

UNITED STATES BANKRUPTCY COURT
DISTRICT OF MAINE

In re:

MONTREAL MAINE & ATLANTIC
RAILWAY, LTD.,

Debtor.

Chapter 11

Case No. 13-10670-PGK

WHEELING & LAKE ERIE RAILWAY
CO.,

Plaintiff,

v.

ROBERT J. KEACH, in his capacity as
Chapter 11 Trustee of Montreal Maine &
Atlantic Railway Ltd.; Montreal Maine &
Atlantic Railway Ltd.; LMS Acquisition
Corp.; Montreal Maine & Atlantic Corp.,

Defendants.

Adv. No. 13-01033

**TRUSTEE'S BRIEF IN SUPPORT OF OBJECTION
TO WHEELING & LAKE ERIE RAILWAY COMPANY'S
MOTION TO ENFORCE CASH COLLATERAL ORDERS**

Robert J. Keach, the chapter 11 trustee (the "Trustee") of Montreal Maine & Atlantic Railway, Ltd. (the "Debtor"), by and through his undersigned counsel, hereby files this brief in support of the *Trustee's Objection to Wheeling & Lake Erie Railway Company's Motion to Enforce Cash Collateral Order* [D.E. 34] (the "Objection") filed in opposition to *Wheeling & Lake Erie Railway Company's Motion to Enforce Cash Collateral Orders* [D.E. 33] (the "Enforcement Motion"), filed by Wheeling & Lake Erie Railway Company ("Wheeling").¹

¹ Capitalized terms not defined herein have the meaning ascribed to them in the Objection.

The parties agree that the legal issues for determination in connection with the Enforcement Motion are (a) whether Bankruptcy Judge Kornreich ruled on ownership of the Canadian A/R at the March 13, 2014 and/ or May 8, 2014 hearing, and (b) if Judge Kornreich so ruled, whether such ruling is binding and effective absent a ruling of the Canadian Court (as defined below). The Trustee contends that Judge Kornreich made no such ruling. The issue of ownership was not in front of the Court during either hearing, and the issue could not have been in front of the Court alone under the Cross-Border Insolvency Protocol [D.E. 168] (No. 13-10670) (the “Protocol”). Moreover, the ownership issue was not fully litigated, and the determination of ownership of receivables was unnecessary to the judgment on the Trustee’s *Motion for Order (I) Authorizing Assignment of Tax Credits and (II) Granting Related Relief* [D.E. 463] (No. 13-10670) (the “45G Motion”).

Even if this Court determines that a ruling was made on the ownership of receivables, such ruling is not binding because the Québec Superior Court in Canada (the “Canadian Court”) has jurisdiction over the question of whether property is or is not part of the Canadian debtor’s estate, especially given that such a ruling would divest the Canadian debtor of property. In further support of this brief, the Trustee states as follows:

RELEVANT BACKGROUND

1. The Debtor filed a voluntary petition for relief under 11 U.S.C. § 101 *et seq.* (the “Bankruptcy Code”) on August 7, 2013 (the “Petition Date”). Contemporaneously therewith, Montreal Maine & Atlantic Canada Co., a wholly-owned subsidiary of the Debtor (“MMA Canada”) filed a case under Canada’s *Companies’ Creditors Arrangement Act* (the “Canadian Case”) in the Canadian Court.

2. On August 21, 2013, the United States Trustee appointed the Trustee in the Debtor’s chapter 11 case.

3. On September 4, 2013, the Court entered an order adopting the Protocol, which governs the conduct of all parties in interest in the Debtor's case and the Canadian Case. The Canadian Court also adopted the Protocol.

4. The Protocol provides, in part, that:

Where an issue is to be addressed only to one Court, in rendering a determination in any cross-border matter, such Court may: (a) to the extent practical or advisable, consult with the other Court; and (b) in its sole discretion and bearing in mind the principles of comity, either (i) render a binding decision after such consultation; (ii) defer to the determination of the other Court by transferring the matter, in whole or in part to the other Court; or (iii) seek a joint hearing of both Courts.

Protocol, ¶ B(5).

5. The Protocol further provides that:

To harmonize and coordinate the administration of the Insolvency Proceedings, the U.S. Court and the Canadian Court each may coordinate activities and consider whether it is appropriate to defer to the judgment of the other Court. In furtherance of the foregoing: . . .

b. Where the issue of the proper jurisdiction or Court to determine an issue is raised by an interested party in either of the Insolvency Proceedings with respect to a motion or application filed in either Court, the Court before which such motion or application was initially filed may contact the other Court to determine an appropriate process by which the issue of jurisdiction will be determined

Id. at ¶ D(11)(b).

6. On December 2, 2013, the Trustee filed the 45G Motion under which the Trustee sought authority to continue performance under a certain Track Maintenance Agreement (the "TMA") that was entered into between the Debtor and KM Strategic Investments, LLC ("KMSI"). Pursuant to the TMA, the Debtor would assign certain railroad track miles to KMSI for the purpose of KMSI claiming a tax credit in relation to those track miles under section 45G of the Internal Revenue Code. In exchange, KMSI would pay certain monies to the Debtor for the assignment.

7. Wheeling filed an objection to the 45G Motion claiming a security interest in the proceeds of the TMA.

8. On December 17, 2013, the Court entered an order granting the 45G Motion, but reserving the rights of the Trustee and Wheeling with respect to distribution of the proceeds of the TMA (the “Initial 45G Order”). See D.E. 511 (No. 13-10670). Pursuant to the Initial 45G Order, an evidentiary hearing was set for January 23, 2014 “to determine the validity, priority, and extent of Wheeling’s security interest in and to the Net Funds” received by the Trustee and/or Debtor under the TMA. Id. at ¶ 7.²

9. The Court held a hearing on the 45G Motion on January 23, 2014 (the “January 23 Hearing”). As Judge Kornreich noted, the “nub of the . . . dispute is Wheeling’s claim to a security interest in whatever value the Debtor may be entitled to receive from KMSI under the TMA.” March 13, 2014 Hr’g Tr. at 73, In re Montreal Maine & Atlantic Railway, Ltd. [D.E. 1008] (No. 13-10670) (July 8, 2014). A true and correct copy of the March 13, 2014 Hearing Transcript is attached hereto as Exhibit A and incorporated herein by reference.

10. At the January 23 Hearing, Wheeling, which bore the burden of proof, called one witness, M. Donald Gardner, Jr., the V.P. of Finance and Administration and the Chief Financial Officer of the Debtor. Mr. Gardner testified as to how the Debtor’s accounts receivable served as a basis for advances under Wheeling’s line of credit, how track expenditures were made, how accounts receivable are generated and processed by the Debtor and MMA Canada, and about how the Debtor acts as a receivables management agent for MMA Canada.

11. The arguments of the parties concerned the following three points: first, whether the TMA is an account and thus the proceeds thereof constitute proceeds of accounts (collateral

² “Net Funds” are the proceeds of the TMA after deduction for certain amounts agreed to by the parties and are the specified funds at issue in the 45G Motion. “Net Funds” have the meaning ascribed to them in the order on the 45G Motion.

subject to Wheeling's security interest) or whether the TMA relates to real estate (collateral not subject to Wheeling's security interest); second, if the TMA is an account subject to Wheeling's security interest, whether the post-petition proceeds of the TMA are excluded from Wheeling's security interest under section 552(a) of the Bankruptcy Code because the proceeds were acquired after the Petition Date; and third, if Wheeling does have a security interest in the TMA, whether the equities of the case, under section 552(b) of the Bankruptcy Code, tilt toward precluding Wheeling's security interest from attaching to the proceeds of the TMA.

12. On January 30, 2014, Wheeling filed the Enforcement Motion requesting the Court to order the Trustee to, *inter alia*, pay Wheeling the proceeds of certain receivables the Trustee segregated as Canadian A/R pursuant to the Sixth Order. The Trustee filed the Objection to the Enforcement Motion on March 5, 2014.

13. On March 13, 2014, the Court held a hearing (the "March 13 Hearing") and Judge Kornreich presented an oral ruling on the 45G Motion. Judge Kornreich determined that the TMA was an account, as that term is used in the Uniform Commercial Code (the "U.C.C."), and therefore subject to Wheeling's security interest. Judge Kornreich based this determination on the following finding:

The funds due the Debtor under the security agreement fall within the definition of right to payment, including payment intangibles. Under the UCC, an account is defined as a right to payment of a monetary obligation and the payment intangible is a general intangible under which account debtors' principal obligation is a monetary obligation.

The Debtor's rights to payments under the TMA [are] a right to payment of a monetary obligation from KMSI.

March 13, 2014 Hr'g Tr. at 75.

14. Judge Kornreich next addressed whether the equities of the case under section 552(b) should preclude extension of Wheeling's security interest to the proceeds of the TMA. Judge Kornreich determined that there was "no unfair advantage" under the equities of the case,

because the accounts receivable were used to fund the track maintenance expenditures (collateral that was subject to Wheeling's security interest), and KMSI's payment under the TMA for those track maintenance expenditures simply replaced Wheeling's collateral instead of enhancing the collateral. *See* March 13, 2014 Hr'g Tr. at 78. Finally, Judge Kornreich determined that the exception under section 552(a) did not apply to disqualify Wheeling's security interest in the post-petition portion of the Net Funds, except to the Net Funds attributable to October 18, 2013 onward.

15. Judge Kornreich also made certain statements with respect to the Debtor's receivables, solely as related to the 45G issues, including the following statements:

[S]eparate *treatment* of accounts receivable did not exist. . . .

[T]here was no separate account or separate treatment or any other distinction or separation between accounts receivable attributable to track in Canada or track in the United States. . . . [A]ll the receivables were *treated* as receivables of the American entity

March 13, 2014 Hr'g Tr. at 76 (emphasis supplied). To state the obvious, Judge Kornreich was simply noting that, in making the 45G calculation, the Debtor had used both Canadian and U.S. revenue and expenditures.

16. Ultimately, by order dated March 17, 2014 [D.E. 761] (No. 13-10670) (the "45G Order"), the Court awarded Wheeling \$342,128.81 of the Net Funds; the Net Funds awarded to Wheeling are attributable to the period of June 1, 2013 through October 17, 2013.

17. On March 31, 2014, the Trustee filed the *Motion for an Order Amending or Striking Findings of Fact Pursuant to Fed. R. Bankr. P. 7052* [D.E. 807] (No. 13-10670) (the "Motion to Strike"). In the Motion to Strike, the Trustee requested that the Court amend or strike Judge Kornreich's statements regarding the Debtor's receivables, because those statements were not supported by the evidence, may unfairly prejudice the Trustee's Objection to the Enforcement Motion, and could be in violation of the Protocol.

18. The Court held a hearing on May 8, 2014 (the “May 8 Hearing”) and, in denying the Motion to Strike, Judge Kornreich made the following findings, *inter alia*, on the Motion to Strike:

The Trustee has conceded this morning that with respect to the find[ings] as made they correspond to the evidence presented, [not] to the evidence that he may wish to present[. In] addition, *that the findings and conclusions made at that time reflect the evidence at that time.*

So there was no error with respect to the evidence that in my determination that the so-called Canadian receivables were, in fact, not such and were all receivables of the American [Debtor] *based on the evidence of that time.*

May 8, 2014 Hr’g Tr. at 45, In re Montreal Maine & Atlantic Railway, Ltd. [D.E. 1004] (No. 13-10670) (June 27, 2014) (emphasis supplied). A true and correct copy of the May 8, 2014 Hearing Transcript is attached hereto as **Exhibit B** and incorporated herein by reference. Thus, the Court specifically allowed for the presentation of additional and different evidence, and a different outcome, at such time as the issue was squarely before the Court.

19. On May 1, 2015, the Court entered the *Third Amended Joint Pretrial Order and Stipulations* [D.E. 61] (the “JTPO”) that provided certain stipulations that govern the Enforcement Motion. Pursuant to the JTPO, the parties agreed that the sole remaining legal issues were whether Judge Kornreich ruled at the March 13 Hearing and/or May 8 Hearing that the Canadian A/R constitutes Wheeling’s collateral and, if so, whether such a ruling is binding on the parties for purposes of the Enforcement Motion and other motions that are pending. JTPO, ¶ 2.

20. On May 26, 2015, the Trustee filed a complaint against Wheeling seeking the avoidance and recovery, under 11 U.S.C. § 544 and the Maine Uniform Fraudulent Transfer Act, of over \$2.7 million in preferential payments made to Wheeling, as an insider of the Debtor and its affiliates, [D.E. 1] (Adv. Proc. No. 15-1011) (the “Preference Action”).

ARGUMENT

I. Collateral Estoppel is Inapplicable Regarding the Ownership of the Canadian Receivables.

21. To determine whether a ruling was made regarding the ownership of Canadian A/R, the Court must consider the question under the contours of collateral estoppel, or issue preclusion. To bar re-litigation of a legal issue in a subsequent action, the party seeking application of collateral estoppel must establish the following elements:

(1) the issue sought to be precluded must be the same as that involved in the prior action; (2) the issue must have been actually litigated; (3) the issue must have been determined by a valid and binding final judgment; and (4) the determination of the issue must have been essential to the judgment.

Grella v. Salem Five Cent Sav. Bank, 42 F.3d 26, 30 (1st Cir. 1994). Wheeling cannot establish any of these elements.

A. The March 13 and May 8 Hearings Involved Different Issues than the Issue in the Enforcement Motion.

22. The issue sought to be precluded, ownership of the Canadian A/R, is not the issue that that was in front of the Court at the March 13 Hearing or May 8 Hearing on the 45G Motion. The ownership issue only arose after the parties had oral argument on the 45G Motion and on January 30, 2014 when the Enforcement Motion was filed.

23. The issue at both the March 13 Hearing and the May 8 Hearing concerned the validity, priority, and extent of Wheeling's security interest in specific funds, namely, the Net Funds. The Net Funds are proceeds of a contract, the TMA, which was entered into between the Debtor and KMSI. Although Judge Kornreich made certain statements at the May 8 Hearing with respect to the Debtor's receivables, the question of ownership of receivables was not before the Court. The Net Funds were due to this Debtor and the Court only had to determine whether the Net Funds – not the Canadian A/R – are collateral subject to Wheeling's security interest.

24. Conversely, in the Enforcement Motion, the ownership of the Canadian A/R is squarely before the Court. The funds at issue in the Enforcement Motion are due partially to this Debtor and partially to MMA Canada whereas the Net Funds at issue in the 45G Motion were due to this Debtor alone.

B. The Ownership of Receivables Was Not Actually Litigated.

25. The parties did not actually litigate the ownership of receivables. Again, the issue in the 45G Motion centered on whether Wheeling had a security interest in the Net Funds, an issue not dependent on the contested ownership of the accounts. One of many arguments that the Trustee made in conjunction with the third point at issue in the 45G Motion (the equities argument), was that, assuming Wheeling has a security interest in the TMA and consequently the Net Funds, then the equities should preclude extending Wheeling's security interest in a portion of the Net Funds, because a portion of the expenditures giving rise to the Net Funds were paid with Canadian A/R-receivables in which Wheeling did not have a perfected security interest. Awarding Wheeling that portion of the Net Funds, the Trustee argued, would result in inequity, because the Canadian A/R enhanced the value of the Net Funds in providing Wheeling with more proceeds than Wheeling would have received if Canadian A/R were not used to fund certain expenditures. This argument was not made in the initial 45G Motion, but rather, was raised in subsequent briefing the parties were required to file pursuant to the Initial 45G Order.

26. In connection with this argument, the parties questioned Mr. Gardner on (a) the tracking of accounts receivables between the Debtor and several related entities and (b) the collection and use of cash between affiliated, but separate companies. No evidence was taken regarding the separate accounting and treatment of receivables between companies because that issue was not before the Court; as noted below, both counsel to Wheeling and Bankruptcy Judge Kornreich conceded that the issue was not before the Court, but was, rather, an issue for "another

day”. At the January 23 Hearing, Judge Kornreich even noted the lack of evidence on the treatment of receivables and Wheeling conceded that the record on the ownership of receivables was not complete:

The Court: The state of the evidence before this Court is skimpy and the state of the evidence is that [receivables are] collected and it is redistributed in some fashion but we don’t have detail on the record today as to what fashion that may be.

Mr. Marcus: *We don’t have detail as to distribution but it’s more than just collected by [the] U.S. Debtor, it is invoiced and billed by the U.S. Debtor. Now when the U.S. Debtor sends out an invoice that creates an account receivable. That’s Accounting 101. That’s how you get accounts receivable. You send out an invoice. All U.S. Debtor, all collateral for Wheeling. Now, if some day in some different proceeding somebody wants to say, well, okay, I know you have a lien in that account receivable because it was billed by the U.S. Debtor but there’s some reason that you shouldn’t have the money, okay, that’s a fight for another day. But in terms of the record before the Court - -*

The Court: Let me ask you a question.

Mr. Marcus: Yeah.

The Court: We have been collecting and liquidating receivables. Has there been a deduction on the MMA side or the Wheeling side with respect to Canadian receivables?

Mr. Marcus: The MMA side has withheld payment of what it describes as Canadian receivables. We don’t acquiesce in that. This Court - -

The Court: *That’s not an issue that’s before me today but it is nonetheless an issue.*

January 23, 2014 Oral Argument Tr. at 150-51, In re Montreal Maine & Atlantic Railway, Ltd. [D.E. 697] (No. 13-10670) (March 3, 2014) (emphasis supplied). A true and correct copy of the January 23, 2014 Oral Argument Transcript is attached hereto as **Exhibit C** and incorporated herein by reference.

27. Further, because Wheeling bore the burden of establishing its security interest, the ownership issue was not in front of the Court and there was no reason for the Trustee to believe that that he should litigate the issue at the January 23 Hearing. See Kremer v. Chemical Const.

Corp., 456 U.S. 461, 480-81 (1982) (“We have previously recognized that the judicially created doctrine of collateral estoppel does not apply when the party against whom the earlier decision is asserted did not have a ‘full and fair opportunity’ to litigate the claim or issue[.]”). Judge Kornreich acknowledged at the May 8 Hearing on the Motion to Strike that “the findings and conclusions made *at that time* reflect the evidence *at that time*.” May 8, 2014 Hr’g Tr. at 45 (emphasis added). However, those findings and conclusions were based, as Judge Kornreich acknowledged, on a record that was not fully developed with respect to the issue of ownership of receivables, and were in no sense final.

C. Determination of the Ownership of Receivables Was Not Essential to the Ruling on the 45G Motion.

28. In ruling on the 45G Motion, the Court did not have to determine the ownership of receivables. The 45G Motion concerned the Net Proceeds that were due and payable to this Debtor and whether the Net Proceeds constitute Wheeling’s collateral under its security agreement. The Court determined that Wheeling’s security interest attached to the Net Funds by finding that (a) the TMA is an account, because the U.C.C. defines account as a right to payment of a monetary obligation and the Debtor’s right to payment under the TMA is a right to payment of a monetary obligation from KMSI; and (b) Wheeling’s security agreement covers rights to payment. *See* March 13, 2014 Hr’g Tr. at 75. No part of this determination required the Court to rule on the ownership of receivables; the Court’s determination was limited to whether the TMA was an account under the definition of the U.C.C.

29. Next, the Court determined that the equities of the case did not apply to the 45G Motion because accounts receivable – collateral subject to Wheeling’s security interest – were used to fund track expenditures and the Net Funds evenly replaced those accounts receivables. In other words, the Net Funds do not give Wheeling a windfall; they replace, on a one to one

basis (or less), Wheeling's collateral. Again, to make this ruling, the Court did not need to determine, and the Trustee believes the Court did not determine, the ownership of receivables.

30. MMA Canada is a party to Wheeling's security agreement. Wheeling had previously argued that it had a security interest in all receivables, which includes Canadian and U.S. receivables. Thus, the Court could have determined that the equities did not weigh in favor of the Trustee, because Wheeling had a security interest in all receivables—regardless of which debtor owned them—and those receivables funded the track maintenance expenditures. Accordingly, a determination regarding ownership of receivables is unnecessary to a ruling on the 45G Motion and all statements Judge Kornreich made in connection with the ownership of receivables are, at best, dicta, since, as Judge Kornreich readily acknowledged, the ownership issue was not before the Court. *See Arcam Pharmaceutical Corp. v. Faria*, 513 F.3d 1, 3 (1st Cir. 2007) (“Dictum constitutes neither the law of the case nor the stuff of binding precedent; rather, it comprises observations in a judicial opinion or order that are not essential to the determination of the legal questions then before the court.”) (internal quotations and citations omitted).

D. Any Ruling Judge Kornreich Might Have Made Regarding Ownership of the Canadian Receivables is not a Valid and Binding Judgment.

31. Even if this Court were to decide that a ruling was made on the ownership of receivables, despite Judge Kornreich's qualifying statements to the contrary, such a ruling could not be and is not a valid and binding judgment. The Canadian Court, not Judge Kornreich or this Court, has jurisdiction over MMA Canada and its assets. Therefore, any determination regarding the property of MMA Canada must necessarily be made by the Canadian Court or at least in conjunction with the Canadian Court. Indeed, the Protocol provides for a mechanism for both courts to determine, in tandem, each debtor's rights in property.

32. Specifically, the Protocol states that:

Where an issue is to be addressed only to one Court, in rendering a determination in any cross-border matter, such Court may: (a) to the extent practical or advisable, consult with the other Court; and (b) in its sole discretion and bearing in mind the principles of comity, either (i) render a binding decision after such consultation; (ii) defer to the determination of the other Court by transferring the matter, in whole or in part to the other Court; or (iii) seek a joint hearing of both Court.

Protocol, ¶ B(5). Wheeling—if it wanted a ruling on ownership of accounts as between the Debtor and MMA Canada—should have followed the Protocol, and requested appropriate relief in the Canadian Court or by joint hearing. Judge Kornreich, who always respected the Protocol, would have and should have followed that course of action. That is, if Judge Kornreich anticipated rendering a decision regarding ownership of receivables, Judge Kornreich would have and should have consulted with the Canadian Court and either deferred judgment to the Canadian Court regarding determination of ownership of the Canadian A/R or held a joint hearing so that both courts could determine each debtor’s property rights in the receivables.

33. For example, the Court implemented the Protocol in a similar dispute over assets when Travelers Property Casualty Company of America (“Travelers”) sought relief from the automatic stay to file a declaratory judgment action in the District Court (the “Travelers Action”).

34. The Travelers Action concerned the Debtor’s and MMA Canada’s commercial property insurance policy and coverage thereunder for certain losses to railcars and railroad track and roadbed, and losses of business income or extra expense resulting therefrom, arising out of the July 6, 2013 derailment. Like the receivables here, both debtors had rights in the proceeds of the Travelers policy and, also like here, Wheeling claimed an interest in the rights of the Debtor and MMA Canada to those proceeds.

35. On August 27, 2013, Travelers filed the *Motion of Travelers Property Casualty Company of America for Relief from the Automatic Stay Pursuant to 11 U.S.C. Sec. 362(d)(1)*

[D.E. 105] (No. 13-10670) and filed the *Motion to Lift the Stay of Proceedings* in the Canadian Case. Pursuant to the Protocol, joint hearings were held in the Debtor's case and the Canadian Case regarding the motions on October 1, 2013. On October 9, 2013, the Court entered the *Order Denying Motion for Relief from Stay filed by Travelers Property Casualty Company of America* [D.E. 364] (No. 13-10670), noting that Travelers could commence its declaratory action in the Canadian Court. Similarly, the Canadian Court entered the *Judgment re Motion by Travelers Property Casualty Company of America to Lift the Stay of Proceedings*. Ultimately, the Trustee and Travelers reached a settlement which was memorialized by orders entered by this Court and the Canadian Court.

36. If it was ruling on ownership of accounts as between MMA Canada and the Trustee, Judge Kornreich would have and should have proceeded in the same manner here. Judge Kornreich should have reserved making any determination on the ownership of receivables until the Enforcement Motion was fully briefed after which both courts should have held a joint hearing under the Protocol. To do otherwise, puts the Trustee in an impossible position. Judge Kornreich's unilateral ruling, if it was a ruling, would compel the Trustee to violate orders and stays in effect in the Canadian Case, absent a companion ruling by the Canadian Court relieving the Trustee of the effects of such orders and stays. Judge Kornreich could not have intended such a result, but the result underscores that the Protocol would be offended if that was the case.

37. In addition to the violation of the Protocol, if Judge Kornreich made a determination regarding the Canadian A/R, such a ruling could not extend to the Enforcement Motion because the evidence presented only concerned the portion of receivables attributable to the Net Funds and not the receivables that are the subject of the Enforcement Motion. The entirety of the ownership issue was never before the Court or the Canadian Court.

38. Accordingly, any ruling on the ownership of Canadian A/R cannot be binding, because such a ruling affects the rights of MMA Canada, a party that was not the subject of the 45G Motion and is not subject to this Court's jurisdiction, and such ruling is limited in applicability to the 45G Motion.

II. If the Court Determines that Judge Kornreich made a Binding Ruling Regarding the Canadian A/R, Section 502(d) Bars payments on Wheeling's Claims under the Enforcement Motion.³

39. Pursuant to the JTPO, the parties stipulated, among other things, that:

If the Court determines as a matter of law and fact that the Ruling is binding on the Trustee for purposes of the [Enforcement Motion], then Wheeling shall be deemed to have a superpriority, administrative expense claim in this case, as provided by the terms of the applicable cash collateral orders, in the amount of \$695,640.93.

JTPO, ¶ 3(A). However, section 502(d) of the Bankruptcy Code provides that the Trustee cannot be required to pay Wheeling's administrative claim unless and until the Trustee's preference claims against Wheeling have been fully and finally resolved, and such claim is, therefore, allowed. The Trustee's recovery in the Preference Action against Wheeling may affect the allowance and/or amount of Wheeling's claim.

40. Section 502(d) provides that:

Notwithstanding subsections (a) and (b) of this section, the court shall disallow any claim of an entity from which property is recoverable under section . . . 550 . . . of this title or that is a transferee of a transfer avoidable under section . . . 544, . . . 547, 548 [or] 549 . . . of this title, unless such entity or transferee has paid the amount, or turned over any such property, for which such entity or transferee is liable under section . . . 550 . . . of this title.

11 U.S.C. § 502(d).

41. Courts have held that section 502(d) is applicable to administrative expense claims. "This plain meaning" view holds that section 502(d) applies to administrative expense

³ Of course, the issue of whether Wheeling's collateral should be surcharged under section 506(c) of the Bankruptcy Code, pursuant to the Trustee's motion to that effect, is also reserved for future hearing.

claims, because the definition of “claim” in section 101(5) is expansive and, on its face, covers administrative expense claims, and section 502 governs allowance of all types of claims, secured, administrative, priority and unsecured. MicroAge, Inc. v. Viewsonic Corp. (In re MicroAge, Inc.), 291 B.R. 503 (B.A.P. 9th Cir. 2002); In re Circuit City Stores, Inc., 426 B.R. 560, 570 (Bankr. E.D. Va. 2010) (section 503(b)(9) administrative claims are subject to section 502(d)). Indeed, this view of section 502, and section 502(d), is consistent with the Supreme Court’s view that all claim allowance or disallowance runs through section 502. Travelers Casualty & Surety Co. of America v. Pacific Gas & Electric Co., 549 U.S. 443 (2007); *see also* SNTL Corp. v. Centre Ins. Co. (In re SNTL Corp.), 571 F.3d 826, 843 (9th Cir. 2009)(section 502, not section 506, governs allowance of secured claims); UPS Capital Business Credit v. Gencarelli (In re Gencarelli), 501 F.3d 1, 5 (1st Cir. 2007) (section 506 does not govern allowance of secured claims; “Rather, the general rules that govern the allowance or disallowance of claims are set out in section 502”).⁴

42. Accordingly, even if Wheeling has a superpriority administrative claim, it cannot be allowed and paid until the Preference Action is resolved, and the section 506(c) issues are fully adjudicated.

CONCLUSION

WHEREFORE, for the foregoing reasons, the Trustee requests that this Court find that no binding ruling was made by Judge Kornreich regarding the Canadian A/R, and the issue of

⁴ A second view, following ASM Capital, LP v. Ames Department Stores, Inc. (In re Ames Department Stores, Inc.), 582 F.3d 422 (2d Cir. 2009), finds, on policy grounds, that section 502(d) is not applicable to administrative expenses under section 503(b). The Second Circuit reasoned that the language of section 502(d) suggests that the section only applies in the context of prepetition claims allowable under section 502 and not to expenses under section 503. *See id.* at 430. Additionally, the opinion places heavy emphasis on the policies underlying post-petition allowance of administrative expenses. Under this reasoning, “[a]dministrative expenses arise post-petition, and generally cannot be set off against prepetition claims.” *Id.* at 431. ASM Capital appears to be at odds with Travelers, as well as the First Circuit’s decision in Gencarelli.

whether Wheeling has any perfected security interest in Canadian accounts remains a triable issue.

Dated: May 26, 2015

ROBERT J. KEACH,
CHAPTER 11 TRUSTEE OF MONTREAL
MAINE & ATLANTIC RAILWAY, LTD.

By his attorney:

/s/ Robert J. Keach

Robert J. Keach, Esq.

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STATES BANKRUPTCY COURT
DISTRICT OF MAINE

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IN RE: *

* Chapter 11

MONTREAL, MAINE & ATLANTIC RAILWAY,*

LTD. * No. 13-10670

*

Debtor. *

*

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Before the Hon. Louis H. Kornreich

Bangor, Maine

March 13, 2014

APPEARANCES:

For Robert Keach, Trustee	Michael Fagone, Esq. Maire Raggozine, Esq.
Wheeling Lake Erie Railway Company	George Marcus, Esq. Andrew Helman, Esq.
Official Victims Committee	Luc Despins, Esq. Paul Hastings, Esq.
Impact Insurance	Elizabeth Boydston, Esq.
CIT Group	Victoria Vron, Esq. Alex Bozeman, Esq.

1 PROCEEDINGS COMMENCED (March 13, 2014, 9:07 a.m.)

2 THE COURT OFFICER: The U.S. Bankruptcy Court for the
3 District of Maine is now in joint session. The Honorable Judge
4 Louis Kornreich presiding. Please be seated and come to order.

5 THE COURT: Good morning, everyone. Mr. Helman, who
6 is that sitting on your right? Oh, it's Mr. Marcus. I have a
7 vague memory.

8 Good morning, everyone. This is Montreal, Maine &
9 Atlantic Railway Chapter 11, 2013-10670. We are here this
10 morning at the request of the Trustee and Wheeling for a
11 special setting of the motion to enforce cash collateral orders
12 and the Trustee's motion for an order of proving compromise in
13 settlement with Travelers.

14 I will take appearances, beginning with the Trustee,
15 please.

16 MR. FAGONE: Good morning, Your Honor. Michael
17 Fagone on behalf of the Chapter 11 Trustee.

18 THE COURT: Good morning.

19 MS. RAGGOZINE: Maire Raggozine on behalf of the
20 Chapter 11 Trustee.

21 THE COURT: Good morning to you.

22 MR. MARCUS: Good morning, Your Honor. George Marcus
23 and Andrew Helman on behalf of Wheeling.

24 THE COURT: Nice to see both of you and as I told
25 your associates earlier, Mr. Marcus and Mr. Fagone, it's nice

1 to have the real lawyers in the courtroom this morning.

2 MR. MARCUS: Who are you referring to?

3 THE COURT: What? Who would that be? Your
4 associates. Other appearances in the back? None. Okay.
5 Thank you.

6 Welcome everyone. Telephonic appearances?
7 Telephonic appearances?

8 MR. DESPINS: Yes, your Honor. Good morning. Luc
9 Despins with Paul Hastings on behalf of the Official Committee.

10 THE COURT: Good morning, Mr. Despins. Other
11 appearances?

12 OPERATOR: And Your Honor, we do have Elizabeth
13 Boydston on the line. Alex Bozeman and Victoria Vron.

14 THE COURT: You'll forgive me but you'll have to do
15 that much slower and spell your last name and state clearly
16 your client, please. Please repeat. Yes.

17 MS. BOYDSTON: Yes, Elizabeth Boydston.

18 THE COURT: And you are representing?

19 MS. BOYDSTON: Fulbright & Jaworski.

20 THE COURT: That's your firm.

21 OPERATOR: This is the court call operator. I'm just
22 letting you know we do have Elizabeth Boydston on the line.

23 THE COURT: Oh. I'm sorry. Okay. Elizabeth
24 Boydston are you present?

25 MS. BOYDSTON: Yes, I am, Your Honor. It was

1 supposed to be a listen-only line. We do represent Impact
2 Insurance.

3 THE COURT: Impact Insurance.

4 MS. BOYDSTON: Yes, sir.

5 THE COURT: Are you making an appearance or are you
6 just observing?

7 MS. BOYDSTON: No, I'm not. It is listen-only.

8 THE COURT: Okay. Thank you very much. Any other
9 parties on the line? All right. We're ready to proceed.

10 Also on today's schedule is a status conference at
11 which time, if the parties are amenable and I'm prepared, I
12 will render an order on the 45G matter. We discussed doing
13 that today, this morning, as well, rather than waiting for a
14 written opinion.

15 And as a preliminary matter, as I've cautioned the
16 parties, I would like to discuss, before we hit the merits,
17 where these three proceedings fit into the pending adversary
18 proceeding and if we dispose of one or more or all of these
19 motions today will there be anything left of the adversary
20 proceeding?

21 In the 45G matter we had this chat before we took
22 evidence and decided that the determination of that matter
23 would, in effect, be a determination within the context of the
24 adversary proceeding and that the order would be a partial
25 judgment in that proceeding. I am not dealing now with whether

1 or not that gives right to appeal or anything else. But I think
2 it would just dispose of that matter. On that basis, we
3 assigned the burden of proof to the plaintiff Wheeling.

4 What are we doing with these other two matters, where
5 do they fit in? Mr. Fagone you go first.

6 MR. FAGONE: Thank you your Honor. It seems to me
7 that they fit in exactly the same way. At least we are
8 prepared to proceed on that basis. In order words, well leave
9 it at that. It seems to me that there is no reason to treatment
10 them differently and we are prepared to do that. Maybe let me
11 back track.

12 On Travelers is seems like the right way to do that
13 is the way we did the 45G. The motion to enforce may raise
14 other issues relating to the Canadian case that aren't
15 implicated in the adversaries. So that may bear some different
16 discussion.

17 THE COURT: All right, Mr. Marcus.

18 MR. MARCUS: Your Honor, I agree with Mr. Fagone in
19 the sense that I think the Travelers matter can be treated the
20 same way as the 45G. The motion to force cash collateral order
21 is a little different in that apart from the adversary
22 proceeding, there are separate obligations and duties of the
23 debtor regarding the use of cash collateral in which that
24 motion raises and seeks to enforce. So I think the motion was
25 properly filed outside of the adversary proceeding even though

1 you could have some overlap. It is conceivable to think that
2 the adversary proceeding might also adjudicate disputed
3 receivables. Certainly, the adversary proceedings were broad
4 enough to cover that territory.

5 THE COURT: Let me ask you this question and then I
6 will ask Mr. Fagone as well. I don't want to be retrying the
7 matter. So it would be my view and I will hear from you. But
8 it will be my view that to the extent we determined issues,
9 discrete issues raised in the adversary proceeding, those
10 issues will be the law of the case in that adversary
11 proceeding. That may dispose of the entire adversary
12 proceeding and there may be other ancillary issues that are
13 resolved from the context of the present motion would you agree
14 to that?

15 MR. MARCUS: I would agree that any finding of fact
16 or ruling of law arises in these set proceedings would become
17 law of the case and would be binding in the adversary
18 proceeding. Now I just mention that the adversary proceeding
19 probably covers more than just 45G proceedings, business
20 insurance proceeds and cash collateral. So I don't know that we
21 can say, I could agree.

22 THE COURT: I am not asking, it is not my intention
23 to dispose of it today. It is my intention to make inquiry and
24 you are telling me that you are really not prepared to make
25 that determination today. But that we would take another look

1 at it. I think we need to schedule that sometime soon after we
2 determine these issues and decide what, if anything, is left.
3 I gave the parties a number of options off the record. Last
4 time with respect to this piecemeal approach because it may
5 well be that somebody is aggrieved and wants to take an appeal
6 and will find out that it is not appealable because it is an
7 account in the adversary proceeding which has get to be finally
8 determined. But you are all at your peril that is all I can
9 do. Yes Mr. Fagone.

10 MR. FAGONE: Thank you your Honor. Like Wheeling,
11 the Trustee has no interest in re-litigating in the context of
12 the adversary in anything that is determined by the court on
13 these contested matters. We are willing to make the same
14 agreement that Wheeling is on that score.

15 I think it just bears noting that the adversary
16 proceeding was stayed by agreement of the parties, I believe
17 because we recognized that the travel of these, travel no pun
18 intended of these contested matters may affect what was left in
19 the adversary. So it can remain stayed. I suppose Wheeling
20 could decide to dismiss it without prejudice and then refile it
21 later once we have more clarity. That was something that...

22 THE COURT: My only concern is not we are not doing
23 double duty and everybody is in agreement that we are not going
24 to do that. We will figure out what form it all takes later on.
25 You all know the consequence of the pending adversary

1 proceeding may affect your rights to an immediate appeal. I
2 just want to make that clear, I don't want there to be any
3 mystery about that. Again that is not a determination that this
4 court would make. But I don't want anybody to come into this
5 with blinders. Okay.

6 It makes no difference to me in which order we take
7 this in. We can do the motion to enforce the cash collateral
8 orders first and then do the travelers motion or vice versa.
9 You can go first on this Mr. Marcus, like the 45G motion,
10 because the pending adversary proceeding and the structure of
11 thing, I think you hopefully have the burden of going forward
12 on these issues.

13 MR. MARCUS: Yes, your Honor. I would suggest that we
14 talk about these.

15 THE COURT: Do you agree to that premise?

16 MR. MARCUS: Yes.

17 THE COURT: And the burden of proof.

18 MR. MARCUS: Certainly the burden of going forward,
19 so I will go forward.

20 THE COURT: That is a gimme, but what about the
21 burden of proof?

22 MR. MARCUS: Well maybe some defenses or allegations
23 that the trustee has made, which the trustee would have the
24 burden.

25 THE COURT: Clearly, certainly on defenses, but we

1 are trying to determine the rest of your security interest. It
2 seems, even though it might be on his motion that is the
3 problem that I am faced with procedurally because you filed.

4 MR. MARCUS: Right, so we accept the burden of proof
5 to make a prima fascia case of our **INAUDIBLE**.

6 THE COURT: And you acknowledge that Mr. Fagone.

7 MR. FAGONE: I do your Honor.

8 THE COURT: Thank you. Now you may go forward.

9 MR. MARCUS: I was going to suggest that we deal
10 first with the motion to enforce cash collateral because I
11 think that is by and large procedural rather than substantive.
12 Then we can address Travelers motion and the 45G after that.

13 On the motion to enforce cash collateral, I think the
14 parties agreed that today would be considered a preliminary
15 hearing. There has been some discovery in that case. Wheeling
16 believes that additional discovery is required. There has been
17 cooperation with the trustee on the initial discovery and with
18 respect to the additional discovery Wheeling would like to
19 reserve it rights to take at least another deposition of Mr.
20 Gardner because there as apparently some confusion in his
21 testimony and document production that they are working on
22 clearing up. But we think we need to..

23 THE COURT: In what regard?

24 MR. MARCUS: Well um and I want to be careful to say
25 that I don't describe any kind of miss wrongdoing on behalf of

1 Mr. Gardner, but it appeared to us that he testified in the 45G
2 hearing that all billings of the so-called integrated rail line
3 were issued...

4 THE COURT: Here before you go beyond this, I want
5 everybody to consider this because now you are getting into my
6 concerns about the law of the case and so forth because we
7 spent a half a day trying a 45G and we had testimony from Mr.
8 Gardner on receivables...

9 MR. MARCUS: That's right.

10 THE COURT: ...and you are about to recite what he
11 said.

12 MR. MARCUS: Right.

13 THE COURT: Quite frankly, I took that evidence at
14 that time and have applied it to the 45G matter. I would be
15 concerned that if all of the sudden we are now going to do
16 discovery and reintroduce evidence on the question of
17 receivables.

18 MR. MARCUS: Frankly, I have the same concern because
19 our issue was that at his subsequent deposition it appeared
20 that he was modifying or changing his testimony. Then there
21 are been further discussions and it appears that the degree of
22 modification is less than might have originally appeared.

23 THE COURT: But isn't that what cross-examination was
24 for once upon on January 23.

25 MR. MARCUS: That's right and Wheeling was perfectly

1 happy to take the position that whatever he said at the hearing
2 was binding. You know, we are satisfied with that testimony,
3 we think it was correct. We are a little confused because there
4 seems to be some backpedaling and then some re-pedaling and
5 again I don't attribute any bad faith on anybody's part. But we
6 don't want to get to the bottom of it one way or the other.
7 Now it may well be that the bottom has already been reached and
8 what they testified to..

9 THE COURT: I tell you with respect to 45G the bottom
10 has been reached.

11 MR. MARCUS: Okay and that may resolve the matter.
12 Because we are happy to rest on his testimony at that hearing,
13 that may resolve it. If it does, then maybe we don't need to
14 take any more depositions that is the issue.

15 THE COURT: Okay. Let's hear from Mr. Fagone on
16 that.

17 MR. FAGONE: Thank you, your Honor. I am not sure
18 what that is, but I will tell you what our..

19 THE COURT: I will tell you what that is so we are all
20 on the same page. One of the issues on the 45G motion was the
21 distinction if any between the Canadian accounts receivable and
22 the American accounts receivable. That evidence was given,
23 argument was given and I have reached a decision based on that
24 evidence and that argument. Are we, is there some effort on
25 the part of the trustee to reopen the account's issue?

1 MR. FAGONE: No, your Honor none.

2 THE COURT: What is the concern?

3 MR. FAGONE: I think I know the specific testimony
4 that Mr. Marcus is referring to. But I am reluctant to go into
5 it in any more details for the very reason that you just
6 mentioned, which is we have reached the bottom of the 45G okay.
7 If we get to the point where there is an evidentiary hearing on
8 the motion to enforce, evidence will be put forward. But I
9 don't think that...

10 THE COURT: I know that may be and I don't know how I
11 will rule on that. But and this is the danger that I have
12 allowed us all to incur. So we may have attempt on another
13 motion on which you are the moving party to bring in more
14 evidence on receivables, which might be different or the same
15 or the same I don't know. We might have an objection from Mr.
16 Marcus. No, no we have already heard all there is to here and
17 that is the law of the case. Is that what where we are heading
18 Mr. Fagone?

19 MR. FAGONE: I don't think so your Honor. Where I
20 think we might be headed is a point where when we get to an
21 evidentiary hearing on the motion to enforce okay, Mr. Marcus
22 will contend that the testimony in the 45G had a particular
23 import or particular consequence. I think we will say that's
24 not what the witness meant, but clearly, the transcript of what
25 he said is what he said. There is no way I change what he said

1 in a hearing that took place in January.

2 THE COURT: All right, we will reserve what we do on
3 those issues if those issues are raised at another time.

4 MR. FAGONE: That is my suggestion. We are perfectly
5 happy to proceed then.

6 THE COURT: I, I want everybody to know that we have
7 already had testimony on accounts receivable.

8 MR. FAGONE: Understood your Honor. With respect to
9 the motion, Mr. Marcus is right. The parties did agree that
10 this morning's hearing would be preliminary in nature, non-
11 evidentiary obviously.

12 THE COURT: With respect to the cash collateral
13 orders.

14 MR. FAGONE: Yes your Honor specifically. Both but
15 yes I am talking now about that one. I think...

16 THE COURT: So both motion, we are not going to have
17 final hearings on either motion today.

18 MR. FAGONE: That depends. The way we envisioned it
19 and perhaps we went astray somewhere. But the way that we
20 envisioned it is that we would have a preliminary non-
21 evidentiary hearing on the motion to enforce so that we could
22 get some guidance from the court about the best way to move it
23 forward in light of all of the procedural interconnectedness.

24 THE COURT: And on Travelers.

25 MR. FAGONE: And on Travelers, what we thought we

1 would do was have legal argument before the court on the
2 question of whether Wheeling has a lien on the money. I don't
3 think there are material facts in dispute that bear on the
4 answer to that question. If we are right, I suspect that ends
5 the Travelers matter. If we are wrong and the court determines
6 that Wheeling has met its burden of establishing an interest,
7 then I think at a later date we would come back with the
8 evidence on the allocation question. In other words..

9 THE COURT: Wait you get two bites at the apple or
10 three or four bites of the apple. How many bites of the same
11 apple do you get?

12 MR. FAGONE: They are bites of different apples, I
13 think. The first apple is there is nothing for him to eat. The
14 second apple is..

15 THE COURT: Wait a minute. So what you would like to
16 do is you would like to demonstrate as a matter of law that he
17 has no security interest in the proceeds of the insurance yes?

18 MR. FAGONE: Yes.

19 THE COURT: Then if you don't establish that then you
20 want to say well I have got some evidence I want to show you.

21 MR. FAGONE: On a different question.

22 THE COURT: On a different question.

23 MR. FAGONE: On the question of the allocation of the
24 money between the two estates. Think of it as..

25 THE COURT: You want to bifurcate, you want a legal

1 determination today for all time and depending on that legal
2 determination you would like to sort of parcel out in a
3 parallel fashion as the parties argue under the 45G motion.

4 MR. FAGONE: Yes, it is exactly. Exactly. Now all
5 to this bifurcating and then moving for summary judgment on
6 liability.

7 THE COURT: Moving for summary judgment in a contested
8 matter that is also an adversary proceeding.

9 MR. FAGONE: It is not also an adversary proceeding.
10 You touch, is an adversary proceeding.

11 THE COURT: The touches.

12 MR. FAGONE: Mr. Marcus created that particular
13 difficulty. There is a little difficulty I am reluctant to say
14 and that is this, in our papers we asserted and we believe that
15 the Trustee has complied with the terms of this court's order
16 on cash collateral. You take that position because some of the
17 receivables belong to Canada. There is a Canadian debtor and
18 there is a Canadian court. So at some point we need to figure
19 out how the Canadian debtor's rights and the travel of the
20 Canadian court are going to be connected to this procedural
21 conundrum that we have got. I think today we ought to try to
22 work that out so we know how we are going to move forward on
23 the motion to enforce after today.

24 THE COURT: I will give you a preview of coming
25 attractions and maybe we, I was frankly stunned by being

1 underwhelmed by the testimony of Mr. Gardner with respect to
2 the delineation of receivables. I was waiting to hear that
3 there was a separate file cabinet or something that was
4 permanently labeled to Canada and that is not the impression
5 that I derived from the evidence. The impression that I derived
6 was that at year-end for tax purposes and in each jurisdiction,
7 they sort of figured out what they figured. But that we needed
8 the money to run the operation so we used the money to run the
9 operation. That was his testimony.

10 MR. FAGONE: That may have been the testimony but
11 that is not all of the events your Honor.

12 THE COURT: I know, but that is all of the evidence
13 that we had with respect to the receivables on that day.

14 MR. FAGONE: I understand that. But that was
15 Wheeling's burden and was what it put on. I guess what I am
16 saying judge there may be other pieces of evidence that bear on
17 this subject...

18 THE COURT: Maybe the thing to do gentlemen and I
19 want you know that I am full prepared today to give you an
20 answer of 45G and I thought until a moment ago I was fully
21 prepared today to give you an answer on the **INAUDIBLE** and you
22 folks would rather have a preliminary hearing on the cash
23 collateral motion. Maybe the thing to do is to put the
24 adversary proceeding on a fast track. Put all of this on hold.
25 Then instead of doing this in the context of the motions, do it

1 all in the form of the adversary proceeding and render a
2 judgment on the various elements of the adversary proceeding.
3 If there is anything that is less **INAUDIBLE**, I will hear that
4 separately. But see what we are doing is we got this lawsuit
5 pending that raises all of these issues and then we have three
6 or four motions covering the same material and you want
7 judgments on some and not judgments on others. You want to go
8 through with the adversary proceeding at another time. Quite
9 frankly, it is confusing.

10 MR. FAGONE: I agree your Honor. But I am not
11 suggesting that we...

12 THE COURT: Well but it is within my authority to,
13 you know, make it happen in a more efficient manner. What is
14 your response to doing that?

15 MR. FAGONE: My response to doing that is that we
16 agree that efficiency is the right goal. I question whether
17 delaying a ruling on the Travelers question is efficient.
18 Because the way I would see it going forward in the manner your
19 Honor suggested, we would have some sort of hearing...

20 THE COURT: Here is my problem. I am going to render
21 findings and conclusions on Travelers, which will have
22 implications on the other pending motions and the adversary
23 proceedings. Then we are going to have a battle on what is or
24 isn't the law of the case. Who had the burden of proof and who
25 gets to go forward again to demonstrate other issues with

1 respect to receivables, etc., etc.

