Court File No: CV-17-11677-00CL

GRAFTON-FRASER INC.

SECOND REPORT OF RICHTER ADVISORY GROUP INC., IN ITS CAPACITY AS MONITOR OF GRAFTON-FRASER INC.

FEBRUARY 16, 2017

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

SECOND REPORT OF RICHTER ADVISORY GROUP INC. In its capacity as Monitor of the Company

February 16, 2017

Introduction

On January 25, 2017, the Ontario Superior Court of Justice (Commercial List) (the "Court") issued an order (the "Initial Order"), as amended and restated by an order dated January 30, 2017 (the "Amended and Restated Initial Order"), granting Grafton-Fraser Inc. ("Grafton" or the "Company") protection pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"). Richter Advisory Group Inc. ("Richter") was appointed as monitor (the "Monitor"). The proceedings commenced by Grafton under the CCAA are herein referred to as the "CCAA Proceedings". A copy of the Amended and Restated Initial Order is attached hereto as Appendix "A".

- 2. The Initial Order provided Grafton with, *inter alia*, a stay of proceedings until February 23, 2017 (the "Stay Period"). The Initial Order also granted Grafton the authority to enter into amended and restated forbearance agreements (the "Forbearance Agreements") with its two primary secured creditors, being Canadian Imperial Bank of Commerce ("CIBC") as agent and lender, as well as GSO Capital Partners LP ("GSO") as agent for the GSO Lenders (as defined in the Amended and Restated Initial Order), and together with CIBC, the "Secured Lenders"), pursuant to which CIBC and GSO agreed, among other things, to continue to forbear from exercising their rights and remedies under their respective loan documents. Among other terms, the amended and restated forbearance agreement with CIBC allowed Grafton to continue to borrow under its revolving facility with CIBC (the "CIBC Facility"), subject to the terms and conditions contained in the CIBC forbearance agreement.
- 3. As the Company required further financing to pursue its restructuring plan than was provided for under the CIBC Facility, the Initial Order also granted Grafton the authority to enter into an agreement (the "DIP Agreement") with GSO (and certain related entities) for a new non-revolving credit facility in the maximum amount of \$5.5 million (the "DIP Credit Facility") to provide additional funding for the Company's operations during the CCAA Proceedings.
- 4. Contemporaneous with the Company's service of its application for the Initial Order, the Company served a motion, returnable January 30, 2017, for orders approving, among other things, (i) the proposed sale and investment solicitation process ("SISP") to be carried out by the Company with the Monitor's assistance, (ii) the execution of an asset purchase agreement dated January 24, 2017 between Grafton and 1104307 B.C. Ltd. (a party related to GSO, and referred to herein as the "Stalking Horse Bidder") to serve as the stalking horse bid under the proposed SISP (the "Stalking Horse APA"), and (iii) a liquidation consulting agreement (the "Liquidation Consulting Agreement") dated January 24, 2017, including the sales guidelines in connection with same (the "Sales Guidelines"), between Grafton and a contractual joint venture composed of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (together, the "Consultant"), pursuant to which the Consultant is to advise the Company on the liquidation of inventory and owned furniture, fixtures and equipment at certain underperforming stores.
- 5. On January 30, 2017, the Court issued an order (the "Stalking Horse and SISP Order") which, among other things, authorized Grafton to enter into the Stalking Horse APA and approved the SISP. A copy of the Stalking Horse and SISP Order is attached hereto as Appendix "B".

6. Also on January 30, 2017, the Court issued an order (the "Liquidation Approval Order") which, among other things, authorized Grafton to enter into the Liquidation Consulting Agreement and approved the Sales Guidelines. A copy of the Liquidation Approval Order is attached hereto as Appendix "C".

Purpose of this Report

- 7. The purpose of this, the Monitor's second report (the "Second Report"), is to provide information to this Honourable Court regarding the following:
 - (i) the Company's activities since the issuance of the Initial Order;
 - (ii) the Monitor's activities since the issuance of the Initial Order;
 - (iii) the Company' reported receipts and disbursements for the period from January 22, 2017 to February 11, 2017, including a comparison of reported to forecast results;
 - (iv) the Company's revised cash flow forecast for the period February 12, 2017 to June 17, 2017;
 - (v) the Company's request for an extension of the Stay Period to June 15, 2017;
 - (vi) the status of the SISP and the Liquidation Consulting Agreement; and
 - (vii) the Monitor's support for the Company's request that this Honourable Court grant an order:
 - I. extending the Stay Period to June 15, 2017; and
 - II. approving the pre-filing report of Richter, in its capacity as proposed monitor, dated January 25, 2017 (the "Pre-Filing Report"), the Monitor's first report dated January 26, 2017 (the "First Report") and this Second Report (collectively, the "Reports"), and the activities, actions and conduct of Richter and the Monitor set out therein. A copy of the Pre-Filing Report and the First Report are attached hereto as Appendices "D" and "E" respectively.

Terms of Reference

8. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.

- 9. In preparing this report and conducting its analyses, the Monitor has obtained and relied upon certain unaudited, draft, and/or internal financial information of the Company, the Company's books and records and discussions with various parties, including Grafton's employees and certain of its directors (collectively, the "Information").
- 10. Except as otherwise described in this report:
 - (i) the Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Generally Accepted Assurance Standards pursuant to the Chartered Professional Accountant Canada Handbook; and
 - (ii) the Monitor has not conducted an examination or review of any financial forecast and projections in a manner that would comply with the procedures described in the Chartered Professional Accountant Canada Handbook.
- Since future-oriented information is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Monitor expresses no assurance as to whether projections will be achieved. The Monitor expresses no opinion or other form of assurance with respect to the accuracy of any financial information presented in this report, or relied upon by the Monitor in preparing this report.

The Company's activities since the issuance of the Initial Order

- 12. Since the date of the Initial Order, Grafton's activities have included:
 - (i) meeting and communicating with the Company's employees regarding the CCAA Proceedings;
 - (ii) preparing weekly financial reports for the Secured Lenders;
 - (iii) communicating with key suppliers to secure goods and services during the CCAA
 Proceedings and to address payment terms;
 - (iv) responding to calls and enquiries from creditors and other stakeholders regarding the CCAAProceedings;

- (v) depositing the sum of \$772,597 with the Monitor, as collateral for certain of the Company's indemnification obligations to its directors and officers, as required by the Initial Order (the "Directors' Escrow");
- (vi) communicating extensively with Oberfeld Snowcap Inc. ("Oberfeld"), the Company's exclusive real estate consultant retained to assist in renegotiating the lease terms for certain of the Company's retail locations;
- (vii) communicating with the Consultant regarding the Liquidation Consulting Agreement as well as the liquidation and closure of certain of the Company's underperforming stores;
- (viii) meeting with GSO and its counsel to discuss status and ongoing operations;
- (ix) consulting and working with the Monitor in carrying out the SISP, including providing information for the electronic data room and commenting on the list of Potential Interested Parties (as hereinafter defined) to be contacted as part of the SISP:
- (x) executing an amendment to the Stalking Horse APA, as discussed below, which extended the date by which the Stalking Horse Bidder is required to notify the Company of those locations that will form part of the Purchased Assets (as defined in the Stalking Horse APA) from February 17, 2017 to March 3, 2017;
- (xi) consulting with the Monitor and its counsel on various matters in connection with the CCAAProceedings;
- (xii) requesting and obtaining advances of funds under the DIP Credit Facility;
- (xiii) making payments to suppliers for goods and/or services received following the issuance of the Initial Order; and
- (xiv) reporting receipts and disbursements.

The Monitor's activities since the issuance of the Initial Order

- 13. Since the date of the Initial Order, the Monitor's activities have included:
 - (i) arranging for notice of the CCAA Proceedings to be published in the January 31, 2017 and February 15, 2017 editions of the Globe & Mail;

- (ii) sending a notice, within 5 days of the issuance of the Initial Order, of the CCAA Proceedings to all known creditors of Grafton with claims of over \$1,000;
- (iii) establishing a website at https://www.richter.ca/en/folder/insolvency-cases/g/grafton-fraser-inc, where all materials filed with the Court and all orders made by the Court, in connection with the CCAA Proceedings, are available in electronic form;
- (iv) implementing procedures for the monitoring of Grafton's cash flows and for ongoing reporting of variances to the Company's cash flow forecast;
- (v) holding the Directors' Escrow in accordance with the Amended and Restated Initial Order. It should be noted that the Monitor is not holding any amounts related to Sales Taxes pursuant to paragraph 9 of the Amended and Restated Initial Order, as the Company is estimated to be in a refund position as at the date of this Second Report;
- (vi) assisting the Company with the preparation of the Extended Cash Flow Forecast (as hereinafter defined);
- (vii) assisting Grafton with the preparation of its weekly financial reports provided to the Secured Lenders;
- (viii) reviewing and approving the Company's requests to pay certain expenses incurred prior to the commencement of the CCAA Proceedings to secure the continued delivery of essential goods and/or services to the Company, in accordance with the terms of the Initial Order;
- (ix) assisting the Company in carrying out the SISP, including contacting Potential Interested Parties, populating an electronic data room and facilitating the execution of confidentiality agreements/acknowledgments of the SISP by interested parties;
- (x) attending frequently at Grafton's premises and meeting with the Company's management ("Management") to discuss Grafton's operations and the CCAA Proceedings;
- (xi) communicating with counsel for certain landlords regarding the terms of the LiquidationConsulting Agreement and the Sales Guidelines;
- (xii) corresponding and communicating with the Consultant in preparation for the liquidation and closure of certain of the Company's underperforming stores;
- (xiii) corresponding and communicating with Oberfeld in connection with the renegotiation of the lease terms for certain of the Company's retail locations;

- (xiv) corresponding and communicating with the Secured Lenders and their advisors;
- (xv) responding to calls and enquiries from creditors and other stakeholders regarding the CCAAProceedings; and
- (xvi) preparing the First Report and this Second Report.

The Sale and Investment Solicitation Process

- 14. As noted in the First Report, the Monitor, the Company, and their respective counsel (in consultation with the Secured Lenders and their counsel) developed the SISP, as a means of establishing a benchmark for the Purchased Assets and providing a forum for prospective purchasers or investors to present a bid(s) superior to that contemplated by the Stalking Horse APA.
- 15. As also noted in the First Report, in order to protect the release of certain sensitive lease information to the Company's competitors, the SISP contemplates a two (2) phase bidding process. During the first phase, Potential Bidders (as hereinafter defined) will receive coded lease information. If a bidder submits a qualified bid under the first phase of the bid process, such qualified bidder will be invited to participate in the second phase of the bid process where uncoded lease information and other sensitive information (such as store locations) will be made available.
- 16. The current status of the SISP is summarized as follows:
 - (i) the Monitor, in consultation with the Company, compiled a list of 174 potential interested parties, including strategic/financial purchasers and liquidators, primarily located in Canada and the United States (collectively, the "Potential Interested Parties");
 - (ii) on or about January 31, 2017, the Monitor distributed a teaser document, which it had prepared in consultation with Grafton, detailing the opportunity to acquire and/ or invest in the Company's business or assets to the Potential Interested Parties;

- (iii) Potential Interested Parties interested in obtaining additional information regarding the Company were required to execute a Confidentiality Agreement and Acknowledgement of the SISP (together, the "NDA"). As at the date of this Second Report, eight (8) Potential Interested Parties requested and were provided with the form NDA of which three (3) Potential Interested Parties (now, "Potential Bidders") executed the NDA and were provided with access to an electronic data room to conduct their due diligence;
- (iv) the SISP contemplated that in the event that any member of Management intended to participate in the SISP, any such party or parties were required to advise the Monitor, in writing, of such intention on or before February 15, 2017 (the "Participation Notice"). No such Participation Notice was received by the Monitor by the deadline noted;
- (v) Potential Bidders interested in submitting a bid to acquire and/or invest in the Company's business or assets are required to submit an offer to the Monitor on or before 5:00 p.m. (EST) on March 13, 2017 (the "Phase I Bid Deadline");
- (vi) if no qualified bid other than that submitted by the Stalking Horse Bidder is received by the Phase I Bid Deadline, the Company will seek to complete the transaction contemplated by the Stalking Horse APA;
- (vii) Potential Bidders that submit qualified bids prior to the Phase I Bid Deadline ("Qualified
 Phase I Bidders") will be invited to participate in the second phase of the SISP and provided with certain additional information to continue their due diligence;
- (viii) Qualified Phase I Bidders are require to submit second phase bids to the Monitor on or before 5:00 p.m. (EST) on March 24, 2017 (the "Phase II Bid Deadline");
- (ix) if no qualified second phase bid other than that submitted by the Stalking Horse Bidder is received by the Phase II Bid Deadline, the Company will seek to complete the transaction contemplated by the Stalking Horse APA; and
- in the event there is more than one (1) qualified second phase bid (the Stalking Horse APA is automatically deemed to be a qualified second phase bid) and if the Company, in consultation with the Monitor, considers it appropriate, an auction will be triggered to determine the winning bid and the successful bidder.

17. Upon conclusion of the SISP, the recommended winning bid will be submitted to this Honourable Court for final approval, with an outside date for closing the transaction of June 15, 2017, or such other date as may be agreed.

The Liquidation Consulting Agreement

- 18. As noted in the First Report, the Company was to provide the Consultant with a list of underperforming stores slated for liquidation (the "Closing Stores") by February 2, 2017, with liquidation sales to commence on or about February 4, 2017 and terminate on or before April 30, 2017 (the "Liquidation Period").
- 19. As a result of ongoing discussions between Oberfeld and landlords for certain underperforming stores, the date by which the Company was to provide the Consultant with the list of Closing Stores was extended to February 13, 2017. Liquidation sales at the fifteen (15) stores currently identified for closure commenced on February 15, 2017.
- 20. Due to the delay in identifying the Closing Stores, the deadline by which the Stalking Horse Bidder is required to provide the Company with its list of the Purchased Locations (as defined in the Stalking Horse APA) was extended from February 17, 2017 to March 3, 2017 to allow the Stalking Horse Bidder sufficient time to review and assess the Company's real estate portfolio, including the list of Closing Stores.
- 21. As noted in the First Report, the Company may elect to modify (increase or decrease) the number of Closing Stores included in the liquidation process up to March 15, 2017. In this regard, if the lease terms for certain of the Closing Stores can be renegotiated during the Liquidation Period such that a location considered for closure may become desirable to a potential investor or purchaser, including the Stalking Horse Bidder, such store(s) can be removed from the liquidation process and placed into the SISP process.

Cash Flow for the Period January 22, 2017 to February 11, 2017

22. The Company's cash flow projection for the period from January 22, 2017 to March 11, 2017 (the "Cash Flow Forecast") was filed with the Court in support of the Company's application for the Initial Order.

23. A comparison of Grafton's forecast to reported results for the period January 22, 2017 to February 11, 2017 is summarized as follows:

| Grafton-Fraser Inc. Cash Flow Variance Analysis For the Period January 22 to February 11, 2017 (\$000's) | | | | | | |
|---|----|----------------|----|----------------|----|--------|
| | Re | ported | F | orecast | Va | riance |
| Receipts Retail Receipts GSO DIP Funding | \$ | 6,403 4,900 | \$ | 6,673 4,900 | \$ | (270) |
| Total Receipts | \$ | 11,303 | \$ | 11,573 | \$ | (270) |
| Disbursements | | | | | | |
| Merchandise | | (4,515) | | (4,639) | | 124 |
| Payroll | | (1,584) | | (1,452) | | (132) |
| Rent | | (3,191) | | (3,287) | | 96 |
| Sales Tax | | (1,605) | | (1,708) | | 103 |
| Store Expenses and Other | | (639) | | (980) | | 341 |
| Supplier & Other Deposits | | (548) | | (250) | | (298) |
| Interest | | (63) | | (100) | | 37 |
| Forbearance Fee | | (180) | | (200) | | 20 |
| Professional Fees | | (1,502) | | (1,596) | | 94 |
| JNY Payments | | (1,419) | | (1,283) | | (136) |
| Vacation Escrow | | (773) | | (800) | | 27 |
| Total Disbursements | | (16,019) | | (16,295) | | 276 |
| Net Cash Flow | | (4,715) | | (4,722) | | 6 |
| Opening Revolver | \$ | 12,853 | \$ | 12,826 | \$ | 27 |
| Draw (Repayment) | | 4,715 | | 4,722 | | (6) |
| Closing Revolver | \$ | 17,569 | \$ | 17,548 | \$ | 20 |
| Opening DIP Term Loan | \$ | - | | - | \$ | - |
| Draws | | 4,900 | | 4,900 | | - |
| Interest (PIK'd) | | - | | 12 | | (12) |
| Ending DIP Term Loan | \$ | 4,900 | \$ | 4,912 | \$ | (12) |
| Ending Total DIP Financing | \$ | 22,469 | \$ | 22,460 | \$ | 9 |

24. As reflected in the summary table above, Grafton reported negative cash flow of approximately \$4.6 million and had outstanding operating loan and DIP loan balances of approximately \$17.5 million and \$4.8 million, respectively, as at February 11, 2017. In aggregate, the operating and DIP loan balances were approximately \$0.1 million lower than forecast.

Grafton's Request for an Extension of the Stay of Proceedings to June 15, 2017

- 25. The current Stay Period expires on February 23, 2017. The Company is seeking an extension of the Stay Period to June 15, 2017 (the "Stay Extension"), which is the current outside date for the completion of a transaction resulting from the SISP.
- 26. As the Cash Flow Forecast only runs until March 11, 2017, Grafton, with the assistance of the Monitor, has prepared a revised forecast of its projected receipts, disbursements and financing requirements for the period February 12, 2017 to June 17, 2017 (the "Extended Cash Flow Forecast").

27. A copy of the Extended Cash Flow Forecast is attached hereto as **Appendix "F"** and is summarized below:

| Grafton-Fraser Inc. Cash Flow Forecast For the Period February 12 to Jur (\$000's) Receipts Retail Receipts | ne 17, 2017 \$ 60,177 |
|--|---|
| GSO DIP Funding | 600 |
| Total Receipts | \$ 60,777 |
| Disbursements Merchandise Payroll Rent Sales Tax Store Expenses and Other Royalty Capex KERP Interest Professional Fees Total Disbursements | (25,456) (10,841) (12,055) (2,100) (3,791) (272) (900) (190) (372) (3,158) (59,136) |
| Net Cash Flow | 1,640 |
| Opening Revolver Draw (Repayment) Closing Revolver | \$ 17,569 (1,640) \$ 15,928 |
| Opening DIP Term Loan Draws Interest (PIK'd) Ending DIP Term Loan | \$ 4,900 600 282 \$ 5,782 |
| Ending Total DIP Financing | \$ 21,710 |

- 28. The major changes in the underlying assumptions in the Extended Cash Flow Forecast compared to the Cash Flow Forecast are as follows:
 - the Cash Flow Forecast contemplated the liquidation of twenty-two (22) Closing Stores,
 beginning on February 4, 2017 in accordance with the Liquidation Consulting Agreement.
 Conversely, the Extended Cash Flow reflects the Company's plan to liquidate fifteen (15)
 Closing Stores, which liquidation sales began on February 15, 2017, as previously discussed;

- (ii) rent payments have been reduced to reflect lease rate concessions, forecast to begin in May 2017 based on recent lease renegotiations, and which were not contemplated in the Cash Flow Forecast; and
- (iii) merchandise payments have been increased as a result of additional purchases forecast, consistent with the Company's most recent merchandise plan.
- 29. The Extended Cash Flow Forecast indicates that Grafton is projected to have sufficient liquidity to fund both operating costs and the costs of these CCAA Proceedings during the Stay Extension, if granted.
- 30. The Monitor is of the view that the Stay Extension is appropriate in the circumstances and supports Grafton's request for an extension of the Stay Period for the following reasons:
 - (i) the Company has acted and is acting in good faith and with due diligence;
 - (ii) it will allow for the completion of the SISP and the closing of the transaction resulting therefrom;
 - (iii) it will permit Grafton to move forward with the liquidation and closure of underperforming stores;
 - (iv) the granting of the extension should not prejudice any employee or creditor, as Grafton is projected to have sufficient funds to pay post-filing services and supplies, as contemplated in the Extended Cash Flow Forecast; and
 - (v) the Monitor understands that, subject to final approval of the Updated Cash Flow (as defined in the DIP Agreement and the Forbearance Agreements) GSO and CIBC support the requested Stay Extension.
- 31. The Monitor understands that in accordance with the DIP Agreement and the Forbearance Agreements an Updated Cash Flow has been presented to the Secured Lenders for approval.

Monitor's Conclusions and Recommendations

32. Based on the foregoing, the Monitor respectfully recommends that this Honourable Court issue an order granting the relief sought in paragraph 7(vii) of this Second Report.

All of which is respectfully submitted this 16th day of February, 2017.

Richter Advisory Group Inc. in its capacity as Monitor of Grafton-Fraser Inc.

Per:

Gilles Benchaya, CPA, CA, CIRP, LIT

APPENDIX A

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

| THE HONOURABLE MA | WEDNESDAY, THE 25 th مر |
|----------------------------|--|
| JUSTICE WILTON - STEGEL | DAY OF JANUARY, 2017 |
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| | COMPANIES' CREDITORS . 1985, c. C-36, AS AMENDED |

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

AMENDED AND RESTATED INITIAL ORDER

THIS APPLICATION, made by the Applicant, pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA") was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the affidavit of Mark Sun sworn January 25, 2017 and the Exhibits thereto (the "Sun Affidavit"), the report of Richter Advisory Group Inc. ("Richter") as the proposed monitor dated January 25, 2017 (the "Pre-Filing Report"), and on being advised that the secured creditors who are likely to be affected by the charges created herein were given notice, and on hearing the submissions of counsel for the Applicant, counsel for Richter, in its capacity as the proposed monitor (the "Monitor") of the Applicant in these CCAA proceedings, counsel for the directors of the Applicant, counsel for Canadian Imperial Bank of Commerce ("CIBC"), counsel for GSO Capital Partners LP ("GSO") and such other parties as were present, no one else appearing although duly served as appears from the affidavit of service of Irene

Artuso sworn January 25, 2017, filed, and on reading the consent of Richter to act as the Monitor.

SERVICE

1. THIS COURT ORDERS that the time for service of the Notice of Application and the Application Record is hereby abridged and validated so that this Application is properly returnable today and hereby dispenses with further service thereof.

APPLICATION

2. THIS COURT ORDERS AND DECLARES that the Applicant is a company to which the CCAA applies.

PLAN OF ARRANGEMENT

3. THIS COURT ORDERS that the Applicant shall have the authority to file and may, subject to further order of this Court, file with this Court a plan of compromise or arrangement (hereinafter referred to as the "Plan").

POSSESSION OF PROPERTY AND OPERATIONS

- 4. THIS COURT ORDERS that the Applicant shall remain in possession and control of its current and future assets, undertakings and properties of every nature and kind whatsoever, and wherever situate including all proceeds thereof (the "Property"). Subject to further Order of this Court, the Applicant shall continue to carry on business in a manner consistent with the preservation of its business (the "Business") and Property. The Applicant is authorized and empowered to continue to retain and employ the employees, consultants, agents, experts, accountants, counsel and such other persons (collectively "Assistants") currently retained or employed by it, with liberty to retain such further Assistants as it deems reasonably necessary or desirable in the ordinary course of business or for the carrying out of the terms of this Order.
- 5. THIS COURT ORDERS that the Applicant shall be entitled to continue to utilize the central cash management system currently in place, in accordance with the DIP Agreement and the ABL DIP Forbearance Agreement (each as hereinafter defined), as described in the Sun Affidavit or replace it with another substantially similar central cash management system (the

"Cash Management System") and that any present or future bank providing the Cash Management System shall not be under any obligation whatsoever to inquire into the propriety, validity or legality of any transfer, payment, collection or other action taken under the Cash Management System, or as to the use or application by the Applicant of funds transferred, paid, collected or otherwise dealt with in the Cash Management System, shall be entitled to provide the Cash Management System without any liability in respect thereof to any Person (as hereinafter defined) other than the Applicant, pursuant to the terms of the documentation applicable to the Cash Management System, and shall be, in its capacity as provider of the Cash Management System, an unaffected creditor under the Plan with regard to any claims or expenses it may suffer or incur in connection with the provision of the Cash Management System.

- 6. THIS COURT ORDERS that, subject to the terms of the DIP Agreement and the Forbearance Agreements (as hereinafter defined) that require the Applicant to comply with the Approved Cash Flow (as defined in the DIP Agreement and in the Forbearance Agreements) the Applicant shall be entitled but not required to pay the following expenses whether incurred prior to or after this Order:
 - (a) all outstanding and future wages, salaries, employee benefits, vacation pay and expenses payable on or after the date of this Order, in each case incurred in the ordinary course of business and consistent with existing compensation policies and arrangements including any and all cheques for such employee obligations which have been issued, but not cleared prior to the date of this Order;
 - (b) the fees and disbursements of any Assistants retained or employed by the Applicant in respect of these proceedings, at their standard rates and charges; and
 - (c) amounts owing to vendors determined by the Applicant to be necessary in order to ensure an uninterrupted supply of goods and/or services to the Applicant that are material to the continued operation of the Business, provided that such payments shall not exceed an aggregate amount of \$1 million and are approved in advance by the Monitor or by further Order of the Court.

- 7. THIS COURT ORDERS that, except as otherwise provided to the contrary herein and subject to the terms of the DIP Agreement and the Forbearance Agreements that require the Applicant to comply with the Approved Cash Flow, the Applicant shall be entitled but not required to pay all reasonable expenses incurred by the Applicant in carrying on the Business in the ordinary course after this Order, and in carrying out the provisions of this Order, which expenses shall, subject to the Approved Cash Flow, include, without limitation:
 - (a) all expenses and capital expenditures reasonably necessary for the preservation of the Property or the Business including, without limitation, payments on account of insurance (including directors and officers insurance), maintenance and security services; and
 - (b) payment for goods or services actually supplied (including royalties under license agreements relating to the sale of branded inventory) to the Applicant following the date of this Order.
- 8. THIS COURT ORDERS that the Applicant shall remit, in accordance with legal requirements, or pay:
 - (a) any statutory deemed trust amounts in favour of the Crown in right of Canada or of any Province thereof or any other taxation authority which are required to be deducted from employees' wages, including, without limitation, amounts in respect of (i) employment insurance, (ii) Canada Pension Plan, (iii) Quebec Pension Plan, and (iv) income taxes;
 - (b) all goods and services or other applicable sales taxes (collectively, "Sales Taxes") required to be remitted by the Applicant in connection with the sale of goods and services by the Applicant, but only where such Sales Taxes are accrued or collected after the date of this Order, or where such Sales Taxes were accrued or collected prior to the date of this Order but not required to be remitted until on or after the date of this Order, and
 - (c) any amount payable to the Crown in right of Canada or of any Province thereof or any political subdivision thereof or any other taxation authority in respect of municipal realty, municipal business or other taxes, assessments or levies of any

nature or kind which are entitled at law to be paid in priority to claims of secured creditors and which are attributable to or in respect of the carrying on of the Business by the Applicant.

- 9. THIS COURT ORDERS that the Applicant is hereby authorized to transfer to an account of the Monitor, on a weekly basis, in advance, such amount as the Applicant determines, in consultation with the Monitor, is appropriate and required to remit or pay projected Sales Taxes relating to the sale of goods and services by the Applicant in such week in accordance with applicable law, and the Monitor is hereby authorized to hold such funds and transfer such funds to the Applicant for remittance or payment by the Applicant of such Sales Taxes as required pursuant to applicable law. In the event the Monitor determines, in its discretion, to return any portion of such funds to the Applicant as a result of the Applicant having transferred more than is appropriate or required to pay or remit Sales Taxes as aforesaid, the funds so returned shall form part of the Property.
- 10. THIS COURT ORDERS that until a real property lease is disclaimed in accordance with the CCAA, the Applicant shall pay all amounts constituting rent or payable as rent under real property leases (including, for greater certainty, common area maintenance charges, utilities and realty taxes and any other amounts payable to the landlord under the lease) or as otherwise may be negotiated between the Applicant and the landlord from time to time ("Rent"), for the period commencing from and including the date of this Order, twice monthly in equal payments on the first and fifteenth day of each month, in advance (but not in arrears). On the date of the first of such payments, any Rent relating to the period commencing from and including the date of this Order shall also be paid.
- 11. THIS COURT ORDERS that, except as specifically permitted (i) herein or (ii) in the DIP Agreement and the Forbearance Agreements, the Applicant is hereby directed, until further Order of this Court: (a) to make no payments of principal, interest thereon or otherwise on account of amounts owing by the Applicant to any of its creditors as of this date; (b) to grant no security interests, trust, liens, charges or encumbrances upon or in respect of any of its Property; and (c) to not grant credit or incur liabilities except in the ordinary course of the Business.

RESTRUCTURING

- 12. THIS COURT ORDERS that the Applicant shall, subject to such requirements as are imposed by the CCAA, have the right to:
 - (a) subject to obtaining the prior written consent of the Term DIP Lenders pursuant to the DIP Agreement and Term DIP Forbearance Agreement (each as defined below) and the ABL Agent and ABL Lender pursuant to the ABL Forbearance Agreement (as defined below), unless otherwise permitted by the provisions of the DIP Agreement and Term DIP Forbearance Agreement or by further Order of the Court:
 - (i) permanently or temporarily cease, downsize or shut down any of its business or operations, provided that, with respect to any leased premises, the Applicant may permanently but not temporarily cease, downsize or shut down unless provided for in the applicable lease; and
 - (ii) dispose of redundant or non-material assets not exceeding \$15,000 in any one transaction or \$75,000 in the aggregate;
 - (b) subject to such applicable covenants as may be contained in the DIP Agreement, the Term DIP Credit Documents (as defined below), or the Forbearance Agreements, as applicable:
 - (i) terminate the employment of such of its employees or temporarily lay off such of its employees as it deems appropriate; and
 - (ii) pursue all avenues of refinancing of its Business or Property, in whole or in part, subject to prior approval of this Court being obtained before any material refinancing;

all of the foregoing to permit the Applicant to proceed with an orderly restructuring of the Business (the "Restructuring").

13. THIS COURT ORDERS that the Applicant shall provide each of the relevant landlords with notice of the Applicant's intention to remove any fixtures from any leased premises at least seven (7) days prior to the date of the intended removal. The relevant landlord shall be entitled

to have a representative present in the leased premises to observe such removal and, if the landlord disputes the Applicant's entitlement to remove any such fixture under the provisions of the lease, such fixture shall remain on the premises and shall be dealt with as agreed between any applicable secured creditors, such landlord and the Applicant, or by further Order of this Court upon application by the Applicant on at least two (2) days' notice to such landlord and any such secured creditors. If the Applicant disclaims the lease governing such leased premises in accordance with Section 32 of the CCAA, it shall not be required to pay Rent under such lease pending resolution of any such dispute (other than Rent payable for the notice period provided for in Section 32(5) of the CCAA), and the disclaimer of the lease shall be without prejudice to the Applicant's claim to the fixtures in dispute.

14. THIS COURT ORDERS that if a notice of disclaimer is delivered pursuant to Section 32 of the CCAA, then (a) during the notice period prior to the effective time of the disclaimer, the landlord may show the affected leased premises to prospective tenants during normal business hours, on giving the Applicant and the Monitor 24 hours' prior written notice, and (b) at the effective time of the disclaimer, the relevant landlord shall be entitled to take possession of any such leased premises without waiver of or prejudice to any claims or rights such landlord may have against the Applicant in respect of such lease or leased premises, provided that nothing herein shall relieve such landlord of its obligation to mitigate any damages claimed in connection therewith.

NO PROCEEDINGS AGAINST THE APPLICANT OR THE PROPERTY

15. THIS COURT ORDERS that, subject to paragraph 16(v) hereof, until and including February 23, 2017, or such later date as this Court may order (the "Stay Period"), no proceeding or enforcement process in any court or tribunal (each, a "Proceeding") shall be commenced or continued against or in respect of the Applicant or the Monitor, or affecting the Business or the Property, except with the written consent of the Applicant and the Monitor, or with leave of this Court, and any and all Proceedings currently under way against or in respect of the Applicant or affecting the Business or the Property are hereby stayed and suspended pending further Order of this Court.

NO EXERCISE OF RIGHTS OR REMEDIES

16. THIS COURT ORDERS that during the Stay Period, all rights and remedies of any individual, firm, corporation, governmental body or agency, or any other entities (all of the foregoing, collectively being "Persons" and each being a "Person") against or in respect of the Applicant or the Monitor, or affecting the Business or the Property, are hereby stayed and suspended except with the written consent of the Applicant and the Monitor, or leave of this Court, provided that nothing in this Order shall (i) empower the Applicant to carry on any business which the Applicant is not lawfully entitled to carry on, (ii) affect such investigations, actions, suits or proceedings by a regulatory body as are permitted by Section 11.1 of the CCAA, (iii) prevent the filing of any registration to preserve or perfect a security interest, (iv) prevent the registration of a claim for lien, or (v) subject to paragraphs 43, 52 and 53 hereof, prevent the Lenders (as hereinafter defined) from exercising any rights or remedies in accordance with the DIP Agreement or their respective Forbearance Agreements.

NO INTERFERENCE WITH RIGHTS

17. THIS COURT ORDERS that during the Stay Period, no Person shall discontinue, fail to honour, alter, interfere with, repudiate, terminate or cease to perform any right, renewal right, contract, agreement, licence or permit in favour of or held by the Applicant, except with the written consent of the Applicant and the Monitor, or leave of this Court.

CONTINUATION OF SERVICES

18. THIS COURT ORDERS that during the Stay Period, all Persons having oral or written agreements with the Applicant or statutory or regulatory mandates for the supply of goods and/or services, including without limitation all computer software, intellectual property licenses, communication and other data services, centralized banking services, payroll services, insurance, transportation services, utility or other services to the Business or the Applicant, are hereby restrained until further Order of this Court from discontinuing, altering, interfering with or terminating the supply of such goods or services as may be required by the Applicant, and that the Applicant shall be entitled to the continued use of its current premises, telephone numbers, facsimile numbers, internet addresses, domain names, trademarks and trade names, provided in each case that the normal prices or charges for all such goods or services received after the date

of this Order are paid by the Applicant in accordance with normal payment practices of the Applicant or such other practices as may be agreed upon by the supplier or service provider and each of the Applicant and the Monitor, or as may be ordered by this Court.

NON-DEROGATION OF RIGHTS

19. THIS COURT ORDERS that, notwithstanding anything else in this Order, no Person shall be prohibited from requiring immediate payment for goods, services, use of leased or licensed property or other valuable consideration provided on or after the date of this Order, nor shall any Person be under any obligation on or after the date of this Order to advance or readvance any monies or otherwise extend any credit to the Applicant. Nothing in this Order shall derogate from the rights conferred and obligations imposed by the CCAA.

PROCEEDINGS AGAINST DIRECTORS AND OFFICERS

20. THIS COURT ORDERS that during the Stay Period, and except as permitted by subsection 11.03(2) of the CCAA, no Proceeding may be commenced or continued against any of the former, current or future directors or officers of the Applicant with respect to any claim against the directors or officers that arose before the date hereof and that relates to any obligations of the Applicant whereby the directors or officers are alleged under any law to be liable in their capacity as directors or officers of the Applicant for the payment or performance of such obligations, until a compromise or arrangement in respect of the Applicant, if one is filed, is sanctioned by this Court or is refused by the creditors of the Applicant or this Court.

DIRECTORS' AND OFFICERS' INDEMNIFICATION AND CHARGE

- 21. THIS COURT ORDERS that the Applicant shall indemnify its directors and officers against obligations and liabilities that they may incur as directors or officers of the Applicant after the commencement of the within proceedings, except to the extent that, with respect to any officer or director, the obligation or liability was incurred as a result of the director's or officer's gross negligence or wilful misconduct.
- 22. THIS COURT ORDERS that the directors and officers of the Applicant shall be entitled to the benefit of and are hereby granted a charge (the "Directors' Charge") on the Property, which charge shall not exceed an aggregate amount of \$800,000 as security for the indemnity

provided in paragraph 21 of this Order. The Directors' Charge shall have the priority set out in paragraphs 57 and 59 herein.

- 23. THIS COURT ORDERS that, notwithstanding any language in any applicable insurance policy to the contrary, (a) no insurer shall be entitled to be subrogated to or claim the benefit of the Directors' Charge, and (b) the Applicant's directors and officers shall only be entitled to the benefit of the Directors' Charge to the extent that they do not have coverage under any directors' and officers' insurance policy, or to the extent that such coverage is insufficient to pay amounts indemnified in accordance with paragraph 21 of this Order.
- 24. THIS COURT ORDERS and directs the Applicant to deposit with the Monitor, in trust, the sum of \$772,597 (the "Directors' Escrow"), which funds shall be held by the Monitor in trust and stand as collateral for the indemnity contemplated in paragraph 21 hereof and subject to the Directors' Charge, to be released only with the consent of the Monitor and the beneficiaries of the Directors' Charge (which consent may be communicated by counsel to the directors) or upon further Order of the Court made on notice to the Monitor and counsel to the directors; provided the indemnification obligations in respect of which the Directors' Escrow stands as collateral shall be limited to those relating to statutory obligations and liabilities of the directors and officers of the Applicant. Notwithstanding the provisions of paragraph 57 hereof, the Directors' Charge shall rank in priority to all other Charges and Encumbrances over the Directors' Escrow.

APPOINTMENT OF MONITOR

- 25. THIS COURT ORDERS that Richter is hereby appointed pursuant to the CCAA as the Monitor, an officer of this Court, to monitor the business and financial affairs of the Applicant with the powers and obligations set out in the CCAA or set forth herein and that the Applicant and its shareholders, officers, directors, and Assistants shall advise the Monitor of all material steps taken by the Applicant pursuant to this Order, and shall co-operate fully with the Monitor in the exercise of its powers and discharge of its obligations and provide the Monitor with the assistance that is necessary to enable the Monitor to adequately carry out the Monitor's functions.
- 26. THIS COURT ORDERS that the Monitor, in addition to its prescribed rights and obligations under the CCAA, is hereby directed and empowered to:

- (a) monitor the Applicant's receipts and disbursements;
- (b) report to this Court at such times and intervals as the Monitor may deem appropriate with respect to matters relating to the Property, the Business, and such other matters as may be relevant to the proceedings herein;
- (c) assist the Applicant, to the extent required by the Applicant, in its dissemination to the Lenders and their respective counsel of financial and other information as agreed to between the Applicant and each Lender which may be used in these proceedings including reporting on a basis to be agreed with each Lender;
- (d) advise the Applicant in its preparation of the Applicant's cash flow statements and reporting required by the Lenders, which information shall be reviewed with the Monitor and delivered to the Lenders as required pursuant to the DIP Agreement and the Forbearance Agreements;
- (e) advise the Applicant in its development of the Plan and any amendments to the Plan;
- (f) assist the Applicant, to the extent required by the Applicant, with the holding and administering of creditors' or shareholders' meetings for voting on the Plan;
- (g) have full and complete access to the Property, including the premises, books, records, data, including data in electronic form, and other financial documents of the Applicant, to the extent that is necessary to adequately assess the Applicant's business and financial affairs or to perform its duties arising under this Order;
- (h) be at liberty to engage independent legal counsel or such other persons as the Monitor deems necessary or advisable respecting the exercise of its powers and performance of its obligations under this Order; and
- (i) perform such other duties as are required by this Order or by this Court from time to time.
- 27. THIS COURT ORDERS that the Monitor shall not take possession of the Property and shall take no part whatsoever in the management or supervision of the management of the

Business and shall not, by fulfilling its obligations hereunder, be deemed to have taken or maintained possession or control of the Business or Property, or any part thereof.

