. As further described in the Sale Applications, the NOIs and the Sale Applications were filed in a context where:
 - a) Neuco and Ultrapac had been experiencing financial difficulties for the past several years, and were in a position where they could no longer generate sufficient liquidities to allow them to meet their obligations as they became due, and, as such, had become insolvent;
 - b) Therefore, starting in late December 2015 and early January 2016, the Applicants, with the assistance and under the supervision of Richter Advisory Group Inc. ("**Richter**" or the "**Trustee**") then acting as the financial consultant of the Applicants first ranking secured creditor, the Canadian Imperial Bank of Commerce ("**CIBC**") initiated a sale investment and solicitation process (the "**SISP**") in order to thoroughly canvass the market in view of finding a suitable investor, financier or purchaser for the Applicants' business and, ultimately, allow them to continue their business and operations as a going concern; and
 - c) Following numerous attempts by the Applicants and Richter to secure an acceptable binding offer in the context of the SISP, an Offer to Purchase

(as amended and restated, the "**Davion Offer**") was executed between the Applicants and Davion Inc., acting on behalf of 9338-9641 Québec Inc. (the "**Purchaser**"), whereby the Purchaser offered to purchase all or substantially all of the Applicants' assets, *as a going concern*.

- 8. After careful review, both the Applicants and Richter believed that the sale transaction contemplated under the Davion Offer (the "Transaction") represented the best offer under the circumstances as it would secure the working capital funds necessary to continue both Neuco's and Ultrapac's ongoing operations, preserve the employment for substantially all of their employees, and ultimately maximize the value of their assets and their businesses for the benefit of all of their stakeholders.
- 9. At that point, given the results of the SISP, which were further described in the Sale Applications and in the report prepared by Richter in support thereof, it was believed that unless the Transaction was completed and implemented within the best delays, the Applicants would imminently suffer a severe liquidity crisis preventing them from, *inter alia*, not only funding their on-going operations and paying their employees, but also to even attempt to seek an alternative purchaser.
- 10. On March 24, 2016, this Court granted the Sale Applications and rendered in each of the court files bearing numbers 700-11-016462-162 and 700-11-016463-160 an order approving the Davion Offer and the Transaction, and authorizing the transfer of the Applicants' assets to Davion free and clear of all charges, save exception, as appears from the Court Record (the "Approval and Vesting Orders").
- 11. On the same date, the Transaction closed and the purchase price set forth under the Davion Offer was paid to the Trustee, acting as escrow agent. However, as further described below, some of the elements of the Transaction remain to be completed *post-closing*.

III. REQUEST FOR AN EXTENSION OF THE STAY PERIOD

- 12. The Applicants hereby request, pursuant to section 50.4(9) of the BIA, a third extension of the stay period resulting from the filing of the NOIs (the "Stay Period") in order to, *inter alia*:
 - a) Complete and finalize the transition of the Applicants' business and operations to the Purchaser;
 - b) Complete and finalize the transfer of the Applicants' assets to the Purchaser, as contemplated in the Davion Offer; and, finally
 - c) Assess the possibility of filing a proposal to their creditors and potentially preserving tax losses.

(A) Transition of the Applicants' Business and Operations to the Purchaser

- 13. As previously stated, the Transaction as set forth in the Davion Offer contemplated the purchase by the Purchaser of all or substantially all of the Applicants' assets (the "**Purchased Assets**"), with a view of continuing the Applicants' business and operations, as a going concern.
- 14. As such, since the closing of the Transaction, the Applicants and the Purchaser have been working closely together towards transferring the former's business and operations to the latter in a manner which would allow such transition to appear seamless, to the extent possible.
- 15. As an example, since the closing of the Transaction, the Applicants and the Purchaser have both put in significant efforts in reaching out to, *inter alia*:
 - a) the Applicants' principal suppliers;
 - b) the Applicants' principal clients; and
 - c) the Applicants' employees,

in order to reassure them of the Purchaser's intention in continuing the Applicants' business and operations, preserve the business relationship which the Applicants had with such parties and, in some cases, enter into new agreements with such suppliers and clients.

16. The Applicants submit that the extension of the Stay Period, as requested herein, will allow to complete and finalize the full transition the Applicants' business and operations to the Purchaser.

d) Filing of Claim in Respect of the SR&ED Tax Credit

- 17. In addition to the foregoing, the Applicants also submit that the extension of the Stay Period is necessary in order to facilitate the transfer of all of the Purchased Assets to the Purchaser, as contemplated in the Davion Offer, which included their claim *vis-à-vis* the Canada Revenue Agency ("**CRA**") in respect of the SR&ED Tax Credit (as defined below).
- 18. Indeed, as further described in the Sale Applications and in the Davion Offer, the Purchased Assets comprised of, *inter alia*, all of the Applicants' tax refunds, tax credits and other amounts owing by fiscal authorities to the Companies as of the date of the closing of the Transaction, including a tax credit to which the Applicants were and remain entitled to pursuant to the *Scientific Research and Experimental Development Tax Incentive Program* (the "SR&ED Tax Credit") put in place by CRA.
- 19. However, since the SR&ED Tax Credit could not be assigned to the Purchaser, the Applicants and the Purchaser agreed that the filing of the required forms and

supporting documentation allowing the Applicants to claim such SR&ED Tax Credit and remit it to the Purchaser upon reception would be made *post-closing*.