2 MR. FAGONE: I see that your Honor with respect to
3 the motion to enforce and I see it with respect to the
4 allocation question on Travelers, if we ever get there. Where
5 I don't see it is on the legal question of whether Wheeling has
6 a lien at all. That I don't see implicates questions of
7 evidence on bookkeeping or cash management or whatever you want
8 to call it.

9 THE COURT: You want a legal answer today, which will
10 be, the law of the case, okay. In the adversary proceeding and
11 on all motions and for all time on whether or not Travelers has
12 a security interest, I mean Wheeling has a security interest in
13 the insurance proceeds.

14 MR. FAGONE: Yes and that is how the parties agreed
15 to proceed.

16 THE COURT: Mr. Marcus do you agree?

17 MR. MARCUS: Yes.

18 THE COURT: All right, that is what we are going to
19 do and let's do it. So with respect to the order of the day,
20 let's get the cash collateral one out of the way, because that
21 is a preliminary hearing and then we will have the argument on
22 the Travelers. What is it you want to do on the cash
23 collateral?

24 MR. MARCUS: This is what I would suggest your Honor.
25 That we set a hearing date for final hearing on it. That

1 Wheeling would be permitted to complete discovery. Recognizing
2 that it is possible that a ruling that the court may make in
3 the 45G may establish law of the base on all or part of the
4 issues that are involved. But to the extent that Mr. Fagone
5 says well there are things about the testimony that he would
6 like to explain, elaborate on, whatever, okay, we would like to
7 take Mr. Gardner's deposition to get that explanation,
8 elaboration and the like. So my suggestion is that we set a
9 hearing date and finish our discovery and we come back to a
10 motion to enforce cash collateral, which is a different kind of
11 animal than an adversary proceeding in general.

12 THE COURT: Yes, it is indeed, but it does overlap in
13 some respects. All right, April 8 looks like it is going to be
14 a busy day, May 8.

15 MR. MARCUS: That would be fine with me your Honor.

16 MR. FAGONE: That is fine with the trustee your
17 Honor.

18 THE COURT: How long do you anticipate that hearing
19 to be?

20 MR. MARCUS: I would expect that it would be a half a
21 day testimonial.

22 THE COURT: What do we have on either the 7th or the
23 9th?

24 COURT CLERK: In the morning?

25 THE COURT: May. Okay and the 9th is that a Friday.

1 Here is the concern that I have. We are going to need a half a
2 day. I have no idea at this point what else is going to be on
3 the regular hearing list. If that is longer than a half a day,
4 we may not finish on the afternoon of the 8th. Okay, yes.

5 MR. FAGONE: Your Honor that seems like a prudent
6 course of action to us. May 7th is fine and the risk of making
7 this more rather than less complicated, perhaps depending on
8 the outcome of the legal question on the Travelers...

9 THE COURT: We can readjust it and maybe put it on.
10 Let's schedule this for 10:00 a.m., Bangor, Maine, May 7th,
11 evidentiary hearing. I will set aside the remainder of the day
12 and hopefully you won't use all of that. But that is what we
13 will have available. Then if whittles down to something else,
14 we can put it on the general list on the 8th and then you don't
15 have to come in on the 7th? Okay does that work?

16 MR. MARCUS: Yes your Honor it works. I would like to
17 request just for some clarification and I don't know if there
18 is any objection to this. But it is our intention to take Mr.
19 Gardner's deposition again and if there is an objection to that
20 by Mr. Fagone, then maybe, we ought to talk about it now.

21 MR. FAGONE: In general, your Honor there is no
22 objection. But what one..

23 THE COURT: That is a lawyer's answer.

24 MR. FAGONE: It is your Honor and here is why. I
25 would like before we conclude this preliminary hearing for us

1 to deal with two things. One the need for some sort of
2 concrete scheduling order so that we can do our preparations
3 between now and the 7th. We didn't do that last time.

4 THE COURT: I will tell you what I am going to do. I
5 am not going to stand here and negotiate a scheduling order
6 between two grownups. I will give you time to do that a little
7 later this morning and you will come back in and you will read
8 it into the record. We will go forward on the 7th.

9 MR. FAGONE: Perfect.

10 THE COURT: If there is going to be argument on the
11 deposition or other discovery, you can seek whatever protection
12 you need to seek in the normal course and the court will be as
13 available as it can be.

14 MR. FAGONE: Perfect your Honor that is fine that
15 makes good sense.

16 THE COURT: Mr. Marcus.

17 MR. MARCUS: That is fine thank you.

18 MR. FAGONE: The other thing I would like to make
19 sure that we deal with your Honor is how we are going to deal
20 with the issue of the Canadian debtor and the Trustee's
21 position that what Wheeling seeks is in essence a declaration
22 that property belongs to the Canadian debtor. I am not sure we
23 do that and we ought to have some idea how that is going to
24 play between now and the 7th.

25 THE COURT: Maybe we don't have all of the necessary

1 parties. Maybe that is where we begin to start. But you see
2 it is really not that. The issue is does Wheeling's security
3 interest extend to that property and before you get there you
4 have to figure out if that property exists, vis a vis the
5 American debtor.

6 MR. FAGONE: Agreed. But if it doesn't exist vis a
7 vis the American debtor, it has to exist in the Canadian
8 debtor. It can only go one of two places. So if there is a
9 determination that it exists in the U.S. debtor that
10 necessarily means it doesn't belong to the Canadian debtor.
11 There are only one of two places that it can be owned. I agree
12 that we may not have a necessary party and I would like to
13 figure out how we get the necessary parties so we have a final
14 determination that is useful to everyone on the 7th.

15 THE COURT: Mr. Marcus.

16 MR. MARCUS: Yeah let me suggest this. On cash
17 collateral, we are simply seeking to enforce the obligation of
18 this debtor to comply with cash collateral requirements. So
19 the issue is, okay what are the receivables of this debtor?
20 That is all we care about. Now if Canada wants to be heard on
21 that question, then they can file a motion to intervene and
22 whatnot. But this debtor has to..

23 THE COURT: Well they haven't had notice of this. I
24 mean this is a discrete contested matter between these parties
25 and you can't fault them for not intervening in something they

1 are not aware of.

2 MR. MARCUS: I don't fault them for anything, they
3 are not needed. All I am asking this court to do is to
4 identify what other receivables of this debtor, because the
5 code imposes obligations as well as orders of this court. It
6 imposes obligations on this debtor regarding its receivables.
7 Now this debtor can't come into this court and say oh we don't
8 really know what our receivables are until we ask him. Well
9 that doesn't really work under the code.

10 THE COURT: Well I am going to tell both of you as
11 far as the 45G is concerned it is too late because I am already
12 ruling on that as it stands now on the record and come what May
13 we will see what happens in the next round.

14 MR. MARCUS: As I said, your ruling may resolve these
15 kinds of issues. So I am happy to wait for the ruling.

16 THE COURT: So we will take a break for a little
17 while and then you can then propose a scheduling order for
18 discovery briefing or what have you in anticipation of further
19 hearing on the motion to enforce the cash collateral, which is
20 now set for set for 10:00 a.m., May 7th in Bangor, Maine.

21 MR. MARCUS: Thanks.

22 THE COURT: Okay, all right. That brings us to
23 Travelers. Mr. Marcus.

24 MR. MARCUS: Yes, your Honor, thank you.

25 THE COURT: One moment. Mr. Despins.

1 MR. DESPINS: Yes your Honor.

2 THE COURT: I have not invited you to be heard at
3 this point. Perhaps on the mistake that you are observing, I
4 will invite you now, you have heard all of the **INAUDIBLE**. We
5 do have, any input, do you intend to participate or are you
6 here just to see how things are going?

7 MR. DESPINS: Well very limited input your Honor.
8 The Committee supports the Trustee's position on Travelers. But
9 other than that, we don't intend to...

10 THE COURT: You don't intend to actively participate.

11 MR. DESPINS: Correct.

12 THE COURT: Then the record will indicate the
13 committee's position. Go ahead Mr. Marcus.

14 MR. MARCUS: Thank you, your Honor. On behalf of
15 Wheeling and Lake Erie Railroad Company, I am pleased to accept
16 the burden to establish the prima fascia rights of Wheeling in
17 and to what we have been calling the settlement payment. The
18 settlement payment is a fund of 3.8 million. A portion of it
19 is held by the debtor and a portion of it held by MMA Canada in
20 all orders of both Canadian court and this court the funds are
21 held in escrow pending further order of the court and the
22 issue...

23 THE COURT: Further order of this court or both
24 courts?

25 MR. MARCUS: Well both courts to the extent that the

1 Canadian subject to further order of the Canadian court. The
2 court may recall that the 3.8 million dollars were split. Part
3 was dispersed to the Canadian company, part was dispersed
4 Maine, the U.S. debtor and the agreement of all parties is that
5 the money is being held pending adjudications of the issues
6 that are now before the court and establishment of the rights
7 of Wheeling. So we are here today to talk about...

8 THE COURT: Is there a pending proceeding in the
9 Canadian court?

10 MR. MARCUS: I guess I wouldn't say there is a
11 pending proceeding, other than the order of the Canadian court
12 that says two things: one is the money is held in trust and
13 two is this order is conditioned upon entry of a similar order
14 by the U.S. Bankruptcy Court. So there is at least
15 coordination, if not, simultaneous proceedings. In addition,
16 the order that court signed yesterday, establishing this
17 process says basically, as Mr. Fagone reported, that the
18 initial determination will be whether Wheeling has a security
19 interest in at least the debtor's share of the funds. If the
20 answer is, no we are done. If the answer is yes, Wheeling has
21 a security interest in at least the debtor's share of the
22 funds, whatever that share might be, whether it is a dollar or
23 three million dollars then we go forward. The going forward
24 would include a joint hearing with Justice...

25 THE COURT: So I am not being asked today to

1 determine assets of the American state or assets of the
2 Canadian state, I am just being asked to determine the extent
3 of your security interest in 3.8 million dollars.

4 MR. MARCUS: Wheeling's security interest in the
5 debtor's interest in that fund.

6 THE COURT: Whatever the debtor's interest may be, to
7 be determined at a later time.

8 MR. MARCUS: That's right. The debtor has claimed its
9 interest is about 1.3 million dollars. Wheeling doesn't
10 acquiesce in that. Bur for the purpose of this hearing, we
11 can say all right, the debtor claims an interest of 1.3 million
12 dollars in funds. Wheeling claims that the amount or such
13 other amount as may be established is subject to its security
14 interest.

15 So the facts will allow the court to adjudicate the
16 matter as Mr. Fagone and I agree are not indiscriminate they
17 could be stipulated. The first fact is that Wheeling, the
18 debtor, the Canadian entity and all of the other MMA affiliates
19 or parties to a security agreement as dated June 15, 2009. The
20 security agreement secures a line of credit with a maximum
21 amount of six million dollars and on the date of the filing in
22 the debtor's case...

23 THE COURT: And this debtor and the Canadian debtor
24 are debtors under the secured...

25 MR. MARCUS: They are co-obligors under that

1 agreement. On the date of the filing, the full amount of six
2 million dollars was outstanding. Since the date of filing,
3 there has been some repayments. But a substantial portion of
4 the six million dollars remains outstanding.

5 THE COURT: Would I be correct in using a round
6 number of one million satisfied and five million outstanding.

7 MR. MARCUS: I think it may have been more than a
8 million has been satisfied.

9 THE COURT: That was where we were a month ago, so
10 there have been some changes?

11 MR. MARCUS: There have been some disbursements since
12 then and there is a \$200,000 escrow account. But I don't think
13 it is more than a million and a half dollars your Honor. So it
14 is clearly a significant amount outstanding and that doesn't
15 count any accrued interest.

16 THE COURT: Would the parties agree for the purposes
17 of this hearing that I can take this in fact that the
18 outstanding balance is five million plus or minus. Is that
19 round enough, close enough?

20 MR. MARCUS: I think that is satisfactory for purpose
21 of this hearing, yes Judge.

22 THE COURT: Thank you.

23 MR. MARCUS: The security unit was perfected by the
24 timing filing of the UCC1 financing statement with the Delaware
25 Secretary of State and that is the proper place for filing as

1 to the debtor because the debtor is a Delaware corporation.
2 Now the security agreement grants Wheeling a security interest
3 in among other things all accounts, all payment intangibles and
4 all other rights to payment of the debtor and its affiliates.
5 The security agreement incorporates Maine law including the
6 definitions under the UCC, to the extent that the UCC is
7 applicable.

8 Now among other assets of the debtor as of the date
9 of filing was an insurance policy issued by Travelers
10 Insurance. That insurance policy provided a variety of
11 coverages, one of which was called business interruption
12 coverage. Basically as the court I am sure understands that
13 coverage provides protection for a company if its business is
14 interrupted because of a casualty of some sort. Under the
15 business interruption coverage, the insurance company will pay
16 the formula is to pay net profits plus expenses incurred plus
17 extraordinary expenses for what is called the restoration
18 period.

19 So the way it works under the policy is there is an
20 accident, operations are disrupted for a period of time and
21 just for discussion sake, let's say it is disrupted for six
22 months. What the policy says is during that six month period
23 the insurer will pay you one the net profits you would have
24 earned during that period, if any, plus we will pay you the
25 expenses that you have during that period so that doesn't

1 impinge on your net profits. Thirdly, we will pay you what is
2 called extraordinary expenses. These would be things that you
3 would have to incur that you wouldn't have had to incur but for
4 the accident.

5 So there was such a policy on the date of filing and
6 indeed prior to the date of filing, about a month prior as the
7 court knows, there was a terrible accident in Canada. And that
8 accident at that time then gave rise to the business
9 interruption plan because the business was severely
10 interrupted, as I am sure the court is aware. The debtor and
11 Travelers undertook a negotiation about what amount should be
12 paid on account of the business interruption loss. Travelers
13 has its defenses to payment, debtor has its arguments and there
14 was a final agreement with Travelers that said we will pay 3.8
15 million dollars. The debtor will accept a total of 3.8 million
16 dollars for the business interruption loss.

17 Now Travelers didn't have any stake in how that was
18 allocated between Maine and Canada. But the Maine company and
19 the Canadian affiliate agreed upon an allocation, not before
20 the court, but just the court will have a picture. Those facts
21 bring us here today because the 3.8 million dollars is in the
22 bank. There is no question that it is payment under the
23 business interruption coverage, under a policy of insurance
24 that was issued prepetition as to a casualty event that
25 occurred prepetition. Those facts are not disputed.

1 So the question now before the court is whether or
2 not Wheeling has a security interest in that fund of money or
3 the interest of the debtor in the so-called settlement payment.

4 THE COURT: It is not or, it is specifically whether
5 it has a security interest in the debtor's interest.

6 MR. MARCUS: Yes, correct. In the settlement, payment
7 and I believe the answer is yes. This is a situation, a fairly
8 unusual in this court where we have to look at both common law
9 and the Maine UCC to assess **INAUDIBLE** for security interest.
10 It is unusual because the Maine UCC covers most, if not all
11 types of property, personal property as collateral and there
12 are only a few exceptions. However, insurance policies are one
13 of the exceptions of coverage under the UCC. So the question
14 becomes well is this lien covered under the UCC or, if not, if
15 not..

16 THE COURT: What is the exception? Is it coverage,
17 is it assignment of policy, is it proceeds, what is the
18 exception?

19 MR. MARCUS: That is the big question.

20 THE COURT: It is isn't it.

21 MR. MARCUS: The way it is articulated by statute and
22 the UCC the exception for an insurance policy or a claim under
23 insurance policy those are excluded under the UCC.

24 THE COURT: Okay.

25 MR. MARCUS: Expressly. Now what makes the case an

1 interesting case here is that...

2 THE COURT: Is that you have 1102, which also suggests
3 that some component of insurance may fall within the definition
4 of accounts.

5 MR. MARCUS: That's correct and this is what makes it
6 interesting because there is a third component of this
7 insurance situation that we believe does come under the UCC and
8 that is a payment. So you have a policy, you have a loss. You
9 make your claim. So far, the secured creditor has nothing to
10 say. But ah ha the claim gets resolved and now a check is
11 written. We say it is at that stage where UCC now comes into
12 effect with respect to the payment process. That money that the
13 insurance company becomes obligated to pay the insured.

14 Now what I would like to do with the court's
15 permission is to talk about common law security interest first
16 and circle back to the UCC.

17 THE COURT: I just want you to review for my benefit
18 your understanding of the law, of the specificity of the UCC
19 exception under Maine UCC.

20 MR. MARCUS: Well let me, let's talk about the UCC.
21 So we start with the proposition that the UCC excludes from its
22 coverage...

23 THE COURT: Policies.

24 MR. MARCUS: A lien and a policy, a lien and a claim
25 under a policy. Now I maintain that there was a third category,

1 it is not just me maintaining it. There are supports for this.
2 There is a third category.

3 THE COURT: Maybe a fourth and a fifth. But there
4 are only two that are excluded.

5 MR. MARCUS: Correct and the category that is
6 relevant here that is not excluded is payment. So you have a
7 policy, you have a loss, you have claim, no security
8 implication. But once the check is written then the UCC
9 applies. Now I think that is mandated by two provisions of the
10 current version of the UCC one or the other. First is the
11 definition of account. In 2000, the year 2000 the UCC was
12 amended. Among the amendments was an amendment to the
13 definition of account.

14 Now but for the exclusion this would be an account,
15 because account is simply a right to payment whether or not
16 earned by performance. The definition of account is very
17 broad. It is only the insurance exclusion that is giving us
18 any pause. But then that was changed in 2000 to say that an
19 account includes a payment for an insurance policy, which we
20 believe means that payments that arise under insurance policies
21 are also now considered accounts.

22 THE COURT: How is that at odds with the excluded?

23 MR. MARCUS: Well I maintain that it is not at odds.

24 THE COURT: But you were eluding that some might
25 think but that is not your position.

1 MR. MARCUS: I don't think that any.

2 THE COURT: I see that it is quite possible that I
3 understand Mr. Fagone's position but I also understand your
4 position that there is really no ambiguity or contradiction in
5 the law.

6 MR. MARCUS: I don't believe there is. Prior to the
7 2000 amendments, there was some ambiguity because some cases
8 said well even the payment under the policy is not covered.
9 But a number of cases and we cited these in our memorandum well
10 actually they are covered.

11 THE COURT: Then you have the amendment, which may
12 have addressed that ambiguity as a consequence of those cases.
13 Do you have any information from the reporters on that issue?

14 MR. MARCUS: I wish I could say that we did. But we
15 have this. This is what we have on that point and let me just
16 cover a subsidiary point and then I will answer directly the
17 question. There is another change that was made in the code in
18 2000 and that was for establish a category called payment
19 intangible, the category of collateral. A payment intangible
20 is any payment on a contract and the definition doesn't
21 distinguish between what kinds of contracts. It is any payment
22 that arises under a contract. It doesn't say except insurance
23 contracts or except this contract or except that contract. It
24 just says a payment under contract.

25 Now get back to your question, how do I know that

1 this meant to be pickup insurance proceeds? Well I don't have
2 a case on it since the amendments, but what I do have cases and
3 scholarly commentary that relate to a related area, an
4 analogous area. That is real estate contracts. Now we all know
5 that the UCC does not cover transfer of interest in real
6 estate. It doesn't cover mortgage, it doesn't cover an
7 easement or any kind of transfer in real estate. But what the
8 cases have shown since the 2000 amendment and what the
9 commentary, the scholarly commentary has shown is that if there
10 is a contract that involves real estate and results in an
11 obligation to obtain money, the obligation to pay money is
12 under the code. So for example...

13 THE COURT: A purchase and sales agreement.

14 MR. MARCUS: A purchase and sale agreement; I agreed
15 to buy your house for \$200,000. The seller's accepts. The
16 seller's right to receive that \$200,000 is a payment intangible
17 for an account that is covered by the UCC. Again, we cited the
18 details on the basis and scholarly authorities so have said.
19 Now it is difficult to make any distinction between that and
20 the insurance contracts because like real estate insurance
21 policies are an excluded asset, okay we accept that. But if
22 you have a contract that says, you pay money on accounts...

23 THE COURT: I see the analogy. Whether or not it is
24 complete, I have some difficulty, but I see the analogy. In the
25 real estate exclusion, the UCC was never intended to

1 incorporate real property interests, it will dirt. Similarly,
2 insurance has been excluded because both real property interest
3 and insurance have a body of law as old as time. The UCC was
4 meant to deal with commercial matters beyond those two areas
5 and other excluded areas. The difference is that insurance
6 proceeds are closer to contract law and closer to commercial
7 law than perhaps real estate. That may even help you.

8 MR. MARCUS: I think it helps in the sense, your
9 Honor. It would make sense for the court to rule that payment
10 under a policy is part of a UCC collateral package. Why does
11 that make sense? Because the common law treatment is murky,
12 varies by state and what you would do is you would bring under
13 coverage of the code what is considered universally to be a
14 commercial asset, which is a right to payment of money.
15 Debtors, lenders are constantly trading and dealing with rights
16 to payment of money. That is kind of the essence of collateral.
17 It is shown by this agreement. It makes all of the sense in the
18 world to bring that under the coverage of the UCC, which is
19 exactly what I think they were doing with the 2000 amendments,
20 when they set up the term payment intangible. So look, you got
21 a right to payment, where don't care where it comes, it comes
22 from real estate, it comes from the moon, it comes from
23 insurance. Once it is a right to payment of money, then we are
24 going to bring it into the code, because it makes sense to do
25 that.

1 THE COURT: It can be done without ever capturing the
2 policy itself or the claim itself.

3 MR. MARCUS: That's correct, that's correct. So on
4 the UCC side we maintain that by virtue of the amendments in
5 2000, of course, one might say that even without the amendments
6 we would be covered because there were certain cases that said
7 covers the payment in the policy anyway. But whatever one views
8 about the pre-2000 cases, whatever ones views are about that,
9 clearly at this time, at this stage, the payment rights that
10 arise under insurance contracts are governed by the UCC. Once
11 you have determined that they are governed by the UCC, there is
12 no question that Wheeling has a perfected security interest in
13 that payment right.

14 We have gone over the agreement according filing
15 text, it has got all, it has got everything that you would have
16 to do under the UCC to perfect an interest in that payment
17 right and we maintain that it is covered under the UCC and
18 should be so perfected. Now...

19 THE COURT: Including a provision in the UCC that
20 describes it as an account **INAUDIBLE**.

21 MR. MARCUS: Correct, correct. Once you cross that
22 bridge, which I think you must cross because there is no
23 commercial sense believing this category of assets, the right
24 to payment of money and outside and the hindrance, when that is
25 so at odds with commercial practice.

1 Now if, nevertheless you are of the view, one of the
2 views that it is governed by common law, we believe you come to
3 the same outcome. We have gone at length and hope the court
4 found it helpful to review common law on assignments of payment
5 rights for securities. Again, we are not talking about
6 assigning a policy, we are not talking about assigning claims.
7 We are talking about assignment of a payment right under a
8 contract.

9 It was interesting for us to learn because we so
10 rarely deal in this that Maine has a long history of
11 recognizing these assumptions. We cited cases that go back to
12 the 1800's wherein Maine courts recognized that there can be an
13 assignment for payment right for security. Then, of course, the
14 more modern embodiment of that is in the restatement. We may
15 let practitioners know that the Maine Law Court has on many,
16 many occasions endorsed the restatement of the contracts, has
17 adopted it. It is a statement of the law that we know finds
18 favor in our Law Court.

19 So when you look at the Maine cases, albeit some of
20 them are old and you look at the way Maine treats the
21 restatement and look what the restatement says, it is pretty
22 clear that under the common law A could assign to B as
23 collateral security the right to payment. There is no filing
24 requirement. There is no publication requirement. It is a valid
25 contract and indeed cases in the restatement go so far as to

1 say...

2 THE COURT: Do any of those cases say that it is
3 valid beyond A and B?

4 MR. MARCUS: Yes.

5 THE COURT: With respect to an intervening Trustee or
6 a lienholder or some such party in interest.

7 MR. MARCUS: Yes your Honor that was really the next
8 statement that I was going to make. Both restatement and the
9 cases we cited said that the lien, that common law lien is
10 ahead of the rights of a lien creditor, judgment creditor.

11 THE COURT: Including a BFP or trustee under 544.

12 MR. MARCUS: I don't have a case that articulates the
13 words including a Trustee.

14 THE COURT: Do you have the words including any
15 status that the trustee achieves upon his appointment in the
16 filing of the case under 544.

17 MR. MARCUS: I think I do because under 544 there are
18 two statuses that the Trustee gets. One is that he gets the
19 rights of a lien creditor. We cited the language that makes it
20 explicit that the common law assignment rights are senior to a
21 lien creditor. So check that box off. Now the other status
22 that a Trustee gets is that of a bona fide purchaser of real
23 estate. That status do them on any good on this particular
24 problem. So I don't think that status is relevant to our
25 consideration.

1 THE COURT: Which points to the distinction that I
2 made earlier between, as real estate means something else.

3 MR. MARCUS: So where it counts of lien creditor
4 status, the Trustee does not to be the judgment lien creditor,
5 and under Maine law the common law assignment does take
6 priority over a lien creditor. So we believe that Wheeling is
7 perfected even as a matter of common law by virtue of the fact
8 that it has a clear contract granting these rights and that is
9 really the only requirement that there be a contractual grant
10 and there is little doubt that Wheeling satisfies the
11 contractual requirements. In our view, there is little doubt
12 that old Maine case law as well as the more modern articulation
13 in the statement fully supports validity of Wheeling's security
14 assignment. So on that front we believe that Wheeling prevails
15 as well.

16 So in summary, to the extent that the debtor has an
17 interest in the insurance proceeds and the debtor claims an
18 interest as an estate, Wheeling believes has an effective..

19 THE COURT: I think the only doubt is that it is not
20 between the debtor and other related entities as to the extent
21 of the debtor's interest. It is not that the debtor doesn't
22 lack, it lacks an interest for any, everybody would concede
23 that the debtor has an interest to the extent that it has
24 **INAUDIBLE**. We are only talking about extent.

25 MR. MARCUS: And extent is beyond the intent today.

1 So given that the debtor has an interest, our intention is and
2 we believe that this well supported that both under common law
3 and under the UCC Wheeling has a valid effective and
4 enforceable lien in settlement payment to the extent to the
5 debtor's interest.

6 THE COURT: Thank you.

7 MR. MARCUS: Thank you.

8 THE COURT: Mr. Fagone. Yes, go ahead please, sorry
9 for the interruption.

10 MR. FAGONE: Not at all. Thank you, your Honor on
11 behalf of the Trustee. We see things differently and I will try
12 to go through as logically as I can because some of these
13 issues kind of turn around on themselves and it is a bit
14 circular. I will do my best to be methodical and logical.

15 I start at the beginning your Honor, the security
16 agreement does not provide Wheeling with a security interest in
17 insurance policies in general or this policy in particular.
18 Those words just are not there. They do not exist in the
19 security agreement.

20 THE COURT: I, I forgive the interruption. But I
21 don't think that Wheeling's argument rests in any way on the
22 idea that the insurance policies were covered?

23 MR. FAGONE: It doesn't because it couldn't make that
24 argument. Right, okay, I guess

25 THE COURT: So you win on that one.

1 MR. FAGONE: I do and the point that I want to make
2 there is that it would have been very easy for Wheeling to
3 obtain a security interest in this policy. It didn't do that.
4 Instead, it resorts to those arguments that Mr. Marcus has made
5 here this morning, which I will talk about as I progress. But
6 I think it is important to note at the beginning that this
7 isn't some unique commercial beast, it is an insurance policy.
8 There was a way to get a lien on it and Wheeling didn't do
9 that. Okay that is point one.

10 Only if you find that there is a security interest in
11 the policy do you then need to move onto the next part.

12 THE COURT: That is where you and Mr. Marcus part.
13 Mr. Marcus' entire argument, we are not talking about policy
14 and policy, we are talking about what exists when there is a
15 right to payment. It may be that right must be established
16 either by contract, or other agreement or judgment. But the
17 right is distinct from the policy or the claim. His position
18 is that if he has a security interest at all, it is simply on
19 the basis of a right **INAUDIBLE** unrelated to the insurance.

20 MR. FAGONE: Your Honor, let me see if I can try to
21 crystalize what I think you just said by citing something from
22 Wheeling's brief and something Mr. Marcus said in his remarks
23 that bears emphasis. He said that there are three categories:
24 policy, right to payment and some third category.

25 THE COURT: He as paraphrasing the statute. He says

1 saying that there is a specific statutory exclusion. I think it
2 is under 1109 somebody check that for me.

3 MR. FAGONE: It is I am going to get there.

4 THE COURT: Okay and that statutory exclusion is with
5 two aspects of insurance. One the policy itself and two a
6 claim underneath that policy. Those are the specific
7 exclusions mentioned by Mr. Marcus. Is that correct Mr.
8 Marcus?

9 MR. FAGONE: Yes it is.

10 THE COURT: What Mr. Marcus was saying is that there
11 is a third feature that he wanted to talk about and at which
12 point I interrupted him and said or many, more features, but
13 you want to talk about this one. He is not suggesting that
14 there is some third aspect. But all I am telling you that based
15 on the 1109 there are two aspects, which are facially excluded.

16 MR. FAGONE: I agree Judge, I am with you, and I am
17 with you.

18 THE COURT: All right.

19 MR. FAGONE: Okay, so he is paraphrasing and I think
20 precision is important here.

21 THE COURT: So why don't you tell us precisely what
22 1102 says, I gave him an opportunity, I will give you an
23 opportunity.

24 MR. FAGONE: I am going to read right from it judge.

25 THE COURT: I going to read..

1 MR. FAGONE: From the uniform version of Article 9, I
2 don't believe that there are non-uniform changes to Maine's
3 statute. I am reading from 1109(D)8, which I suspect is 4H
4 under Maine's statute because of the way...

5 THE COURT: That is correct.

6 MR. FAGONE: So "a transfer of an interest in or an
7 assignment of a claim under a policy of insurance" and then
8 there is some other language. But that bears emphasis. Let me
9 break it into two. A transfer of an interest in a policy that
10 is excluded. A transfer of an, I am sorry, an assignment of a
11 claim under a policy is excluded. Now let's look at Mr.
12 Marcus' brief.

13 THE COURT: Hold on.

14 MR. FAGONE: Okay.

15 THE COURT: Okay, I just wanted to reread the
16 exclusions from the exclusions okay, which do not apply and you
17 would agree to that and you would agree to that. Okay go ahead.

18 MR. FAGONE: I don't think that they apply directly,
19 but I will get to proceeds later.

20 THE COURT: The health insurer?

21 MR. FAGONE: Proceeds under 9315 and 9322. Mr.
22 Marcus' brief at page 4 okay. He says, I am going to read this
23 quote because it is important Wheeling believes this exclusion,
24 referring to that does not prevent the grant of an Article 9
25 security interest in a right to payment that arises under

1 insurance policy because such rights to payment are legally
2 distinct from the policy itself. Okay, maybe. And legal and I
3 am interjecting some words here. And legally distinct from
4 claims that can be made under the policy. How is a right to
5 payment under a policy meaningful different than a claim under
6 a policy. That is what a claim under a policy is. A right to
7 payment.

8 THE COURT: No, it is not. I am going to give you my
9 impression as to why that is not so. Then I will hear from
10 you. A claim remains to be determined. A right is determined.

11 MR. FAGONE: Then I win.

12 THE COURT: A claim may become a right, but a claim is
13 not a right, it is a claim.

14 MR. FAGONE: In bankruptcy **INAUDIBLE** yes. But even
15 if that were the case here, I win because there was no right to
16 payment. Mr. Marcus conceded this. There was no right to
17 payment on the, there was no claim rather. His third bucket is
18 claim. There was no claim on the petition date. What he said
19 was Travelers wrote the check. When they wrote the check...

20 THE COURT: Hold on, because now we are really
21 getting where there is a meaningful divergence and this has to
22 do with the calendar and the clock more than anything else. If
23 theoretically, Mr. Marcus is correct and a right to payment is
24 distinct from a claim and a claim is excluded. A right of
25 payment is distinct from the policy and the policy is excluded.

1 When did the right to payment arise? Did it arise at such a
2 time where it would be part of the pre or post filing
3 collateral of Wheeling under its security agreement.

4 MR. FAGONE: I agree your Honor with that construct
5 and I think if you buy it and I am not entirely sure that the
6 law admits, but if you buy it then the entitlement to money
7 occurred post-petition when Travelers wrote the check. Mr.
8 Marcus said in his recitation of the facts that there was an
9 accident prepetition that importantly Travelers had defenses to
10 coverage that it raised and a check was written post-petition.
11 Those are important facts that I don't think are dispute. If
12 you buy that one bucket, two bucket, three bucket construct, we
13 are in bucket three.

14 THE COURT: Well...

15 MR. FAGONE: Post petition we are in bucket three.

16 THE COURT: Okay, which one do I kick.

17 MR. FAGONE: Pardon.

18 THE COURT: Which one do I kick.

19 MR. FAGONE: Which one do you kick, none I hope
20 Judge. So let me come back because I think perhaps ahead of
21 myself. So...

22 THE COURT: So you are saying you have two large
23 categories of **INAUDIBLE** here. One is exclusion and the second
24 large category is even if exclusion doesn't work for you, even
25 if there is a possibility of collateral interest under the UCC

1 and/or the common law for a right that the right arose after
2 bankruptcy and that gives you superior rights to the right.

3 MR. FAGONE: Essentially.

4 THE COURT: Essentially.

5 MR. FAGONE: Okay let me come back. So Mr. Marcus'
6 client contends that its security interest in accounts gives it
7 a security interest in this settlement. That is the core
8 contention. We say the proceeds of an insurance policy, the
9 money that comes from the insurer, forget about the timing
10 question for a minute. It is important, but just move it aside.
11 We say that is proceeds of a creditor's collateral if only one
12 of two things is true. One the creditor has a security
13 agreement in the insurance policy. We don't think that happens.

14 THE COURT: I understand. You are repeating
15 yourself. We are already there. I understand what you are
16 saying is that he doesn't have insurance coverage, he doesn't
17 have claim to have insurance covered and, therefore, even the
18 right to payment under a common law or under the UCC is
19 excluded from coverage. That is a coverage question under the
20 security agreement. I understand your argument.

21 MR. FAGONE: It is more than that judge.

22 THE COURT: What is it?

23 MR. FAGONE: Because there is a proceeds window that
24 we have glossed over in 109G right.

25 THE COURT: Yes.

1 MR. FAGONE: I don't think Wheeling gets within that
2 window because business interruption coverage is not proceeds
3 of its account.

4 THE COURT: He is not arguing that it is.

5 MR. FAGONE: I think that he has.

6 THE COURT: Well maybe he has, but the argument that
7 he rested on this morning had nothing to do with proceeds.

8 MR. FAGONE: Okay to the extent that Wheeling is
9 making that argument, we cited cases in our brief that stated
10 to the idea that insurance is proceeds of collateral only when
11 it is driven, in other words the insurance..

12 THE COURT: I understand that, which means that if
13 you have property coverage and the computer of which you are
14 standing is destroyed or stolen and you might have a security
15 interest in the proceeds if you had a security interest in the
16 proceeding.

17 MR. FAGONE: Exactly judge, exactly.

18 THE COURT: You are saying that this is the same or
19 analogous.

20 MR. FAGONE: I am saying that the case, I am saying
21 that it is not the same, okay it is very, very different and
22 the case that Mr. Marcus cited in his brief the MNC..

23 THE COURT: You are saying to be covered it would
24 have to the same.

25 MR. FAGONE: Correct. And the case they that they

1 rely on the MNC case, is distinguishable in that the secured
2 creditor there had a blanket lien on everything. Wheeling does
3 by its admission does not have blanket.

4 THE COURT: But this insurance was not to replace the
5 computer.

6 MR. FAGONE: It was not the accounts receivable
7 either.

8 THE COURT: That's correct. Mr. Marcus would
9 stipulate that wouldn't you Mr. Marcus?

10 MR. MARCUS: No, I wouldn't say that it replaces
11 accounts receivable. I would not say that.

12 THE COURT: You would not say that it was to replace
13 accounts receivable.

14 MR. MARCUS: Correct.

15 THE COURT: You would stipulate that it is not.

16 MR. MARCUS: Yes.

17 THE COURT: Thank you. So his approach is very, very
18 narrow, very surgical Mr. Fagone. Yours is a lot broader. He
19 is saying that rights to payment of insurance are collateral
20 under the UCC and the common law. You are saying no because
21 there was no primary interest in the policy itself.

22 MR. FAGONE: I am not aware of any case law at all
23 that suggests that rights to payment under insurance policy are
24 collateral within the UCC. It doesn't exist.

25 THE COURT: We may not need a case because if you take

1 a look at...

2 MR. FAGONE: 1102.

3 THE COURT: 91102(2) and I "account except as used in
4 an account into right payment of a monetary obligation, whether
5 or not earned or performed, earned by performance, I go down to
6 C for a policy of insurance issued or to be issued."

7 MR. FAGONE: Agreed that doesn't apply here.

8 THE COURT: Okay tell me how it doesn't?

9 MR. FAGONE: Because, and we cited this discussion in
10 footnote one in page 11 of our brief. 1102 is the inclusion of
11 those rights, which are limited to four a policy of insurance
12 issued or to be issued. It is on the other side of the coin.
13 It is on the insurance company or the broker side. So if a
14 broker sells a policy and has a right to collect a premium
15 because the policy was issued, the broker can then use that
16 revenue stream to go finance its business. We cited case law
17 that Jan v. Cornerstone case the Seaburg and Associates case.
18 That is why that is there. It is not there to affect a
19 wholesale undoing of the exclusion in 109. It just doesn't do
20 that.

21 Okay, so I understand 1102 is there, but I don't
22 think it operates the way Mr. Marcus claims it does. It is a
23 different side of the coin.

24 Now he talked a lot of about the amendments and he
25 talked about real estate being covered by Article 9. I think

1 in your colloquy with him..

2 THE COURT: Not real estate being provided by Article
3 9, but rights to payment arising in the real estate..

4 MR. FAGONE: Let me tell you what that involves and
5 the revisions to Article 9 in 2000 made this very clear because
6 there was some uncertainty before. Comment 7, the official
7 comment 7 to revise 109 talks about this. What happened, there
8 was some uncertainty before 2000 before the following set of
9 facts. I loaned some money to Mara, she gives me a promissory
10 note. She grants a mortgage on her real estate. She grants me
11 a mortgage on her real estate to secure her obligations
12 evidence by the note. Now I am the holder of the note and I
13 hold the mortgage. I go and I borrow money from George and I
14 give him a lien on my interest in the note. There was some
15 question about whether the lien I granted to George captured my
16 rights as a mortgagee.

17 THE COURT: This is the securitization issue.

18 MR. FAGONE: Yes, your Honor it is exactly right. That
19 is the extent to which real estate applies. It does not mean
20 that modification does not in any way, shape or form mean that
21 exclusions to **INAUDIBLE** somehow are washed away by the
22 expansion of the definition account. That is a lot..

23 THE COURT: What would you say to this? That you sell
24 a piece of real estate tomorrow. She gives you \$100 and is that
25 \$100 covered by the UCC?

1 MR. FAGONE: Where do I put it? Do I put it in the
2 bank account? If I put it in the bank account, the answer is
3 yes, likely because now I have a deposit account. Deposit
4 accounts are covered.

5 THE COURT: If you put it in your mattress?

6 MR. FAGONE: If I put it, in my mattress, it is now
7 money and I don't believe, I am not sure about that judge that
8 is a good question.

9 THE COURT: What if she doesn't pay you?

10 MR. FAGONE: Now.

11 THE COURT: She is just not going to pay you. You get
12 a judgment against her and now you have a right to a payment of
13 \$100.

14 MR. FAGONE: A judgment I believe now becomes covered
15 by Article 9, although I am not sure about that.

16 THE COURT: If you threaten to take her to court and
17 she doesn't want to pay lawyers and she said I will, I won't
18 give you the \$100 but I will give the right to payment of \$50
19 is that covered by the UCC?

20 MR. FAGONE: If we settle in essence and I have a
21 right to payment?

22 THE COURT: Yup.

23 MR. FAGONE: In other words, the question is the
24 fundamental character...

25 THE COURT: The question is the same as the facts that

1 we have here.

2 MR. FAGONE: Okay, maybe I don't think so, but again,
3 I am not sure you need to get though because of the timing
4 issues.

5 THE COURT: We are getting warm.

6 MR. FAGONE: Now Mr. Marcus on the timing issue. I
7 guess on the real estate issue. He cites the Notollo case. It
8 is a case from the Southern District of New York, a bankruptcy
9 case. That was an unusual case and in that case, what happened
10 was there was some real estate. The real estate, the parties
11 believed the real estate was owned by some individuals. Those
12 individuals filed for Chapter 7 bankruptcy and their Trustee
13 sold the real estate. He entered into a contract, he closed on
14 the contract. He got the money. The money was sitting in an
15 account and then the Chapter 7 Trustee for the individuals said
16 I am going to make a distribution. The secured creditor of
17 those individual's entity, the company they owned, showed up
18 and said wait a minute that real estate was owned by my
19 borrower, which gave me a blanket lien, blanket UCC lien and,
20 therefore, I have the right to that money. I have a right to
21 that money, because I have a right to payment.

22 So what did the Chapter 7 Trustee do in response to
23 that, he filed the entity into its own bankruptcy and brought
24 an adversary challenging the secured party's lien. What the
25 court said that it was, yup the secured party wins. The

1 secured party wins because everything happened prepetition. The
2 real estate was sold, the closing occurred, the money was in
3 the account and in the unusual facts of this case, given the
4 way 552 works, the secured party won. That is in total that is
5 the holding of the case. Obviously not binding on this court.
6 The dicta in the case says it would be a very different result
7 under 552 if the right to payment were created post petition.
8 That is exactly what happened here. The right to payment is
9 created post petition when Travelers agreed..

10 THE COURT: Let me put it another way. There was no
11 policy unless the security agreement and a claim, which may
12 have existed pre-filing would be excluded from the UCC.

13 MR. FAGONE: Exactly Judge.

14 THE COURT: The right to payment was established by
15 consent on the Trustee's watch.

16 MR. FAGONE: Exactly your Honor. Now we are getting
17 closer to case law that I think does apply here and I like to
18 point the court's attention to the Big Squaw Mountain case that
19 is cited in Wheeling's memorandum and it is cited in our
20 memorandum. That was a case again I don't want you to bore you
21 with details, but I think they are important. Big Squaw
22 Mountain was a case where an involuntary petition was filed
23 against the debtor. After the involuntary was filed and before
24 the entry of an order for relief, an insurance policy was
25 cancelled. So commencement of case, insurance policy cancelled,

1 refund paid and an order for relief entered. The issue in the
2 case was, does the premium finance company have a lien on
3 unearned premiums that were refunded. That was the issue in Big
4 Squaw Mountain. What the court said there was, if as of the
5 commencement of the case and that case it was the filing of the
6 involuntary. In our case, it was the filing of the voluntary
7 petition. If as of the commencement of the case, the estate
8 nearly has a right to payment under insurance policy that right
9 is excluded from Article 9 of the UCC. That was Big Squaw
10 Mountain that was the holding of the Big Squaw. Nothing has
11 changed in the UCC...

12 THE COURT: Well I don't know about that. That was
13 before 2000.

14 MR. FAGONE: Yes but the exclusion is the same.

15 THE COURT: Okay, I will take another look at the
16 case. As you pose it here, I am not getting your point.

17 MR. FAGONE: Sure well take a look judge when you do
18 at age 836 of Squaw Mountain, I think it was Judge Haines.

19 THE COURT: It wasn't me.

20 MR. FAGONE: The Honorable James B. Haines, Jr.
21 writing for the court said "at the critical point of inquiry,
22 Al that was the premium finance company, the secured creditors
23 rights as an assignee of unearned premiums constituted a claim
24 in or under a policy of insurance and, therefore, excluded
25 under the UCC's coverage by 9104G. So I think the in or under

1 a policy of insurance language has been the same. I don't
2 think that changed.

3 THE COURT: I am still not catching how that is
4 applicable in this instance.

5 MR. FAGONE: But just like the premium, just like the
6 debtor right to an unearned premium, to a refund of unearned
7 premium on the petition date in Big Squaw was contingent, this
8 debtor's right to a payment under the Traveler's policy was
9 contingent on the petition date. It is excluded, it was
10 excluded from...

11 THE COURT: The decision was based on the UCC
12 exclusion.

13 MR. FAGONE: Yes.

14 THE COURT: So how does that, okay all right, I will
15 take a look at it. I am not certain that it is applicable Mr.
16 Fagone, but go ahead.

17 MR. FAGONE: Okay, well we think it is.

18 THE COURT: I will take another look.

19 MR. FAGONE: Well now, I want to talk a little bit
20 about the common law. Mr. Marcus in his arguments to the court
21 talked about the common law. If you were to find that the UCC
22 exclusion applied, you still have to deal with the common law
23 argument. Mr. Marcus argued a couple of times that Wheeling
24 had a valid security interest and later we talked about
25 perfection when you asked about a 544 and the trustee. In Big

1 Squaw the court, as I understand Wheeling's argument, Mr.
2 Marcus seems to be saying, look I have got an assignment of the
3 policy, I win period, end of story. Then he cites a bunch of
4 Maine cases and I don't think those apply and I will tell you
5 why in a minute. But Big Squaw undermines that argument. In
6 Big Squaw the court said it was excluded from Article 9 and I
7 understand you have your doubts about that, we think it works.
8 But after the court file that it was excluded from Article 9,
9 it went onto analyze whether the common law security interest
10 was perfected. It didn't stop and say oh gee oh okay I had a
11 common law security interest, end of story. It went on and did
12 an analysis and it cited through Maine case law that said you
13 have got to either have possession of the policy or notice to
14 the insurer. You have to take some perfection step. That is
15 pretty consistent with the basic idea that secret liens don't
16 work in bankruptcy. Wheeling did nothing to perfect a common
17 laws security interest.

18 THE COURT: Let's just reduce this to the curl, your
19 position is that, that um, under the common law there may have
20 been a lien, but as to the Trustee under 544, it was **INAUDIBLE**.

21 MR. FAGONE: Yes exactly. I will tell you that I
22 don't think there is any dispute that Wheeling took no common
23 law perfection step before the filing. They filed the UCC, Mr.
24 Marcus said that in his remarks and he is right. They did
25 nothing else that I am aware of to take, to perfect a security

1 interest. In fact, if you recall your Honor...

2 THE COURT: Oh no, no you are conflating everything.
3 If we are talking to UCC, it has perfected that is stipulated.
4 If it is covered under the UCC and not excluded, I understand
5 your argument that it is not covered, it get it. But there is
6 no perfection. There is no perfection issue under the UCC.

7 MR. FAGONE: I didn't say under the UCC, I said under
8 the common law. No common law perfection status.

9 THE COURT: Maybe I misheard you.

10 MR. FAGONE: Yeah I am sorry.

11 THE COURT: We are only talking about now the common
12 law position as it is unperfected by you.

13 MR. FAGONE: But I want to emphasize, I want to
14 hammer that point for a second at the risk of being tiresome.
15 When Wheeling objected to the Traveler's motion, one of the
16 things that it said in its objection was hey we commenced an
17 adversary proceeding against Travelers and we are filing this
18 objection. Travelers now has notice of our security interest.
19 Had Wheeling done something prefiling to perfect the common law
20 security interest, we wouldn't have needed to do that. The
21 fact that it did that post-petition is an admission that there
22 was no prebankruptcy common law...

23 THE COURT: Mr. Marcus is prepared to do better than
24 that. He will probably tell you that there was nothing. Mr.
25 Marcus.

1 MR. MARCUS: There is no prefiling notice and none
2 was required.

3 MR. FAGONE: I think some was required and I think
4 Big Squaw establishes that pretty clearly that some..

5 THE COURT: It may have been required, I will make
6 that determination. But he is not asserting that it occurred
7 and he is not admitting that he filed that lawsuit to admit
8 that nothing was filed because he already admits nothing was
9 filed, perfected.

10 MR. FAGONE: But I think at the end of the day judge,
11 the UCC exclusion applies. Okay, I think it is, I will give
12 Mr. Marcus credit, and it is an interesting argument. I think
13 that it is fancy footwork at the end of the day. The UCC
14 argument exclusion applies leaving Wheeling with its remedies
15 at common law and there was no common law perfection step and
16 one was required. At the end of the day, none of the Maine
17 cases that Wheeling cites are applicable. You know, on this
18 question of whether there needs to be a common law perfection
19 step.

20 DiPietro v. Boynton for example, that is a case they
21 relied on. That was a case where Boynton entered into an option
22 contract with something called post. Post assigned its rights
23 to Lumber. Lumber then says geez I would like to exercise the
24 option and it sent notice to Boynton and it sent a check to
25 Boynton. Boynton cashed the check and then he related when

1 Lumber sued him to enforce the option contract. He said oh
2 geez there was no assignment of that so I don't have to
3 perform. It is pretty easy for the court in those
4 circumstances to say look you got a letter, you got a check,
5 you cashed it. The assignment from Post to Lumber was valid,
6 game over. That has nothing to do with the rights of the third-
7 party lien creditor who is like the Trustee under 544. Boynton
8 has nothing to do with it.