- 28. THIS COURT ORDERS that nothing herein contained shall require the Monitor to occupy or to take control, care, charge, possession or management (separately and/or collectively, "Possession") of any of the Property that might be environmentally contaminated, might be a pollutant or a contaminant, or might cause or contribute to a spill, discharge, release or deposit of a substance contrary to any federal, provincial or other law respecting the protection, conservation, enhancement, remediation or rehabilitation of the environment or relating to the disposal of waste or other contamination including, without limitation, the Canadian Environmental Protection Act, the Ontario Environmental Protection Act, the Ontario Water Resources Act, or the Ontario Occupational Health and Safety Act and similar legislation in other provinces and territories, and regulations thereunder (the "Environmental Legislation"), provided however that nothing herein shall exempt the Monitor from any duty to report or make disclosure imposed by applicable Environmental Legislation. The Monitor shall not, as a result of this Order or anything done in pursuance of the Monitor's duties and powers under this Order, be deemed to be in Possession of any of the Property within the meaning of any Environmental Legislation, unless it is actually in possession.
- 29. THIS COURT ORDERS that that the Monitor shall provide any creditor of the Applicant and the Lenders with information provided by the Applicant in response to reasonable requests for information made in writing by such creditor addressed to the Monitor. The Monitor shall not have any responsibility or liability with respect to the information disseminated by it pursuant to this paragraph. In the case of information that the Monitor has been advised by the Applicant is confidential, the Monitor shall not provide such information to creditors unless otherwise directed by this Court or on such terms as the Monitor and the Applicant may agree.
- 30. THIS COURT ORDERS that, in addition to the rights and protections afforded the Monitor under the CCAA or as an officer of this Court, the Monitor shall incur no liability or obligation as a result of its appointment or the carrying out of the provisions of this Order, save and except for any gross negligence or wilful misconduct on its part. Nothing in this Order shall derogate from the protections afforded the Monitor by the CCAA or any applicable legislation.

- 31. THIS COURT ORDERS that the Monitor, counsel to the Monitor, counsel to the Applicant, and counsel to the directors of the Applicant shall be paid their reasonable fees and disbursements, in each case at their standard rates and charges, whether incurred prior to or after the date of this Order, by the Applicant as part of the costs of these proceedings, subject to any assessment by the Court. The Applicant is hereby authorized and directed to pay the accounts of the Monitor, counsel to the Monitor, counsel to the Applicant, and counsel to the directors of the Applicant on a weekly basis or on such other basis agreed by the Applicant and the applicable payee and, in addition, the Applicant is hereby authorized, *nunc pro tunc*, to pay to the Monitor, counsel to the Monitor, and counsel to the Applicant, and counsel to the directors of the Applicant retainers in the amounts of \$100,000, \$50,000, \$100,000 and \$25,000, respectively, to be held by them as security for payment of their respective fees and disbursements outstanding from time to time.
- 32. THIS COURT ORDERS that the Monitor and its legal counsel shall pass their accounts from time to time, and for this purpose the accounts of the Monitor and its legal counsel are hereby referred to a judge of the Commercial List of the Ontario Superior Court of Justice.
- 33. THIS COURT ORDERS that the Monitor, counsel to the Monitor, the Applicant's counsel, and counsel for the directors of the Applicant shall be entitled to the benefit of and are hereby granted a charge (the "Administration Charge") on the Property, which charge shall not exceed an aggregate amount of \$500,000, as security for their professional fees and disbursements incurred at the standard rates and charges of the Monitor and such counsel, both before and after the making of this Order in respect of these proceedings. The Administration Charge shall have the priority set out in paragraphs 57 and 59 hereof.

KEY EMPLOYEE RETENTION PAYMENTS

34. THIS COURT ORDERS that the key employee retention payments ("KERPs") offered by the Applicant to certain of its remaining employees and executive officers, as set out and described in the Sun Affidavit, be and are hereby approved, and the Applicant be and is hereby authorized and empowered to make the KERPs in accordance with the terms set out in the Sun Affidavit.

35. THIS COURT ORDERS that the employees of the Applicant who are the beneficiary of the KERPs shall be entitled to the benefit of and are hereby granted a charge (the "KERP Charge") on the Property, which charge shall not exceed an aggregate amount of \$190,000, as security for the Applicant's obligations in respect of the KERPs. The KERP Charge shall have the priority set out in paragraphs 57 and 59 hereof.

SECOND LEASE CONSULTING AGREEMENT

36. THIS COURT ORDERS that the execution, delivery, entry into, compliance with, and performance by the Applicant of the Second Lease Consulting Agreement (as defined in the Sun Affidavit) be and is hereby authorized and approved.

DIP FINANCING & FORBEARANCE AGREEMENTS

A) DIP AGREEMENT

- 37. THIS COURT ORDERS that the Applicant is hereby authorized and empowered to obtain and borrow under a credit facility from the lenders that are parties to the DIP Agreement (as defined below) (in such capacity, collectively referred to herein as the "Term DIP Lenders") in order to finance the Applicant's working capital requirements and other general corporate purposes and capital expenditures, provided that borrowings under such credit facility shall not exceed \$5.5 million unless permitted by further Order of this Court.
- 38. THIS COURT ORDERS THAT such credit facility shall be on the terms and subject to the conditions set forth in the DIP facility term sheet between the Applicant, the Term DIP Lenders, GSO, as administrative agent for itself and for the Term DIP Lenders (in such capacity, the "Term DIP Agent") and Wilmington Trust, National Association, as servicing agent (the "Term DIP Servicing Agent"), dated as of January 24, 2017 (the "DIP Agreement"), filed.
- 39. THIS COURT ORDERS THAT that the execution, delivery, entry into, compliance with, and performance by the Applicant of the DIP Agreement is hereby ratified and approved and the Applicant is hereby directed to comply with and perform the provisions of the DIP Agreement.
- 40. THIS COURT ORDERS that the Applicant is hereby authorized and empowered to execute and deliver the DIP Security, the Servicing Agent Fee Agreement (each as defined in the

DIP Agreement) and such other documents (collectively, the "Term DIP Credit Documents"), as are contemplated by the DIP Agreement or as may be reasonably required by the Term DIP Agent and the Term DIP Lenders pursuant to the terms thereof, and the Applicant is hereby authorized and directed to pay and perform all of its indebtedness, interest, fees, liabilities and obligations to the Term DIP Agent, the Term DIP Lenders and the Term DIP Servicing Agent under and pursuant to the DIP Agreement and the Term DIP Credit Documents as and when the same become due and are to be performed, notwithstanding any other provision of this Order.

- THIS COURT that, as security for all of the obligations of the Applicant under or in connection with the DIP Facility (as defined in the DIP Agreement), the DIP Agreement and the other Term DIP Credit Documents from and after the date of this Order, the Term DIP Agent on behalf of and for the benefit of itself, the Term DIP Lenders and the Term DIP Servicing Agent, shall be entitled to the benefit of and is hereby granted a charge (the "Term Lenders' DIP Charge") on the Property (excluding the ABL Priority Collateral to the extent of the ABL Obligations (each as defined in the Intercreditor Agreement (as hereinafter defined)), which Term Lenders' DIP Charge shall not secure an obligation that exists before this Order is made. The Term Lenders' DIP Charge shall have the priority set out in paragraphs 57 and 59 hereof.
- 42. THIS COURT ORDERS that, notwithstanding any other provision of this Order, the Term DIP Agent on behalf of and for the benefit of itself, the Term DIP Lenders and the Term DIP Servicing Agent, may take such steps from time to time as it may deem necessary or appropriate to file, register, record or perfect the Term Lenders' DIP Charge or any of the Term DIP Credit Documents.
- 43. THIS COURT ORDERS that, notwithstanding any other provision of this Order, upon the occurrence of an event of default under the DIP Agreement, the Term DIP Credit Documents or the Term Lenders' DIP Charge, or following the Maturity Date (as defined in the DIP Agreement), the Term DIP Lenders may:
 - (a) immediately cease making advances to the Applicant, provided that, if there are funds available under the DIP Agreement, the Term DIP Lenders shall, to the extent of the funds available only, fund the payment by the Applicant of 50% of the Priority Payables (as defined in the DIP Agreement, but, for greater certainty, excluding HST and all Sales Taxes) for a period of not less than five (5) business days following

- written notice to the Applicant, the Monitor and the ABL Lender (as defined below) of the event of default or the Maturity Date; and
- (b) set off and/or consolidate any amounts owing by the Term DIP Lenders to the Applicant against the obligations of the Applicant to the Term DIP Lenders under the DIP Agreement, the Term DIP Credit Documents or the Term Lenders' DIP Charge, and make demand, accelerate payment and give other notices; and
- upon not less than five (5) business days' written notice to the Applicant, the Monitor (c) and the ABL Lender, subject to the terms of the Intercreditor Agreement and paragraphs 43(a) and 54 of this Order, exercise any and all of their rights and remedies against the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations) under or pursuant to the DIP Agreement, the Term DIP Credit Documents, the Term Lenders' DIP Charge, or the Personal Property Security Act (Ontario) or similar legislation of any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations), or for a bankruptcy order against the Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the Term DIP Lenders shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations).
- 44. THIS COURT ORDERS AND DECLARES that the Term DIP Agent, the Term DIP Servicing Agent and the Term DIP Lenders shall be treated as unaffected in any plan of arrangement or compromise filed by the Applicant under the CCAA, or any proposal filed by the Applicant under the Bankruptcy and Insolvency Act of Canada (the "BIA"), with respect to any advances made under the DIP Agreement or the Term DIP Credit Documents.
- 45. THIS COURT ORDERS AND DECLARES that the payments made by the Applicant pursuant to this Order, the DIP Agreement, the Term DIP Credit Documents, and the granting of the Term Lender's DIP Charge, do not and will not constitute preferences, fraudulent

conveyances, transfers at undervalue, oppressive conduct, or other challengeable or voidable transactions under any applicable law.

B) FORBEARANCE AGREEMENTS

- 46. THIS COURT ORDERS that the execution, delivery, entry into, compliance with, and performance by the Applicant of the following amended and restated forbearance agreements (together, the "Forbearance Agreements") is hereby ratified and approved:
 - (a) the Forbearance Agreement dated as of January 24, 2017 (the "ABL DIP Forbearance Agreement") among the Applicant and 2473304 Ontario Inc. ("247"), as borrowers, and CIBC, as lender and as agent (in that capacity, the "ABL Lender"); and
 - the Forbearance Agreement dated as of January 24, 2017 (the "Term Forbearance Agreement") among the Applicant, as borrower, 247, as guarantor, and the lenders that are parties to the Existing Credit Agreement (as defined in the Term Forbearance Agreement), as lenders (in such capacity, collectively referred to herein as the "GSO Lenders"), and GSO, as administrative agent for itself and the GSO Lenders (GSO and the GSO Lenders being collectively referred to as the "Term Lenders", and together with the ABL Lender, the Term DIP Lenders and the Term DIP Agent, the "Lenders");

and the Applicant is hereby directed to comply with and perform the provisions of (i) the ABL DIP Forbearance Agreement and the credit agreement dated as of February 12, 2016 by and among, the Applicant and 247, as borrowers, and the ABL Lender, as amended, including by the ABL DIP Forbearance Agreement (the "ABL Credit Agreement"), and (ii) the Term Forbearance Agreement and the Existing Credit Agreement, as amended, including by the Term Forbearance Agreement.

47. THIS COURT ORDERS that the Applicant's compliance with and performance of the Blocked Account Agreements (as defined in the ABL Credit Agreement) from and after the date of this Initial Order, as required pursuant to Section 4.1.8 of the ABL DIP Forbearance Agreement, is hereby authorized and approved and the Applicant is hereby directed to comply

with the provisions of the Blocked Account Agreements in accordance with the terms of the ABL DIP Forbearance Agreement.

- 48. THIS COURT ORDERS that the Applicant shall be entitled, subject to the terms of the ABL Credit Agreement and the ABL DIP Forbearance Agreement, to continue to obtain and borrow, repay and re-borrow additional monies under the credit facility (the "ABL Facility") from the ABL Lender pursuant to the ABL Credit Agreement and the ABL DIP Forbearance Agreement, in order to finance the Applicant's working capital requirements, provided that borrowings by the Applicant under the ABL Facility shall not exceed the amounts contemplated in the ABL DIP Forbearance Agreement. For greater certainty, the ABL Lender shall be entitled to apply receipts and deposits made to the Applicant's bank accounts, whether directly or pursuant to the Blocked Account Agreements, against the indebtedness of the Applicant to the ABL Lender in accordance with the ABL Credit Agreement, the ABL DIP Forbearance Agreement and the Blocked Account Agreements, whether such indebtedness arose before or after the date of this Initial Order.
- 49. THIS COURT ORDERS that subject to the provisions of the Forbearance Agreements, the Applicant is hereby authorized and directed to pay and perform all of its indebtedness, interest, fees, liabilities and obligations to the Lenders under and pursuant to the ABL Credit Agreement, the Existing Credit Agreement, the Forbearance Agreements and the Term DIP Credit Documents as and when the same become due and are to be performed, notwithstanding any other provision of this Order.
- 50. THIS COURT ORDERS that in addition to the existing liens, charges, mortgages and encumbrances in favour of the ABL Lender, as security for all of the obligations of the Applicant to the ABL Lender relating to advances made to the Applicant under the ABL Facility from and after the date of this Order, the ABL Lender shall be entitled to the benefit of and is hereby granted a charge (the "ABL Lender's DIP Charge") on the Property (excluding the Term Priority Collateral to the extent of the Term Obligations (each as defined in the Intercreditor Agreement (as hereinafter defined)). The ABL Lender's DIP Charge shall have the priority set out in paragraphs 57 and 59 hereof.

- 51. THIS COURT ORDERS that, notwithstanding any other provision of this Order, the ABL Lender may take such steps from time to time as it may deem necessary or appropriate to file, register, record or perfect the ABL Lender's DIP Charge.
- 52. THIS COURT ORDERS that, upon the earlier of the occurrence of a Terminating Event or the last day of the Forbearance Period (in each case as defined in the ABL DIP Forbearance Agreement), the ABL Lender may,
 - immediately cease making advances to the Applicant, provided that, if there are funds available under the ABL Facility, the ABL Lender shall, to the extent of the funds available only, fund the payment by the Applicant of 50% of the Specified Priority Payables (as defined in the ABL DIP Forbearance Agreement, but, for greater certainty, excluding HST and Sales Taxes) for a period of not less than five (5) business days following written notice to the Applicant, the Monitor and the Term DIP Lenders of the Terminating Event or the Termination Date;
 - (b) set off and/or consolidate any amounts owing by the ABL Lender to the Applicant against the obligations of the Applicant to the ABL Lender under the ABL Credit Agreement, the Blocked Account Agreements, the ABL DIP Forbearance Agreement or any other Loan Document (as defined in the ABL Credit Agreement) and make demand, accelerate payment and give other notices; and
 - (c) upon not less than five (5) business days' written notice to the Applicant, the Monitor, the Term Lenders and the Term DIP Agent on behalf of the Term DIP Lenders, subject to the terms of the Intercreditor Agreement and paragraphs 52(a) and 54 of this Order, exercise any and all of its rights and remedies against the Applicant or the Property (other than the Term Priority Collateral to the extent of the Term Obligations) under or pursuant to the ABL Credit Agreement, the ABL DIP Forbearance Agreement, the Blocked Account Agreements or the other Loan Documents, the ABL Lender's DIP Charge, or the Personal Property Security Act (Ontario) or similar legislation in any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the Term Priority Collateral to the extent of the Term Obligations), or for a bankruptcy order against the

Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the ABL Lender shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the Term Priority Collateral to the extent of the Term Obligations).

- 53. THIS COURT ORDERS that, upon the occurrence of a Terminating Event (as defined in the Term Forbearance Agreement), the Term Lenders may,
 - (a) immediately set off and/or consolidate any amounts owing by the Term Lenders to the Applicant against the obligations of the Applicant to the Term Lenders under the Existing Credit Agreement, the Term Forbearance Agreement or any security agreements, mortgages, deeds of trust, hypothecs or other collateral documents executed and delivered by the Applicant in favour of the Term Lender (the "Term Security Documents"), and make demand, accelerate payment and give other notices; and
 - upon not less than five (5) business days' written notice to the Applicant, the Monitor, (b) the ABL Lender and the Term DIP Agent on behalf of the Term DIP Lenders, subject to the terms of the Intercreditor Agreement and paragraphs and 54 of this Order, exercise any and all of its rights and remedies against the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations) under or pursuant to the Existing Credit Agreement, the Term Forbearance Agreement, or the Term Security Documents, or the Personal Property Security Act (Ontario) or similar legislation of any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations), or for a bankruptcy order against the Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the Term Lenders shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations).

- 54. THIS COURT ORDERS that nothing in this Order shall amend, override or relieve the Lenders of any of the provisions of the intercreditor agreement among them dated as of February 12, 2016 (the "Intercreditor Agreement") and when determining
 - (a) the priorities of the claims of the ABL Lender, the Term Lenders and the Term DIP Lenders,
 - (b) the priorities of the Term Lenders' DIP Charge, the ABL Lender's DIP Charge and the Liens granted to the Term Secured Parties and the ABL Secured Parties (each as defined in the Intercreditor Agreement), and
 - (c) the enforcement rights of the Term DIP Lenders, the ABL Secured Parties and the Term Secured Parties,

the ABL Lender's DIP Charge and the Term Lenders' DIP Charge, and the obligations secured by those charges, shall be treated in a manner consistent with Liens granted to, and obligations owing to, the ABL Secured Parties and the Term Secured Parties, respectively for the purposes of the Intercreditor Agreement.

- 55. THIS COURT ORDERS AND DECLARES that each of the ABL Lender and the Term Lenders shall be treated as unaffected in any plan of arrangement or compromise filed by the Applicant under the CCAA, or any proposal filed by the Applicant under the BIA, with respect to any obligations outstanding as of the date of this Order or arising hereafter under (i) the ABL Credit Agreement or the ABL DIP Forbearance Agreement, and (ii) the Existing Credit Agreement or the Term Forbearance Agreement, respectively.
- 56. THIS COURT ORDERS AND DECLARES that the payments made by the Applicant pursuant to this Order, the ABL Credit Agreement, the ABL DIP Forbearance Agreement, the Blocked Account Agreements or the Term Forbearance Agreement, and the granting of the ABL Lender's DIP Charge, do not and will not constitute preferences, fraudulent conveyances, transfers at undervalue, oppressive conduct, or other challengeable or voidable transactions under any applicable law.

VALIDITY AND PRIORITY OF CHARGES CREATED BY THIS ORDER

- 57. THIS COURT ORDERS that the priorities of the Directors' Charge, the Administration Charge, the Term Lenders' DIP Charge, the ABL Lender's DIP Charge and the KERP Charge and the Liens granted to the Term Secured Parties and the ABL Secured Parties over the Property so charged by them, as among them, shall be as follows:
 - (a) With respect to the ABL Priority Collateral:

First – Administration Charge;

Second - ABL Lender's DIP Charge;

Third – Liens granted to the ABL Secured Parties;

Fourth - Term Lenders' DIP Charge;

Fifth – Liens granted to the Term Secured Parties;

Sixth – KERP Charge; and

Seventh - Directors' Charge.

(b) With respect to the Term Priority Collateral:

First – Administration Charge;

Second - Term Lenders' DIP Charge;

Third - Liens granted to the Term Secured Parties;

Fourth - ABL Lender's DIP Charge;

Fifth – Liens granted to the ABL Secured Parties;

Sixth - KERP Charge; and

Seventh – Directors' Charge.

- 58. THIS COURT ORDERS that the filing, registration or perfection of the Directors' Charge, the Administration Charge, the Term Lenders' DIP Charge, the ABL Lender's DIP Charge or the KERP Charge (collectively, the "Charges") shall not be required, and that the Charges shall be valid and enforceable for all purposes, including as against any right, title or interest filed, registered, recorded or perfected subsequent to the Charges coming into existence, notwithstanding any such failure to file, register, record or perfect.
- 59. THIS COURT ORDERS that each of the Charges (all as constituted and defined herein) shall constitute a charge on the Property so charged by them and, subject to the provisions of the Intercreditor Agreement, such Charges shall rank (except as expressly provided herein) in priority to all other security interests, trusts, liens, charges and encumbrances, claims of secured creditors, statutory or otherwise (collectively, "Encumbrances") in favour of any Person, other than (subject to further Order of the Court) validly perfected and enforceable security interests, if any, in favour of Xerox Canada Ltd. (File No. 675686367), and Canadian Dealer Lease Services Inc. and Bank of Nova Scotia-DLAC (File No. 719663706), in each case under the *Personal Property Security Registry* (Ontario)).
- 60. THIS COURT ORDERS that except as otherwise expressly provided for herein or in the Intercreditor Agreement, or as may be approved by this Court, the Applicant shall not grant any Encumbrances over any Property that rank in priority to, or *pari passu* with, any of the Charges, unless the Applicant also obtains the prior written consent of the Monitor, the Lenders, and the beneficiaries of the Directors' Charge, the Administration Charge and the KERP Charge, or further Order of this Court.
- THIS COURT ORDERS that the Charges, the DIP Agreement, the Term DIP Credit Documents and the Forbearance Agreements shall not be rendered invalid or unenforceable and the rights and remedies of the chargees entitled to the benefit of the Charges (collectively, the "Chargees") and/or the Term DIP Lenders or the ABL Lender thereunder shall not otherwise be limited or impaired in any way by (a) the pendency of these proceedings and the declarations of insolvency made herein; (b) any application(s) for bankruptcy order(s) issued pursuant to the BIA, or any bankruptcy order made pursuant to such applications; (c) the filing of any assignments for the general benefit of creditors made pursuant to the BIA; (d) the provisions of any federal or provincial statutes; or (e) any negative covenants, prohibitions or other similar

provisions with respect to borrowings, incurring debt or the creation of Encumbrances, contained in any existing loan documents, lease, sublease, offer to lease or other agreement (collectively, an "Agreement") which binds the Applicant, and notwithstanding any provision to the contrary in any Agreement:

- (a) neither the creation of the Charges nor the execution, delivery, perfection, registration or performance of the DIP Agreement, the Term DIP Credit Documents or the Forbearance Agreements shall create or be deemed to constitute a breach by the Applicant of any Agreement to which it is a party; and
- (b) none of the Chargees shall have any liability to any Person whatsoever as a result of any breach of any Agreement caused by or resulting from the Applicant entering into the DIP Agreement, the Term DIP Credit Documents or the Forbearance Agreements or the creation of the Charges or the execution, delivery or performance of such documents.
- 62. THIS COURT ORDERS that any Charge created by this Order over leases of real property in Canada shall only be a Charge in the Applicant's interest in such real property leases.

SERVICE AND NOTICE

- 63. THIS COURT ORDERS that the Monitor shall (i) without delay, publish in *The Globe and Mail* (National Edition; English) a notice containing the information prescribed under the CCAA, (ii) within five days after the date of this Order, (A) make this Order publicly available in the manner prescribed under the CCAA, (B) send, in the prescribed manner, a notice to every known creditor who has a claim against the Applicant of more than \$1000, and (C) prepare a list showing the names and addresses of those creditors and the estimated amounts of those claims, and make it publicly available in the prescribed manner, all in accordance with Section 23(1)(a) of the CCAA and the regulations made thereunder.
- 64. THIS COURT ORDERS that the E-Service Protocol of the Commercial List (the "Protocol") is approved and adopted by reference herein and, in this proceeding, the service of documents made in accordance with the Protocol (which can be found on the Commercial List website at http://www.ontariocourts.ca/scj/practice/practice-directions/toronto/eservice-commercial/) shall be valid and effective service. Subject to Rule 17.05 this Order shall

constitute an order for substituted service pursuant to Rule 16.04 of the *Rules of Civil Procedure*. *Subject* to Rule 3.01(d) of the *Rules of Civil Procedure* and paragraph 21 of the Protocol, service of documents in accordance with the Protocol will be effective on transmission. This Court further orders that a Case Website shall be established in accordance with the Protocol with the following URL: https://www.richter.ca/en/folder/insolvency-cases/g/grafton-fraser-inc

of THIS COURT ORDERS that if the service or distribution of documents in accordance with the Protocol is not practicable, the Applicant and the Monitor are at liberty to serve or distribute this Order, any other materials and orders in these proceedings, any notices or other correspondence, by forwarding true copies thereof by prepaid ordinary mail, courier, personal delivery or facsimile transmission to the Applicant, the Monitor, the Applicant's creditors or other interested parties at their respective addresses as last shown on the records of the Applicant and that any such service or distribution by courier, personal delivery or facsimile transmission shall be deemed to be received on the next business day following the date of forwarding thereof, or if sent by ordinary mail, on the third business day after mailing.

GENERAL

- 66. THIS COURT ORDERS that the Applicant or the Monitor may from time to time apply to this Court for advice and directions in the discharge of its powers and duties hereunder.
- 67. THIS COURT ORDERS that nothing in this Order shall prevent the Monitor from acting as an interim receiver, a receiver and manager, or a trustee in bankruptcy of the Applicant, the Business or the Property.
- 68. THIS COURT HEREBY REQUESTS the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States, to give effect to this Order and to assist the Applicant, the Monitor and their respective agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the Applicant and to the Monitor, as an officer of this Court, as may be necessary or desirable to give effect to this Order, to grant representative status to the Monitor in any foreign proceeding, or to assist the Applicant and the Monitor and their respective agents in carrying out the terms of this Order.

- 69. THIS COURT ORDERS that each of the Applicant and the Monitor be at liberty and is hereby authorized and empowered to apply to any court, tribunal, regulatory or administrative body, wherever located, for the recognition of this Order and for assistance in carrying out the terms of this Order, and that the Monitor is authorized and empowered to act as a representative in respect of the within proceedings for the purpose of having these proceedings recognized in a jurisdiction outside Canada.
- THIS COURT ORDERS that any interested party (including the Applicant and the Monitor) may apply to this Court to vary or amend this Order on not less than seven (7) days' notice to any other party or parties likely to be affected by the order sought or upon such other notice, if any, as this Court may order; provided, however, that the Term DIP Lenders and the ABL Lender shall be entitled to rely on this Order as issued for all advances made and payments received under the DIP Agreement, the ABL Credit Agreement or the ABL DIP Forbearance Agreement up to and including the date this order may be varied or amended.
- 71. THIS COURT ORDERS that this Order and all of its provisions are effective as of 12:01 a.m. Eastern Standard/Daylight Time on the date of this Order.

ENTERED AT / INSCRIT À TORONTO ON / BOOK NO:

W. Hon-MJ.

LE / DANS LE REGISTRE NO:

JAN 3 0 2017

PER / PAR:

Court File No.: CV-17-11677-00CL

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC. (the "Applicant")

SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST] ONTARIO

Proceedings commenced in Toronto

AMENDED AND RESTATED INITIAL ORDER (INITIAL CCAA APPLICATION) (Returnable January 25, 2017)

FASKEN MARTINEAU DuMOULIN LLP

Bay Adelaide Centre, Box 20 333 Bay Street - Suite 2400 Toronto, ON M5H 2T6

Stuart Brotman (LSUC#43430D) Tel: 416 865 5419 Fax: 416 364 7813

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dchochla@fasken.com

Lawyers for the Applicant, Grafton-Fraser Inc.

APPENDIX B

Court File No.: CV-17-11677-00CL

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

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MONDAY, THE 30th DAY OF JANUARY, 2017

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IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

ORDER (Stalking Horse & SISP)

THIS MOTION, made by the Applicant, pursuant to the *Companies' Creditors*Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA") was heard this day at 330

University Avenue, Toronto, Ontario.

ON READING the affidavit of Mark Sun sworn January 25, 2017 and the Exhibits thereto (the "Sun Affidavit"), the report of Richter Advisory Group Inc. ("Richter"), in its capacity as the proposed monitor of the Applicant, dated January 25, 2017, and the Appendices thereto, the first report of Richter, in its capacity as monitor of the Applicant (the "Monitor"), dated January 26, 2017, and the Appendices thereto, and on hearing the submissions of counsel for the Applicant, counsel for the Monitor, counsel for Canadian Imperial Bank of Commerce ("CIBC"), counsel for GSO Capital Partners LP ("GSO"), counsel for The Cadillac Fairview Corporation Limited, and such other parties as were present, no one else appearing for any other party although duly served as appears from the affidavits of service of Dylan Chochla and Irene Artuso sworn January 25, 2017 and January 26, 2017, respectively, filed.

SERVICE & DEFINITIONS

- 1. THIS COURT ORDERS that the time for service of the Notice of Motion and the Motion Record is hereby abridged and validated so that this Motion is properly returnable today and hereby dispenses with further service thereof.
- 2. THIS COURT ORDERS that capitalized terms used in this Order and not otherwise defined shall have the meaning ascribed to them under (i) the asset purchase agreement dated as of January 24, 2017 (the "Stalking Horse Agreement") between the Applicant and 1104307 B.C. Ltd. (the "Stalking Horse Bidder"); or (ii) the sale and investment solicitation process attached hereto as Schedule "A" (the "SISP"), as the case may be.

APPROVAL OF STALKING HORSE AGREEMENT

- 3. THIS COURT ORDERS that the execution, delivery, entry into, compliance with, and performance by the Applicant of the Stalking Horse Agreement be and is hereby ratified, authorized and approved, *provided, however*, that nothing contained in this Order approves the sale or the vesting of the Purchased Assets to the Stalking Horse Bidder pursuant to the Stalking Horse Agreement and that, if the Stalking Horse Agreement is the Successful Bid under the SISP, the approval of the sale and vesting of the Purchased Assets to the Stalking Horse Bidder shall be considered by this Court on a subsequent motion made to this Court following completion of the SISP.
- 4. THIS COURT ORDERS that the Stalking Horse Agreement be and is hereby approved and accepted solely for the purposes of being the Stalking Horse Bid under the SISP and subject to the further Order of the Court referred to in paragraph 3 above.
- 5. THIS COURT ORDERS that the Stalking Horse Agreement shall not be rendered invalid or unenforceable and the rights and remedies of the Stalking Horse Bidder thereunder shall not otherwise be limited or impaired in any way by (a) the Applicant's CCAA proceedings and the declarations of insolvency made in connection therewith; (b) any application(s) for bankruptcy order(s) issued pursuant to the *Bankruptcy and Insolvency Act* (Canada) (the "BIA"), or any bankruptcy order made pursuant to such applications; (c) the filing of any assignments for the general benefit of creditors made pursuant to the BIA; (d) the provisions of any federal or provincial statutes; or (e) any negative covenants, prohibitions or other similar provisions with

respect to borrowings, incurring debt or the creation of security interests, liens, charges and encumbrances, claims of secured creditors, statutory or otherwise, contained in any existing loan documents, lease, sublease, offer to lease or other agreement (collectively, an "Agreement") which binds the Applicant, and notwithstanding any provision to the contrary in any Agreement:

- (a) the execution, delivery or performance of the Stalking Horse Agreement shall not create or be deemed to constitute a breach by the Applicant of any Agreement to which it is a party; and
- (b) the Stalking Horse Bidder shall not have any liability to any person whatsoever as a result of any breach of any Agreement caused by or resulting from the Applicant entering into the Stalking Horse Agreement.

APPROVAL OF SISP

- 6. THIS COURT ORDERS that the SISP attached hereto as Schedule "A" (subject to such non-material amendments as may be agreed to by the Applicant, the ABL Agent and the DIP Lenders and approved by the Monitor) be and is hereby approved and the Applicant and the Monitor are hereby authorized and directed to take such steps as they deem necessary or advisable (subject to the terms of the SISP) to carry out the SISP, subject to prior approval of this Court being obtained before completion of any transaction(s) under the SISP.
- 7. THIS COURT ORDERS that the Applicant and the Monitor and their respective affiliates, partners, directors, employees, agents and controlling persons shall have no liability with respect to any and all losses, claims, damages or liability of any nature or kind to any person in connection with or as a result of performing their duties under the SISP, except to the extent of such losses, claims, damages or liabilities resulting from the gross negligence or wilful misconduct of the Applicant or the Monitor, as applicable, as determined by the Court.
- 8. THIS COURT ORDERS that, pursuant to clause 7(3)(c) of the *Canada Personal*Information Protection and Electronic Documents Act, the Applicant is hereby authorized and permitted to disclose and transfer to each potential bidder (the "Bidders") (including, without limitation, the Stalking Horse Bidder) and to their advisors, if requested by such Bidders, personal information of identifiable individuals, including, without limitation, all human resources and payroll information in the Applicant's records pertaining to the Applicant's past

and current employees, but only to the extent desirable or required to negotiate or attempt to complete a sale of the Assets and/or the Business ("Sale"). Each Bidder to whom such personal information is disclosed shall maintain and protect the privacy of such information and limit the use of such information to its evaluation of the Sale, and if it does not complete a Sale, shall return all such information to the Applicant, or in the alternative destroy all such information. The Successful Bidder(s) shall maintain and protect the privacy of such information and, upon closing of the transaction contemplated in the Successful Bid(s), shall be entitled to use the personal information provided to it that is related to the Assets and/or Business acquired pursuant to the Sale in a manner which is in all material respects identical to the prior use of such information by the Applicant, and shall return all other personal information to the Applicant, or ensure that all other personal information is destroyed.

GENERAL

- 9. THIS COURT HEREBY REQUESTS the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States, to give effect to this Order and to assist the Applicant, the Monitor and their respective agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the Applicant and to the Monitor, as an officer of this Court, as may be necessary or desirable to give effect to this Order, to grant representative status to the Monitor in any foreign proceeding, or to assist the Applicant and the Monitor and their respective agents in carrying out the terms of this Order.
- 10. THIS COURT ORDERS that each of the Applicant and the Monitor be at liberty and is hereby authorized and empowered to apply to any court, tribunal, regulatory or administrative body, wherever located, for the recognition of this Order and for assistance in carrying out the terms of this Order, and that the Monitor is authorized and empowered to act as a representative in respect of the within proceedings for the purpose of having these proceedings recognized in a jurisdiction outside Canada.

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SCHEDULE "A"

SALE AND INVESTOR SOLICITATION PROCESS

On January 25, 2017, Grafton-Fraser Inc. (the "Company") filed an application for an Initial Order under the *Companies' Creditors Arrangement Act* (Canada) (the "CCAA") and Richter Advisory Group Inc. was appointed as the monitor (the "Monitor").

On January 30, 2017, the Ontario Superior Court of Justice (Commercial List) (the "Court") made an order, which, among other things: (a) approved this sale and investor solicitation process (the "SISP"), and (b) authorized the execution by the Company of the agreement of purchase and sale between the Company and 1104307 B.C. Ltd. dated January 24, 2017 (the "Stalking Horse Agreement") as the stalking horse bid for the purpose of conducting the SISP.

The purpose of the SISP is to identify one or more financiers, purchasers of and/or investors in the Company, the Business and/or Assets (each as defined below) to make an offer (each a "Bid") that is superior to the offer contemplated by the Stalking Horse Agreement, and to complete the transactions contemplated by any such offer, or by the Stalking Horse Agreement if no other offers are accepted. Set forth below are the procedures (the "SISP Procedures") that shall govern the SISP and any transactions consummated as a result thereof.

1. Defined Terms

The following capitalized terms have the following meanings when used in this SISP:

- "Acknowledgment of the SISP" means an acknowledgment of the SISP in the form attached as Schedule "A" hereto:
- "Additional Confidential Information" means information required to match the financial information of a retail store operated by the Company with the location of such a store;
- "Aggregate Bid" means a combination of Portion Bids that do not overlap for Assets sought to be purchased, and which, when totalled, equal or exceed the Minimum Bid Amount;
- "Assets" means the assets, undertakings and property of the Company;
- "Auction" has the meaning given to it in Section 13(b);
- "Auction Procedure" has the meaning given to it in Section 13(b);
- "Back-Up Bid Expiration Date" has the meaning given to it in Section 16;
- "Back-Up Bid" has the meaning given to it in Section 13(a)(ii);

- "Back-Up Bidder" has the meaning given to it in Section 13(a)(ii);
- "Bid" has the meaning given to it in the introduction;
- "Business" means the business of retailing men's apparel and accessories carried on by the Company;
- "Business Day" means any day, other than a Saturday, Sunday or statutory holiday in the Province of Ontario, on which commercial banks in Toronto, Ontario are open for business;
- "CCAA" has the meaning given to it in the introduction;
- "Company" has the meaning given to it in the introduction;
- "Confidentiality Agreement" means the confidentiality agreement, with terms satisfactory to the Monitor and the Company, entered into between the Company and an Interested Party;
- "Court" has the meaning given to it in the introduction;
- "Data Room" means an electronic data room compiled by the Company containing confidential information in respect of the Company, the Business and the Assets;
- "Deposit" has the meaning given to it in Section 9(j);
- "Dollars" or means Canadian dollars;
- "Form Purchase Agreement" means the template agreement of purchase and sale posted in the Data Room;
- "Guaranteed Purchase Price" has the meaning given to it in the Stalking Horse Agreement;
- "Interested Party" has the meaning given to it in Section 2;
- "Investment Proposal" has the meaning given to it in Section 7;
- "Management" has the meaning given to it in Section 4;
- "Minimum Bid Amount" means in the case of a Sale Proposal or Investment Proposal, an overall result or value which the Company in consultation with the Monitor considers equivalent or better than 102% of an amount required to repay the Secured Debt and the ABL Obligations (in each case as defined in the Stalking Horse Agreement) and any amounts payable in priority to those obligations in full which sum is estimated to be \$65,000,000 to be updated by the Monitor at least 5 days before the Phase I Bid Deadline;

- "Monitor" has the meaning given to in the introduction;
- "Outside Date" means June 15, 2017 or such other date as the Company, the Monitor and Successful Bidder(s) and the Back-Up Bidder may agree, acting reasonably;
- "Participation Notice" has the meaning given to it in Section 4;
- "Phase I Bid" means an initial bid submitted by an Interested Party pursuant to Section 7 hereof;
- "Phase I Bid Deadline" as the meaning given to it in Section 7 hereof;
- "Phase I Bidder" means a bidder submitting a Phase I Bid;
- "Phase I Participant Requirements" has the meaning given to it in Section 8 hereof;
- "Phase II Bid" means a Bid submitted by a Qualified Phase I Bidder;
- "Phase II Bidder" means a bidder submitting a Phase II Bid;
- "Phase II Bid Deadline" has the meaning given to it in Section 7;
- "Portion Bid" means a Bid for less than all or substantially all of the Assets that is otherwise a Qualified Phase I Bid or a Qualified Phase II Bid;
- "Portion Bidder" means a Qualified Phase I Bidder and/or a Qualified Phase II Bidder that submits a Portion Bid:
- "Purchase Price" has the meaning given to it in Section 9(b)(i);
- "Qualified Phase I Bid" means a Phase I Bid that satisfies the conditions set out in Section 9 hereof. A Portion Bid may be a Qualified Phase I Bid;
- "Qualified Phase I Bidder" means a bidder submitting a Qualified Phase I Bid;
- "Qualified Phase II Bid" means a Phase II Bid that satisfies the conditions set out in Section 12 hereof. A Portion Bid may be a Qualified Phase II Bid;
- "Qualified Phase II Bidder" means bidder submitting a Qualified Phase II Bid;
- "Qualified Investment Bid" is an Investment Proposal that is determined to be a Qualified Phase II Bid by the Company and the Monitor pursuant to Section 12;
- "Qualified Sale Bid" is a Sale Proposal that is determined to be a Qualified Phase II Bid by the Company and the Monitor pursuant to Section 12;

- "Sale Proposal" has the meaning given to it in Section 7;
- "Secured Lenders" means the GSO Capital Partners LP and Canadian Imperial Bank of Commerce in their capacity as secured lenders of the Company;
- "SISP" has the meaning given to it in the introduction;
- "SISP Procedures" has the meaning given to it in the introduction;
- "Stalking Horse Agreement" has the meaning given to it in the introduction;
- "Stalking Horse Bidder" means 1104307 B.C. Ltd., or an affiliate thereof;
- "Successful Bid" has the meaning given to it in Section 13(a)(i); and
- "Successful Bidder" has the meaning given to it in Section 13(a)(i).