- 20. As such, since the closing of the Transaction, the Applicants have taken various steps to complete and file the required forms with CRA, and has filed, through a third party consultant, a claim in respect of the SR&ED Tax Credit from CRA.
- 21. Although and initial payment in respect of the SR&ED Tax Credit was made in favour of the Applicant, a balance remains however payable in favour of the latter, which payment is expected to be made imminently.
- 22. The payment of the full SR&ED Tax Credit will not only enable the Applicants to complete the Transaction as set forth in the Davion Offer, but will also allow the Applicants to pay the entire amount owed to the *Centre d'aide aux entreprises de la rive-sud* ("CAE"), a creditor of the Applicants to whom an amount of approx. \$208,000 was owed to as at the date of the filing of the NOIs, pursuant to a *Convention de Prêt* (the "CAE Debt").
- 23. Indeed, as further set forth in the Sale Applications, since the CAE holds a first ranking hypothec over the SR&ED Tax Credit, the Purchaser had agreed, as appears from the Davion Offer, to assume the CAE Debt, on a limited recourse basis, whereby CAE's sole recourse would be to exercise its hypothec against the SR&ED Tax Credit.
- 24. Unless the Stay Period is extended, as requested herein, the Applicants will be deemed to be bankrupted, which will likely render the collection of the full amount of the SR&ED Tax Credit much more difficult, to the detriment of not only the Purchaser, but also of CAE.
- 25. Finally, the Applicants also require more time in order to assess, with the assistance of their advisors, the possibility of filing a proposal to their creditors, and, potentially, preserving various tax losses.
- 26. In light of the foregoing, the Applicants respectfully submit that the Stay Period should be extended until September 1, 2016.
- 27. The Applicants submit that the extension sought is appropriate in the present circumstances as they have both acted, and are continuing to act, in good faith and with due diligence and no creditor will suffer any undue prejudice by the extension of the Stay Period.
- 28. The present Motion is well founded in fact and in law.

WHEREFORE, MAY THIS COURT:

GRANT this *Third Application for the Issuance of Orders Extending the Stay Period* (the "**Application**");

DECLARE that the notices given for the presentation of the Motion are proper and sufficient;

ISSUE, in each of the court file bearing numbers 700-11-016462-162 and 700-11-016463-160, an order extending the stay of proceedings resulting from the filing by each of 2806436 Canada Inc.'s and 2818396 Canada Inc.'s respective Notice of Intention to Make a Proposal pursuant to the *Bankruptcy and Insolvency Act*, until September 1, 2016;

ORDER the provisional execution of this Order to be rendered notwithstanding any appeal and without the necessity of furnishing any security;

THE WHOLE WITHOUT COSTS, save and except in case of contestation.

Montreal, July 13, 2016

STIKEMAN ELLIOTT LLP Attorneys for the Applicants

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SOLEMN DECLARATION

I, the undersigned, **MICHAEL KORENBERG**, business person, having my principal place of business at 1905 Boul. Lionel-Bertrand, in the city of Boisbriand, Province of Quebec, solemnly declare the following:

- 1. I am a the President of 2806436 Canada Inc. and 2818396 Canada Inc.; and
- 2. All the facts alleged in the *Third Application for the Issuance of Orders Extending the Stay Period* are true.

AND I HAVE SIGNED:

MICHAEL KORENBERG

Solemnly declared before me in Montreal and the solution of July, 2016

Commissioner of Oath for Québec

#11480774 v2

NOTICE OF PRESENTATION

To:

Brownen A Division Choun	LANDA DE DUTA LI D
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	QUEBEC INC.

TAKE NOTICE that the *Application for the Issuance of Orders Extending the Stay Period* will be presented for adjudication before one of the Honourable Judges of Superior Court or to the Registrar, sitting in practice in and for the District of Terrebone, in room <u>B-1.07</u> of the Saint-Jérôme Courthouse, located at 25, rue de Martigny Ouest, Saint-Jérôme (Québec) J7Y 4Z1, on <u>July 14, 2016</u> at <u>9:00 a.m.</u> or soon thereafter as counsel may be heard.

DO GOVERN YOURSELVES ACCORDINGLY.

Montreal, July 13, 2016

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SUPERIOR COURT (Commercial Division)

N°.: 700-11-016462-162 700-11-016463-160

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Trustee

BS0350

File: 139383-1001

THIRD APPLICATION FOR THE ISSUANCE OF ORDERS EXTENDING THE STAY PERIOD (Section 50.4(9) of the Bankruptcy and Insolvency Act)

ORIGINAL

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