9 Studevant v. Town of Winthrop, Filmtech, White, and
10 Herzog none of those cases all cited by Wheeling deal with the
11 existence of a hypothetical lien creditor with the rights that
12 the Trustee has on the petition date. I just don't go there.
13 So I would urge the court to look at those cases carefully. I
14 don't think they go as far as Wheeling tries to stretch them.
15 At the end of the day Wheeling has to make that stretch because
16 it doesn't have a lien on the policy and the UCC exclusion
17 means that its filing was ineffective. That is what we have
18 judge.

19 THE COURT: Thank you very much Mr. Fagone. Mr.
20 Marcus.

21 MR. MARCUS: I would just like to address two points.
22 First is under the UCC. Let's suppose the situation is
23 governed by the UCC. The contention is made that the right to
24 payment didn't arise until post filing when Travelers wrote the
25 check. That is plainly wrong. The right to payment arose when

1 the catastrophe occurred. It may have arisen earlier when the
2 policy was issued. But under UCC powers, if one of the UCC's is
3 quite clear that whether it is a payment intangible or an
4 account, it doesn't have to be liquidated, undisputed or
5 **INAUDIBLE**. Under either of those definitions of what it is, it
6 is clear and, in fact, explicit that it is in account, whether
7 or not they are in by performance. It is a payment intangible
8 even if the amount is unliquidated, even if the amount is
9 undisputed. When the accident occurred there was a contractual
10 right to payment for loss. Now the amount wasn't determined and
11 it might even have been disputed, but there was there still the
12 right to the payment. When the check was cut, that became then
13 liquidated and undisputed.

14 Now we are talking about the UCC. It is entirely
15 unavailable to argue about the difference between liquidated
16 and unliquidated rights..

17 THE COURT: What is the distinction between a claim
18 and a right.

19 MR. MARCUS: At some point there are two sides to the
20 same coin. But that doesn't mean there are always two sides to
21 the same coin.

22 THE COURT: It depends on when you flip them.

23 MR. MARCUS: It depends on when you look at it. If
24 you have a casualty policy and you have a casualty policy, now
25 you have both a claim and there is a right to payment. But

1 before the casualty you might have a claim, you have a
2 contractual claim, you might have claims under policy. But the
3 fact that they coincide at some point in time, it doesn't
4 exclude the applicability of the right to payment. Once that
5 casualty occurred, actually once the policy was signed, there
6 was at least a condition of right to payment. If there is a
7 loss I get paid. Once the loss has occurred, that condition
8 was set aside. Then once they agreed upon the amount it was
9 liquidated. If we are talking the UCC, the UCC covers once the
10 right attaches, even if it is disputed, unliquidated. That is
11 solid UCC jurisprudence. It is true of accounts receivable, it
12 is true of accounts, and it is true of anything. The UCC
13 doesn't deny the secured creditor of the right, just because
14 someone says well I dispute it or I am not sure whether it is
15 \$100 or \$120. So we think the right to payment arose.

16 THE COURT: What is the distinction between a claim
17 and a right to payment?

18 MR. MARCUS: Well a claim...

19 THE COURT: I want to narrow that under 4H.

20 MR. MARCUS: Well for example, suppose I have a life
21 insurance policy and I have a creditor and I say, you know,
22 creditor I am probably going to die one day and I am going to
23 assign to you...

24 THE COURT: So this is limited to life insurance?

25 MR. MARCUS: Well no, it could be any kind of

1 insurance. I am using life insurance as an example.

2 THE COURT: Well life insurance is not a good example
3 because there is no right to pay as long as somebody is
4 standing.

5 MR. MARCUS: Well I know, but there is a claim under
6 the policy, so I have a right, I could but for the UCC I could
7 say to my creditor, look, relax, you know I am going to die and
8 I have a big insurance policy. So I am going to assign you
9 the right to make a claim under that policy when I die.

10 THE COURT: That is done every day outside of the UCC.

11 MR. MARCUS: Correct that's right because that claim
12 right, that right to make a claim that is excluded. Now you
13 could go to a casualty policy..

14 THE COURT: The right to make a claim means that the
15 right to payment has not yet matured.

16 MR. MARCUS: That's right that is right. So you can
17 look at any kind of policy and in theory you could say, a
18 business could say I have got all kinds of insurance. I have
19 got casualty insurance, I have business interruption, I have
20 got accounts receivable and I have got all kinds of insurance.
21 I am going to assign to you all my rights to make claims under
22 those policies. So if anything ever happens you are the first
23 one on the table. Well that doesn't come with the UCC. But
24 once something, some even occurs and now ah ha there is a
25 contractual obligation with that insurance company to pay me

1 some money, albeit undetermined, that is the right to payment
2 to which the code attaches. That is how it ought to be your
3 Honor because it makes no sense to leave this commercial asset
4 to the vagaries of the common law, which I will address in the
5 moment. But we all have to acknowledge that there are vagaries.
6 I mean I am citing cases from 1840.

7 THE COURT: I remember those cases.

8 MR. MARCUS: I find a great deal of comfort in
9 knowing that as early as 1840 people were talking this way.
10 But one might say it is a lot better commercially to say look
11 the code clearly covers rights to payment earned by
12 performance, not earned by performance, but a right, a real
13 right to payment and that is a commercial asset and we have got
14 to treat it under the code.

15 Now the second point I want to make Judge is Big
16 Squaw. Now careful reading of Big Squaw says that ah, shows
17 that Judge Haines did not say that it is a necessary condition
18 of a common law assignment that there be possession of the
19 policy or notice to the insurer. What the judge said well
20 common law articulation law says you don't require any notice,
21 you don't require possession, but I know that in this case the
22 secured creditor did give notice. I find that sufficient. So
23 you have to make the law of distinction between that which is
24 sufficient and that which is necessary.

25 So if you gave notice to the insurer that might well

1 be sufficient and that is all Judge Haines was saying. Given
2 the fact that there was premium assignment agreement, i.e. a
3 security agreement, given the fact that the creditor had given
4 notice to the insurer that was sufficient. That is not to say
5 it was necessary. Clearly the assignment agreement, the
6 contract was necessary, but the law, even the law cited by
7 Judge Haines is very clear that giving of the notice is not a
8 necessary condition even if it is sufficient. We are in that
9 circumstance here, if we are in common law.

10 THE COURT: Why would we need something if it wasn't
11 necessary?

12 MR. MARCUS: Well the judge, I think what the judge
13 said if I understand the court's question, is that I don't have
14 to worry about the niceties that we are worried about here
15 today because if notice is required to the insurer it was
16 given. So I find that sufficient. Now is a different case the
17 judge...

18 THE COURT: So if notice was required, so there was
19 no decision in that case for you or for Mr. Fagone.

20 MR. MARCUS: Well I submit that is true because all
21 the court ruled was that notice had been given that sufficient.
22 I don't think that Judge Haines made a rule that said notice is
23 a yes certainty. That is the next case that is this case.

24 THE COURT: What he said and I am paraphrasing is if
25 notice was required we got. So if notice wasn't required even

1 though we have it we don't have to worry about it. If notice
2 is required we got it anyway. But there was no determination
3 yeah or nay.

4 MR. MARCUS: I think that is true. I think he did
5 vote with approval...

6 THE COURT: Do you agree with that Mr. Fagone?

7 MR. FAGONE: No I don't.

8 THE COURT: All right, I will take another look at
9 the case thank you and spending more time talking about it is
10 not going to be...

11 MR. MARCUS: Then I can conclude, thank you very much.

12 THE COURT: All right, do you want to respond,
13 please.

14 MR. FAGONE: Less than 30 seconds. I think if I
15 heard him right, Mr. Marcus said that the right to payment
16 arose prepetition. I think that is what he said.

17 THE COURT: Yes.

18 MR. FAGONE: If he is going to maintain the
19 distinction that he was advocating before, it doesn't work.
20 The claim may have arisen when the tragedy occurred.

21 THE COURT: He is saying that in this instance, the
22 claim and the right to payment are identical and he is also
23 saying that is not always true, but that is true.

24 MR. FAGONE: Fair enough there is no case law.

25 THE COURT: That is what he is saying.

1 MR. FAGONE: Fair enough, but there is not case law
2 for that. If the dichotomy he urges holds the right to payment
3 arose later, and when did it arise, when it was converted to
4 cash. That is the important date and time. That is Big Squaw
5 when it was converted to cash. That is Notollo when it was
6 converted to cash. If the distinction exists it is meaningful
7 when it is converted to cash. Here and I understand you might
8 say well are looking at the clock, we are looking at the
9 calendar. You know, there is some arbitrariness associated
10 with that, I get it. But the petition and the filing and the
11 entry of an order for relief has significance. In this case the
12 right to payment, the conversion to cash occurred post-
13 petition. So that it is it your Honor.

14 THE COURT: Hold on, I have a question and I am
15 addressing the same question to Mr. Marcus. Are you satisfied
16 to rest on your oral and written arguments today or do you wish
17 to have a very brief opportunity to by further limited argument
18 on the question of the distinction, if any, between a claim and
19 right.

20 MR. FAGONE: I am satisfied to rest. I would, in
21 fact, I don't want that opportunity.

22 MR. MARCUS: Your Honor, my inclination is to brief
23 the matter because I think that we are covered relatively
24 unchartered territory and it might be helpful to the court..

25 THE COURT: I will tell you why it would be helpful to

1 the court. Because and you can wave participation Mr. Fagone
2 if you want to. Number one, I am not going to make a pop
3 decision from this right now. I commend both sides primarily
4 your hard working associates for having you as well prepared to
5 today as you are. You have given me, even though I have read
6 the papers, I read the statute, I read the cases, you have
7 given me food for thought. But I at this moment, whether or
8 not this is a distinction became claim and right and effects
9 the applicability of the UCC perhaps and affects the timing
10 question. I don't know that I have adequate briefing on that.
11 I want to give the parties an opportunity to participate
12 because I think for me at this moment that may be the crux of
13 the matter.

14 MR. FAGONE: Your Honor if it would aid the court's
15 process we are happy to participate. We are not going to
16 waive.

17 THE COURT: Mr. Marcus has already said yes. Now can
18 we do this on simultaneous briefs and how much time would the
19 parties like, Mr. Marcus?

20 MR. MARCUS: Um, the first number that comes to my
21 head is ten days.

22 THE COURT: We don't count to ten anymore. It is a
23 count of seven or 14.

24 MR. MARCUS: I take 14 then.

25 THE COURT: You can do it in ten, I am just kidding

1 you.

2 MR. FAGONE: Your Honor I suggest that 14 is probably
3 more comfortable given everything that is going on in the case
4 and given that these are somewhat arcane issues. So if we are
5 going to do it, I think we might as well take a little bit more
6 time.

7 THE COURT: Neither one of your looked at your
8 associate and said when are you going to be able to fit this
9 in.

10 MR. FAGONE: She said 28 Judge.

11 MR. MARCUS: Mine went on strike your Honor.

12 THE COURT: Okay, simultaneous briefs, 14 days on
13 that limited question or those limited questions. I want you
14 to button or unbutton the right to payments of the claim and
15 then discuss the timely question. Are there any other issues
16 that the parties can think of since you are going to take time
17 to do this that you would like to discuss further. I don't want
18 to hear repetition more than I already have. Anything else that
19 you feel needs further definition Mr. Marcus?

20 MR. MARCUS: No your Honor, thank you.

21 THE COURT: Mr. Fagone.

22 MR. FAGONE: No, you Honor.

23 THE COURT: All right 14 days it is. We are going to
24 take a very brief break. Then I will come back in and to the
25 45G. If you want to make it a more extensive break and trying

1 to work on that scheduling agreement, how much time do you
2 think you will need?

3 MR. MARCUS: Maybe until 11:30, a half an hour.

4 THE COURT: I am happy to do that. We have to be out
5 of here by probably like b 1:30, the hearing is at 2:00, so we
6 have plenty of time.

7 MR. MARCUS: 11:15.

8 THE COURT: 11:15 because it will take me probably 15
9 minutes to do the 45G, okay. All right, so I will see it back
10 here at 11:15. Thank you all very much.

11 THE COURT OFFICER: All rise.

12 (45G PROCEEDINGS RECESSED (March 13, 2014, 10:49
13 a.m.)

14 (45G PROCEEDINGS RESUMED (March 13, 2014, 11:17 a.m.)

15 THE COURT OFFICER: United States Bankruptcy Court is
16 again in session. Please be seated and come to order.

17 THE COURT: Good morning, again. This is Montreal,
18 Maine & Atlantic Railway Limited, Case 2013-10670. We have the
19 Trustee represented and Wheeling represented.

20 Mr. Despins, are you still on the line for the
21 Committee? Operator, is there anyone on the phone? Okay. Was
22 it something I said? All right.

23 May I have a report, please, from the Trustee on
24 what's going to happen next on the pending motion?

25 MR. FAGONE: Thank you, Your Honor. On behalf of the

1 Trustee, during the break I spoke with Mr. Marcus and Mr.
2 Johnson about deadlines, various additional pretrial activity
3 that would need to take place between now and May 7th. We have
4 -- what we would like is the opportunity to go back to our
5 offices after this hearing, memorialize it in writing and hand
6 up a proposed scheduling order to the Court. We think we can
7 have that by early next week. We've got 85 percent of it --

8 THE COURT: That's fine. As I told you, the
9 scheduling is up to you. It's to get us from here to May 8th,
10 or May 7th. Right?

11 MR. FAGONE: Yeah, and we've got 85 percent of the
12 work done. I'm sure we can do the other 15 percent in a couple
13 days.

14 The only significant thing to report is that Wheeling
15 has agreed that if the Canadian Debtor seeks to intervene in
16 the contested matter it won't oppose that. It'll just need to
17 be bound by the Trustee's discovery schedule and that's okay
18 with us. So I think we'll have a fairly routine scheduling
19 order to hand to the Court in a couple of days if that's
20 acceptable.

21 THE COURT: Thank you, Mr. Marcus? Thank you very
22 much, gentlemen.

23 Now, I'm prepared to render my decision on 45G. This
24 will be far more extensive than the average bench ruling but
25 less extensive than if I had completed a written opinion for

1 publication. The reason I'm going to be doing it in this
2 fashion is so that we can move the case along, both get an
3 answer with respect to the 45G proceeds and have aspects of the
4 case that may help solve other aspects of the case. So here we
5 go.

6 This is the decision and order regarding the proceeds
7 of sale of the Debtor's 45G tax credit pursuant to the tax --
8 to the track maintenance agreement.

9 Montreal, Maine & Atlantic Railway Limited, the
10 Debtor commences railroad reorganization case under Chapter 11
11 on
12 August 7, 2013. Robert Keach is the duly appointed Chapter 11
13 Trustee.

14 Pending before the Court is an adversary proceeding
15 brought on October 7, 2013 by Wheeling & Lake Erie Railway
16 Company against the Trustee, the Debtor and several other
17 parties. Through it, Wheeling seeks a determination that it
18 holds a valid, perfected and/or enforceable security interest
19 in certain property of the Debtor and the bankruptcy Estate.

20 Wheeling's assertion stems from a line of credit note
21 and security agreement dated June 15, 2009. Upon the
22 commencement of the bankruptcy case, Wheeling was owed a fully
23 extended line in the amount of \$6 million dollars. By
24 agreement in six sequential court orders, Wheeling was
25 permitted -- Wheeling has permitted the Debtor to use its cash

1 collateral. Even so, Wheeling's balance has been reduced by
2 approximately
3 \$1 million dollars.

4 By order dated October 11, 2013, the Debtor's use of
5 cash collateral came to a halt when Camden National Bank was
6 authorized to become the Debtor's post-bankruptcy lender.

7 By consent order on January 17, 2014, most activity
8 in the adversary proceeding was stayed until the earlier of
9 March 13, 2014 or the entry of an order terminating the stay.

10 The activities excluded from the stay included,
11 "conducting discovery or filing any other pleadings in
12 connection with the 45G motion and certain other matters."

13 The 45G motion refers to the Trustee's "Motion for an
14 order authorizing assignment of tax credits and, two, granting
15 related relief filed on December 2, 2013."

16 Through this motion the Trustee sought retroactive
17 approval of a pre-bankruptcy agreement between the Debtor and
18 KM Strategic Investments, LLC, dated April 26, 2013 known as
19 the Track Maintenance Agreement.

20 The Trustee also asked for authority to pay a
21 commission to the broker who arranged the TMA. The TMA
22 provided for the assignment of the Debtor's track to KMSI and
23 the payment by KMSI for the Debtor's track maintenance expenses
24 thereby enabling KMSI to claim the track maintenance credit on
25 the Debtor's track for the year 2013.

1 Through the TMA, the Debtor was able to recover value
2 for the track maintenance tax credits that otherwise would have
3 been lost due to its substantial net operating loss
4 carry-forward.

5 The nub of the present dispute is Wheeling's claim to
6 a security interest in whatever value the Debtor may be
7 entitled to receive from KMSI under the TMA.

8 By order dated December 17, 2013, this Court granted
9 the Trustee's 45G motion with the proviso that Wheeling's
10 security interest shall "attach" (to any funds received by the
11 Debtor from KMSI) to the same extent that Wheeling has a
12 security interest in the 45G credits as determined by agreement
13 of Wheeling and the Trustee or, failing that, by order the
14 Court in connection with a hearing and that hearing was
15 conducted on January 23, 2014.

16 The December order also authorized the Trustee to pay
17 the broker's commission and approximately \$20,000 was paid to
18 the broker, Mickelson and Company.

19 The respective rights of the Trustee and Wheeling
20 were reserved in paragraph six of the December 17 order. I'm
21 not going to read that to the parties now but you can refer to
22 that if you wish. And that paragraph six refers to net funds
23 as a defined term and the net funds, as defined in paragraph
24 six of the December order, are the focus of this dispute less
25 the broker's commission of roughly \$20,000 and the \$19,000 also

1 referred to in the December order, which was an amount to be
2 paid over by agreement.

3 The amount in dispute presently being held by Court
4 order and agreement is \$490,513.62. This is the net amount
5 recovered by the Debtor under the TMA. The actual track
6 maintenance expenditures amounted to \$1,117,335. We reached
7 the \$490,000 figure by -- according to the formula under the
8 TMA which provided, among other things, that KMSI would receive
9 52.5 percent of the value of the expenditures in shipping
10 credits or in lieu of shipping credits by a set-off so that the
11 net only of 47.5 percent of the actual expenditures would be
12 due and payable to the Debtor. And that \$490,513 figure
13 excludes the \$39,000, which is the \$19,000 and the \$20,000
14 commission.

15 An evidentiary hearing was held on January 23, 2014,
16 however, contrary to language in the order quoted above, that's
17 paragraph six of the December order, the parties agreed that
18 the determination of the validity and extent of Wheeling's
19 security interest in the proceeds of the TMA would have the
20 same preclusive effect as a judgment on this issue in the
21 adversary proceeding.

22 For this reason Wheeling is assigned the burden of
23 going forward and the burden of proof. This decision contains
24 my findings and conclusions under Rule of Bankruptcy Procedure
25 7052 and this order shall be final with respect to Wheeling's

1 interest in the proceeds of the TMA.

2 Wheeling claims the proceeds are subject to its
3 security interest as "accounts and other rights to payment
4 including payment intangibles." The financing statement
5 reflecting Wheeling's security interest was recorded in
6 Delaware. The financing agreement provides "the security
7 agreement shall be governed by the laws of the State of Maine
8 except to the extent that the Maine Uniform Commercial Code
9 provides for the application of the law of the state that the
10 Debtor is located in." In this instance that's a distinction
11 without a difference. I applied Maine law.

12 The funds due the Debtor under the security agreement
13 fall within the definition of right to payment, including
14 payment intangibles. Under the UCC, an account is defined as a
15 right to payment of a monetary obligation and the payment
16 intangible is a general intangible under which account debtors'
17 principal obligation is a monetary obligation.

18 The Debtor's right to payments under the TMA have a
19 right to payment of a monetary obligation from KMSI.

20 The Trustee raises three arguments why Wheeling's
21 security interest does not apply to the entirety of the net
22 funds, first, that some of the net funds are attributable to
23 accounts generated in Canada and are not subject to the
24 security agreement by reason of the fact that the security
25 agreement is not really affected under Canadian law. Second,

1 that the Trustee is entitled to all of the net proceeds under
2 the equities of the case provision of 552(b)(1) and, third,
3 that the tax credit amounts were not certified to KMSI until
4 December of 2013 and that as a consequence 552(a) (precludes)
5 Wheeling's security interest because these are actually post-
6 petition payments or acquisitions or assets.

7 Take these in sequence. The Canadian accounts. I
8 stated earlier in the day today that the evidence from the
9 Debtor's witness indicated that separate treatment of accounts
10 receivable did not exist, that all funds came into the Hermon,
11 Maine operations center attributable to the Canadian entity and
12 the American entity, they were comingled and that the funds
13 were used for operations generally in the uniform operation of
14 those entities.

15 There was testimony to the effect that the
16 receivables were distinguished or delineated for tax purposes
17 at year end but there was no clear indication of the record as
18 to how that was done or if it was simply paper attribution for
19 the purposes of tax returns. It was clear to me from the
20 testimony at the time that there was no separate account or
21 separate treatment or any other distinction or separation
22 between accounts receivable attributable to track in Canada or
23 track in the United States.

24 And the testimony indicated further that all the
25 receivables were treated as receivables of the American entity

1 which had general supervisory operational responsibility for
2 both entities out of one office and that no distinction was
3 made.

4 I therefore find and conclude, with respect to the
5 Trustee's question concerning Canadian receivables, that the
6 perfection issue simply doesn't apply under this instance but
7 for the purposes of the 45G motion the evidence is clear and
8 unambiguous that all of the receivables were comingled and they
9 were all treated as receivables for the American entity.

10 Equities of the case. The Trustee argues that he
11 should be entitled to the entire tax credit pursuant to
12 552(d)(1). Specifically, he asserts that the expenditures were
13 made from sources in which Wheeling does not have a security
14 interest including accounts receivable attributable to
15 operations conducted by the Debtor's Canadian subsidiary and
16 that Wheeling had no involvement in the Debtor's post-petition
17 operations and that the recovery of accounts receivable for
18 Wheeling's benefit was largely attributable to the fact that
19 the Debtor has continued operating.

20 The Debtor referred to authority from the 1st
21 Circuit, the New Hampshire business development case at 818
22 F.2d 1027, 1987, and I'll quote from that case. Equities of
23 the case is defined narrowly, "We can only conclude from our
24 reading of these reports that the equities of the case proviso
25 was a legislative attempt to address those instances where

1 expenditures of the Estate enhance the value of the proceeds
2 which, if not adjusted, would lead to an unjust improvement of
3 the secured party's position."

4 I think that's correct and that's not what occurred
5 in this case. The evidence indicates that clearly,
6 unambiguously, the Debtor source of funding through accounts
7 receivable, the accounts receivable were subject to pre- and
8 post-filing -- the pre- and post-filing security interest of
9 Wheeling. Those accounts receivable were applied to the track
10 maintenance expenditures made by the Debtor. The reimbursement
11 made under the Track Maintenance Agreement was recovery by the
12 Debtor of essentially a half of those expenditures, in other
13 words, replacing the receivables that were expended by the
14 Debtor to pay for the track maintenance in the first instance.
15 So there's no unfair advantage here under the equity case
16 equities of the case provision of 552(b).

17 Argument number three, 552(a). The Trustee asserts
18 that 552(a) cuts off any claim of Wheeling to a security
19 interest in the tax credit proceeds because they are post-
20 petition assets. Section 552(a) provides, with an exception
21 not applicable here, that property acquired by the Estate after
22 the commencement of the case is not subject to any lien
23 resulting from any security agreement entered into by the
24 Debtor before the commencement of the case. Thus, according to
25 the Trustee when the tax credit arose becomes important. The

1 Trustee says that the tax credits could not be transferred
2 until the track maintenance expenditures were certified by
3 KMSI, which did not happen until December of 2013.

4 Under the terms of the TMA the order for the tax
5 credit to be sold --in order for the tax credit to be sold the
6 Debtor was required to, one, assign the track miles, two, KMSI
7 to make qualified track maintenance expenditures and, three,
8 certify those expenditures to KMSI.

9 The track miles were assigned by KMSI under the TMA.
10 The total qualified track expenditures for 2013, as I said
11 before \$1,117,355.

12 I want to depart from my notes here for a minute to
13 explain something. No tax credits were ever assigned. The
14 Debtor had no tax credits. The TMA is the Track Maintenance
15 Agreement. It allows, under the IRS Code, the assignment of
16 track so that the assignee of the track can take advantage of
17 the credit by reimbursing the assignor of the track to the
18 actual maintenance expenditures. There's no distinction under
19 45G between a credit to an assignor and an assignee. The
20 assignee is acting on its own behalf. So to say that the tax
21 credits were assigned is really not so. What was assigned was
22 the track and the responsibility for maintenance and out of the
23 payment of that maintenance the assignee was eligible for the
24 credit. The arrangement of the 52.5 versus 47.5 is,
25 theoretically and in the industry, the assignee gets the

1 benefit of the 50 percent and pays 100 percent of the
2 maintenance expenditures. The benefit derived from the sum of
3 all these transactions is the 2.5 percent, which reduces the
4 actual amount that the assignor is reimbursed for the expenses,
5 which enable the assignee to take advantage of the credit. So
6 the assignee is made whole plus 2.5 percent and the assignor is
7 benefitted by getting 47.5 percent of its expenses reimbursed.

8 The total expenditures occurred during three specific
9 periods of time as defined by the Trustee and adopted by both
10 parties. These periods are as follows. June 1, 2013 to August
11 7, 2013, August 7 being the commencement date. The
12 expenditures incurred during this period were \$551,889. The
13 next period was from August 8, 2013 to October 17, 2013. The
14 expenditures for that period were \$227,456. The third period
15 ran from October 18, 2013 to December 31, 2013 and during this
16 period there were \$338,010 of expenditures.

17 The two post-petition periods are relevant because
18 they would fall within the purview of 552. The period before
19 the commencement of the case is clearly and unambiguously pre-
20 filing. The second post-filing period, however, occurred at a
21 time when Wheeling was no longer the post-petition lender.
22 October 18 was when Camden took over.

23 If we look at the total expenditures and take the
24 percentage for the first period, which is pre-petition, and
25 apply that to the \$490 and add the percentage of the fraction,

1 which would be for the second period, the \$227,456 over the
2 \$1,117,355, we get the amount of the \$490 that's attributable
3 for those two periods. And then if we take the same percentage
4 of the third period we arrive at \$145,384.81. That amount and
5 that amount alone will be property of the Estate.

6 The balance of the \$490 will be subject to Wheeling's
7 security interest. Excuse me, I misspoke. I said \$145. It's
8 \$148,384.81. That's what the Debtor gets. The balance goes to
9 Wheeling.

10 So ordered. I will enter a very simple order
11 referring to the transcript of the record today.

12 Any further business to come before the Court?

13 Thank you, all.

14 THE COURT OFFICER: All rise.

15 PROCEEDINGS ADJOURNED (March 13, 2014, 11:46 a.m.)

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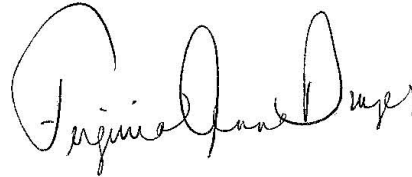
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C E R T I F I C A T E

I hereby certify that this is a true and accurate transcript of the proceedings, which took place on March 13, 2014, which have been electronically recorded in this matter.



Virginia Anne Dwyer
Transcriber



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UNITED STATES BANKRUPTCY COURT
DISTRICT OF MAINE

*
IN RE: *
* Chapter 11
MONTREAL, MAINE & ATLANTIC RAILWAY,*
LTD. * No. 13-10670
*
Debtor. *
*
*

Before the Hon. Louis H. Kornreich
Bangor, Maine
May 8, 2014

APPEARANCES:

Chapter 11 Trustee	Robert Keach, Esq. Sam Anderson, Esq. Mike Fagone, Esq.
Central Maine and Quebec Railway US, Inc.	Jeremy Fischer, Esq. Jeffrey Stein, Esq. Terry Hynes, Esq.
U.S. Trustee	Steven Morrell, Esq.
United States Trustee	Stephen G. Morrell, Esq.
Wheeling and Lake Erie Railway Company	George Marcus, Esq. David Johnson, Esq. Andrew Helman, Esq.
World Fuel Entities	Jay Geller, Esq.

1 Maine Department of Transportation Toni Kemmerle, Esq.

2 Rail World, Inc., Rail World Patrick Maxcy, Esq.
3 Holdings, LLC, Rail World
4 Locomotive Leasing, et al.

5 Federal Railroad Administration Matthew Troy, Esq.
6 John Stemplewicz, Esq.

7 CITI Group, Inc. Debra Dandeneau, Esq.
8 Victoria Vron, Esq.

9 Department of Justice Federal Matthew Troy, Esq.
10 Railroad Administration

11 Official Victims Committee Luc Despins, Esq.

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1 PROCEEDINGS COMMENCED (May 8, 2014, 9:14 a.m.)

2 THE COURT OFFICER: All rise. The United Bankruptcy
3 Court is now in session. The Hon. Louis H. Kornreich presiding.
4 Please be seated.

5 THE COURT: Good morning everyone. We apologize for
6 the delay, but there was some technical issue with the court
7 protocols. Appearances please, beginning with Mr. Keach.

8 MR. KEACH: Thank you your Honor. Robert Keach Chapter
9 11 Trustee. Here from my office today also is Sam Anderson and
10 Mike Fagone.

11 THE COURT: Thank you. Good morning gentlemen.

12 MR. FISCHER: Good morning your Honor, Jeremy Fischer
13 from Drummond Woodsom on behalf of Central Maine and Quebec
14 Railway US, Inc. purchaser. With me today is Jeffrey Stein of
15 Siple, Austin from Chicago; Kyle Johnston who is the vice
16 president of the purchaser and on the phone Terry Hynes from
17 Sibley, Austin.

18 THE COURT: Say the last name please.

19 MR. FISCHER: Johnston.

20 THE COURT: No Kines or Hines.

21 MR. FISCHER: Hynes H-Y-N-E-S, Terry Hynes from
22 Siple, Austin.

23 THE COURT: Good morning to both of you.

24 MR. HYNES: Good morning your Honor.

25 MR. MARCUS: Your Honor, good morning, George Marcus

1 for the Wheeling and Lake Erie Railway Company. With me are my
2 colleagues are David Johnson and Helman.

3 THE COURT: Good morning gentlemen. Others in the
4 courtroom. Others in the courtroom please move forward to a
5 microphone please. Thank you.

6 MR. MORRELL: Steve Morrell for the U.S. Trustee.

7 THE COURT: Good morning Mr. Morrell. Anyone else?

8 MR. GELLER: Good morning your Honor, Jay Geller on
9 behalf of the World Fuel Entities.

10 THE COURT: Good morning.

11 MS. KEMMERLE: Good morning your Honor, Toni Kemmerle
12 for the Maine Department of Transportation.

13 THE COURT: Good morning. Others in the courtroom, on
14 the phone.

15 MS. DANDENEAU: Good morning your Honor, Debra
16 Dandeneau and Victoria Vron from Wyle, Gotchell and Mangee,
17 appearing on behalf of CIT Group and its affiliates.

18 THE COURT: Thank you, good morning, next.

19 MR. MAXCY: Good morning your Honor, Patrick Maxcy on
20 behalf of Railworld Holdings, Railworld, Inc. and certain
21 directors and officers of the debtor.

22 THE COURT: Good morning.

23 MR. MAXCY: Good morning.

24 MR. TROY: Good morning your Honor, Matthew Troy for
25 the United States Department of Justice, Civil Division on

1 behalf of the Federal Railroad Administration.

2 THE COURT: Good morning, next, anyone else on the
3 line.

4 MR. DESPINS: Good morning your Honor, Luc Despins
5 with Paul Hastings on behalf of the Official Committee Victims
6 of derailment.

7 THE COURT: Thank you all. Welcome to Portland. We
8 will proceed first with the motion to expedite hearing on the
9 Trustee's motion for a third amendment to the asset purchase
10 agreement. Let me ask parties in the courtroom first and then
11 we will hear from parties on the line if there is any objection
12 to an expedited hearing on the Trustee's motion. Any objection
13 in the courtroom? Any objection on the line? The motion to
14 expedite is granted. We will now proceed on the merits of the
15 hearing. The only objection in writing that I have was filed by
16 Wheeling yesterday or today. Are there any other objections in
17 the courtroom, on the line? Okay Mr. Keach proceed with your
18 motion.

19 MR. KEACH: Thank you your Honor, Robert Keach the
20 Chapter 11 Trustee. I am also happy to report that Mr. Marcus,
21 counsel for Wheeling and I have had a chance to talk so also
22 resolve Wheeling's objection.

23 THE COURT: I see no black eyes or blood.

24 MR. KEACH: No actually was actually quite cordial,
25 we can carry that forward. We will maybe shorten everybody's

1 time. There were a series of other informal comments that we
2 received from parties with respect to the allocation issue, and
3 we have added language to the order to preserve rights and I
4 will speak to that in a second.

5 With respect to Wheeling's particular objection,
6 there were two points. One related to the provision in the
7 third amendment that deals with Fortress' future purchase of
8 certain Canadian receivables.

9 THE COURT: Paragraph 2.8.

10 MR. KEACH: Exactly what I explained to Mr. Marcus
11 and I explained that I would put this of record is that
12 provision works in relevant part as follows. It works in a way
13 in which the American debtor certain never has any rights in
14 the receivables purchased and, in fact, all likelihood the
15 Canadian debtor does not either, does not assert any rights
16 either. The way it will actually work is if there is a
17 bifurcated closing, so that we have completed the U.S. closing
18 and the MMA U.S. operations have been conveyed to Central Maine
19 Quebec Railroad. But MMA Canada is still operating the
20 Canadian operations pending the receipt of Canadian regulatory
21 approval; Fortress will purchase future receivables of the
22 Canadian only operation in the following way. Fortress would
23 advance money that was necessary for the operations and which
24 was necessary to create the very receivables they would be
25 purchasing. Then when that receivable came into being as a

1 result of those operations it would be acquired.

2 In other words, the moment, the second the Canadian
3 debtor acquires rights and that receivable becomes Fortresses.
4 As a consequence, we don't think it implicates anybody's rights
5 in the U.S., any lienholders' rights in the U.S. or in Canada
6 for that matter. I think based on that representation I
7 understanding that Wheeling agrees and withdraws that segment
8 of its objection.

9 THE COURT: Mr. Marcus.

10 MR. MARCUS: Yes your Honor. Based on the facts
11 represented by Mr. Keach, we will not have an objection on
12 account of...

13 THE COURT: Is there any need to tinker with the
14 order or are you both satisfied with the record that you have
15 made this morning Mr. Marcus.

16 MR. MARCUS: I am satisfied with the record.

17 MR. FAGONE: Same your Honor.

18 THE COURT: All right then.

19 MR. KEACH: With respect to the other aspect of
20 Wheeling's objection and this actually ties into informal
21 objections that we received from the Canadian government and
22 comments from the FOA; we inserted a paragraph 10 into the
23 order and will submit a new form of order. But Wheeling has
24 seen this language and agreed to it. But just let me read it
25 into the record. The point here, your Honor, is to preserve

1 two sets of rights that are in the original sale order and were
2 not intended to be affected by the third amendment. Those
3 rights are the ability of U.S. lienholders to talk about how
4 much value goes to what assets within on the U.S. side. There
5 will be money escrowed from the closing to preserve those
6 battles for a later a day and they may, in fact, go away.

7 The other is to preserve within a limited framework
8 the ability of the two estates, Canadian and American to talk
9 about the allocation of value as between them. So we have
10 added paragraph 10, which simply says as follows: Not
11 withstanding anything to the contrary in the amendment with
12 this order, the rights of any party who has a lien upon any of
13 the MMA assets, those are the U.S. assets. To contest the
14 allocation of the purchase price as among certain MMA, assets
15 are hereby expressly preserved and the rights, if any, of any
16 party to contest the allocation of value as between the debtor
17 and MMA Canada are hereby expressly preserved. Those rights
18 were preserved in the sale order; they weren't intended to be
19 extinguished by this amendment. This just clarifies that.

20 The other thing just for the record you Honor that we
21 agreed to with the Canadian government and the Monitor, in we
22 had always planned to do this in any event. After the payment
23 of closing offsets and necessary payments at closing, the
24 payment of the Camden loan and the satisfied of the carve out,
25 there is just under three million dollars left from the U.S.

1 side of the transcription under the Fortress allocation. That
2 money will be escrowed until we have worked out the allocation
3 issues or until there are further orders of the court. That is
4 consistent with what is being represented in the Canadian
5 pleadings that were being filed and that will be preserved in
6 the Canadian order in that preceding that is going to be held
7 Friday, tomorrow.

8 THE COURT: And I assume those orders will be
9 identical.

10 MR. KEACH: They will be your Honor and the orders
11 will be actually filed in each of the jurisdictions.

12 THE COURT: Now when you say, just for clarification
13 of the record we when you say the Canadian government, are you
14 talking federal, provincial..

15 MR. KEACH: I should be more precise, the provincial
16 government.

17 THE COURT: When you are talking about the U.S., you
18 are talking about the Federal Railroad Administration, which is
19 also the secured lender.

20 MR. KEACH: Correct and we talked about this last
21 night with the FRA. I think Mr. Troy is on the line. But
22 their rights are preserved on both of these issues as well.

23 THE COURT: Mr. Troy do you concur?

24 MR. TROY: Yes, your Honor.

25 THE COURT: Is there a representative of the

1 provincial government here today? I didn't hear any
2 appearance. Sometimes they just observe. Okay, then does any
3 party wish to be heard with respect to the changes, the order,
4 which is as I understand it is a reservation of rights with
5 respect to inter-company allocation and with respect to
6 lienholder allocations.

7 MR. KEACH: And cross border allocations.

8 THE COURT: Well that is for inter-country.

9 MR. KEACH: Sure.

10 THE COURT: Same thing in this instance at least. He
11 is objecting.

12 MR. KEACH: Just trying to make sure that I am taken
13 care of, your Honor.

14 THE COURT: All right, then there being no objection,
15 the revised form of order will enter once I receive it. I
16 appreciate everyone's cooperation and participation. Minutes
17 will indicate that the order as amended is granted immediately.
18 But I would like to see the revised form of order before the
19 end of the week.

20 MR. KEACH: Your Honor we intend to with your
21 permission, Mr. Anderson, I would be excused, and I think the
22 Sibley folks as well. We are going to go back and work on the
23 closing. But you will have the order within a half hour.

24 THE COURT: That's fine. I will be down here for the
25 rest of the week.

1 MR. KEACH: Thank you, your Honor. Just because I am
2 sure that, there are people curious about this. The U.S.
3 closing at least will happen next week. It is scheduled to
4 happen on Thursday and that is hard date I think as far as
5 everybody in the courtroom is concerned. With prompt action by
6 the Canadian government, we may be able to do this...

7 THE COURT: Again which government?

8 MR. KEACH: Actually in this case the federal
9 government, your Honor.

10 THE COURT: What are the issues there if you can...?

11 MR. KEACH: The only issue, your Honor, is that an
12 application with the Canadian Transportation Authority for a
13 certificate of fitness was filed by the CMQR Canada and we are
14 simply awaiting the issuance of that certificate of fitness.
15 The agency is within its statutory time-period. We are not
16 suggesting that they have been dilatory; we are just awaiting
17 the issuance of that certificate, because CMQR Canada can't run
18 in Canada until the stipulation.

19 THE COURT: I understand. Thank you all very much.
20 You and the others you mentioned are excused.

21 MR. KEACH: Thank you your Honor.

22 THE COURT: Good morning to all. The room is going
23 to start to lift. Are we all ready?

24 MR. FAGONE: Yes, your Honor.

25 THE COURT: We will proceed now with the trustee's

1 motion for an order amending or striking findings of fact. Mr.
2 Fagone.

3 MR. FAGONE: Good morning your Honor. On behalf of
4 the Chapter 11 Trustee, by this motion the Trustee seeks an
5 order amending or striking certain findings of fact issued by
6 the court. The relief is sought pursuant to Rule 52B, which is
7 made applicable to this matter by Rule 70052. These findings
8 were made in connection with a hearing to determine the extent
9 of Wheeling's security interest and specified funds paid to the
10 U.S. debtor by an entity called KM Strategic Investments. I am
11 sure your Honor recalls.

12 The two specific findings of the court that we
13 challenge are first that there was no separate account or
14 treatment or other distinction or separation between the
15 debtor's receivables and the receivables of MMA Canada. Second
16 that all of the receivables were treated as receivables of the
17 American entity.

18 The Trustee has four arguments why those findings
19 should be stricken. Now identify the four arguments and then
20 come back and expand on each of them if I might.

21 First, your Honor, we believe that the court did not
22 have jurisdiction to determine the extent of the property
23 interests of the Canadian debtor or to make a finding that
24 prejudices the estate of the Canadian debtor without a combined
25 hearing. Second, your Honor, we believe those specific

1 findings were not supported by the evidence that was admitted
2 at the January 23 hearing. Third, your Honor, those specific
3 findings were unnecessary to the resolution of the dispute over
4 Wheeling's security interest in so-called net funds by KM
5 Strategic Investments. Finally, your Honor, those findings
6 have the potential to unfairly prejudice the debtor's estate.
7 So those are the four reasons why we think the court should
8 strike those specific findings of fact.

9 So let me start with the first argument, which is
10 relating to the cross border protocol. In light of the cross
11 border protocol, which seeks to promote and efficient and
12 coordinated administration of both estates, we don't think that
13 this court should have determined the extent of the Canadian
14 debtor's rights and the receivables without a hearing involving
15 the Canadian court.

16 THE COURT: Who raised the issue?

17 MR. FAGONE: I am not sure the issue was raised your
18 Honor.

19 THE COURT: The Trustee clearly unambiguously raised
20 the issue by asserting that some portion of the so-called
21 receivables were Canadian receivables. At no time in my memory
22 and I hope to be corrected if I am in error here, was the issue
23 of jurisdiction raised in the papers submitted by the trustee
24 or the argument of the Trustee. Yet it was the Trustee who put
25 the issue of receivables four square before the court.

1 MR. FAGONE: Your recollection is correct.

2 THE COURT: Thank you.

3 MR. FAGONE: The issue of jurisdiction was not
4 raised. But I think it is worth looking at exactly at what we
5 said. The issue of Canadian funds came up in the context of
6 our fourth argument. It only came up in the context of the
7 equities of the case exception 552B. What we said was
8 Wheeling's, I am sorry what we said was the funds paid by KMSI
9 were generated by the expenditure of funds some of which
10 Wheeling didn't have a perfected lien on, including the
11 Canadian receivables. So it wasn't the ownership question it
12 was the fact that Wheeling's lien in Canada was in doubt.

13 THE COURT: I don't know how the court could have
14 ruled on the issue, the narrow issue that you suggest without
15 ruling on the underlying issue. Secondly in this regard, if
16 the Trustee and the Monitor and the Canadian debtor are in
17 constant communication, the, one would presume, I don't know,
18 and it is not necessary for my determination today, nor was it
19 necessary at the original hearing. But one would presume that
20 the Monitor and/or the Canadian entity would have seen fit to
21 intervene.

22 MR. FAGONE: Well perhaps your Honor, but I am not
23 sure that they had fair notice that on January 23 that the
24 issue of ownership was going to be determined.

25 THE COURT: When was the motion filed?

1 MR. FAGONE: That I don't know, your Honor, I would
2 have to go back and look.

3 THE COURT: But it wasn't the day before the 23rd.

4 MR. FAGONE: No it wasn't. But I guess the point I am
5 trying to make is I don't think the court needed to determine
6 ownership and as I understood the court's ruling, it didn't.
7 To dispose of the equities of the case argument, I understood
8 the court to say look, all of these expenditures were paid from
9 Wheeling's accounts receivable. Therefore, I am not going to
10 exercise my discretion to apply the equities of the case
11 provision except as to expenditures made after the cutover to
12 the Camden financing. That doesn't require a determination of
13 ownership. It simply requires a determination that Wheeling
14 had a security interest. It claims a security interest in the
15 Canadian receivables. I guess that I would also add your Honor
16 that the MMA was a contract between the US debtor and COKE, the
17 Canadian debtor was not a party to it.

18 THE COURT: Not COKE, KMSI.

19 MR. FAGONE: KMSI that's right. The Canadian debtor
20 wasn't a party; it didn't involve maintenance for track owned
21 by the Canadian debtor in Canada. It simply was restricted to
22 U.S. track and U.S. income tax constructs.

23 THE COURT: Well surely, that is true, however, and I
24 made no finding that the Canadian entity or Canadian tracks
25 were implicated in any way. But at issue before the court was

1 the reduction of balance due for Wheeling and Wheeling's
2 assertion of a security interest in the proceeds. The security
3 interest was not in dispute. What was in dispute was the
4 extent of it and according to your likes Mr. Fagone, the lack
5 of perfection of the interest in the Canadian proceedings. So
6 I understand your concern. Even today, I have no appearance by
7 anyone representing a Canadian entity. And uh I guess you are
8 here sort of altruistically to protect the entity's interest.

9 MR. FAGONE: No, your Honor, I am here on behalf of
10 the Trustee, the U.S. estate and the concern that we have with
11 these findings and I think it is a real one in light of what
12 Wheeling has argued on another motion is that those findings...

13 THE COURT: Which is your last argument that this
14 potentially harmful because it may be becoming in law in a case
15 or a matter of issue for inclusion?

16 MR. FAGONE: Which I will address.

17 THE COURT: I understand. We had multiple
18 preliminary hearings, at least two maybe more before we
19 actually had the evidentiary hearing and indeed, before the
20 evidentiary hearing we had another chambers conference. My
21 recollection is that both on and off the record on these
22 several occasions, I caution the Trustee and Wheeling that by
23 allowing this matter and other relief matters to go forward on
24 separation motions, it is in the Chapter 11 case, they were
25 eroding an omnibus adversary proceeding that contained

1 identical issues. I informed the parties that if we were to go
2 forward on a piecemeal basis by motions in the Maine case, that
3 any and all determinations would be determinations and partial
4 judgments in the adversary proceeding. I had the Trustee's
5 consent to that did I not Mr. Fagone?

6 MR. FAGONE: You did, your Honor.

7 THE COURT: Did I have Wheeling's consent to that?

8 MR. MARCUS: Yes, your honor.

9 THE COURT: The issues that were determined were
10 determined with full notice to the parties that they would have
11 a preclusive effect in all respects. So that should not have
12 come as a surprise Mr. Fagone.

13 MR. FAGONE: It does not, your Honor. Your
14 recollection is correct. The discussion we had was about
15 litigating contested matters in a serial basis, when those
16 contested matters were covered by an adversary proceeding that
17 had been brought by Wheeling. Your Honor was very clear to the
18 parties about your concerns regarding finality of any order
19 that might get entered in those contested matters and a
20 preclusive effect of those orders in the adversary proceeding.
21 I was very clear. What we are saying now by this motion is
22 that some of the findings that were made in one those contested
23 matters as a subsidiary part of the adversary, went further
24 than they needed to and shouldn't that..

25 THE COURT: I understand that, I understand it, you

1 already said.

2 MR. FAGONE: But I just want to add one point
3 specifically.

4 THE COURT: Go ahead.

5 MR. FAGONE: The specific end to that and shouldn't
6 now have preclusive effect on a motion that was brought after
7 that was not part of the adversary proceeding, which is the
8 motion to enforce.

9 THE COURT: Well indeed that is what finality and
10 preclusive effect implied Mr. Fagone is that in a subsequent
11 proceeding rulings in a prior proceeding would have actual
12 impact. Now the reason I raise the adversary proceeding in
13 this context is because as I recall, the Canadian entity and
14 the Canadian monitor were not named as parties by you and or
15 Mr. Marcus in the adversary proceeding.

16 MR. FAGONE: I believe that is right your Honor.

17 THE COURT: So I think everybody went into this eyes
18 wide open. Anything else on this issue?

19 MR. FAGONE: Well I would like to move onto the next
20 argument if I could.

21 THE COURT: That is what I meant. I meant this
22 argument, excuse me.

23 MR. FAGONE: So the next argument...

24 THE COURT: So you are finished with...

25 MR. FAGONE: I am finished with the cross border

1 case.

2 THE COURT: So let's go with next one.

3 MR. FAGONE: The next one, your Honor, just make sure
4 I have the right sequence here. Is that we don't think those
5 two findings were supported by evidence that the court heard on
6 January 23 and here is why. The court found that the
7 receivables were treated as receivables of the American entity,
8 the debtor. The court also said or found that there was no
9 separate account or separate treatment or other distinction
10 between the receivables of the U.S. debtor and the Canadian
11 debtor. In fact, there was no evidence that there was no
12 separate account.

13 The only witness at that hearing was Mr. Gardner, the
14 chief financial officer and vice president of finance of the
15 debtor, who is in the courtroom today. He testified that there
16 were separate books and records of each company. That was the
17 only testimony on that point that there were, in fact, separate
18 books and records...