2. The SISP Procedures

The SISP shall consist of two phases. In the first phase, any interested party (an "Interested Party") that meets the preliminary participant requirements set out herein, including having executed a Confidentiality Agreement and an Acknowledgment of the SISP, shall be provided with access to the Data Room in order to prepare and submit a Phase I Bid by the Phase I Bid Deadline. Phase I Bidders that are determined by the Company, in consultation with the Monitor, to be Qualified Phase I Bidders shall be invited to participate in the second phase wherein they will be given access to the Additional Confidential Information in order to complete diligence prior to submitting a Phase II Bid by the Phase II Bid Deadline.

The Company, in consultation with the Monitor, shall supervise the SISP Procedures and each will generally consult with the other in respect of all matters arising out of these SISP Procedures. The Monitor shall direct and preside over the Auction, if applicable. In the event that there is disagreement as to the interpretation or application of these SISP Procedures, the Court will have the jurisdiction to hear and resolve such dispute.

3. "As Is, Where Is"

The sale of the Business or any part of the Assets or investment in the Company will be on an "as is, where is" basis and without surviving representations or warranties of any kind, nature or description by the Company, the Monitor or any of their employees, officers, directors, agents or advisors, except to the extent set forth in the relevant definitive sale or investment agreement with a Successful Bidder.

By participating in this process, each Interested Party is deemed to acknowledge and represent that it has had an opportunity to conduct any and all due diligence regarding the Business, the Assets or the Company prior to making its Bid, that it has relied solely on its own independent review, investigation, and/or inspection of any documents and/or regarding the Business, the Assets or the Company in making its Bid, and that it did not rely on any written or oral statements, representations, promises, warranties, conditions

or guaranties whatsoever, whether express, implied, by operation of law or otherwise, regarding the Business, the Assets or the Company or the completeness of any information provided in connection therewith, except as expressly stated in the terms of any definitive transaction documents.

4. Role of Management of the Company

In the event that any party or parties involved in the management of the Company ("Management") intends to submit a Bid pursuant to the SISP, any such party or parties must advise the Monitor of such intention in writing by February 15, 2017 (the "Participation Notice"). Upon receipt of a Participation Notice, the Monitor will assume the role of the Company in the SISP Procedures with such modifications as are necessary, and Management will be excluded from any participation in the SISP that might create an unfair advantage or jeopardize the integrity of the SISP. For greater certainty, any such party or parties delivering a Participation Notice will be subject to the SISP Procedures as an Interested Party.

5. Role of the Monitor

The Monitor's responsibilities pursuant to the SISP include:

- (a) Consulting with the Company in connection with the bidding procedures included in this SISP and the closing of the transaction contemplated in the Successful Bid(s);
- (b) Overseeing the SISP Procedures;
- (c) Reporting to the Court in connection with the SISP Procedures including the bidding procedures included in this SISP and the closing of the transaction contemplated in the Successful Bid(s);
- (d) Conducting an Auction if necessary in accordance with the Auction Procedures attached hereto as Schedule "C"; and
- (e) Assisting the Company to facilitate information requests including assisting the Company in preparing or modifying financial information to assist with the bidding procedures included in this SISP and the closing of the transaction contemplated in the Successful Bid(s) (including the Stalking Horse Agreement).

6. Access to Due Diligence Materials

Only Interested Parties that satisfy the Phase I Participant Requirements will be eligible to receive access to the Data Room. If the Company, in consultation with the Monitor, determines that a Phase I Bidder does not constitute a Qualified Phase I Bidder, then such Phase I Bidder shall not be eligible to receive the Additional Confidential Information.

The Company, with the assistance of the Monitor, will be responsible for the coordination of all reasonable requests for additional information and due-diligence

access from Interested Parties. Neither the Company nor the Monitor shall be obligated to furnish any due diligence information after the Phase I Bid Deadline other than the Additional Confidential Information to Qualified Phase I Bidders before the Phase II Bid Deadline. Neither the Company nor the Monitor shall be obligated to furnish any due diligence information after the Phase II Bid Deadline, provided however that the Company and Monitor may, but are not obligated to, provide further information including, without limitation, financial information to the Successful Bidder (including the Stalking Horse Bidder). Neither the Company nor the Monitor is responsible for, and will bear no liability with respect to, any information obtained by any party in connection with the sale of the Assets and the Business.

7. Bid Deadlines

An Interested Party that wishes to make a Bid to (a) acquire the Business or all, substantially all or any part of the Assets, including any offer to acquire some or all of the Company's retail store leases, intellectual property and furniture, fixtures and equipment (a "Sale Proposal"), or (b) make an investment in the Company by way of private issuances, sale or placement of newly issued or treasury equity, equity-linked or debt securities, instruments or obligations of the Company with one or more lenders and/or investors or security holders (an "Investment Proposal"), must deliver an executed copy of a Phase I Bid to the Monitor, at the address specified in Schedule "B" hereto (including by email) so as to be received by it not later than 5:00 p.m. (Eastern Time) on March 13, 2017, or such other later date or time as may be agreed by the Company and the Monitor with the consent of the Secured Lenders (the "Phase I Bid Deadline").

All Phase II Bids must be submitted to the Monitor, at the address specified in Schedule "B" hereto (including by email) so as to be received by it <u>not later than 5:00 p.m. (Eastern Time) on March 24, 2017</u>, or such other later date or time as may be agreed by the Company and the Monitor with the consent of the Secured Lenders (the "Phase II Bid Deadline").

PHASE I

8. Phase I Participant Requirements.

To participate in Phase I of the SISP and to otherwise be considered for any purpose hereunder, each Interested Party must provide the Company with an executed copy of each of the following prior to being provided with access to the Data Room: (i) a Confidentiality Agreement; and (ii) an Acknowledgement of the SISP (collectively, the "Phase I Participant Requirements").

9. Qualified Phase I Bids

Only Qualified Phase I Bidders shall be allowed to participate in Phase II of the SISP. In order for the Company to determine whether an Interested Party is a Qualified Phase I Bidder, the Interested Party must provide, in form and substance satisfactory to the Company, in consultation with the Monitor, each of the following on or before the Phase I Bid Deadline:

- (a) <u>Irrevocable Bid:</u> A cover letter stating that the Phase I Bid is irrevocable until Court approval of the Successful Bid(s), provided that if such Phase I Bidder is selected as the Successful Bidder or the Back-Up Bidder, its Phase I Bid shall remain irrevocable until the Back-Up Bid Expiration Date (as defined below);
- (b) which includes:
 - (i) <u>Sale Proposal</u>: in the case of a Sale Proposal, a duly authorized and executed definitive purchase agreement together with all completed schedules thereto substantially in the form of the Form Purchase Agreement containing the detailed terms and conditions of the proposed transaction, including identification of the Business or the Assets proposed to be acquired, the obligations to be assumed, the purchase price for the Business or Assets proposed to be acquired (the "**Purchase Price**"), the detailed structure and financing of the proposed transaction, together with a blackline comparing the purchase agreement submitted to the Form Purchase Agreement; and
 - (ii) <u>Investment Proposal</u>: in the case of an Investment Proposal, a duly authorized and executed binding term sheet describing the detailed terms and conditions of the proposed transaction, including details regarding the proposed equity and debt structure of the Company following completion of the proposed transaction, the direct or indirect investment target and the aggregate amount of equity and debt investment (including the sources of such capital, the underlying assumptions regarding the *pro forma* capital structure, as well as anticipated tranches of debt, debt service fees, interest and amortization) to be made in the Company, and the debt, equity, or other securities, if any, proposed to be allocated to creditors of the Company;
- (c) <u>Purchase Price</u>: Evidence that the Purchase Price (in the case of a Sale Proposal) or imputed value (in the case of an Investment Proposal) under the Phase I Bid or Aggregate Bid shall be an amount equal to or greater than the Minimum Bid Amount; provided that any Portion Bidder shall not be subject to the Minimum Bid Amount except to the extent that it forms an Aggregate Bid;
- (d) Proof of Financial Ability to Perform: Written evidence upon which the Company and the Monitor may reasonably conclude that the Interested Party has the necessary financial ability to close the contemplated transaction on or before the Outside Date and provide adequate assurance of future performance of all obligations to be assumed in such contemplated transaction. Such information should include, among other things, the following:
 - (i) evidence of the Interested Party's internal resources and proof of any debt or equity funding commitments that are needed to close the contemplated transaction;

- (ii) contact names and phone numbers for verification of financing sources; and
- (iii) any such other form of financial disclosure or credit-quality support information or enhancement requested by and reasonably acceptable to the Company and the Monitor demonstrating that such Interested Party has the ability to close the contemplated transaction;
- (e) <u>Unconditional Bid:</u> Evidence that it is not conditioned on (i) the outcome of unperformed due diligence other than review of the Additional Confidential Information and/or (ii) obtaining financing;
- (f) <u>Identification</u>: Full written disclosure of the identity of each person (including any person that controls such person) that will be directly or indirectly sponsoring or participating in the Phase I Bid, including whether any prior or current member of the Company's board, management, any employee or consultant to the Company or any creditor) or shareholder of the Company is involved in any way with the Phase I Bid or assisted with the Phase I Bid, and the complete terms of any such participation as well as evidence of corporate authority to sponsor or participate in the Phase I Bid;
- Acknowledgment: An acknowledgement and representation that the Interested Party: (i) has relied solely upon its own independent review, investigation and/or inspection of any documents regarding the Business and/or the Assets to be acquired, liabilities to be assumed or the Company in making its Phase I Bid; and (ii) did not rely upon any written or oral statements, representations, promises, warranties conditions or guaranties whatsoever, whether express or implied (by operation of law or otherwise) by the Company, the Monitor or any of their respective employees, directors, officers, agents, advisors or other representatives, regarding the Business, Assets to be acquired, liabilities to be assumed, the Company or the completeness of any information provided in connection therewith, except as expressly provided in any definitive transaction documents;
- (h) <u>Authorization:</u> Evidence, in form and substance reasonably satisfactory to the Company and the Monitor, of authorization and approval from the Interested Party's board of directors (or comparable governing body) with respect to the submission, execution, delivery and closing of the transaction contemplated by the Phase I Bid, and identification of any anticipated shareholder, regulatory or other approvals outstanding, and the anticipated time frame and any anticipated impediments for obtaining such approvals;
- (i) <u>Break or Termination Fee:</u> Evidence that it does not include any request for or entitlement to any break or termination fee, expense reimbursement or similar type of payment;
- (j) <u>Deposit:</u> A cash deposit (the "**Deposit**") in an amount equal to 10% of the Purchase Price (in the case of a Sale Proposal) or imputed value (in the case of an

Investment Proposal) that shall be paid to the Monitor in trust, which Deposit shall be held and dealt with in accordance with these SISP Procedures;

- (k) <u>Employees:</u> If applicable, full details of the proposed number of employees of the Company who will become employees of the Phase I Bidder if determined to be the Successful Bidder and the proposed terms and conditions of employment to be offered to those employees;
- (l) Other: Such other information as may reasonably be requested by the Company or the Monitor; and
- (m) <u>Phase I Bid Deadline:</u> It is received by the Monitor, at the address specified in Schedule "B" hereto (including by email) on or before the Phase I Bid Deadline.

The Company, with the approval of the Monitor, may waive any one or more minor and non-material violations of the requirements specified for Qualified Phase I Bids and deem such non-compliant Bids to be Qualified Phase I Bids, provided that, proof of financial ability to perform required pursuant to Section 9(d) cannot be waived without consent of the Secured Lenders.

10. Evaluation of Qualified Phase I Bids and Designation as Qualified Phase I Bidder

The Company, in consultation with the Monitor, shall evaluate Qualified Phase I Bids on various grounds including, but not limited to, the Purchase Price or imputed or projected value, the treatment of creditors and related implied recovery for creditors (in each case, as applicable), the assumed liabilities, the certainty of closing the transactions contemplated by the Phase I Bid on or before the Outside Date and any delay or other risks (including closing risks) in connection with the Qualified Phase I Bids.

The Company, with the approval of the Monitor, shall have the option, in its discretion, to aggregate Portion Bids.

The Company shall be under no obligation to accept the highest or best offer or any offer (other than the offer contained in the Stalking Horse Agreement if no other higher or better offer is accepted).

As soon as practical after the Phase I Bid Deadline, the Company, in consultation with the Monitor, will advise an Interested Party whether or not its Phase I Bid constitutes a Qualified Phase I Bid and that it is a Qualified Phase I Bidder and, if such Phase I Bidder is a Qualified Phase I Bidder, that it is invited to participate in Phase II of the SISP. For certainty, the Stalking Horse Agreement is a Qualified Phase I Bid and the Stalking Horse Bidder is a Qualified Phase I Bidder for all purposes of these SISP Procedures.

11. No Qualified Phase I Bids

If no Qualified Phase I Bid other than a Bid pursuant to the Stalking Horse Agreement is received by the Phase I Bid Deadline, the Stalking Horse Bidder shall be declared the

Successful Bidder and the Stalking Horse Agreement shall be declared the Successful Bid.

PHASE II

12. Qualified Phase II Bid Requirements

Only Qualified Phase I Bidders shall be entitled to submit a Phase II Bid. In order to be considered a Qualified Phase II Bid, as determined by the Company, in consultation with the Monitor, a Phase II Bid must: (i) satisfy all of the requirements for a Qualified Phase I Bid contained in Section 9; and (ii) shall not be conditional in any way on the outcome of unperformed due diligence including with respect to the Additional Confidential Information. For certainty, the Stalking Horse Agreement is a Qualified Phase II Bid and the Stalking Horse Bidder is a Qualified Phase II Bidder for all purposes of these SISP Procedures.

13. Evaluation of Qualified Phase II Bids and Subsequent Actions

The Company, in consultation with the Monitor, shall evaluate Qualified Phase II Bids on various grounds including, but not limited to, the Purchase Price or imputed or projected value, the treatment of creditors and related implied recovery for creditors (in each case, as applicable), the assumed liabilities, the certainty of closing the transactions contemplated by the Qualified Phase II Bid on or before the Outside Date and any delay or other risks (including closing risks) in connection with the Qualified Phase II Bids.

Following such evaluation, the Company, with the approval of the Monitor, may:

- (a) In the case of a Qualified Sale Bid or Qualified Investment Bid, including to the extent such Qualified Phase II Bids are Portion Bids:
 - (i) Accept, subject to Court approval, one (or more than one, if for distinct and compatible transactions) of the Qualified Phase II Bids (each, a "Successful Bid" and the offeror(s) making such Successful Bid being a "Successful Bidder") and take such steps as may be necessary to finalize definitive transaction documents for the Successful Bid(s) with Successful Bidder(s); or
 - (ii) Conditionally accept one (or more than one, if for distinct and compatible transactions) of the Qualified Phase II Bids, which acceptance will be conditional upon the failure of the transaction(s) contemplated by the Successful Bid to close (the "Back-up Bid" and offeror(s) making such Back-up Bid being the "Back-Up Bidder"); and
- (b) If more than one Qualified Sale Bids have been received, pursue an auction (an "Auction") in accordance with the procedures set out in the attached Schedule "C" (the "Auction Procedure") or if the Company in consultation with

the Monitor otherwise determines that an Auction is appropriate under the circumstances.

The Company, with the approval of the Monitor, shall have the option, in its discretion, to aggregate Portion Bids. Notwithstanding anything to the contrary herein, the Company, with the approval of the Monitor, shall be permitted to include Qualified Investment Bids or Qualified Sale Bids in the Auction, including to the extent such Qualified Phase II Bids are Portion Bids.

The Company shall be under no obligation to accept the highest or best offer or any offer (other than the offer contained in the Stalking Horse Agreement if no higher or better offer is accepted) or to pursue or hold an Auction or to select any Successful Bidder(s) and any Back-Up Bidder(s). For greater certainty, any accepted offer, whether at the Auction or otherwise, must provide consideration sufficient to satisfy the Minimum Bid Amount requirements.

No later than five Business Days after the Phase II Bid Deadline, the Company shall advise the Qualified Phase II Bidders if Successful Bid(s) and Back-Up Bid(s) have been accepted, or conditionally accepted, as the case may be. If the Company, with the approval of the Monitor, determines to conduct an Auction pursuant to the SISP Procedures, the Company or the Monitor will advise the Qualified Phase II Bidders of the date, time, location and the rules (if any) of the Auction in accordance with the Auction Procedure.

14. No Qualified Phase II Bids

If no Qualified Phase II Bid other than a Bid pursuant to the Stalking Horse Agreement is received by the Phase II Bid Deadline, then the Stalking Horse Bidder shall be declared the Successful Bidder and the Stalking Horse Agreement shall be declared the Successful Bid.

APPROVAL MOTION

15. Approval Motion

The Company shall use reasonable efforts to make a motion to the Court to approve the Successful Bid(s) and Back-Up Bid(s) as soon as practical following the determination by it and the Monitor of the Successful Bidder(s). The Company will be deemed to have accepted the Successful Bid(s) only when it has been approved by the Court. All Qualified Phase II Bids (other than the Successful Bid(s) and the Back-Up Bid(s)) shall be deemed rejected by the Company on and as of the date of approval of the Successful Bid(s) by the Court.

16. Back-Up Bidder

If a Successful Bidder fails to close the transaction contemplated by the Successful Bid(s) on or before the Outside Date for any reason, then the Company will be deemed to have accepted the Back-Up Bid(s) and will proceed with the transaction pursuant to the terms

thereof. The Back-Up Bid(s) shall remain open for acceptance until the closing of the Successful Bid(s), or such other later date as the Company and the Back-Up Bidder may agree, acting reasonably (the "Back-Up Bid Expiration Date").

MISCELLANEOUS

17. Information From Interested Parties

Each Interested Party shall comply with all reasonable requests for additional information by the Company regarding such Interested Party and its contemplated transaction. Failure by an Interested Party to comply with requests for additional information will be a basis for the Company to determine that the Interested Party is not a Qualified Phase I Bidder or a Qualified Phase II Bidder, as applicable.

18. Deposits

All Deposits shall be held by the Monitor in a single interest bearing account designated solely for such purpose. A Deposit paid by a Successful Bidder shall be dealt with in accordance with the definitive documents for the transactions contemplated by the Successful Bid. Deposits, and any interest earned thereon, paid by Phase I Bidders not selected as either a Qualified Phase I Bidder or a Qualified Phase II Bidder shall be returned to such Phase I Bidder within three Business Days of being advised that it is not a Qualified Phase I Bidder or a Qualified Phase II Bidder, as the case may be. Deposits, and any interest thereon, paid by Qualified Phase II Bidders not selected as either a Successful Bidder or a Back-Up Bidder shall be returned to such Qualified Phase II Bidders within three Business Days of Court approval of the Successful Bid. In the case of Back-Up Bid(s), the Deposit and any interest earned thereon shall be retained by the Monitor until the Back-Up Bid Expiration Date and returned to the Back-Up Bidder within three Business Days thereafter or, if a Back-Up Bid becomes a Successful Bid, shall be dealt with in accordance with the definitive documents for the Back-Up Bid.

19. Modifications and Termination

The Company, in consultation with the Monitor, and subject to Section 20, the Secured Lenders, shall have the right to adopt such other rules for the SISP Procedures (including rules that may depart from those set forth herein) that will better promote the sale of the Business or all or any part of the Assets or investment in the Company under these SISP Procedures. The Company, in consultation with the Monitor, shall apply to the Court if it wishes to materially modify or terminate the process set out in these SISP Procedures. For certainty, any amendments to the Phase I Bid Deadline or the Phase II Deadline or other dates set out in these SISP Procedures, including those relating to the Auction, shall not constitute a material modification but shall require the consent of the Secured Lenders.

20. Consultation with the Secured Lenders

The Company, in consultation with the Monitor, shall, as appropriate, consult with the Secured Lenders throughout the SISP; provided that, to the extent the Secured Lender is

related to a Bidder, including the Stalking Horse Bidder, the Company and the Monitor shall not provide such Secured Lender with information that might create an unfair advantage or jeopardize the integrity of the SISP.

21. Other

Neither the Company nor the Monitor shall be liable for any claim for a brokerage commission, finder's fee or like payment in respect of the consummation of any of the transactions contemplated under the SISP arising out of any agreement or arrangement entered into by the parties that submitted the Successful Bid(s) and Back-Up Bid(s). Any such claim shall be the sole liability of the parties that submitted such Successful Bid(s) and Back-Up Bid(s).

SCHEDULE "A"

Acknowledgement of the SISP

The undersigned hereby acknowledges receipt of the Sale and Investor Solicitation Process approved by the Order of the Honourable Justice ● of the Ontario Superior Court of Justice (Commercial List) dated January ●, 2017 (the "SISP") and that compliance with the terms and provisions of the SISP is required in order to participate in the SISP and for any Bids to be considered by the Company.

| Thisday of | , 2017. |
|-------------------|---------|
| | |
| [NAME] | |
| By: | |
| | |
| [Signing Officer] | |

SCHEDULE "B" ADDRESS PARTICULARS

Richter Advisory Group Inc.

181 Bay Street, Suite 3320 Bay Wellington Tower Toronto, ON M5J 2T3

Attention:

Gilles Benchaya/ Adam Sherman

Phone:

514.934.3496/416.642.4836

Fax:

514.934.3504/416.488.3765

Email:

gbenchaya@richterconsulting.com/asherman@richter.ca

SCHEDULE "C" AUCTION PROCEDURES

Auction

- 1. If the Company, with the approval of the Monitor, determines to conduct an Auction pursuant to the SISP Procedures, the Company or the Monitor will notify the Qualified Phase II Bidders who made a Qualified Phase II Bid that the Auction will be held at the offices of Fasken Martineau DuMoulin LLP, 333 Bay Street, Suite 2400, Toronto, Ontario at 9:00 a.m. (Eastern Time) on date that is determined by the Company or the Monitor, provided that it is a date that is not later than seven Business Days after the Phase II Bid Deadline, or such other place, date and time as the Company or the Monitor may advise. Capitalized terms used but not defined herein have the meaning given to them in the SISP Procedures. The Auction shall be conducted in accordance with the following procedures:
 - (a) Participation At the Auction. Only a Qualified Phase II Bidder is eligible to participate in the Auction. Each Qualified Phase II Bidder must inform the Company and the Monitor whether it intends to participate in the Auction no later than 12:00 p.m. (Eastern Time) on the Business Day prior to the Auction. Only the authorized representatives of each of the Qualified Phase II Bidders, the Monitor and the Company and the Secured Lenders and their respective counsel and other advisors and any other parties acceptable to the Company in consultation with the Monitor shall be permitted to attend the Auction.
 - Bidding at the Auction. Bidding at the Auction shall be conducted in rounds. The highest Qualified Phase II Bid at the beginning of the Auction shall constitute the "Opening Bid" for the first round and the highest Overbid (as defined below) at the end of each round shall constitute the "Opening Bid" for the following round. In each round, a Qualified Phase II Bidder may submit no more than one Overbid. Only Qualified Phase II Bidder who bids in a round (including the Qualified Phase II Bidder that submitted the Opening Bid for such round) shall be entitled to participate in the next round of bidding at the Auction. For greater certainty, an Aggregate Bid may be determined to be the Opening Bid for any round including the opening round.
 - (c) Monitor Shall Conduct the Auction. The Monitor and its advisors shall direct and preside over the Auction. At the start of the Auction, the Monitor shall provide the terms of the Opening Bid to all participating Qualified Phase II Bidders at the Auction. The determination of which Qualified Phase II Bid constitutes the Opening Bid for each round shall take into account any factors that the Monitor reasonably deems relevant to the value of the Qualified Phase II Bid, including, among other things, the following: (i) the amount and nature of the consideration, including the value of any non-cash consideration; (ii) the proposed assumption of any liabilities and the related implied impact on recoveries for creditors; (iii) the Monitor's reasonable assessment of the certainty of the Qualified Phase II Bidder to close the proposed transaction on or before the Outside Date; (iv) the likelihood, extent and impact of any potential delays in closing; (v) the impact of

the contemplated transaction on any actual or potential litigation; (vi) the net economic effect of any changes from the Opening Bid of the previous round; (vii) the net after-tax consideration to be received by the Company; and (viii) such other considerations as the Monitor deems relevant in its reasonable business judgment (collectively, the "Bid Assessment Criteria"). For greater certainty, the Monitor may ascribe monetary values to non-monetary terms in Overbids for the purposes of assessing and valuing such Overbids, including without limitation, the value to be ascribed to any liabilities or contracts to be assumed. All Bids made after the Opening Bid shall be Overbids, and shall be made and received on an open basis, and all material terms of the highest and best Overbid shall be fully disclosed to all other Qualified Phase II Bidders that are participating in the Auction. The Monitor shall maintain a record of the Opening Bid and all Overbids made and announced at the Auction, including the Successful Bid and the Back-Up Bid.

- (d) <u>Terms of Overbids</u>. An "**Overbid**" is any Bid made at the Auction subsequent to the Monitor's announcement of the Opening Bid. To submit an Overbid, in any round of the Auction, a Qualified Phase II Bidder must comply with the following conditions:
 - (i) Minimum Overbid Increment: Any Overbid shall be made in such increments as the Monitor may determine in order to facilitate the Auction (the "Minimum Overbid Increment"). The amount of the cash purchase price consideration or value of any Overbid shall not be less than the cash purchase price consideration or value of the Opening Bid, plus the Minimum Overbid Increment(s) at that time plus any additional Minimum Overbid Increments. In respect of the Stalking Horse Agreement and any Overbid by the Stalking Horse Purchaser, the value shall include the amount of any indebtedness owing to it that is to be deemed repaid or otherwise released and any priority indebtedness to be assumed pursuant to and in accordance with the terms of the Stalking Horse Agreement.
 - (ii) The Bid Requirements same as for Qualified Phase II Bids: Except as modified herein, an Overbid must comply with the bid requirements contained herein, provided, however, that the Phase II Bid Deadline shall not apply. Any Overbid made by a Qualified Phase II Bidder must provide that it remains irrevocable and binding on the Qualified Phase II Bidder and open for acceptance until the closing of the Successful Bid(s).
 - (iii) Announcing Overbids: At the end of each round of bidding, the Monitor shall announce the identity of the Qualified Phase II Bidder and the material terms of the then highest and/or best Overbid, including the nature of the proposed transaction contemplated by the best Overbid, the assets proposed to be acquired and the obligations proposed to be assumed, the basis for calculating the total consideration offered in such Overbid, and the resulting benefit to the Company based on, among other things, the Bid Assessment Criteria. For greater certainty, an Aggregated Bid may be determined to be the highest and/or best Overbid.

- (iv) Consideration of Overbids: The Monitor reserves the right, in consultation with the Company, to make one or more adjournments in the Auction to, among other things: (A) facilitate discussions between the Company and individual Qualified Phase II Bidders; (B) allow individual Qualified Phase II Bidders to consider how they wish to proceed; (C) consider and determine the current highest and/or best Overbid at any given time during the Auction; and (D) give Qualified Phase II Bidders the opportunity to provide the Monitor with such additional evidence as it, or the Company, may require, that the Qualified Phase II Bidder has obtained all required internal corporate approvals, has sufficient internal resources, or has received sufficient non-contingent debt and/or equity funding commitments, to consummate the proposed transaction at the prevailing Overbid amount. The Monitor and Company may have clarifying discussions with a Qualified Phase II Bidder, and the Monitor may allow a Oualified Phase II Bidder to make technical clarifying changes to its Overbid following such discussions.
- (v) Portion Bids: Notwithstanding the forgoing, each Portion Bidder entitled to participate in the Auction shall be entitled to submit an Overbid (in a minimum increment to be determined by the Monitor) with respect to the Assets on which it is bidding without being required to submit an Overbid with respect to all Assets or the applicable Opening Bid; provided that any Aggregated Bid that is an Overbid shall be subject to these Auction procedures as any other Overbid, including that such Aggregated Bid that is an Overbid shall be subject to the Minimum Overbid Increment. Portion Bids can be aggregated with any other Qualified Phase II Bid, as determined by the Company and the Monitor.
- (vi) Failure to Bid: If at the end of any round of bidding a Qualified Phase II Bidder (other than a Portion Bidder, or the Qualified Phase II Bidder that submitted the then highest and/or best Overbid or Opening Bid, as applicable) fails to submit an Overbid, then such Qualified Phase II Bidder shall not be entitled to continue to participate in the next round of the Auction.
- (e) <u>Discussion with other Bidders</u>. A Qualified Phase II Bidder shall not strategize or discuss with other Qualified Phase II Bidders for the purpose of submitting an Overbid without the consent of the Monitor.
- (f) Additional Procedures. The Monitor may, in consultation with the Company, adopt rules for the Auction at or prior to the Auction that will better promote the goals of the Auction, including rules pertaining to the structure of the Auction, the order of bidding provided they are not inconsistent with any of the provisions of the SISP Procedures and provided further that no such rules may change the requirement that all material terms of the then highest and/or best Overbid at the end of each round of bidding will be fully disclosed to all other Qualified Phase II Bidders.

- Closing the Auction. The Auction shall be closed after the Monitor, with the assistance of the Company and their respective legal counsel, has (i) reviewed the final Overbid of each Qualified Phase II Bidder on the basis of financial and contractual terms and the factors relevant to the sale process, including those factors affecting the speed and certainty of consummating the proposed sale, and (ii) identified the Successful Bid and the Back-Up Bid and advise the Qualified Phase II Bidders participating in the Auction of such determination. One or more Portion Bids can, in the discretion of the Monitor, form part of a Successful Bid and Back-Up Bid so long as such Portion Bids do not overlap in respect of the Assets sought to be purchased and in such case, such Portion Bid shall be included in the definition of Successful Bidder or Back-Up Bid, as applicable.
- (h) <u>Finalizing Documentation</u>. Promptly following a Bid of a Qualified Phase II Bidder being declared the Successful Bid or the Back-Up Bid, the applicable Qualified Phase II Bidder shall execute and deliver such revised and updated definitive transaction agreements as may be required to reflect and evidence the Successful Bid or Back-Up Bid.
- (i) Qualified Investment Bids. Notwithstanding any other provision of these SISP Procedures, if a Qualified Phase II Bidder submits a Qualified Investment Bid, which the Company or the Monitor considers would result in a greater value being received for the benefit of the Company's creditors than the Qualified Sale Bids, then the Monitor may allow such Qualified Phase II Bidder to participate in the Auction, notwithstanding that such Qualified Investment Bid may not otherwise comply with the terms of these Auction Procedures. In such case, the Monitor may adopt appropriate rules to facilitate such Qualified Phase II Bidder's participation in the Auction.

Court File No.: CV-17-11677-00CL

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC (the "Applicant")

ONTARIO SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST]

Proceedings commenced in Toronto

ORDER (STALKING HORSE & SISP) (Returnable January 30, 2017)

FASKEN MARTINEAU DUMOULIN LLP

333 Bay Street – Suite 2400 Bay Adelaide Centre, Box 20

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Lawyers for the Applicant, Grafton-Fraser Inc.

APPENDIX C

ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

| THE HONOURABLE MR. |) | MONDAY, THE 30TH |
|--------------------------|-------------|----------------------|
| OURTUSTICE WILTON-SIEGEL |))) | DAY OF JANUARY, 2017 |
| IN THE MATTER OF THE | | |

MENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC. (the "Applicant")

APPROVAL ORDER --- CONSULTING AGREEMENT

THIS MOTION made by the Applicant, pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. c-36, as amended (the "CCAA") for an order, inter alia, approving: (i) the transactions contemplated under the Consulting Agreement entered into between the Applicant and a contractual joint venture composed of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (together the "Consultant") on January 24, 2017 (the "Consulting Agreement") and certain related relief; was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the Notice of Motion of the Applicant, the Affidavit of Mark Sun sworn on January 25, 2017 including the exhibits thereto (the "Sun Affidavit"), and the Pre-Filing Report and the first report (the "Monitor's First Report") of Richter Advisory Group Inc., in its capacity as Monitor (the "Monitor"), filed, and on hearing the submissions of respective counsel for the Applicant, the Monitor, the Consultant, Canadian Imperial Bank of Commerce, GSO Capital Partners LP, The Cadillac Fairview Corporation Limited, and such other counsel as were present, no one else appearing although duly served as appears from the Affidavits of Service, filed:

SERVICE AND DEFINITIONS

- 1. THIS COURT ORDERS that the time for service of the Notice of Motion and the Motion Record herein is hereby abridged and validated so that this Motion is properly returnable today and hereby dispenses with further service thereof.
- 2. THIS COURT ORDERS that any capitalized term used and not defined herein shall have the meaning ascribed thereto in the Amended and Restated Initial Order (the "Initial Order") and the Consulting Agreement, as applicable.

APPROVAL OF THE CONSULTING AGREEMENT

3. THIS COURT ORDERS that the Consulting Agreement, including the Sales Guidelines attached hereto as Schedule "A" hereto (the "Sales Guidelines"), and the transactions contemplated thereunder are hereby approved, authorized and ratified and that the execution of the Consulting Agreement by Applicant is hereby approved, authorized, and ratified with such minor amendments as Applicant (with the consent of the Monitor) and the Consultant may agree to in writing. Subject to the provisions of this Order, and the Initial Order, the Applicant is hereby authorized and directed to take any and all actions, including, without limitation, execute and deliver such additional documents, as may be necessary or desirable to implement the Consulting Agreement and each of the transactions contemplated therein.

THE SALE

- 4. THIS COURT ORDERS that the Applicant with the assistance of the Consultant is authorized to conduct the Sale in accordance with this Order, the Consulting Agreement and the Sales Guidelines and to advertise and promote the Sale within the Closing Stores in accordance with the Sales Guidelines. If there is a conflict between this Order, the Consulting Agreement and the Sales Guidelines, the order of priority of documents to resolve such conflicts is as follows: (1) the Order; (2) the Sales Guidelines; and (3) the Consulting Agreement.
- THIS COURT ORDERS that subject to paragraph 12 of the Initial Order, the Applicant with the assistance of the Consultant, is authorized to market and sell the Merchandise and the FF&E free and clear of all liens, claims, encumbrances, security interests, mortgages, charges, trusts, deemed trusts, executions, levies, financial, monetary or other claims, whether or not such claims have attached or been

perfected, registered or filed and whether secured, unsecured, quantified or unquantified, contingent or otherwise, whensoever and howsoever arising, and whether such claims arose or came into existence prior to the date of this Order or came into existence following the date of this Order, (in each case, whether contractual, statutory, arising by operation of law, in equity or otherwise) (all of the foregoing, collectively "Claims"), including, without limitation the Directors' Charge, the Administration Charge, the Term Lenders' DIP Charge, the ABL Lender's DIP Charge or the KERP Charge, and any other charges hereafter granted by this Court in these proceedings (collectively, the "CCAA Charges"), and all Claims, charges, security interests or liens evidenced by registrations pursuant to the Personal Property Security Act (Ontario) or any other personal or movable property registration system (all of such Claims, charges (including the CCAA Charges), security interests and liens collectively referred to herein as "Encumbrances"), which Encumbrances will attach instead to the proceeds of sale of the Merchandise and FF&E other than amounts due and payable to the Consultant by the Applicant under the Consulting Agreement, in the same order and priority as they existed on the Sale Commencement Date and, subject to paragraph 17 of this Order, such proceeds shall be dealt with in accordance with paragraph 48 of the Initial Order.

- 6. THIS COURT ORDERS that subject to the terms of this Order and the Initial Order, the Sales Guidelines and the Consulting Agreement, the Consultant shall have the right to enter and use the Closing Stores and all related Closing Store services and all facilities and all furniture, trade fixtures and equipment, including the FF&E, located at the Closing Stores, and other assets of Applicant as designated under the Consulting Agreement, for the purpose of conducting the Sale and for such purposes, the Consultant shall be entitled to the benefit of the Applicant's stay of proceedings provided under the Initial Order as such stay of proceedings may be extended by further Order of the Court.
- 7. THIS COURT ORDERS that until the applicable Sale Termination Date for each Closing Store (which shall in no event be later than April 30, 2017), the Consultant shall have access to the Closing Stores in accordance with the applicable leases and the Sales Guidelines on the basis that the Consultant is assisting the Applicant and the Applicant has granted the right of access to the applicable Closing Store to the Consultant. To the extent that the terms of the applicable leases are in conflict with

- any term of this Order or the Sales Guidelines, the terms of this Order and the Sales Guidelines shall govern.
- 8. THIS COURT ORDERS that nothing in this Order shall amend or vary, or be deemed to amend or vary the terms of the leases for Applicant's leased Closing Stores. Nothing contained in this Order or the Sales Guidelines shall be construed to create or impose upon Applicant or the Consultant any additional restrictions not contained in the applicable lease or other occupancy agreement.
- 9. THIS COURT ORDERS that except as provided for in Section 4 hereof in respect of the advertising and promotion of the Sale within the Closing Stores, subject to, and in accordance with this Order, the Consulting Agreement and the Sales Guidelines, the Consultant is authorized to advertise and promote the Sale, without further consent of any Person other than the Applicant and the Monitor as provided under the Consulting Agreement or a Landlord as provided under the Sales Guidelines.
- 10. THIS COURT ORDERS that the Consultant shall have the right to use, without interference by any intellectual property licensor, the Applicant's trademarks and logos, as well as all licenses and rights granted to the Applicant to use the trade names, trademarks, and logos of third parties, relating to and used in connection with the operation of the Closing Stores solely for the purpose of advertising and conducting the Sale of the Merchandise or FF&E in accordance with the terms of the Consultant provides the Applicant with a copy of any advertising prior to its use in the Sale.

CONSULTANT LIABILITY

- 11. THIS COURT ORDERS that the Consultant shall act solely as an independent consultant to Applicant and that it shall not be liable for any claims against Applicant other than as expressly provided in the Consulting Agreement (including the Consultant's indemnity obligations thereunder) or the Sales Guidelines. More specifically:
 - (a) the Consultant shall not be deemed to be an owner or in possession, care, control or management of the Closing Stores, of the assets located therein or

- associated therewith or of Applicant's employees (including the Closing Store Employees) located at the Closing Stores or any other property of Applicant;
- (b) the Consultant shall not be deemed to be an employer, or a joint or successor employer or a related or common employer or payor within the meaning of any legislation governing employment or labour standards or pension benefits or health and safety or other statute, regulation or rule of law or equity for any purpose whatsoever, and shall not incur any successorship liabilities whatsoever; and
- (c) Applicant shall bear all responsibility for any liability whatsoever (including without limitation losses, costs, damages, fines or awards) relating to claims of customers, employees and any other persons arising from events occurring at the Closing Stores during and after the Sale Term in connection with the Sale, except to the extent such claims are the result of events or circumstances caused or contributed to by the gross negligence or wilful misconduct of the Consultant, its employees, agents or other representatives, or otherwise in accordance with the Consulting Agreement.
- 12. THIS COURT ORDERS to the extent the Landlords (or any of them) may have a claim against Applicant arising solely out of the conduct of the Consultant in conducting the Sale for which Applicant has claims against the Consultant under the Consulting Agreement, Applicant shall be deemed to have assigned free and clear such claims to the applicable Landlord (the "Assigned Landlord Rights").