19 THE COURT: His testimony and I think the transcript
20 will bear me out on this, is that the funds were billed only by
21 the American entity on the letterhead of the American entity.
22 The receipts came in to the American entity and at some point
23 in time as necessary allocation of revenue and expenses were
24 made for tax and regulatory purposes. I am paraphrasing, but I
25 think that is pretty close to what he said.

1 MR. FAGONE: Yes, that testimony was admitted your
2 Honor, but that is not all of it. Right. In fact, if the
3 court were to hear evidence on this question, it would learn
4 that there is separate accounting treatment that is quite
5 complicated.

6 THE COURT: The time for evidence has passed.

7 MR. FAGONE: That sort of alludes to the next issue,
8 which is...

9 THE COURT: We are finished with this issue.

10 MR. FAGONE: Let me sort of Segway there your Honor.
11 I understand that you may not be persuaded, but I need to make
12 the argument.

13 THE COURT: No, please do. I want you to do that.

14 MR. FAGONE: So the testimony that you would hear if
15 you were to take it on the ownership question and we think that
16 you should is that there is one accounting group that attracts
17 the receivables for four related entities. That MMA and MMA
18 Canada have separate general ledgers. They each have their own
19 balance sheet, there are separate bank accounts.

20 THE COURT: That is what I would hear today or some
21 other time, but I didn't hear it then.

22 MR. FAGONE: You didn't.

23 THE COURT: Thank you.

24 MR. FAGONE: There are separate employees. Like you
25 heard evidence on cash, management practices of affiliated

1 debtors.

2 THE COURT: So I heard evidence on collection of
3 accounts receivable and the procedure that was utilized.

4 MR. FAGONE: Which is different than ownership, your
5 Honor that is cash management in our view.

6 THE COURT: Oh okay, but you would concede that I am
7 allowed to draw reasonable inferences from the evidence before
8 me.

9 MR. FAGONE: You most certainly are your Honor.

10 THE COURT: And if the evidence is performing, which
11 you have already conceded was billing was done. As far as the
12 world is concerned, the receivable is owed to MMA USA and that
13 internally after the fact, allocations are made. That is not
14 an unusual corporate arrangement. But as to the collection, the
15 responsibility was on the American entity.

16 Now your argument may be and correct me if I am
17 wrong, your argument may be that really the American entity was
18 acting as a servicer and was just facilitating the collection
19 of receivables with the ownership always being the property of
20 the Canadian entity. Is that your argument?

21 MR. FAGONE: Boiled to its essence, yes your Honor.

22 THE COURT: Usually you like my to do's. I
23 understand that. But I will wait to hear the remainder of your
24 argument and I will wait for Mr. Marcus, but I want you to know
25 in advance of my decision, what my orientation is. That is I

1 was convinced at that time that this was not a servicing
2 arrangement because of the testimony from that allocation of
3 revenue and expenses was made at a late date. In other words,
4 it wasn't the receivable that came in was earmarked and
5 identified for a ledger entry. Receivables were collected in
6 one bucket.

7 Hold on I am telling you what I determined and that
8 subsequently for whatever reason allocation was made of monies
9 received. I don't know, either because I don't recall or
10 because I wasn't told, whether that was based on mileage or
11 employee utilization or any other factors because we didn't get
12 into any of that. I don't know whether it was based simply on
13 expenses and having enough revenue to cover Canadian expenses
14 for the purpose of taxation or regulation, I have no idea.

15 But I am fairly certainly that the testimony was
16 subsequent allocation based on revenue and expenses for
17 taxation and I am throwing in regulations because I have a
18 weaker memory of that. But I think it was taxation and
19 regulation. But surely some taxation. Maybe it wasn't, no
20 mention was made of ownership. No mention was made of
21 servicing. So much so that I had to reserve my own questions
22 in this regard, because I was troubled by it. Then we had
23 multiple direct and redirect and multiple cross and the
24 testimony of the witness didn't change and does was not in
25 large in the ways that you now suggest.

1 MR. FAGONE: That is all correct your Honor for one
2 reason. You didn't have a fully developed record on the
3 ownership question because it wasn't necessary to resolution of
4 the matter that was before the court at the time.

5 THE COURT: Your necessity is that it was an
6 afterthought high-density equities of the case argument.

7 MR. FAGONE: Yes your Honor.

8 THE COURT: All right.

9 MR. FAGONE: And your ruling as I understand it was
10 that the equities of the case did not militate toward the
11 Trustee with respect to expenditures made from the petition
12 date to the cutover because those expenditures were paid with
13 Wheeling's collateral. And as you remember, the evidence as
14 that there was a security agreement, which the debtor and MMA
15 Canada are parties to.

16 THE COURT: So in effect you are saying my findings
17 and conclusions with respect to receivables are **INAUDIBLE**.

18 MR. FAGONE: Unnecessary, yes your Honor, which, of
19 course as Wheeling argued in its papers is one necessary, is
20 one of the elements that you need to find for preclusive effect
21 and subsequent proceedings like the motion to enforce the cash
22 collateral.

23 THE COURT: Sure, sure let me ask you a question.
24 Let's assume that you are correct in this regard and not Mr.
25 Marcus. Would it not be within the discretion of the court to

1 manage this case and to preclude the parties from introducing
2 new and further evidence on the state subject based on the
3 record previously made? Do I, are you suggesting that if the
4 filings and conclusions were unnecessary for that order, that
5 entitles you to a fresh start on the next question or can I say
6 no, we have already heard that question, I have ruled on it.
7 The ruling may not have been necessary to the prior order of
8 judgment, but it is not going to be admissible.

9 MR. FAGONE: I think what the court should do in that
10 circumstance is allow us..

11 THE COURT: Not what I should do, but that is the
12 second question. The first question is could I do that would it
13 not be within my discretion.

14 MR. FAGONE: I am not sure I understand your question
15 judge.

16 THE COURT: The question is if I were to agree with
17 you that was a unnecessary ruling, could I still use the
18 testimony on a subsequent proceeding without reopening the
19 question.

20 MR. FAGONE: I think you could use the testimony, but
21 I think it would be error to preclude the admission of further
22 testimony on the subject. In other words to say the question
23 has been answered definitively and conclusively.

24 THE COURT: So it would be within my discretion, but
25 that in your mind the evidence was incomplete and it would need

1 to be supplemented and that would be how you would argue the
2 point, even if I were to concede that it was unnecessary.

3 MR. FAGONE: I don't think it is a matter of
4 discretion, your Honor, I think..

5 THE COURT: You have already conceded that it would
6 be within my discretion to use the evidence that I had already
7 heard. What you are saying is that you had asked me to provide
8 additional evidence.

9 MR. FAGONE: To allow the provision of additional
10 evidence. Failing to do that I think would let me see if I can
11 be clear about this. The Trustee has some concerns about the
12 45G ruling overall. I am sure Wheeling has concerns about the
13 Travelers ruling. The court can expect appeals on both of
14 those things. That is not before you.

15 THE COURT: It never will be.

16 MR. FAGONE: Unless it is remanded.

17 THE COURT: Unless they are remanded.

18 MR. FAGONE: Short of that, your honor, we think that
19 the findings weren't supported in the 45G context okay. We
20 think that if the court were to adopt those findings for
21 another context, say the motion to enforce without an
22 opportunity to fully develop the factual record, that will be
23 an error that would made any subsequent ruling subject to an
24 appeal. So we think the thing to do, the thing that is
25 required is to allow development on the record on the specific

1 ownership question in connection with the motion to enforce.

2 THE COURT: Of course, I understand.

3 MR. FAGONE: That is what we have, your Honor, unless
4 there are questions.

5 THE COURT: What pardon me?

6 MR. FAGONE: I said that's...

7 THE COURT: Did you get to number four?

8 MR. FAGONE: I mean I think we sort of talked about
9 it through this colloquy. I am happy to go into more in more
10 detail if you want.

11 THE COURT: Sure, I want you to do that. The full
12 record, because I don't want to be accused later on cutting you
13 off.

14 MR. FAGONE: Understood, your Honor, I appreciate
15 that. So I think the last one that I haven't, the last
16 argument that I haven't talked about explicitly is the
17 potential for unfair prejudice, okay. Scheduled for hearing
18 this morning is Wheeling's motion to enforce cash collateral
19 orders of this court. Okay. Wheeling's says the Trustee has
20 not escrowed and remitted all of the proceeds collected after
21 October 18 of Wheeling's collateral that its motion says.

22 Now when the court hears that matter, you will hear
23 evidence that the Trustee has not remitted proceeds of four
24 distinct buckets of Canadian receivables. Okay. The Trustee
25 believes that those, the proceeds that fall within those

1 buckets are not property of the debtor's estate. They are
2 instead property of the Canadian debtor's estate. Wheeling has
3 taken extensive discovery on this dispute and now it concedes
4 that one of those buckets was, in fact, properly not remitted.
5 Wheeling concedes that in its papers. But the dispute on the
6 other three buckets remains and it is for this court to
7 determine.

8 THE COURT: How much is that bucket?

9 MR. FAGONE: We think in the aggregate it is
10 approximately \$545,000 somewhere around there, your Honor.
11 When we get to the evidentiary portion of the hearing, we will
12 have specific information for you. But it is in the half
13 million.

14 THE COURT: If we get to those.

15 MR. FAGONE: If we get there, yes. But the remaining
16 dispute on the three buckets will turn on the ownership
17 question. That is the core question for the court to decide
18 and to resolve that motion. We think that you should be
19 allowed to present evidence on it. If we are not, because of
20 an incomplete factual record developed at a hearing in January
21 on a different matter there is potential for unfair prejudice.
22 I think that is a theme that kind of resonates through my
23 arguments this morning. But that is the core position, your
24 Honor. So that is what I have.

25 THE COURT: Thank you. I also want to thank you for

1 the competency of the written and oral argument.

2 MR. FAGONE: I appreciate your compliment.

3 THE COURT: You made your cogent arguments and put
4 your best foot forward.

5 MR. FAGONE: Thank you, your Honor.

6 THE COURT: Go ahead Mr. Marcus.

7 MR. MARCUS: Your Honor, Mr. Johnson will address it.

8 THE COURT: Mr. Johnson.

9 MR. JOHNSON: Good morning your Honor, David Johnson
10 on behalf of Wheeling.

11 THE COURT: Good morning Mr. Johnson.

12 MR. JOHNSON: Excuse me.

13 THE COURT: I said good morning.

14 MR. JOHNSON: Good morning.

15 THE COURT: You can test that.

16 MR. JOHNSON: It remains to be seen your Honor, it is
17 morning, I will stipulate to that. Your Honor I will cut to
18 the chance here. I think that you put your finger exactly on
19 the critical point here is that 52B(1) equities of the case,
20 whether you call it argument or defense or whoever board the
21 burden on that, regardless that was put squarely into play by
22 the Trustee here. He argued it in his brief; he used
23 significant testimony from Mr. Gardner from the January 23
24 hearing. He introduce an exhibit, Trustee's Exhibit 9
25 purporting to show a percentage of so called Canadian

1 receivables as a fraction of the total cash receipts of the
2 integrated equity. He made extensive argument in his opening
3 and his closing. I will just read to you a couple of things
4 quickly that were taken from the transcript. Trustee's counsel
5 said here is what I think is outcome determined expenditures
6 giving rise to these payments were made from a variety of
7 sources. More than half of them came from; more than half of
8 the pre-petitioned ones came from pre-petitioned Canadian
9 receivables. That is Trustee's Exhibit 9.

10 I understand Mr. Marcus may quarrel whether it is
11 your receivable or Canadian receivable. This Exhibit
12 demonstrates in our view that they are Canadian receivables.
13 All we need to understand today is that 50 percent of the
14 revenue came from Canadian accounts in which Wheeling isn't
15 perfected. I think that is really the nut of the issue here.
16 Mr. Fagone can try to draw a distinction between ownership and
17 perfection, but I think there are two sides to the same coin.

18 THE COURT: I don't know that they are necessarily. I
19 mean you have perfection without ownership that doesn't have to
20 something to attach.

21 MR. JOHNSON: There has to be something to attach,
22 which means that the debtor has to have some ownership interest
23 in those accounts receivable. So once it became, once they were
24 generated and our position I think the testimony is...

25 THE COURT: Your position is that they were owned and,

1 therefore, attached and, therefore, perfected in the United
2 States.

3 MR. JOHNSON: Correct. Yeah our position, I think,
4 your honor is, and you can't get to perfection until you look
5 at the ownership issue before. The ownership issue...

6 THE COURT: I look out and I see perfectionables.

7 MR. JOHNSON: That goes without saying, your Honor.
8 But speaking of secured perfection, I think that is a
9 distinction without a difference. So I think that issue is put
10 in play by Mr. Fagone and litigated and argued by both sides,
11 as discussed back and forth with you. I don't see that there
12 is any way that you couldn't have decided that. In fact, Mr.
13 Fagone said it at the January 23 hearing. We think the court
14 can and should consider the fact that the expenditures giving
15 rise to the payments that produced at \$490,000 and paid from a
16 variety of sources and can and consider and that is what you
17 did. You did consider that. And you rejected the Trustee's
18 position that they were owned by MMA Canada. Hence we have
19 this motion here in the findings of fact that have the Trustee
20 so exercise. So we don't see those...

21 THE COURT: Let me ask you a question. Mr. Fagone
22 makes a note of this because I want to hear from you, if your
23 answer is different than Mr. Johnson's. When cash advances
24 were, this is an asset-based line of credit is it not?

25 MR. JOHNSON: Yes.

1 THE COURT: When cash advances were made, were they
2 based on any exclusion of so-called Canadian receivables or
3 were they based on the gross amount of receivables.

4 MR. JOHNSON: I am not certain, your Honor. I believe
5 they are based on the gross amount of receivables, but I am not
6 100 percent certain as I stand here today, your Honor.

7 THE COURT: Mr. Fagone do you have other information.

8 MR. FAGONE: If you could bear with me one second,
9 your Honor, I will get the answer definitively. Your Honor,
10 thank you. The answer is that the cash advances were made based
11 on the total amount of receivables of the operation.

12 THE COURT: Which was my understanding then. But I
13 just wanted to be sure that I didn't miss something. Okay, so
14 when advances were made, they were based on total receivables
15 inclusive of the so-called Canadian receivables. Go ahead Mr.
16 Fagone.

17 MR. JOHNSON: Your Honor, I think that is on that
18 point again. We don't see that there was any manifesto, we
19 don't even see that there was any error in your making those
20 findings of fact about the accounts receivable.

21 On the actual testimony of Mr. Gardner, again, I
22 don't, we said this is our brief and it is reiterated again
23 now. We weren't able to really draw, see any distinction or
24 any discrepancy between what Mr. Gardner testified about on
25 January 23 and your relevant findings of fact on March 13. We

1 think that they are completely consistent. You know, to Mr.
2 Fagone's claim that there is an incomplete record, I would
3 suggest that if he had concerns about that, the time to raise
4 that was on January 23, when the evidence was open, the witness
5 was there and was available for additional questioning. Again,
6 I think you...

7 THE COURT: What about the argument made by the
8 Trustee of lack of necessity that this was surpluses or
9 predicted.

10 MR. JOHNSON: Again, your Honor, I don't see how it
11 can be surpluses when he put equities of the case in play. He
12 said the Canadian receivables are not something that you have
13 to perfection...

14 THE COURT: We had a data compilation excluding some
15 certain as allocated the Canadian...

16 MR. JOHNSON: We did your Honor, it is Trustee's
17 Exhibit 9 and we had, you know, significant evidence about,
18 significant argument about that. There is no way that you
19 could avoided, from my perspective, there is no way that you
20 could avoided making that ruling once Mr. Fagone made the claim
21 that some of the funds that were used to make the qualified
22 expenditures came from collateral that Wheeling arguably did
23 not have a security interest in it. The dye was cast at that
24 point.

25 THE COURT: Was there any, to your memory reservation

1 of rights in this regard or limitation of focus with respect to
2 receivables.

3 MR. JOHNSON: Not that I am aware of, your Honor.

4 THE COURT: Excuse me one moment, Mr. Fagone may I ask
5 you, did you at any time during the evidentiary hearing say
6 your Honor it is our understanding that this evidence today is
7 limited and spoken and should not have any preclusive effect in
8 any other proceeding before the court.

9 MR. FAGONE: I don't know. There is no such
10 reservation. I don't think that it was necessary.

11 THE COURT: I understand that and I respect that.
12 But there was no such express...

13 MR. FAGONE: The transcript is clear there was no such
14 reservation.

15 THE COURT: Thank you. Go ahead Mr. Johnson.

16 MR. JOHNSON: Your Honor, I think that is all that I
17 have at this point. Just briefly on the cross border protocols
18 we have expressed the same concerns that you have about that. I
19 think to the extent that there really was a concern here on the
20 Trustee's part trying to raise that issue in cross border
21 protocol was months ago.

22 THE COURT: Let me ask you a question on that. If I
23 issue an order, which is within my jurisdiction, I don't know
24 that it necessarily has any preclusive effect on the affected
25 party. Jurisdiction in federal jurisprudence and I expect in

1 Canadian jurisprudence and I suspect our jurisprudence will
2 govern. They will always be challenged. So that if the Monitor
3 were to appear and say it is all well and good your Honor, but
4 take a hike. That property is mine and we are going to have
5 duke it out. But I don't see anybody here today, do you Mr.
6 Johnson?

7 MR. JOHNSON: Ah, I don't your Honor. I think that is
8 exactly right your Honor. Jurisdictionally it goes as far as
9 it goes, but our whole point is...

10 THE COURT: So if my order was beyond the jurisdiction
11 is to be challenged by somebody, there is no way I can conclude
12 that challenge. That is not before me today.

13 MR. JOHNSON: I don't believe so your Honor.

14 THE COURT: So what we do have and this was my remark
15 before Mr. Fagone about altruism. As far as the American
16 debtor is concerned, it affects the American debtor and to the
17 extent that it does not affect the Canadian debtor, it doesn't
18 affect the Canadian debtor. But...

19 MR. JOHNSON: That is exactly right your Honor and
20 that has been proved consistently with the protocol which, of
21 course, says that this court has exclusive jurisdiction over
22 this debtor and this debtor's property and your findings...

23 THE COURT: 281334E gives me exclusive jurisdiction.

24 MR. JOHNSON: Yes your Honor.

25 THE COURT: Gives me exclusive jurisdiction and if I

1 determine according to the evidence that this is the property
2 of the debtor then so be it. If there somebody else that
3 claims another interest, so be it.

4 MR. JOHNSON: Thank you, your Honor.

5 THE COURT: All right, Mr. Fagone.

6 MR. FAGONE: Just thank you your Honor, on behalf of
7 the Trustee, just two follow up points. One on the cross
8 border protocol, even if the court had jurisdiction to make a
9 finding of ownership of the Canadian receivables, we believe
10 that in light of the cross border protocol and its terms, the
11 court should not have done that. So even if you conclude that
12 you had jurisdiction to make that finding, we think that making
13 the finding is inconsistent with the purposes of the protocol.
14 I agree with the idea that the cross border protocol doesn't
15 diminish the court's jurisdiction. It is what it is. The
16 jurisdiction is what it is; it can't be shrunken by agreement
17 or court order.

18 THE COURT: The protocol states that expressly with
19 respect to both jurisdictions.

20 MR. FAGONE: It does, it does. But that doesn't
21 change the fact that the court in our view even if it had
22 jurisdiction over a determination that implicated both estates,
23 shouldn't be doing that in a single hearing that is point one.

24 THE COURT: But, but again I mean this respectfully
25 and not as a personal criticism in any way, but there was no

1 suggestion of that in your papers in the initial go around, nor
2 was there any suggestion of that at the time of the entry.

3 MR. FAGONE: And here is why, which takes me to my
4 second point.

5 THE COURT: Which is I am inviting you to do.

6 MR. FAGONE: Because the court didn't need to decide
7 the ownership question and, in fact, if I understand the
8 court's ruling correctly, it didn't. It simply said on the
9 equities of the case, the expenditures were paid from
10 Wheeling's collateral, which includes the Canadian debtor's
11 receivables that was their argument. So there was no need to
12 distinguish between U.S. old receivables and Canadian old
13 receivables in the context of the equities the case exception
14 because you said they look it is all Wheeling's collateral. So
15 that is what I understood the ruling to mean. That is why we
16 think it was unnecessary.

17 THE COURT: Let me see if I can clarify this in my
18 mind. With respect to that judgment and I refer to it as a
19 judgment because as I previously stated it is to have the
20 effect of partial judgment in the adversary proceeding with
21 respect to that judgment. You are saying that the proceeds of
22 the 45G could have been allocated and were allocated indeed or
23 would be allocated once we straighten this motion out without
24 regard to the Canadian receivables is that what you are saying?

25 MR. FAGONE: Without regard to ownership of them.

1 But so...

2 THE COURT: How would we do that and how would work.
3 I am not sure that I fully understand. Use your chart, use
4 Exhibit 9.

5 MR. FAGONE: I don't have a copy of Exhibit 9 with me
6 your Honor.

7 THE COURT: Mr. Johnson will give it to you.

8 MR. FAGONE: I think that it may be beneficial your
9 Honor to look at exactly what the Trustee argued on the 45G.

10 THE COURT: First answer my questions.

11 MR. FAGONE: Yeah Exhibit 9 shows total cash receipts
12 for US MMA from July 1 to December 31 of last year. It shows
13 receipts for June 1 to December 31, 2013, for MMA Canada and
14 then it has a column that totals to roughly 16.3 million. Then
15 there is a column that shows Canadian customer cash receipts on
16 the same periods which totals to 8.5 million and there is a
17 percentage which is computed mathematically as 8.5 as a
18 percentage of 16.2.

19 THE COURT: Including the so-called Canadian
20 receivables within the definition of American receivables did
21 or will Wheeling receive more than it would be entitled to
22 according to your **INAUDIBLE**.

23 MR. FAGONE: I am not sure that I understand the
24 question, but let me see if I can answer it.

25 THE COURT: Does the determination affect

1 distribution under the 45G motion?

2 MR. FAGONE: Does the determination, no.

3 THE COURT: How so?

4 MR. FAGONE: If I understood the court's order
5 correctly, the court's judgment correctly, the distribution of
6 the net funds was made on the basis of expenditures incurred
7 and paid for up to the cutover. Those went to Wheeling.
8 Expenditures made and paid for after the cutover, which were
9 reserved to the estate under the equities of the case
10 exception. That is what I understood the court to have
11 decided. Our argument on the equities of the case, wasn't a
12 legal argument about who owned or didn't own, did not own the
13 receivables. What we said was judge when you are exercising
14 your discretion under this particular provision of the
15 bankruptcy code.

16 You can look at a whole host of factors, one of them
17 is that some of the money that was used to pay for those
18 expenditures, came from a variety of sources including things
19 which Wheeling perfected security interest. We said for
20 example, some of the money came from Canadian crossing
21 licenses, real estate type collateral. Wheeling doesn't claim
22 an interest in that. We said that some of the money came from
23 Canadian customers. Wheeling admitted at the time it didn't
24 admit but it has now admitted that it doesn't have a perfected
25 security interest in those receivables. So what we weren't

1 saying judge please decide who owns these things. We were
2 simply saying when you look at factors and exercise your
3 discretion; you can and should consider that Wheeling's
4 entitlement to some of the money that was used to create the
5 net funds is in doubt, at best or not there at worst.

6 THE COURT: Even though those receivables were used...

7 MR. FAGONE: That...

8 THE COURT: ...to draw down Wheeling's loan.

9 MR. FAGONE: Now you are going to the merits and your
10 discretion is your discretion under 552B equities of the case.
11 I get that. I understand that. But that is a different question
12 than whether ownership needed to be decided in order to resolve
13 Wheeling's entitlement to a lien on net funds that were payable
14 to the U.S. debtor only under our contract with the U.S. debtor
15 only. It is a different question.

16 THE COURT: Thank you Mr. Fagone.

17 MR. FAGONE: Thank you, your Honor.

18 THE COURT: Mr. Johnson.

19 MR. JOHNSON: From my perspective, when the Trustee
20 says that he was asking you to decide whether Wheeling or did
21 not have a perfected security interest and giving collateral, I
22 see that as run that through the translator. I see assets which
23 MMA does not have an ownership interest such that security
24 interest would attach. Again both two sides are the same, two
25 sides of the same coin from our perspective, your Honor. Again,

1 Exhibit 9, which you were just discussing with Mr. Fagone. I
2 mean this is evidence introduced by the Trustee about who owns
3 certain cash. It doesn't say ownership, but it says this
4 percentage is Canadian customer cash receipts. It is very
5 clear from the testimony that what that means is from the
6 Trustee's perspectives that are cash receipts that are property
7 of Canada and not property of the debtor here. So again,...

8 THE COURT: If I had determined on that point in
9 favor of the trustee, what difference would it have made for
10 Wheeling.

11 MR. JOHNSON: If you had determined, I think it was
12 raised in the issue of, in the context of the equities of the
13 case, so it was presumably we have had changed it. Presumably
14 it would have changed your calculus about the equities of the
15 case and whether it tilts towards Wheeling or whether it tilts
16 toward the Trustee. I don't know what you would have done with
17 that but that is where the change would have been.

18 THE COURT: So your suggestion is that the fact that
19 it was raised in the context of equities in the case could have
20 changed the outcome of the ruling.

21 MR. JOHNSON: I think I have to concede that your
22 Honor. Your expression on equities of the case and there are
23 certain evidence that we provided to you on that issue. You put
24 it into the paths and you decided what you decided.

25 THE COURT: Okay thank you, anything else?

1 MR. JOHNSON: Thank you, no your Honor. Thanks.

2 MR. DESPINS: I have...

3 THE COURT: Hold on, hold on, hold on please. Mr.

4 Fagone do you have a retort to Mr. Johnson?

5 MR. FAGONE: I don't your Honor, I have said what I
6 have needed to say on this motion.

7 THE COURT: Thank you, very good. Now on the line
8 someone was about to say something.

9 MR. DESPINS: Yes, your Honor, it is Luc Despins with
10 Paul Hastings on behalf of the Official Committee. This will
11 not surprise you, the Committee supports the Trustee on all
12 points.

13 THE COURT: Hold on, hold on one second. Mr. Despins,
14 what is the Committee standing in all of this at this moment in
15 time?

16 MR. DESPINS: I am not sure. We are surely a party in
17 interest on all matters before the court. I am not sure the
18 standing, you mean whether we are going to recover money out of
19 this or not or...

20 THE COURT: Yes and I understand you are a party in
21 interest in the Maine case with a right to be heard. That may
22 be sufficient and I may let you be heard simply because of
23 that. But this was a discrete matter, actually these were
24 discrete matters raised in an adversary proceeding and a
25 contested matter in which the Committee was not named a

1 participating party. But I will allow you to be heard Mr.
2 Despins, go ahead.

3 MR. DESPINS: I will be very brief. I know, your
4 Honor, there is an aspect of it and I am going to address only
5 point number one which is the cross border issue. I know there
6 is an aspect of this, which can be maddening, which is if you
7 adopt this or you view this as the Trustee having a second kick
8 at the can, that doesn't look appropriate. But if, in fact, we
9 are dealing with jurisdictional issues, which is does the court
10 have jurisdiction to determine the scope and extent of another
11 debtor's assets are subject to another court jurisdiction. You
12 know, the conduct of the Trustee or the waiver, the lack of
13 appearance by someone.

14 As you know, I think you stated that, it is not
15 really relevant. I think the danger of relying on the fact
16 that well I am just determining that these are U.S. assets, of
17 course, I have jurisdiction over that. That logic could apply
18 to, I am exaggerating a lot here, but it would apply to the
19 railroad track in Canada. In theory, you could decide that they
20 are actually owed by the U.S. debtor and, of course, that
21 wouldn't work. So what I am concerned about is if the court is
22 going to rely on the fact that yes the cross border protocol
23 gives you exclusive jurisdiction of U.S. in determining U.S.
24 assets, I think that can become a circular argument. The
25 Committee is just concerned about that. That is all.

1 THE COURT: I think it is a circular argument, Mr.
2 Despins, but not raised by me, it is raised by you and Mr.
3 Fagone with all due respects. Surely, surely I can assert
4 jurisdiction over Mars and say that it is under 1334 and that
5 wouldn't be the case. But that is not what we are dealing with
6 here. We are dealing with a discrete contested matter in the
7 American Chapter 11. A discrete adversary proceeding in the
8 American Chapter 11 with opportunity for motions to intervene
9 by adversely affected parties, namely the Monitor and the
10 Canadian entity or on the motion of existing parties or by the
11 court sua sponte.

12 Now I can only speak for myself. I didn't raise the
13 question, but I am going to tell everybody why because nobody
14 else seemed that it was important. So and I understand the
15 Trustee's position. He didn't seem it was important, because to
16 him it was self-evident and to you Mr. Despins on behalf of the
17 Committee, I take it that Canadian ownership and jurisdiction
18 is self-evident and I respect your positions. But the fact
19 that you are now raising the question is sort of an oh my gosh
20 okay. If this were a real issue at the time I would have
21 expected more activity at the time. The record, the testimony
22 of Mr. Gardner in my mind is clear and unambiguous and I have
23 every indication today from the Trustee that my recollection of
24 what he said and my recollection of the documents admitted into
25 evidence is correct. The primary argument that is being made is

1 that it was not the full presentation on ownership the Trustee
2 would have made had he believed at the time such a
3 determination would have gone in the other direction. I
4 understand the Trustee's point of view and I respect your
5 joint. Is there anything else Mr. Despins?

6 MR. DESPINS: No, your Honor, thank you.

7 THE COURT: Thank you. Does anyone else wish to be
8 heard? I am being generous withstanding this morning. Okay. I
9 am going to take a brief recess before I issue my ruling
10 because the ruling that I make one way the other, it will have
11 impact on the next motion. Forgive me I am going to try not to
12 take a lot of time. I think I have a grasp of the facts and the
13 legal questions. But I would like an opportunity for some
14 private deliberation. The court is adjourned. (Adjourned 10:19
15 a.m.)

16 THE COURT OFFICER: All rise.

17 (PROCEEDINGS RECOMMENCED May 8, 2014 10:43 a.m.)

18 THE COURT OFFICER: All rise. The court is in
19 session, be seated and come forth.

20 THE COURT: Thank you all for your patience, people in
21 the courtroom and on the line. I want to explain to you why I
22 left. Most of you appeared before me in this and other matters,
23 fully appreciate how seriously I take these things,
24 particularly motions for reconsideration of various types
25 including this one. When I have competent counsel on both

1 sides making cogent arguments, I want to give them the time and
2 consideration that it deserves rather than making snap
3 judgments.

4 The present motion by the Trustee under Federal Rule
5 of Civil Procedure 52B is based on four components. I will
6 address each one of them. First is the jurisdictional
7 component, which involves according to the Trustee's likes my
8 violation of the protocol executed or entered by order of this
9 court and of the Canadian court. I am going to rule against
10 the Trustee on this provision for reasons at which I have fully
11 elaborated during my colloquy with counsel.

12 I will just summarize it this way that this court may
13 exercise its jurisdiction with respect to property of the
14 debtor and property of the estate of 281334E. The evidence
15 presented at the hearing suggested to me clearly and
16 unambiguously that all of the receivables were property of this
17 debtor. The Trustee has conceded this morning that with
18 respect to the finds as made they correspond to the evidence
19 presented, to the evidence that he may wish to present. In
20 addition that the findings and conclusions made at that time
21 reflect the evidence at that time.

22 So there was no error with respect to the evidence
23 that in my determination that the so-called Canadian
24 receivables were, in fact, not such and were all receivables of
25 the American state based on the evidence of that time.

1 Additionally, despite all of the concerns expressed on behalf
2 of the Monitor or the Canadian entity, there has been no
3 appearance by the Monitor or the Canadian entity. And with
4 respect to the effect of my judgment on those entities, that
5 will depend on whether they acknowledge the judgment or they
6 choose to ignore it or challenge it. Those questions are now
7 before me now.

8 So with respect to the first argument on jurisdiction
9 and the protocol, the Trustee's motion is denied.

10 Now the second argument is that the conclusions made
11 were not supported by the evidence. It is my understanding this
12 morning that the Trustee has agreed with my recollection of the
13 evidence. My recollection of the evidence has been stated by
14 me, has been stated by Mr. Johnson and it is reflected in the
15 papers of the parties and surely it is reflected in the
16 transcript and documentary evidence. As I just stated, there
17 is no error.

18 Now with respect to Rule 52B, there has to be some
19 error in the finding. This argument of the Trustee also fails.

20 Third the Trustee has argued that the findings and
21 conclusions were unnecessary. This is the most troubling for me
22 of the arguments because as I understand the Trustee he is
23 saying that the question of Wheeling's, the extent of
24 Wheeling's interest in the 45G proceeds could have been
25 determined without the findings with respect to receivables.

1 I disagree for the following reasons. First, I agree
2 with Wheeling that it was the Trustee that put the question
3 into play. The Trustee's argument that the issue is put in play
4 as a subtopic of his equities in the case argument doesn't
5 carry the day. The 45G proceeding emanates or emanated from
6 the Title 11 USC 552B. With respect to a continuing security
7 interest and the rights of the secured party in collateral
8 after the filing of Chapter 11.

9 The equities argument arises when it appears that
10 there is a security interest, which would be ongoing and which
11 would entitle a secured party to rights and collateral after
12 the filing of the case. The equities argument as expressed in
13 the cases which were addressed by the parties at an earlier
14 time is that there ought to be when the circumstances warrant,
15 exceptions to this rule so that the estate for the benefit of
16 other creditors may enjoy rights in what would otherwise be
17 collateral of the pre-filing secured party. In this instance,
18 the argument made by the Trustee was that even if Wheeling had
19 a perfected security interest in the 45G proceeds, the equities
20 exception should be apply.

21 One the reasons given were that some portion of the
22 revenue employed by the debtor and the Trustee was attributable
23 to the so-called Canadian proceeds. What the Trustee was
24 looking for at the time was a reduction in the amount paid to
25 Wheeling under the equities exception because some of the money

1 was generated in Canada or by the Canadian entity.

2 I find and conclude today that there was no error on
3 my part in determining ownership of those receivables, because
4 it was the Trustee that had hoped to reduce the payout to
5 Wheeling by an amount attributable to Canadian ownership of
6 certain receivables. In effect, the Trustee was saying, you
7 have to give credit under the equities test, the two to the
8 debtor with respect to the monies that were generated by
9 someone other than the debtor. Yeah it was conceded here today
10 that those monies were used in the gross amount and was
11 employed to draw down the line of credit on the asset-based
12 loan.

13 It appeared to me back in January and it appears to
14 me today that a) based on the facts there were and are no
15 Canadian receivables, and b) the debtor and the Trustee at
16 various points in time utilized the so-called Canadian
17 receivables to draw down on the line of credit. I hate to say
18 this; it is an aphorism that is lost most of its meaning that
19 equity requires clean hands. You can't invite equity if you
20 are not doing equity in the first instance. Use so called
21 Canadian receivables as the basis of a loan and then say
22 payback should not consider Canadian receivables seems to me to
23 trouble. I am not suggesting any bad faith here at all. It is
24 just troubling.

25 So with respect to the necessity argument, I deem

1 that it was necessity. The necessity was brought into question
2 by the Trustee. The Trustee had ample opportunity to present
3 whatever evidence he choose to present or could have presented
4 or would have presented. He had sample opportunity to join
5 other parties, which he now deems to be necessary. He failed
6 to do all of that. As I caution the parties repeatedly, the
7 findings and conclusions on that motion could have and would
8 have a binding effect in other aspects of the case.

9 Which brings me to the fourth argument and the fact
10 that the ruling on the 45G motion may be prejudicial to the
11 debtor in other matters, specifically the motion that we are
12 going to here now. My answer to that is so be it. The
13 Trustee's motion to reconsider on 52B is denied in all
14 respects. Wheeling will present a very terse formal order
15 referring back to the record.

16 The next matter before the court is motion to enforce
17 cash collateral orders. Wheeling who will be presenting.

18 MR. MARCUS: Your Honor, I will present the motion
19 and I am ready to talk if the court is ready to hear.

20 THE COURT: Proceed.

21 MR. MARCUS: I think in view of the ruling that the
22 court has made, I am going to request that the court just
23 entertain some discussion amongst the court counsel regarding
24 how to proceed this morning because I think that significant
25 portions of the motion, if not all of the motion has been

1 resolved. As I interpret the status of affairs, we have now an
2 adjudication by this court that all of the so-called Canadian
3 receivables are, in fact, receivables of MMA.

4 Now I want to mention that there is a caveat, there
5 is a small class that we are going to explain to, but it is not
6 really material. So we can come back to that. But our motion
7 asks the court to require the debtor to treat all of the
8 receivables as U.S. receivables and to comply with the cash
9 collateral orders accordingly. In that respect it is useful to
10 consider two different cash collateral periods that we have
11 because there are different rules that apply.

12 The first cash collateral period goes from August 7
13 to October 18, and that was when Wheeling receivables were
14 being collected and used to fund operations. Now there is
15 nothing that the debtor really has to do at this stage, because
16 at some point it could be now, but it could be next month, it
17 simply has to be accounting. How much of our receivables did
18 you use and what do you owe Wheeling in terms of adequate
19 protection. With the determination by the court that Canadian
20 receivables are in the Wheeling bucket, that simply changes how
21 you do that calculation. So our motion requested in accounting
22 and I still want the debtor to account for it.

23 Now I can present evidence today as to what I think
24 the number ought to be in the accounting. The debtor may
25 contest that number, but I am not sure that it is wise to have

1 the dispute today as to the accounting, if the court has made a
2 ruling that yes the Canadian receivables are in the Wheeling
3 bucket. Then I would request that the court schedule a later
4 hearing to hear an accounting of this matter.

5 Now the second buck is the period post October 18..

6 THE COURT: I think, unless I am reading too much
7 into your comments that may not even be need for further
8 hearing if the debtor provides the accounting.

9 MR. MARCUS: That's right. As part of what I entered
10 into production today, I have documents that suggested an
11 accounting, but they will probably contest it. I am not
12 adverse as having them consider it, think about it and come
13 back. Maybe it will work out.

14 THE COURT: At the least there maybe arithmetic
15 disputes.

16 MR. MARCUS: Sure.

17 THE COURT: At worst there maybe still, be some legal
18 concerns that the Trustee has which would affect the outcome.
19 And if you were to give me a presentation today and Mr. Fagone
20 would give me a competing presentation today, from what I am
21 hearing from you is that you would not be asking for findings
22 and conclusions today because you are proceeding that there may
23 be greater benefit in allowing the parties to discuss the
24 matter.

25 MR. MARCUS: Yes because I asked for accounting and

1 while I was going to make my own accounting, it purports that
2 okay **INAUDIBLE** fuels are your bucket fueling, now debtor
3 account. I would consider that would be objected motion. We
4 could go further and argue about what that accounting looks
5 like. But I think as hard as you focus on benefit from..

6 THE COURT: It would be, but I think I have to hear
7 from Mr. Fagone on this, but I think you might want to set the
8 benchmark and you are telling me that Mr. Fagone mentioned this
9 in his earlier remark. That there is a revised benchmark, that
10 there is an exception.

11 MR. MARCUS: Well let me get to the second cash
12 collateral period because it is there, I am not sure that any
13 of us. That could be settled. The second cash collateral
14 period October 18 to the present, there the rule is different.
15 There the debtor is not spending and the Wheeling's fuel holds
16 instead and they can cover them in terms of mobile realty.

17 Now the parties agree that there is approximately
18 \$525,000 in the bucket of Canadian receivables that had we had
19 the court's ruling on October 18, would have been turned over
20 to Wheeling, but they haven't. I don't think there is a
21 dispute among those dollar amounts. As such I think Wheeling
22 is entitled to adequate protection because I believe what is
23 happening is the Trustee's collecting and spending on the
24 impression they were the Trustee's extent. I think the amount.
25 As a result I think we are under adequate protection on that

1 front. If the Trustee agrees to that accounting, then I am not
2 sure what more the court has to do, let's see, we need to
3 develop adequate protection. That would raise issues of
4 replacement need, what receivables are to replacement lien,
5 super priority claim and those kind of accounting issues that I
6 **INAUDIBLE** and you fax suggestions that we defer because we have
7 now have a lot of clarity that we didn't have before. That
8 seems like an kind of an accounting question. So that is my
9 suggestion your Honor and I invite the court.

10 THE COURT: First I will hear from Mr. Fagone. I have
11 an idea, but I want to hear from counsel.

12 MR. FAGONE: On behalf of the Trustee your Honor. I
13 have an idea as well. We understand the court's ruling on the
14 motion to amend. We respect it. Obviously we disagree with it,
15 but we respect it and we understand that it may have
16 implications for this motion. I think what makes sense frankly
17 is to continue the hearing on the motion to enforce the cash
18 collateral orders to a later date. Here is why because I think
19 there is a lot of complexity that may exist if we try to go
20 forward even in part today in light of your Honor's ruling.
21 Let me see if I can explain what I mean by that.

22 One of the Trustee's responses to the motion to
23 enforce was that it wasn't the right procedural vehicle with
24 which to raise this issue. I understand in light of the
25 court's ruling just a few minutes ago that argument is not

1 likely to get traction, but that is an argument that we would
2 have made on the motion to enforce.

3 We also argued that Wheeling had acquiesced in you,
4 the Trustee and the Canadian's debtor's use of the money that
5 was collected after October 18 on account of the Canadian
6 receivables. We raised arguments concerning waiver, laches,
7 estoppel all of which are not addressed by the court's
8 determination on the ownership, if it were given preclusive
9 effect on the motion to enforce. That still leaves unresolved
10 the acquiescence arguments. Okay. As think Wheeling concedes,
11 the \$545,000 isn't sitting around anywhere to be paid to
12 Wheeling, it has been spent to support the operation of the
13 railroad.

14 So I understand the court's ruling that those were
15 Canadian receivables. I get that if the court finds that
16 Wheeling hasn't waived its rights, and then Wheeling is going
17 to have some entitlement based on that \$545,000. But it can't
18 be paid over today. At best that could be part of Wheeling's
19 evidentiary presentation on diminution and the value of its
20 collateral since the petition date. That is something that I
21 don't hear Mr. Marcus saying that he wants today. I don't think
22 his papers raised it. I think it would be premature today for
23 the court to make any sort of ruling on diminution for a whole
24 host of reasons.

25 THE COURT: Including the new 506C motion.

1 MR. FAGONE: Including the new 506C motion, including
2 appeals that have been taken or will be taken, including the
3 fact that Wheeling's remaining collateral hasn't been
4 liquidated. Wheeling hasn't sought or asked or obtained relief
5 from stay to collect out the remaining receivables that are the
6 on the books. There are a whole bunch of things that would need
7 to go into it and frankly I don't think it is right today and I
8 don't think..

9 THE COURT: Mr. Marcus may take issue with most of
10 what you said.

11 MR. FAGONE: I wouldn't be surprised.

12 THE COURT: But the effective, the effect on me what
13 you have said is very similar to the effect on me when Mr.
14 Marcus suggested that the parties be given an opportunity to
15 have more time to work this out. At least on what Mr. Marcus
16 has referred to as the first issue is the second issue
17 according to your likes. It is also still largely unresolved.
18 That may be a reason to continue the entire, Mr. Marcus.

19 MR. MARCUS: I think that is essentially right your
20 Honor. I mean I don't necessary compare it without Mr. Fagone..

21 THE COURT: I am not asking to agree with any of his
22 reasoning, but you said give me a little bit more time and Mr.
23 Fagone has said give me a little bit more time. But why
24 doesn't make any difference.

25 MR. MARCUS: I agree with that. I guess the only

1 caveat of qualification is there should be more time, we should
2 compare numbers on the accounting, we should try to come up
3 with what numbers look like, but then I want to have a hearing
4 to resolve all of these issues.

5 THE COURT: Fine, I think Mr. Fagone said two things
6 in that regard. He said we should continue the hearing and
7 then, of course, he is reserving appeals, stays and dah, dah,
8 dah and I understand all of that. But quite frankly Mr. Marcus
9 we don't have any control over what Mr. Fagone has not yet done
10 and it may well be that he takes action, which could delay the
11 outcome. So everybody's rights are preserved there and it all
12 makes sense. So how much time do you seek Mr. Marcus?

13 MR. MARCUS: The answer is it depends in a way. What
14 I have, I am sorry.

15 THE COURT: Mr. Fagone I am sorry to interrupt your
16 argument, I assume you were finished for the most part.

17 MR. FAGONE: I would like to hear the results of this
18 colloquy.

19 THE COURT: No, no, no of course you will. But what I
20 am saying you had nothing more to add. You asked for more time
21 and I asked Mr. Marcus to be heard now and I done that and I
22 was more or less interrupting you.

23 MR. FAGONE: You can proceed in the same direction.

24 THE COURT: Go ahead.

25 MR. MARCUS: I think the Trustee and Wheeling have

1 had a history in cooperating in discovery matters. As a matter
2 of fact in doing financial discovery informally, by
3 conversations over the phone, which has been very, very
4 effective. I believe these kind of accounting issues to a
5 large extent can be hashed out, resolved by informal
6 discussions, exchange of documents and papers. As I indicated,
7 I have tried to on my end to do that and submitted so that Mr.
8 Fagone he may say, well you got it all wrong, you missed this
9 and you missed that okay good.

10 Now if we had that kind of cooperative attitude, then
11 I would suggest that we wouldn't need much more than a couple
12 of weeks to reconvene.

13 THE COURT: I have no control over your ability to
14 work.

15 MR. MARCUS: So what I would like to have the ability
16 to take a deposition that you are feel is necessary in the hope
17 that...

18 THE COURT: Let's bring this back to my question.
19 How much time would you like taking into account your needs for
20 discovery and Mr. Fagone's potential needs of discovery, the
21 possibility that Mr. Fagone may press for appeals or press for
22 stays, 506C's or goodness knows what else will give rise. When
23 you would like your motion to be heard?

24 MR. MARCUS: Four weeks.

25 THE COURT: Thank you, you may now sit down. Mr.

1 Fagone does four weeks work for you?

2 MR. FAGONE: On behalf of the Trustee the answer
3 sadly is, it depends. It depends.

4 THE COURT: At least we are in agreement on that.

5 MR. FAGONE: I wish I had the ability to control his
6 cooperation Judge but I don't.

7 THE COURT: He was not as expressive as you are, but
8 that is the simple answer.

9 MR. FAGONE: I am sure he feels the same way.

10 THE COURT: That's right and that is why I am going to
11 drag both of you into chambers with permission of other parties
12 in a few minutes. But that remain for the time being.

13 MR. FAGONE: Here is why I say it depends. It
14 depends on what we are...

15 THE COURT: By the time this case is over we are all
16 going to wearing a bit.

17 MR. FAGONE: I am not going to go there Judge. Not
18 going to go there.

19 THE COURT: That was very good Mr. Fagone.

20 MR. FAGONE: So, your Honor, if our view of what the
21 motion seeks it right, I don't think we need a long time for
22 the next hearing. Four weeks would be fine. Because we
23 perceived the motion to be asking essentially for two forms of
24 relief. First an order directing the Trustee to turnover that
25 \$545,000 of proceeds, which, of course, we all agree, can't

1 happen right now because it has been spent, it doesn't exist.

2 Second..

3 THE COURT: I am shocked.

4 MR. FAGONE: The motion asks for an accounting and as
5 Mr. Marcus said we have been cooperating, we have provided all
6 of the periodic reporting that has been ordered by the court. I
7 don't think that there has been any dispute about that. So I
8 don't think that there is any need for further accounting. That
9 said we are happy to cooperate with some discovery if, however,
10 as I think Wheeling believes the motion seeks allowance of some
11 sort of claim under 503B or 507A2. Then we have lots of
12 discovery to do. That is a much broader question than I think
13 was raised by the motion.

14 THE COURT: Let me make a suggestion, let's set this
15 for further hearing and we will let the parties file whatever
16 motions for cause Rule 506C they wish to file in the event that
17 either side believes it is not going **INAUDIBLE**.

18 MR. FAGONE: We can do that your Honor, but what I
19 fear from that approach that we will leave this hearing today
20 and run around and spend time and money on discovery and motion
21 practice, when I think we are here and we can decide what is
22 going to be heard four weeks from now. If what is going to be
23 heard four weeks from now is limited to the question of a 545
24 and Wheeling's entitlement to some accounting, then four weeks
25 is fine. But what I don't think is appropriate is to set a

1 hearing down for four weeks out and then expect the parties to
2 come back at that hearing and put on an evidentiary
3 presentation about the extent of Wheeling's diminution since
4 the petition date. I don't think that is before the court.

5 THE COURT: Well I think if you want to concede to
6 the 545 we don't have worry...

7 MR. FAGONE: Oh no, no, no that is where there is a
8 disconnect Judge. Wheeling's evidentiary presentation had we
9 gotten there today, was not going to be limited to the 545.
10 Wheeling was going to put on evidence that there had been
11 diminution from 8/7 to 10/18. That is a different bucket than
12 the 545.