CONSULTANT AN UNAFFECTED CREDITOR

- 13. THIS COURT ORDERS that the Consulting Agreement shall not be repudiated, resiliated or disclaimed by Applicant nor shall the claims of the Consultant pursuant to the Consulting Agreement be compromised or arranged pursuant to any plan of arrangement or compromise among Applicant and its creditors (a "Plan"). The Consultant shall be treated as an unaffected creditor in these proceedings and under any Plan.
- 14. THIS COURT ORDERS that Applicant is hereby authorized to remit, in accordance with the Consulting Agreement, all amounts that become due to the Consultant thereunder.

- 15. THIS COURT ORDERS that, no Encumbrances shall attach to any amounts payable or to be credited or reimbursed to, or retained by, the Consultant pursuant to the Consulting Agreement and, at all times, the Consultant will retain such amounts, free and clear of all Encumbrances, notwithstanding any enforcement or other process or Claims, all in accordance with the Consulting Agreement.
- 16. THIS COURT ORDERS that notwithstanding (a) the pendency of these proceedings; (b) any application for a bankruptcy order now or hereafter issued pursuant to the Bankruptcy and Insolvency Act ("BIA") in respect of Applicant or any bankruptcy order made pursuant to any such applications; (c) any assignment in bankruptcy made in respect of Applicant; (d) the provisions of any federal or provincial statute; or (e) any negative covenants, prohibitions or other similar provisions with respect to borrowings, incurring debt or the creation of encumbrances, contained in any existing loan documents, lease, mortgage, security agreement, debenture, sublease, offer to lease or other document or agreement (collectively "Agreement") which binds Applicant:
 - (i) the Consulting Agreement and the transactions and actions provided for and contemplated therein, including without limitation, the payment of amounts due to the Consultant, and
 - (ii) the Assigned Landlord Rights,

shall be binding on any trustee in bankruptcy that may be appointed in respect to Applicant and shall not be void or voidable by any Person, including any creditor of Applicant, nor shall they, or any of them, constitute or be deemed to be a preference, fraudulent conveyance, transfer at undervalue or other challengeable reviewable transaction, under the BIA or any applicable law, nor shall they constitute oppressive or unfairly prejudicial conduct under any applicable law.

FF&E PROCEEDS

17. THIS COURT ORDERS that the Applicant is hereby authorized to transfer on a regular basis, as determined is appropriate in consultation with the Monitor, to an account of the Monitor the sale proceeds, on a motion supported by the Borrower, from the disposition of the FF&E and the Monitor is hereby authorized to hold such

funds in trust for the Applicant in an account opened at a Canadian chartered bank for this purpose, subject to further Order of the Court authorizing and directing the distribution of such proceeds. Any distribution of the sale proceeds generated from the sale of the FF&E shall be net of the fees and the out of pocket expenses related to the disposition of such FF&E reimbursed by the Applicant in accordance with the Consulting Agreement and approved by the Monitor.

BULK SALES ACT AND OTHER LEGISLATION

- 18. **THIS COURT ORDERS AND DECLARES** that the transactions contemplated under the Consulting Agreement shall be exempt from the application of the *Bulk Sales Act* (Ontario) and any other equivalent federal or provincial legislation.
- 19. THIS COURT ORDERS that this Order shall have full force and effect in all provinces and territories in Canada.
- THIS COURT HEREBY REQUESTS the aid and recognition of any Court, tribunal, regulatory or administrative bodies, having jurisdiction in Canada or in the United States of America, to give effects to this Order and to assist Applicant, the Monitor and their respective agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to Applicant and to the Monitor, as an officer of this Court, as may be necessary or desirable to give effect to this Order, to grant representative status to the Monitor in any foreign proceeding, or to assist Applicant and the Monitor and their respective agents in carrying out the terms of this Order.

SEALING ORDER

21. THIS COURT ORDERS that Confidential Appendix "1" of the Monitor's First Report, filed separately with the Court, shall be sealed in the Court File pending further Order of the Court.

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SCHEDULE A

SALES GUIDELINES

The following procedures shall apply to the Sale to be conducted at the Closing Stores of Grafton-Fraser Inc. (the "Merchant"). All terms not herein defined shall have the meaning set forth in the Consulting Agreement by and between a contractual joint venture composed of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (together the "Consultant") and the Merchant dated as of January 24, 2017 (the "Consulting Agreement").

- 1. Except as otherwise expressly set out herein, and subject to: (i) the Approval Order or any further Order of the Court; or (ii) any subsequent written agreement between the Merchant and the applicable landlord(s) (individually, a "Landlord" and, collectively, the "Landlords") and approved by Consultant, or (iii) as otherwise set forth herein, the Sale shall be conducted in accordance with the terms of the applicable leases/or other occupancy agreements to which the affected landlords are privy for each of the affected Closing Stores (individually, a "Lease" and, collectively, the "Leases"). However, nothing contained herein shall be construed to create or impose upon the Merchant or the Consultant any additional restrictions not contained in the applicable Lease or other occupancy agreement.
- 2. The Sale shall be conducted so that each of the Closing Stores remain open during their normal hours of operation provided for in the respective Leases for the Closing Stores until the respective Sale Termination Date of each Closing Store. The Sale at the Closing Stores shall end by no later than April 30, 2017. Rent payable under the respective Leases shall be paid as provided in the Initial Order.
- 3. The Sale shall be conducted in accordance with applicable federal, provincial and municipal laws and regulations, unless otherwise ordered by the Court.
- 4. All display and hanging signs used by the Consultant in connection with the Sale shall be professionally produced and all hanging signs shall be hung in a professional manner. Notwithstanding anything to the contrary contained in the Leases, the Consultant may advertise the Sale at the Closing Stores as a "everything on sale", "everything must go", "store closing" or similar theme sale at the Closing Stores (provided however that no signs shall advertise the Sale as a "bankruptcy", a "going out of business" or a "liquidation" sale it being understood that the French equivalent of "clearance" is "liquidation" and is permitted to be used). Forthwith upon request from a Landlord, the Landlord's counsel, the Merchant or the Monitor, the Consultant shall provide the proposed signage packages along with the proposed dimensions and number of signs (as approved by the Merchant pursuant to the Consulting Agreement) by e-mail or facsimile to the applicable Landlords or to their counsel of record. Where the provisions of the Lease conflict with these Sales Guidelines, these Sales Guidelines shall govern. The Consultant shall not use neon or day-glow or handwritten signage (save that handwritten "you pay" and "topper" signs may be used). In addition, the Consultant shall be permitted to utilize exterior banners/signs at stand alone or strip mall Closing Stores or enclosed mall Closing Stores with a

separate entrance from the exterior of the enclosed mall, provided, however, that where such banners are not explicitly permitted by the applicable Lease and the Landlord requests in writing that the banners are not to be used, no banners shall be used absent further Order of the Court, which may be sought on an expedited basis on notice to the Service List. Any banners used shall be located or hung so as to make clear that the Sale is being conducted only at the affected Closing Store and shall not be wider than the premises occupied by the affected Closing Store. All exterior banners shall be professionally hung and to the extent that there is any damage to the façade of the premises of a Closing Store as a result of the hanging or removal of the exterior banner, such damage shall be professionally repaired at the expense of the Consultant. If a Landlord is concerned with "store closing" signs being placed in the front window of a Closing Store or with the number or size of the signs in the front window, the Consultant and the Landlord will discuss the Landlord's concerns and work to resolve the dispute.

- 5. The Consultant shall be permitted to utilize sign walkers and street signage; provided, however, such sign walkers and street signage shall not be located on the shopping centre or mall premises.
- 6. Conspicuous signs shall be posted in the cash register areas of each Closing Store to the effect that all sales are "final".
- 7. The Consultant shall not distribute handbills, leaflets or other written materials to customers outside of any of the Closing Stores on any Landlord's property, unless permitted by the applicable Lease or, if distribution is customary in the shopping centre in which the Closing Store is located. Otherwise, the Consultant may solicit customers in the Closing Stores themselves. The Consultant shall not use any giant balloons, flashing lights or amplified sound to advertise the Sale or solicit customers, except as permitted under the applicable Lease, or agreed to by the Landlord.
- 8. At the conclusion of the Sale in each Closing Store, the Merchant shall arrange that the premises for each Closing Store are in "broom-swept" and clean condition, and shall arrange that the Closing Stores are in the same condition as on the commencement of the Sale, ordinary wear and tear excepted. No property of any Landlord of a Closing Store shall be removed or sold during the Sale. No permanent fixtures (other than FF&E which for clarity is owned by the Applicant) may be removed without the Landlord's written consent unless otherwise provided by the applicable Lease. Any fixtures or personal property left in a Closing Store after the Sale Termination Date in respect of which the applicable Lease has been disclaimed by the Merchant shall be deemed abandoned, with the applicable Landlord having the right to dispose of the same as the Landlord chooses, without any liability whatsoever on the part of the Landlord.
- 9. Subject to the terms of paragraph 8 above and the Consulting Agreement, the Consultant may sell FF&E which is located in the Closing Stores during the Sale. The Merchant and the Consultant may advertise the sale of FF&E consistent with these guidelines on the understanding that any Landlord may require that such signs be placed in discreet locations within the Closing Stores acceptable to the Landlord, acting reasonably. Additionally, the purchasers of any FF&E sold during the Sale shall only be permitted to remove the FF&E either through the back shipping areas designated by the Landlord, or through other areas after regular store business hours, or through the front door of the Closing Store during store business hours if the

FF&E can fit in a shopping bag, with Landlord's supervision as required by the Landlord. The Consultant shall repair any damage to the Closing Stores resulting from the removal of any FF&E by Consultant or by third party purchasers of FF&E from Consultant.

- 10. The Consultant shall not make any alterations to interior or exterior Closing Store lighting, except as authorized pursuant to the applicable Lease. The hanging of exterior banners or other signage, where permitted in accordance with the terms of these guidelines, shall not constitute an alteration to a Closing Store.
- 11. The Merchant hereby provides notice to the Landlords of the Merchant and the Consultant's intention to sell and remove FF&E from the Closing Stores. The Consultant will arrange with each Landlord represented by counsel on the service list and with any other Landlord that so requests, a walk through with the Consultant to identify the FF&E subject to the sale. The relevant Landlord shall be entitled to have a representative present in the Closing Store to observe such removal. If the Landlord disputes the Consultant's entitlement to sell or remove any FF&E under the provisions of the Lease, such FF&E shall remain on the premises and shall be dealt with as agreed between the Merchant, the Consultant and such Landlord, or by further Order of the Court upon application by the Merchant on at least two (2) days' notice to such Landlord. If the Merchant has disclaimed or resiliated the Lease governing such Closing Store in accordance with the CCAA and the Initial Order, it shall not be required to pay rent under such Lease pending resolution of any such dispute (other than rent payable for the notice period provided for in the CCAA and the Initial Order), and the disclaimer or resiliation of the Lease shall be without prejudice to the Merchant's or Consultant's claim to the FF&E in dispute.
- 12. If a notice of disclaimer or resiliation is delivered pursuant to the CCAA and the Initial Order to a Landlord while the Sale is ongoing and the Closing Store in question has not yet been vacated, then: (a) during the notice period prior to the effective time of the disclaimer or resiliation, the landlord may show the affected leased premises to prospective tenants during normal business hours, on giving the Merchant and the Consultant 24 hours' prior written notice; and (b) at the effective time of the disclaimer or resiliation, the relevant Landlord shall be entitled to take possession of any such Closing Store without waiver of or prejudice to any claims or rights such landlord may have against the Merchant in respect of such Lease or Closing Store, provided that nothing herein shall relieve such Landlord of its obligation to mitigate any damages claimed in connection therewith.
- 13. The Consultant and its agents and representatives shall have the same access rights to the Closing Stores as the Merchant under the terms of the applicable Lease, and the Landlords shall have the rights of access to the Closing Stores during the Sale provided for in the applicable Lease (subject, for greater certainty, to any applicable stay of proceedings).
- 14. The Merchant and the Consultant shall not conduct any auctions of Merchandise or FF&E at any of the Closing Stores.
- 15. The Consultant shall designate a party to be contacted by the Landlords should a dispute arise concerning the conduct of the Sale. The initial contact person for Consultant shall be Sandra Abitan who may be reached by phone at 514-904-5648 or

email at sabitan@osler.com. If the parties are unable to resolve the dispute between themselves, the Landlord or Merchant shall have the right to schedule a "status hearing" before the Court on no less than two (2) days written notice to the other party or parties, during which time the Consultant shall cease all activity in dispute other than activity expressly permitted herein, pending the determination of the matter by the Court; provided, however, subject to para. 4 of these Sales Guidelines, that if a banner has been hung in accordance with these Sale Guidelines and is thereafter the subject of a dispute, the Consultant shall not be required to take any such banner down pending determination of the dispute.

- 16. Nothing herein is, or shall be deemed to be a consent by any Landlord to the sale, assignment or transfer of any Lease, or to grant to the Landlord any greater rights than already exist under the terms of any applicable Lease.
- 17. These Sale Guidelines may be amended by written agreement between the Merchant, the Consultant and any applicable Landlord (provided that such amended Sale Guidelines shall not affect or bind any other Landlord not privy thereto without further Order of the Court approving the amended Sales Guidelines

Court File No.: CV-17-11677-00CL

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC

.

(the "Applicant")

SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST] ONTARIO

Proceedings commenced in Toronto

ORDER

(Liquidation Consulting Agreement) (Returnable January 30, 2017) SUPERIOR SOUR SUPE FASKEN MARTINEAU DUMOULIN LLP

Bay Adelaide Centre, Box 20 Toronto, ON M5H 2T6 333 Bay Street - Suite 2400

Stuart Brotman (LSUC#43430D) 2 () 5

EFFIER LOCA Dylan Chochla (LSUC#62137I) Tel: 416 868 3425 Fax: 416 364 7813

dchochla@fasken.com

Lawyers for the Applicant, Grafton-Fraser Inc.

APPENDIX D

GRAFTON-FRASER INC.

REPORT OF RICHTER ADVISORY GROUP INC., IN ITS CAPACITY AS PROPOSED MONITOR OF GRAFTON-FRASER INC.

JANUARY 25, 2017

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

PRE-FILING REPORT OF RICHTER ADVISORY GROUP INC. In its capacity as Proposed Monitor of the Applicant

January 25, 2017

Introduction

- Richter Advisory Group Inc. ("Richter") understands that Grafton-Fraser Inc. ("Grafton", the
 "Company" or the "Applicant") intends to make an application to the Court for an order (the "Initial
 Order"), among other things, granting a stay of proceedings in favour of the Company until February
 23, 2017 pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended
 (the "CCAA").
- On the application for the Initial Order, the Applicant will also be seeking an order that Richter be
 appointed as the CCAA monitor (the "Proposed Monitor" and if appointed, "Monitor") of the
 Applicant in the CCAA proceedings.
- 3. Richter, in its capacity as Proposed Monitor, has reviewed the Court materials to be filed by the Applicant in support of its application. The purpose of this limited scope report of the Proposed Monitor is to provide information to this Honourable Court regarding the following:
 - (i) Richter's qualifications to act as Monitor (if appointed);
 - (ii) A limited summary of certain background information about the Applicant and the CCAA proceedings, the objectives of the CCAA proceedings and the Company's creditors;

- (iii) The Applicant's request to approve the Forbearance Agreements (as hereinafter defined) including the ability to continue to borrow and repay amounts under the ABL Credit Facility (as hereinafter defined);
- (iv) The Applicant's statement of projected cash flow for the period from January 22, 2017 to March 11, 2017;
- (v) The Applicant's request that it be authorized and empowered to obtain and borrow interim financing, including the terms of the debtor-in-possession ("**DIP**") facility;
- (vi) The Applicant's request to pay certain pre-filing amounts owing to essential service providers,
 and suppliers of goods essential to continuing operations;
- (vii) The proposed Key Employee Retention Plan ("**KERP**");
- (viii) The Applicant's request to approve the Lease Consulting Agreement between Grafton and Oberfeld Snowcap Inc. ("Oberfeld" or the "Lease Consultant");
- (ix) The charges proposed in the Initial Order;
- (x) Certain other relief that the Proposed Monitor understands the Applicant intends to seek at the first hearing subsequent to the granting of the Initial Order (the "Comeback Hearing") scheduled for January 30, 2017, including the approval of the execution of the Stalking Horse APA and the SISP as well as approval of the Liquidation Consulting Agreement and Sale Guidelines (as each are hereinafter defined); and
- (xi) The Proposed Monitor's conclusions and recommendations.

Disclaimer and Terms of Reference

- 4. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.
- 5. Capitalized terms not otherwise defined herein are as defined in the Applicant's application materials, including the affidavit of Mark Sun sworn January 25, 2017 (the "Sun Affidavit") filed in support of the Applicant's application for relief under the CCAA. This report should be read in conjunction with the Sun Affidavit, as certain information contained in the Sun Affidavit has not been included herein in order to avoid unnecessary duplication.

- 6. In preparing this report and conducting its analysis, the Proposed Monitor has obtained and relied upon certain unaudited, draft, and/or internal financial information of the Applicant, the Applicant's books and records and discussions with various parties, including Grafton's employees and certain of its directors (collectively, the "Information").
- 7. Except and otherwise described in this report:
 - (i) The Proposed Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Generally Accepted Assurance Standards pursuant to the Chartered Professional Accountant Canada Handbook; and
 - (ii) The Proposed Monitor has not conducted an examination or review of any financial forecast and projections in a manner that would comply with the procedures described in the Chartered Professional Accountant Canada Handbook.
- 8. Since the Cash Flow Forecast (as hereinafter defined) is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Proposed Monitor expresses no assurance as to whether the Cash Flow Forecast will be achieved. The Proposed Monitor expresses no opinion or other form of assurance with respect to the accuracy of any financial information presented in this report, or relied upon by the Proposed Monitor in preparing this report.

Richter's Qualifications to Act as Monitor

- 9. Richter Consulting Canada Inc. ("Richter Consulting"), an affiliate of the Proposed Monitor, was engaged by counsel to the Company and 2473304 Ontario Inc. ("247"), a wholly owned subsidiary of the Company, in March 2016 to provide consulting services and to assist Grafton and 247, in developing and assessing various strategic alternatives.
- 10. In June 2016, 247 sought and obtained protection under the CCAA to pursue an orderly liquidation of its assets. Richter was appointed as Monitor of 247. 247's CCAA administration is in its final stages. As at the date of this report, 247 no longer has any business operations or non-management employees. As noted in the Sun Affidavit, it is expected that 247 will eventually file an assignment in bankruptcy to effect an orderly wind-down of the company. Further information and materials related to 247's CCAA proceedings may be obtained from Richter's website at www.richter.ca/en/folder/insolvency-cases/0-9/2473304-ontario-inc.

- 11. Richter is a trustee within the meaning of subsection 2(1) of the *Bankruptcy and Insolvency Act* (Canada). The senior Richter professional personnel with carriage of this matter have acquired knowledge of the Applicant and its business since the engagement of Richter Consulting as consultant. Richter is, therefore, in a position to immediately assist the Applicant in its CCAA proceedings.
- 12. Richter is not subject to any of the restrictions on who may be appointed as Monitor set out in section 11.7(2) of the CCAA and, in particular, neither Richter nor any of its representatives has been at any time in the two preceding years;
 - (i) A director, an officer or an employee of the Applicant;
 - (ii) Related to the Applicant or to any director or officer of the Applicant; or
 - (iii) The auditor of the Applicant.
- 13. Richter has consented to act as Monitor, should the Court grant the Applicant's request to commence the CCAA proceedings.

General Background to the Proposed CCAA Proceedings

- 14. The Applicant is a leading Canadian menswear retailer that operates 158 stores in Canada under various banners, including "Tip Top Tailors" (107 stores), "George Richards Big & Tall", "Mr. Big and Tall", and "Kingsport Big and Tall Clothier" (collectively 51 stores). All of the Company's store locations are leased.
- 15. Grafton's head office and main distribution centre is located in a 38,000 square foot facility at 44 Apex Road, Toronto, Ontario where it receives, stores and ships inventory to its various store locations. The Company also leases a secondary distribution centre located at 21 Hafis Road, Toronto, Ontario.
- 16. As of January 21, 2017, the Company had approximately 1,226 employees of which approximately 526 were full time employees and 700 were part time employees. The Company's employees are not represented by a union and are not subject to a collective bargaining agreement.
- 17. The Company sells certain brands of menswear in Canada pursuant to various licence agreements, including "Jones New York" and "Daniel Hechter".
- 18. As described in the Sun Affidavit, the adverse effects of 247's CCAA proceedings on the Company combined with, among other things, lower than expected retail sales, increased overhead costs, delays in receiving seasonal inventory and turnover of key personnel have negatively impacted the Company's

financial performance. As a result, the Applicant is experiencing a liquidity crisis and has defaulted on various financial and other covenants with its two primary secured lenders, Canadian Imperial Bank of Commerce ("CIBC") and entities related to GSO Capital Partners LP ("GSO") which, subject to the Court's approval of the Initial Order (and the Forbearance Agreements), will continue to forbear from enforcing their rights and remedies, subject to certain terms and conditions, to permit Grafton to pursue its restructuring.

19. The Applicant's business, affairs, financial performance and position, as well as the causes of its insolvency, are detailed extensively in the Sun Affidavit and are, therefore, not repeated herein. The Proposed Monitor has reviewed the Sun Affidavit and discussed the business and affairs of the Applicant and the causes of insolvency with senior management personnel of the Applicant and is of the view that the Sun Affidavit provides a fair summary thereof.

Objectives of CCAA Proceedings

20. The primary objectives of the Applicant's CCAA proceedings are to: (i) ensure the ongoing operations of the Company; (ii) ensure that the Company has the necessary working capital funds to maximize the ongoing business for the benefit of the Applicant's stakeholders; (iii) restructure the Applicant's operations, including the proposed closure of underperforming locations; and (iv) complete a transaction(s) arising from the proposed sale and investment solicitation process ("SISP"), which, if no superior offers come forward during the SISP is intended to be the transaction represented by the Stalking Horse APA. The Stalking Horse APA contemplates a 'credit bid' by a party related to GSO who has arranged, subject to certain conditions being fulfilled, to obtain financing from CIBC. The approval of the execution of the Stalking Horse APA, the SISP and the Liquidation Consulting Agreement, will be matters for which approval will be sought by the Company at the Comeback Hearing, subject to the granting of the Initial Order.

Creditors

Secured Creditors

21. As detailed in the Sun Affidavit, CIBC and GSO are secured creditors of the Company that, as at January 21, 2017, are owed approximately \$12.8 million and \$39.4 million respectively.

- 22. Pursuant to an intercreditor agreement between CIBC and GSO dated February 12, 2016 (the "Intercreditor Agreement"), CIBC has a first ranking security interest in and to the ABL Priority Collateral to the extent of the ABL Obligations (as defined in the Intercreditor Agreement) being generally the inventory, accounts receivable, bank accounts, cash and securities (to the extent they are not proceeds of the Term Priority Collateral) of the Applicant, and GSO has a first ranking security interest in and to the Term Priority Collateral to the extent of the Term Obligations (as defined in the Intercreditor Agreement) being generally the intellectual property, insurance proceeds (related to the Term Priority Collateral) furniture, fixtures and equipment of the Applicant.
- 23. Searches conducted on January 11, 2017 of the Personal Property Security Registry in Ontario (and similar searches in the other provinces where the Company has stores) show registrations against the Applicant in favour of CIBC and GSO. The search results for Ontario also show registrations in favour of (i) Canadian Dealer Lease Service Inc. and Bank of Nova Scotia (together, "CDLS") in respect of a leased vehicle, and (ii) Xerox Canada Ltd. ("Xerox") in respect of certain specific equipment.
- 24. The Proposed Monitor has instructed its independent legal counsel, Cassels Brock & Blackwell LLP ("Cassels") to review the security of CIBC and GSO with respect to the Applicant in the following jurisdictions: Ontario, British Columbia, Alberta, Manitoba, and Nova Scotia. Although a security opinion has not yet been provided, at this time, the Proposed Monitor has been advised that Cassels has not identified any concerns with the security held by CIBC or GSO.

CIBC

- 25. CIBC and the Applicant (along with 247 as co-borrower) are parties to a credit agreement dated February 12, 2016, as amended ("ABL Credit Agreement") pursuant to which CIBC provides a revolving asset-based loan facility to the Applicant (and previously 247) (the "ABL Credit Facility").
- As a result of, among other things, 247's poor performance leading up to the commencement of 247's CCAA proceedings, the Applicant and 247 breached certain of their financial and other covenants under the ABL Credit Facility.

- On June 6, 2016, the Applicant, 247 and CIBC agreed on the terms of a forbearance agreement (the "ABL Forbearance Agreement"), pursuant to which CIBC agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets. The ABL Forbearance Agreement has been amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated ABL Forbearance Agreement").
- The Amended and Restated ABL Forbearance Agreement modifies and amends the existing ABL Credit Facility to, among other things, (i) terminate any commitment of CIBC to 247 and deem any amounts owing by 247 to CIBC to be amounts owing by Grafton; (ii) provide additional financing to the Applicant during the CCAA Proceedings and require a priority charge (the "ABL Lender's DIP Charge") to secure such additional borrowings; (iii) provide that Canadian Prime Rate Loans and Base Rate Loans to the Applicant shall be made at the Canadian Prime Rate plus 3% per annum and the Base Rate plus 3% per annum, respectively (the loan interest rates were increased by 2% from the ABL Forbearance Agreement); and (iv) provide that the Applicant shall pay an unused Line Fee in the amount of 0.5% per annum and the Letter of Credit Fee is increased to 1.75% (for documentary letters of credit) and 2.50% (for standby letters of credit), which rates have been in effect since June 6, 2016. A copy of the Amended and Restated ABL Forbearance Agreement is attached to the Sun Affidavit as Exhibit "I".
- 29. As a condition of the Amended and Restated ABL Forbearance Agreement, the Applicant must be granted an Initial Order in form and substance satisfactory to CIBC, which order shall include the ABL Lender's DIP Charge. In addition, the Applicant is required to pay an amendment and forbearance fee in the aggregate amount of \$125,000.
- 30. It is required under the Amended and Restated ABL Forbearance Agreement that the Company seek and obtain an Order of the Court authorizing and directing it to pay amounts owing to CIBC prior to the date of the Initial Order from amounts received by the Applicant following the date of the Initial Order. Further borrowings will be available under the ABL Credit Facility such that the total commitment shall be the lesser of \$25,000,000 million and the Applicant's borrowing base following the granting of the Initial Order.
- 31. The Amended and Restated ABL Forbearance Agreement also requires the payment by the Applicant of the expenses incurred by GSO and CIBC prior to and following the Applicant's filing under the CCAA.

- 32. Unless terminated sooner, due to (i) the failure to obtain the Initial Order or the Court's approval of the SISP or Stalking Horse APA (as defined below); (ii) a terminating event; or (iii) another event of default, CIBC agrees to forbear from enforcing its rights and remedies against the Applicant and/or its business and assets until June 15, 2017.
- 33. Terminating events under the Amended and Restated ABL Forbearance Agreement include (the following is not an exhaustive list):
 - (i) Certain negative variances from the Approved Cash Flow (as defined in the Amended and Restated ABL Forbearance Agreement);
 - (ii) The granting of any court-ordered charges ranking in priority to the Liens granted in favour of the ABL Lender other than the Administration Charge (as hereinafter defined);
 - (iii) Termination of the CCAA proceedings, without the prior consent of CIBC;
 - (iv) A report by the Monitor that there has been a material adverse change in respect of the Applicant or the CCAA proceedings;
 - (v) A Terminating Event or Event of Default (both as defined in the Amended and Restated GSO Forbearance Agreement) occurs; and
 - (vi) An advance requested by the Applicant to the DIP Lenders (as hereinafter defined) in accordance with the terms of the DIP Agreement (as hereinafter defined) is not made by the DIP Lenders the business day following the date of the requested advance.
- 34. Upon the termination of the forbearance period, the form of requested Initial Order provides that CIBC will be entitled to immediately cease making advances to the Applicant, and will be entitled to immediately set off or consolidate amounts owing by CIBC to the Applicant against the obligations of the Applicant to CIBC. Further, upon not less than five (5) Business Days' notice to, among others, the Applicant and the Monitor, CIBC may, subject to the terms of the Intercreditor Agreement, exercise any and all additional rights and remedies against the Applicant provided that provision has been made for the payment of Specified Priority Payables (as defined in the Initial Order) other than sales tax and HST during the five (5) day period and provided availability under the ABL Credit Facility exists.

GSO

- 35. GSO and the Applicant are parties to an amended and restated credit agreement dated June 16, 2009 (as amended from time to time (collectively, the "GSO Credit Agreement")) pursuant to which GSO provides a term credit facility to the Applicant in the principal amount of \$32 million (the "GSO Credit Facility").
- 36. As noted in the Sun Affidavit, in the period leading up to the Applicant seeking protection under the CCAA, Grafton projected that it would have a liquidity shortfall of approximately \$3 million due, in part, to rent obligations due January 1, 2017. To address the Applicant's projected cash needs, Grafton and GSO, among others, entered into an amending agreement dated December 23, 2016, in which GSO agreed to amend the GSO Credit Agreement to increase the size of the GSO Credit Facility and provide an additional advance to the Applicant in the amount of \$2.5 million (CIBC also agreed to certain amendments to the ABL Credit Agreement to make an additional \$0.5 million of liquidity available to the Applicant).
- 37. As with CIBC, at the time leading up to the commencement of 247's CCAA proceedings, the Applicant (and 247) had breached certain of their financial and other covenants under the GSO Credit Facility.
- 38. On June 6, 2016, the Applicant, 247 and GSO agreed on the terms of a forbearance agreement (the "GSO Forbearance Agreement"), pursuant to which GSO agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets. The GSO Forbearance Agreement has been amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated GSO Forbearance Agreement", and together with the Amended and Restated ABL Forbearance Agreement, the "Forbearance Agreements"). A copy of the Amended and Restated GSO Forbearance Agreement is attached to the Sun Affidavit as Exhibit "E".
- 39. Under the Amended and Restated GSO Forbearance Agreement, the loan continues to accrue interest at 17% per annum being the existing interest rate of 15% per annum, plus default interest at 2%. This rate has been applied since June 6, 2016.
- 40. As a condition of the Amended and Restated GSO Forbearance Agreement, the Applicant must be granted an Initial Order in form and substance satisfactory to GSO.

- 41. The Amended and Restated GSO Forbearance Agreement also requires the payment by the Applicant of the expenses incurred by GSO and CIBC prior to, and following, the Applicant's filing under the CCAA.
- 42. The forbearance period, conditions precedent and Terminating Events under the Amended and Restated GSO Forbearance Agreement are substantively similar to those in the Amended and Restated ABL Forbearance Agreement and, as such, are not repeated herein.
- 43. Upon the occurrence and continuation of a Terminating Event, the form of requested Initial Order provides that GSO will be entitled to immediately set off or consolidate amounts owing by GSO to the Applicant against the obligations of the Applicant to GSO. Further, upon not less than five (5) Business Days' notice to, among others, the Applicant and the Monitor, GSO may, subject to the terms of the Intercreditor Agreement, exercise any and all additional rights and remedies against the Applicant provided that provision has been made for the payment of Specified Priority Payables (as defined in the Initial Order) less HST and sales tax during the five (5) day period and provided availability under the DIP Credit Facility exists and to the extent of the available funds only.
- As noted above, an affiliate of GSO, 1104307 B.C. Ltd. (the "Stalking Horse Purchaser"), and the Applicant propose to enter into an Asset Purchase Agreement (the "Stalking Horse APA"), pursuant to which the Stalking Horse Purchaser will acquire Grafton's business on the terms set out in the Stalking Horse APA, subject to the SISP (discussed further later in this report).

Unsecured Creditors

45. In addition to the amounts owed by the Applicant to CIBC and GSO, the Applicant estimates that they have accrued and unpaid unsecured obligations totaling approximately \$8 million (excluding intercompany and related party indebtedness).

The Applicant's Cash Flow Statement

46. The Applicant, with the assistance of the Proposed Monitor, has prepared a cash flow forecast of its receipts, disbursements and financing requirements for the period January 22, 2017 to March 11, 2017 (the "Cash Flow Forecast"). A copy of the Cash Flow Forecast is attached as Appendix "A" to this report and is summarized below:

| Grafton-Fraser Inc. Cash Flow Forecast For the Period January 22 - Marcl (\$000's) Receipts Retail Receipts GSO DIP Funding Total Receipts | 1 1′ \$ | 1, 2017 16,475 5,500 21,975 |
|--|------------|---|
| Disbursements Merchandise Payroll Rent Sales Tax Store Expenses and Other Supplier & Other Deposits Capex Interest Forbearance Fee Professional Fees JNY Payments Vacation Escrow | | (12,741) (3,791) (6,622) (1,708) (1,942) (250) (100) (175) (200) (2,366) (1,283) (800) |
| Total Disbursements | | (31,978) |
| Net Cash Flow | | (10,003) |
| Opening Revolver Draw (Repayment) | \$ | 12,826 10,003 |
| Closing Revolver | \$ | 22,829 |
| Opening DIP Term Loan Draws Interest (PIK'd) Ending DIP Term Loan | \$ | 5,500 72 5,572 |
| Ending Total DIP Financing | \$ | |

47. The Cash Flow Forecast (see **Appendix "A"**) estimates that during the period of the projection, the additional financial support required by the Applicant will peak at approximately \$5.5 million during the week ended March 11, 2017.

- 48. The Proposed Monitor has reviewed the Cash Flow Forecast to the standard required of a Courtappointed monitor by section 23(1)(b) of the CCAA. Section 23(1)(b) requires a monitor to review the
 debtor's cash flow statement as to its reasonableness and to file a report with the Court on the
 monitor's findings. The Canadian Association of Insolvency and Restructuring Professionals'
 standards of professional practice include a standard for monitors fulfilling their statutory
 responsibilities under the CCAA in respect of a monitor's report on the Cash Flow Forecast.
- 49. Pursuant to this standard, the Proposed Monitor's review of the Cash Flow Forecast consisted of inquiries, analytical procedures and discussion related to information supplied to it by certain key members of management and employees of the Applicant. Since the probable and hypothetical assumptions need not be supported, the Proposed Monitor's procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the Cash Flow Forecast. The Proposed Monitor also reviewed the support provided by the Applicant for the probable and hypothetical assumptions and the preparation and presentation of the Cash Flow Forecast.
- 50. Based on the Proposed Monitor's review, nothing has come to its attention that causes it to believe, in all material respects, that:
 - (i) The probable and hypothetical assumptions are not consistent with the purpose of the Cash Flow Forecast;
 - (ii) As at the date of this report, the probable and hypothetical assumptions are not suitably supported and consistent with the plans of the Applicant or do not provide a reasonable basis for the Cash Flow Forecast, given the probable and hypothetical assumptions; or
 - (iii) The Cash Flow Forecast does not reflect the probable and hypothetical assumptions.
- 51. Since the Cash Flow Forecast is based on assumptions regarding future events, actual results will vary from the information presented even if the probable and hypothetical assumptions occur, and the variation could be material. Accordingly, the Proposed Monitor expresses no assurance as to whether the Cash Flow Forecast will be achieved. In addition, the Proposed Monitor expresses no opinion or other form of assurance with respect to the accuracy of the financial information presented in the Cash Flow Forecast, or relied upon by the Proposed Monitor in preparing this report.
- 52. The Cash Flow Forecast has been prepared solely for the purpose described above, and readers are cautioned that it may not be appropriate for other purposes.

The Applicant's Request for Interim Financing

- 53. The Applicant's continuing losses have virtually eliminated its liquidity, leaving it without funds to operate or restructure. Without funding from the DIP Facility the Company will not have sufficient funding to make the rent payments due on February 1, 2017.
- As shown in the Cash Flow Forecast, it is estimated that for the period ending March 11, 2017, the Applicant will require additional financial support in the amount of approximately \$5.5 million. Accordingly, the ability to borrow additional funds, in the form of a Court-approved DIP facility, secured by the Term Lenders' DIP Charge (as hereinafter defined), is vital to providing the stability to, and the necessary cash flow for, Grafton's business so that its value can be preserved while the Applicant pursues its restructuring plan.

DIP Agreement

- As noted above, based on the Cash Flow Forecast, the Applicant will require interim financing to continue operations and implement its restructuring initiatives.
- Following extensive negotiations, GSO, as lender and agent for other lenders (the "DIP Lenders"), and the Applicant agreed upon the terms of the DIP Agreement in the form of a new non-revolving credit facility with GSO (the "DIP Credit Facility") during the CCAA Proceedings, secured by the GSO Security, as amended, to the extent required, and any additional security as it may be requested under the DIP Agreement. A copy of the DIP Agreement is attached as Exhibit "F" to the Sun Affidavit.
- 57. The principal terms of the DIP Agreement include (the following is not an exhaustive list):
 - (i) The maximum loan amount under the DIP Credit Facility is \$5.5 million;
 - (ii) The interest rate on the DIP Credit Facility is CDOR plus 14%, compounded daily and paid monthly in arrears, or added to the outstanding loan balance in the form of PIK interest, at the Applicant's discretion;
 - (iii) The payment of (i) a facility fee of \$55,000; (ii) a US\$15,000 annual administration fee; and
 (iii) the DIP Lenders' reasonable out of pocket fees and expenses in connection with the DIP Agreement and enforcement of rights and remedies thereon;
 - (iv) The DIP funds are to be used, by the Applicant, in accordance with the Approved Cash Flow (as defined in the DIP Agreement);

- (v) The DIP funds are to be advanced upon written request to the DIP Lenders and in line with the Approved Cash Flow (as may be updated with the DIP Lenders' approval);
- (vi) The conditions precedent to advancing funds under the DIP Credit Facility include (i) the payment of all fees and expenses payable to the DIP Lenders, (ii) entering into the Liquidation Consulting Agreement, (iii) the granting of the Initial Order as well as the granting of the Order approving the execution of the Stalking Horse APA and SISP that, among other things, are the subject matter of the Comeback Hearing, both in form and substance acceptable to the DIP Lenders, and (iv) an commitment letter from CIBC establishing the terms upon which CIBC will make a new revolving credit facility available to the Stalking Horse Purchaser immediately following the closing of the transaction contemplated by the Stalking Horse APA.
- (vii) The repayment and maturity date is the earliest of the following occurrences (i) 150 days following the first advance of funds; (ii) conversion of the CCAA proceedings to a proceeding under the *Bankruptcy and Insolvency Act* (Canada); (iii) disposal or liquidation of the Applicant's property outside of the ordinary course of business (and exceeding certain thresholds) without the prior consent of the DIP Lenders; or (iv) any Event of Default (as defined in the DIP Agreement) in which the DIP Lenders elect, in their sole discretion, to demand repayment; and
- (viii) The DIP Agreement is conditional upon, *inter alia*, the DIP Lenders being granted a charge against the assets of the Applicant (the "Term Lenders' DIP Charge"), as noted above, in an amount equal to the aggregate of any and all advances of funds by the DIP Lenders to the Applicant subsequent to the issuance of the Initial Order, ranking ahead of any and all encumbrances on the assets of the Applicant other than the Administration Charge (as hereinafter defined), and subject to the terms of the Intercreditor Agreement. As previously noted, the terms of the Amended and Restated ABL Forbearance Agreement contemplate that funds will continue to be advanced to the Applicant during the CCAA proceedings, and as such, any funds received by the Applicant post-filing shall be used to first repay the ABL Credit Facility.
- The Proposed Monitor has inquired into the marketing process for the DIP financing and has been advised by the Applicant that the DIP financing requirement was not marketed externally or to other potential lenders. In its assessment of the potential DIP lenders, the Applicant considered the GSO proposal as advantageous, as GSO was already familiar will the Applicant's business and financial profile as well as its restructuring plan as a result of its pre-existing relationship with the Applicant,

- discussions with the Applicant and its advisors throughout the Applicant's strategic review process and the fact that an affiliate of GSO is the Stalking Horse Purchaser.
- 59. Likewise, the Proposed Monitor understands that a DIP financing alternative to the ABL Credit Facility was not explored, given the constraints of the Intercreditor Agreement and since the Amended and Restated ABL Forbearance terms were considered amenable to the Applicant. In addition, CIBC was already familiar will the Applicant's business, financial profile, and its restructuring plan as a result of its pre-existing relationship with the Applicant, and therefore CIBC was willing to support a going concern sale of the business by providing the Stalking Horse Purchaser with post-closing financing, under certain terms and conditions, in the event of a transaction.
- 60. The Applicant has advised the Proposed Monitor that to solicit DIP term sheets from other lenders would have required a great deal of time and expense to pursue and there was no commercial advantage to pursuing other financing options. The Applicant has further advised the Proposed Monitor that, given the constraints of the Interceditor Agreement, in its view, the DIP Credit Facility, together with the funding provided by the ABL Credit Facility, represents the only viable alternative to the Applicant to ensure the continuation of the Applicant's operations at this time.
- Taking into consideration the above, the Proposed Monitor is supportive of the DIP Agreement for the following reasons:
 - (i) The Applicant is facing an imminent liquidity crisis and Grafton is without the cash needed to continue operations and implement its restructuring plan – short term funding is needed urgently. The Proposed Monitor understands that the Applicant will be unable to pay rents owing to landlords as they become due absent the DIP financing;
 - (ii) If the DIP financing is not available, the Applicant's operations will likely cease and the Applicant will have virtually no prospect of completing its restructuring plan;
 - (iii) Further delays attempting to source alternative interim financing is not justified in the circumstances. The Applicant's poor financial performance and highly levered balance sheet make it unlikely that the Applicant would be able to secure alternative interim financing and, even if it could, the funding would likely be insufficient and/or expensive;
 - (iv) Having the existing secured lenders, being CIBC and GSO provide the ABL Credit Facility and the DIP Credit Facility in a manner consistent with the existing Intercreditor Agreement

- between those parties avoids complications associated with potential priming of existing secured lenders; and
- (v) The Proposed Monitor has compared the principal financial terms of the DIP Credit Facility, together with the ABL Credit Facility, to a number of other recent DIP financing packages with respect to pricing, loan availability and certain security considerations. Based on this comparison, the Proposed Monitor is of the view that, in the circumstances, the terms of the DIP Credit Facility and the ABL Credit Facility appear to be commercially reasonable.
- 62. In light of the foregoing, it is the Proposed Monitor's view that further time spent attempting to source alternative DIP financing would (i) not be in the interest of the Applicant and/or its stakeholders; (ii) not result in the finalization of DIP financing on more favourable terms; and (iii) would severely, and potentially fatally, compromise the Applicant's ability to continue operations and complete its restructuring plan.

Payment of Certain Pre-Filing Amounts

- As noted in the Sun Affidavit, the Company does not manufacture any of its products. The Company's entire inventory is purchased from third party suppliers and, as such, the Company is dependent on the continued supply of product from its manufacturers to ensure that it has sufficient inventory to operate effectively and meet the needs of its customers.
- 64. In recognition of the above, the proposed form of Initial Order grants the Applicant the authority to pay certain expenses incurred prior to the commencement of the CCAA Proceedings, subject to the prior approval of the Monitor or the Court.
- The Proposed Monitor has been advised that the majority of these expenses relate to amounts owed to the Applicant's suppliers of essential merchandise, transportation providers, customs brokers and other essential service providers.
- As detailed in the Sun Affidavit, the Applicant is of the view that there is a significant risk that the Applicant's key merchandise vendors, freight forwarders and other essential service providers will not continue to provide services to the Applicant if their respective pre-filing amounts owing are not paid. As such, the proposed form of the Initial Order grants Grafton the authority to pay these vendors up to a maximum of \$1 million, subject to the Approved Cash Flow, with the prior approval of the Monitor or the Court.

- 67. The Proposed Monitor agrees with the Applicant's view that an interruption of goods and services provided by certain essential suppliers could have a significant and immediate detrimental impact on the business, operations and cash flows of Grafton. However, the Proposed Monitor also recognizes that the Applicant's funding is limited and will work with the Applicant to ensure that payments to service providers in respect of pre-filing liabilities are minimized.
- 68. The Proposed Monitor supports the Applicant's request to allow it to pay, to a maximum aggregate amount of \$1 million, certain pre-filing amounts to service providers that are critical to the continued operations of Grafton, but only with the prior approval of the Monitor or the Court.

Key Employee Retention Plan

- 69. To facilitate and encourage the continued participation of senior and operational management and other key personnel during the CCAA proceedings (the "KERP Participants"), the Applicant is seeking approval of (i) a KERP for certain employees who are considered by the Applicant to be critical to the successful completion of the CCAA Proceedings, and (ii) the creation of a related charge (the "KERP Charge") to secure the payments due under the KERP.
- 70. Under the provisions of the KERP, each of the KERP Participants will receive a set amount, payable upon the earlier of their termination by the Applicant (provided such termination is not for cause) or the closing of a transaction(s) pursuant to the SISP.
- 71. A true copy of the form of letter that the Company proposes to issue to the KERP Participants, which has been redacted to protect their personal information is attached as Exhibit "A" to the Sun Affidavit.
- 72. The KERP was developed by the Applicant, in consultation with the Proposed Monitor. The Proposed Monitor supports the creation of the KERP as (i) it will provide stability to the Applicant and facilitate the successful completion of Grafton's CCAA proceedings by encouraging senior and operational management and other key personnel to remain with Grafton, as required, and (ii) the KERP Participants are considered to be key to the SISP and their participation will assist in maximizing realizations for the benefit of all stakeholders.
- 73. CIBC and GSO have been provided with the details of the proposed KERP and both CIBC and GSO have advised the Company that they have no objection to the proposed KERP.

The Lease Consulting Agreement

- As set out in the Sun Affidavit, the Applicant, as part of its internal review process, engaged Oberfeld in late November 2016 to act as its exclusive real estate consultant to, among other things, assess Grafton's retail lease portfolio. The Lease Consultant was selected, as part of a competitive process run by the Applicant, in consultation with the Proposed Monitor, based on the Lease Consultant's familiarity with Applicant's retail lease portfolio, the Lease Consultant's extensive knowledge and experience in retail lease renegotiations, and the Lease Consultant's competitive fee structure.

 Oberfeld's consulting agreement with the Applicant is due to expire on January 31, 2017.
- 75. The Applicant is seeking an order expanding the mandate of the Lease Consultant to assist Grafton renegotiate the lease terms for certain of its retail locations in an effort to make those retail leases more attractive to participants in the contemplated SISP and other interested parties. A copy of the agreement between the Applicant and Oberfeld (the "Lease Consulting Agreement") is attached as Exhibit "M" to the Sun Affidavit.
- 76. The key terms of the Lease Consulting Agreement include:
 - (i) The Lease Consultant will act as consultant for the purpose of reviewing/assessing Grafton's retail lease portfolio and providing advice thereon, renegotiating Grafton's existing retail leases for some or all of its locations, and assisting with any assignment of leases that may be required in connection with the SISP;
 - (ii) The engagement will commence on or about January 23, 2017 to June 15, 2017 (unless otherwise extended by the parties in writing);
 - (iii) The fee structure is as follows: (i) \$100,000 work fee payable in two (2) instalments (upon the granting of the Initial Order and on February 15, 2017); and (ii) 2% fee on annual rent savings (the "Savings Fee") negotiated on the Applicant's retail leases, the amount of which is to be no less than \$75,000 and no more than \$200,000. Amounts due in respect of the Savings Fee will be invoiced for payment upon the completion of the engagement; and
 - (iv) The Lease Consulting Agreement is subject to the approval of the Court.
- 77. The Proposed Monitor is supportive of the engagement of the Lease Consultant and the Lease Consulting Agreement for the following reasons:

- The Lease Consultant has extensive experience reviewing/assessing retail lease portfolios and renegotiating retail leases;
- (ii) The renegotiation of retail leases will enhance the value of the Applicant's restructured business for all stakeholders, including participants in the contemplated SISP;
- (iii) The Proposed Monitor understands that the Lease Consultant, as part of its current engagement, has been working with the Applicant to develop a strategic plan with respect to the Grafton's retail lease portfolio. As part of this work, the Proposed Monitor understands that the Lease Consultant has engaged in preliminary discussions with landlords in preparation for future negotiations; and
- (iv) The consideration payable to the Lease Consultant is, in the Proposed Monitor's experience, fair and reasonable in the circumstances.

Court Ordered Charges

78. The proposed Initial Order provides for a number of charges (collectively, the "Charges"), including the Administration Charge (as defined below), the ABL Lender's DIP Charge, the Term Lenders' DIP Charge, the KERP Charge and a Directors' Charge (as defined below):

Administration Charge

- 79. The proposed Initial Order provides for a charge in the maximum amount of \$500,000 charging the assets of the Applicant to secure the fees and disbursements incurred in connection with services rendered to the Applicant both before and after the commencement of the CCAA proceedings by the following entities: the Monitor, the Monitor's legal counsel, independent legal counsel to the directors of the Applicant, and legal counsel to the Applicant (the "Administration Charge").
- 80. The quantum of the Administration Charge sought by the Applicant was determined in consultation with the Proposed Monitor, and meets the terms of the DIP Agreement noted above. The creation of the Administration Charge is typical in CCAA proceedings as is the proposed priority of the Administration Charge as set out in the form of Initial Order filed with the Court.

ABL Lender's DIP Charge / Term Lenders' DIP Charge

ABL Lender's DIP Charge

- As noted above, it is a condition of the Amended and Restated ABL Forbearance Agreement that CIBC maintain its priority in the ABL Priority Collateral and receive the benefit of the ABL Lender's DIP Charge, as security for amounts advanced by CIBC to the Applicant subsequent to the granting of the Initial Order.
- As the Applicant requires continued access to and funding from the ABL Credit Facility to operate and pursue its restructuring during the CCAA proceedings and finance its operations and working capital needs, the Proposed Monitor recommends that the Court approve the Amended and Restated ABL Forbearance Agreement and, as such, the Proposed Monitor also supports the granting of the ABL Lender's DIP Charge.

Term Lenders' DIP Charge

- 83. In addition to the necessary funding provided by the ABL Credit Facility, the Applicant requires further funding immediately to continue operations and pursue its restructuring during the CCAA proceedings.
- As noted above, it is a condition of the DIP Agreement that the DIP Lenders receive the benefit of the Term Lenders' DIP Charge to the maximum amount of the aggregate of any and all advances made by the DIP Lenders to the Applicant under the DIP Agreement.
- 85. The DIP Agreement provides the Applicant with access to the financing required to finance its operations and working capital needs, undertake its restructuring activities, including the SISP, and complete its CCAA proceedings. The Proposed Monitor recommends that the Court approve the DIP Agreement and, as such, the Proposed Monitor also supports the granting of the Term Lenders' DIP Charge.

KERP Charge

- 86. The proposed Initial Order provides for a charge in the maximum aggregate amount of \$190,000 charging the assets of the Applicant in favour of the KERP Participants as security for all amounts becoming payable under the KERP.
- 87. The Proposed Monitor is of the view that the KERP Charge is required and reasonable in the circumstances.

Directors' Charge

- 88. The proposed Initial Order provides for a charge in the maximum aggregate amount of \$800,000 charging the assets of the Applicant to indemnify their directors and officers for liabilities incurred by the Applicant that result in post-filing claims against the directors and officers in their personal capacities (the "Directors' Charge").
- 89. The amount of the Directors' Charge was estimated by taking into consideration employee payroll and related expenses (including source deductions), other employment related liabilities that attract liability for directors and officers, vacation pay and sales tax.
- 90. As detailed in the Sun Affidavit, the Proposed Monitor understands that the Applicant maintains directors' and officers' liability insurance that provides \$10 million in primary coverage for Grafton's directors and officers.
- 91. The Proposed Monitor has been informed (as also noted in the Sun Affidavit) that due to the potential for personal liability, the directors and officers of the Applicant are unwilling to continue their services and involvement in the CCAA proceedings without the protection of the Directors' Charge. As the Applicant will require the participation and experience of the Applicant's directors and officers to facilitate the successful completion of Grafton's CCAA proceedings, including participating in the SISP, the Proposed Monitor believes that the Directors' Charge (both the amount and priority ranking) is required and reasonable in the circumstances.
- 92. As discussed in the Sun Affidavit, the Initial Order also directs the Company to deposit with the Monitor, in trust, the sum of \$772,597 (the "Directors' Escrow"), which funds will be held by the Monitor in trust and stand as collateral for the indemnity in respect of statutory obligations and liabilities in favour of the directors and officers as contemplated above. The Directors' Charge (for such statutory obligations and liabilities) is proposed to have first priority claim to the Directors' Escrow. It is contemplated that the Directors' Escrow will only be released upon the consent of the Monitor and the beneficiaries of the Directors' Charge, or upon further Order of the Court.
- 93. In addition, the Company will transfer funds to the Monitor in an amount sufficient to satisfy its projected HST remittance requirements in advance, on a weekly basis, to ensure that any amounts owing in respect of HST for each week in the post filing period will be paid by the Company.

Summary and Proposed Ranking of the Court Ordered Charges

94. It is contemplated that the priorities of the Charges sought by the Applicant will be as follows:

As it relates to the ABL Priority Collateral:

- (i) Administration Charge;
- (ii) ABL Lender's DIP Charge;
- (iii) Liens granted to the ABL Secured Parties;
- (iv) Term Lenders' DIP Charge;
- (v) Liens granted to the Term Secured Parties;
- (vi) KERP Charge; and
- (vii) Director's Charge.

As it relates to the Term Priority Collateral:

- (i) Administration Charge;
- (ii) Term Lenders' DIP Charge;
- (iii) Liens granted to the Term Secured Parties;
- (iv) ABL Lenders' DIP Charge;
- (v) Liens granted to the ABL Secured Parties;
- (vi) KERP Charge; and
- (vii) Director's Charge.
- 95. The Initial Order sought by the Applicant provides that the Administration Charge will rank in priority to the security interests of both GSO and CIBC, each of which the Proposed Monitor understands has consented to the Administration Charge.
- 96. The Charges will, however, be subordinate to the interests of CDLS, Scotiabank and Xerox, which are secured by existing Personal Property Security Act (Ontario) registrations of which the Proposed Monitor is aware.
- 97. The Proposed Monitor believes that the Charges and rankings are required and reasonable in the circumstances of the CCAA proceedings in order to preserve Grafton's going concern operations and maintain its enterprise value and, accordingly, supports the granting and the proposed ranking of the Charges.

The Comeback Hearing

- 98. Should the Court grant the Initial Order, the Proposed Monitor understands that the Applicant has scheduled the Comeback Hearing for January 30, 2017 to, among other things, seek the Court's approval of certain components of its restructuring plan, including:
 - (i) The execution of an asset purchase agreement dated as of January 24, 2017 (the "Stalking Horse APA") between Grafton and 1104307 B.C. Ltd.;
 - (ii) The SISP (and the Stalking Horse APA for the purposes of being the stalking horse bid under the proposed SISP); and
 - (iii) The transactions contemplated under the liquidation consulting agreement dated as of January 24, 2017 between Grafton and a contractual joint venture of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (the "Liquidation Consulting Agreement"), including the sale guidelines in connection with same (the "Sale Guidelines").
- 99. Subsequent to the granting of the Initial Order and in anticipation of the Comeback Hearing, Richter (in its capacity as Monitor), will be preparing a report in connection with the above-noted matters as well as any other relief sought by Grafton at the Comeback Hearing.

Proposed Monitor's Conclusions and Recommendations

100. For the reasons set out in this report, the Proposed Monitor is of the view that the relief requested by the Applicant is both appropriate and reasonable. The Proposed Monitor is also of the view that granting the relief requested will provide the Applicant the best opportunity to undertake a going concern sale or other restructuring under the CCAA thereby preserving value for the benefit of the Applicant's stakeholders. As such, the Proposed Monitor supports Grafton's application for CCAA protection and respectfully recommends that the Court make an Order granting the relief sought by the Applicants.

All of which is respectfully submitted this 25th day of January, 2017.

Richter Advisory Group Inc. in its capacity as Proposed Monitor of Grafton-Fraser Inc.

Per:

Gilles Benchaya, CPA, CA, CIRP, LIT

Adam Sherman, MBA, CIRP, LIT

Appendix "A"

Grafton-Fraser Inc.
Cash Flow Forecast for the Period January 22 to March 11, 2017

| (\$000's) | 2 | 8-Jan-17 | 04 | 4-Feb-17 | 1 | 1-Feb-17 | 1 | 8-Feb-17 | 2 | 5-Feb-17 | 04 | 4-Mar-17 | 1 | 1-Mar-17 | | Total |
|----------------------------|-----------|----------|-----|----------|----|-------------|----|----------|----|----------|----|----------|----|----------|----|----------|
| Receipts | | | | | | | | | | | | | | | | |
| Retail Receipts | \$ | 2,241 | \$ | 2,195 | \$ | 2,237 | \$ | 2,208 | \$ | 2,231 | \$ | 2,540 | \$ | 2,823 | \$ | 16,475 |
| GSO DIP Funding | | - | | 4,400 | | 500 | | 300 | | 200 | | 100 | | - | | 5,500 |
| Total Receipts | | 2,241 | | 6,595 | | 2,737 | | 2,508 | | 2,431 | | 2,640 | | 2,823 | _ | 21,975 |
| Disbursements | | | | | | | | | | | | | | | | |
| Merchandise | | (734) | | (1,703) | | (2,203) | | (2,181) | | (2,216) | | (1,513) | | (2,191) | | (12,741) |
| Payroll | | (475) | | (727) | | (250) | | (932) | | (250) | | (908) | | (250) | | (3,791) |
| Rent | | - | | (3,170) | | (117) | | _ | | (11) | | (3,082) | | (242) | | (6,622) |
| Sales Tax | | (1,708) | | - | | - | | - | | - | | - | | - | | (1,708) |
| Store Expenses and Other | | (201) | | (390) | | (389) | | (238) | | (219) | | (308) | | (196) | | (1,942) |
| Supplier & Other Deposits | | - | | (250) | | - | | - | | | | | | - | | (250) |
| Capex | | - | | - | | - | | (100) | | - | | | | - | | (100) |
| Interest | | - | | (100) | | 1- | | - | | - | | (75) | | - | | (175) |
| Forbearance Fee | | - | | (200) | | _ | | - | | - | | - | | - | | (200) |
| Professional Fees | | (875) | | (386) | | (335) | | (180) | | (180) | | (180) | | (230) | | (2,366) |
| JNY Payments | | (1,283) | | - | | - | | - | | - | | - | | - | | (1,283) |
| Vacation Escrow | | (800) | | - | | - | | - | | - | | - | | - | | (800) |
| Total Disbursements | | (6,075) | | (6,925) | | (3,295) | | (3,631) | | (2,877) | | (6,067) | | (3,109) | _ | (31,978) |
| Net Cash Flow | \$ | (3,834) | \$ | (330) | \$ | (557) | \$ | (1,123) | \$ | (446) | \$ | (3,426) | \$ | (286) | \$ | (10,003) |
| Opening Revolver | \$ | 12,826 | \$ | 16,660 | \$ | 16,990 | \$ | 17,548 | \$ | 18,671 | \$ | 19,116 | \$ | 22,543 | \$ | 12,826 |
| Draw (Repayment) | | 3,834 | 150 | 330 | | 557 | - | 1,123 | | 446 | | 3,426 | | 286 | | 10,003 |
| Closing Revolver | \$ | 16,660 | \$ | 16,990 | \$ | 17,548 | \$ | 18,671 | \$ | 19,116 | \$ | 22,543 | \$ | 22,829 | \$ | 22,829 |
| Pre-Filing Revolver | \$ | 9,127 | \$ | 2,532 | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | |
| DIP Revolver | φ | 7,533 | φ | 14,458 | φ | - 17,547 | φ | 18,670 | Φ | 19,116 | Φ | 22,542 | Φ | 22,829 | Φ | 22,829 |
| | _ | | _ | | _ | | _ | | | | _ | | _ | | _ | |
| Total CIBC Revolver | <u>\$</u> | 16,660 | \$ | 16,990 | \$ | 17,547 | \$ | 18,670 | \$ | 19,116 | \$ | 22,542 | \$ | 22,829 | \$ | 22,829 |
| Opening DIP Term Loan | \$ | - | \$ | - | \$ | 4,400 | \$ | 4,912 | \$ | 5,226 | \$ | 5,441 | \$ | 5,557 | \$ | - |
| Draws | | - | | 4,400 | | 500 | | 300 | | 200 | | 100 | | - | | 5,500 |
| Interest (PIK'd) | | - | | - | | 12 | | 14 | | 15 | | 15 | | 16 | | 72 |
| Ending DIP Term Loan | \$ | - | \$ | 4,400 | \$ | 4,912 | \$ | 5,226 | \$ | 5,441 | \$ | 5,557 | \$ | 5,572 | \$ | 5,572 |

Mark Sun, CFO

Court File No.: CV-17-11677-00CL

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST] **ONTARIO**

Proceedings commenced in Toronto

REPORT OF THE PROPOSED MONITOR **JANUARY 25, 2017**

CASSELS BROCK & BLACKWELL LLP

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APPENDIX E

Court File No: <u>CV-117-11677-00CL</u>

GRAFTON-FRASER INC.

FIRST REPORT OF RICHTER ADVISORY GROUP INC., IN ITS CAPACITY AS MONITOR OF GRAFTON-FRASER INC.

JANUARY 26, 2017

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

FIRST REPORT OF RICHTER ADVISORY GROUP INC. In its capacity as Monitor of the Company

January 26, 2017

Introduction

- On January 25, 2017, the Ontario Superior Court of Justice (Commercial List) (the "Court") issued an order (the "Initial Order") granting Grafton-Fraser Inc. ("Grafton" or the "Company") protection pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"). Richter Advisory Group Inc. ("Richter") was appointed as monitor (the "Monitor"). The proceedings commenced by Grafton under the CCAA are herein referred to as the "CCAA".
 Proceedings". A copy of the Initial Order is attached hereto as Appendix "A".
- 2. In support of the Initial Order, Richter in its capacity as proposed monitor, filed a report with the Court dated January 25, 2017 (the "Pre Filing Report"). A copy of the Pre Filing Monitor's Report (including appendices) is attached hereto as Appendix "B".
- 3. The Initial Order provided Grafton with, *inter alia*, a stay of proceedings until February 23, 2017 (the "Stay Period"). The Initial Order also granted Grafton the authority to enter into forbearance agreements (the "Forbearance Agreements") with its two primary secured creditors, Canadian Imperial Bank of Commerce ("CIBC" or the "ABL Lender") and entities related to GSO Capital Partners LP ("GSO") and together with CIBC, the "Secured Lenders"). As detailed below, under the terms of the Amended and Restated ABL Forbearance Agreement (as defined below) with CIBC, amendments were made to the existing operating facility (the "ABL Credit Facility") to provide

- Grafton with continued access to and use of the ABL Credit Facility during its CCAA Proceedings on a priority basis, as secured by the ABL Lender's DIP Charge (as defined in the Initial Order).
- 4. In addition to the financing provided by the ABL Credit Facility, Grafton required further financing to pursue its restructuring plan. The Initial Order granted Grafton the authority to enter into an agreement (the "DIP Agreement") with GSO for a new non-revolving credit facility in the amount of \$5.5 million (the "DIP Credit Facility") secured by the Term Lenders' DIP Charge (as defined in the Initial Order).
- 5. The terms of the Forbearance Agreements and the DIP Agreement include, among other things, requirements that the Company obtain an order approving the execution of the Stalking Horse APA and the SISP. The Company has brought a motion, returnable January 30, 2017, seeking among other things the required order (the "January 30th Motion).
- 6. As described in the Pre Filing Report, the primary objectives of the CCAA Proceedings are to (i) improve the Company's capital structure to ensure that the Company has the necessary working capital funds to maximize the ongoing business for the benefit of the Company's stakeholders; (ii) restructure the Company's operations, including the proposed closure of underperforming locations and negotiation of rent concessions; and (iii) complete a transaction(s) arising from the proposed sale and investment solicitation process ("SISP"), which, absent superior offers during the SISP, is intended to be the transaction represented by the Stalking Horse APA. The Stalking Horse APA contemplates a 'credit bid' by a party related to GSO who has arranged, subject to certain conditions being fulfilled, to obtain exit financing from CIBC.
- 7. It is a term of the DIP Agreement that the SISP and the Stalking Horse Agreement be approved in order for any advances to be made pursuant to the DIP Agreement, which advances are critical for the preservation of the Company as a going concern business. In particular, the Company will not be able to make its rent payments required on February 1, 2017 without being able to draw under the DIP Agreement.

Purpose of this Report

- 8. The purpose of this report, the Monitor's first report (the "**First Report**") is to provide information to this Honourable Court regarding the following:
 - the key terms of an agreement (the "Liquidation Consulting Agreement") between Grafton and a joint venture comprised of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (together, the "Consultant") pursuant to which, subject to Court approval, the Consultant will act as liquidation consultant to assist in liquidating inventory and owned furniture, fixtures and equipment ("FF&E") at certain underperforming Grafton locations, in accordance with the sale guidelines in connection with same (the "Sale Guidelines");
 - the terms of an asset purchase agreement dated January 24, 2017 (the "Stalking Horse APA") between the Company and 1104307 B.C. Ltd. (the "Stalking Horse Bidder"), a company related to GSO, for the sale of substantially all of Grafton's business and assets which, subject to the approval of this Court, would act as the stalking horse sale agreement (the "Stalking Horse Bid");
 - the outline of the proposed SISP, including the bidding procedures to be used in connection therewith; and
 - the Monitor's conclusions and recommendations.

Terms of Reference

- 9. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.
- 10. Capitalized terms not otherwise defined herein are as defined in the Company's application materials, including the affidavit of Mark Sun sworn January 25, 2017 (the "Sun Affidavit") filed in support of Grafton's application for relief under the CCAA and in support of the January 30th Motion. This First Report should be read in conjunction with the Sun Affidavit, as certain information contained in the Sun Affidavit has not been included herein in order to avoid unnecessary duplication.
- 11. In preparing this report and conducting its analysis, the Monitor has obtained and relied upon certain unaudited, draft, and/or internal financial information of the Company, the Company's books and records and discussions with various parties, including Grafton's employees and certain of its directors (collectively, the "Information").

- 12. Except and otherwise described in this report:
 - the Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Generally Accepted Assurance Standards pursuant to the Chartered Professional Accountant Canada Handbook; and
 - the Monitor has not conducted an examination or review of any financial forecast and projections in a manner that would comply with the procedures described in the Chartered Professional Accountant Canada Handbook.
- 13. Since future-oriented information is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Monitor expresses no assurance as to whether projections will be achieved. The Monitor expresses no opinion or other form of assurance with respect to the accuracy of any financial information presented in this report, or relied upon by the Monitor in preparing this report.

Background

- 14. The Company is a leading Canadian menswear retailer that operates 158 stores in Canada under various banners, including "Tip Top Tailors" (107 stores), "George Richards Big & Tall", "Mr. Big and Tall", and "Kingsport Big and Tall Clothier" (collectively 51 stores). The Company sells certain brands of menswear in Canada pursuant to various licence agreements, including "Jones New York" and "Daniel Hechter". All of the Company's store locations are leased.
- 15. Grafton's head office and main distribution centre is located in a leased 38,000 square foot facility at 44 Apex Road, Toronto, Ontario where it receives, stores and ships inventory to its various store locations. The Company also leases a secondary distribution centre located at 21 Hafis Road, Toronto, Ontario.
- 16. As of January 21, 2017, the Company had approximately 1,226 employees of which approximately 526 were full time employees and 700 were part time employees. The Company's employees are not represented by a union and are not subject to a collective bargaining agreement.

- On June 7, 2016, Grafton's wholly-owned subsidiary 2473304 Ontario Inc. ("247") sought and obtained protection under the CCAA to allow it to pursue an orderly liquidation of its inventory as well as its furniture, fixtures and equipment. As described in the Sun Affidavit, the adverse effects of 247's CCAA proceedings on the Company combined with, among other things, lower than expected retail sales, increased overhead costs, delays in receiving seasonal inventory and turnover of key personnel have negatively impacted the Company's financial performance. As a result, the Company is experiencing a liquidity crisis and has defaulted on various financial and other covenants with CIBC and GSO, who have each agreed to continue to forbear from enforcing their rights and remedies, subject to certain terms and conditions, to permit Grafton to pursue its restructuring.
- 18. The Company's business, affairs, financial performance and position, as well as the causes of its insolvency, are detailed extensively in the Sun Affidavit and are, therefore, not repeated herein. The Monitor has reviewed the Sun Affidavit and discussed the business and affairs of the Company and the causes of insolvency with senior management personnel of the Company and is of the view that the Sun Affidavit provides a fair summary thereof.

Creditors

Secured Creditors

- 19. As detailed in the Sun Affidavit, CIBC and GSO are secured creditors of the Company that, as at January 21, 2017, are owed approximately \$14.4 million and \$39.4 million respectively.
- 20. Pursuant to an intercreditor agreement between CIBC and GSO dated February 12, 2016 (the "Intercreditor Agreement"), CIBC has a first ranking security interest in and to the ABL Priority Collateral to the extent of the ABL Obligations (as defined in the Intercreditor Agreement) being generally the inventory, accounts receivable, bank accounts, cash and securities (to the extent they are not proceeds of the Term Priority Collateral) of the Company, and GSO has a first ranking security interest in and to the Term Priority Collateral to the extent of the Term Obligations (as defined in the Intercreditor Agreement) being generally the intellectual property, insurance proceeds (related to the Term Priority Collateral) furniture, fixtures and equipment of the Company.

21. Searches conducted on January 11, 2017 of the Personal Property Security Registry in Ontario (and similar searches in the other provinces where the Company has stores) show registrations against the Company in favour of CIBC and GSO. The search results for Ontario also show registrations in favour of (i) Canadian Dealer Lease Service Inc. and Bank of Nova Scotia (together, "CDLS") in respect of a leased vehicle, and (ii) Xerox Canada Ltd. ("Xerox") in respect of certain specific equipment.

CIBC

- 22. CIBC and the Company (along with 247 as co-borrower) are parties to a credit agreement dated February 12, 2016, as amended ("ABL Credit Agreement") pursuant to which CIBC provides the ABL Credit Facility.
- 23. The Monitor has received an opinion from its independent legal counsel, Cassels Brock & Blackwell LLP ("Cassels") dated January 26, 2017, that subject to the typical qualifications and assumptions, the security held by CIBC with respect to the Company is valid and enforceable in the following jurisdictions: British Columbia, Alberta, Manitoba, Ontario and Nova Scotia.
- As a result of, among other things, 247's poor performance leading up to the commencement of 247's CCAA proceedings, the Company and 247 breached certain of their financial and other covenants under the ABL Credit Facility.
- 25. In connection with 247's CCAA proceedings, on June 6, 2016, the Company, 247 and CIBC agreed on the terms of a forbearance agreement (the "ABL Forbearance Agreement"), pursuant to which CIBC agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets.
- In contemplation of the Company's CCAA proceedings, the ABL Forbearance Agreement was amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated ABL Forbearance Agreement"). A copy of the Amended and Restated ABL Forbearance Agreement is attached to the Sun Affidavit as Exhibit "I". The details of the Amended and Restated ABL Forbearance Agreement including the modified terms, conditions and terminating events are included in the Sun Affidavit and summary of such terms is provided in the Pre Filing Report.

- 27. GSO and the Company are parties to an amended and restated credit agreement dated June 16, 2009 (as amended from time to time (collectively, the "GSO Credit Agreement")) pursuant to which GSO provides a term credit facility to the Company in the principal amount of \$32 million (the "GSO Credit Facility").
- 28. The Monitor has received an opinion from Cassels dated January 26, 2017, that subject to the typical qualifications and assumptions, the security held by GSO with respect to the Company is valid and enforceable in the following jurisdictions: British Columbia, Alberta, Manitoba, Ontario and Nova Scotia.
- 29. As noted in the Sun Affidavit, in the period leading up to the Company seeking protection under the CCAA, Grafton projected that it would have a liquidity shortfall of approximately \$3 million due, in part, to rent obligations due January 1, 2017. To address the Company's projected cash needs, Grafton and GSO, among others, entered into an amending agreement dated December 23, 2016, in which GSO agreed to amend the GSO Credit Agreement to increase the size of the GSO Credit Facility and provide an additional advance to the Company in the amount of \$2.5 million (CIBC also agreed to certain amendments to the ABL Credit Agreement to make an additional \$0.5 million of liquidity available to the Company).
- 30. As with CIBC, at the time leading up to the commencement of 247's CCAA proceedings, the Company (and 247) had breached certain of their financial and other covenants under the GSO Credit Facility. On June 6, 2016, the Company, 247 and GSO agreed on the terms of a forbearance agreement (the "GSO Forbearance Agreement"), pursuant to which GSO agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets.
- 31. In connection with Company's CCAA proceedings, the GSO Forbearance Agreement has been amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated GSO Forbearance Agreement", and together with the Amended and Restated ABL Forbearance Agreement, the "Forbearance Agreements"). A copy of the Amended and Restated GSO Forbearance Agreement is attached to the Sun Affidavit as Exhibit "E". The details of the Amended and Restated GSO Forbearance Agreement including the modified terms, conditions and terminating events are included in the Sun Affidavit and summary of such terms is provide in the Pre Filing Report.

32. As discussed below, the Stalking Horse Bidder and the Company entered into the Stalking Horse APA, pursuant to which, subject to the SISP and Court approval, the Stalking Horse Bidder will (if it is the successful bidder under the SISP) acquire substantially all of Grafton's assets and business on the terms set out in the Stalking Horse APA (discussed in further detail later in this report).

Unsecured Creditors

33. In addition to the amounts owed by the Company to CIBC and GSO, the Company estimates that they have accrued and unpaid unsecured obligations totaling approximately \$8 million (excluding intercompany and related party indebtedness).

The Liquidation Consulting Agreement

- 34. As set out in the Sun Affidavit, Grafton, with the assistance of its advisors and in consultation with the Monitor, has concluded that a restructuring focusing on profitable stores, while downsizing unprofitable locations, will maximize value for all stakeholders.
- The Company, with the assistance of the Monitor, has identified stores that are underperforming with a view to closing those locations (the "Closing Stores") and disclaiming the leases in the event the Lease Consultant (as defined in the Pre Filing Report) is unable to negotiate adequate rent concessions, as part of the essential restructuring initiatives to be implemented by Grafton.
- As part of Grafton's restructuring plan, a virtual data room was opened in December 2016 as part of a plan to solicit offers to liquidate the inventory and FF&E of the Closing Stores. Confidentiality Agreements were executed with six (6) liquidators (in both Canada and the United States) who were granted access to the data room. The deadline to submit proposals to liquidate the inventory as well as the FF&E in the Closing Stores was January 6, 2017.
- 37. Four (4) proposals (the "Liquidation Proposals") to liquidate the Company's inventory and FF&E at the Closing Stores were received by the Company. The Company had certain points of clarification and/or questions on each of the Liquidation Proposals. After a conversation with each of the bidders, revised bids from the four parties who submitted Liquidation Proposals were requested by no later than January 12, 2017.

- 38. A comparison schedule summarizing the revised Liquidation Proposals submitted by January 12, 2017 (the "Proposal Summary Schedule") is attached hereto as Confidential Appendix "1". As the Proposal Summary Schedule includes certain sensitive commercial and competitive information, the Monitor believes that it is appropriate for the Proposal Summary Schedule to be filed with the Court on a confidential basis and sealed until further order of the Court.
- 39. In the Monitor's view, the disclosure of these commercial terms would have a detrimental impact on each of the bidders as it would reveal confidential information, including pricing information, to their competitors. Sealing the Proposal Summary Schedule is important to prevent the bidders' competitors from gaining an undue advantage by having access to commercially sensitive information. In addition, the Monitor is not aware of any material prejudice that would be suffered by third parties as a result of the sealing of the Proposal Summary Schedule.
- 40. A number of the Liquidation Proposals received, including that from the Consultant, contained financial terms that were within a narrow competitive range. The Monitor notes that the Consultant is related to the majority shareholder of the Company. The Consultant's proposal was selected because the Company was of the view that the level of services offered, including supervisory and promotional support, were the most attractive of the revised Liquidation Proposals.
- 41. The key terms of the Liquidation Consulting Agreement, a copy of which is attached to the Sun Affidavit as **Exhibit "O"**, include:
 - the Consultant will assist the Company in conducting a store closing or similar-themed liquidation sale of all merchandise and other owned assets located in the Closing Stores, which stores are to be identified in a list to be provided by Grafton to the Consultant by February 2, 2017, pursuant to landlord discussions;
 - the liquidation is to commence on or about February 4, 2017, or such later date as the case may be as Closing Stores are added to the liquidation (as discussed below) (the "Commencement Date") and is scheduled to terminate on or before April 30, 2017 (the "Liquidation Period");
 - the Company may elect to modify (increase or decrease) the number of Closing Stores included in the liquidation process up to March 15, 2017. In this regard, if the lease terms for certain of the Closing Stores can be renegotiated during the Liquidation Period such that a

location considered for closure may become desirable to a potential investor or purchaser, including the Stalking Horse Bidder, such store(s) can be removed from the liquidation process and placed into the SISP process (as discussed further below);

- the Sale Guidelines in regards to store operations and closings are governed by Schedule "A"
 to the Order approving the Liquidation Consulting Agreement. In the Monitor's view, the Sale
 Guidelines are in a form consistent with recent Canadian retail liquidations. Given the narrow
 scope of this liquidation, the Sale Guidelines do not provide for any augmentation of the
 merchandise;
- the Company is responsible for all reasonable costs and expenses in connection with the liquidation process at the Closing Stores, certain of which are subject to an agreed upon budget with the Consultant;
- in consideration of its services, the Consultant will earn a fee of one and one quarter percent (1.25%) of the gross proceeds from the sale of merchandise, saleable in the ordinary course, located in the Closing Stores on the Commencement Date;
- the Consultant will also assist Grafton in selling any owned FF&E located in the Closing Stores. The Consultant will earn a fee of twenty percent (20%) of the gross proceeds from the sale of the FF&E located in the Closing Stores; and
- the Liquidation Consulting Agreement is subject to the approval of the Court.
- 42. Absent rent concessions that would make the stores profitable, at the conclusion of the Liquidation Period each of the Closing Stores will be surrendered to the landlord. The Company will work with the Consultant to coordinate the disclaimer of leases so that such disclaimers become effective on the conclusion of the Liquidation Period of each Closing Store.
- 43. The Monitor is supportive of the engagement of the Consultant and the Liquidation Consulting Agreement for the following reasons:
 - the liquidation of the Closing Stores through an experienced retail liquidator will allow the Company to focus on other aspects of its restructuring and particularly on the continued operation of the remaining stores that are not designated for closure;

- the Consultant has extensive experience in retail liquidations and inventory disposition in the Canadian marketplace;
- the fee payable to the Consultant is, in the Monitor's experience, comparable or less than other retail liquidations;
- the Consultant has extensive experience working with Canadian landlords of retail tenants in insolvency proceedings and understands their requirements and concerns;
- the simple structure of the Liquidation Consulting Agreement provides maximum flexibility for the Company to add and/or remove store locations from the liquidation process;
- the cash flow forecast filed by Grafton in support of the Initial Order contemplates that the inventory in the Closing Stores will be liquidated expeditiously. In the Monitor's view, it is essential that the liquidation of the Closing Stores commence as soon as possible to ensure that the Company has sufficient liquidity to fund its post-filing obligations and to ensure the liquidation is completed prior to the closing of one or more transactions consummated pursuant to the SISP, including the Stalking Horse APA if the Stalking Horse Bidder is determined to be the Successful Bidder, and approved pursuant to further Order of the Court; and
- the Lease Consultant who has been engaged by the Company to, among other things, analyze the Company's lease portfolio and assist with the lease negotiations, has advised the Company that it is of the view that there is likely little to no residual value in the Closing Stores leases unless the Company, with the assistance of the Lease Consultant, is able to renegotiate terms.
- 44. Based on the foregoing, the Monitor supports the Liquidation Consulting Agreement and respectfully recommends that the Court issue an order approving the Liquidation Consulting Agreement.