13 THE COURT: Let me ask you a question.

14 MR. FAGONE: Sure.

15 THE COURT: I also want to, I am giving you first
16 bite because you are standing up. Then I will ask Mr. Marcus.
17 Since I now have before a 506C, which tells me where the
18 Trustee is at. Would it not make sense to wrap all of these
19 issues together so that when the parties come in, we don't have
20 limited findings and conclusions and the kinds of problem that
21 we just resolved and then have to march onto 506C, which
22 implies and sets up all sorts of other things and stays and
23 goodness knows what. Really I think what Mr. Marcus is trying
24 to achieve for Wheeling is to get paid off at the earliest
25 possible time. In order to do that, you need some accounting to

1 agree or not agree upon and the right to evidence, to the
2 extent he doesn't agree upon it. Eventually an order that says
3 pay up.

4 On the other hand, you have been saying no, no a
5 thousand times no. Despite the court's rulings, you still have
6 certain points. I would expect you to exercise them to the
7 extent that the Trustee's business judgment requires. Now that
8 said, we are a long ways off on a resolution. The likelihood
9 of something being accomplished short of an agreement in four
10 weeks is slim and none is that what I hear you telling me?

11 MR. FAGONE: To a certain extent yes your Honor.
12 What I am trying to say is I agree with the idea that getting
13 things resolved on a serial or an isolated basis presents
14 incredible complexity as the hearing this morning shows. What I
15 also think is that, we can't wrap everything up until all of
16 Wheeling's collateral has been liquidated because Wheeling's
17 contention is that there has been diminution and you can't
18 calculate diminution unless you know two things. One the value
19 of Wheeling's interest and property of the estate as of the
20 petition date and two what Wheeling ultimately recovered
21 through the case. We are not going to be able to determine
22 those things in four weeks.

23 THE COURT: Some of it is in your power.

24 MR. FAGONE: Perhaps. Now one thing that I want to
25 make clear is that throughout all of this, throughout the

1 litigation that we had, various pieces of litigation with
2 Wheeling, we have talked about a global resolution. We are not
3 there yet. We intend to continue talking about that.

4 THE COURT: We are going to continue talking about
5 that in five minutes.

6 MR. FAGONE: But just..

7 THE COURT: What I want to do is this. I simply want
8 because I have got courtroom deputy who is anxious to do her
9 job and I have all sorts of parties on the line and in the
10 courtroom that would like to know when we are going to revisit
11 this question.

12 MR. FAGONE: We should do it June 10, your Honor
13 because that is when the surcharge motion is set, that is the
14 next MMA hearing date I believe. Perhaps..

15 THE COURT: Stop. Mr. Marcus do you have a problem
16 with June 10, which is roughly four weeks.

17 MR. MARCUS: I suggest it implicitly anyways.

18 THE COURT: Does it depend?

19 MR. MARCUS: No actually I am going to..

20 THE COURT: So can we agree without further ado on
21 June 10 is the date for further hearing on the diminution
22 motion. Do you agree?

23 MR. FAGONE: We may your Honor, but I am not agreeing
24 that June 10 is the right day to determine the extent of
25 Wheeling's diminution claim, which I think is what Wheeling

1 perceives. I think it would be a mistake to leave here today
2 without some clarity on that.

3 MR. MARCUS: I think I can provide some clarity. I am
4 not looking for an allowance of Wheeling's claim either as to a
5 replacement lien or as to the super priority claim.

6 THE COURT: I didn't hear the last phrase or as to
7 the...

8 MR. MARCUS: Super priority claim.

9 THE COURT: Thank you.

10 MR. MARCUS: Not seeking allowance of claim, not
11 seeking payment. What I am seeking and what I think should be
12 resolved on the 10th on the underlying accounting because in my
13 view, my view a lot stems from it...

14 THE COURT: And that accounting when you say a lot
15 stems from it, it could be used if there is agreement as a
16 starting place for all of the other disputes.

17 MR. MARCUS: Oh exactly.

18 THE COURT: Hold on, stop.

19 MR. FAGONE: That is fine with us, your Honor.

20 THE COURT: That's good. So if we can let me make a
21 suggestion. That is we continue the motion until June 10 for
22 two purposes. Final hearing on an accounting, which is to be
23 exchanged by the parties prior to that date and will arrive at
24 mechanics for that and preliminary hearing and pretrial on all
25 remaining issues beyond the account. Does that work for

1 Wheeling?

2 MR. MARCUS: I think it is perfect your Honor.

3 THE COURT: Does that work for Mr. Fagone?

4 MR. FAGONE: I think so your Honor, but I want to
5 tread carefully. I am not sure what a hearing on an accounting
6 is.

7 THE COURT: Well a hearing on an accounting is that
8 if I haven't yet ordered the accounting, but I would be very
9 interested to know if you think that you are not required to
10 give an accounting and I may choose that for the hearing on
11 that day if that is in contest. But what I would like to do is
12 if the Trustee is so inclined and I am not here to pressure
13 anybody into anything. If the Trustee is so inclined, to agree
14 to an accounting, to agree to provide it to Mr. Marcus by a
15 date certain, which we will agree upon in a moment and then
16 have Mr. Marcus reserve any objections to that accounting for a
17 hearing on the 10th.

18 MR. FAGONE: You know, your Honor, I guess the problem
19 I have...

20 THE COURT: So the record is clear, Mr. Marcus is
21 shaking his head in approval.

22 MR. MARCUS: That is precisely for the record.

23 THE COURT: Your point Mr. Fagone.

24 MR. FAGONE: The difficulty I have with that your
25 Honor it sounds eminently reasonable. The difficulty is that

1 we have already provided the accounting. We have been providing
2 accountings on a weekly basis since last fall. So I am at a bit
3 of a loss to understand what further accounting to I need to
4 provide.

5 THE COURT: Is there a question Mr. Marcus.

6 MR. MARCUS: Well here is the issue. As I said in the
7 second cash collateral period from October 18, I agree, I think
8 we have all of the data. The first cash collateral period what
9 we don't know for certain is what portion of the receivables
10 that were collected and spent by the debtor were actually
11 Wheeling receivables. Now that the court has ruled that what
12 the debtor has considered Canadian actually to be U.S. Now I
13 believe and I figured it out, all right, but I am not
14 necessarily looking to hold Mr. Fagone. I showed him my
15 calculations and he may say you don't know the first thing
16 about arithmetic. Okay fine. But I think it is appropriate
17 for the court to say look, pursuant to the terms of the initial
18 cash collateral orders, here is what we can determine. That
19 the Trustee collected "X" dollars' worth of Wheeling
20 receivables. Now they are the so-called Canadian receivables
21 and disburse those sums and, therefore, some article of
22 protection has to be given to looking because those receivables
23 were spent and here are the dollar amounts involved. I said I
24 am open to an allowance of that as a claim. I know there are
25 offsets, but we at least ought to have this accounting to what

1 extent did the debtor use Wheeling's **INAUDIBLE**.

2 THE COURT: Mr. Fagone you say.

3 MR. FAGONE: What I say is let's see it as your Honor
4 suggested a few minutes ago, set the matter for June 10. We
5 will cooperate with Wheeling informally between now and then.
6 If at that point Mr. Marcus says that there are data points
7 that are missing, we will come before you your Honor and have
8 that issue resolved. Everything else is preliminary.

9 THE COURT: Mr. Marcus.

10 MR. MARCUS: It's fine.

11 THE COURT: Done.

12 MR. FAGONE: Thank you your Honor.

13 THE COURT: So ordered in the minute entry there will
14 be no written order. In the minute entry will be Trustee's
15 motion, I am sorry Wheeling's motion is continued until June 10
16 that the party shall exchange accountings and responses
17 informally between now and then. To the extent that there is
18 any dispute for either period, either before or after, the
19 court will have an evidentiary hearing on June 10 to resolve
20 those disputes to the fullest extent possible. Everybody being
21 mindful that there are other matters pending. With respect to
22 matters that cannot be resolved beyond arithmetic, we will have
23 further pretrial status conference and determine when and how
24 those questions will be resolved. Does that work for you
25 Wheeling?

1 MR. MARCUS: Yes.

2 THE COURT: Does that work for you Mr. Trustee?

3 MR. FAGONE: Yes, your Honor.

4 THE COURT: Is there any other party in the courtroom
5 wish to be heard? Any party on the line wish to be heard?

6 Okay, thank you all very much. Now I have another question for
7 everybody, parties on the line and parties in the courtroom. I
8 would like to have a chambers conference with Mr. Fagone on
9 behalf of the Trustee and with Mr. Marcus on behalf of
10 Wheeling. Is there anyone else that would like to participate
11 in the first question? Second question, is there anyone that
12 would object to having such a conference without participation
13 of other parties in interest? Anyone in the courtroom wish to
14 be heard.

15 MR. MORRELL: Your Honor, no objection U.S. Trustee.

16 THE COURT: Thank you Mr. Morrell. Anyone on the line
17 wish to be heard. Is there anyone on the line? All right.
18 Then hearing no objection, Mr. Marcus and Mr. Fagone I will see
19 you in chambers and if you wish to bring all associates that is
20 fine. Yes Mr. Fagone.

21 MR. FAGONE: In the courtroom this morning is Ted
22 Caruso who is the financial advisor to the Trustee and Don
23 Gardner. Would it be useful to have Mr. Caruso..

24 THE COURT: I have no problem with that if Mr. Marcus
25 has no objection.

1 MR. MARCUS: I think it is better.

2 MR. FAGONE: He knows the numbers.

3 THE COURT: I will see you all in the visiting
4 Judge's chambers okay? The court is adjourned, thank you all
5 very much. Gentlemen I meant what I said before, I count your
6 work on today's matters to be excellent. Thank you.

7 THE COURT OFFICER: All rise.

8 (PROCEEDINGS ADJOURNED May 8, 2014 11:25 a.m.)

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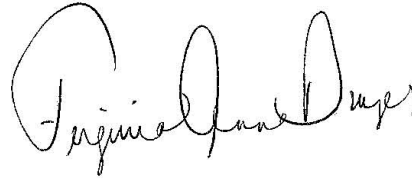
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C E R T I F I C A T E

I hereby certify that this is a true and accurate transcript of the proceedings, which took place on May 8, 2014, which have been electronically recorded in this matter.



Virginia Anne Dwyer
Transcriber

transbk(09/08)

UNITED STATES BANKRUPTCY COURT

District of Maine

Case No.: 13-10670
Chapter: 11

In Re: Montreal Maine & Atlantic Railway Ltd.

**NOTICE OF FILING OF TRANSCRIPT
AND OF DEADLINES RELATED TO RESTRICTION AND REDACTION**

A transcript of the proceeding held on May 8, 2014 was filed on 6/27/14 .

If a request for redaction is filed, the redacted transcript is due 7/28/14.

If no such notice is filed, the transcript may be made available for remote electronic access upon expiration of the restriction period, which is 9/25/14 unless extended by court order.

To review the transcript for redaction purposes, you may view the document at the clerk's office public terminal or request a copy of the transcript. Please contact the clerk's office where the hearing was held to purchase a copy of the transcript.

Dated: 6/27/14

Alec Leddy
Clerk of Court

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UNITED STATES BANKRUPTCY COURT
DISTRICT OF MAINE



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In re:)
)
Montreal Maine & Atlantic Railway) Chapter 11
Ltd.,) Case No. 13-10670
)
Debtor.)
)

before the Hon. Louis H. Kornreich
Bangor, Maine
January 23, 2014

Motion to Sell
Motion to Reconsider
Motion Concerning Uses of Tax Credits (45G)

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APPEARANCES

Trustee	Robert L. Keach, Esq.
For the Trustee	Michael Fagone, Esq. Sam Anderson, Esq.
United States Trustee	Stephen G. Morrell, Esq.
Wheeling & Lake Erie Railway	George Marcus, Esq. Daniel Rosenthal, Esq.
Railroad Acquisition Holdings, LLC	Jeremy Fischer, Esq. Jeffrey Steen, Esq.
47 Wrongful Death Plaintiffs	George Kurr, Esq. Daniel Cohn, Esq.
CIT Group	Debra Dandeneau, Esq. Victoria Vron, Esq.
Rail World, Inc., Rail World Locomotive Leasing, Rail World Holdings, LMS Acquisition Corporation, Certain Directors and Officers	Patrick Maxcy, Esq.
Maine Dept. of Transportation	William Price, Esq.
Department of Justice, Civil Div. Federal Railroad Administration	Matthew Troy, Esq. John Stemplewicz, Esq.
Official Victims Committee	Luc Despins, Esq. Paul Hastings, Esq.
Eastern Maine Railway	Alan Lepene, Esq.
New England Independent Transmission Company, LLC Canadian Pacific Railway Company	Joshua Dow, Esq.

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(Mr. Fagone)			93		131

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EXHIBITS

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1 PROCEEDINGS COMMENCED (January 23, 2014, 10:06 a.m.)

2 THE COURT OFFICER: United States Bankruptcy Court is
3 now in session. The Honorable Louis Kornreich presiding.
4 Please be seated and come to order.

5 THE COURT: Good morning, everyone. Welcome. If it
6 gets too warm in here we can always take the hearings outside.

7 This is the matter of Montreal, Maine & Atlantic
8 Railway, Ltd., Chapter 11, 2013, 10670. There were several
9 matters on for today. I'm about to take appearances. Before I
10 do that I want you to consider something, please.

11 There is a bit of ambiguity over whether or not this
12 is to be an international hearing. Yesterday, pursuant to the
13 protocols, Justice Dumais and I had a telephone conference and
14 decided that there was no need for an international hearing and
15 we decided to proceed instead with two simultaneous independent
16 hearings.

17 The reason for this decision is that there are
18 discrete issues on each side of the border. Indeed, there may
19 be no objections on the Canadian side of the border in the
20 Canadian case and it appears that there may be objections of
21 various sorts in this proceeding.

22 So while I'm taking appearances, I'd like you to
23 consider, on behalf of each of your parties, whether or not you
24 believe otherwise. If any party insists on an international
25 hearing and can demonstrate cause, Justice Dumais and I have

1 made arrangements to stop what we're doing and reconvene
2 internationally, so to speak.

3 So with that said, give that due consideration while
4 I call the roll. Let's begin with the Trustee.

5 MR. KEACH: Thank you, Your Honor. Robert Keach, the
6 Chapter 11 Trustee. Let me start by saying we certainly don't
7 object to it being parallel but not joint proceedings. I'm
8 happy to say that the objections on the U.S. side are all moot
9 or, in the case of the reservation of rights, we'll be able to
10 address it satisfactorily so I don't think that's the
11 distinguishing factor, but I think it's perfectly appropriate
12 to have simultaneous but not joint hearings --

13 THE COURT: Well that's fine.

14 MR. KEACH: -- and we consent.

15 THE COURT: Just so that you're aware, that was not
16 the distinguishing factor yesterday but my call was early in
17 the morning and many things were filed later on in the day.
18 All right.

19 MR. KEACH: Understood.

20 THE COURT: Okay.

21 MR. KEACH: But I -- we certainly consent and not a
22 problem.

23 THE COURT: Thank you very much, sir.

24 MR. MORRELL: Stephen Morrell for the United States
25 Trustee and, Your Honor, we consent to the proceedings going

1 forward as you've outlined.

2 THE COURT: All right. Thank you, Mr. Morrell.

3 MR. FAGONE: Good morning, Your Honor. Michael
4 Fagone, Bernstein Shur, counsel for the Chapter 11 Trustee.

5 THE COURT: Good morning.

6 MR. ANDERSON: Good morning, Your Honor. Sam
7 Anderson, Bernstein Shur, counsel also for the Trustee.

8 THE COURT: Good morning.

9 MR. ANDERSON: Good morning.

10 MR. FISCHER: Good morning, Your Honor. Jeremy
11 Fischer from Drummond Woodsum on behalf of the purchaser,
12 Railroad Acquisition Holdings, LLC. With me I have my
13 co-counsel, Jeffrey Steen, from Sidley Austen, Terrence Hynes,
14 from Sidley Austen and Matthew Linder, from Sidley Austen and
15 with us in the courtroom today we also have Ken Nicholson who
16 is the Vice President of the purchaser and we also consent to
17 simultaneous hearings.

18 THE COURT: All right. Thank you and good morning to
19 all of you and welcome.

20 MR. FISCHER: Good morning.

21 THE COURT: Others who wish to enter appearances?
22 Please come forward to the podium so that you're picked up on
23 the recording device.

24 MR. MARCUS: Good morning, Your Honor. George Marcus
25 for the Wheeling & Lake Erie Railway Company and we have no

1 objection to the simultaneous hearings.

2 THE COURT: Thank you. Good morning, Mr. Marcus.

3 MR. DOW: Good morning, Your Honor. Josh Dow from
4 Pearce & Dow, in Portland, appearing on behalf of New England
5 Independent Transmission Company, LLC and also separately
6 appearing for Canadian Pacific Railway Company and affiliates
7 and we have -- neither client has any objection to proceeding
8 in the manner that the Court outlined.

9 THE COURT: Thank you, Mr. Dow and good morning.

10 MR. TROY: Good morning, Your Honor. Matthew Troy,
11 United States Department of Justice, Civil Division, on behalf
12 of the Federal Railroad Administration. The FRA has no
13 objection to proceeding as outlined, Your Honor.

14 THE COURT: Good morning to you and welcome. Thank
15 you. Mr. Cohn, come forward simultaneously, same party. Thank
16 you.

17 MR. KURR: Thank you, Your Honor. George Kurr and
18 Dan Cohn on behalf of 47 of the 47 wrongful death victims in
19 this case.

20 THE COURT: Good morning to both of you and welcome.
21 Thank you.

22 MR. COHN: Thank you, Your Honor. And we, by the
23 way, have no objection to proceeding in the way that you
24 proposed.

25 THE COURT: Thank you, Mr. Cohn. Great.

1 MR. MAXCY: Good morning, Your Honor. Patrick Maxcy,
2 Dentons US LLP on behalf of Rail World Locomotive Leasing, Rail
3 World, Inc., LMS Acquisition Corporation and certain directors
4 and officers of MMA. We also have no objection to the manner
5 proposed.

6 THE COURT: Thank you, Mr. Maxcy. Any other
7 appearances? All right, then.

8 MR. HAHN: Good morning, Your Honor. Michael Hahn
9 for Bangor Savings Bank. We have no objection for proceeding
10 as Your Honor has proposed.

11 THE COURT: Thank you Mr. Hahn. Good morning. Next
12 on the line?

13 MR. PRICE: Good morning, Your Honor. William Price,
14 ClarkHill, on behalf of the Maine Department of Transportation
15 and no objection to the procedures discussed.

16 THE COURT: Thank you. Good morning.

17 MS. DANDENEAU: Good morning, Your Honor, Debra
18 Dandeneau. I'm here with my colleague Victoria Vron. We're
19 from Weil, Gotchal & Manges on behalf of the CIT Group. We
20 also have no objection to proceeding.

21 THE COURT: Thank you. Would you please spell your
22 names, please?

23 Of course. Debra, D E B R A, Dandeneau, D, as in
24 David, A N D E N E A U and Victoria Vron, V R O N.

25 THE COURT: Thank you. Good morning. Next?

1 MS. DANDENEAU: Good morning.

2 THE COURT: Other telephonic appearances?

3 MR. DESPINS: Yes, Your Honor. Luc Despins with Paul
4 Hastings on behalf of the Official Committee and we have no
5 objections.

6 THE COURT: Thank you. Good morning.

7 MR. DESPINS: Good morning.

8 THE COURT: Next?

9 MR. LEPENE: Good morning, Your Honor. Alan Lepene,
10 Thompson Hine, on behalf of Eastern Maine Railway and
11 affiliates and, likewise, we have no objection to the manner
12 proposed.

13 THE COURT: Thank you. Good morning, Mr. Lepene.
14 Next?

15 MR. STEMPLEWICZ: Good morning, Your Honor. John
16 Stemplewicz with the U.S. Department of Justice also appearing
17 on behalf of the Federal Railroad Administration.

18 THE COURT: Good morning, sir. Next? Other
19 appearances on the line? That completes the appearances.
20 We're going to take a brief recess for as long as it takes for
21 me to communicate with the court in Québec just to make sure
22 that we're all on the same page. Thank you all.

23 THE COURT OFFICER: All rise.

24 PROCEEDINGS RECESSED (January 23, 2012, 10:14 a.m.)

25 PROCEEDINGS RESUMED (January 23, 2012, 10:16 a.m.)

1 THE COURT OFFICER: All rise. United States
2 Bankruptcy Court is back in session. Please be seated and come
3 to order.

4 THE COURT: Thank you all for your patience and I
5 remind you when you speak, whether you are in the courtroom or
6 online but particularly if you are on the phone line, please
7 announce yourself by name and party each time you speak.

8 Mr. Keach, either you or Mr. Fagone, I would like to
9 have an outline of proceedings this morning. No argument, just
10 simply procedural outline and we'll see if anybody has an
11 objection to the order of proceedings you suggest.

12 MR. KEACH: Thank you, Your Honor. We have three
13 matters on, the motion to sell and related matters, the motion
14 for reconsideration of the carve-out, which was filed by Mr.
15 Cohn some time ago and was continued today at 2:00 today and
16 then the 45G dispute. My suggestion is that we take the
17 matters in exactly that order. I think the first two matters,
18 I hope, will be reasonably prompt. The 45G matter, as Your
19 Honor knows, may involve the introduction of some testimony and
20 probably will take a bit longer. So that would be my
21 suggestion.

22 THE COURT: Thank you. There's no need for anyone to
23 speak unless you object to the order of proceedings recommended
24 by the Trustee. Does anyone object? I will proceed in that
25 order. Let's begin with the sale motion and additional related

1 material.

2 MR. KEACH: Thank you, Your Honor. As Your Honor
3 knows, some time ago we filed a motion to sell to Railroad
4 Acquisition Holdings, LLC and along with that filed a motion
5 for approval of bid procedures which Your Honor granted. We
6 conducted -- had been, at that point, conducting and continued
7 to conduct a detailed sale process contacting, we believe,
8 every conceivable, possible acquirer of these assets. That
9 process was both motivated by the fact that we felt that a sale
10 was in the best interest of the public and of the Estates and
11 also by the necessities of the case.

12 I'm happy to report that we conducted an auction as
13 described, and I'll get to the tender of the declarations in a
14 second, that as a consequence of that auction Railroad
15 Acquisition Holdings emerged as the successful bidder pursuant
16 to a bid that was enhanced by changes prior to the auction and
17 announced at the auction. We believe that bid has a value to
18 the Estates of \$16,850,000 at a minimum and we, as I said, also
19 strongly believe that it's the highest and best bid and also
20 best in terms of the public interest, given the commitment of
21 RAH to operate the entirety of the system both in the U.S. and
22 Canada.

23 With respect to specific support for the motion, Your
24 Honor, that's three declarations to offer as direct testimony.
25 First is my declaration concerning the auction. I'm obviously

1 present. If I were called to testify I would testify as set
2 forth in the declaration. That declaration, as Your Honor,
3 knows, provides simply a summary of the auction and its outcome
4 and the recommendation I just stated.

5 We would also proffer the affidavit of Thomas
6 McCarthy from Gordian Group. Mr. McCarthy is present in the
7 courtroom and if called to testify would testify consistently
8 with his affidavit which describes, in great detail, the
9 contacts that were made by Gordian and by others on behalf of
10 the Estate to reach out to prospective purchasers, the creation
11 of the virtual data room, the extensive and intensive sales
12 effort to bring the sale home, and Gordian's belief, as the
13 investment banker to the Estate, that the sale to RAH under the
14 circumstances of a particularly challenging environment that
15 got more challenging by the day and with every day's newspaper,
16 that this sale is the best that could be done under the
17 circumstances and it's in the best interest of the Estate.

18 We would also tender the declaration of Mr. Ken
19 Nicholson of Railroad Acquisition Holdings, Inc. That
20 declaration establishes a number of things relevant to 363(m)
21 and (n) but also other aspects of the sale process including
22 365. What that establishes, I think beyond contest, is that
23 this was an arm's length negotiation, I can tell you at times,
24 a difficult negotiation between the Estate and RAH, that RAH is
25 not affiliated with any of the Debtors or any of the insiders

1 of the Debtors but as a complete stranger and third party to
2 these transactions and, therefore, these were completely arm's
3 length negotiations, that they have proceeded in good faith at
4 all times, that they have not, at any point in time, talked
5 with or colluded with any other prospective or actual bidder in
6 connection with the sale and that we, therefore, believe they
7 are entitled to both the protections of 363(m), as well as a
8 positive finding that they are not in violation of 363(n).

9 I would hasten to add that, as part of my standard
10 procedure in conducting the auction, I inquired of each of the
11 bidders at the time as to whether there had been any
12 conversations among the bidders themselves or with other
13 prospective bidders. Each of them, with one exception I'll
14 note, said there had been no such communications.

15 There was one joint bid at the auction which is
16 described in detail in my declaration. Those parties had been
17 permitted to speak after disclosing to me, in advance, that
18 they wished to speak and my having concluded they would not
19 have been independently bidders but for the joint venture.
20 Therefore, we allowed them to proceed jointly.

21 Other than that it was clear that nobody had talked,
22 nobody had colluded and that we had an open, fair process that
23 generated the necessary results. So let me stop there and
24 proffer those three declarations as the direct testimony of
25 those three individuals, Your Honor.

1 THE COURT: Is there any objection -- I'm going to
2 break this into two parts -- is there any objection to my
3 accepting proffers as direct evidence in the Trustee's case?
4 All right.

5 Second question. Does anyone wish to cross-examine
6 any of the three witnesses? All right, then.

7 They are admitted without objection and form the
8 foundation, uncontested, of your case. Go ahead.

9 MR. KEACH: Thank you, Your Honor. Let me just speak
10 now to the 363(f) issue in terms of sale free and clear.

11 First, we have one objection I think is probably best
12 characterized as a reservation of rights by Wheeling. I talked
13 to Mr. Marcus before coming here. That objection goes to
14 Wheeling not wanting to be bound by the for tax purposes
15 allocation between realty and personalty in the asset purchase
16 agreement. We don't intend to bind Wheeling to that. Wheeling
17 and any other secured creditor is not bound to that allocation.

18 THE COURT: Should there be some modification of the
19 order to provide for Wheeling's concern or will today's record
20 suffice?

21 MR. KEACH: I'll leave that to Mr. Marcus. I think
22 the record suffices but --

23 THE COURT: We'll --

24 MR. KEACH: -- I'm happy to put that in the order if
25 people need it in the order.

1 THE COURT: We'll reserve that question for a moment.
2 Mr. Marcus, you'll make a note of that and proceed, please.

3 MR. KEACH: But in any event is not bound and not
4 only are Wheeling's rights reserved in that respect but also
5 other secured parties. All of their interests will, as normal,
6 attach to the proceeds with rights reserved.

7 THE COURT: As I understand this, the allocation is
8 -- the concern about the allocation is limited for -- to
9 internal tax purposes of the parties and has nothing to do with
10 the --

11 MR. KEACH: Correct.

12 THE COURT: Okay.

13 MR. KEACH: With respect, Your Honor, to the other
14 liens against the assets, against the U.S. assets, there are
15 three liens of note.

16 Bangor Savings Bank has a first interest in certain
17 locomotives. Those locomotives were excluded from the sale so
18 that there's no issue with respect to selling free and clear of
19 that interest.

20 With respect to the FRA and the MDOT which have liens
21 -- FRA first and MDOT second -- FRA and MDOT, it's my
22 understanding, consent to the sale but certainly those parties
23 will speak for themselves. But if, as I expect, they are
24 consenting to the sale then we have satisfied 363(f) with
25 respect to a sale free and clear.

1 Let me now, Your Honor, speak just briefly with
2 respect to the other objections which we believe have become
3 moot.

4 We filed, and this is Docket 585, a supplemental
5 notice pursuant to the assumption in assignment procedures of
6 removing a number of contracts from the contract and cure
7 schedule. That list includes but is not limited to all of the
8 contracts or what we believe to be all of the contracts of the
9 objecting parties, therefore, mooting their objections.

10 Let me hasten to add that CP has brought to our
11 attention that there are a couple of additional ancillary
12 contracts that we did not list although they were intended to
13 be listed. We will provide an amendment to this notice to
14 remove those contracts, as well, thus mooting all of the
15 objections.

16 The -- we'll also add some language, Your Honor, in
17 the order. There's language in the current version of the
18 order that indicates that the objections were overruled with
19 prejudice or withdrawn. We'll add language to note that the
20 objections -- these counterparty objections were rendered moot
21 by the withdrawal but are certainly not with prejudice. To the
22 extent that RAH were to change its mind and want to assume
23 these contracts later they have the right to do that and there
24 are procedures for us to give appropriate notice to the
25 counterparties and they'll have -- their rights are reserved.

1 And we'll make that clear in the revised form of order, Your
2 Honor.

3 I believe, Your Honor, with that presentation and
4 with that evidence, that it's appropriate to grant the motion
5 to sell.

6 THE COURT: Thank you, Mr. Keach. RAH, who's
7 proceeding for RAH? Lawyer, who's going to --

8 MR. STEEN: Your Honor, I am. Jeffrey Steen on
9 behalf of the purchaser.

10 THE COURT: Okay. Good morning, Mr. Steen. You've
11 heard Mr. Keach specifically with respect to the contracts
12 which have been taken off the sale. Do you have any concerns
13 or do you concur in every respect with his remarks?

14 MR. STEEN: We concur, Your Honor, with one
15 clarification.

16 THE COURT: Yes.

17 MR. STEEN: It's our understanding that with respect
18 to Canadian Pacific's limited objection to the cure claims. We
19 have already, on the schedule, the contract schedules to the
20 asset purchase agreement, deleted -- I believe there were two
21 contracts that were brought to our attention by Canadian
22 Pacific. We have deleted them, as of this morning, from the
23 schedule of assumed contracts in the asset purchase agreement
24 and we have shown evidence of that both to the Canadian counsel
25 of Canadian Pacific, as well as the U.S. counsel here in court.

1 So from our perspective that opening issue with respect to
2 Canadian Pacific's cure claim objection has been resolved and
3 our understanding is that their objection is or will be
4 withdrawn.

5 THE COURT: Thank you.

6 MR. KEACH: I concur with that, Your Honor. I think

7 --

8 THE COURT: Hold on. Hold on. Hold -- hold --

9 MR. KEACH: -- we just haven't filed it yet.

10 THE COURT: Yeah. Hold on one second. Do you have
11 anything else to add? Just with the limited --

12 MR. STEEN: I do not.

13 THE COURT: Okay. Thank you, sir. Now, Canadian
14 Pacific, come forward, please.

15 MR. DOW: Good morning, again, Your Honor.

16 THE COURT: Good morning, Mr. Dow. Are you
17 satisfied?

18 MR. DOW: I think so, Your Honor. I -- I --

19 THE COURT: Well, I can't enter an order on I think
20 so.

21 MR. DOW: I realize that, Your Honor, I'm just -- I'm
22 trying to reach out to my Canadian counterpart to confirm and
23 counsel has confirmed this morning that the remaining technical
24 issue was that the contracts that have been deleted by the
25 redlines are still referenced in the original notice of

1 deletion that was transmitted to CP. My understanding, from
2 purchaser's counsel this morning, is that their view is that by
3 communicating the additional deletion to CP by email this
4 morning, that constitutes a supplemental --

5 THE COURT: I'm going to give you my view. My view
6 is that it's now a paperwork problem, all right. And do you
7 have a different view, Mr. Dow?

8 MR. DOW: No, Your Honor, with the representations
9 that the Trustee has made this morning and conferring with
10 counsel for the buyer, I believe CP is satisfied.

11 THE COURT: All right. Thank you.

12 MR. DOW: You're welcome.

13 THE COURT: Does any other party have concerns about
14 the list of contracts or objections that have not been
15 addressed by Mr. Keach?

16 MR. MARCUS: Your Honor?

17 THE COURT: Yes, come forward, Mr. Marcus.

18 MR. MARCUS: Mr. Keach has accurately stated the
19 understanding that we have pertaining to the --

20 THE COURT: One moment, please. Gentlemen? Go
21 ahead, please.

22 MR. MARCUS: Mr. Keach has accurately stated the
23 understanding we have insofar as the -- Wheeling's objection is
24 concerned. However, I would like it to be reflect in the form
25 of order because the draft order circulated last night has

1 statements to the effect that the terms of the APA and the
2 schedules are binding on parties and that --

3 THE COURT: We will accommodate you. Okay.

4 MR. MARCUS: -- needs to be overruled. Thank you.

5 THE COURT: All right. Thank you, Mr. Marcus. Mr.
6 Hahn, on behalf of Bangor Savings are you satisfied that your
7 (inaudible) are not involved?

8 MR. HAHN: Yes, Your Honor, we are.

9 THE COURT: Thank you. Does anyone else wish to be
10 heard? Yes, sir. United States, Mr. Troy.

11 MR. TROY: Yes, Your Honor. Thank you. We've also
12 had the same concern about reservation of rights with respect
13 to the allocation of the purchase price but given that language
14 is going to be included in the order I think our concern will
15 be addressed. Thank you.

16 THE COURT: Thank you very much. And Maine
17 Department of Transportation, do you concur?

18 MR. PRICE: Your Honor, William Price on the behalf
19 of eh Maine Department of Transportation. No objection.

20 THE COURT: Thank you. Does any other party wish to
21 be heard? Mr. Keach, when can we see a revised form of order?

22 MR. KEACH: I think we can do that by close of
23 business today. Close of business today, Your Honor.

24 THE COURT: All right.

25 MR. KEACH: And I should say no later than tomorrow

1 because I don't know how long the afternoon proceedings will
2 go, but certainly no later than tomorrow morning.

3 THE COURT: Very good. I have a question concerning
4 the simultaneous Canadian proceeding. Will there be a need to
5 coordinate the two orders, as well as taking care of the
6 details that we discussed this morning?

7 MR. KEACH: Yeah, we have actually been sharing
8 orders with Canadian counsel. The vesting order that is being
9 presented looks remarkably like this order and the -- both of
10 the orders will contain language that makes them dependent on
11 each other. So --

12 THE COURT: Thank you very much and I -- so that the
13 parties are aware -- I will be available tomorrow to review the
14 orders. I will not be in the courtroom so the sooner the
15 better --

16 MR. KEACH: I think we can get them to you today,
17 Your Honor.

18 THE COURT: All right. Thank you.

19 The matter of the Trustee's motion to sell, having
20 been heard, there being no objection to the Trustee's evidence
21 and other objections having been resolved as set forth, I
22 hereby approve the sale to RHA.

23 Thank you, all.

24 MR. KEACH: Thank you, Your Honor.

25 THE COURT: The next matter.

1 MR. KEACH: The next matter is Mr. Cohn's motion so I
2 think he has the podium.

3 MR. FISCHER: Excuse me, Your Honor, before you start
4 we have travel issues and we were wondering if we could be
5 excused at this time.

6 THE COURT: And if I were to say no?

7 MR. FISCHER: We would stay, then.

8 THE COURT: All right. I want to thank you all very
9 much. I want to thank you for traveling up here, apparently
10 yesterday, in difficult travel circumstances. Thank you, all.

11 THE COURT: And have a pleasant day.

12 MR. FISCHER: Thank you, Your Honor.

13 THE COURT: Mr. Cohn, you and Mr. Kurr now have a
14 place to sit at counsel table.

15 MR. COHN: That would be helpful. Thank you, Your
16 Honor.

17 THE COURT: Gentlemen, we'll be ready as soon as
18 you're ready. Thank you. Good morning, Mr. Cohn.

19 MR. COHN: Good morning, Your Honor. We're here this
20 morning on the motion for reconsideration of your order
21 granting the carve-out and I will be very brief.

22 The order that was entered provided for approval of a
23 carve-out that would similarly provide for payment of the
24 Trustee and his professionals without regard to other claims of
25 equal priority, mainly, as expenses of administration. The

1 carve-out deal includes --

2 THE COURT: Let's be clear. You are asserting, on
3 behalf of what I'm going to refer to as the group of 47,
4 administrative claim status under Section 1171 and that's what
5 we're talking about.

6 MR. COHN: That is correct.

7 THE COURT: And as a consequence, you are suggesting
8 that you are on the same rung as professionals with respect to
9 distribution.

10 MR. COHN: Yes, Your Honor.

11 THE COURT: Okay. Thank you.

12 MR. COHN: So the carve-out did include, as one of
13 its features, a waiver of the Estate's rights under
14 Section 506(c) of the Bankruptcy Code. The wrongful death
15 claimants objected on just the basis that you described, Your
16 Honor, which is that they are claimants of equal priority
17 pursuant to Section 1171 of the Bankruptcy Code. The case law
18 is consistent in stating that if an asset of the Estate --
19 strike that for a moment.

20 The case law is consistent, Your Honor, that proceeds
21 of Section 506(c) are an asset of the Estate and case law is
22 also consistent that when an asset of the Estate is given up,
23 then the Estate must receive the consideration therefore. So,
24 however, you ruled, Your Honor, that it was okay under these
25 circumstances for the carve-out to provide only for the

1 expenses that it did on the basis that the relinquishment of
2 Section 506(c) rights had no value and that was based upon a
3 statement of the Trustee at the hearing. Because I found
4 nothing else on the record, Your Honor, other than the one
5 statement that we quote in our motion for reconsideration,
6 namely in answer to a question of yours, he says, "No, Your
7 Honor, what we are saying is that it is not untoward, given
8 what they are doing for us..." they being the FRA -- "...given what
9 the FRA is doing for us to give up the right to surcharge
10 because we don't think the right to surcharge has any value and
11 in order to get them to do what they needed to do," and then
12 the transcript trails off. So -- and that's the only statement
13 that we have.

14 So, Your Honor, the reason that we're here today is
15 because we want to essentially present the Court with the
16 opportunity, if you choose to utilize it, to schedule a full
17 evidentiary hearing on that critical issue. It's really
18 outcome determinative of what the value --

19 THE COURT: On what critical issue?

20 MR. COHN: The issue of whether the carve-out has
21 value -- has any value determines whether the Estate has given
22 up something.

23 THE COURT: Hold on. Hold on. Hold on.

24 MR. COHN: Sure.

25 THE COURT: Because I'm honestly confused.

1 MR. COHN: Sure.

2 THE COURT: When you refer to the carve-out has value
3 or the 506(c) has value you're conflating these two things and
4 they are very different.

5 MR. COHN: If I said the carve-out has value I
6 apologize. I did not mean that.

7 THE COURT: Okay. So that what -- if I understand
8 you correctly we're really not here about the carve-out as
9 such. We're here because your concern is that the carve-out
10 was given for consideration, the consideration being the waiver
11 of the 506(c) claim.

12 MR. COHN: That is correct, Your Honor.

13 THE COURT: And -- and you would like to have an
14 opportunity to present evidence that such a claim has value to
15 the Estate.

16 MR. COHN: Correct.

17 THE COURT: Separate and apart from the so-called
18 carve-out which was approved.

19 MR. COHN: Correct, Your Honor.

20 THE COURT: Okay.

21 MR. COHN: Or rather -- I mean, when you say separate
22 and apart that because you have a deal in which the Estate gave
23 up certain things and got certain things, one of the give ups
24 was rights under Section 506(c) --

25 THE COURT: I don't know. Just so that the record is

1 clear, I never determined, in the original motion, that the
2 Estate gave up and got anything. What I determined was that
3 FRA carved out funds for such fees as may be allowed by this
4 Court from its property. That's what I determined. Okay. So
5 and what you are suggesting is that that carve-out was given
6 for consideration, the consideration being a waiver of a 506(c)
7 claim.

8 MR. COHN: Correct, Your Honor.

9 THE COURT: Okay.

10 MR. COHN: That's precisely the contention and so the
11 purpose of the motion, as I said, is to offer you the
12 opportunity, if you think it appropriate, to either --

13 THE COURT: I understand but I -- let's pursue this a
14 bit because at the hearing I didn't hear from you what that
15 evidence might be. There was no proffer on your part as to
16 value other than the fact that you'd like to have a hearing on
17 the question and that's what I'm hearing today.

18 MR. COHN: Yes, Your Honor.

19 THE COURT: What evidence would be presented?

20 MR. COHN: The evidence would be that the Estate has
21 expended or obligated itself to expend substantial funds which,
22 under Section 506(c), would be recoverable from the FRA.

23 THE COURT: All right. But that's a legal
24 contention. I don't know that that's an evidentiary
25 contention. I -- we might agree, and Mr. Keach and Mr. Fagone

1 all of your rights are reserved, but we might agree that the
2 professionals have provided services to the Estate which may
3 directly or indirectly have benefitted FRA bringing us to this
4 very day.

5 MR. COHN: Yes, Your Honor, and if we stipulate it --
6 if we stipulated that then, of course, there would be no need
7 for an evidentiary hearing.

8 THE COURT: And I don't know that the Trustee is
9 prepared to stipulate to that fact or not and I don't even know
10 if such a stipulation is appropriate under the circumstances
11 that we're here under, being Rule 59(e) as I understand it.
12 But the point is you're suggesting that there is value in the
13 form of a services provided. The Trustee spoke personally, not
14 through counsel, spoke personally, as did Mr. Stemplewicz on
15 behalf of FRA at the last hearing. And if I recall the
16 Trustee's position it was that there was no value, in his
17 business judgment, to any claim and what I'm asking you to help
18 me out with today is what value do you see?

19 MR. COHN: The value is the hundreds of thousands of
20 dollars or the -- or more in sale related costs that could be
21 recovered from the FRA if the Estate had its rights under
22 Section 506(c).

23 THE COURT: If the Trustee, in his business judgment,
24 chose to pursue that. Right?

25 MR. COHN: Well, yes, Your Honor, but it would be --

1 THE COURT: All right. And you would quibble that he
2 should or he shouldn't but --

3 MR. COHN: Well, it's not -- it's more than a -- it's
4 more than a quibble, Your Honor, I think that --

5 THE COURT: I don't know that it is more than a
6 quibble, counsel, because I haven't heard anything from you
7 that would suggest that it's more than a quibble. Who has --
8 who has the duty to proceed or the right to proceed under
9 506(c)?

10 MR. COHN: The Trustee or other Estate
11 representative.

12 THE COURT: All right. And so therefore if the
13 Trustee makes -- I don't know about other Estate
14 representative, I don't know what you mean by that. You mean,
15 like a debtor in possession. In this case --

16 MR. COHN: Well --

17 THE COURT: -- who would have that prerogative?

18 MR. COHN: It is whoever -- whoever represents the
19 Estate. Right now it's the Trustee. That isn't -- that
20 doesn't necessarily continue forever but right now it's the
21 Trustee.

22 THE COURT: Who was it when I entered the order the
23 last time around?

24 MR. COHN: The Trustee.

25 THE COURT: Thank you. Now, so the Trustee would

1 have a right to determine whether or not there was some basis
2 upon which to go forward. Right?

3 MR. COHN: Correct.

4 THE COURT: And he told us that there was no basis to
5 go forward and you have a different view of that. Right?

6 MR. COHN: He did not say there was no basis to go
7 forward.

8 THE COURT: Oh, he said I've decided, in my business
9 judgment, that there is no value to a 506(c) claim. I'm
10 paraphrasing but that's in the transcript.

11 MR. COHN: Well, but that's -- but that is ---

12 THE COURT: It's conclusory. Yes? But your --

13 MR. COHN: Well --

14 THE COURT: -- argument is also conclusory. You're
15 saying but there is. What is it, Mr. Cohn? What evidence
16 would you show at a hearing? Would you want to have a
17 deposition of Mr. Keach to have him say the same thing? What
18 would you be doing before a hearing and at an evidentiary
19 hearing in order to present evidence which would show me your
20 view?

21 MR. COHN: What we would be eliciting, either his
22 testimony or his stipulation, concerning the estimated amount
23 of the sale costs that have been incurred by the Estate.

24 THE COURT: Let's assume for the sake of discussion
25 that all of the costs of the Trustee's professionals and Mr.

1 Keach's commission are attributable to bringing us to this day,
2 this day meaning the sale with proceeds of the sale going
3 substantially to FRA. Isn't that what we're talking about?

4 MR. COHN: Well --

5 THE COURT: And your suggestion is that either all or
6 something less than all of that, whatever that may be, let's
7 call it X, would be recoverable. Right? Is that what you're
8 saying?

9 MR. COHN: Yes, Your Honor.

10 THE COURT: That's really legal, isn't it? I mean,
11 we can assume that whether it's a dollar or five million
12 dollars, it's -- your argument is that it's recoverable. What
13 evidence do we need?

14 MR. COHN: Well, the evidentiary basis of that is
15 simply that there are -- that there is value to the sale cost.
16 It seemed to me that when you determined that there is no
17 value, I interpreted that, at least, as a finding that there
18 was no value to the Estate's rights under Section 506(c).

19 THE COURT: What does 506(c) say?

20 MR. COHN: It says that the Estate can recover costs,
21 and I'm paraphrasing here, Your Honor, but it --

22 THE COURT: I don't want to paraphrase. I'm going to
23 read it to you. Okay. Will you accept my version of it? I'm
24 reading from Section 506(c), "The Trustee may recover from
25 property securing an allowed secured claim, the reasonable,

1 necessary costs and expenses of preserving or disposing of such
2 property to the extent of any benefit to the holder of such
3 claim including the payment of all ad valorem property taxes
4 with respect to the property." Right?

5 MR. COHN: Yes.

6 THE COURT: All right. And what evidence would you
7 show that would satisfy the Court that some assessment should
8 be made against FRA? What evidence would you show?

9 MR. COHN: Well, Your Honor, FRA has a lien on
10 substantially all of the assets that were sold as part of the
11 sale. I should say all or substantially all of the assets that
12 were sold as part of the sale. The FRA will realize proceeds
13 on account of that. I would add, Your Honor, that the FRA also
14 has a public interest in having the railroad be sold so that,
15 too, represents a benefit to the FRA.

16 THE COURT: Sure. And the FRA also has a duty in the
17 public interest to make sure that the railroad runs. Right?

18 MR. COHN: Yes, Your Honor.

19 THE COURT: Okay. And your suggestion is that the
20 FRA, by permitting this Chapter 11 to proceed without a request
21 for abandonment or a request for relief from stay or a
22 dismissal of the case, as a matter of law would require an
23 assessment under 506(c).

24 MR. COHN: Well, I think you're leaving out some
25 elements of it but, yes, essentially when a secured creditor --

1 when assets are sold and proceeds are turned over to the
2 secured creditor and the estate incurs expenses in order to
3 effectuate that, those expenses are chargeable to the secured
4 creditor under Section 506(c).

5 THE COURT: Yeah, but you're leaving out the word
6 benefit. Okay. You're presumption is that everything that has
7 been done by the Trustee and his professionals in this case is
8 done for the benefit of FRA.

9 MR. COHN: Well, I'm sorry, Your Honor. Benefit in
10 this context does not require me to prove that. Benefit is
11 simply that the FRA received a benefit from the sale which the
12 turnover of proceeds to the FRA certainly evidences and, also,
13 the discharge of the FRA's public duty to -- that in itself
14 also is consideration.

15 THE COURT: What evidence is unknown on those issues?
16 It appears to me that those are all legal questions.

17 MR. COHN: That may be, Your Honor, and if you would
18 like to re-characterize the motion or interpret it as a
19 suggestion that there's a manifest error of law rather than a
20 manifest error of fact --

21 THE COURT: It's your motion. You can characterize
22 it any way you want. You've already characterized it as such.
23 You've said that I've failed to take evidence and I made a
24 manifest error of law. Are you waiving the failure to take
25 evidence, Mr. Cohn?

1 MR. COHN: No, Your Honor. Your -- I interpreted and
2 continue to interpret your -- your finding about no value as
3 being a finding of fact. If it was not a finding of fact, if
4 it was a ruling of law and the order is clarified to that
5 extent then -- then we are suggesting that that would be a
6 manifest error of law rather than a fact.

7 THE COURT: So it's really --

8 MR. COHN: That's all.

9 THE COURT: -- it's just a characterization of --

10 MR. COHN: Yes, Your Honor.

11 THE COURT: Okay.

12 MR. COHN: Yes, Your Honor, and really I'm not trying
13 to play games here. What I'm really saying is I have no
14 choice, in this situation, but to take this up on appeal and
15 before doing so I want to --

16 THE COURT: I -- I want you to know, Mr. Cohn, that
17 first of all I respect you immensely. I respect the duty that
18 you have to your clients and I have no issue with your taking
19 it up on appeal were I to deny your motion. That's not a point
20 and I appreciate the courtesy that you want to give me a second
21 chance.

22 MR. COHN: That's -- that's --

23 THE COURT: Okay. That's wonderful.

24 MR. COHN: -- that's exactly --

25 THE COURT: All right. That's very kind and

1 generous.

2 MR. COHN: -- that's all that I want is --

3 THE COURT: But I have a question for you and it has
4 to do with this public interest that we bandy about, okay. Do
5 you have a Code handy?