Stalking Horse APA

45. The Company, the Stalking Horse Bidder and their respective counsel (in consultation with the Monitor, the Secured Lenders and their respective counsel) have negotiated the terms and provisions of the Stalking Horse APA, a copy of which is attached as **Exhibit "N"** to the Sun Affidavit.

- The material terms of the Stalking Horse APA include the following (all terms not otherwise defined herein shall have the meanings as defined in the Stalking Horse APA):
 - the purchased assets include all assets, undertakings and properties of Grafton, other than
 the Excluded Assets, acquired for or used in relation to the Company's business. Specifically,
 the purchased assets include, but are not limited to the following:
 - the Inventory other than the inventory that is sold in connection with the Liquidation or in the ordinary course of business prior to the Closing Time;
 - the Equipment;
 - the Computers and Software;
 - the Assumed Real Property Leases;
 - the Assumed Contracts;
 - the Intellectual Property;
 - all trade names, business names and domain names;
 - the Company's goodwill;
 - the prepaid expenses;
 - the Books and Records;
 - the Cash;
 - the accounts receivable;
 - the shares of Gailwood Investments Limited owned by the Company; and
 - other assets as detailed in the Stalking Horse APA (collectively, the "Purchased Assets");
 - the Purchased Assets specifically exclude, among other things, the rights of the Company
 under the Liquidation Consulting Agreement, the rights of the Company under the ABL Credit
 Facility, inventory located at the Closing Stores which was sold as part of the Liquidation, and
 FF&E located at the Closing Stores;
 - there is no break fee, expense reimbursement or similar type of payment owing to the Stalking Horse Bidder in the event the Stalking Horse Bidder is not the Successful Bidder (as defined in the SISP);

- subject to the terms of the Stalking Horse APA, the Stalking Horse Bidder agrees to assume certain liabilities of the Company, including the following:
 - all obligations with respect to the Purchased Assets and the Assumed Contracts from and after the Closing Time;
 - the Post-Filing Expenses (to the extent reflected in the Approved Cash Flows and not paid at Closing time);
 - cure costs in respect of the Assumed Contracts;
 - the Supplier Liabilities (pre-filing amounts owed by Grafton to suppliers of goods/services)
 to be paid over a six-month period commencing on the Closing Date to the extent
 agreements with such suppliers have been entered into;
 - any Transfer Taxes payable pursuant to the Stalking Horse APA;
 - the Company's obligations under the gift card program;
 - the Company's obligations to CIBC under the ABL Credit Facility, as of Closing Time, including principal, interest and accrued/outstanding fees;
 - the Company's obligations under the DIP Credit Facility;
 - the Company's obligations under the GSO Facility (subject to the release of all of the secured debt due to GSO by the Company, other than the amounts due in connection with the \$2.5 million Additional Advance granted to the Company pursuant to an agreement dated December 23, 2016);
 - Priority Payables outstanding at Closing Time (to the extent reflected in the Approved Cash Flows) and remaining unpaid at Closing Time; and
 - other liabilities as detailed in the Stalking Horse APA (collectively, the "Assumed Liabilities");
- no later than February 17, 2017, the Stalking Horse Bidder will provide the Company with a
 list, which may be amended, of the locations it wishes to acquire, with such list representing
 no fewer than 110 of the Company's store locations (the "Purchased Locations");

- the Stalking Horse APA also contemplates that at least seven (7) days prior to the Closing Date the Stalking Horse Bidder will offer employment to no fewer than 1,100 of the Company's employees (the "Transferred Employees") on substantially similar terms and conditions to their existing employment with the Company. In this regard, the Purchaser shall assume the associated employee liabilities from and after the Closing Date and the Employee Plans in respect of the Transferred Employees;
- the Stalking Horse APA contemplates that the Company may terminate the Stalking Horse APA if it does not close by the Termination Date of June 15, 2017 or such other date as the Company and Stalking Horse Bidder may agree, which, in the Monitor's view, should be sufficient to allow for the implementation of the SISP (as discussed later in this First Report);
- the Stalking Horse APA includes a Wind-Down Amount of \$200,000 which is payable by the Stalking Horse Bidder immediately after the closing of the transaction contemplated in the Stalking Horse APA in order to fund the reasonable costs, fees and disbursements to complete the CCAA Proceeding, with any portion of the Wind-Down Amount not required in connection with the wind down and completion of the CCAA, to be returned to the Stalking Horse Bidder;
- the Stalking Horse Bid is subject to certain conditions, the following of which are material closing conditions to the transaction:
 - the Stalking Horse APA being the Successful Bid in accordance with the SISP;
 - the Court approving the Stalking Horse APA and granting a Vesting Order in favour of the Stalking Horse Bidder for the Purchased Assets;
 - all conditions to the exit financing to be provided by CIBC to the Stalking Horse Bidder having been satisfied, excluding the delivery of the Monitor's Certificate to the Purchaser in respect of the transaction;
 - the Stalking Horse Bidder and the Company having entered into settlement agreements
 with Suppliers, on terms acceptable to CIBC, establishing both the terms of continued
 supply and the payment terms upon which the Stalking Horse Bidder has agreed to
 assume the Supplier Liabilities;
 - the receipt of the necessary third party consents or a CCAA Assignment Order in respect
 of the Assumed Real Property Leases and Assumed Contracts;

- the Liquidation shall have been completed and the related proceeds in respect of the ABL
 Priority Collateral and Term Priority Collateral paid to CIBC and GSO, respectively; and
- to the extent that a notification is required under Part IX of the Competition Act (Canada
 the Commissioner having issued an advance ruling certificate under section 102 of the
 Competition Act (Canada) or the expiry, termination or waiving of the applicable wait period
 under section 123 of the Competition Act (Canada) and the Commissioner having issued a
 No-Action Letter satisfactory to the Stalking Horse Bidder and the Company.
- 47. In the Monitor's view, the terms of the Stalking Horse APA, which is being completed on an "as is, where is" basis are reasonable in the circumstances. Furthermore, the Stalking Horse APA provides for the continuation of a significant portion of the business, thereby assuring a customer for suppliers, a tenant for landlords, employment for a majority of the Company's employees and an ongoing business for many customers.
- The approval of the Stalking Horse APA is critical in order for funds to flow under the DIP Agreement. These funds are necessary to fund rent payments due on February 1, 2017, stabilize the Company and allow it to continue ongoing purchaser orders thereby preserving value in the Company as a going concern business. Further, GSO has only agreed to advance funds pursuant to the DIP Credit Facility on the condition that the Stalking Horse APA and SISP be approved by the Court. GSO advised the Monitor that it was unwilling to be financially exposed in respect of the DIP Credit Facility without the comfort of a Court order approving the SISP and the Stalking Horse APA for purposes of the SISP.
- 49. The Monitor is not aware of any facts that would cause the Monitor to be of the view that the Company will be unable to meet the conditions of the Stalking Horse APA.

The Proposed Sale and Investment Solicitation Process

- The Monitor notes that, to date, no active marketing of the Company's assets or operations has been undertaken. The Monitor also notes that, to date, it has not received any serious expressions of interest to acquire or invest in the business and/or assets of the Company and, to the knowledge of the Monitor, neither has the Company.
- The Company, the Monitor and their respective counsel (in consultation with the Secured Lenders and their counsel) developed the SISP, which is attached as **Exhibit "P"** to the Sun Affidavit, as a means of establishing a benchmark for the Purchased Assets and providing a forum for prospective

- purchasers or investors to present a bid(s) superior to that contemplated by the Stalking Horse Bid on a timeline to meet the financial and timing exigencies of these circumstances.
- In order to provide third parties with an opportunity to consider an acquisition of, or investment in, the Company, the SISP contemplates marketing the Company's business and assets to third parties for a period of approximately six (6) weeks. In order to protect the release of certain sensitive lease information to the Company's competitors, the SISP contemplates a two (2) phase bidding process. During the first phase, Potential Bidders (as hereinafter defined) will receive coded lease information. If a bidder submits a qualified bid under the first phase of the bid process, it will be invited to participate in the second phase of the bid process where uncoded lease information and other sensitive information (such as store location) will be made available.
- In the event that any party or parties involved in the management of the Company (the "Management") intends to participate in the SISP, any such party or parties must advise the Monitor in writing of such intention on or before February 15, 2017 (the "Participation Notice"). Upon receipt of a Participation Notice, Management will be excluded from any participation in the SISP other than as a bidder, and will be subject to the SISP procedures in its capacity as a bidder.
- 54. The principal elements of the SISP are as follows (defined terms used in this section not otherwise defined herein have the meaning ascribed to them in the SISP):
 - the SISP will commence with the distribution of an initial offering summary (the "Teaser") to a
 list of potential prospective purchasers and investors, including retailers, private equity firms
 and liquidation firms, (the "Potential Bidders"), which list is being developed by the Monitor
 in consultation with the Company;
 - Potential Bidders that wish to commence due diligence will be required to sign a
 Confidentiality Agreement and Acknowledgement of the SISP. Upon receipt by the Monitor, of
 a signed Confidentiality Agreement and a signed Acknowledgement of the SISP by a Potential
 Bidder (now an "Interested Party"), access will be granted to an electronic data room that
 has been populated by the Monitor with the assistance of the Company;
 - an Interested Party interested in submitting a Bid to acquire and/or invest in the Company's business or assets is required to submit an offer to the Monitor on or before 5:00 p.m. (EST) on March 13, 2017 (the "Phase I Bid Deadline");

- only Qualified Phase I Bidders will be invited to participate in Phase II of the SISP. Qualified
 Phase I Bids must include the following (the following is not an exhaustive list):
 - a purchase price (in the case of a sale proposal) or imputed value (in the case of an investment proposal) in an amount equal to or greater than 102% of the amount required to repay the Secured Debt and the ABL Obligations (each as defined in the Stalking Horse APA) and any amounts payable in priority to those obligations in full which sum is estimated to be \$65 million (to be updated by the Monitor as an estimate at least five (5) days prior to the Phase I Bid Deadline);
 - satisfactory evidence of the Phase I Bidder's financial ability to close the contemplated transaction; and
 - a cash deposit in an amount equal to 10% of the Purchase Price;
- as soon as practicable following the Phase I Bid Deadline, the Company, in consultation with
 the Monitor, will advise Interested Parties who submitted Bids whether their Bids constituted
 Qualified Phase I Bids. Qualified Phase I Bidders will be invited to participate in the second
 phase of the SISP and be provided with the Additional Confidential Information.
- if no Qualified Phase I Bid other than the Stalking Horse Bid is received by the Phase I Bid Deadline, the Stalking Horse Bidder will be declared the Successful Bidder and the Stalking Horse APA will be declared the Successful Bid:
- Phase II Bids are required to be submitted to the Monitor on or before 5:00 p.m. (EST) on March 24, 2017 (the "Phase II Bid Deadline"). In order to be considered a Qualified Phase II Bid, a Phase II Bid must (i) meet the criteria for a Qualified Phase I Bid, and (ii) not be conditional on any further due diligence, including with respect to the Additional Confidential Information;
- the Company, in consultation with the Monitor, shall determine which Qualified Phase II Bid provides the greatest value to the Company's stakeholders;
- if no Qualified Phase II Bid other than the Stalking Horse Bid is received by the Phase II Bid Deadline, the Stalking Horse Bidder will be declared the Successful Bidder and the Stalking Horse APA will be declared the Successful Bid;

- in the event there is more than one (1) Qualified Phase II Bid (the Stalking Horse APA is automatically deemed to be a Qualified Phase II Bid) and if the Company, in consultation with the Monitor, considers it appropriate, an auction (the "Auction") may be triggered. In the event an Auction is triggered, the Monitor, within five (5) business days after the Phase II Bid Deadline, will send notice to any Qualified Phase II Bidders advising of the date, time, location and rules of the Auction:
- Qualified Phase II Bidders must notify the Company and the Monitor, in writing, by no later than 12:00 p.m. (EST) one (1) business day prior to the Auction, of their intention to participate in the Auction (thereafter becoming an "Auction Participant");
- the Monitor and its advisors will direct and preside over the Auction. The highest Qualified
 Phase II Bid will constitute the Opening Bid for the first round of the Auction and the highest
 Overbid (Minimum Overbid Increments will be determined by the Monitor in advance of each
 round of bidding in order to facilitate the Auction) will constitute the Opening Bid for the
 following round;
- if at the end of any round of bidding an Auction Participant fails to submit an Overbid, such Auction Participant will not be eligible to continue to participate in the next round of the Auction; and
- upon conclusion of the bidding, the Auction shall be closed and the Monitor shall notify the Auction Participants of the Successful Bid and the Back-Up Bid (which is to remain open pending closing of the Successful Bid).
- The proposed SISP contemplates marketing the Company's business and assets for a period of six (6) weeks. In the Monitor's view, this timeline is sufficient to allow interested parties to perform due diligence and to submit offers. Further, the Company does not have access to sufficient funding to support a more lengthy sale process and the duration of the proposed SISP and the existence of the Stalking Horse Bid should create certainty for all stakeholders.
- The Monitor is of the view that, in the circumstances, the proposed SISP represents the best opportunity to complete a going concern sale or investment transaction for the Company and maximize the value of the Company's business for the benefit of its stakeholders.

Monitor's Conclusions and Recommendations

- 57. Based on the foregoing, the Monitor respectfully recommends that this Honourable Court issue an orders:
 - approving the Liquidation Consulting Agreement, including the Sale Guidelines in connection with same;
 - and approving the Stalking Horse APA for the purpose of being the Stalking Horse Bid under the SISP.

All of which is respectfully submitted this 26th day of January, 2017.

Richter Advisory Group Inc. in its capacity as Monitor of Grafton-Fraser Inc.

Per:

Gilles Benchaya, CPA, CA, CIRP, LIT

Adam Sherman, MBA, CIRP, LIT

APPENDIX "A"

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

| THE HONOURABLE MR. |) | WEDNESDAY, THE 25 th |
|--------------------|---|---------------------------------|
| |) | DAY OF JANUARY, 2017 |
| JUSTICE HAINEY |) | |

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

INITIAL ORDER

THIS APPLICATION, made by the Applicant, pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA") was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the affidavit of Mark Sun sworn January 25, 2017 and the Exhibits thereto (the "Sun Affidavit"), the report of Richter Advisory Group Inc. ("Richter") as the proposed monitor dated January 25, 2017 (the "Pre-Filing Report"), and on being advised that the secured creditors who are likely to be affected by the charges created herein were given notice, and on hearing the submissions of counsel for the Applicant, counsel for Richter, in its capacity as the proposed monitor (the "Monitor") of the Applicant in these CCAA proceedings, counsel for the directors of the Applicant, counsel for Canadian Imperial Bank of Commerce ("CIBC"), counsel for GSO Capital Partners LP ("GSO") and such other parties as were present, no one else appearing although duly served as appears from the affidavit of service of Irene

Artuso sworn January 25, 2017, filed, and on reading the consent of Richter to act as the Monitor.

SERVICE

1. THIS COURT ORDERS that the time for service of the Notice of Application and the Application Record is hereby abridged and validated so that this Application is properly returnable today and hereby dispenses with further service thereof.

APPLICATION

2. THIS COURT ORDERS AND DECLARES that the Applicant is a company to which the CCAA applies.

PLAN OF ARRANGEMENT

3. THIS COURT ORDERS that the Applicant shall have the authority to file and may, subject to further order of this Court, file with this Court a plan of compromise or arrangement (hereinafter referred to as the "Plan").

POSSESSION OF PROPERTY AND OPERATIONS

- 4. THIS COURT ORDERS that the Applicant shall remain in possession and control of its current and future assets, undertakings and properties of every nature and kind whatsoever, and wherever situate including all proceeds thereof (the "Property"). Subject to further Order of this Court, the Applicant shall continue to carry on business in a manner consistent with the preservation of its business (the "Business") and Property. The Applicant is authorized and empowered to continue to retain and employ the employees, consultants, agents, experts, accountants, counsel and such other persons (collectively "Assistants") currently retained or employed by it, with liberty to retain such further Assistants as it deems reasonably necessary or desirable in the ordinary course of business or for the carrying out of the terms of this Order.
- 5. THIS COURT ORDERS that the Applicant shall be entitled to continue to utilize the central cash management system currently in place, in accordance with the DIP Agreement and the ABL DIP Forbearance Agreement (each as hereinafter defined), as described in the Sun Affidavit or replace it with another substantially similar central cash management system (the

"Cash Management System") and that any present or future bank providing the Cash Management System shall not be under any obligation whatsoever to inquire into the propriety, validity or legality of any transfer, payment, collection or other action taken under the Cash Management System, or as to the use or application by the Applicant of funds transferred, paid, collected or otherwise dealt with in the Cash Management System, shall be entitled to provide the Cash Management System without any liability in respect thereof to any Person (as hereinafter defined) other than the Applicant, pursuant to the terms of the documentation applicable to the Cash Management System, and shall be, in its capacity as provider of the Cash Management System, an unaffected creditor under the Plan with regard to any claims or expenses it may suffer or incur in connection with the provision of the Cash Management System.

- 6. THIS COURT ORDERS that, subject to the terms of the DIP Agreement and the Forbearance Agreements (as hereinafter defined) that require the Applicant to comply with the Approved Cash Flow (as defined in the DIP Agreement and in the Forbearance Agreements) the Applicant shall be entitled but not required to pay the following expenses whether incurred prior to or after this Order:
 - (a) all outstanding and future wages, salaries, employee benefits, vacation pay and expenses payable on or after the date of this Order, in each case incurred in the ordinary course of business and consistent with existing compensation policies and arrangements including any and all cheques for such employee obligations which have been issued, but not cleared prior to the date of this Order;
 - (b) the fees and disbursements of any Assistants retained or employed by the Applicant in respect of these proceedings, at their standard rates and charges; and
 - (c) amounts owing to vendors determined by the Applicant to be necessary in order to ensure an uninterrupted supply of goods and/or services to the Applicant that are material to the continued operation of the Business, provided that such payments shall not exceed an aggregate amount of \$1 million and are approved in advance by the Monitor or by further Order of the Court.

- 7. THIS COURT ORDERS that, except as otherwise provided to the contrary herein and subject to the terms of the DIP Agreement and the Forbearance Agreements that require the Applicant to comply with the Approved Cash Flow, the Applicant shall be entitled but not required to pay all reasonable expenses incurred by the Applicant in carrying on the Business in the ordinary course after this Order, and in carrying out the provisions of this Order, which expenses shall, subject to the Approved Cash Flow, include, without limitation:
 - (a) all expenses and capital expenditures reasonably necessary for the preservation of the Property or the Business including, without limitation, payments on account of insurance (including directors and officers insurance), maintenance and security services; and
 - (b) payment for goods or services actually supplied (including royalties under license agreements relating to the sale of branded inventory) to the Applicant following the date of this Order.
- 8. THIS COURT ORDERS that the Applicant shall remit, in accordance with legal requirements, or pay:
 - (a) any statutory deemed trust amounts in favour of the Crown in right of Canada or of any Province thereof or any other taxation authority which are required to be deducted from employees' wages, including, without limitation, amounts in respect of (i) employment insurance, (ii) Canada Pension Plan, (iii) Quebec Pension Plan, and (iv) income taxes;
 - (b) all goods and services or other applicable sales taxes (collectively, "Sales Taxes") required to be remitted by the Applicant in connection with the sale of goods and services by the Applicant, but only where such Sales Taxes are accrued or collected after the date of this Order, or where such Sales Taxes were accrued or collected prior to the date of this Order but not required to be remitted until on or after the date of this Order, and
 - (c) any amount payable to the Crown in right of Canada or of any Province thereof or any political subdivision thereof or any other taxation authority in respect of municipal realty, municipal business or other taxes, assessments or levies of any

nature or kind which are entitled at law to be paid in priority to claims of secured creditors and which are attributable to or in respect of the carrying on of the Business by the Applicant.

- 9. THIS COURT ORDERS that the Applicant is hereby authorized to transfer to an account of the Monitor, on a weekly basis, in advance, such amount as the Applicant determines, in consultation with the Monitor, is appropriate and required to remit or pay projected Sales Taxes relating to the sale of goods and services by the Applicant in such week in accordance with applicable law, and the Monitor is hereby authorized to hold such funds and transfer such funds to the Applicant for remittance or payment by the Applicant of such Sales Taxes as required pursuant to applicable law. In the event the Monitor determines, in its discretion, to return any portion of such funds to the Applicant as a result of the Applicant having transferred more than is appropriate or required to pay or remit Sales Taxes as aforesaid, the funds so returned shall form part of the Property.
- 10. THIS COURT ORDERS that until a real property lease is disclaimed in accordance with the CCAA, the Applicant shall pay all amounts constituting rent or payable as rent under real property leases (including, for greater certainty, common area maintenance charges, utilities and realty taxes and any other amounts payable to the landlord under the lease) or as otherwise may be negotiated between the Applicant and the landlord from time to time ("Rent"), for the period commencing from and including the date of this Order, twice monthly in equal payments on the first and fifteenth day of each month, in advance (but not in arrears). On the date of the first of such payments, any Rent relating to the period commencing from and including the date of this Order shall also be paid.
- 11. THIS COURT ORDERS that, except as specifically permitted (i) herein or (ii) in the DIP Agreement and the Forbearance Agreements, the Applicant is hereby directed, until further Order of this Court: (a) to make no payments of principal, interest thereon or otherwise on account of amounts owing by the Applicant to any of its creditors as of this date; (b) to grant no security interests, trust, liens, charges or encumbrances upon or in respect of any of its Property; and (c) to not grant credit or incur liabilities except in the ordinary course of the Business.

RESTRUCTURING

- 12. THIS COURT ORDERS that the Applicant shall, subject to such requirements as are imposed by the CCAA, have the right to:
 - (a) subject to obtaining the prior written consent of the Term DIP Lenders pursuant to the DIP Agreement and Term DIP Forbearance Agreement (each as defined below) and the ABL Agent and ABL Lender pursuant to the ABL Forbearance Agreement (as defined below), unless otherwise permitted by the provisions of the DIP Agreement and Term DIP Forbearance Agreement or by further Order of the Court:
 - (i) permanently or temporarily cease, downsize or shut down any of its business or operations; and
 - (ii) dispose of redundant or non-material assets not exceeding \$15,000 in any one transaction or \$75,000 in the aggregate;
 - (b) subject to such applicable covenants as may be contained in the DIP Agreement, the Term DIP Credit Documents (as defined below), or the Forbearance Agreements, as applicable:
 - (i) terminate the employment of such of its employees or temporarily lay off such of its employees as it deems appropriate; and
 - (ii) pursue all avenues of refinancing of its Business or Property, in whole or in part, subject to prior approval of this Court being obtained before any material refinancing;

all of the foregoing to permit the Applicant to proceed with an orderly restructuring of the Business (the "Restructuring").

13. THIS COURT ORDERS that the Applicant shall provide each of the relevant landlords with notice of the Applicant's intention to remove any fixtures from any leased premises at least seven (7) days prior to the date of the intended removal. The relevant landlord shall be entitled to have a representative present in the leased premises to observe such removal and, if the landlord disputes the Applicant's entitlement to remove any such fixture under the provisions of

the lease, such fixture shall remain on the premises and shall be dealt with as agreed between any applicable secured creditors, such landlord and the Applicant, or by further Order of this Court upon application by the Applicant on at least two (2) days' notice to such landlord and any such secured creditors. If the Applicant disclaims the lease governing such leased premises in accordance with Section 32 of the CCAA, it shall not be required to pay Rent under such lease pending resolution of any such dispute (other than Rent payable for the notice period provided for in Section 32(5) of the CCAA), and the disclaimer of the lease shall be without prejudice to the Applicant's claim to the fixtures in dispute.

14. THIS COURT ORDERS that if a notice of disclaimer is delivered pursuant to Section 32 of the CCAA, then (a) during the notice period prior to the effective time of the disclaimer, the landlord may show the affected leased premises to prospective tenants during normal business hours, on giving the Applicant and the Monitor 24 hours' prior written notice, and (b) at the effective time of the disclaimer, the relevant landlord shall be entitled to take possession of any such leased premises without waiver of or prejudice to any claims or rights such landlord may have against the Applicant in respect of such lease or leased premises, provided that nothing herein shall relieve such landlord of its obligation to mitigate any damages claimed in connection therewith.

NO PROCEEDINGS AGAINST THE APPLICANT OR THE PROPERTY

15. THIS COURT ORDERS that, subject to paragraph 16(v) hereof, until and including February 23, 2017, or such later date as this Court may order (the "Stay Period"), no proceeding or enforcement process in any court or tribunal (each, a "Proceeding") shall be commenced or continued against or in respect of the Applicant or the Monitor, or affecting the Business or the Property, except with the written consent of the Applicant and the Monitor, or with leave of this Court, and any and all Proceedings currently under way against or in respect of the Applicant or affecting the Business or the Property are hereby stayed and suspended pending further Order of this Court.

NO EXERCISE OF RIGHTS OR REMEDIES

16. THIS COURT ORDERS that during the Stay Period, all rights and remedies of any individual, firm, corporation, governmental body or agency, or any other entities (all of the

foregoing, collectively being "Persons" and each being a "Person") against or in respect of the Applicant or the Monitor, or affecting the Business or the Property, are hereby stayed and suspended except with the written consent of the Applicant and the Monitor, or leave of this Court, provided that nothing in this Order shall (i) empower the Applicant to carry on any business which the Applicant is not lawfully entitled to carry on, (ii) affect such investigations, actions, suits or proceedings by a regulatory body as are permitted by Section 11.1 of the CCAA, (iii) prevent the filing of any registration to preserve or perfect a security interest, (iv) prevent the registration of a claim for lien, or (v) subject to paragraphs 43, 52 and 53 hereof, prevent the Lenders (as hereinafter defined) from exercising any rights or remedies in accordance with the DIP Agreement or their respective Forbearance Agreements.

NO INTERFERENCE WITH RIGHTS

17. THIS COURT ORDERS that during the Stay Period, no Person shall discontinue, fail to honour, alter, interfere with, repudiate, terminate or cease to perform any right, renewal right, contract, agreement, licence or permit in favour of or held by the Applicant, except with the written consent of the Applicant and the Monitor, or leave of this Court.

CONTINUATION OF SERVICES

18. THIS COURT ORDERS that during the Stay Period, all Persons having oral or written agreements with the Applicant or statutory or regulatory mandates for the supply of goods and/or services, including without limitation all computer software, intellectual property licenses, communication and other data services, centralized banking services, payroll services, insurance, transportation services, utility or other services to the Business or the Applicant, are hereby restrained until further Order of this Court from discontinuing, altering, interfering with or terminating the supply of such goods or services as may be required by the Applicant, and that the Applicant shall be entitled to the continued use of its current premises, telephone numbers, facsimile numbers, internet addresses, domain names, trademarks and trade names, provided in each case that the normal prices or charges for all such goods or services received after the date of this Order are paid by the Applicant in accordance with normal payment practices of the Applicant or such other practices as may be agreed upon by the supplier or service provider and each of the Applicant and the Monitor, or as may be ordered by this Court.

NON-DEROGATION OF RIGHTS

19. THIS COURT ORDERS that, notwithstanding anything else in this Order, no Person shall be prohibited from requiring immediate payment for goods, services, use of leased or licensed property or other valuable consideration provided on or after the date of this Order, nor shall any Person be under any obligation on or after the date of this Order to advance or readvance any monies or otherwise extend any credit to the Applicant. Nothing in this Order shall derogate from the rights conferred and obligations imposed by the CCAA.

PROCEEDINGS AGAINST DIRECTORS AND OFFICERS

20. THIS COURT ORDERS that during the Stay Period, and except as permitted by subsection 11.03(2) of the CCAA, no Proceeding may be commenced or continued against any of the former, current or future directors or officers of the Applicant with respect to any claim against the directors or officers that arose before the date hereof and that relates to any obligations of the Applicant whereby the directors or officers are alleged under any law to be liable in their capacity as directors or officers of the Applicant for the payment or performance of such obligations, until a compromise or arrangement in respect of the Applicant, if one is filed, is sanctioned by this Court or is refused by the creditors of the Applicant or this Court.

DIRECTORS' AND OFFICERS' INDEMNIFICATION AND CHARGE

- 21. THIS COURT ORDERS that the Applicant shall indemnify its directors and officers against obligations and liabilities that they may incur as directors or officers of the Applicant after the commencement of the within proceedings, except to the extent that, with respect to any officer or director, the obligation or liability was incurred as a result of the director's or officer's gross negligence or wilful misconduct.
- 22. THIS COURT ORDERS that the directors and officers of the Applicant shall be entitled to the benefit of and are hereby granted a charge (the "**Directors' Charge**") on the Property, which charge shall not exceed an aggregate amount of \$800,000 as security for the indemnity provided in paragraph 21 of this Order. The Directors' Charge shall have the priority set out in paragraphs 57 and 59 herein.

- 23. THIS COURT ORDERS that, notwithstanding any language in any applicable insurance policy to the contrary, (a) no insurer shall be entitled to be subrogated to or claim the benefit of the Directors' Charge, and (b) the Applicant's directors and officers shall only be entitled to the benefit of the Directors' Charge to the extent that they do not have coverage under any directors' and officers' insurance policy, or to the extent that such coverage is insufficient to pay amounts indemnified in accordance with paragraph 21 of this Order.
- 24. THIS COURT ORDERS and directs the Applicant to deposit with the Monitor, in trust, the sum of \$772,597 (the "Directors' Escrow"), which funds shall be held by the Monitor in trust and stand as collateral for the indemnity contemplated in paragraph 21 hereof and subject to the Directors' Charge, to be released only with the consent of the Monitor and the beneficiaries of the Directors' Charge (which consent may be communicated by counsel to the directors) or upon further Order of the Court made on notice to the Monitor and counsel to the directors; provided the indemnification obligations in respect of which the Directors' Escrow stands as collateral shall be limited to those relating to statutory obligations and liabilities of the directors and officers of the Applicant. Notwithstanding the provisions of paragraph 57 hereof, the Directors' Charge shall rank in priority to all other Charges and Encumbrances over the Directors' Escrow.

APPOINTMENT OF MONITOR

- 25. THIS COURT ORDERS that Richter is hereby appointed pursuant to the CCAA as the Monitor, an officer of this Court, to monitor the business and financial affairs of the Applicant with the powers and obligations set out in the CCAA or set forth herein and that the Applicant and its shareholders, officers, directors, and Assistants shall advise the Monitor of all material steps taken by the Applicant pursuant to this Order, and shall co-operate fully with the Monitor in the exercise of its powers and discharge of its obligations and provide the Monitor with the assistance that is necessary to enable the Monitor to adequately carry out the Monitor's functions.
- 26. THIS COURT ORDERS that the Monitor, in addition to its prescribed rights and obligations under the CCAA, is hereby directed and empowered to:
 - (a) monitor the Applicant's receipts and disbursements;

- (b) report to this Court at such times and intervals as the Monitor may deem appropriate with respect to matters relating to the Property, the Business, and such other matters as may be relevant to the proceedings herein;
- (c) assist the Applicant, to the extent required by the Applicant, in its dissemination to the Lenders and their respective counsel of financial and other information as agreed to between the Applicant and each Lender which may be used in these proceedings including reporting on a basis to be agreed with each Lender;
- (d) advise the Applicant in its preparation of the Applicant's cash flow statements and reporting required by the Lenders, which information shall be reviewed with the Monitor and delivered to the Lenders as required pursuant to the DIP Agreement and the Forbearance Agreements;
- (e) advise the Applicant in its development of the Plan and any amendments to the Plan;
- (f) assist the Applicant, to the extent required by the Applicant, with the holding and administering of creditors' or shareholders' meetings for voting on the Plan;
- (g) have full and complete access to the Property, including the premises, books, records, data, including data in electronic form, and other financial documents of the Applicant, to the extent that is necessary to adequately assess the Applicant's business and financial affairs or to perform its duties arising under this Order;
- (h) be at liberty to engage independent legal counsel or such other persons as the Monitor deems necessary or advisable respecting the exercise of its powers and performance of its obligations under this Order; and
- (i) perform such other duties as are required by this Order or by this Court from time to time.
- 27. THIS COURT ORDERS that the Monitor shall not take possession of the Property and shall take no part whatsoever in the management or supervision of the management of the Business and shall not, by fulfilling its obligations hereunder, be deemed to have taken or maintained possession or control of the Business or Property, or any part thereof.

- 28. THIS COURT ORDERS that nothing herein contained shall require the Monitor to occupy or to take control, care, charge, possession or management (separately and/or collectively, "Possession") of any of the Property that might be environmentally contaminated, might be a pollutant or a contaminant, or might cause or contribute to a spill, discharge, release or deposit of a substance contrary to any federal, provincial or other law respecting the protection, conservation, enhancement, remediation or rehabilitation of the environment or relating to the disposal of waste or other contamination including, without limitation, the Canadian Environmental Protection Act, the Ontario Environmental Protection Act, the Ontario Water Resources Act, or the Ontario Occupational Health and Safety Act and similar legislation in other provinces and territories, and regulations thereunder (the "Environmental Legislation"), provided however that nothing herein shall exempt the Monitor from any duty to report or make disclosure imposed by applicable Environmental Legislation. The Monitor shall not, as a result of this Order or anything done in pursuance of the Monitor's duties and powers under this Order, be deemed to be in Possession of any of the Property within the meaning of any Environmental Legislation, unless it is actually in possession.
- 29. THIS COURT ORDERS that that the Monitor shall provide any creditor of the Applicant and the Lenders with information provided by the Applicant in response to reasonable requests for information made in writing by such creditor addressed to the Monitor. The Monitor shall not have any responsibility or liability with respect to the information disseminated by it pursuant to this paragraph. In the case of information that the Monitor has been advised by the Applicant is confidential, the Monitor shall not provide such information to creditors unless otherwise directed by this Court or on such terms as the Monitor and the Applicant may agree.
- 30. THIS COURT ORDERS that, in addition to the rights and protections afforded the Monitor under the CCAA or as an officer of this Court, the Monitor shall incur no liability or obligation as a result of its appointment or the carrying out of the provisions of this Order, save and except for any gross negligence or wilful misconduct on its part. Nothing in this Order shall derogate from the protections afforded the Monitor by the CCAA or any applicable legislation.
- 31. THIS COURT ORDERS that the Monitor, counsel to the Monitor, counsel to the Applicant, and counsel to the directors of the Applicant shall be paid their reasonable fees and disbursements, in each case at their standard rates and charges, whether incurred prior to or after

the date of this Order, by the Applicant as part of the costs of these proceedings, subject to any assessment by the Court. The Applicant is hereby authorized and directed to pay the accounts of the Monitor, counsel to the Monitor, counsel to the Applicant, and counsel to the directors of the Applicant on a weekly basis or on such other basis agreed by the Applicant and the applicable payee and, in addition, the Applicant is hereby authorized, *nunc pro tunc*, to pay to the Monitor, counsel to the Monitor, and counsel to the Applicant, and counsel to the directors of the Applicant retainers in the amounts of \$100,000, \$50,000, \$100,000 and \$25,000, respectively, to be held by them as security for payment of their respective fees and disbursements outstanding from time to time.

- 32. THIS COURT ORDERS that the Monitor and its legal counsel shall pass their accounts from time to time, and for this purpose the accounts of the Monitor and its legal counsel are hereby referred to a judge of the Commercial List of the Ontario Superior Court of Justice.
- THIS COURT ORDERS that the Monitor, counsel to the Monitor, the Applicant's counsel, and counsel for the directors of the Applicant shall be entitled to the benefit of and are hereby granted a charge (the "Administration Charge") on the Property, which charge shall not exceed an aggregate amount of \$500,000, as security for their professional fees and disbursements incurred at the standard rates and charges of the Monitor and such counsel, both before and after the making of this Order in respect of these proceedings. The Administration Charge shall have the priority set out in paragraphs 57 and 59 hereof.

KEY EMPLOYEE RETENTION PAYMENTS

- 34. THIS COURT ORDERS that the key employee retention payments ("**KERPs**") offered by the Applicant to certain of its remaining employees and executive officers, as set out and described in the Sun Affidavit, be and are hereby approved, and the Applicant be and is hereby authorized and empowered to make the KERPs in accordance with the terms set out in the Sun Affidavit.
- 35. THIS COURT ORDERS that the employees of the Applicant who are the beneficiary of the KERPs shall be entitled to the benefit of and are hereby granted a charge (the "**KERP** Charge") on the Property, which charge shall not exceed an aggregate amount of \$190,000, as

security for the Applicant's obligations in respect of the KERPs. The KERP Charge shall have the priority set out in paragraphs 57 and 59 hereof.

SECOND LEASE CONSULTING AGREEMENT

36. THIS COURT ORDERS that the execution, delivery, entry into, compliance with, and performance by the Applicant of the Second Lease Consulting Agreement (as defined in the Sun Affidavit) be and is hereby authorized and approved.