6 MR. COHN: I can get it

7 THE COURT: Why don't you -- Mr. Kurr can do that.
8 He's billing for his time today.

9 THE COURT: Take a look at 1165 for me, please.

10 MR. COHN: Yes, Your Honor.

11 THE COURT: All right. Have you read it?

12 MR. COHN: Yes, Your Honor.

13 THE COURT: Okay. It deals with protection of the
14 public interest in connection with this case and it says in
15 applying section, and it lists many of them, but including
16 1171, the Court and the Trustee shall consider the public
17 interest in addition to the interest of the Debtor, creditors
18 and equity security holders.

19 You're here because of 1171. You wouldn't be here if
20 you didn't have that standing. Is that fair?

21 MR. COHN: Not -- not necessarily, Your Honor, but
22 probably. I haven't, frankly, done the analysis of whether we
23 might have an economic interest anyway, even if we didn't have
24 rights under Section 1171.

25 THE COURT: All right. And I gather that, you know,

1 the Trustee has to take many things into account when he does
2 what he does and this tells me he has to take 1171 into
3 account, as well. I was just wondering if you had looked at
4 this if that had had any impact on your thinking.

5 MR. COHN: Well, first of all, I had looked at it or
6 I had looked at it certainly before today, considering the
7 whole issue, but I do not think it would be fair to read that
8 section as meaning that you can simply ignore the provisions of
9 one the sections that's referenced in Section 1165 in order to
10 satisfy the public interest.

11 THE COURT: I take your position and I wasn't
12 suggesting that but I understand your point. Is there anything
13 else that you would like me to hear today?

14 MR. COHN: No, Your Honor, other than I did want to
15 -- I did want to express the thought that as with -- as with
16 all matters in a bankruptcy case, but especially matters
17 relating to the financing of the case, the -- it's certainly
18 appropriate for the parties to talk with each other and have a
19 -- and have suitable regard for each other's positions and try
20 to reach reasonable agreements and I did just want to express
21 the thought that if -- that we are willing to negotiate with
22 the FRA on the premise that the costs of the case need to be --
23 need to be covered. So we're not -- so we -- we would -- we --
24 we -- and that offer has been out there from day one but I
25 wanted to state it on the record and, indeed, Mr. Troy is here

1 in person which I'm very glad of and I want to speak with him
2 about that right after the hearing.

3 THE COURT: Well, right after the hearing may, you
4 know, months ago might have been an appropriate time. I don't
5 know about right after the hearing but I'll leave that to your
6 judgment, what you do extra-judicially is fine with me.

7 But I'm concerned -- I'm very concerned that this
8 case has gone forward for many reasons and the Trustee has made
9 an arrangement with FRA for the paying of professionals.
10 Absent that arrangement, the way the statute is interpreted --
11 I won't say as it's written because I have some questions with
12 as it's written but as it's been interpreted might have left
13 your group with an overwhelming share of any 506(c) recovery
14 the net effect being that the professionals in the case and
15 other administrative claims might be left out in the cold. And
16 what you are now suggesting is that you, too, recognize that
17 and you'd be gracious and slip them a little something along
18 the way. But I understand your position.

19 MR. COHN: Well, I'm saying more than that, Your
20 Honor. What I'm saying is that the statute -- the way that the
21 statute is set up is that it creates this collision of
22 interests, as do so many parts of the Bankruptcy Code, and it
23 works only if there is -- on facts of this case anyway -- it
24 worked only if there is a negotiation amongst the parties. And
25 so I'm simply reiterating for the record that that's the way

1 that I think it ought to turn out and we are willing to engage
2 in that process.

3 I realize that from a legal perspective, Your Honor,
4 that doesn't change, one way or another, the merits of the
5 motion that's before you. I'm simply saying that this -- it's
6 not as though the Bankruptcy Code doesn't offer us a way out of
7 the problem. It does. It's the same way out -- it's the same
8 way out that we have with so many other issues which is that
9 the parties should see it in their mutual best interest to
10 reach reasonable accommodations and if they don't, cases fail.

11 THE COURT: And just one last question.

12 MR. COHN: Sure.

13 THE COURT: Manifest error of law, what is it?
14 What's the manifest error of law?

15 MR. COHN: Well, the outcome determinative issue, as
16 I said, is whether the Estate was giving up value when it said
17 we're giving you a waiver of our rights under Section 506(c) in
18 exchange for the carve-out and so the manifest error of law
19 would be the conclusion that, based on the fact that there is
20 -- there is value to the Section 506(c) rights, it was proper
21 for the Estate to give those up adding as consideration only
22 the payment of the Trustee's expenses and not those of
23 creditors of equal priority.

24 THE COURT: Thank you, Mr. Cohn.

25 MR. COHN: Thank you, Your Honor.

1 THE COURT: And Mr. Cohn, just so that you and Mr.
2 Kurr and your clients are aware, I've given this a great deal
3 of thought. Okay.

4 MR. COHN: Yes. Thank you, Your Honor.

5 THE COURT: Thank you very much.

6 MR. COHN: Thank you.

7 MR. KEACH: Thank you, Your Honor. I'll be very
8 brief. Robert Keach, the Trustee. First, I think it's really
9 important and I think Your Honor has focused on this, as well,
10 to remember that we're here on a motion for reconsideration.
11 Not surprisingly Mr. Cohn wants to talk about lots of other
12 things but not the fact that he has an extremely high mountain
13 to climb with a motion for reconsideration and that there's an
14 extremely high standard which he's reluctant to address but
15 first and foremost, let me say a few things.

16 Number one, his entire motion is premised on the
17 concept that the 506(c) waiver issue is somehow outcome
18 determinative. It's not and never was. The case law we
19 presented to Your Honor in support of the carve-out made it
20 abundantly clear that, to the extent the FRA wished to give up
21 its collateral to support the Estate given that there was no
22 other way to do it, it was certainly free to do that. SBM has
23 established that for a long time in this circuit and it's no
24 different now.

25 The 506(c) issue was never a factor with respect to

1 whether or not the FRA had that right.

2 THE COURT: What he's saying, though, is that it was
3 -- that it was an asset that was waived by you.

4 MR. KEACH: In fact, it wasn't, Your Honor, because
5 there was no asset and let me get precisely to that point. His
6 motion, which he argued well beyond, has one basis for
7 reconsideration and that is that there was a factual finding
8 based on my statement in proffer that there was no value to the
9 FRA or to the Estate, I should say, in preserving surcharge
10 rights against the FRA. Let's start with his opportunities at
11 that time.

12 First and foremost, Mr. Cohn, at that time, had
13 already objected on the basis that he thought an evidentiary
14 hearing was required. Notwithstanding that statement, Mr. Cohn
15 made no request to cross-examine me at that time. As Your
16 Honor knows, other parties have done so. We just went through
17 that recently in connection with the bid procedures. He made
18 no request to cross-examine me or to put me under oath or to
19 challenge that statement. He made no proffer of contrary
20 evidence. He made no additional request, at that time, for an
21 evidentiary hearing. Under any possible view of the law he
22 waived his right to present evidence.

23 THE COURT: Were those points stated in this Court's
24 original order?

25 MR. KEACH: Your Honor made it very clear, I think,

1 in the original order that that opportunity had been provided
2 and had been passed upon by Mr. Cohn and his clients. But more
3 importantly, Your Honor, there's considerable support
4 independently for that statement which I made.

5 As Your Honor is aware and as Your Honor has probably
6 characterized this, this isn't really an issue of whether or
7 not there's any value to the 506(c) waiver or whether there's
8 any value to the right to surcharge at the time of the waiver.
9 The issue is whether or not that was a reasonable exercise of
10 the Trustee's business judgment at the time.

11 But whether or not you look at real value or you look
12 at whether or not there's a reasonable exercise of business
13 judgment it unquestionably was at the time. Mr. Cohn's
14 characterization of the law under 506(c) in this circuit is
15 completely mistaken and ignores precedent in this district.

16 I always remember the cases I lost one of which was a
17 case called KORUPP Associates, a case that took place a long
18 time ago in which case Judge Goodman ruled precisely on the
19 issue of when a 506(c) surcharge might be available for general
20 costs of administration and what he ruled at that time and
21 which is the ruling which has been affirmed many, many times in
22 many circuits is that you have to establish a direct and
23 quantifiable benefit to the secured party arising from the
24 expenditure of unencumbered assets or the provision of
25 otherwise unencumbered services on behalf of that creditor.

1 That hasn't and can't happen here. The only money
2 we've been able to spend post-petition has been the money of
3 secured parties, either Wheeling's by use of cash collateral or
4 proceeds of the Camden loan with respect to which the FRA
5 subordinated.

6 Anybody looking at the landscape of this case at the
7 time would have concluded what I concluded which is there was
8 no legal ability to surcharge the FRA and there was no factual
9 ability, under any foreseeable set of circumstances, to
10 surcharge the FRA and, therefore, it had no value.

11 I made that statement as a statement of fact at the
12 time. It was unchallenged at the time and he can't challenge
13 it now.

14 There's also clearly, Your Honor, no manifest error
15 of law and let me start -- let me -- before I finish with the
16 factual point -- the standards under 59(e) are noticeably high.
17 On the evidentiary front he has to establish newly discovered
18 evidence he would bring to the Court's attention to cause you
19 to reconsider. He hasn't, at any point despite your offering
20 him the opportunity many times over argument, mentioned a
21 single scrap of new evidence that he would bring to the Court,
22 only the evidence he would have provided and should have
23 provided at the last hearing.

24 Incidentally, given that he essentially tendered that
25 as evidence he would have offered or the character of the

1 evidence he would have offered you can consider it because,
2 frankly, even if he had offered it, it still would have been
3 appropriate to bless the carve-out so the proffer is
4 irrelevant.

5 On the issue of manifest error of law, Your Honor, it
6 is, as it sounds, a mountain to climb. This court's ruling was
7 entirely consistent with SBM and with all of the case law we
8 presented which does not require a trustee to provide for a
9 carve-out for all of the administrative expenses of the estate
10 but which expressly permits a trustee to create a carve-out
11 solely for the trustee and his professionals when necessary for
12 the administration of the estate.

13 That -- this ruling was consistent with that case
14 law. There's no reason to reconsider that ruling and it
15 certainly is no where near the universe of a manifest error of
16 law.

17 So under the standards that are applicable, this
18 motion utterly fails. More importantly, Your Honor, as you've
19 mentioned, a considerable amount of time has passed. I,
20 frankly, I never think it appropriate to talk about appeals
21 you're going to take to the judge that's rendered the ruling
22 but, frankly, I don't think Mr. Cohn and his clients have
23 standing to appeal but we'll get to that later. And most of
24 that comes, Your Honor, because I'm not even sure we should be
25 listening to Mr. Cohn's clients now. They have no standing to

1 create a 506(c) surcharge. They have no ability to exercise
2 that surcharge on their behalf or anybody else's behalf. They
3 didn't lose any rights here because they never had any.

4 THE COURT: Except maybe a writ of mandamus. I don't
5 know.

6 MR. KEACH: For all of those reasons, Your Honor, I
7 think this motion fails. It's unfortunate it's taken the
8 Court's time. Thank you.

9 THE COURT: Thank you. Mr. Cohn, about two minutes
10 of rebuttal if you choose to use it.

11 MR. COHN: Yes, Your Honor. The reason why this does
12 not pass muster under SBM is that the case law under SBM is
13 that it's fine for a creditor to do with its own assets -- a
14 secured creditor -- to do with its own assets what it wishes
15 but that it is not okay to do with the Estate's assets what it
16 wishes. And our whole point here has been that what was dealt
17 away here when the 506(c) waiver was given was an asset of the
18 Estate and I don't think there are any cases under SBM which
19 contravene that and which contravene the case law that says
20 that a 506(c) recovery is an asset of the estate which is
21 distributed in accordance with the priorities of the Bankruptcy
22 Code as opposed to designated for --

23 THE COURT: Let me --

24 MR. COHN: -- some specific subset.

25 THE COURT: Let me say as a matter of law I agree

1 with you. Okay. As a matter of law that's fine. I think Mr.
2 Keach agrees with you. But his statement at the time, which I
3 indicated in my order I took as evidence, was that that asset
4 had no value. That was his judgment at the time. There was no
5 attempt to challenge, cross-examine or whatever, at that
6 moment. Now, you may have taken it as argument, I don't know.
7 But I ruled -- I ruled that it was evidence.

8 MR. COHN: Well, Your Honor, after the fact you ruled
9 as evidence. I don't think that I was under any fair notice,
10 in the context of that hearing, that what Mr. Keach was doing
11 was testifying rather than -- rather than arguing. It simply
12 was not clear from the context. And if there is some, you
13 know, doubt about that, Your Honor, then it would certainly
14 seem to me that a fair review of the record would lead you to
15 conclude the same thing and offer the opportunity for --

16 THE COURT: A fair review --

17 MR. COHN: -- that hearing.

18 THE COURT: -- of the record would lead me to
19 conclude that we would have him testify and he'd testify the
20 same thing and you've offered no new evidence today that would
21 show otherwise.

22 MR. COHN: Well, Your Honor, let me just at least
23 explain what the evidence, I think, indicates which is -- which
24 would be that there had been some hundreds of thousands of
25 dollars, if not more, of services rendered that can be -- that

1 are chargeable --

2 THE COURT: Do you explain that in your original
3 argument.

4 MR. COHN: -- I did, Your Honor, so I don't
5 understand -- I don't understand how a conclusion that there's
6 --

7 THE COURT: Because --

8 MR. COHN: -- no value to it.

9 THE COURT: Because -- because 506(c) has very
10 specific requirements in the letter of the law and also in the
11 established precedent in this -- in this district which Mr.
12 Keach just reviewed. And it was his view under the Code
13 provision and under the case law that it had no value and it
14 remains his view today and you would like me to believe that it
15 has value. Okay. I -- I hear your point.

16 MR. COHN: Well, I'm sorry then if the contention is
17 that the Trustee can exercise his business judgment to conclude
18 that that which is black is white and that that's reasonable
19 then --

20 THE COURT: I won't --

21 MR. COHN: -- then --

22 THE COURT: I won't take it that far but when pressed
23 with the issues in this case and when pressed with determining
24 how people are going to get paid to do their duty and when
25 pressed with the notion that if the case were to fail there'd

1 be no benefit to your clients or any other creditors in this
2 case, then business judgment does very clearly come into play.
3 Bringing a proceeding against a secured party under 506(c) is a
4 matter of discretion. All right. Okay. Thank you very much.

5 MR. COHN: Yes. If I -- I'm sorry, Your Honor, I
6 just need to add one thing just to avoid any lack of clarity in
7 this record which is that -- which is that the -- even if there
8 were a valid business -- valid exercise of business judgment to
9 accept, say, less than face amount, for example, to the 506(c)
10 rights the -- whatever consideration there was for those rights
11 had to be given to the Estate and what happened here was that
12 the Trustee got consideration viewed -- by the way in light of
13 his argument that the Section 506(c) waiver had no value, he
14 got a tremendous deal because he got payment not only of sale
15 related expenses but, also, of other expenses of the -- other
16 expenses of administration. So in that sense he got a very
17 good economic deal but as a matter of law the benefit of that
18 economic deal belonged to the Estate for distribution to
19 creditors in accordance with the priorities of the Bankruptcy
20 Code.

21 THE COURT: Thank you very much, Mr. Cohn.

22 MR. COHN: Thank you, Your Honor.

23 THE COURT: Thank you all for your patience. I'm
24 prepared to rule on this. There will be no written order so
25 this bench order will be the ruling on the motion for

1 reconsideration. It will be final and the parties can act
2 accordingly.

3 I hereby deny the request for reconsideration under
4 Rule 56(e), specifically because of the failure of the group of
5 47 to demonstrate evidence and failure to demonstrate a
6 manifest error of law.

7 In the First Circuit, a manifest error or law is an
8 error that is plain and indisputable and that amounts to a
9 complete disregard of the controlling law. That's from the
10 case of Venegas-Hernandez v. Sonolux, 370 F.3d 183, 2004. I
11 don't see that but then again here I am reviewing myself so if
12 you'd like a second opinion, Mr. Cohn, that's your prerogative.

13 I just don't see it and the reasons for the
14 underlying order are set forth succinctly in the order
15 approving the carve-out dated October 18, 2013. But as I told
16 Mr. Cohn during his argument, I have given this a great deal of
17 thought.

18 The Trustee has made an arrangement with FRA for a
19 carve-out for fees, as may be allowed by this Court in amounts
20 as may be allowed by this Court. The carve-out is not property
21 of the Estate under established First Circuit case law. The
22 real question is whether or not something of value was
23 bargained away in order to accomplish that. The group of 47
24 insists that something of value was bargained away, mainly a
25 506(c) claim. The Trustee gave evidence at the original

1 hearing that he saw that claim as having no value and acted
2 accordingly. I've received nothing today which would cause me
3 to disturb that determination. So ordered.

4 Thank you, all. Next matter.

5 MR. COHN: Thank you, Your Honor.

6 THE COURT: Thank you, Mr. Cohn.

7 MR. MARCUS: Excuse me, Your Honor. On this matter
8 may I have a moment to retrieve my colleague who is assisting
9 me?

10 THE COURT: Well, I don't know. Is he going to be
11 helpful or not?

12 MR. MARCUS: He will be helpful to me.

13 THE COURT: Oh, all right. Okay. We'll take a five-
14 minute recess.

15 THE COURT OFFICER: All rise.

16 PROCEEDINGS RECESSED (January 23, 2012, 11:15 a.m.)

17 PROCEEDINGS RESUMED (January 23, 2012, 11:24 a.m.)

18 THE COURT OFFICER: All rise. United States
19 Bankruptcy Court is back in session. Please be seated and come
20 to order.

21 THE COURT: Good morning, again. We are approaching
22 the third, and what I believe to be, the last contested matter
23 of the day and that's a motion concerning tax credits. I have
24 a few preliminary questions. First, who will be representing
25 the Trustee?

1 MR. FAGONE: That would be me, Your Honor, Michael
2 Fagone.

3 THE COURT: All right. Good morning, Mr. Fagone and
4 you'll be representing Wheeling?

5 MR. MARCUS: Yes, Your Honor, George Marcus. I'd
6 like to introduce my partner, Daniel Rosenthal.

7 THE COURT: Rosenthal or Rosenfeld?

8 MR. MARCUS: Rosenthal.

9 THE COURT: Thal. Good morning, Mr. Rosenthal.
10 Thank you.

11 MR. ROSENTHAL: Good morning, Your Honor.

12 THE COURT: Now, is this a discrete matter or does
13 this involve all parties in the case? It's a contested matter
14 but I think this is really just a challenge between -- made by
15 Wheeling against the Estate. Is that correct?

16 MR. FAGONE: Your Honor, Michael Fagone for the
17 Trustee. I believe that's correct as a matter of law and
18 certainly as a matter of practicality.

19 THE COURT: All right. And does any other party in
20 interest assert standing to participate actively in this
21 proceeding today? I'm not going to deny anybody the right to
22 be here or the right to be heard at an appropriate time but no
23 one else is going to actively participate in the contest.
24 Anybody on the line? Okay.

25 That said, does anyone object to my speaking with Mr.

1 Marcus and Mr. Rosenthal on one hand and Mr. Fagone and his
2 associates on the other in chambers off the record before we
3 get started? Any problem with that?

4 MR. MARCUS: No, Your Honor.

5 THE COURT: All right. If you see no benefit to that
6 tell me now because I'm not going to waste your time or mine.

7 MR. MARCUS: It's always beneficial to talk to the
8 Court.

9 THE COURT: Oh, you're so kind. Do you want to say
10 something nice to me, Mr. Fagone?

11 MR. FAGONE: No, Your Honor.

12 THE COURT: All right. Before we depart, I would
13 like to know, and this is probably one of the things I want to
14 talk to you about off the record, but there's an adversary
15 proceeding pending and this is -- the proceeding before me
16 today could be characterized as a request to determine the
17 extent and validity and priority of Wheeling's lien and
18 specific assets, namely the 45G tax credits which is the
19 subject matter of the adversary proceeding. And it appears to
20 me, and maybe I'm wrong, that the parties are seeking some sort
21 of final determination of judgment on that question in the
22 context of this contested matter. Indeed, you've filed a
23 consent motion to postpone the adversary proceeding because
24 you're hopeful that to a greater, if not complete, extent it's
25 going to be resolved in this contested matter. Am I correct,

1 gentlemen?

2 MR. FAGONE: Your Honor, on behalf of the Trustee, I
3 think you're largely correct. The -- I would characterized the
4 adversary proceeding as sort of a big, broad umbrella with
5 respect to Wheeling's asserted interest in collateral.

6 THE COURT: It's just a little rain hat.

7 MR. FAGONE: This is -- yeah. We've got this
8 contested matter which deals with specific identified funds.
9 We've got another contested matter that I believe is set for
10 hearing in front of the Court in February. Those will be, I
11 think, determinative on the issues that are involved and then
12 the adversary proceeding will deal with whatever is left, I
13 think, Your Honor.

14 THE COURT: All right. Okay. So there'll be
15 something left in the adversary proceeding but one side or the
16 other is looking for a judgment pretty soon on the question
17 raised today. Right?

18 MR. FAGONE: Absolutely, Your Honor.

19 THE COURT: All right. And does the Trustee consent
20 to adjudication of this piece of the adversary proceeding in
21 the context that we're here to determine today as a final
22 binding remedy?

23 MR. FAGONE: We do, Your Honor, I think --

24 THE COURT: Thank you. Mr. Wheeling?

25 MR. MARCUS: Yes, we do.

1 THE COURT: All right. Very good. What context
2 should I be proceeding under? Is this a motion for use of cash
3 collateral under 363? Who has the burden of proof? Is it
4 363(p)? We have some preliminary things that we have to figure
5 out, yes, Mr. --

6 MR. MARCUS: I --

7 THE COURT: -- Marcus.

8 MR. MARCUS: I perceive this to be a request by
9 Wheeling to turn over the funds. The Courts will reference,
10 maybe you want to look at the order you'd entered when the 45G
11 motion was filed.

12 THE COURT: Yeah.

13 MR. MARCUS: And the order invited an agreement among
14 the parties that the money should be collected from the payor
15 then set aside pending determination of the rights to parties.

16 THE COURT: Right.

17 MR. MARCUS: So here we are today to determine who
18 gets the --

19 THE COURT: Okay. I -- yeah, but it doesn't say
20 anything about future proceedings on a turn over request --

21 MR. MARCUS: I believe --

22 THE COURT: -- does it?

23 MR. MARCUS: -- the order says that the purpose of
24 today's hearing is to determine Wheeling's entitlement to the
25 funds.

1 THE COURT: Yeah, I don't know that that's a turn
2 over, necessarily, under part five of the Code. It seems to me
3 that this may or may not be cash collateral that the Debtor
4 wants to use and you may not want to give it up. Is --

5 MR. MARCUS: Well, the Debtor conceivably could make
6 a request that it be permitted to use this money even though
7 it's not the Debtor's. I don't perceive that that --

8 THE COURT: Now, is the Debtor --

9 MR. MARCUS: -- (inaudible) --

10 THE COURT: -- it's implicit that the Debtor is
11 making that request and you're saying, no, no, a thousand times
12 no.

13 MR. MARCUS: Well, I think the Debtor is saying --

14 THE COURT: But I'm trying to figure out who the
15 moving party is. It's a moving target.

16 MR. MARCUS: Well, I think the Debtor is saying more
17 than we'd like to use it. The Debtor is saying that Wheeling
18 -- it's not cash collateral. Wheeling has no entitlement and,
19 therefore, does not need to ask permission to use it.

20 THE COURT: Which brings us back into the lawsuit,
21 doesn't it? Then it's a --

22 MR. MARCUS: Well --

23 THE COURT: -- then it's a complaint to determine
24 either brought by the Trustee or by you and I -- let's go into
25 chambers --

1 MR. MARCUS: Sure.

2 THE COURT: -- and figure it out because it has to do
3 with who has the burden of going forward today.

4 MR. MARCUS: Sure.

5 THE COURT: All right. Excuse us, please. We'll be
6 back just as soon as we can.

7 THE COURT OFFICER: All rise.

8 PROCEEDINGS RECESSED (January 23, 2012, 11:30 a.m.)

9 PROCEEDINGS RESUMED (January 23, 2012, 12:00 p.m.)

10 THE COURT OFFICER: All rise. United States
11 Bankruptcy Court is back in session. Please be seated.

12 THE COURT: Thank you, all, for your patience. That
13 was time well spent. We were able to determine, in a less
14 formal way, what the order of proceeding will be and we will
15 resume for trial at 1:00. The parties tell me that it should
16 take between one and two hours to put on evidence. Those of
17 you who wish to stay and be entertained here you're all
18 welcome.

19 We also explored settlement and it's quite possible
20 that the parties could come back at 1:00 and have the matter
21 resolved or close to resolved. So now you know everything that
22 I know. I'll see you all at 1:00. Thank you.

23 THE COURT OFFICER: All rise.

24 PROCEEDINGS RECESSED (January 23, 2012, 12:01 p.m.)

25 PROCEEDINGS RESUMED (January 23, 2012, 1:06 p.m.)

1 THE COURT OFFICER: All rise. United States
2 Bankruptcy Court is now in session with Honorable Louis
3 Kornreich presiding. Please be seated and come to order.

4 THE COURT: Good afternoon, everyone. This is the
5 Chapter 11 case of Montreal, Maine & Atlantic Railroad Ltd.,
6 Case No. 2013-10617. We are here on the motion concerning use
7 of tax credits. Give me a moment, please.

8 This motion is also a subject of a complaint in
9 Adversary Proceeding 2013-1033 brought by Wheeling & Lake Erie
10 Railway against the Trustee and other related parties including
11 the Debtor. That lawsuit has been continued. Nonetheless, the
12 parties agreed, at our chambers conference, that what is to
13 transpire now will be deemed to be an aspect of that litigation
14 and any disposition of the proceeds being held attributable to
15 the so-called 45G tax credit will be adjudicated on the motion
16 but, also, within the adversary proceedings. Is that correct,
17 Mr. Fagone?

18 MR. FAGONE: Yes, Your Honor, on behalf of the
19 Trustee I'm not sure what the Court meant when you said within
20 the adversary --

21 THE COURT: I'll explain that. I can see the
22 consternation on your face. Is that generally correct, Mr.
23 Marcus?

24 MR. MARCUS: Yes, it is, Your Honor.

25 THE COURT: All right. What I mean by within is that

1 this -- what is about to transpire is a piece of that adversary
2 proceeding, Mr. Fagone, but a discrete piece and all other
3 matters in that adversary proceeding are reserved. However,
4 whatever we determine today with respect to the so-called 45G
5 credits will be a final disposition, will not be reopened in
6 the context of any further hearings in that matter unless
7 otherwise agreed during the course of the day. Okay? All
8 right.

9 That said, the burden of going forward will be on the
10 Plaintiff, Wheeling, and in a moment I'll ask Mr. Marcus to
11 proceed with evidence. And I assume the fact that we are here
12 and not in chambers is that we are proceeding to litigate this
13 and that there are no prospects of settlement this afternoon.

14 MR. MARCUS: Well, I wouldn't say no prospects, Your
15 Honor, but we did have discussions, we did talk about offers
16 and were not able to come to agreement by 1:00.

17 THE COURT: All right. Is it that you need a bit
18 more time or have the parties decided that they'd be better off
19 using their time here in court.

20 MR. MARCUS: I think the best use of the time now is
21 to proceed and we'll obviously keep an open mind as things
22 develop but it's not a situation where I believe that another
23 10, 15, 20 minutes, a half an hour is going to make a
24 difference.

25 THE COURT: Good. Okay. And you would agree, Mr.

1 Fagone?

2 MR. FAGONE: I do, Your Honor.

3 THE COURT: Well, thank you and you both said that so
4 nicely. All right. Then we'll allow Mr. Marcus to proceed.

5 I do want to compliment the parties, particularly the
6 authors of the competing briefs which I received timely the day
7 before yesterday, and I think they were very well done and very
8 helpful to the Court. Proceed, Mr. Marcus.

9 MR. MARCUS: Yes. Thank you, Your Honor.

10 THE COURT: One moment. Mr. Fagone, you have
11 something to say?

12 MR. FAGONE: Just a housekeeping matter before the --
13 before Mr. Marcus proceeds.

14 THE COURT: Why are you looking at your associate
15 when you say the word housekeeping?

16 MR. FAGONE: I was looking at a pile of documents,
17 Your Honor. Before we commenced the hearing we had a chance to
18 confer with Mr. Marcus and Mr. Rosenthal about a set of
19 exhibits that we would like to move the admission of. I
20 believe that can be done --

21 THE COURT: Well, I'm going to -- I'm letting Mr.
22 Marcus --

23 MR. FAGONE: But I --

24 THE COURT: -- lead off.

25 MR. FAGONE: -- have them. That's all.

1 THE COURT: Oh, you have. I see. Okay. You've been
2 preempted, George. Okay. Go ahead.

3 MR. FAGONE: So Your Honor, if I might just very
4 briefly in an effort to streamline I have what we have marked
5 as Exhibits -- Trustee's Exhibits 1 through 13 have been
6 pre-marked. We also have Wheeling Exhibits 1, 2 and 3. Those
7 have also been pre-marked. I would move the admission of all
8 of them (inaudible) for purposes of today's hearing and I
9 believe there's no objection to that.

10 MR. MARCUS: That's correct.

11 THE COURT: And Exhibits just described by Mr. Fagone
12 will be admitted (inaudible).

13 MR. FAGONE: Mr. Rosenthal has corrected me. The
14 Trustee's Exhibits are numbered 1 through 11, not 1 through 13.
15 I have a set for the Court. I have a set for the witness. Can
16 I approach?

17 THE COURT: All right. Yes, you may hand them to the
18 clerk.

19 MR. FAGONE: Thank you.

20 THE COURT: Now, 1 through 11, are they clearly
21 marked Trustee or Defendant? How are they --

22 MR. FAGONE: Trustee's 1 through 11.

23 THE COURT: Okay.

24 MR. FAGONE: And Wheeling 1, 2 and 3, Your Honor.

25 THE COURT: Thank you. Am I to determine the outcome

1 based on the weight of the evidence, Mr. Fagone?

2 MR. FAGONE: Among other factors, Your Honor, yes.

3 Perhaps --

4 THE COURT: Now can we start? Okay.

5 MR. MARCUS: I'd like to offer Mr. Fagone the
6 opportunity to make my opening statement, too.

7 THE COURT: Mr. Fagone?

8 MR. FAGONE: I reserve, Your Honor.

9 MR. MARCUS: Your Honor, if I may just, briefly, give
10 a roadmap as to what the Plaintiff perceives what it would like
11 to do today. I think that will help matters -- help streamline
12 matters and allow us to get to the central point a little
13 faster.

14 So as the Court knows what we're talking about today
15 is a fund of money, \$490,000, that is currently sitting in
16 escrow with the Trustee that represents payments made to the
17 Trustee under an agreement of a track maintenance agreement,
18 payments made to the Trustee by KMSI in exchange for allowing
19 KMSI to claim federal tax credits based upon railroad track
20 maintenance owned by the Debtor.

21 Now, it's important to understand that, and the
22 evidence will show this, that these are not tax credits that
23 the Debtor has or has sold. What the Debtor has done is acted
24 pursuant to IRS regulations. It has designated a certain
25 quantity of -- certain miles of track as to which another party

1 may claim maintenance expenses for the purpose of claiming a
2 credit on their tax returns.

3 So the way it works under the IRS regulations, and
4 this is articulated in Exhibit 7, the Trustee's exhibit -- I'm
5 sorry, the Trustee's Exhibit 6 so the Court can follow the
6 bouncing ball in Exhibit 6 pretty clearly --

7 THE COURT: Well, I'm going to let you continue with
8 your recitation because I'm sure it will be helpful but I want
9 you and Mr. Fagone to know that I've been following this ball
10 for some time --

11 MR. MARCUS: Sure.

12 THE COURT: -- so I do understand the general scope
13 of the Code and the regulations and I understand the general
14 scope of the TMA. I understand that mileage was, indeed,
15 assigned in this case, broker's fees involved, and I have a
16 grasp of the mechanics but I'd like you to proceed and make a
17 record of it. I may have some questions for you but I just --
18 I want you to know that we're, hopefully, on the same page.
19 Okay?

20 MR. MARCUS: Thank you, Your Honor. And that'll --
21 I'll be brief. So the Court is aware of the fact that under
22 the regs and under the TMA, MMA says to KMSI, here, we're going
23 to designate --

24 THE COURT: Well, let's identify KMSI as the assignee
25 of the affected track.

1 MR. MARCUS: Right.

2 THE COURT: And the counterparty to the TMA.

3 MR. MARCUS: That's correct. Says to KMSI, okay, we
4 designate 412 miles. You can claim tax credits based on
5 maintenance expenditures made on these miles and the reason
6 that's important is that the IRS has a limit. The limit to tax
7 credits is \$3,500 times the number of miles that you have the
8 right to claim the credit for. So KMSI says to the TMA, well,
9 we're going to do this, you've got to give us some miles so
10 that we can claim the credit and get an increase in the cap.

11 So they did and so the cap was increased, expenses
12 were made in the ordinary course of business, the TMA claimed
13 the tax credits and paid money under -- I'm sorry, KMSI --

14 THE COURT: Well, let me see if I can help you.
15 Expenditures were made by the Debtor's last Trustee overlapping
16 the filing in the ordinary course of business and reimbursed by
17 KMSI according to the TMA so that KMSI could take the credits.

18 MR. MARCUS: That's correct. That's correct. So the
19 MMA winds up with 47.5 percent of the expenditures that it
20 made, that it certified as to these miles that were --

21 THE COURT: A reimbursement so in effect it recovers
22 47.5 percent, less commission, of its maintenance expense which
23 is roughly equivalent to the 50 percent credit that KMSI is
24 getting on the other side.

25 MR. MARCUS: I actually think the 47.5 percent is net

1 of the commission.

2 THE COURT: Well, we'll have to --

3 MR. MARCUS: Maybe I'm wrong.

4 THE COURT: -- maybe you'll have to put some evidence
5 on. I'm looking at the chart in Mr. Fagone's brief on page
6 seven and I'm not sure that that's the way it's reflected.

7 MR. MARCUS: Actually I think that's right. I think
8 it's net of the commission.

9 THE COURT: It -- my understanding, and I'd like you
10 and Mr. Fagone to -- or your witnesses tell me otherwise, is
11 that the commission under the arrangement is paid by the
12 Debtor/Trustee.

13 MR. MARCUS: That's correct, Your Honor.

14 THE COURT: Is that -- Mr. Fagone is that true?

15 MR. FAGONE: Yes, Your Honor.

16 MR. MARCUS: I stand corrected.

17 MR. FAGONE: Yes, Your Honor.

18 THE COURT: All right. So it's 52.5 to KMSI. Is
19 that KMSI or KMSI.

20 MR. MARCUS: KMSI.

21 THE COURT: KMSI and 47.5 less commission by the
22 Debtor. Is the commission a flat rate or a sliding scale?

23 MR. MARCUS: I believe it's a percentage.

24 THE COURT: I know it's a percentage. Is it a fixed
25 percentage?

1 MR. MARCUS: I believe it is.

2 MR. FAGONE: We're prepared to address this in the
3 evidentiary part, but I believe it's a specified percentage
4 that's fixed and graduated as to certain levels --

5 THE COURT: That -- that --

6 MR. FAGONE: -- in this case it's fixed.

7 THE COURT: -- and that's why it's hard to follow in
8 your chart numerically because you have to know what that trip
9 point is. Okay. Thank you. Go ahead.

10 MR. MARCUS: What's important is it all --

11 THE COURT: Anything else you want to know about your
12 case?

13 MR. MARCUS: Yeah. Yeah, well, here's what I know
14 about the case. It's \$490,000. That's the -- that's the --
15 that's the number we're arguing about.

16 THE COURT: And the 490 is the money paid by KMSI to
17 the Trustee which Wheeling has put a hold on because Wheeling
18 claims it has its collateral under its line of credit.

19 MR. MARCUS: Correct.

20 THE COURT: Okay.

21 MR. MARCUS: That's right. Okay. So now on the
22 collateral point, the stipulated exhibits, and now I'm
23 referring to Trustee's 1, which was the note, Trustee's 2, the
24 security agreement, Trustee's 4, which is the UCC-1, Wheeling
25 Exhibit 3, which is a complete UCC-11 on this Debtor. Those

1 are the documents that establish Wheeling's security interest
2 in collateral which includes accounts, payment intangibles and
3 other rights to payment. And to cut to the chase quickly we
4 contend, and the evidence will show, that the TMA constitutes
5 an account or it might be a payment intangible, clearly creates
6 a right to payment.

7 The evidence will show, and this is stipulated
8 Exhibit -- Trustee's Exhibit 7, that the money received by the
9 Trustee are proceeds from that contract in which Wheeling has a
10 lien.

11 THE COURT: Let me ask you a question, and this will
12 come out in the evidence, but proceeds of that contract, I want
13 to be clear, they are proceeds of the contract or they're
14 proceeds of something else pursuant to the contract? What is
15 the understanding that you want me to have and if it is
16 something else I want to know what something else is?

17 MR. MARCUS: Well, the understanding I'd like the
18 Court to have is that they are payments made by KMSI pursuant
19 to and within the meaning and the terms of the contract.

20 THE COURT: Thank you.

21 MR. MARCUS: And as such, we contend that they are
22 proceeds because they're proceeds the lien survives under
23 Section 552(b)(1), notwithstanding the fact that these proceeds
24 were received post-filing.

25 Moreover we believe that established First Circuit

1 law makes it clear that even proceeds that are -- that arise
2 and that are earned by a Debtor after a bankruptcy filing,
3 nevertheless are proceeds and are to be treated as such
4 pursuant to a pre-petition contract (inaudible) of a secured
5 lender's collateral. That's the Schlichtmann case that we
6 quoted in our materials. Schlichtmann made it clear that post-
7 filing performance by a Debtor that create proceeds
8 nevertheless were proceeds of a pre-petition contract,
9 prepetition security interest in the contract and (inaudible)
10 the secured creditor (inaudible) --

11 THE COURT: That was the case of a contingent fee
12 recovered by a lawyer who used to be a member of a firm that
13 had a contingent fee --

14 MR. MARCUS: Correct.

15 THE COURT: -- agreement and he got it three years
16 later and the bank said it's mine and the court agreed.

17 MR. MARCUS: That's correct.

18 THE COURT: Yes.

19 MR. MARCUS: And as the Court knows from reading our
20 memorandum that's true in the Seventh Circuit, the Eighth
21 Circuit, the Fourth Circuit and a whole bunch of other ones.
22 So our prima facie case is very simply that the TMA is an
23 account, the payments made, \$490,000, are proceeds. They are
24 payments made under that contract, under that account.
25 Wheeling had a valid effective first priority security interest

1 in that account. It was first. The UCC-11 shows it's first
2 and it is entitled to the proceeds and I do -- that's our prima
3 facie case, which I'm going to address in my presentation.

4 Now, I understand that the Trustee may assert
5 equitable defense and we'd like to reserve the right for
6 rebuttal --

7 THE COURT: Well, when you say equitable defense
8 let's be clear, it's statutory defense which raises the
9 equities in the bottom of 552(b)(1).

10 MR. MARCUS: Yes. We understand that the Trustee
11 will argue that --

12 THE COURT: He's not looking for equity. He's
13 looking for the application of equity pursuant to the statute.

14 MR. MARCUS: That's a better way of saying it. So we
15 will -- that will not be our prima facie case, but I'd like to
16 reserve the right to rebut that case to the extent that it's
17 made.

18 THE COURT: Reserved.

19 MR. MARCUS: All right. Now, with that being said,
20 I'd like to turn the podium over to Mr. Rosenthal who will
21 examine the witness.

22 THE COURT: Thank you, Mr. Marcus.

23 MR. MARCUS: Thank you.

24 THE COURT: Mr. Fagone, your right to opening is
25 reserved. If you want to give it now I'll hear it or you can

1 reserve it for when you deliver your testimony.

2 MR. FAGONE: I'd like to give it now, if Your Honor
3 would hear it now.

4 THE COURT: That's fine.

5 MR. FAGONE: Thank you, Your Honor. On behalf of the
6 Trustee, like Mr. Marcus I'll try to be brief. His client's
7 position --

8 THE COURT: He was brief. Okay.

9 MR. FAGONE: I'll be as brief as he was. His
10 client's position in this case is elegantly simple, has some
11 surface appeal to it. This matter is more complicated than he
12 makes it out to be. We don't relish the complexity but this is
13 what we have to deal with.

14 We believe it's Mr. Marcus' client's burden to prove
15 not on an interest in the \$490,000 that's in escrow, but the
16 extent of that interest. We don't think he can do that. We
17 think the money is -- was obtained by the Trustee from a
18 fictional assignment of real estate for purposes of the tax
19 code. There was -- there is no dispute that Wheeling does not
20 have a lien on real estate. Wheeling's filing of a financing
21 statement was insufficient as a matter of law --

22 THE COURT: Hold on. Hold on. Hold on. Let me see
23 if I can make it even quicker. What you are saying is that
24 this is, in effect, proceeds of the Trustee's real estate.

25 MR. FAGONE: Of a fictional assignment of real estate

1 for tax purposes, yes.

2 THE COURT: Okay. What --

3 MR. FAGONE: Obviously no legal or equitable --

4 THE COURT: Well, hold on. Hold on. You see, that's
5 -- I'm not mincing words with you. If it's proceeds of a
6 fictional assignment, that fictional assignment is Mr. Marcus'
7 TMA. If it's proceeds of the tracks then you're saying there's
8 no mortgage on the tracks. Which is it that you're saying?

9 MR. FAGONE: I'm saying the former but I don't agree
10 that Mr. Marcus' claim doesn't have a lien on the proceeds of a
11 fictional assignment. When we get -- I just want to preview
12 the argument for you, Your Honor, and then we'll have evidence
13 that supports all of this. Okay?

14 THE COURT: But I want to make sure that I understand
15 it and I want to make sure you understand it.

16 MR. FAGONE: I do.

17 THE COURT: Okay.

18 MR. FAGONE: So we don't think that the money that's
19 sitting here is proceeds of collateral in which Mr. Marcus'
20 client had a perfected security interest on the petition date.

21 THE COURT: Okay. Stop there. What -- is proceeds
22 of what collateral or it's not proceeds of any collateral?
23 What is it?

24 MR. FAGONE: I think it's proceeds of --

25 THE COURT: I should -- let me rephrase that --

1 property rather than collateral because you're saying it's --
2 the property is not collateral. What is it proceeds of?

3 MR. FAGONE: It is proceeds of the post-petition
4 assignment of real estate for tax purposes.

5 THE COURT: Okay.

6 MR. FAGONE: Alternatively, if it is proceeds of the
7 contract, as Wheeling argues, that's not enough. Wheeling --
8 let me just --

9 THE COURT: What's the distinction between the two?
10 How do you -- I accept, for the sake of discussion, it's a
11 fictional arrangement for tax purposes, but that's embodied in
12 a contract, is it not? It wouldn't exist outside of the TMA,
13 would it?

14 MR. FAGONE: That's true. It wouldn't -- it wouldn't
15 -- it would not exist outside the TMA and we've cited case law
16 for the idea that you can't convert a lien that you don't have
17 into a lien that you do have by simply stuffing an agreement
18 between the collateral and the money.

19 THE COURT: I think that that's probably true. Even
20 Mr. Marcus wouldn't quibble on that. But what you're saying,
21 then, is that this is -- somehow this is proceeds of tracks?

22 MR. FAGONE: Proceeds of a hypothetical assignment of
23 tracks for tax purposes, yes. But I don't want to get bogged
24 down in this detail right here, Your Honor. Let me see if I
25 can --

1 THE COURT: Well, I -- it's worthy of getting bogged
2 down because I see it as the crux of the case.

3 MR. FAGONE: It is the crux of -- it is the crux of
4 part of the case but let me see if I can move on to a different
5 part.

6 Even if, as Mr. Marcus suggests, this money is the
7 proceeds of a contract, that's not enough for him to carry his
8 burden. He needs to prove that he had a perfected security
9 interest in the money. The only way he can do that is to
10 establish, first, that he Debtor had rights in the contract on
11 August 7th --

12 THE COURT: Now we're getting to that -- we're
13 getting to the vesting of the credits.

14 MR. FAGONE: Yes.

15 THE COURT: So get to the vesting of the credits.

16 MR. FAGONE: The evidence will show, Your Honor, that
17 on August 7th MMA did not have the right to demand payment of
18 the \$490,000 from KMSI under the contract. It had not met its
19 contractual preconditions. It had not made the expenditures.
20 It had not made the certifications. In fact, KMSI wasn't
21 willing to undertake these transactions until it knew that MMA
22 would own the track as of December 31, 2013. That's important
23 for tax purposes. Okay.

24 THE COURT: Otherwise the whole thing evaporates.

25 MR. FAGONE: Otherwise the whole thing is off. So

1 KMSI would not have given any money to the Debtor and wouldn't
2 have been contractually obligated to give any money to the MMA
3 on August 7th. That's a key fact. That --

4 THE COURT: Well, stop for a second.

5 MR. FAGONE: Yeah.

6 THE COURT: When was the contract entered?

7 MR. FAGONE: April of 2013, Your Honor.

8 THE COURT: Okay. Are we not talking about a
9 condition subsequent or are we not talking about a contract
10 that was entered into subject to condition? If the conditions
11 are met certain things happen. If the conditions aren't met
12 other things happen, but the contract predates the conditions,
13 does it not, Mr. Fagone?

14 MR. FAGONE: The contract was executed in April of
15 2013. The fact that MMA may have had an expectation or even a
16 hope that it could have gotten the money, doesn't mean that MMA
17 had rights in the contract on August 7th.

18 THE COURT: Well it may have -- it may have had
19 rights in a contract that wasn't worth very much.

20 MR. FAGONE: That would be important in determining
21 the extent of Mr. Marcus' client's security interest then.

22 THE COURT: Not necessarily but I understand your
23 point. My point is this. I have uncertainty, and you're going
24 to improve on this through your evidence or I'm going to read
25 the documents that you've submitted or whatever, and I'm going

1 to determine, one way or the other, either there was a contract
2 that became increasingly valuable or there was no contract
3 until value attached. I don't know. You're saying that there
4 really was nothing of value to attach until there was something
5 of value.

6 MR. FAGONE: Yeah, I'm making a very specific
7 technical argument under UCC, Your Honor. What I'm saying is
8 on August 7th it's our view that MMA didn't have sufficient
9 rights in the contact such that Wheeling's interest could
10 attach at that time. That's our argument.

11 THE COURT: I understand what all of that means and
12 your reason is?

13 MR. FAGONE: My reason is that on that date it hadn't
14 made the expenditures. It hadn't made the certifications and
15 the assignments had not occurred. So it's not as if we could
16 have, on August 7th, turned to KMSI and said pay us \$490,000
17 and we would have been legally entitled to that. We weren't.

18 THE COURT: What about, you know, just a simple line
19 of credit between a bank and a manufacturing plant and, you
20 know, monies advanced or not advanced and the production hasn't
21 started and the goods haven't been sold? There's no security
22 agreement in the meantime? Is there a value there? What --

23 MR. FAGONE: No.

24 THE COURT: No?

25 MR. FAGONE: I understand Your Honor's question. I

1 don't think that's right. The difference is that in order for
2 a security interest to be enforceable three conditions have to
3 be met. Value has to be given.

4 THE COURT: Uh-huh.

5 MR. FAGONE: The security agreement needs to be
6 authenticated.

7 THE COURT: Uh-huh.

8 MR. FAGONE: The debtor must have rights in the
9 collateral. In Your Honor's example, if the manufacturing
10 company obtains a line of credit, grants a security interest,
11 authenticates a security agreement, the lender extends credit
12 or, you know, makes other financial accommodations, value's
13 been given, security agreement has been authenticated and the
14 stuff that the debtor owns at the time it has rights in the
15 security interest attaches.

16 THE COURT: And why wouldn't the stuff include the
17 TMA?

18 MR. FAGONE: Because, and we've cited a bunch of
19 cases in our brief, if it's an account, as Mr. Marcus says it
20 is, there's a whole line of cases that say you don't have
21 rights in an account until you're legally entitled to get the
22 money and we weren't legally entitled to get the money on
23 August 7th. In other words, we hadn't -- to keep with the
24 manufacturing analogy, we hadn't shipped the goods on August
25 7th. We weren't entitled to turn to KMSI and say pay us on

1 August 7th.

2 In our view that means that there was no perfected
3 security interest.

4 THE COURT: I hear you.

5 MR. FAGONE: All of that aside, Your Honor, if the
6 Court views the -- what I've come to think of as the base
7 collateral, if you view the base collateral as real estate or a
8 hypothetical assignment of real estate or the contract, either
9 way Wheeling's argument depends on a finding that the money
10 that's sitting in escrow constitutes proceeds. We don't ---
11 I'm not so sure that's right. We're willing to indulge that
12 assumption because once you get --

13 THE COURT: I understand. You're not waiving the
14 argument.

15 MR. FAGONE: Yup.

16 THE COURT: But what you're saying is that with
17 respect to the track, there was no lien on the track but there
18 may have been, giving them the benefit of the doubt without
19 admitting anything, a contract but these were not proceeds of
20 that contract.

21 MR. FAGONE: No security interest in the contract
22 because it wasn't perfected and these aren't proceeds of the
23 contract. Assume I lose those arguments. Assume the Court's
24 not persuaded. What that means is we are left in a situation
25 where the Court has the ability to consider, under the equities

1 provision of Section 552(b) --

2 THE COURT: You came to that too quickly, Mr. Fagone.
3 I'm beginning to doubt your earlier arguments. Go ahead.

4 MR. FAGONE: Well, this is my opening, Your Honor.
5 I'm -- I hope I get a chance at a closing once you hear the
6 evidence. Okay.

7 We think, notwithstanding all of the simple arguments
8 that Wheeling has made here, that the Court can and should
9 consider the fact that the expenditures giving rise to the
10 payments that produced the \$490,000 were made from a variety of
11 sources. The evidence will show that over half of those cash
12 receipts came from a source that we don't think Wheeling has a
13 valid security interest in.

14 THE COURT: Pre-filing or post-filing?

15 MR. FAGONE: Pre-filing. Post-filing up until
16 October 18th when the Trustee began using the Camden line of
17 credit, expenditures were made. Those expenditures, from the
18 petition date to October 18th, were also made from a variety of
19 sources, some of which Wheeling doesn't have a perfected
20 security interest in.

21 After October 18 the evidence will show that MMA has
22 not used Wheeling's accounts receivable. All we've been using
23 is its inventory and we've been paying for it in the ordinary
24 course.

25 The evidence -- we believe reasonable inferences from

1 the evidence the Court will hear today that --

2 THE COURT: Excuse me. When you say using you're
3 talking about for maintenance.

4 MR. FAGONE: For any purpose.

5 THE COURT: For any purpose. Okay.

6 MR. FAGONE: After, I believe October 18, Your Honor,
7 we've been operating --

8 THE COURT: On the Camden line.

9 MR. FAGONE: -- yeah, pursuant to a stipulated cash
10 collateral order where we remit proceeds to Wheeling -- yeah.
11 Yeah.

12 I think the reasonable inferences will show that if
13 there had been no bankruptcy, if MMA had simply shut its doors
14 on August 7th, Wheeling would have been worse off than it is
15 here today. Wheeling -- there would have been no post-petition
16 certifications. There would have been no \$490,000. There
17 would have been no collateral. All of this against what we
18 believe will be evidence that shows that Wheeling never really
19 counted on this as collateral in the first instance.

20 Wheeling was making loans to MMA based on an ordinary
21 asset-based facility with trade accounts receivable and
22 inventory. So at the end of -- and this money came about
23 through no effort of Wheeling. It came about entirely because
24 MMA and its management team and the Trustee and his
25 professionals were able to persuade KMSI to perform. Okay.

1 We think what all of that means, Your Honor, is that
2 the Court should weight the equities and determine that the
3 Trustee can use the money that limit -- to limit Wheeling's
4 security interest in the money as proceeds so that the Trustee
5 can operate the business between now and the closing of a sale
6 that this Court authorized this morning. That's what we think
7 the evidence will show.

8 THE COURT: Okay. I think what you're telling me is,
9 first, they have no interest but if they do have an interest,
10 552(b)(1) will permit the Estate to keep all or a portion of
11 it. Okay. I get that.

12 But where you left me hanging was whether or not
13 Wheeling keeps an interest in it or it's -- you're saying that
14 under any scenario, even if Wheeling has a perfected security
15 agreement, the equities would prevent it from receiving any
16 portion of the 490.

17 MR. FAGONE: Let me see if I can answer that with
18 precision.

19 THE COURT: You didn't the first time.

20 MR. FAGONE: No.

21 THE COURT: That's why I'm asking the question.

22 MR. FAGONE: I understand and I appreciate that.

23 We view the 552(b)(1) equities provision as operating
24 to prevent a security interest from attaching to proceeds. So
25 in other words, we think the legal operation of the statute is

1 to preclude a pre-petition security interest from attaching to
2 proceeds that are obtained post-petition. So I -- now, we will
3 argue that the Court should weigh the equities such that the
4 security interest attaches to none of the \$490,000.

5 THE COURT: How do I do that if 552(b)(1) relates to
6 post-petition conduct and some of the proceeds are attributable
7 to pre-petition?

8 MR. FAGONE: I -- we don't see 552(b) as so limited,
9 Your Honor.

10 THE COURT: Okay.

11 MR. FAGONE: I think -- well, the -- Mr. Marcus
12 referred to First Circuit authority. You -- there's a -- we
13 have a different view of the Schlichtmann case and I'll talk
14 with you about that when you're ready. There's also a case
15 called Cross Baking where the First Circuit held that if
16 something is
17 post-petition property, the equities provision cannot apply to
18 it as a matter of law. It simply can't.

19 THE COURT: It's not a question of equities. It just
20 doesn't attach. It's just not there.

21 MR. FAGONE: It's -- it is a question of applying the
22 plain language of the statute which says the Court can, based
23 on the equities, adjust a security interest in proceeds.

24 THE COURT: All right.

25 MR. FAGONE: So if it's not proceeds, if on the other

1 hand it's post-petition property --

2 THE COURT: But you're conflating all of this
3 together so I want to -- so if it's not proceeds we don't have
4 to worry about anything. You win. Okay. If it's -- if it is
5 proceeds it seems to me that 552(b)(1) equities provision is
6 talking about the Court using the equities of the case to limit
7 the recovery of proceeds that it might otherwise have a full
8 legal interest in.

9 MR. FAGONE: Absolutely, Your Honor.

10 THE COURT: Okay.

11 MR. FAGONE: Correct.

12 THE COURT: And what I'm asking based -- your remark,
13 the reason -- what prompted this question was your remark
14 suggested to me that the equities would wipe out any claim that
15 Wheeling had to any of it and that's where you lost me.

16 MR. FAGONE: No, but I -- that's what I think is
17 right. I don't think that --

18 THE COURT: And any of the 490 or any of the
19 post-October 18 or any of the post-filing, I don't know any of
20 it, any of it.

21 MR. FAGONE: We're not aware of any case law that
22 suggests that the Court's ability to --

23 THE COURT: I'm not limited to the case law, am I?

24 MR. FAGONE: No.

25 THE COURT: Okay.

1 MR. FAGONE: Well, okay. Let's start with the plain
2 language of the statute --

3 THE COURT: All right.

4 MR. FAGONE: -- which I think is where you should
5 start. The statute does not say that in evaluating the
6 equities the Court can only consider post-petition activity.
7 It doesn't say that and there's no case law that says that.

8 THE COURT: Okay. I'm listening to you. Go ahead.

9 MR. FAGONE: Okay. So in our view, Your Honor, the
10 evidence will show that the equities tilt toward precluding
11 Wheeling's security interest from attaching to any of the
12 \$490,000. To any of it.

13 THE COURT: Well, I beg to differ with you. The
14 whole purpose of 552(b)(1), Mr. Fagone, is to extend pre-filing
15 arrangements post-filing and they are so extended. And then
16 there's a proviso that says except to any extent that the
17 Court, after notice and hearing and based on the equity of the
18 case, orders otherwise.

19 MR. FAGONE: That's right.

20 THE COURT: All right.

21 MR. FAGONE: What we're talking about, Your Honor, is
22 \$490,000 that was not MMA's possession on August 7th. MMA
23 wasn't entitled to \$490,000 on August 7th. Under Wheeling's
24 theory of the case, 100 percent of that \$490,000 is proceeds
25 and once it's proceeds, under Cross Baking, the Court is

1 entitled to limit the security interest based on the Court's
2 evaluation of the equities and we think there's a compelling
3 case to deny the attachment of the security interest.

4 THE COURT: Okay.

5 MR. FAGONE: Thank you.

6 THE COURT: Thank you very much, Mr. Fagone, and I'm
7 sorry I gave you such a hard time.

8 MR. FAGONE: I didn't perceive it that way, Your
9 Honor.

10 THE COURT: Mr. Marcus or Mr. Rosenthal or Mr.
11 Someone?

12 MR. ROSENTHAL: Thank you, Your Honor. Wheeling
13 calls Don Gardner.

14 THE CLERK: Hi. Please raise your right hand. Do
15 you solemnly swear that the testimony you are about to give in
16 the case now before the Court will be the truth, the whole
17 truth and nothing but the truth, so help you God?

18 THE WITNESS: I do.

19 THE CLERK: Thank you. Please be seated and state
20 your name for the record.

21 THE WITNESS: It's Donald Gardner.

22 THE COURT: Good afternoon, Mr. Gardner.

23 THE WITNESS: How do you do?

24 TESTIMONY OF DONALD GARDNER, WHO WAS CALLED
25 AS A WITNESS, HAVING FIRST BEEN DULY SWORN,

1 WAS EXAMINED AND TESTIFIED AS FOLLOWS:

2 DIRECT EXAMINATION OF DONALD GARDNER

3 BY MR. ROSENTHAL:

4 Q: Good afternoon, Mr. Gardner.

5 A: How are you?

6 Q: I'm fine thanks. How are you?

7 A: Fine, thanks.

8 Q: Can you tell us, sir, by whom are you employed?

9 A: Montreal, Maine & Atlantic Railroad.

10 Q: Okay. Are you employed by the entity known as the Maine
11 -- Montreal, Maine & Atlantic Railway, Limited?

12 A: Yes.

13 Q: Okay. And that is a Delaware Corporation?

14 A: Yes.

15 Q: What position do you hold?

16 A: I am the financial officer or vice president. Vice
17 President of Administration and CFO.

18 Q: Okay. Do you also hold that position, and I'm going to
19 refer to that entity that we talked about as the Debtor.
20 I'm going to try to do that today.

21 A: Fair enough.

22 Q: Okay. I forgot to ask you, how long have you held that
23 position, sir?

24 A: A little over five years.

25 Q: Okay.

1 A: July of 2008, I joined.

2 Q: And do you also hold that position for an entity called
3 Montreal, Maine & Atlantic Canada Company?

4 A: Yes.

5 Q: And is that an entity that provides services to customers
6 in Canada?

7 A: Correct.

8 Q: Do you also hold the positions you described for a company
9 called MMA Corporation?

10 A: Yes.

11 Q: And of those entities all operated on an integrated basis
12 in Hermon, Maine?

13 A: Essentially, yes.

14 Q: Okay. And so the services that you provide, do you
15 provide those same services for all of those entities?

16 A: Yes.

17 Q: And you provide them in the same place.

18 A: Yes.

19 Q: Which is in Hermon.

20 A: Correct.

21 Q: And is that true for all of the accounting services that
22 are provided to those entities?

23 A: Yes.

24 Q: I'm going to move along and I'm going to try to save a
25 little bit of time by asking you, are you familiar with

1 the payment of \$490,000 by KMSI to the Debtor that we're
2 here talking about today?

3 A: Yes.

4 Q: And you're familiar, are you, with the certification by
5 MMA, the Debtor, of expenditures that led to those
6 payments?

7 A: I am.

8 Q: And are you familiar with the expenditures that underlie
9 the certification?

10 A: I am.

11 Q: Okay. I'd ask you to flip -- there's a manila folder in
12 front of you and it's got a number of exhibits in it and
13 just so that we can see it would you turn to Exhibit --
14 it's marked Trustee's No. 7?

15 A: Yes.

16 Q: And that, because it's been admitted I'm going to save a
17 couple questions here, but is that the certification and
18 let me ask you a better question, actually, is that two
19 certifications of expenditures to KMSI by the Debtor?

20 A: Yes.

21 Q: And so these are -- the first four pages are one
22 certification and the last four pages are another. Is
23 that correct?

24 A: That's correct.

25 Q: And are these the two certifications that when you apply

1 the 52½ percent math and back out a commission that lead
2 us to the \$490,000 that we're here on today?

3 A: That is right.

4 Q: All right. Is it fair to say that the expenditures that
5 the Debtor certified here arose from maintenance and
6 repairs that the Debtor performed on its track?

7 A: It is true. Yes.

8 Q: And that's U.S. track.

9 A: Yes. In the United States.

10 Q: Yes. What was the Debtor's purpose in making these
11 repairs?

12 A: It is, truthfully, normal maintenance of the track and
13 railbed.

14 Q: Running the railroad during the ordinary course of
15 business.

16 A: It's ordinary course maintenance. It can be snow removal
17 as part of the maintenance program. Replacing --

18 Q: And is there a --

19 A: -- track, fixing switches.

20 Q: Is there a safety component to that work?

21 A: Certainly.

22 Q: So be fair to say that in the ordinary course of business
23 the Debtor determines what work it needs to do to be able
24 to run on the track profitably and safely.

25 A: Yes.

1 Q: Okay. How did the Debtor determine how much to spend on
2 those items?

3 A: It's a process that is formed at the beginning of the
4 year, essentially, where we build a budget, an annual
5 budget of expenditures, headcount, people who are actually
6 on the ground making the repairs and doing the maintenance
7 as well as other out-of-pocket expenses for rail or
8 switches or whatever other products, including some rail
9 testing that was done as to measurements and things of
10 that nature.

11 Q: Is that an historical process that the Debtor undertakes?

12 A: It's generally an annual process where we plan a budget
13 and plan our operation for a 12-month period.

14 Q: Okay. What consequences, if any, might MMA have faced if
15 it didn't incur these expenditures?

16 A: Well, track failure of some type and derailments,
17 inability to provide the service that the company intends
18 to provide.

19 Q: Is there a regulatory component? Is someone watching the
20 condition of the track?

21 A: Yes. FRA makes inspections and in Canada they make
22 inspections and make recommendations.

23 Q: So -- and the FRA is the Federal Railroad Administration.

24 A: Yes.

25 Q: And if they find something that's not up to snuff are they

1 able to pose some consequences as a result of that?

2 A: They will issue orders to -- for us to repair or slow us
3 down or do things of that nature.

4 Q: And if you're ordered to slow down, can that have business
5 consequences?

6 A: Certainly.

7 Q: Like, you're ordered to stop altogether. I take it that
8 would have business consequences.

9 A: That's a very serious consequence.

10 Q: In undertaking the expenditures or incurring the
11 expenditures that are at issue here, did the Debtor have
12 any motivation to help KMSI in any way?

13 A: No.

14 Q: Was this work done in the Debtor's own interests?

15 A: Yes.

16 Q: Was it performed -- let me ask you this. Would it have
17 been performed regardless of the availability of tax
18 credits?

19 A: Part of the -- yes, it would have been.

20 Q: Okay. And would it have been performed regardless of the
21 existence of a track maintenance agreement?

22 A: Yes.

23 Q: Now, have there been expenditures that the debtor incurred
24 and certified and received payment for earlier in 2013
25 beyond these two certifications?

1 A: Yes. There was two others.

2 Q: And is the process of determining what work to be done and
3 why it would be done that we talked about, that's the same
4 process followed with respect to those earlier
5 certifications?

6 A: Yes.

7 Q: And in fact, in Exhibit 7 there is a reflection of the
8 earlier certifications, I believe, on page three.

9 A: Correct.

10 Q: So that spreadsheet, and actually if you turn to the
11 second to last page, is that a spreadsheet that you
12 prepared?

13 A: Yes.

14 Q: And under KMSI funding number 1, does that show the first
15 certification and payment by KMSI of expenditures?

16 A: Excuse me. Yes.

17 Q: KMSI-2 would be the second.

18 A: Uh-huh.

19 Q: And those two were both before August 7th.

20 A: Yes.

21 Q: Okay. And then the next two are the two that give rise to
22 the 490 that we're here on today.

23 A: Correct.

24 Q: Is that right?

25 A: Those were the actual payments received by MMA from KMSI.

1 Q: Okay. Now, backing up a step, the process of either
2 claiming tax credits or assigning the right to someone
3 else to do that in exchange for cash, is that something
4 that the Debtor had done in years prior to 2013?

5 A: Yes.

6 Q: And was that done in the ordinary course of business?

7 A: Yes.

8 Q: In fact, would looking for and trying to claim any tax
9 credits that are out there, that's something that you
10 would do in the ordinary course of business.

11 A: Ordinarily, yes.

12 Q: Okay. Let me ask you, Mr. Gardner, would it be fair to
13 say that you considered that the certification of
14 expenditures to KMSI that we've been talking about here,
15 is that something that you consider to be done pursuant to
16 the track maintenance agreement?

17 A: Yes.

18 Q: Okay. I mean, the track maintenance agreement is why you
19 would be certifying expenditures.

20 A: Uh-huh.

21 Q: Okay. And would the same be true of KMSI paying the money
22 based on the certification that you provided to them?

23 A: Yes.

24 Q: And let me ask you to point in the pile of exhibits, ask
25 you to look at Trustee's Exhibit 10. And on the first

1 page this is an email exchange between you and Mr.
2 Nicholson at KMSI. Is that correct?

3 A: Uh-huh.

4 Q: I'm sorry. He's the broker. Is that right?

5 A: Correct.

6 Q: Yup. And in the bottom portion it's an email from you to
7 Mr. Nicholson on August 27th of 2013. Right?

8 A: Yes.

9 Q: And say to him, Mark, now that we are operating under the
10 protection of Bankruptcy Court I would like to have Koch
11 consider continuing the funding of our current year
12 agreement." Is Koch KMSI?

13 A: Yes.

14 Q: And so on August 27th when you are talking to
15 Mr. Nicholson here about proceeding under the agreement,
16 is that the TMA?

17 A: Correct.

18 Q: Okay. So as far as you were concerned after August 7th
19 your dealings with KMSI in terms of certifying and getting
20 paid for expenditures are pursuant to the track
21 maintenance agreement.

22 A: Yes.

23 Q: Okay.

24 MR. ROSENTHAL: If I could just have a brief moment,
25 Your Honor.

1 THE COURT: Sure.

2 MR. ROSENTHAL: Right now we have nothing further.

3 Thank you.

4 THE COURT: Thank you, Mr. Rosenthal. Cross-
5 examination?

6 MR. FAGONE: Yes, Your Honor.

7 CROSS-EXAMINATION OF DONALD GARDNER

8 BY MR. FAGONE:

9 Q: Good afternoon --

10 MR. MARCUS: I'm sorry to interrupt but should I
11 interpret this as being the presentation of the Trustee's main
12 case or is that reserved and it simply goes to whether we'll be
13 rebutting next or what we'll be doing?

14 MR. FAGONE: I was going to do my part all at once,
15 if that's okay.

16 MR. MARCUS: (Inaudible) I just want to know what the
17 program was.

18 THE COURT: All right. Well, I think he's told you
19 that your limited in your scope if you do this under cross but
20 I suspect that it's broad enough and we'll hear from Mr. Marcus
21 if you overstep your bounds and I'll rule if it's necessary.
22 But then Mr. Marcus will have an opportunity to -- we can
23 either call it redirect or cross, but he's going to have an
24 opportunity. Correct?

25 MR. FAGONE: Sure.

1 THE COURT: Okay?

2 MR. FAGONE: How ever --

3 THE COURT: That work for you?

4 MR. FAGONE: Yes.

5 THE COURT: All right.

6 MR. FAGONE: Whatever we want to call it. I just --

7 THE COURT: We can call it whatever we want to call
8 it. All right.

9 MR. FAGONE: I just want to elicit some testimony.

10 THE COURT: All right. Thank you. And I will
11 explain for the transcript just in case this is reviewed at a
12 later time. The concern here is how the lawyers may expedite
13 the submission of evidence and we could limit Mr. Fagone to
14 cross and allow him to call Mr. Gardner on his direct case in a
15 few minutes or we can let him do it all now. We're going to
16 let him do it all now and if there are issues along the way of
17 a technical sort, Mr. Marcus, you'll raise them and you'll
18 respond, Mr. Fagone. Go ahead, Mr. Fagone.

19 MR. FAGONE: Thank you, Your Honor.

20 CROSS-EXAMINATION BY MR. FAGONE:

21 Q: Good afternoon, Mr. Gardner.

22 A: Good afternoon.

23 Q: Do you know a person named Larry Parsons?

24 A: Yes.

25 Q: Who is he?

1 A: He's the President and CEO of the Wheeling & Lake Erie
2 Railroad.

3 Q: Okay. Does he have any other roles that you're aware of?

4 A: The other role is he was a -- on the board of directors of
5 the Montreal, Maine & Atlantic Railroad.

6 Q: To your knowledge, is he still on the board of the MMA?

7 A: He is, as far as I know.

8 Q: Okay. Do you also -- the CEO of Wheeling & Lake Erie
9 Railroad is also on the Debtor's Board of Directors.

10 A: Yes.

11 Q: Okay. Now are you also familiar with a person named Ed
12 Burkhardt?

13 A: Yes.

14 Q: And who is he?

15 A: He is the Chairman of the Board of the Montreal, Maine &
16 Atlantic Railroad.

17 Q: Okay. And is Mr. Burkhardt still on the board of
18 directors of the railroad?

19 A: As far as I know, yes.

20 Q: Okay. Is Mr. Burkhardt on the board of the Wheeling &
21 Lake Erie Railroad?

22 A: Yes, sir.

23 Q: Okay. So Mr. Parsons is on the MMA board and
24 Mr. Burkhardt is on the Wheeling board.

25 A: Yes.

1 Q: Okay. Is Wheeling a bank?

2 A: No. They're a railroad.

3 Q: Okay. I think you testified on examination by Mr.

4 Rosenthal that you're the Chief Financial Officer of the

5 Debtor. Is that correct?

6 A: Yes.

7 Q: Could you just, very briefly, describe for the Court what

8 that entails?

9 A: Depending -- over a period of time it has been, (a),

10 keeping the books and records for the Debtor, obtaining

11 and maintaining financial resources or financing, doing

12 planning, forecasting, budgeting, general operations and

13 purchasing.

14 Q: Before you came to work at Montreal, Maine & Atlantic a

15 little over five years ago --

16 A: Uh-huh.

17 Q: -- were you involved in other similar financial management

18 positions?

19 A: Yes. I have been for 20 plus years, 25, 30.

20 Q: Would you describe, in excruciating detail, all 25 of the

21 -- no I withdraw that question. Is it part of your

22 regular responsibility, as the senior financial officer of

23 the railroad, to communicate with the Board of Directors

24 periodically?

25 A: Yes. They were routine, quarterly board meetings for

1 which I prepared a summary of the most recent quarter
2 results, as well as a -- what I called a rolling forecast
3 of the next four quarters.

4 Q: Did Mr. Burkhardt routinely attend those meetings?

5 A: Certainly.

6 Q: Did Mr. Parsons?

7 A: He did.

8 Q: Mr. Gardner, take a look, if you would, at the document in
9 the folder there that's been marked as Trustee's Exhibit 1.
10 This is a line of credit note.

11 A: Yes.

12 Q: Are you familiar with this note?

13 A: I am.

14 Q: Okay. Can you briefly describe how this line of credit
15 note works?

16 A: It was a note set up as a revolver or a traditional a
17 asset-based type of line of credit whereby we borrowed up
18 to a maximum of the six million dollars limited by
19 receivables -- a formula of receivables and a formula of
20 inventory.

21 Q: So when Wheeling -- I'm going to refer to it as Wheeling
22 for convenience -- when Wheeling accepted this note from
23 MMA, it established a revolving credit facility --

24 A: Yes.

25 Q: -- whereby money could be borrowed.

1 A: Correct.

2 Q: Okay. Take a look at Trustee's Exhibit 2, please. That's
3 the --

4 THE COURT: Excuse me. Mr. Fagone, would you ask him
5 to just clarify, it's a formula according to accounts
6 receivables and what else?

7 MR. FAGONE: I believe he said inventory, Your Honor,
8 but I'm going to get to that in some more detail --

9 THE COURT: Okay. Thank you.

10 MR. FAGONE: -- if I just ask you to hang with me.

11 CROSS-EXAMINATION BY MR. FAGONE:

12 Q: Mr. Gardner, Trustee's Exhibit 2 is a security agreement
13 --

14 A: Yes.

15 Q: -- that's been admitted into evidence. Do you recognize
16 this as the document whereby the Debtor and some other
17 entities granted security interest --

18 A: Yes.

19 Q: -- to Wheeling?

20 A: Yes.

21 Q: Okay. Look, if you would, at page two of Trustee's
22 Exhibit 2.

23 A: Uh-huh.

24 Q: Do you see the section entitled Collateral, section number
25 2?

1 A: Yes.

2 Q: Okay. And is it your understanding, Mr. Gardner, that
3 Wheeling and Wheeling's collateral is limited to that
4 which is described in this Section 2?

5 A: Yes.

6 Q: Are there any other security agreements or mortgages or
7 other documents that the Debtor signed in connection with
8 this line of credit?

9 A: I do not believe so, no.

10 Q: If there were any would you be aware of them?

11 A: I would think so, yes.

12 Q: Okay.

13 A: I signed both of these.

14 Q: Okay. So how is the amount of money that would be made
15 available to MMA under this line of credit note
16 determined?

17 A: Simplistically, it was 80 percent of our accounts
18 receivable and 50 percent of our inventory which is, in my
19 career, has been a traditional banking approach although
20 inventory has been a varied number, let's put it that way.
21 The rate at which a bank would advance funds against
22 inventory is a varied number.

23 Q: Sometimes called an advance rate.

24 A: Advance rate. Yes.

25 Q: And the amount of the advance rate will vary based on the

1 category of asset that is involved.

2 A: That's right.

3 Q: Okay. Did MMA ever report the amount of available
4 collateral to Wheeling?

5 A: We reported each month at the end of the month what was
6 available. We did the computation as to what was
7 available in terms of receivables, eligible or ineligible,
8 less ineligible receivables and then made the application
9 or the advance rate which in this case was
10 80 percent of eligible, computed the formula, deducted the
11 loan and either had an excess or -- we always had excess
12 availability.

13 Q: Okay. So is it fair to say that the amount of money that
14 Wheeling was willing to make available to MMA depended on
15 the amount and type of collateral that was available.

16 A: Yes.

17 Q: Okay. Look at Trustee's Exhibit 3, please.

18 A: Yes.

19 Q: Do you recognize this as an email that you sent to Mike
20 Mokodean --

21 A: Yes.

22 Q: -- on July 31st of this -- of last year?

23 A: Yes. He was the financial officer for Wheeling.

24 Q: Okay. And you say to him, "Here is June for now." What
25 are you referring to.

- 1 A: I think further down you see he requested June and July.
- 2 Q: I'm sorry, June and July what?
- 3 A: Borrowing base -- excuse me -- borrowing base as computed
4 as of the end of June and as of the end of July.
- 5 Q: I see. So if I flip to the second page of the exhibit do
6 I see the borrowing base certificate that you intended to
7 transmit to Mr. Mokodean on July 31 of 2013?
- 8 A: Yes.
- 9 Q: 2013?
- 10 A: That is what I conveyed to him.
- 11 Q: All right. So let's focus on that second page for a
12 minute. Do you see letter (a), Total Receivables?
- 13 A: Correct.
- 14 Q: In the amount of approximately \$9.584 million.
- 15 A: Correct.
- 16 Q: You see that number?
- 17 A: Yes.
- 18 Q: How was that number computed?
- 19 A: That was an amalgamation of our various accounts, trade --
20 trade accounts receivable either from that which we build,
21 meaning traffic that we had originated, or that which we
22 were going to receive through the Interline Settlement
23 Agreement which had been billed by a -- another railroad
24 but was owed to the MMA.
- 25 Q: Okay. For a commercial and bankruptcy lawyer is it -- is

1 my understanding that that \$9.5 million represented trade
2 receivables?

3 A: Yes.

4 Q: Sort of receivables from the operation of the railroad.

5 A: Correct.

6 Q: Okay. Is any of the money that MMA eventually received
7 from KMSI included in that amount?

8 A: No.

9 Q: Okay. Is it included anywhere else on this borrowing base
10 certificate?

11 A: No.

12 Q: Is it included on any borrowing base certificate that MMA
13 ever submitted to Wheeling?

14 A: No.

15 Q: And if I keep going in the exhibit, the same exhibit,
16 Trustee's Exhibit 3, I'll see another email from you to
17 Mr. Mokodean on May 17 is that right?

18 A: Yes.

19 Q: Okay. And is -- at the risk of belaboring things, is this
20 just you transmitting another borrowing base certificate?

21 A: I believe so.

22 Q: Okay.

23 A: Included -- but I also -- I guess in this point I also
24 sent them a financial statement.

25 Q: Okay. The last page of Trustee's 3 is the borrowing base

1 --

2 A: Correct.

3 Q: -- as of April 30th.

4 A: That's right.

5 Q: Computed, again, consistently with the manner you just
6 testified about for the other one.

7 A: Yes.

8 Q: Let's talk, for a minute, about the trade accounts
9 receivable. Is it common for MMA to owe money to parties
10 that owe money to MAA for shipping goods?

11 A: Not as a rule. We may owe to other railroads.

12 Q: That's what I mean.

13 A: Okay.

14 Q: Can you just describe for the Court the circumstances
15 under which MMA might owe to other railroads?

16 A: In the general course any -- most traffic that we
17 originate we will bill the customer, someone here in
18 Maine, for the entire movement which may be from
19 Millinocket, Maine to Huntington Beach, California. Our
20 portion is a relatively minor part, but we will bill the
21 customer for the full amount of the move and it may be
22 \$8,000 to go across country. Our portion may be \$500. We
23 will bill the customer \$8,000, our portion's \$500,
24 therefore, we owe all the other railroads in the route
25 \$7,500, as an example.

1 Q: So it's common, then, that MMA may owe another railroad
2 for a shipment that went over its line --

3 A: Correct.

4 A: And that other railroad may owe MMA for a shipment that
5 went over MMA's line that the other railroad billed to its
6 customer.

7 A: Correct.

8 Q: Is that right?

9 A: Yes.

10 Q: Did MMA draw on the Wheeling line of credit after August
11 7th?

12 A: No.

13 Q: Why not?

14 A: We had, I believe at the end of July, maximized the line.
15 We had drawn the full six million dollars.

16 Q: So there was no more availability after August 7th.

17 A: There may have been more availability but the line maxes
18 six million regardless of our availability.

19 Q: Understood, so the availability is capped at six million
20 even if there was greater collateral value.

21 A: Correct.

22 Q: Okay. Look please, if you would, at Trustee's Exhibit 9.

23 A: Okay.

24 Q: Do you recognize this document?

25 A: Yes.

1 Q: Did you create this document?

2 A: I did.

3 Q: Okay. And it's entitled Cash Receipts from Canadian
4 Customers as a percentage of total cash receipts. Is that
5 right?

6 A: That's right.

7 Q: And there's a date range right below that, June 1 to
8 December 31. Do you see that date range?

9 A: Yes.

10 Q: Why did you pick that date range when you created this
11 document?

12 A: That is the period of time over which the 45G
13 certifications were provided. Same period of time.

14 Q: So that I'm clear, you testified on examination by
15 Mr. Rosenthal about, I think, Trustee's Exhibit 7 which
16 were a couple of certifications.

17 A: Yes.

18 THE COURT: Excuse me, please.

19 MR. FAGONE: Yes.

20 THE COURT: You're looking at Exhibit 9.

21 MR. FAGONE: I am, Your Honor. Do you not have one?

22 THE COURT: I don't have that.

23 THE WITNESS: Two pieces of paper seemed to stick
24 together right there.

25 MR. FAGONE: Your Honor, I have one if --

1 THE COURT: Ah. I do and thank you, Mr. Gardner.
2 That is what happened. Electrostatically (inaudible). Okay.
3 Shocking.

4 CROSS-EXAMINATION BY MR. FAGONE:

5 Q: Mr. Gardner, so the certifications that are contained
6 within Trustee's Exhibit 7 --

7 A: Yes.

8 Q: -- cover expenditures made between June 1 and December 31
9 of 2013. Correct?

10 A: Correct.

11 Q: So, therefore, when you created Trustee's Exhibit 9 you
12 used that period.

13 A: I did, yes.

14 Q: Okay. What are the total cash receipts during that
15 period?

16 A: There's -- here there are \$16,377,000.

17 Q: And what is -- if you look over at the bottom right-hand
18 corner of the exhibit you see 52.14 percent.

19 A: Yes.

20 Q: What is that?

21 A: That is the percentage of our total cash receipts that
22 were received from Canadian customers.

23 Q: And some -- so approximately \$8.5 million.

24 A: Yes.

25 Q: And was some of that \$8.5 million used to pay for the

1 expenditures that are described in Trustee's Exhibit 7?

2 A: Yes.

3 Q: A substantial portion of that \$8.5 million was used for
4 that, wasn't it?

5 A: Yes.

6 Q: Mr. Gardner, since October 18 of last year --

7 A: Yes.

8 Q: -- how has the Debtor financed the operation of his
9 business?

10 A: Primarily from our normal collections but from the line of
11 credit that the Camden National Bank has offered --
12 provided.

13 Q: I want to trail down here a bit. After October 18 of last
14 year --

15 A: Yes.

16 Q: -- has MMA been using, in the ordinary course of this
17 business, any of the receivables that were created before
18 October 18?

19 A: No. We've been -- those funds that we've collected we've
20 paid on to the Wheeling.

21 Q: Okay. So after the 18th, MMA has been remitting proceeds
22 of Wheeling's receivables collateral to Wheeling on a
23 periodic basis.

24 A: Yes.

25 Q: How frequently?

1 A: Weekly. There is -- there is \$200,000, though, that one,
2 I'm not sure where that came from, specifically. That was
3 from the proceeds but that was early on.

4 Q: Okay.

5 A: And that remains in an escrow account.

6 Q: So there's \$200,000 of Wheeling's pre-October 18
7 receivables that has been escrowed --

8 A: Correct.

9 Q: -- pursuant to an order of the Court.

10 A: Yes.

11 Q: And the less of the pre-October 18 receivables in which
12 Wheeling has a perfected security interest have been paid
13 to it.

14 A: Yes.

15 Q: And do you have any understanding of how much has been
16 paid to Wheeling?

17 A: It's about a million dollars.

18 Q: And since the October 18th, has MMA been using Wheeling's
19 inventory collateral?

20 A: Yes.

21 Q: Has it been paying Wheeling for that as --

22 A: Yes, we have. As it's declined we have paid them for
23 whatever we've used.

24 Q: And you pay that weekly.

25 A: We pay that weekly.

1 Q: Is it fair to say that as of October 18, 2013, MMA stopped
2 using Wheeling's collateral?

3 A: Yes.

4 Q: So essentially the company has been living on draws under
5 the Camden National Bank line of credit --

6 A: Yes.

7 Q: -- since the 18th.

8 A: Yes. Or -- or new receivables or new billings that we've
9 created or cash receipts that we've --

10 Q: But in the short term after the 18th, the company is
11 making draws --

12 A: Yes.

13 Q: -- and running the business --

14 A: Yes.

15 Q: -- and at some point new receivables started turning over
16 into cash --

17 A: Yes.

18 Q: -- and the company's been using those and the Camden line.

19 A: Correct.

20 Q: Okay. What's the current principal balance of the Camden
21 Line of Credit?

22 A: Two million -- almost -- two million five.

23 Q: So it's \$2.5 million and I think you testified the maximum
24 on the Camden line right now is three million.

25 A: Is three million, yes.

1 Q: Okay. Based on your experience with the company, will it
2 be able to continue operating in the ordinary course of
3 business between today and the end of March if it only
4 uses the remaining availability on the Camden line and the
5 cash receipts from post-10/18 receivables?

6 A: No.

7 Q: Do you think the company will need additional sources of
8 liquidity between now --

9 A: Yes.

10 Q: -- and then?

11 A: Yes.

12 Q: We talked earlier in this examination where you testified
13 earlier of the trade accounts receivables.

14 A: Yes.

15 Q: What would have happened to those receivables if the
16 company simply ceased operating on August 7th instead of
17 filing for bankruptcy?

18 A: That's difficult to say with any certainty, but I would --
19 from my experience they would have just disappeared. I
20 mean, the customers would have pretty much ignored it or
21 made claims or just certainly would not have volunteered
22 checks, I'm sure.

23 Q: Is it sometimes hard to get customers to pay money that's
24 owed to the railroad?

25 A: Even calling weekly, daily or not daily but weekly and

1 monthly routines. There is a collection effort.

2 Q: Sometimes even commencing legal action against customers.

3 A: In fact, that has been necessary. As long as you're
4 providing a service you have far more leverage than if you
5 stop providing a service because then you -- although
6 lawyers are certainly effective, providing services is --

7 THE COURT: That's very nice to hear in this Court,
8 Mr. Gardner.

9 THE WITNESS: Providing a service offers more
10 leveraging in collection matters, it's been my experience.

11 CROSS-EXAMINATION BY MR. FAGONE:

12 Q: Okay.

13 A: If you're needed it's easy.

14 Q: Are you familiar with Section 45G of the Internal Revenue
15 Code?

16 A: I am.

17 Q: Okay. And since you arrived at MMA about five years ago
18 --

19 A: Yes.

20 Q: -- has the company been able to utilize the tax credits
21 created by that section?

22 A: No.

23 Q: Okay. So if I looked at MMA's tax return, returns plural
24 --

25 A: Uh-huh.

1 Q: -- for the period of your tenure, I wouldn't see any tax
2 credits under that section. Correct?

3 A: You would not.

4 Q: Okay. Did MMA assign track miles in 2009?

5 A: Yes.

6 Q: 2010?

7 A: Yes.

8 Q: 2011?

9 A: Yes.

10 Q: 2012?

11 A: Yes. But it was the first week of 2013, but yes.

12 Q: Why was it in the first week?

13 A: Because the Senate actually -- it was -- 45G apparently
14 has been part of a tax extender's program in Congress
15 every two years and that was not passed for 2012 and 2013,
16 I don't believe -- sometime early January of 2013.

17 Q: So from 2009 to 2012 the company assigned its track miles
18 for tax purposes.

19 A: Yes.

20 Q: In any of those years did Wheeling demand that the company
21 turn over the money that it received from the assignments?

22 A: No.

23 Q: Was Wheeling aware that the company was doing that?

24 A: I believe so.

25 Q: Okay. Mr. Parsons was on the board during that time.

1 Correct?

2 A: It was always a topic of discussion on the board as it was
3 a -- as it was always an unknown depending on the Senate
4 so --

5 MR. FAGONE: Just a couple more minutes, Your Honor,
6 I think we can finish with the witness.

7 CROSS-EXAMINATION BY MR. FAGONE:

8 Q: Take a look, Mr. Gardner please, at Trustee's Exhibit 6.
9 This is what the parties and the Court have referred to as
10 the TMA.

11 A: Yes. Okay.

12 Q: You're familiar with KM Strategic Investments, LLC.

13 A: Excuse me, yes.

14 Q: Okay. And you're aware that the Trustee sought authority
15 from the Court to assign track miles to KMSI.

16 A: I am.

17 Q: Okay. And are you also aware that the Court entered an
18 order in December of last year authorizing that
19 assignment?

20 A: I am.

21 Q: Okay. What did you do after that?

22 A: Right after the order I prepared the submissions for
23 certification. Well, I compiled the expense, number one,
24 and then, number two, forwarded that with the submissions
25 to Koch or to KMSI.

1 Q: If you had not sent those certifications to KMSI would MMA
2 have been entitled to money under the TMA?

3 A: No.

4 Q: Okay. Did KMSI, in fact, pay the Debtor in accordance
5 with the certifications?

6 A: Yes, they did.

7 Q: Okay. And did MMA issue shipping credits to KMSI?

8 A: We did. Upon receipt of the funds I issued the shipping
9 credits.

10 Q: And just for the Court's edification, what's a shipping
11 credit?

12 A: It is a credit, if you will, for they -- for this company,
13 KMSI, to ship product on our rail.

14 THE COURT: Dollar for dollar.

15 THE WITNESS: Dollar for dollar.

16 THE COURT: It's a chit so you don't pay them in cash
17 you pay them for service.

18 THE WITNESS: In services.

19 THE COURT: In service. Yes.

20 THE WITNESS: That's right. In service, yes.

21 CROSS-EXAMINATION BY MR. FAGONE:

22 Q: In December of 2013, did KMSI utilize those shipping
23 credits to acquire services from MMA?

24 A: No, they didn't.

25 Q: What did MMA do with respect to the shipping credits?

1 A: We liquidated them or we paid them.

2 Q: Okay. Look, please, at Trustee's Exhibit --

3 THE COURT: Do you mind, Mr. Marcus, if I ask Mr.

4 Fagone to --

5 MR. FAGONE: Move it along?

6 THE COURT: No.

7 MR. FAGONE: Oh.

8 THE COURT: I don't understand what liquidate means.

9 It has many different connotations.

10 MR. FAGONE: I think the next exhibit I was going to
11 examine the witness so that may help with that, Your Honor.

12 That would be Trustee's Exhibit 8.

13 THE COURT: Okay. Because I -- you left me hanging
14 with disposition of credits so I just want you to know that.
15 Okay.

16 MR. FAGONE: Yes. Understood.

17 THE COURT: Okay. Thank you.

18 CROSS-EXAMINATION BY MR. FAGONE:

19 Q: So Mr. Gardner, would you look at Trustee's Exhibit 8,
20 please.

21 A: Yes.

22 Q: Did you prepare this?

23 A: I did.

24 Q: Okay. Let's just take a minute to look at this together,
25 please. Well, first, what is this?

1 A: This is a summary of the -- at the very bottom it's a
2 summary of the two -- two expenditures. Basically the
3 \$1,117,355 is the total that was paid by KMSI to MMA for
4 the two funding -- for funding three and four.

5 Q: I see. When you say funding three and four you're
6 referring to Trustee's Exhibit 7, just the certification.

7 A: Yes.

8 Q: And the next to last page of that has a table, I believe.

9 A: Correct. And funding three and four compiled to
10 \$1,117,355.

11 Q: So \$1,117,355 is the sum of the eligible expenditures that
12 were certified to Koch in December of last year.

13 A: Correct.

14 Q: And did Koch pay that same amount of --

15 THE COURT: Let's either stick with Koch or --

16 MR. FAGONE: I'm sorry.

17 THE COURT: KMSI. Okay.

18 CROSS-EXAMINATION BY MR. FAGONE:

19 Q: I'll go with KMSI.

20 A: KMSI paid the \$1,117,355 to MMA.

21 Q: So if I looked at MMA's books and records I would see
22 incoming payments from KMSI in December that totaled \$1.17

23 --

24 A: Yes.

25 Q: -- million.

1 A: That amount.

2 Q: Okay.

3 A: The next column is labeled shipping credit. We issued
4 \$586,611 in shipping credits initially and within ten days
5 I wired cash, funds of \$586,611.38 which --

6 Q: Wired it back to KMSI.

7 A: Back to KMSI paying them for their shipping credits or
8 liquidating. That was my -- that was what my intent or
9 what I meant by it. We paid them cash.

10 Q: Understood. So moving from left to right on Trustee's
11 Exhibit 8, the column entitled Benefit, is the net benefit
12 or \$1.17 minus the \$586,000?

13 A: That's right. That is the benefit to the corporation of
14 selling the tax credits which we retained then we paid,
15 the next column, the \$21,230 in commission to Mark
16 Nicholson, leaving the \$509 and then the deduction for
17 \$19,000 related to the settlement that had been done in
18 December, I believe it was, or anyway that was paid to
19 Wheeling on another matter leaving the \$490,000 of which
20 we're speaking.

21 Q: And where is that \$490,000 today?

22 A: It is in an escrow account at TD Bank.

23 Q: Are there any other funds in that account?

24 A: There's the \$200,000 that we made reference to earlier.

25 Q: So the balance of that account is roughly \$690,000 today.

1 A: Yes.

2 Q: There are no other funds other than those two components?

3 A: There's nothing else in there.

4 Q: Okay. So again, just sticking with the far right-hand
5 column that says -- I guess it does say Net Benefit. The
6 first number is \$251,661.27. Do you see that?

7 A: Yes.

8 Q: And that is the net benefit for the period from June 1 to
9 August 7th, 2013.

10 A: Yes.

11 Q: And some of the expenditures that led to that net benefit
12 were paid for by MMA with Canadian receipts. Correct?

13 A: Correct.

14 Q: Okay. And then the next number, the \$103,719.80, what
15 does that represent?

16 A: That represents a portion of the track expenditures or
17 track maintenance expenditures that occurred from the 8th
18 of August through to the 17th of October.

19 Q: Okay. So from the day after the filing until the day
20 before the Camden cutover --

21 A: Yes.

22 Q: -- the net benefit is \$103,719.80.

23 A: Correct.

24 Q: And again, were some of the expenditures that led to the
25 creation of that net benefit funded from Canadian

1 receivables?

2 A: Yes, they were.

3 Q: Okay. And then just to speed things along the last, the
4 \$154,132.55, that's the net benefit that the company
5 obtained after -- for the expenditures after October 18.
6 Correct?

7 A: Correct.

8 Q: And none of that was created using Wheeling's receivables.

9 A: Correct.

10 MR. FAGONE: Just bear with me one second, Your
11 Honor. I don't have anything further with this witness at this
12 moment, Your Honor. I'd like to reserve a few minutes for
13 rebuttal, depending on Mr. Marcus' examination.

14 THE COURT: Thank you. Yes, Mr. Marcus?

15 MR. MARCUS: May we take a brief recess?

16 THE COURT: How brief?

17 MR. MARCUS: Ten minutes?

18 THE COURT: Certainly.

19 MR. MARCUS: Thank you, Your Honor.

20 PROCEEDINGS RECESSED (January 23, 2012, 2:27 p.m.)

21 PROCEEDINGS RESUMED (January 23, 2012, 2:43 p.m.)

22 THE COURT OFFICER: United States Bankruptcy Court is
23 back in session. Please be seated and come to order.

24 THE COURT: Thank you.

25 MR. MARCUS: Thank you.

1 THE COURT: Mr. Marcus?

2 MR. MARCUS: Yes, Mr. Rosenthal will proceed.

3 MR. ROSENTHAL: Your Honor, I do have some questions
4 for Mr. Gardner if I may.

5 THE COURT: You may.

6 MR. ROSENTHAL: Thank you.

7 THE COURT: Thank you for your patience, Mr. Gardner.
8 Proceed, Mr. Rosenthal.

9 REDIRECT EXAMINATION OF DONALD GARDNER

10 REDIRECT EXAMINATION BY MR. ROSENTHAL:

11 Q: Mr. Gardner, we talked earlier at the beginning of your
12 testimony about how the operations of the various MMA
13 entities are integrated and run out of Hermon, Maine. Do
14 you recall that.

15 A: Yes.

16 Q: When an invoice is sent to a customer in Canada for
17 services provided by MMA --

18 A: Uh-huh.

19 Q: -- that invoice is on the letterhead of the Debtor. Isn't
20 that right?

21 A: Generally.

22 Q: Okay. The -- and the Debtor is the American entity,
23 right, and not the Canadian entity.

24 A: Yes.

25 Q: The Canadian entity doesn't send out separate invoices.

1 A: I don't believe so, no.

2 Q: All right. As the CFO, that's something you would know.
3 Right?

4 A: I should.

5 Q: And the invoices on the Debtor's letterhead are sent from
6 Hermon.

7 A: Yes.

8 Q: To, and again to be clear, these are customers in Canada
9 --

10 A: Yes.

11 Q: -- that we're talking about.

12 A: Uh-huh.

13 Q: So to the extent that there is something called a Canadian
14 receivable that's being talked about here, that's
15 describing money that would be owed for services provided
16 in Canada.

17 A: Correct.

18 Q: And to the extent that an invoice is sent, that's on the
19 American company, the Debtor's letterhead.

20 A: Correct.

21 Q: Okay. And those invoices create receivables for the
22 Debtor.

23 A: Correct.

24 Q: And they're booked by the Debtor as receivables on the
25 Debtor's books.

1 A: Yes.

2 Q: Now, there are services that are provided for which
3 invoices aren't sent. Right?

4 A: Correct.

5 Q? There's something called the ISS that was referred to
6 earlier.

7 A: Yes.

8 Q: It's the Interline Settlement System.

9 A: Uh-huh.

10 Q: And that's the thing you were describing in which there's
11 a movement of freight or whatever and it's multiple
12 railroads --

13 A: All the railroads settling amongst themselves what they
14 owe each other.

15 Q: Right. Okay. So for the Debtor's piece of that the
16 Debtor keeps an AR on its books for what it's owed for
17 those services that are tracked by the ISS. Correct?

18 A: Uh-huh. Yes.

19 Q: And to the extent that those services are provided in
20 Canada it is the Debtor that tracks that receivable.
21 Correct?

22 A: It is -- well, the Debtor, as you put it, is the only
23 accounting group of all the companies. There's only one
24 accounting group. We do it for every corporation.

25 Q: Gotcha. So the Canadian entity is not keeping its own

1 books.