DIP FINANCING & FORBEARANCE AGREEMENTS

A) DIP AGREEMENT

- 37. THIS COURT ORDERS that the Applicant is hereby authorized and empowered to obtain and borrow under a credit facility from the lenders that are parties to the DIP Agreement (as defined below) (in such capacity, collectively referred to herein as the "Term DIP Lenders") in order to finance the Applicant's working capital requirements and other general corporate purposes and capital expenditures, provided that borrowings under such credit facility shall not exceed \$5.5 million unless permitted by further Order of this Court.
- 38. THIS COURT ORDERS THAT such credit facility shall be on the terms and subject to the conditions set forth in the DIP facility term sheet between the Applicant, the Term DIP Lenders, GSO, as administrative agent for itself and for the Term DIP Lenders (in such capacity, the "Term DIP Agent") and Wilmington Trust, National Association, as servicing agent (the "Term DIP Servicing Agent"), dated as of January 24, 2017 (the "DIP Agreement"), filed.
- 39. THIS COURT ORDERS THAT that the execution, delivery, entry into, compliance with, and performance by the Applicant of the DIP Agreement is hereby ratified and approved and the Applicant is hereby directed to comply with and perform the provisions of the DIP Agreement.
- 40. THIS COURT ORDERS that the Applicant is hereby authorized and empowered to execute and deliver the DIP Security, the Servicing Agent Fee Agreement (each as defined in the DIP Agreement) and such other documents (collectively, the "Term DIP Credit Documents"), as are contemplated by the DIP Agreement or as may be reasonably required by the Term DIP Agent and the Term DIP Lenders pursuant to the terms thereof, and the Applicant is hereby

authorized and directed to pay and perform all of its indebtedness, interest, fees, liabilities and obligations to the Term DIP Agent, the Term DIP Lenders and the Term DIP Servicing Agent under and pursuant to the DIP Agreement and the Term DIP Credit Documents as and when the same become due and are to be performed, notwithstanding any other provision of this Order.

- 41. THIS COURT that, as security for all of the obligations of the Applicant under or in connection with the DIP Facility (as defined in the DIP Agreement), the DIP Agreement and the other Term DIP Credit Documents from and after the date of this Order, the Term DIP Agent on behalf of and for the benefit of itself, the Term DIP Lenders and the Term DIP Servicing Agent, shall be entitled to the benefit of and is hereby granted a charge (the "Term Lenders' DIP Charge") on the Property (excluding the ABL Priority Collateral to the extent of the ABL Obligations (each as defined in the Intercreditor Agreement (as hereinafter defined)), which Term Lenders' DIP Charge shall not secure an obligation that exists before this Order is made. The Term Lenders' DIP Charge shall have the priority set out in paragraphs 57 and 59 hereof.
- 42. THIS COURT ORDERS that, notwithstanding any other provision of this Order, the Term DIP Agent on behalf of and for the benefit of itself, the Term DIP Lenders and the Term DIP Servicing Agent, may take such steps from time to time as it may deem necessary or appropriate to file, register, record or perfect the Term Lenders' DIP Charge or any of the Term DIP Credit Documents.
- 43. THIS COURT ORDERS that, notwithstanding any other provision of this Order, upon the occurrence of an event of default under the DIP Agreement, the Term DIP Credit Documents or the Term Lenders' DIP Charge, or following the Maturity Date (as defined in the DIP Agreement), the Term DIP Lenders may:
 - immediately cease making advances to the Applicant, provided that, if there are funds available under the DIP Agreement, the Term DIP Lenders shall, to the extent of the funds available only, fund the payment by the Applicant of 50% of the Priority Payables (as defined in the DIP Agreement, but, for greater certainty, excluding HST and all Sales Taxes) for a period of not less than five (5) business days following written notice to the Applicant, the Monitor and the ABL Lender (as defined below) of the event of default or the Maturity Date; and

- (b) set off and/or consolidate any amounts owing by the Term DIP Lenders to the Applicant against the obligations of the Applicant to the Term DIP Lenders under the DIP Agreement, the Term DIP Credit Documents or the Term Lenders' DIP Charge, and make demand, accelerate payment and give other notices; and
- upon not less than five (5) business days' written notice to the Applicant, the Monitor (c) and the ABL Lender, subject to the terms of the Intercreditor Agreement and paragraphs 43(a) and 54 of this Order, exercise any and all of their rights and remedies against the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations) under or pursuant to the DIP Agreement, the Term DIP Credit Documents, the Term Lenders' DIP Charge, or the Personal Property Security Act (Ontario) or similar legislation of any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations), or for a bankruptcy order against the Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the Term DIP Lenders shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations).
- 44. THIS COURT ORDERS AND DECLARES that the Term DIP Agent, the Term DIP Servicing Agent and the Term DIP Lenders shall be treated as unaffected in any plan of arrangement or compromise filed by the Applicant under the CCAA, or any proposal filed by the Applicant under the *Bankruptcy and Insolvency Act* of Canada (the "BIA"), with respect to any advances made under the DIP Agreement or the Term DIP Credit Documents.
- 45. THIS COURT ORDERS AND DECLARES that the payments made by the Applicant pursuant to this Order, the DIP Agreement, the Term DIP Credit Documents, and the granting of the Term Lender's DIP Charge, do not and will not constitute preferences, fraudulent conveyances, transfers at undervalue, oppressive conduct, or other challengeable or voidable transactions under any applicable law.

B) FORBEARANCE AGREEMENTS

- 46. THIS COURT ORDERS that the execution, delivery, entry into, compliance with, and performance by the Applicant of the following amended and restated forbearance agreements (together, the "Forbearance Agreements") is hereby ratified and approved:
 - the Forbearance Agreement dated as of January 24, 2017 (the "ABL DIP Forbearance Agreement") among the Applicant and 2473304 Ontario Inc. ("247"), as borrowers, and CIBC, as lender and as agent (in that capacity, the "ABL Lender"); and
 - the Forbearance Agreement dated as of January 24, 2017 (the "Term Forbearance Agreement") among the Applicant, as borrower, 247, as guarantor, and the lenders that are parties to the Existing Credit Agreement (as defined in the Term Forbearance Agreement), as lenders (in such capacity, collectively referred to herein as the "GSO Lenders"), and GSO, as administrative agent for itself and the GSO Lenders (GSO and the GSO Lenders being collectively referred to as the "Term Lenders", and together with the ABL Lender, the Term DIP Lenders and the Term DIP Agent, the "Lenders");

and the Applicant is hereby directed to comply with and perform the provisions of (i) the ABL DIP Forbearance Agreement and the credit agreement dated as of February 12, 2016 by and among, the Applicant and 247, as borrowers, and the ABL Lender, as amended, including by the ABL DIP Forbearance Agreement (the "ABL Credit Agreement"), and (ii) the Term Forbearance Agreement and the Existing Credit Agreement, as amended, including by the Term Forbearance Agreement.

- 47. THIS COURT ORDERS that the Applicant's compliance with and performance of the Blocked Account Agreements (as defined in the ABL Credit Agreement) from and after the date of this Initial Order, as required pursuant to Section 4.1.8 of the ABL DIP Forbearance Agreement, is hereby authorized and approved and the Applicant is hereby directed to comply with the provisions of the Blocked Account Agreements in accordance with the terms of the ABL DIP Forbearance Agreement.
- 48. THIS COURT ORDERS that the Applicant shall be entitled, subject to the terms of the ABL Credit Agreement and the ABL DIP Forbearance Agreement, to continue to obtain and

borrow, repay and re-borrow additional monies under the credit facility (the "ABL Facility") from the ABL Lender pursuant to the ABL Credit Agreement and the ABL DIP Forbearance Agreement, in order to finance the Applicant's working capital requirements, provided that borrowings by the Applicant under the ABL Facility shall not exceed the amounts contemplated in the ABL DIP Forbearance Agreement. For greater certainty, the ABL Lender shall be entitled to apply receipts and deposits made to the Applicant's bank accounts, whether directly or pursuant to the Blocked Account Agreements, against the indebtedness of the Applicant to the ABL Lender in accordance with the ABL Credit Agreement, the ABL DIP Forbearance Agreement and the Blocked Account Agreements, whether such indebtedness arose before or after the date of this Initial Order.

- 49. THIS COURT ORDERS that subject to the provisions of the Forbearance Agreements, the Applicant is hereby authorized and directed to pay and perform all of its indebtedness, interest, fees, liabilities and obligations to the Lenders under and pursuant to the ABL Credit Agreement, the Existing Credit Agreement, the Forbearance Agreements and the Term DIP Credit Documents as and when the same become due and are to be performed, notwithstanding any other provision of this Order.
- 50. THIS COURT ORDERS that in addition to the existing liens, charges, mortgages and encumbrances in favour of the ABL Lender, as security for all of the obligations of the Applicant to the ABL Lender relating to advances made to the Applicant under the ABL Facility from and after the date of this Order, the ABL Lender shall be entitled to the benefit of and is hereby granted a charge (the "ABL Lender's DIP Charge") on the Property (excluding the Term Priority Collateral to the extent of the Term Obligations (each as defined in the Intercreditor Agreement (as hereinafter defined)). The ABL Lender's DIP Charge shall have the priority set out in paragraphs 57 and 59 hereof.
- 51. THIS COURT ORDERS that, notwithstanding any other provision of this Order, the ABL Lender may take such steps from time to time as it may deem necessary or appropriate to file, register, record or perfect the ABL Lender's DIP Charge.
- 52. THIS COURT ORDERS that, upon the earlier of the occurrence of a Terminating Event or the last day of the Forbearance Period (in each case as defined in the ABL DIP Forbearance Agreement), the ABL Lender may,

- immediately cease making advances to the Applicant, provided that, if there are funds available under the ABL Facility, the ABL Lender shall, to the extent of the funds available only, fund the payment by the Applicant of 50% of the Specified Priority Payables (as defined in the ABL DIP Forbearance Agreement, but, for greater certainty, excluding HST and Sales Taxes) for a period of not less than five (5) business days following written notice to the Applicant, the Monitor and the Term DIP Lenders of the Terminating Event or the Termination Date;
- (b) set off and/or consolidate any amounts owing by the ABL Lender to the Applicant against the obligations of the Applicant to the ABL Lender under the ABL Credit Agreement, the Blocked Account Agreements, the ABL DIP Forbearance Agreement or any other Loan Document (as defined in the ABL Credit Agreement) and make demand, accelerate payment and give other notices; and
- (c) upon not less than five (5) business days' written notice to the Applicant, the Monitor, the Term Lenders and the Term DIP Agent on behalf of the Term DIP Lenders, subject to the terms of the Intercreditor Agreement and paragraphs 52(a) and 54 of this Order, exercise any and all of its rights and remedies against the Applicant or the Property (other than the Term Priority Collateral to the extent of the Term Obligations) under or pursuant to the ABL Credit Agreement, the ABL DIP Forbearance Agreement, the Blocked Account Agreements or the other Loan Documents, the ABL Lender's DIP Charge, or the Personal Property Security Act (Ontario) or similar legislation in any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the Term Priority Collateral to the extent of the Term Obligations), or for a bankruptcy order against the Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the ABL Lender shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the Term Priority Collateral to the extent of the Term Obligations).

- 53. THIS COURT ORDERS that, upon the occurrence of a Terminating Event (as defined in the Term Forbearance Agreement), the Term Lenders may,
 - (a) immediately set off and/or consolidate any amounts owing by the Term Lenders to the Applicant against the obligations of the Applicant to the Term Lenders under the Existing Credit Agreement, the Term Forbearance Agreement or any security agreements, mortgages, deeds of trust, hypothecs or other collateral documents executed and delivered by the Applicant in favour of the Term Lender (the "Term Security Documents"), and make demand, accelerate payment and give other notices; and
 - (b) upon not less than five (5) business days' written notice to the Applicant, the Monitor, the ABL Lender and the Term DIP Agent on behalf of the Term DIP Lenders, subject to the terms of the Intercreditor Agreement and paragraphs and 54 of this Order, exercise any and all of its rights and remedies against the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations) under or pursuant to the Existing Credit Agreement, the Term Forbearance Agreement, or the Term Security Documents, or the Personal Property Security Act (Ontario) or similar legislation of any other applicable jurisdiction, including without limitation, to apply to this Court for the appointment of a receiver, receiver and manager or interim receiver in respect of the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations), or for a bankruptcy order against the Applicant and for the appointment of a trustee in bankruptcy of the Applicant and the foregoing rights and remedies of the Term Lenders shall be enforceable against any trustee in bankruptcy, interim receiver, receiver or receiver and manager of the Applicant or the Property (other than the ABL Priority Collateral to the extent of the ABL Obligations).
- 54. THIS COURT ORDERS that nothing in this Order shall amend, override or relieve the Lenders of any of the provisions of the intercreditor agreement among them dated as of February 12, 2016 (the "Intercreditor Agreement") and when determining
 - (a) the priorities of the claims of the ABL Lender, the Term Lenders and the Term DIP Lenders,

- (b) the priorities of the Term Lenders' DIP Charge, the ABL Lender's DIP Charge and the Liens granted to the Term Secured Parties and the ABL Secured Parties (each as defined in the Intercreditor Agreement), and
- (c) the enforcement rights of the Term DIP Lenders, the ABL Secured Parties and the Term Secured Parties,

the ABL Lender's DIP Charge and the Term Lenders' DIP Charge, and the obligations secured by those charges, shall be treated in a manner consistent with Liens granted to, and obligations owing to, the ABL Secured Parties and the Term Secured Parties, respectively for the purposes of the Intercreditor Agreement.

- 55. THIS COURT ORDERS AND DECLARES that each of the ABL Lender and the Term Lenders shall be treated as unaffected in any plan of arrangement or compromise filed by the Applicant under the CCAA, or any proposal filed by the Applicant under the BIA, with respect to any obligations outstanding as of the date of this Order or arising hereafter under (i) the ABL Credit Agreement or the ABL DIP Forbearance Agreement, and (ii) the Existing Credit Agreement or the Term Forbearance Agreement, respectively.
- 56. THIS COURT ORDERS AND DECLARES that the payments made by the Applicant pursuant to this Order, the ABL Credit Agreement, the ABL DIP Forbearance Agreement, the Blocked Account Agreements or the Term Forbearance Agreement, and the granting of the ABL Lender's DIP Charge, do not and will not constitute preferences, fraudulent conveyances, transfers at undervalue, oppressive conduct, or other challengeable or voidable transactions under any applicable law.

VALIDITY AND PRIORITY OF CHARGES CREATED BY THIS ORDER

- 57. THIS COURT ORDERS that the priorities of the Directors' Charge, the Administration Charge, the Term Lenders' DIP Charge, the ABL Lender's DIP Charge and the KERP Charge and the Liens granted to the Term Secured Parties and the ABL Secured Parties over the Property so charged by them, as among them, shall be as follows:
 - (a) With respect to the ABL Priority Collateral:

First – Administration Charge;

Second – ABL Lender's DIP Charge;

Third - Liens granted to the ABL Secured Parties;

Fourth – Term Lenders' DIP Charge;

Fifth – Liens granted to the Term Secured Parties;

Sixth – KERP Charge; and

Seventh – Directors' Charge.

(b) With respect to the Term Priority Collateral:

First – Administration Charge;

Second - Term Lenders' DIP Charge;

Third – Liens granted to the Term Secured Parties;

Fourth – ABL Lender's DIP Charge;

Fifth – Liens granted to the ABL Secured Parties;

Sixth - KERP Charge; and

Seventh – Directors' Charge.

- 58. THIS COURT ORDERS that the filing, registration or perfection of the Directors' Charge, the Administration Charge, the Term Lenders' DIP Charge, the ABL Lender's DIP Charge or the KERP Charge (collectively, the "Charges") shall not be required, and that the Charges shall be valid and enforceable for all purposes, including as against any right, title or interest filed, registered, recorded or perfected subsequent to the Charges coming into existence, notwithstanding any such failure to file, register, record or perfect.
- 59. THIS COURT ORDERS that each of the Charges (all as constituted and defined herein) shall constitute a charge on the Property so charged by them and, subject to the provisions of the

Intercreditor Agreement, such Charges shall rank (except as expressly provided herein) in priority to all other security interests, trusts, liens, charges and encumbrances, claims of secured creditors, statutory or otherwise (collectively, "Encumbrances") in favour of any Person, other than (subject to further Order of the Court) validly perfected and enforceable security interests, if any, in favour of Xerox Canada Ltd. (File No. 675686367), and Canadian Dealer Lease Services Inc. and Bank of Nova Scotia-DLAC (File No. 719663706), in each case under the *Personal Property Security Registry* (Ontario)).

- 60. THIS COURT ORDERS that except as otherwise expressly provided for herein or in the Intercreditor Agreement, or as may be approved by this Court, the Applicant shall not grant any Encumbrances over any Property that rank in priority to, or *pari passu* with, any of the Charges, unless the Applicant also obtains the prior written consent of the Monitor, the Lenders, and the beneficiaries of the Directors' Charge, the Administration Charge and the KERP Charge, or further Order of this Court.
- 61. THIS COURT ORDERS that the Charges, the DIP Agreement, the Term DIP Credit Documents and the Forbearance Agreements shall not be rendered invalid or unenforceable and the rights and remedies of the chargees entitled to the benefit of the Charges (collectively, the "Chargees") and/or the Term DIP Lenders or the ABL Lender thereunder shall not otherwise be limited or impaired in any way by (a) the pendency of these proceedings and the declarations of insolvency made herein; (b) any application(s) for bankruptcy order(s) issued pursuant to the BIA, or any bankruptcy order made pursuant to such applications; (c) the filing of any assignments for the general benefit of creditors made pursuant to the BIA; (d) the provisions of any federal or provincial statutes; or (e) any negative covenants, prohibitions or other similar provisions with respect to borrowings, incurring debt or the creation of Encumbrances, contained in any existing loan documents, lease, sublease, offer to lease or other agreement (collectively, an "Agreement") which binds the Applicant, and notwithstanding any provision to the contrary in any Agreement:
 - (a) neither the creation of the Charges nor the execution, delivery, perfection, registration or performance of the DIP Agreement, the Term DIP Credit Documents or the Forbearance Agreements shall create or be deemed to constitute a breach by the Applicant of any Agreement to which it is a party; and

- (b) none of the Chargees shall have any liability to any Person whatsoever as a result of any breach of any Agreement caused by or resulting from the Applicant entering into the DIP Agreement, the Term DIP Credit Documents or the Forbearance Agreements or the creation of the Charges or the execution, delivery or performance of such documents.
- 62. THIS COURT ORDERS that any Charge created by this Order over leases of real property in Canada shall only be a Charge in the Applicant's interest in such real property leases.

SERVICE AND NOTICE

- 63. THIS COURT ORDERS that the Monitor shall (i) without delay, publish in *The Globe and Mail* (National Edition; English) a notice containing the information prescribed under the CCAA, (ii) within five days after the date of this Order, (A) make this Order publicly available in the manner prescribed under the CCAA, (B) send, in the prescribed manner, a notice to every known creditor who has a claim against the Applicant of more than \$1000, and (C) prepare a list showing the names and addresses of those creditors and the estimated amounts of those claims, and make it publicly available in the prescribed manner, all in accordance with Section 23(1)(a) of the CCAA and the regulations made thereunder.
- 64. THIS COURT ORDERS that the E-Service Protocol of the Commercial List (the "Protocol") is approved and adopted by reference herein and, in this proceeding, the service of documents made in accordance with the Protocol (which can be found on the Commercial List website at http://www.ontariocourts.ca/scj/practice/practice-directions/toronto/eservice-commercial/) shall be valid and effective service. Subject to Rule 17.05 this Order shall constitute an order for substituted service pursuant to Rule 16.04 of the *Rules of Civil Procedure*. Subject to Rule 3.01(d) of the *Rules of Civil Procedure* and paragraph 21 of the Protocol, service of documents in accordance with the Protocol will be effective on transmission. This Court further orders that a Case Website shall be established in accordance with the Protocol with the following URL: https://www.richter.ca/en/folder/insolvency-cases/g/grafton-fraser-inc
- 65. THIS COURT ORDERS that if the service or distribution of documents in accordance with the Protocol is not practicable, the Applicant and the Monitor are at liberty to serve or distribute this Order, any other materials and orders in these proceedings, any notices or other

correspondence, by forwarding true copies thereof by prepaid ordinary mail, courier, personal delivery or facsimile transmission to the Applicant, the Monitor, the Applicant's creditors or other interested parties at their respective addresses as last shown on the records of the Applicant and that any such service or distribution by courier, personal delivery or facsimile transmission shall be deemed to be received on the next business day following the date of forwarding thereof, or if sent by ordinary mail, on the third business day after mailing.

GENERAL

- 66. THIS COURT ORDERS that the Applicant or the Monitor may from time to time apply to this Court for advice and directions in the discharge of its powers and duties hereunder.
- 67. THIS COURT ORDERS that nothing in this Order shall prevent the Monitor from acting as an interim receiver, a receiver and manager, or a trustee in bankruptcy of the Applicant, the Business or the Property.
- 68. THIS COURT HEREBY REQUESTS the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States, to give effect to this Order and to assist the Applicant, the Monitor and their respective agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the Applicant and to the Monitor, as an officer of this Court, as may be necessary or desirable to give effect to this Order, to grant representative status to the Monitor in any foreign proceeding, or to assist the Applicant and the Monitor and their respective agents in carrying out the terms of this Order.
- 69. THIS COURT ORDERS that each of the Applicant and the Monitor be at liberty and is hereby authorized and empowered to apply to any court, tribunal, regulatory or administrative body, wherever located, for the recognition of this Order and for assistance in carrying out the terms of this Order, and that the Monitor is authorized and empowered to act as a representative in respect of the within proceedings for the purpose of having these proceedings recognized in a jurisdiction outside Canada.
- 70. THIS COURT ORDERS that any interested party (including the Applicant and the Monitor) may apply to this Court to vary or amend this Order on not less than seven (7) days'

notice to any other party or parties likely to be affected by the order sought or upon such other notice, if any, as this Court may order; provided, however, that the Term DIP Lenders and the ABL Lender shall be entitled to rely on this Order as issued for all advances made and payments received under the DIP Agreement, the ABL Credit Agreement or the ABL DIP Forbearance Agreement up to and including the date this order may be varied or amended.

71. THIS COURT ORDERS that this Order and all of its provisions are effective as of 12:01 a.m. Eastern Standard/Daylight Time on the date of this Order.

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PER / PAR:

Court File No.: CV - (\) - \\(\) - \\(\) - \\(\) - \\(\)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST] ONTARIO

Proceedings commenced in Toronto

(INITIAL CCAA APPLICATION) (Returnable January 25, 2017) ORDER

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Lawyers for the Applicant, Grafton-Fraser Inc.

APPENDIX "B"

GRAFTON-FRASER INC.

REPORT OF RICHTER ADVISORY GROUP INC., IN ITS CAPACITY AS PROPOSED MONITOR OF GRAFTON-FRASER INC.

JANUARY 25, 2017

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

PRE-FILING REPORT OF RICHTER ADVISORY GROUP INC. In its capacity as Proposed Monitor of the Applicant

January 25, 2017

Introduction

- Richter Advisory Group Inc. ("Richter") understands that Grafton-Fraser Inc. ("Grafton", the
 "Company" or the "Applicant") intends to make an application to the Court for an order (the "Initial
 Order"), among other things, granting a stay of proceedings in favour of the Company until February
 23, 2017 pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended
 (the "CCAA").
- On the application for the Initial Order, the Applicant will also be seeking an order that Richter be
 appointed as the CCAA monitor (the "Proposed Monitor" and if appointed, "Monitor") of the
 Applicant in the CCAA proceedings.
- 3. Richter, in its capacity as Proposed Monitor, has reviewed the Court materials to be filed by the Applicant in support of its application. The purpose of this limited scope report of the Proposed Monitor is to provide information to this Honourable Court regarding the following:
 - (i) Richter's qualifications to act as Monitor (if appointed);
 - (ii) A limited summary of certain background information about the Applicant and the CCAA proceedings, the objectives of the CCAA proceedings and the Company's creditors;

- (iii) The Applicant's request to approve the Forbearance Agreements (as hereinafter defined) including the ability to continue to borrow and repay amounts under the ABL Credit Facility (as hereinafter defined);
- (iv) The Applicant's statement of projected cash flow for the period from January 22, 2017 to March 11, 2017;
- (v) The Applicant's request that it be authorized and empowered to obtain and borrow interim financing, including the terms of the debtor-in-possession ("**DIP**") facility;
- (vi) The Applicant's request to pay certain pre-filing amounts owing to essential service providers,
 and suppliers of goods essential to continuing operations;
- (vii) The proposed Key Employee Retention Plan ("**KERP**");
- (viii) The Applicant's request to approve the Lease Consulting Agreement between Grafton and Oberfeld Snowcap Inc. ("Oberfeld" or the "Lease Consultant");
- (ix) The charges proposed in the Initial Order;
- (x) Certain other relief that the Proposed Monitor understands the Applicant intends to seek at the first hearing subsequent to the granting of the Initial Order (the "Comeback Hearing") scheduled for January 30, 2017, including the approval of the execution of the Stalking Horse APA and the SISP as well as approval of the Liquidation Consulting Agreement and Sale Guidelines (as each are hereinafter defined); and
- (xi) The Proposed Monitor's conclusions and recommendations.

Disclaimer and Terms of Reference

- 4. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.
- 5. Capitalized terms not otherwise defined herein are as defined in the Applicant's application materials, including the affidavit of Mark Sun sworn January 25, 2017 (the "Sun Affidavit") filed in support of the Applicant's application for relief under the CCAA. This report should be read in conjunction with the Sun Affidavit, as certain information contained in the Sun Affidavit has not been included herein in order to avoid unnecessary duplication.

- 6. In preparing this report and conducting its analysis, the Proposed Monitor has obtained and relied upon certain unaudited, draft, and/or internal financial information of the Applicant, the Applicant's books and records and discussions with various parties, including Grafton's employees and certain of its directors (collectively, the "Information").
- 7. Except and otherwise described in this report:
 - (i) The Proposed Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with Generally Accepted Assurance Standards pursuant to the Chartered Professional Accountant Canada Handbook; and
 - (ii) The Proposed Monitor has not conducted an examination or review of any financial forecast and projections in a manner that would comply with the procedures described in the Chartered Professional Accountant Canada Handbook.
- 8. Since the Cash Flow Forecast (as hereinafter defined) is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Proposed Monitor expresses no assurance as to whether the Cash Flow Forecast will be achieved. The Proposed Monitor expresses no opinion or other form of assurance with respect to the accuracy of any financial information presented in this report, or relied upon by the Proposed Monitor in preparing this report.

Richter's Qualifications to Act as Monitor

- 9. Richter Consulting Canada Inc. ("Richter Consulting"), an affiliate of the Proposed Monitor, was engaged by counsel to the Company and 2473304 Ontario Inc. ("247"), a wholly owned subsidiary of the Company, in March 2016 to provide consulting services and to assist Grafton and 247, in developing and assessing various strategic alternatives.
- 10. In June 2016, 247 sought and obtained protection under the CCAA to pursue an orderly liquidation of its assets. Richter was appointed as Monitor of 247. 247's CCAA administration is in its final stages. As at the date of this report, 247 no longer has any business operations or non-management employees. As noted in the Sun Affidavit, it is expected that 247 will eventually file an assignment in bankruptcy to effect an orderly wind-down of the company. Further information and materials related to 247's CCAA proceedings may be obtained from Richter's website at www.richter.ca/en/folder/insolvency-cases/0-9/2473304-ontario-inc.

- 11. Richter is a trustee within the meaning of subsection 2(1) of the *Bankruptcy and Insolvency Act* (Canada). The senior Richter professional personnel with carriage of this matter have acquired knowledge of the Applicant and its business since the engagement of Richter Consulting as consultant. Richter is, therefore, in a position to immediately assist the Applicant in its CCAA proceedings.
- 12. Richter is not subject to any of the restrictions on who may be appointed as Monitor set out in section 11.7(2) of the CCAA and, in particular, neither Richter nor any of its representatives has been at any time in the two preceding years;
 - (i) A director, an officer or an employee of the Applicant;
 - (ii) Related to the Applicant or to any director or officer of the Applicant; or
 - (iii) The auditor of the Applicant.
- 13. Richter has consented to act as Monitor, should the Court grant the Applicant's request to commence the CCAA proceedings.

General Background to the Proposed CCAA Proceedings

- 14. The Applicant is a leading Canadian menswear retailer that operates 158 stores in Canada under various banners, including "Tip Top Tailors" (107 stores), "George Richards Big & Tall", "Mr. Big and Tall", and "Kingsport Big and Tall Clothier" (collectively 51 stores). All of the Company's store locations are leased.
- 15. Grafton's head office and main distribution centre is located in a 38,000 square foot facility at 44 Apex Road, Toronto, Ontario where it receives, stores and ships inventory to its various store locations. The Company also leases a secondary distribution centre located at 21 Hafis Road, Toronto, Ontario.
- 16. As of January 21, 2017, the Company had approximately 1,226 employees of which approximately 526 were full time employees and 700 were part time employees. The Company's employees are not represented by a union and are not subject to a collective bargaining agreement.
- 17. The Company sells certain brands of menswear in Canada pursuant to various licence agreements, including "Jones New York" and "Daniel Hechter".
- 18. As described in the Sun Affidavit, the adverse effects of 247's CCAA proceedings on the Company combined with, among other things, lower than expected retail sales, increased overhead costs, delays in receiving seasonal inventory and turnover of key personnel have negatively impacted the Company's

financial performance. As a result, the Applicant is experiencing a liquidity crisis and has defaulted on various financial and other covenants with its two primary secured lenders, Canadian Imperial Bank of Commerce ("CIBC") and entities related to GSO Capital Partners LP ("GSO") which, subject to the Court's approval of the Initial Order (and the Forbearance Agreements), will continue to forbear from enforcing their rights and remedies, subject to certain terms and conditions, to permit Grafton to pursue its restructuring.

19. The Applicant's business, affairs, financial performance and position, as well as the causes of its insolvency, are detailed extensively in the Sun Affidavit and are, therefore, not repeated herein. The Proposed Monitor has reviewed the Sun Affidavit and discussed the business and affairs of the Applicant and the causes of insolvency with senior management personnel of the Applicant and is of the view that the Sun Affidavit provides a fair summary thereof.

Objectives of CCAA Proceedings

20. The primary objectives of the Applicant's CCAA proceedings are to: (i) ensure the ongoing operations of the Company; (ii) ensure that the Company has the necessary working capital funds to maximize the ongoing business for the benefit of the Applicant's stakeholders; (iii) restructure the Applicant's operations, including the proposed closure of underperforming locations; and (iv) complete a transaction(s) arising from the proposed sale and investment solicitation process ("SISP"), which, if no superior offers come forward during the SISP is intended to be the transaction represented by the Stalking Horse APA. The Stalking Horse APA contemplates a 'credit bid' by a party related to GSO who has arranged, subject to certain conditions being fulfilled, to obtain financing from CIBC. The approval of the execution of the Stalking Horse APA, the SISP and the Liquidation Consulting Agreement, will be matters for which approval will be sought by the Company at the Comeback Hearing, subject to the granting of the Initial Order.

Creditors

Secured Creditors

21. As detailed in the Sun Affidavit, CIBC and GSO are secured creditors of the Company that, as at January 21, 2017, are owed approximately \$12.8 million and \$39.4 million respectively.

- 22. Pursuant to an intercreditor agreement between CIBC and GSO dated February 12, 2016 (the "Intercreditor Agreement"), CIBC has a first ranking security interest in and to the ABL Priority Collateral to the extent of the ABL Obligations (as defined in the Intercreditor Agreement) being generally the inventory, accounts receivable, bank accounts, cash and securities (to the extent they are not proceeds of the Term Priority Collateral) of the Applicant, and GSO has a first ranking security interest in and to the Term Priority Collateral to the extent of the Term Obligations (as defined in the Intercreditor Agreement) being generally the intellectual property, insurance proceeds (related to the Term Priority Collateral) furniture, fixtures and equipment of the Applicant.
- 23. Searches conducted on January 11, 2017 of the Personal Property Security Registry in Ontario (and similar searches in the other provinces where the Company has stores) show registrations against the Applicant in favour of CIBC and GSO. The search results for Ontario also show registrations in favour of (i) Canadian Dealer Lease Service Inc. and Bank of Nova Scotia (together, "CDLS") in respect of a leased vehicle, and (ii) Xerox Canada Ltd. ("Xerox") in respect of certain specific equipment.
- 24. The Proposed Monitor has instructed its independent legal counsel, Cassels Brock & Blackwell LLP ("Cassels") to review the security of CIBC and GSO with respect to the Applicant in the following jurisdictions: Ontario, British Columbia, Alberta, Manitoba, and Nova Scotia. Although a security opinion has not yet been provided, at this time, the Proposed Monitor has been advised that Cassels has not identified any concerns with the security held by CIBC or GSO.

CIBC

- 25. CIBC and the Applicant (along with 247 as co-borrower) are parties to a credit agreement dated February 12, 2016, as amended ("ABL Credit Agreement") pursuant to which CIBC provides a revolving asset-based loan facility to the Applicant (and previously 247) (the "ABL Credit Facility").
- As a result of, among other things, 247's poor performance leading up to the commencement of 247's CCAA proceedings, the Applicant and 247 breached certain of their financial and other covenants under the ABL Credit Facility.

- On June 6, 2016, the Applicant, 247 and CIBC agreed on the terms of a forbearance agreement (the "ABL Forbearance Agreement"), pursuant to which CIBC agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets. The ABL Forbearance Agreement has been amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated ABL Forbearance Agreement").
- The Amended and Restated ABL Forbearance Agreement modifies and amends the existing ABL Credit Facility to, among other things, (i) terminate any commitment of CIBC to 247 and deem any amounts owing by 247 to CIBC to be amounts owing by Grafton; (ii) provide additional financing to the Applicant during the CCAA Proceedings and require a priority charge (the "ABL Lender's DIP Charge") to secure such additional borrowings; (iii) provide that Canadian Prime Rate Loans and Base Rate Loans to the Applicant shall be made at the Canadian Prime Rate plus 3% per annum and the Base Rate plus 3% per annum, respectively (the loan interest rates were increased by 2% from the ABL Forbearance Agreement); and (iv) provide that the Applicant shall pay an unused Line Fee in the amount of 0.5% per annum and the Letter of Credit Fee is increased to 1.75% (for documentary letters of credit) and 2.50% (for standby letters of credit), which rates have been in effect since June 6, 2016. A copy of the Amended and Restated ABL Forbearance Agreement is attached to the Sun Affidavit as Exhibit "I".
- 29. As a condition of the Amended and Restated ABL Forbearance Agreement, the Applicant must be granted an Initial Order in form and substance satisfactory to CIBC, which order shall include the ABL Lender's DIP Charge. In addition, the Applicant is required to pay an amendment and forbearance fee in the aggregate amount of \$125,000.
- 30. It is required under the Amended and Restated ABL Forbearance Agreement that the Company seek and obtain an Order of the Court authorizing and directing it to pay amounts owing to CIBC prior to the date of the Initial Order from amounts received by the Applicant following the date of the Initial Order. Further borrowings will be available under the ABL Credit Facility such that the total commitment shall be the lesser of \$25,000,000 million and the Applicant's borrowing base following the granting of the Initial Order.
- 31. The Amended and Restated ABL Forbearance Agreement also requires the payment by the Applicant of the expenses incurred by GSO and CIBC prior to and following the Applicant's filing under the CCAA.

- 32. Unless terminated sooner, due to (i) the failure to obtain the Initial Order or the Court's approval of the SISP or Stalking Horse APA (as defined below); (ii) a terminating event; or (iii) another event of default, CIBC agrees to forbear from enforcing its rights and remedies against the Applicant and/or its business and assets until June 15, 2017.
- 33. Terminating events under the Amended and Restated ABL Forbearance Agreement include (the following is not an exhaustive list):
 - (i) Certain negative variances from the Approved Cash Flow (as defined in the Amended and Restated ABL Forbearance Agreement);
 - (ii) The granting of any court-ordered charges ranking in priority to the Liens granted in favour of the ABL Lender other than the Administration Charge (as hereinafter defined);
 - (iii) Termination of the CCAA proceedings, without the prior consent of CIBC;
 - (iv) A report by the Monitor that there has been a material adverse change in respect of the Applicant or the CCAA proceedings;
 - (v) A Terminating Event or Event of Default (both as defined in the Amended and Restated GSO Forbearance Agreement) occurs; and
 - (vi) An advance requested by the Applicant to the DIP Lenders (as hereinafter defined) in accordance with the terms of the DIP Agreement (as hereinafter defined) is not made by the DIP Lenders the business day following the date of the requested advance.
- 34. Upon the termination of the forbearance period, the form of requested Initial Order provides that CIBC will be entitled to immediately cease making advances to the Applicant, and will be entitled to immediately set off or consolidate amounts owing by CIBC to the Applicant against the obligations of the Applicant to CIBC. Further, upon not less than five (5) Business Days' notice to, among others, the Applicant and the Monitor, CIBC may, subject to the terms of the Intercreditor Agreement, exercise any and all additional rights and remedies against the Applicant provided that provision has been made for the payment of Specified Priority Payables (as defined in the Initial Order) other than sales tax and HST during the five (5) day period and provided availability under the ABL Credit Facility exists.

GSO

- 35. GSO and the Applicant are parties to an amended and restated credit agreement dated June 16, 2009 (as amended from time to time (collectively, the "GSO Credit Agreement")) pursuant to which GSO provides a term credit facility to the Applicant in the principal amount of \$32 million (the "GSO Credit Facility").
- 36. As noted in the Sun Affidavit, in the period leading up to the Applicant seeking protection under the CCAA, Grafton projected that it would have a liquidity shortfall of approximately \$3 million due, in part, to rent obligations due January 1, 2017. To address the Applicant's projected cash needs, Grafton and GSO, among others, entered into an amending agreement dated December 23, 2016, in which GSO agreed to amend the GSO Credit Agreement to increase the size of the GSO Credit Facility and provide an additional advance to the Applicant in the amount of \$2.5 million (CIBC also agreed to certain amendments to the ABL Credit Agreement to make an additional \$0.5 million of liquidity available to the Applicant).
- 37. As with CIBC, at the time leading up to the commencement of 247's CCAA proceedings, the Applicant (and 247) had breached certain of their financial and other covenants under the GSO Credit Facility.
- 38. On June 6, 2016, the Applicant, 247 and GSO agreed on the terms of a forbearance agreement (the "GSO Forbearance Agreement"), pursuant to which GSO agreed to forbear from enforcing its rights and remedies, subject to certain terms and conditions, to permit 247 to complete a Court-supervised liquidation of its assets. The GSO Forbearance Agreement has been amended and restated pursuant to an amended and restated forbearance agreement dated as of January 24, 2017 (the "Amended and Restated GSO Forbearance Agreement", and together with the Amended and Restated ABL Forbearance Agreement, the "Forbearance Agreements"). A copy of the Amended and Restated GSO Forbearance Agreement is attached to the Sun Affidavit as Exhibit "E".
- 39. Under the Amended and Restated GSO Forbearance Agreement, the loan continues to accrue interest at 17% per annum being the existing interest rate of 15% per annum, plus default interest at 2%. This rate has been applied since June 6, 2016.
- 40. As a condition of the Amended and Restated GSO Forbearance Agreement, the Applicant must be granted an Initial Order in form and substance satisfactory to GSO.

- 41. The Amended and Restated GSO Forbearance Agreement also requires the payment by the Applicant of the expenses incurred by GSO and CIBC prior to, and following, the Applicant's filing under the CCAA.
- 42. The forbearance period, conditions precedent and Terminating Events under the Amended and Restated GSO Forbearance Agreement are substantively similar to those in the Amended and Restated ABL Forbearance Agreement and, as such, are not repeated herein.
- 43. Upon the occurrence and continuation of a Terminating Event, the form of requested Initial Order provides that GSO will be entitled to immediately set off or consolidate amounts owing by GSO to the Applicant against the obligations of the Applicant to GSO. Further, upon not less than five (5) Business Days' notice to, among others, the Applicant and the Monitor, GSO may, subject to the terms of the Intercreditor Agreement, exercise any and all additional rights and remedies against the Applicant provided that provision has been made for the payment of Specified Priority Payables (as defined in the Initial Order) less HST and sales tax during the five (5) day period and provided availability under the DIP Credit Facility exists and to the extent of the available funds only.
- As noted above, an affiliate of GSO, 1104307 B.C. Ltd. (the "Stalking Horse Purchaser"), and the Applicant propose to enter into an Asset Purchase Agreement (the "Stalking Horse APA"), pursuant to which the Stalking Horse Purchaser will acquire Grafton's business on the terms set out in the Stalking Horse APA, subject to the SISP (discussed further later in this report).

Unsecured Creditors

45. In addition to the amounts owed by the Applicant to CIBC and GSO, the Applicant estimates that they have accrued and unpaid unsecured obligations totaling approximately \$8 million (excluding intercompany and related party indebtedness).

The Applicant's Cash Flow Statement

46. The Applicant, with the assistance of the Proposed Monitor, has prepared a cash flow forecast of its receipts, disbursements and financing requirements for the period January 22, 2017 to March 11, 2017 (the "Cash Flow Forecast"). A copy of the Cash Flow Forecast is attached as Appendix "A" to this report and is summarized below:

| Grafton-Fraser Inc. Cash Flow Forecast For the Period January 22 - Marcl (\$000's) Receipts Retail Receipts GSO DIP Funding Total Receipts | 1 1′ \$ | 1, 2017 16,475 5,500 21,975 |
|--|------------|---|
| Disbursements Merchandise Payroll Rent Sales Tax Store Expenses and Other Supplier & Other Deposits Capex Interest Forbearance Fee Professional Fees JNY Payments Vacation Escrow | | (12,741) (3,791) (6,622) (1,708) (1,942) (250) (100) (175) (200) (2,366) (1,283) (800) |
| Total Disbursements | | (31,978) |
| Net Cash Flow | | (10,003) |
| Opening Revolver Draw (Repayment) | \$ | 12,826 10,003 |
| Closing Revolver | \$ | 22,829 |
| Opening DIP Term Loan Draws Interest (PIK'd) Ending DIP Term Loan | \$ | 5,500 72 5,572 |
| Ending Total DIP Financing | \$ | |

47. The Cash Flow Forecast (see **Appendix "A"**) estimates that during the period of the projection, the additional financial support required by the Applicant will peak at approximately \$5.5 million during the week ended March 11, 2017.

- 48. The Proposed Monitor has reviewed the Cash Flow Forecast to the standard required of a Courtappointed monitor by section 23(1)(b) of the CCAA. Section 23(1)(b) requires a monitor to review the
 debtor's cash flow statement as to its reasonableness and to file a report with the Court on the
 monitor's findings. The Canadian Association of Insolvency and Restructuring Professionals'
 standards of professional practice include a standard for monitors fulfilling their statutory
 responsibilities under the CCAA in respect of a monitor's report on the Cash Flow Forecast.
- 49. Pursuant to this standard, the Proposed Monitor's review of the Cash Flow Forecast consisted of inquiries, analytical procedures and discussion related to information supplied to it by certain key members of management and employees of the Applicant. Since the probable and hypothetical assumptions need not be supported, the Proposed Monitor's procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the Cash Flow Forecast. The Proposed Monitor also reviewed the support provided by the Applicant for the probable and hypothetical assumptions and the preparation and presentation of the Cash Flow Forecast.
- 50. Based on the Proposed Monitor's review, nothing has come to its attention that causes it to believe, in all material respects, that:
 - (i) The probable and hypothetical assumptions are not consistent with the purpose of the Cash Flow Forecast;
 - (ii) As at the date of this report, the probable and hypothetical assumptions are not suitably supported and consistent with the plans of the Applicant or do not provide a reasonable basis for the Cash Flow Forecast, given the probable and hypothetical assumptions; or
 - (iii) The Cash Flow Forecast does not reflect the probable and hypothetical assumptions.
- 51. Since the Cash Flow Forecast is based on assumptions regarding future events, actual results will vary from the information presented even if the probable and hypothetical assumptions occur, and the variation could be material. Accordingly, the Proposed Monitor expresses no assurance as to whether the Cash Flow Forecast will be achieved. In addition, the Proposed Monitor expresses no opinion or other form of assurance with respect to the accuracy of the financial information presented in the Cash Flow Forecast, or relied upon by the Proposed Monitor in preparing this report.
- 52. The Cash Flow Forecast has been prepared solely for the purpose described above, and readers are cautioned that it may not be appropriate for other purposes.

The Applicant's Request for Interim Financing

- 53. The Applicant's continuing losses have virtually eliminated its liquidity, leaving it without funds to operate or restructure. Without funding from the DIP Facility the Company will not have sufficient funding to make the rent payments due on February 1, 2017.
- As shown in the Cash Flow Forecast, it is estimated that for the period ending March 11, 2017, the Applicant will require additional financial support in the amount of approximately \$5.5 million. Accordingly, the ability to borrow additional funds, in the form of a Court-approved DIP facility, secured by the Term Lenders' DIP Charge (as hereinafter defined), is vital to providing the stability to, and the necessary cash flow for, Grafton's business so that its value can be preserved while the Applicant pursues its restructuring plan.

DIP Agreement

- As noted above, based on the Cash Flow Forecast, the Applicant will require interim financing to continue operations and implement its restructuring initiatives.
- Following extensive negotiations, GSO, as lender and agent for other lenders (the "DIP Lenders"), and the Applicant agreed upon the terms of the DIP Agreement in the form of a new non-revolving credit facility with GSO (the "DIP Credit Facility") during the CCAA Proceedings, secured by the GSO Security, as amended, to the extent required, and any additional security as it may be requested under the DIP Agreement. A copy of the DIP Agreement is attached as Exhibit "F" to the Sun Affidavit.
- 57. The principal terms of the DIP Agreement include (the following is not an exhaustive list):
 - (i) The maximum loan amount under the DIP Credit Facility is \$5.5 million;
 - (ii) The interest rate on the DIP Credit Facility is CDOR plus 14%, compounded daily and paid monthly in arrears, or added to the outstanding loan balance in the form of PIK interest, at the Applicant's discretion;
 - (iii) The payment of (i) a facility fee of \$55,000; (ii) a US\$15,000 annual administration fee; and
 (iii) the DIP Lenders' reasonable out of pocket fees and expenses in connection with the DIP Agreement and enforcement of rights and remedies thereon;
 - (iv) The DIP funds are to be used, by the Applicant, in accordance with the Approved Cash Flow (as defined in the DIP Agreement);

- (v) The DIP funds are to be advanced upon written request to the DIP Lenders and in line with the Approved Cash Flow (as may be updated with the DIP Lenders' approval);
- (vi) The conditions precedent to advancing funds under the DIP Credit Facility include (i) the payment of all fees and expenses payable to the DIP Lenders, (ii) entering into the Liquidation Consulting Agreement, (iii) the granting of the Initial Order as well as the granting of the Order approving the execution of the Stalking Horse APA and SISP that, among other things, are the subject matter of the Comeback Hearing, both in form and substance acceptable to the DIP Lenders, and (iv) an commitment letter from CIBC establishing the terms upon which CIBC will make a new revolving credit facility available to the Stalking Horse Purchaser immediately following the closing of the transaction contemplated by the Stalking Horse APA.
- (vii) The repayment and maturity date is the earliest of the following occurrences (i) 150 days following the first advance of funds; (ii) conversion of the CCAA proceedings to a proceeding under the *Bankruptcy and Insolvency Act* (Canada); (iii) disposal or liquidation of the Applicant's property outside of the ordinary course of business (and exceeding certain thresholds) without the prior consent of the DIP Lenders; or (iv) any Event of Default (as defined in the DIP Agreement) in which the DIP Lenders elect, in their sole discretion, to demand repayment; and
- (viii) The DIP Agreement is conditional upon, *inter alia*, the DIP Lenders being granted a charge against the assets of the Applicant (the "Term Lenders' DIP Charge"), as noted above, in an amount equal to the aggregate of any and all advances of funds by the DIP Lenders to the Applicant subsequent to the issuance of the Initial Order, ranking ahead of any and all encumbrances on the assets of the Applicant other than the Administration Charge (as hereinafter defined), and subject to the terms of the Intercreditor Agreement. As previously noted, the terms of the Amended and Restated ABL Forbearance Agreement contemplate that funds will continue to be advanced to the Applicant during the CCAA proceedings, and as such, any funds received by the Applicant post-filing shall be used to first repay the ABL Credit Facility.
- The Proposed Monitor has inquired into the marketing process for the DIP financing and has been advised by the Applicant that the DIP financing requirement was not marketed externally or to other potential lenders. In its assessment of the potential DIP lenders, the Applicant considered the GSO proposal as advantageous, as GSO was already familiar will the Applicant's business and financial profile as well as its restructuring plan as a result of its pre-existing relationship with the Applicant,

- discussions with the Applicant and its advisors throughout the Applicant's strategic review process and the fact that an affiliate of GSO is the Stalking Horse Purchaser.
- 59. Likewise, the Proposed Monitor understands that a DIP financing alternative to the ABL Credit Facility was not explored, given the constraints of the Intercreditor Agreement and since the Amended and Restated ABL Forbearance terms were considered amenable to the Applicant. In addition, CIBC was already familiar will the Applicant's business, financial profile, and its restructuring plan as a result of its pre-existing relationship with the Applicant, and therefore CIBC was willing to support a going concern sale of the business by providing the Stalking Horse Purchaser with post-closing financing, under certain terms and conditions, in the event of a transaction.
- 60. The Applicant has advised the Proposed Monitor that to solicit DIP term sheets from other lenders would have required a great deal of time and expense to pursue and there was no commercial advantage to pursuing other financing options. The Applicant has further advised the Proposed Monitor that, given the constraints of the Interceditor Agreement, in its view, the DIP Credit Facility, together with the funding provided by the ABL Credit Facility, represents the only viable alternative to the Applicant to ensure the continuation of the Applicant's operations at this time.
- Taking into consideration the above, the Proposed Monitor is supportive of the DIP Agreement for the following reasons:
 - (i) The Applicant is facing an imminent liquidity crisis and Grafton is without the cash needed to continue operations and implement its restructuring plan – short term funding is needed urgently. The Proposed Monitor understands that the Applicant will be unable to pay rents owing to landlords as they become due absent the DIP financing;
 - (ii) If the DIP financing is not available, the Applicant's operations will likely cease and the Applicant will have virtually no prospect of completing its restructuring plan;
 - (iii) Further delays attempting to source alternative interim financing is not justified in the circumstances. The Applicant's poor financial performance and highly levered balance sheet make it unlikely that the Applicant would be able to secure alternative interim financing and, even if it could, the funding would likely be insufficient and/or expensive;
 - (iv) Having the existing secured lenders, being CIBC and GSO provide the ABL Credit Facility and the DIP Credit Facility in a manner consistent with the existing Intercreditor Agreement

- between those parties avoids complications associated with potential priming of existing secured lenders; and
- (v) The Proposed Monitor has compared the principal financial terms of the DIP Credit Facility, together with the ABL Credit Facility, to a number of other recent DIP financing packages with respect to pricing, loan availability and certain security considerations. Based on this comparison, the Proposed Monitor is of the view that, in the circumstances, the terms of the DIP Credit Facility and the ABL Credit Facility appear to be commercially reasonable.
- 62. In light of the foregoing, it is the Proposed Monitor's view that further time spent attempting to source alternative DIP financing would (i) not be in the interest of the Applicant and/or its stakeholders; (ii) not result in the finalization of DIP financing on more favourable terms; and (iii) would severely, and potentially fatally, compromise the Applicant's ability to continue operations and complete its restructuring plan.

Payment of Certain Pre-Filing Amounts

- As noted in the Sun Affidavit, the Company does not manufacture any of its products. The Company's entire inventory is purchased from third party suppliers and, as such, the Company is dependent on the continued supply of product from its manufacturers to ensure that it has sufficient inventory to operate effectively and meet the needs of its customers.
- 64. In recognition of the above, the proposed form of Initial Order grants the Applicant the authority to pay certain expenses incurred prior to the commencement of the CCAA Proceedings, subject to the prior approval of the Monitor or the Court.
- The Proposed Monitor has been advised that the majority of these expenses relate to amounts owed to the Applicant's suppliers of essential merchandise, transportation providers, customs brokers and other essential service providers.
- As detailed in the Sun Affidavit, the Applicant is of the view that there is a significant risk that the Applicant's key merchandise vendors, freight forwarders and other essential service providers will not continue to provide services to the Applicant if their respective pre-filing amounts owing are not paid. As such, the proposed form of the Initial Order grants Grafton the authority to pay these vendors up to a maximum of \$1 million, subject to the Approved Cash Flow, with the prior approval of the Monitor or the Court.

- 67. The Proposed Monitor agrees with the Applicant's view that an interruption of goods and services provided by certain essential suppliers could have a significant and immediate detrimental impact on the business, operations and cash flows of Grafton. However, the Proposed Monitor also recognizes that the Applicant's funding is limited and will work with the Applicant to ensure that payments to service providers in respect of pre-filing liabilities are minimized.
- 68. The Proposed Monitor supports the Applicant's request to allow it to pay, to a maximum aggregate amount of \$1 million, certain pre-filing amounts to service providers that are critical to the continued operations of Grafton, but only with the prior approval of the Monitor or the Court.

Key Employee Retention Plan

- 69. To facilitate and encourage the continued participation of senior and operational management and other key personnel during the CCAA proceedings (the "KERP Participants"), the Applicant is seeking approval of (i) a KERP for certain employees who are considered by the Applicant to be critical to the successful completion of the CCAA Proceedings, and (ii) the creation of a related charge (the "KERP Charge") to secure the payments due under the KERP.
- 70. Under the provisions of the KERP, each of the KERP Participants will receive a set amount, payable upon the earlier of their termination by the Applicant (provided such termination is not for cause) or the closing of a transaction(s) pursuant to the SISP.
- 71. A true copy of the form of letter that the Company proposes to issue to the KERP Participants, which has been redacted to protect their personal information is attached as Exhibit "A" to the Sun Affidavit.
- 72. The KERP was developed by the Applicant, in consultation with the Proposed Monitor. The Proposed Monitor supports the creation of the KERP as (i) it will provide stability to the Applicant and facilitate the successful completion of Grafton's CCAA proceedings by encouraging senior and operational management and other key personnel to remain with Grafton, as required, and (ii) the KERP Participants are considered to be key to the SISP and their participation will assist in maximizing realizations for the benefit of all stakeholders.
- 73. CIBC and GSO have been provided with the details of the proposed KERP and both CIBC and GSO have advised the Company that they have no objection to the proposed KERP.

The Lease Consulting Agreement

- As set out in the Sun Affidavit, the Applicant, as part of its internal review process, engaged Oberfeld in late November 2016 to act as its exclusive real estate consultant to, among other things, assess Grafton's retail lease portfolio. The Lease Consultant was selected, as part of a competitive process run by the Applicant, in consultation with the Proposed Monitor, based on the Lease Consultant's familiarity with Applicant's retail lease portfolio, the Lease Consultant's extensive knowledge and experience in retail lease renegotiations, and the Lease Consultant's competitive fee structure.

 Oberfeld's consulting agreement with the Applicant is due to expire on January 31, 2017.
- 75. The Applicant is seeking an order expanding the mandate of the Lease Consultant to assist Grafton renegotiate the lease terms for certain of its retail locations in an effort to make those retail leases more attractive to participants in the contemplated SISP and other interested parties. A copy of the agreement between the Applicant and Oberfeld (the "Lease Consulting Agreement") is attached as Exhibit "M" to the Sun Affidavit.
- 76. The key terms of the Lease Consulting Agreement include:
 - (i) The Lease Consultant will act as consultant for the purpose of reviewing/assessing Grafton's retail lease portfolio and providing advice thereon, renegotiating Grafton's existing retail leases for some or all of its locations, and assisting with any assignment of leases that may be required in connection with the SISP;
 - (ii) The engagement will commence on or about January 23, 2017 to June 15, 2017 (unless otherwise extended by the parties in writing);
 - (iii) The fee structure is as follows: (i) \$100,000 work fee payable in two (2) instalments (upon the granting of the Initial Order and on February 15, 2017); and (ii) 2% fee on annual rent savings (the "Savings Fee") negotiated on the Applicant's retail leases, the amount of which is to be no less than \$75,000 and no more than \$200,000. Amounts due in respect of the Savings Fee will be invoiced for payment upon the completion of the engagement; and
 - (iv) The Lease Consulting Agreement is subject to the approval of the Court.
- 77. The Proposed Monitor is supportive of the engagement of the Lease Consultant and the Lease Consulting Agreement for the following reasons:

- The Lease Consultant has extensive experience reviewing/assessing retail lease portfolios and renegotiating retail leases;
- (ii) The renegotiation of retail leases will enhance the value of the Applicant's restructured business for all stakeholders, including participants in the contemplated SISP;
- (iii) The Proposed Monitor understands that the Lease Consultant, as part of its current engagement, has been working with the Applicant to develop a strategic plan with respect to the Grafton's retail lease portfolio. As part of this work, the Proposed Monitor understands that the Lease Consultant has engaged in preliminary discussions with landlords in preparation for future negotiations; and
- (iv) The consideration payable to the Lease Consultant is, in the Proposed Monitor's experience, fair and reasonable in the circumstances.

Court Ordered Charges

78. The proposed Initial Order provides for a number of charges (collectively, the "Charges"), including the Administration Charge (as defined below), the ABL Lender's DIP Charge, the Term Lenders' DIP Charge, the KERP Charge and a Directors' Charge (as defined below):

Administration Charge

- 79. The proposed Initial Order provides for a charge in the maximum amount of \$500,000 charging the assets of the Applicant to secure the fees and disbursements incurred in connection with services rendered to the Applicant both before and after the commencement of the CCAA proceedings by the following entities: the Monitor, the Monitor's legal counsel, independent legal counsel to the directors of the Applicant, and legal counsel to the Applicant (the "Administration Charge").
- 80. The quantum of the Administration Charge sought by the Applicant was determined in consultation with the Proposed Monitor, and meets the terms of the DIP Agreement noted above. The creation of the Administration Charge is typical in CCAA proceedings as is the proposed priority of the Administration Charge as set out in the form of Initial Order filed with the Court.

ABL Lender's DIP Charge / Term Lenders' DIP Charge

ABL Lender's DIP Charge

- As noted above, it is a condition of the Amended and Restated ABL Forbearance Agreement that CIBC maintain its priority in the ABL Priority Collateral and receive the benefit of the ABL Lender's DIP Charge, as security for amounts advanced by CIBC to the Applicant subsequent to the granting of the Initial Order.
- As the Applicant requires continued access to and funding from the ABL Credit Facility to operate and pursue its restructuring during the CCAA proceedings and finance its operations and working capital needs, the Proposed Monitor recommends that the Court approve the Amended and Restated ABL Forbearance Agreement and, as such, the Proposed Monitor also supports the granting of the ABL Lender's DIP Charge.

Term Lenders' DIP Charge

- 83. In addition to the necessary funding provided by the ABL Credit Facility, the Applicant requires further funding immediately to continue operations and pursue its restructuring during the CCAA proceedings.
- As noted above, it is a condition of the DIP Agreement that the DIP Lenders receive the benefit of the Term Lenders' DIP Charge to the maximum amount of the aggregate of any and all advances made by the DIP Lenders to the Applicant under the DIP Agreement.
- 85. The DIP Agreement provides the Applicant with access to the financing required to finance its operations and working capital needs, undertake its restructuring activities, including the SISP, and complete its CCAA proceedings. The Proposed Monitor recommends that the Court approve the DIP Agreement and, as such, the Proposed Monitor also supports the granting of the Term Lenders' DIP Charge.

KERP Charge

- 86. The proposed Initial Order provides for a charge in the maximum aggregate amount of \$190,000 charging the assets of the Applicant in favour of the KERP Participants as security for all amounts becoming payable under the KERP.
- 87. The Proposed Monitor is of the view that the KERP Charge is required and reasonable in the circumstances.

Directors' Charge

- 88. The proposed Initial Order provides for a charge in the maximum aggregate amount of \$800,000 charging the assets of the Applicant to indemnify their directors and officers for liabilities incurred by the Applicant that result in post-filing claims against the directors and officers in their personal capacities (the "Directors' Charge").
- 89. The amount of the Directors' Charge was estimated by taking into consideration employee payroll and related expenses (including source deductions), other employment related liabilities that attract liability for directors and officers, vacation pay and sales tax.
- 90. As detailed in the Sun Affidavit, the Proposed Monitor understands that the Applicant maintains directors' and officers' liability insurance that provides \$10 million in primary coverage for Grafton's directors and officers.
- 91. The Proposed Monitor has been informed (as also noted in the Sun Affidavit) that due to the potential for personal liability, the directors and officers of the Applicant are unwilling to continue their services and involvement in the CCAA proceedings without the protection of the Directors' Charge. As the Applicant will require the participation and experience of the Applicant's directors and officers to facilitate the successful completion of Grafton's CCAA proceedings, including participating in the SISP, the Proposed Monitor believes that the Directors' Charge (both the amount and priority ranking) is required and reasonable in the circumstances.
- 92. As discussed in the Sun Affidavit, the Initial Order also directs the Company to deposit with the Monitor, in trust, the sum of \$772,597 (the "Directors' Escrow"), which funds will be held by the Monitor in trust and stand as collateral for the indemnity in respect of statutory obligations and liabilities in favour of the directors and officers as contemplated above. The Directors' Charge (for such statutory obligations and liabilities) is proposed to have first priority claim to the Directors' Escrow. It is contemplated that the Directors' Escrow will only be released upon the consent of the Monitor and the beneficiaries of the Directors' Charge, or upon further Order of the Court.
- 93. In addition, the Company will transfer funds to the Monitor in an amount sufficient to satisfy its projected HST remittance requirements in advance, on a weekly basis, to ensure that any amounts owing in respect of HST for each week in the post filing period will be paid by the Company.

Summary and Proposed Ranking of the Court Ordered Charges

94. It is contemplated that the priorities of the Charges sought by the Applicant will be as follows:

As it relates to the ABL Priority Collateral:

- (i) Administration Charge;
- (ii) ABL Lender's DIP Charge;
- (iii) Liens granted to the ABL Secured Parties;
- (iv) Term Lenders' DIP Charge;
- (v) Liens granted to the Term Secured Parties;
- (vi) KERP Charge; and
- (vii) Director's Charge.

As it relates to the Term Priority Collateral:

- (i) Administration Charge;
- (ii) Term Lenders' DIP Charge;
- (iii) Liens granted to the Term Secured Parties;
- (iv) ABL Lenders' DIP Charge;
- (v) Liens granted to the ABL Secured Parties;
- (vi) KERP Charge; and
- (vii) Director's Charge.
- 95. The Initial Order sought by the Applicant provides that the Administration Charge will rank in priority to the security interests of both GSO and CIBC, each of which the Proposed Monitor understands has consented to the Administration Charge.
- 96. The Charges will, however, be subordinate to the interests of CDLS, Scotiabank and Xerox, which are secured by existing Personal Property Security Act (Ontario) registrations of which the Proposed Monitor is aware.
- 97. The Proposed Monitor believes that the Charges and rankings are required and reasonable in the circumstances of the CCAA proceedings in order to preserve Grafton's going concern operations and maintain its enterprise value and, accordingly, supports the granting and the proposed ranking of the Charges.

The Comeback Hearing

- 98. Should the Court grant the Initial Order, the Proposed Monitor understands that the Applicant has scheduled the Comeback Hearing for January 30, 2017 to, among other things, seek the Court's approval of certain components of its restructuring plan, including:
 - (i) The execution of an asset purchase agreement dated as of January 24, 2017 (the "Stalking Horse APA") between Grafton and 1104307 B.C. Ltd.;
 - (ii) The SISP (and the Stalking Horse APA for the purposes of being the stalking horse bid under the proposed SISP); and
 - (iii) The transactions contemplated under the liquidation consulting agreement dated as of January 24, 2017 between Grafton and a contractual joint venture of Gordon Brothers Canada ULC and Merchant Retail Solutions ULC (the "Liquidation Consulting Agreement"), including the sale guidelines in connection with same (the "Sale Guidelines").
- 99. Subsequent to the granting of the Initial Order and in anticipation of the Comeback Hearing, Richter (in its capacity as Monitor), will be preparing a report in connection with the above-noted matters as well as any other relief sought by Grafton at the Comeback Hearing.

Proposed Monitor's Conclusions and Recommendations

100. For the reasons set out in this report, the Proposed Monitor is of the view that the relief requested by the Applicant is both appropriate and reasonable. The Proposed Monitor is also of the view that granting the relief requested will provide the Applicant the best opportunity to undertake a going concern sale or other restructuring under the CCAA thereby preserving value for the benefit of the Applicant's stakeholders. As such, the Proposed Monitor supports Grafton's application for CCAA protection and respectfully recommends that the Court make an Order granting the relief sought by the Applicants.

All of which is respectfully submitted this 25th day of January, 2017.

Richter Advisory Group Inc. in its capacity as Proposed Monitor of Grafton-Fraser Inc.

Per:

Gilles Benchaya, CPA, CA, CIRP, LIT

Adam Sherman, MBA, CIRP, LIT

Appendix "A"

Grafton-Fraser Inc.
Cash Flow Forecast for the Period January 22 to March 11, 2017

| (\$000's) | 28-Jan-17 | | 04-Feb-17 | | 11-Feb-17 | | 18-Feb-17 | | 2 | 25-Feb-17 | | 04-Mar-17 | | 11-Mar-17 | | Total | |
|----------------------------|-----------|---------|-----------|---------|-----------|-------------|-----------|---------|----|-----------|----|-----------|----|-----------|----|----------|--|
| Receipts | | | | | | | | | | | | | | | | | |
| Retail Receipts | \$ | 2,241 | \$ | 2,195 | \$ | 2,237 | \$ | 2,208 | \$ | 2,231 | \$ | 2,540 | \$ | 2,823 | \$ | 16,475 | |
| GSO DIP Funding | | - | | 4,400 | | 500 | | 300 | | 200 | | 100 | | - | | 5,500 | |
| Total Receipts | | 2,241 | | 6,595 | | 2,737 | | 2,508 | | 2,431 | | 2,640 | | 2,823 | _ | 21,975 | |
| Disbursements | | | | | | | | | | | | | | | | | |
| Merchandise | | (734) | | (1,703) | | (2,203) | | (2,181) | | (2,216) | | (1,513) | | (2,191) | | (12,741) | |
| Payroll | | (475) | | (727) | | (250) | | (932) | | (250) | | (908) | | (250) | | (3,791) | |
| Rent | | - | | (3,170) | | (117) | | _ | | (11) | | (3,082) | | (242) | | (6,622) | |
| Sales Tax | | (1,708) | | - | | - | | - | | - | | - | | - | | (1,708) | |
| Store Expenses and Other | | (201) | | (390) | | (389) | | (238) | | (219) | | (308) | | (196) | | (1,942) | |
| Supplier & Other Deposits | | - | | (250) | | - | | - | | - | | - | | - | | (250) | |
| Capex | | - | | - | | - | | (100) | | - | | - | | - | | (100) | |
| Interest | | - | | (100) | | 1- | | - | | - | | (75) | | - | | (175) | |
| Forbearance Fee | | - | | (200) | | _ | | - | | - | | - | | - | | (200) | |
| Professional Fees | | (875) | | (386) | | (335) | | (180) | | (180) | | (180) | | (230) | | (2,366) | |
| JNY Payments | | (1,283) | | - | | - | | - | | - | | - | | - | | (1,283) | |
| Vacation Escrow | | (800) | | - | | - | | - | | - | | - | | - | | (800) | |
| Total Disbursements | | (6,075) | | (6,925) | | (3,295) | | (3,631) | | (2,877) | | (6,067) | | (3,109) | _ | (31,978) | |
| Net Cash Flow | \$ | (3,834) | \$ | (330) | \$ | (557) | \$ | (1,123) | \$ | (446) | \$ | (3,426) | \$ | (286) | \$ | (10,003) | |
| Opening Revolver | \$ | 12,826 | \$ | 16,660 | \$ | 16,990 | \$ | 17,548 | \$ | 18,671 | \$ | 19,116 | \$ | 22,543 | \$ | 12,826 | |
| Draw (Repayment) | | 3,834 | 150 | 330 | | 557 | - | 1,123 | | 446 | | 3,426 | | 286 | | 10,003 | |
| Closing Revolver | \$ | 16,660 | \$ | 16,990 | \$ | 17,548 | \$ | 18,671 | \$ | 19,116 | \$ | 22,543 | \$ | 22,829 | \$ | 22,829 | |
| Pre-Filing Revolver | \$ | 9,127 | \$ | 2,532 | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | |
| DIP Revolver | φ | 7,533 | φ | 14,458 | φ | - 17,547 | φ | 18,670 | Φ | 19,116 | Φ | 22,542 | Φ | 22,829 | Φ | 22,829 | |
| | _ | | _ | | _ | | _ | | | | _ | | | | _ | | |
| Total CIBC Revolver | <u>\$</u> | 16,660 | \$ | 16,990 | \$ | 17,547 | \$ | 18,670 | \$ | 19,116 | \$ | 22,542 | \$ | 22,829 | \$ | 22,829 | |
| Opening DIP Term Loan | \$ | - | \$ | - | \$ | 4,400 | \$ | 4,912 | \$ | 5,226 | \$ | 5,441 | \$ | 5,557 | \$ | - | |
| Draws | | - | | 4,400 | | 500 | | 300 | | 200 | | 100 | | - | | 5,500 | |
| Interest (PIK'd) | | - | | - | | 12 | | 14 | | 15 | | 15 | | 16 | | 72 | |
| Ending DIP Term Loan | \$ | - | \$ | 4,400 | \$ | 4,912 | \$ | 5,226 | \$ | 5,441 | \$ | 5,557 | \$ | 5,572 | \$ | 5,572 | |

Mark Sun, CFO

Court File No.: CV-17-11677-00CL

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

SUPERIOR COURT OF JUSTICE [COMMERCIAL LIST] **ONTARIO**

Proceedings commenced in Toronto

REPORT OF THE PROPOSED MONITOR **JANUARY 25, 2017**

CASSELS BROCK & BLACKWELL LLP

Scotia Plaza

2100- 40 King Street West Toronto, ON. M5H 3C2

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CONFIDENTIAL APPENDIX 1

TO BE FILED SEPARATELY

Court File No.: CV-17-11677- 00CL

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Proceedings commenced in Toronto FIRST REPORT OF THE MONITOR

CASSELS BROCK & BLACKWELL LLP

JANUARY 26, 2017

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APPENDIX F

Grafton-Fraser Inc. Cash Flow Forecast for the Period February 12 to June 17, 2017

| (\$000's) | 18-Fel | o-17 | 25-Feb-1 | 7 0 | 4-Mar-17 | 11-Mar-1 | 7 18- | -Mar-17 | 25-Mar-17 | 01-Apr-17 | 08-Apr-17 | 15-Apr-17 | 22-Apr-17 | 29-Apr-17 | 06-May-17 | 7 13-May-17 | 20-May-17 | 27-May-17 | 03-Jun-17 | 10-Jun-17 | 17-Jun-17 | Total |
|--|-----------|----------|-----------|----------------|------------------|----------------|--------|------------|-----------|-----------|------------|-----------------|---------------|---------------|-----------|---------------|-----------|---------------|----------------|-----------------|---------------|---------------------|
| Receipts Retail Receipts GSO DIP Funding | \$ 2, | 279 - | \$ 2,189 | 9 \$ | 2,519 600 | \$ 2,805 | 5 \$ | 3,024 | \$ 2,864 | \$ 3,225 | \$ 3,445 | \$ 3,554 - | \$ 3,741 - | \$ 3,947 - | \$ 3,651 | \$ 3,784 - | \$ 3,796 | \$ 3,745 - | \$ 3,813 - | \$ 3,790 | \$ 4,005 - | \$60,177 600 |
| Total Receipts | 2,: | 279 | 2,189 | 9 | 3,119 | 2,80 | 5 | 3,024 | 2,864 | 3,225 | 3,445 | 3,554 | 3,741 | 3,947 | 3,651 | 3,784 | 3,796 | 3,745 | 3,813 | 3,790 | 4,005 | 60,777 |
| Disbursements | | | | | | | | | | | | | | | | | | | | | | |
| Merchandise | (1, | 382) | (2,912 | 2) | (2,578) | (2,159 | 9) | (1,540) | (1,250) | (1,497) | (683) | (1,992) | (811) | (1,362) | (1,601 |) (1,184) | (689) | (987) | (556) | (148) | (1,626) | (25,456) |
| Payroll | (| 985) | (250 | 0) | (911) | (250 |)) | (935) | (250) | (950) | (250) | (966) | (250) | (965) | (250 |) (963) | (250) | (960) | (250) | (955) | (250) | (10,841) |
| Rent | | - | (133 | 3) | (3,110) | (242 | 2) | (13) | (20) | - | (3,277) | (12) | (10) | (42) | (2,246 |) (14) | - | (48) | (2,834) | - | (56) | (12,055) |
| Sales Tax | | - | | - | - | | - | - | (135) | (239) | - | (134) | (339) | (320) | - | (299) | (332) | (303) | - | (331) | (398) | (2,830) |
| Store Expenses and Other | . (| 112) | (333 | 3) | (378) | (242 | 2) | (217) | (240) | (362) | (261) | (268) | (269) | (483) | (212 |) (164) | (162) | (381) | (143) | (192) | (143) | (4,563) |
| Royalty | | - | | - | - | | - | - | - | - | - | - | - | (272) | - | - | - | - | - | - | - | (272) |
| Capex | | - | (100 | 0) | - | | - | - | (100) | - | - | - | (350) | - | - | - | (350) | - | - | - | - | (900) |
| KERP | | - | | - | - | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | (190) | (190) |
| Interest | | - | | - | (76) | | - | - | - | (101) | - | - | - | (101) | - | - | - | - | (92) | - | - | (371) |
| Professional Fees | | (89) | (331 | 1) | (198) | (96 | 3) | (373) | (85) | (141) | (79) | (130) | (73) | (130) | (299 |) (232) | (249) | (248) | (170) | (170) | (178) | (3,271) |
| Total Disbursements | (3, | 067) | (4,060 | 0) | (7,252) | (2,989 | 9) | (3,078) | (2,079) | (3,291) | (4,550) | (3,501) | (2,101) | (3,675) | (4,608 |) (2,857) | (2,031) | (2,928) | (4,046) | (1,797) | (2,841) | (60,751) |
| Net Cash Flow | \$ (| 788) | \$ (1,870 | 0) \$ | (4,133) | \$ (184 | 4) \$ | (54) | \$ 785 | \$ (66) | \$ (1,105) | \$ 53 | \$ 1,639 | \$ 272 | \$ (957 |) \$ 927 | \$ 1,765 | \$ 817 | \$ (233) | \$ 1,993 | \$ 1,165 | \$ 26 |
| Opening Revolver | \$ 17, | 569 | \$ 18,357 | 7 \$ | 20,227 | \$ 24,360 |) \$: | 24,544 | \$ 24,598 | \$ 23,814 | \$ 23,879 | \$ 24,984 | \$ 24,931 | \$ 23,291 | \$ 23,019 | \$ 23,977 | \$ 23,049 | \$ 21,285 | \$ 20,468 | \$ 20,700 | \$ 18,707 | \$17,569 |
| Draw (Repayment) | | 788 | 1,870 | 0 | 4,133 | 184 | 1 | 54 | (785) | 66 | 1,105 | (53) | (1,639) | (272) | 957 | (927) | (1,765) | (817) | 233 | (1,993) | (1,165) | (26) |
| Closing Revolver | \$ 18, | 357 | \$ 20,227 | 7 \$ | 24,360 | \$ 24,544 | 1 \$ | 24,598 | \$ 23,814 | \$ 23,879 | \$ 24,984 | \$ 24,931 | \$ 23,291 | \$ 23,019 | \$ 23,977 | \$ 23,049 | \$ 21,285 | \$ 20,468 | \$ 20,700 | \$ 18,707 | \$ 17,543 | \$17,543 |
| Pre-Filing Revolver | \$ | | \$ | _ ¢ | | \$ | - \$ | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | ¢ - | \$ - | \$ - | \$ - |
| DIP Revolver | Ψ 18,: | 357 | 20.227 | 7 [*] | 24.360 | 24.54 | 1 Ψ | 24.598 | 23.814 | 23.879 | 24.984 | 24.931 | 23.291 | 23.019 | 23,977 | 23.049 | 21.285 | 20.468 | 20.700 | 18.707 | 17,543 | 17,543 |
| | | | - , | | , | ,- | | , | -,- | -, | , | , | -, - | -, | | -, | , | -, | -, | -, - | | <u> </u> |
| Total CIBC Revolver | \$ 18, | 357 | \$ 20,227 | / \$ | 24,360 | \$ 24,54 | 1 5 | 24,598 | \$ 23,814 | \$ 23,879 | \$ 24,984 | \$ 24,931 | \$ 23,291 | \$ 23,019 | \$ 23,977 | \$ 23,049 | \$ 21,285 | \$ 20,468 | \$ 20,700 | \$ 18,707 | \$ 17,543 | \$17,543 |
| Opening DIP Term Loan Draws | \$ 4, | 900 | \$ 4,914 | 4 \$ | 4,928 600 | \$ 5,542 | 2 \$ | 5,557 - | \$ 5,573 | \$ 5,589 | \$ 5,605 | \$ 5,620 | \$ 5,636 | \$ 5,652 | \$ 5,668 | \$ 5,684 | \$ 5,700 | \$ 5,717 | \$ 5,733 | \$ 5,749 | \$ 5,765 | \$ 4,900 600 |
| Interest (PIK'd) | | 14 | 14 | 4 | 14 | 16 | 3 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 282 |
| Ending DIP Term Loan | \$ 4.5 | 914 | \$ 4.928 | 0 6 | 5.542 | \$ 5.55 | | | \$ 5.589 | \$ 5,605 | | \$ 5.636 | \$ 5.652 | | \$ 5.684 | | \$ 5.717 | \$ 5.733 | \$ 5.749 | \$ 5.765 | \$ 5.782 | \$ 5,782 |
| Ending DIF Term Loan | φ 4, | 714 | φ 4,920 | 0 1 | 0,342 | φ 5, 55 | Þ | 5,573 | φ J,369 | φ J,005 | \$ 5,620 | φ <i>3</i> ,030 | φ 3,03Z | \$ 5,668 | φ 3,004 | φ 5,700 | φ 3,717 | φ 3,733 | р 3,749 | φ <i>3,1</i> 03 | φ J,/62 | φ 3,70Z |

Court File No.: CV-17-11677- 00CL

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GRAFTON-FRASER INC.

(the "Applicant")

SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST) **ONTARIO**

Proceedings commenced in Toronto

SECOND REPORT OF THE MONITOR **DATED FEBRUARY 16, 2017**

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