2 A: No, there's no one there to do it.

3 Q: Okay. And so if a movement is done in Canada --

4 A: Yes.

5 Q: -- and the ISS is keeping track of who owes what to whom

6 --

7 A: Yes.

8 Q: -- the Debtor is keeping track of that AR on its books.

9 A: Yes.

10 Q: -- and there's no separate set of Canadian books.

11 A: There is a separate set of Canadian books.

12 Q: Okay. But it doesn't track that AR on it.

13 A: Not necessarily that.

14 Q: Okay. And is there something called Car Hire (inaudible)?

15 A: Yes.

16 Q: Car hire, be fair to say, is a situation in which another
17 railroad is using the MMA's cars.

18 A: Correct.

19 Q: And is the payment for a Car Hire handled in a manner
20 similarly to the ISS?

21 A: Yes.

22 Q: In other words, there's kind of a clearinghouse online.

23 A: There's a clearinghouse that handles the Car Hire.

24 Q: So the discussion we were just having about the ISS and
25 the tracking of AR on the Debtor's books, is that also

1 true of Car Hire?

2 A: Yes.

3 Q: Do you understand my question?

4 A: Yes. Well, the Debtor is the -- of all the entities, is
5 the only entity that owns any rolling stock.

6 Q: Okay. So to the extent that money is owed for Car Hire
7 that takes place in Canada, that's going to show up on the
8 Debtor's books as an AR and not on some separate set of
9 Canadian books. Is that Correct?

10 A: That is correct.

11 Q: Okay. And to the extent -- well, let me withdraw that.
12 When the Debtor collects money on these AR, it's not
13 transferred to the Canadian entity, is it?

14 A: I don't know how to answer -- I would -- the Debtor, MMA,
15 transfers funds to Canada routinely.

16 Q: Okay. There is an allocation done by the Debtor to the
17 Canadian entity for tax purposes.

18 A: Correct.

19 Q: Correct?

20 A: Uh-huh.

21 Q: But when money comes in to Hermon for services provided in
22 Canada it's not the case, is it, that it's then
23 immediately transferred over to the Canadian entity.

24 A: No.

25 Q: And in fact, the allocation that's done to the Canadian

1 entity isn't necessarily a dollar for dollar for money
2 collected for Canadian services.

3 A: The cash all goes into one pot.

4 Q: Okay. All right. Now, if you would turn to the Trustee's
5 Exhibit 3, please, and this is the email with the
6 attachment --

7 A: For the borrowing base?

8 Q: Exactly. So on page two under the letter (a) total
9 receivables is a number of about 9½ million.

10 A: Yes.

11 Q: Do you see that?

12 A: Yes.

13 Q: So that includes service -- receivables for services
14 provided to Canadian customers.

15 A: Yes, it does.

16 Q: Okay. And the things that we just talked about, Car Hire
17 and ISS and --

18 A: Yes.

19 Q: -- all of -- whatever those things are for which there's a
20 receivable generated that's in there for Canada just as
21 much as the U.S.

22 A: Yes.

23 Q: Okay. Now I would ask you to turn to Trustee's Exhibit 9.
24 This is one of the one-pagers that got stuck to the other
25 one-pager. Hopefully, has now been statically discharged

1 sufficiently. This is a spreadsheet that you prepared.

2 A: I did.

3 Q: And Mr. Fagone asked you a number of questions about it
4 and I'm not going to make you go through it all again. I
5 guess my -- what Mr. Fagone asked you was whether some of
6 these Canadian customers cash receipts were spent on the
7 expenditures that give rise to the credits that we're here
8 on today.

9 A: Uh-huh.

10 Q: Is that right?

11 A: Yes.

12 Q: You can't say, can you, how much?

13 A: No.

14 Q: In fact, there's no tracking of a dollar in and a dollar
15 out, is there?

16 A: No.

17 Q: No Canadian dollar came in and then a Canadian dollar got
18 spent on expenditures.

19 A: No.

20 Q: And when I say Canadian dollar I don't mean actual
21 Canadian currency, I mean a dollar from a Canadian
22 customer.

23 A: Uh-huh.

24 Q: Okay. There's no document --

25 A: We have a Canadian currency accounts if that's what --

1 that are --

2 Q: No. I started down a bad road and I'm going to stop
3 there.

4 A: Very well.

5 Q: We are not asking you about the currency difference.

6 There's no document in evidence here today that's going to
7 tell us as to any particular expenditure that gave rise to
8 a credit, where the dollar for that expenditure came from.

9 A: No.

10 Q: Okay. Canadian service --

11 A: Dollar you mean cash.

12 Q: -- versus American. Correct.

13 A: No.

14 Q: It just wasn't tracked that way.

15 A: No. Cash isn't, no.

16 Q: Now, the total cash receipts for the time period in this
17 document are \$16,377,767. Right?

18 A: Yes.

19 Q: Now the total expenditures that we're here talking about
20 today are shown in Exhibit Trustee's 7 and you summarized
21 them earlier as being about \$1.1 million.

22 A: Yes.

23 Q: Do you recall that?

24 A: Yes.

25 Q: So of the 16 -- approximately \$16,300,000 if we subtract

1 out the Canadian portion, the \$8,538,948 --

2 A: Uh-huh.

3 Q: -- there's more than enough left over to pay the roughly
4 \$1.1 million of expenditures.

5 A: Yes.

6 Q: Right? So even -- well, I'll withdraw that. So it
7 certainly would have been possible to pay all of those
8 expenditures without even having any of what are listed
9 here as Canadian Customer Cash Receipts.

10 THE COURT: Excuse me. For the record, and feel free
11 to objection Mr. Fagone, we say expenditures we're talking
12 about TMA-related track maintenance expenditures.

13 MR. ROSENTHAL: That's correct, Your Honor.

14 THE COURT: I just want the record to be able to read
15 that way. Okay.

16 MR. ROSENTHAL: And to be that much more precise I
17 would say the expenditures that give rise to the credits that
18 we're here on today.

19 THE COURT: Thank you. We may understand that but
20 somebody reading it cold wouldn't understand. Thank you.

21 MR. ROSENTHAL: Understood.

22 REDIRECT EXAMINATION BY MR. ROSENTHAL:

23 Q: So all of those expenditures could have been covered
24 without any of this -- what's designated as Canadian
25 customer cash receipts.

1 A: Yes.

2 Q: Mr. Fagone --

3 A: Can I --

4 Q: -- asked you --

5 A: Can I take that back?

6 Q: No.

7 A: It's -- okay.

8 THE COURT: All right but we'll get it back anyhow
9 when Fagone stands up so --

10 REDIRECT EXAMINATION BY MR. ROSENTHAL:

11 Q: If you want to clarify.

12 A: If you're saying if you take out all the cash receipts
13 from Canada would we be in a position to pay any of -- no,
14 if we had none of the cash receipts from Canada we would
15 have long ago been out of business. So I mean -- I --

16 Q: And we don't know --

17 A: I use the analogy of cash going into like, you know, a --

18 THE COURT: A blender.

19 THE WITNESS: Or a bucket of water and you take water
20 from this cup and this cup and you put it into a bucket and
21 then you say, well, if I take out half the water can you pay
22 all your bills. Well, no.

23 REDIRECT EXAMINATION BY MR. ROSENTHAL:

24 Q: Fair enough. So mathematically it would be possible,
25 practically it wouldn't be.

1 A: Yes. So --

2 Q: And practically we have no idea which drops of water are
3 which once they get poured out of the cup.

4 A: Once they're in the bucket it's a bucket of water.

5 Q: It's a bucket of water or a blender full of something --

6 A: Right.

7 Q: -- that's been blended.

8 A: And if you remove half --

9 THE COURT: Don't go down that road.

10 REDIRECT EXAMINATION BY MR. ROSENTHAL:

11 Q: Okay.

12 A: And if you remove half the water, you know, there is,
13 theoretically, enough to pay what you just described but
14 we would not have paid --

15 Q: Understood.

16 A: -- a lot of other expenses which would have precluded us
17 from ever getting to the point where we --

18 Q: Sure. I understand your point.

19 A: Okay. Thank you.

20 Q: Mr. -- you're welcome. Mr. Fagone asked you about trade
21 receivables and about what would have happened had the
22 bankruptcy filing not taken place. Do you recall that?

23 A: Yes.

24 Q: You don't know what would have happened. Right?

25 A: I think that's what I said to start with.

1 Q: Okay. So you're kind of speculating on --

2 A: Yes.

3 Q: -- the possibilities.

4 A: Yes.

5 Q: And that was what was happening when Mr. Fagone was asking

6 you about that earlier.

7 A: Yes.

8 Q: Okay. Mr. Fagone also asked you about Wheeling and

9 whether or not demanded to be paid money from the Debtor

10 that KMSI had paid for the assignment of tax credits. Do

11 you recall that?

12 A: Uh-huh.

13 Q: And in years 2009, '10, '11, '12 you reported that

14 Wheeling had not said to you, hey, we want to be paid that

15 money.

16 A: Correct.

17 Q: Right. For those years there was no default on the line.

18 Right?

19 A: Correct.

20 Q: The Wheeling line, to be clear.

21 A: The Wheeling line there was no default.

22 Q: And there was no bankruptcy filing of MMA. Right?

23 A: No.

24 Q: So there'd be no reason for Wheeling to come to you and

25 say, hand that money over, would there?

1 A: I would have to ask them.

2 Q: Okay. You're not aware of any -- well, and just to be
3 clear as of the date of the filing in this case, the
4 bankruptcy filing on August 7th --

5 A: Yes.

6 Q: -- the line had been fully drawn to six million.

7 A: Yes.

8 Q: And there's since been some payment that Mr. Fagone asked
9 you about?

10 A: Yes.

11 Q: Most of the base of the line, six million is still
12 outstanding. Correct?

13 A: There's about five million outstanding.

14 Q: Okay. All right.

15 MR. ROSENTHAL: If I could have -- just very briefly.

16 REDIRECT EXAMINATION BY MR. ROSENTHAL:

17 Q: Just to make sure we're clear, when we talk about Canadian
18 receivables we're talking about services provided to
19 Canadian customers but billed by the Debtor. Correct?

20 A: Yes.

21 MR. ROSENTHAL: Okay. With that I have nothing
22 further right now subject to what happens next. Thank you,
23 Your Honor.

24 THE COURT: Thank you very much. Mr. Fagone?

25 RE-CROSS-EXAMINATION BY MR. FAGONE:

1 Q: Mr. Gardner, just a few questions, Your Honor, Mr.
2 Gardner, is Montreal, Maine & Atlantic Canada a separate
3 legal entity?

4 A: Yes.

5 Q: Do you know the -- which jurisdiction's laws govern its
6 creation?

7 A: I believe Canada

8 Q: You believe it's a Canadian entity.

9 A: Yes.

10 Q: Okay. And was Montreal, Maine & Atlantic Canada a party
11 to the security agreement that's entered into evidence
12 here today?

13 A: Yes.

14 Q: Okay. Do the Debtor and MMA Canada owe any money to the
15 Federal Rail Administration?

16 A: Yes.

17 Q: Approximately how much?

18 A: \$27 million, I believe.

19 Q: Are you familiar with the collateral that was granted --
20 strike that -- was any collateral granted by either of
21 those two --

22 A: Yes.

23 Q: -- entities to the FRA?

24 A: Yes, it was.

25 Q: Are you familiar with that collateral?

1 A: Yes.

2 Q: What was the collateral that was granted to the FRA?

3 A: Is the track and right-of-way and everything related to
4 that for the entire system in the U.S. and Canada.

5 Q: Is there any additional collateral granted to the FRA by
6 the Canadian entity?

7 A: I'm not -- I don't recall.

8 Q: Take a look at Trustee's Exhibit 5, please, and look
9 specifically at the bottom of page two of (page)(sic) five
10 and then let me know if this refreshes your recollection
11 about what collateral was granted to the Federal Rail
12 Administration.

13 A: Personal property, so there's a lot of (inaudible) any
14 equipment or personal property.

15 Q: Okay. So you're -- so the record's clear you're looking
16 at the portion of this exhibit entitled General
17 Collateral.

18 A: Yes.

19 Q: A security interest has been taken in all of the Debtor's
20 present and after acquired personal property.

21 A: I am.

22 Q: And are you aware that the FRA took steps to register that
23 security interest in the personal property registry in
24 Nova Scotia?

25 A: Yes.

1 Q: Okay. Do you know if Wheeling took any similar steps?

2 A: I'm unaware of any steps they would have taken.

3 MR. ROSENTHAL: Objection. I'm not sure what the
4 foundation would be for that and the document says what it
5 says.

6 THE COURT: Yeah and the question had nothing to do
7 with the document. He was just asking if he knew whether or
8 not you guys had registered in Nova Scotia and if he knows he
9 knows and if he doesn't he doesn't. Overruled.

10 MR. FAGONE: Your Honor, I don't have any further
11 questions from this witness.

12 THE COURT: Thank you.

13 MR. FAGONE: Thank you. One ministerial note, if I
14 might. I know Mr. McCarthy has a flight. Mr. McCarthy from
15 Gordian Group is here. He has a flight at 4:00 and we were
16 wondering if momentarily he might be excused from the
17 proceeding.

18 THE COURT: We could have excused him a long time
19 ago.

20 MR. FAGONE: The difficulty is he needs a ride to the
21 airport.

22 THE COURT: Would you like to be excused?

23 MR. FAGONE: Either Mr. Gardner or Ms. Ragozzine
24 will, so I'm not sure how much longer we have with the witness
25 but depending on that we may ask that Ms. Ragozzine be excused.

1 THE COURT: Yes. You're surely excused unless anyone
2 is going to call you as a witness. He's excused?

3 MR. MARCUS: Yes.

4 THE COURT: Very good. Thank you. Thank you very
5 much, sir, you are excused. All right. Yes?

6 MR. ROSENTHAL: We have nothing else.

7 THE COURT: Okay.

8 MR. ROSENTHAL: For Mr. Gardner.

9 THE COURT: Mr. Gardner, you may step down and I want
10 to thank you very much for your patience --

11 THE WITNESS: Thank you.

12 THE COURT: -- and your testimony and putting up with
13 these gentlemen.

14 MR. FAGONE: He may be excused from further
15 participation.

16 THE COURT: You are excused and you may take your
17 colleague to the airport.

18 MR. FAGONE: Thank you, Your Honor.

19 THE COURT: You're very welcome. Thank you,
20 gentlemen. Have a pleasant day. Mr. Marcus?

21 MR. MARCUS: Yes, Your Honor, for I guess I'd say the
22 balance of our case so I guess we're now into the rebuttal
23 case. I'd like to call the Court's attention to Wheeling
24 Exhibits 1 and -- I'm sorry, 2 and 3. And let me just explain
25 to the Court what they are. Exhibit 2 -- Wheeling Exhibit 2

1 are two mortgages, a Maine mortgage and a Vermont mortgage.

2 THE COURT: One moment, please.

3 MR. MARCUS: Yes.

4 THE COURT: I'm going to get into your stack. Okay.

5 I'm looking at Wheeling 2?

6 MR. MARCUS: Yes. I'm going to speak briefly about 2

7 and 3 to conclude our case.

8 THE COURT: Okay. Thank you.

9 MR. MARCUS: So just to talk about 2, 2 consists of
10 two mortgages granted by the Debtor to the FRA, one for Maine,
11 one for Vermont, and they come from a pleading filed in this
12 Court in connection with the Debtor's request to approve the
13 financing by Camden National Bank. In that request the Court
14 will recall the Debtor obtaining the agreement of FRA to
15 subordinate its mortgages and I'm sorry -- I apologize.

16 May I go back and say that Exhibits 1 and 2 I'm
17 talking about, Exhibit 1 is Vermont and Exhibit 2 is Maine.
18 It's the same speech but I misidentified the exhibits.

19 These exhibits come from the Debtor's pleading in
20 which it appended all of the mortgages that have been granted
21 to the FRA. We picked out two examples because they're all the
22 same and the purpose of them is, by way of an explanation of
23 why they're exhibits, is that in point of fact if there's
24 anything to this fiction about the TMA being any kind of
25 assigner of track or real estate, and I know Mr. Fagone

1 described it as fiction and I think there's a legal construct
2 to the fiction, the FRA mortgages did not extend to it in any
3 case.

4 So the argument made in the pleadings followed by Mr.
5 Fagone that somehow this tax credit is covered by the FRA
6 mortgages --

7 THE COURT: Are we in argument now?

8 MR. MARCUS: We are. But I'm pointing out why --
9 what the relevance of the exhibits are.

10 THE COURT: Okay. So you're telling me that 1 and 2
11 shows that the tracks are or are not part of FRA's collateral?

12 MR. MARCUS: No, not -- not the tracks but the
13 agreement to convey tax credit rights.

14 THE COURT: Okay. Hold on. Hold on. Hold on.
15 Okay. Stop. You are telling me that the FRA has no security
16 interest in the TMA.

17 MR. MARCUS: That's correct.

18 THE COURT: Thank you.

19 MR. MARCUS: That's correct.

20 THE COURT: Is that what you -- that's all you want
21 to tell me.

22 MR. MARCUS: That's what these exhibits will
23 demonstrate, yes.

24 THE COURT: Good. Now I don't have to read them.
25 Right?

1 MR. MARCUS: Wheeling Exhibit 3 --

2 THE COURT: Okay.

3 MR. MARCUS: -- is a UCC-11, again admitted by
4 stipulation, that shows all the filings against the Debtor and
5 what it shows is that Wheeling is prior in right to the UCC
6 filing by FRA. So to the extent that FRA may say, well, okay
7 so that TMA is not covered by our mortgage but it's covered by
8 a personal property security interest that personal property --

9 THE COURT: FRA is not a participant.

10 MR. MARCUS: I understand.

11 THE COURT: Okay.

12 MR. MARCUS: I'm --

13 THE COURT: So -- so you're point, I think, is that
14 even though -- even though the TMA is not identified as such
15 you construe the language in Wheeling's security agreement in
16 UCC filing statement to encompass the TMA and the proceeds of
17 the TMA under the general language of the --

18 MR. MARCUS: Right.

19 THE COURT: -- of the security documentation. And
20 your point with Exhibits 1, 2 and 3 is that the FRA has not
21 done likewise with respect to these documents.

22 MR. MARCUS: My point is that 1 and 2 being mortgages
23 don't cover it and to the extent FRA by claim it comes under a
24 personal property security interest is (inaudible).

25 THE COURT: All right. And but that's not an issue

1 in the case.

2 MR. MARCUS: Well, I believe it might have been put
3 in issue by a pleading filed --

4 THE COURT: Well, let me just -- Mr. Fagone, is than
5 issue in the case, that FRA has a prior interest here?

6 MR. FAGONE: No, Your Honor.

7 THE COURT: Okay. Good you win on that one. All
8 right.

9 MR. FAGONE: Well, let me be clear. What I
10 understand to be the legal issues in this case are the nature,
11 extent and validity of Wheeling's security interest.

12 THE COURT: Correct.

13 MR. FAGONE: Not FRA's.

14 THE COURT: Not FRA's.

15 MR. FAGONE: So --

16 THE COURT: And we're not adjudicating FRA's interest
17 vis-à-vis your interest but you want to show me that apparently
18 they don't claim any interest anyhow so if anybody has or
19 doesn't have an interest, we do or don't.

20 MR. MARCUS: I'm on top of the heap, just as the heap
21 may be.

22 THE COURT: What's that?

23 MR. MARCUS: I am on top of the heap such as the --

24 THE COURT: Such as it may be.

25 MR. MARCUS: -- heap may be. Right.

1 THE COURT: Yes. And very good. Thank you.

2 MR. MARCUS: Thank you. With that the Wheeling can
3 rest.

4 THE COURT: Okay. Wheeling rests. Mr. Fagone?

5 MR. FAGONE: We have nothing further from an
6 evidentiary perspective, Your Honor.

7 THE COURT: The Trustee rests which brings us to the
8 high point of my afternoon. Argument. Okay. Mr. Marcus?
9 You're up.

10 MR. MARCUS: Thank you. I'm going to divide my
11 presentation to Wheeling's prima facie case and then in the
12 second part I'll talk about the defenses and the so-called
13 equitable assertion.

14 The prima facie case is very straightforward. The
15 Wheeling has a security agreement, that dated April of 2009.
16 It describes among the collateral accounts, payment
17 intangibles, other rights to payment. The security agreement
18 secures monies loaned. As of the date of filing there was six
19 million dollars outstanding and as of today there's
20 approximately five million dollars outstanding. The security
21 agreement was perfected by a properly filed UCC-1 in Delaware.
22 The UCC-11 for all filings shows that the Wheeling security
23 interest is senior.

24 While the security agreement was in effect the Debtor
25 entered into the track maintenance agreement and under that

1 track maintenance agreement -- excuse me just one second --
2 under that track maintenance agreement essentially what
3 happened, and we'll drill down a little bit into the detail,
4 but essentially what happened is the Debtor says to KMSI, we'll
5 permit you to take tax credits with respect to our maintenance
6 expenditures. You just have to pay us for it. And you have to
7 pay us roughly 47½ percent of those expenditures and KMSI said
8 fine. We have taxable income. It's worth it to us.

9 That track maintenance agreement, Your Honor, created
10 an account or you may call it a payment intangible or other
11 right to payment but under the definition --

12 THE COURT: You're -- well, I want to be clear on
13 this. You are using alternate provisions of your security
14 agreement. It is either an account or a payment intangible or
15 possibly both but it's -- ringing the bell once is sufficient.

16 MR. MARCUS: That's right. That's right.

17 THE COURT: Okay.

18 MR. MARCUS: So it's just to say that there's no
19 doubt but that this is a category of collateral that the UCC
20 recognizes. An account, by definition, is an agreement that
21 creates a right to payment, whether or not earned by
22 performance. A payment intangible is personal property in
23 which --

24 THE COURT: But you would concede that it was never
25 intended to be part of the advance formula.

1 MR. MARCUS: Yes. Yes. And I wanted to address
2 that. Now, advances were made from time to time, and this is
3 fairly typical in a revolving lending arrangement typically
4 done by a bank. A bank will take a security interest in
5 everything under the sun but the advance formula will be tied
6 to receivables and inventory. That's how much money you can
7 draw. But that's not a limitation of the collateral. The
8 collateral is the collateral and lenders take collateral beyond
9 that which they advance against for the very reasons that we're
10 here today. Things happen. Businesses fail and when they fail
11 collateral, inventory and receivables can come up short.

12 So the fact that Wheeling did not advance on these
13 accounts is of no moment. It's part of the --

14 THE COURT: And if it --

15 MR. MARCUS: -- security --

16 THE COURT: -- dawned on Wheeling the day after the
17 filing no harm as far as you're concerned.

18 MR. MARCUS: That's right. After the filing Wheeling
19 takes a look at its agreements and says, okay, we have accounts
20 we have inventory but lucky --

21 THE COURT: Sort of like looking in the couch for
22 nickels.

23 MR. MARCUS: That's right. Lucky for us we have
24 other collateral. But that's just -- that's the agreement.
25 That's the contract. This court, I believe, is required to

1 recognize the contract.

2 Now, that -- and then the last piece of the prima
3 facie case is that the payments that are at issue now, the
4 so-called net funds that are sitting in the bank account, those
5 were all paid -- it's undisputed -- those were paid pursuant to
6 the track maintenance agreement. Those are proceeds of
7 Wheeling's collateral.

8 Now, the fact that the proceeds were not earned on
9 the date of filing is irrelevant because the definition of
10 account, under the UCC and as set forth in the security
11 agreement, says an account is an agreement to pay money whether
12 or not the money is earned. The fact that neither Wheeling nor
13 MMA could go to KMSI and say, hey, write us a check today,
14 August 7th, that's immaterial.

15 THE COURT: Okay. But what may be material, and
16 Mr. Fagone (inaudible) this point earlier so I'm going to
17 challenge you on it now is that there may have been nothing of
18 value here because certain triggers had not occurred. Would
19 you address that?

20 MR. MARCUS: Well, you can't say there's nothing of
21 value because there was a contractual --

22 THE COURT: I'm not saying it.

23 MR. MARCUS: Okay.

24 THE COURT: I'm asking you to address it.

25 MR. MARCUS: No, well, okay. All right. Well, I --

1 one cannot fairly say that because there's great value. What
2 was the value? A contract that said if you do X we will pay
3 you Y. That's value. Why? Because they were going to do X
4 anyway.

5 In other words, on August 6th they had a contract and
6 the contract said, well, if you certify to us that you've
7 maintained your track we'll pay you 47 percent of that.

8 THE COURT: And the fact that the certification came
9 after the provision of services --

10 MR. MARCUS: Is --

11 THE COURT: -- is of no consequence in your mind.

12 MR. MARCUS: No moment at all. Right. So the
13 contract was not valueless. It had a lot of value and the
14 value was all I had to do was fill out a couple papers and I
15 get a lot of money. That's value.

16 And the law of this circuit is very clear. It's a
17 proceed of an account and whether the proceed is paid before
18 the filing or after the filing is preserved by Section 552.
19 This is all our collateral.

20 THE COURT: All right. There's a vesting issue that
21 maybe Mr. Fagone will develop again this afternoon but he
22 attempted to do that in the brief and (inaudible) case law
23 would the tax refund analogy would you address that, please?

24 MR. MARCUS: Well, I'll start by saying this isn't
25 about tax refunds because the Debtor didn't take any tax

1 refunds. The Debtor doesn't have any credits. The Debtor has
2 no --

3 THE COURT: I -- I -- I --

4 MR. MARCUS: -- tax credits --

5 THE COURT: -- by analogy --

6 MR. MARCUS: -- no tax refunds.

7 THE COURT: -- is what I'm saying. So your view is
8 that under this, what we may call a construct or fiction, but
9 the tracks were assigned a point up to the TMA puts the word
10 assigned in quotes which I find interesting but they were
11 assigned and once they were assigned essentially it's now KMSI
12 that's doing the maintenance on its own tracks, so to speak,
13 and getting the credit for the maintenance that it has
14 performed on its tracks.

15 MR. MARCUS: You can look at it that way, Your Honor.
16 The point is --

17 THE COURT: How else would one look at it?

18 MR. MARCUS: Well, you could look at it all kinds of
19 ways but the point is this is a tax construct and --

20 THE COURT: And what Mr. Fagone is saying is that
21 there can be no tax consequence until the end of the year.

22 MR. MARCUS: Well, that's not true. A condition
23 subsequent might have been and I'm not even sure this is a
24 regulatory requirement that the Debtor own the track at the end
25 of the year. Okay. That might have been cause for the Debtor

1 not to get any money. Well, they owned it and they got the
2 money so we're not saying that --

3 THE COURT: The Debtor -- the Debtor has to own it in
4 order so that the assignee --

5 MR. MARCUS: Sure.

6 THE COURT: -- has an assignment of something.

7 MR. MARCUS: Right. So we're not saying that
8 Wheeling has rights to collect money under the TMA that exceed
9 the rights of the Debtor. The water doesn't rise high in the
10 dam. But if a Debtor collects money it's ours. That's the
11 point. And if it satisfies the conditions of the contract it's
12 our money. It's an account and it has then been earned.

13 THE COURT: And the contract has value from its
14 inception subject to the terms of the contract.

15 MR. MARCUS: Sure. Because it has easy conditions to
16 meet. These conditions are easy. The Debtor's going to do
17 maintenance anyway. They have to. That's what Mr. Gardner
18 testified. They have to assure the safe reliable operation of
19 the railroad so we know they're going to do maintenance. So
20 this is a pretty easy -- this is a slam-dunk to get a lot of
21 money. That's a valuable contract and, as I said, it's ours.

22 Now, that's the prima facie case and I think that
23 under First Circuit precedent and many other circuits all of
24 the money is proceeds, pre-petition, post-petition it all
25 belongs to the Wheeling.

1 Now, let me just address some of the matters stated
2 in defense. There was talk about this fiction about assignment
3 of track and maybe this has something to do with real estate
4 and Wheeling doesn't have a lien on real estate. Well, fiction
5 is the best word for it. Mr. Fagone said it better than I ever
6 could.

7 This is a tax construct and the TMA allows you to
8 walk through it and why do we have this silly little tax
9 construct? Because the Internal Revenue Service says, well,
10 you can take a credit equal to \$3,500 times the number of miles
11 you're claiming. So KMSI says, hey, I need more miles so I can
12 up the cap. So MMA said, okay, we'll let you use our miles to
13 up the cap.

14 THE COURT: Which is not prohibited. It's encouraged
15 in the regulation.

16 MR. MARCUS: Sure. The regulation says that's how
17 you do it.

18 THE COURT: In effect, ultimately -- ultimately
19 gentlemen and (inaudible), we have a policy of the Congress
20 which permits subsidizing the maintenance of railroads.

21 MR. MARCUS: That's right.

22 THE COURT: And if you don't qualify for the credit
23 you can take advantage of it in a lawful manner.

24 MR. MARCUS: That's right. And the way you get your
25 cap lifted is you go get miles and you multiply the miles that

1 you can put in your corral by \$3,500. Nothing to do with the
2 transferring of real estate. In effect the TMA disclaims any
3 effort to say you have an estate and land or I'm transferring
4 real estate.

5 THE COURT: The TMA says specifically that this
6 assignment, if it's an assignment at all, in quotes, is for the
7 limited purpose of taking advantage of the tax credit.

8 THE COURT: That's right. So what I say, Your Honor,
9 is the willing suspension of disbelief is appropriate in a
10 theatre. In a court of law it's just a fiction. It has no
11 meaning in terms of any kind of real estate connection. It is
12 simply a contract and there's a right under the tax law and the
13 Debtor was smart enough to take advantage of this right under
14 the tax law, sell it --

15 THE COURT: So you have all sorts of contracts that
16 deal with real estate that are -- give rise to personal
17 property rights and not real estate rights. The primary one
18 being the purchase and sale agreement.

19 MR. MARCUS: That's true and, of course, I would also
20 add that even a purchase and sale agreement, the money that
21 comes out of it is an account which is subject to the lien.
22 Now, in terms of, for example, the real estate sale that the
23 Court approved this morning we might have a priority fight with
24 the FRA but we have a lien on those proceeds that may be junior
25 to the FRA.

1 THE COURT: Good luck to you.

2 MR. MARCUS: -- but that's a different -- that's a
3 whole -- that's an aside.

4 THE COURT: Good luck to you.

5 MR. MARCUS: Good luck to me. Right? That's an
6 aside.

7 The point is whatever talk about real estate really
8 has no place here and then I also -- we have the exhibits of
9 the mortgages and even if it had any relevance, the FRA doesn't
10 have a lien on anyway.

11 Now, the other contention here is the equitable
12 contention and the first contention is that the Court ought to
13 use the equitable authority granted under 552(b)(1) to reduce
14 or limit or eliminate the claim of Wheeling because money was
15 used to fund these maintenance expenditures that was not
16 Wheeling's collateral. So why should they get the benefit of
17 it?

18 Now, let's look at the period prior to October 18.
19 The contention is that there's something called --

20 THE COURT: Hold on.

21 MR. MARCUS: Yeah.

22 THE COURT: Including in that pre-filing so we're
23 talking about pre- and post-filing --

24 MR. MARCUS: Yes.

25 THE COURT: -- pre-Camden.

1 MR. MARCUS: Yes. I'm talking about the period June
2 1 to October 18.

3 THE COURT: Okay.

4 MR. MARCUS: All right. The contention is, oh, half
5 the money the Debtor got was from Canadian companies, so-called
6 Canadian receivables. That's not Wheeling's money so they
7 shouldn't get any benefit from it. Well, that's wrong. Those
8 are Wheeling receivables because, as Mr. Garner testified, all
9 of the billing of this company is billed by the Debtor.

10 Now, how they do allocations corporate-wise after
11 they get the money is of no moment. When this company renders
12 a service, whether it's in the United States or to a Canadian
13 customer or to anybody else, that customer gets a bill from
14 this Debtor. That creates this Debtor's account receivable.
15 That is our collateral and that is the state of the evidence
16 before the Court. Now, what they do with that money, how they
17 allocate it amongst the various entities --

18 THE COURT: The state of the evidence before this
19 Court is skimpy and the state of the evidence is that it is
20 collected and it is redistributed in some fashion but we don't
21 have detail on the record today as to what fashion that may be.

22 MR. MARCUS: We don't have detail as to distribution
23 but it's more than just collected by U.S. Debtor, it is
24 invoiced and billed by the U.S. Debtor. Now, when the U.S.
25 Debtor sends out an invoice that creates an account receivable.

1 That's Accounting 101. That's how you get accounts receivable.
2 You send out an invoice. All U.S. Debtor, all collateral for
3 Wheeling. Now if some day in some different proceeding
4 somebody wants to say, well, okay, I know you have a lien in
5 that account receivable because it was billed by the U.S.
6 Debtor but there's some reason that you shouldn't have the
7 money, okay, that's a fight for another day. But in terms of
8 the record before the Court --

9 THE COURT: Let me ask you a question.

10 MR. MARCUS: Yeah.

11 THE COURT: We have been collecting and liquidating
12 receivables. Has there been a deduction on the MMA side or the
13 Wheeling side with respect to Canadian receivables?

14 MR. MARCUS: The MMA side has withheld payment of
15 what it describes as Canadian receivables. We don't acquiesce
16 in that. This court --

17 THE COURT: That's not an issue that's before me
18 today but it is nonetheless an issue.

19 MR. MARCUS: It's an issue and the Court will be
20 hearing more about it later.

21 THE COURT: All right. So you haven't acquiesced to
22 that deduction but you -- as far as you know today you haven't
23 received the benefit of any Canadian receivables. That's --

24 MR. MARCUS: Well, I -- I -- I --

25 THE COURT: -- something you might chase after

1 another time.

2 MR. MARCUS: I know that for sure because I know that
3 when the Debtor reports they set aside Canadian receivables.
4 Now, we've had more --

5 THE COURT: So we may have another day like this.

6 MR. MARCUS: We're going to have another day like
7 this. We have more than enough fish to fry up to now and
8 there'll be more fish to fry.

9 THE COURT: Right. Right. And I don't know,
10 frankly, and I may have to decide it. I may not have to decide
11 it. I understand your point. The receivable is created. It's
12 a receivable of the United States company, therefore, it's a
13 receivable. It may be subject to setoff. It may be subject to
14 accounting. It may be subject to this, that or the other thing
15 and it may or may not be yours but you're saying it's a
16 receivable and I'm telling you I'm not so sure. You may be
17 right. You may not. It's not necessarily Accounting 101.
18 There is an issue there. Okay.

19 MR. MARCUS: Okay. But --

20 THE COURT: And it may fall within. It may fall
21 within the equitable concerns addressed in the statute.

22 MR. MARCUS: And this is the bottom line that I want
23 to articulate. To the extent that the claim of the Debtor is
24 that there's an equity because receivables that don't belong to
25 Wheeling were spent for track, there's no evidence of that. In

1 fact, all of the evidence points the other way, that these are
2 receivables of Wheeling. The Debtor has not made any case
3 under which a bill sent by the Debtor on the U.S. Debtor's
4 billhead booked as a receivable, the Debtor has made no case
5 today that for some reason --

6 THE COURT: I -- I --

7 MR. MARCUS: -- that shouldn't be considered our
8 receivable-

9 THE COURT: You may be right. You may not be right.
10 I think it's Trustee 9, I'm not sure. There is allocation of
11 percentages between Canadian and American receivables or
12 revenue and they are all, with one exception, a hundred percent
13 where everyone else was in the neighborhood of 50 percent
14 allocation --

15 MR. MARCUS: Right. But --

16 THE COURT: -- between the two entities.

17 MR. MARCUS: -- what I'm saying is that on trust --

18 THE COURT: Don't say there's no case. There's an
19 argument that can be made for attribution based on that exhibit
20 alone.

21 MR. MARCUS: Well, but my point for today is that all
22 of the money shown on that exhibit is billed by the U.S.
23 Debtor.

24 THE COURT: Oh, I understand that and your argument
25 is that because it's billed it's your receivable and you may be

1 right. I can't rule on that from the bench. I understand your
2 argument --

3 MR. MARCUS: Right.

4 THE COURT: -- and I anticipate Mr. Fagone's going to
5 say no, no, no, no, no, no, no, and I'll have to figure
6 something out.

7 MR. MARCUS: Okay.

8 THE COURT: Okay?

9 MR. MARCUS: Well --

10 THE COURT: Thank you.

11 MR. MARCUS: I'll conclude by simply submitting
12 respectively --

13 THE COURT: I just don't want when you say, oh, it's
14 Accounting 101 I don't want to sit here like a student in
15 Accounting 101 and say, oh, okay. Good. Now I can get an A.
16 All right. I don't know that I can get an A or a B or a C.

17 MR. MARCUS: All right. All right. Well, when I
18 took Accounting 101 the professor gave A's to everybody who
19 agreed or swore that they didn't smoke during a semester.
20 That's how I got my A in Accounting 101. Anyway --

21 THE COURT: You can get an A from Mr. Fagone by
22 agreeing with him.

23 MR. MARCUS: All right. So but my first point on the
24 equitable contention is that there's no evidence today that
25 would --

1 THE COURT: Well --

2 MR. MARCUS: -- show --

3 THE COURT: Okay. No evidence and I'm telling you,
4 you may be right. There may be skimpy evidence. There may be
5 implications that I may reasonably draw as a (inaudible) fact,
6 there may be all sorts of ways that we can get there but, you
7 know, one of the things that I noted is what you're trying to
8 tell me and that is I don't have a precise allocation. Okay.

9 MR. MARCUS: That's right.

10 THE COURT: And I accept that much. Okay.

11 MR. MARCUS: Right. Now, the next point is on the
12 equitable defense is the law, I believe, is clear both in the
13 First Circuit and elsewhere that the predicate of the so-called
14 equitable carve-out in 552(b)(1) is that unencumbered funds
15 that would otherwise be available for distribution are used to
16 enhance a secure creditors collateral. All right. And there's
17 been no evidence or proof that such is the case here. That's
18 the *sine qua non* of that exception.

19 It's kind of like the 506(c) argument that we heard
20 this morning. There is no evidence at all that any
21 unencumbered funds or any money that would otherwise be
22 distributable to creditors was, in fact, used. How do we know
23 this? We know this for two reasons. Number one is all of the
24 money spent on maintenance was spent to operate the railroad,
25 not to feed credits, tax credits. Mr. Gardner testified, well,

1 they had to do maintenance otherwise they're subject to
2 regulatory sanction, they couldn't run the railroad, it
3 wouldn't be safe. So that was our money.

4 Once the Trustee made the decision that it's in the
5 interest of this Estate to run a railroad to maximize the sale
6 value the fruits of which were this morning, he was bound and
7 committed to spend that money on maintenance. There is nothing
8 about that money that could have been available for unsecured
9 creditors. They got the benefit of it and the form that they
10 got was in the sale this morning -- the sale of the going
11 concern.

12 THE COURT: I hear you and I'll have to read Cross
13 Bakers (*sic*) and I'll have to read Schlichtmann again and --

14 MR. MARCUS: Sure.

15 THE COURT: -- whatever else but there's also another
16 concern and that is the windfall concern. Now, it may be, as
17 you argued before, to get to the windfall there has to be -- it
18 has to be funds that were unencumbered and would have inured to
19 the benefit of the general creditors. I'm not so sure. You
20 may be right. What about the windfall aspect?

21 MR. MARCUS: Well, the windfall comes from the, I
22 believe, the windfall is the other --

23 THE COURT: You're saying the windfall falls from
24 your definition.

25 MR. MARCUS: That's right. The windfall is the other

1 side of the coin.

2 THE COURT: Uh-huh.

3 MR. MARCUS: In other words, spending unencumbered
4 funds for the purpose of enhancing my collateral, that might be
5 a windfall.

6 THE COURT: Yes, but the unencumbered may be funds
7 that are unencumbered by your security agreement.

8 MR. MARCUS: Well --

9 THE COURT: Not funds that are unencumbered by
10 somebody else's security agreement.

11 MR. MARCUS: Possibly. But -- but --

12 THE COURT: That's the best that you can give me?

13 MR. MARCUS: But remember --

14 THE COURT: Okay.

15 MR. MARCUS: -- on the equitable defense if the fund
16 is created it goes to the unsecured creditors. It goes to the
17 estate. Now, that would be a windfall for them. The point is
18 that if you look at the period after October 18 --

19 THE COURT: What the cases say, you know, when we get
20 into the realm of equity we're getting into subjective notions
21 and it's troubling to me that all of a sudden these notions
22 take on the character of (inaudible). But I hear you.

23 The concern is that the -- if your collateral went
24 into the production of the widgets, logically the widgets are
25 yours. If something other than your collateral went into the

1 widget production we'll give you the benefit of your collateral
2 with respect to the widget production, but under the equitable
3 doctrine there may be some slice carved off for that portion of
4 the value-added that was added by somebody else's value.

5 That's all.

6 MR. MARCUS: Yeah, well, and --

7 THE COURT: And -- and that may be the so-called
8 rule. I don't know.

9 MR. MARCUS: Well, I can see how one can articulate
10 it that way and it's there in the statute. But my contention
11 --

12 THE COURT: Well, it's not in the -- there's nothing
13 in the statute. It's in the cases.

14 MR. MARCUS: Well, the -- the license to think that
15 way is in the statute.

16 THE COURT: That's dangerous.

17 MR. MARCUS: That's right but I think it's pretty
18 clear that -- well, first of all, if you look at the
19 pre-October 18 time period, as far as I can tell from the
20 record in this case, all of the receivables, all of the money
21 is Wheeling collateral. If you look at post-18 --

22 THE COURT: If you use your definition of account
23 receivable vis-à-vis Canada.

24 MR. MARCUS: That's right. If you look at
25 post-October 18 I believe it's fairly well acknowledged that

1 most of the money came from Camden National Bank but, of
2 course, even that isn't money that could have been distributed
3 to unsecured creditors. That's money that was loaned for this
4 express purpose, not -- they didn't make the loan to create a
5 fund for unsecured creditors.

6 THE COURT: They didn't make a loan to give it to
7 you.

8 MR. MARCUS: Well, maybe they didn't but to the
9 extent that it created receivables, the extent that creates our
10 collateral --

11 THE COURT: And that's what the cases say, Mr.
12 Marcus. To the extent that it does that maybe that's a
13 windfall. I'm not so sure. Neither one of us is sure and
14 we're just chasing our tails at this point.

15 MR. MARCUS: Yeah. All right.

16 THE COURT: Anything else?

17 MR. MARCUS: No, except to say that I believe that
18 what the equitable exception permits you to do is to protect,
19 not Camden National Bank --

20 THE COURT: Justice, Mr. Marcus. Justice.

21 MR. MARCUS: Well, protect the Estate and the Estate
22 -- the Estate has not been harmed. In fact, it's been
23 benefitted by all this that's gone on.

24 THE COURT: Well, no. The Estate -- the Estate may
25 not be benefitted because if the Estate has to get from here to

1 March 31, and it may be that to the extent that other monies
2 went into the production of this account, it may be that the
3 equities require some disposition other than to Wheeling. I
4 don't know that's the case. I have to decide.

5 MR. MARCUS: Well, I will contend that the Estate's
6 need for money is not justification to say I'm going to take
7 what's Wheeling's collateral and let the Estate have it.

8 MR. MARCUS: Well, that's -- that's -- and there's
9 the rub. Is it really Wheeling's collateral and it may well be
10 because before you get to the equity you have to have
11 Wheeling's collateral and then it's the equity that may allow
12 you to do something else. I don't know.

13 MR. MARCUS: All right. Well, there's no --

14 THE COURT: But thank you very much. It's been
15 entertaining.

16 MR. MARCUS: Well, thank you for hearing me. All
17 right. Thank you.

18 THE COURT: Mr. Fagone?

19 MR. FAGONE: Thank you, Your Honor. Your Honor, it's
20 Wheeling's burden of proof, in our view, under 363 to establish
21 the extent of its interest in this money. Not the TMA but the
22 money. That's what we're talking about, this fund of money
23 \$490,000. We think it's Wheeling's burden. We don't think it
24 met it.

25 THE COURT: Well, hold on. Hold on. I don't

1 understand that statement. It's their burden to show that they
2 have a security interest which would entitle them to the
3 proceeds. Right? Right. And so we don't go straight to the
4 money. We have to have something upon which it's -- it's based
5 upon their theory as a very I think you said so yourself, you
6 know, it's a very clear, precise thing. Okay.

7 MR. FAGONE: Yeah, and fundamentally flawed.

8 THE COURT: Right and so now you're going to tell me
9 why it's fundamentally flawed.

10 MR. FAGONE: I am. Your Honor, I'm going to speak
11 for less than 30 seconds about Wheeling's argument that the
12 money from the assignment is a payment intangible. Under that
13 view, anything is a payment intangible. The right to get money
14 from a real estate transaction is a payment intangible. That's
15 not the law. We cited two cases in our brief that show that
16 that's not the law. It's rather elementary. I'm going to move
17 off that, Your Honor. Even if --

18 THE COURT: Well, you still have four seconds.

19 MR. FAGONE: Trying to be economical here. Even if
20 Wheeling could persuade the Court that the collateral here in
21 question was a contract made in April, even if Wheeling could
22 persuade you of that, it still doesn't win.

23 There was no right to payment on August 7th. The
24 evidence is very clear. Now, Mr. Marcus conflates the
25 definition of an account under the UCC, which I concede he has

1 accurately recited in his papers, with the requirement that the
2 Debtor have rights in the collateral. They're different.
3 They're not the same thing. He would like to have the Court
4 believe that they're the same thing and say if I can jam this
5 thing into the definition I win. End of story. That's not how
6 the UCC works, Your Honor.

7 The Debtor needs to have rights in the collateral on
8 the petition date or if it doesn't --

9 THE COURT: If I open up a law practice and it takes
10 me six months to generate an account receivable, not collected,
11 but just create an account receivable and it takes me six more
12 months to actually collect it if I'm lucky and I have a line of
13 credit from the bank, they have -- does their line of credit
14 attach to those accounts when they are -- come into being?

15 MR. FAGONE: Yes.

16 THE COURT: Okay.

17 MR. FAGONE: Your Honor. Yes. Because you have
18 rights in the collateral on the day you rendered the services.
19 You have an entitlement at that time to receive something in
20 the future based --

21 THE COURT: All right. Now, let's stick with this.

22 MR. FAGONE: Okay.

23 THE COURT: Distinguish.

24 MR. FAGONE: Easily, I think. On the petition date
25 MMA needed to make expenditures in order to be entitled to this

1 money. It needed to make certifications. If you look at the
2 contract, Your Honor, Trustee's Exhibit 6, at Section 2.07,
3 that document says the railroad has owned or leased all of the
4 track since January 1, 2005.

5 THE COURT: In my hypothetical I don't even have a
6 client yet, okay. I get a line of credit so that I can open up
7 my law practice. I don't even have a client.

8 MR. FAGONE: I misunderstood the hypothetical, Your
9 Honor.

10 THE COURT: And I -- and then I go find a client.

11 MR. FAGONE: Yes, and you do work for the client.

12 THE COURT: And I do work for the client.

13 MR. FAGONE: The bank has a security interest.

14 THE COURT: Okay.

15 MR. FAGONE: I -- I'm trying to, by pointing out that
16 in your hypothetical once you've done the work for the client
17 you're entitled to be paid, maybe not that day. Maybe you've
18 agreed the client has a certain amount of time to pay in the
19 future. But you're entitled to be paid. If the client
20 terminated your services the next day --

21 THE COURT: When does the bank get the security
22 interest?

23 MR. FAGONE: The day you have rights in the
24 collateral.

25 THE COURT: The bank doesn't get the security

1 interest the day I walk into the bank and I sign a --

2 MR. FAGONE: No.

3 THE COURT: -- security interest.

4 MR. FAGONE: It does not, Your Honor.

5 THE COURT: It doesn't. Okay.

6 MR. FAGONE: It does not. As a matter of UCC, it

7 does not. Under Section 9203 of UCC it does not.

8 THE COURT: Your point is that it didn't attach until
9 after the bankruptcy.

10 MR. FAGONE: Yes, Your Honor.

11 THE COURT: Okay.

12 MR. FAGONE: And the reason I say that is because of
13 this amalgamation of facts, needed to make expenditures, needed
14 to make certifications, needed, importantly, to own the track
15 on December 31st of 2013. That's in Section 2 point --

16 THE COURT: Okay. So your argument is as exquisitely
17 simple as Mr. Marcus' it just simply didn't attach.

18 MR. FAGONE: Correct. Okay, Your Honor, just -- and
19 I -- we think, in our view, the cases on contracts and on tax
20 refunds are more analogous here. Those are cases where the
21 Debtor didn't have a right to get the money on the petition
22 date. Slab Cole, which Wheeling relies on, good case. The
23 difference is that Slab Cole had a contract prepetition. It
24 was obligated to provide coal to the buyer and it had a right
25 to get payment when it provided the coal. There was a

1 contractual right. In this case the Debtor had an option. It
2 was nice. It was a nice piece of paper, but if the Debtor
3 didn't make the expenditures, it didn't make the certifications
4 and it didn't own the track on December 1, they had nothing.

5 THE COURT: Let me put it another way. There was no
6 right of enforcement by KMSI.

7 MR. FAGONE: There was no right of enforcement
8 against KMSI. No right to payment.

9 THE COURT: And KMSI had no right of enforcement
10 against the Debtor.

11 MR. FAGONE: Of course not. There's nothing in this
12 contract that that KMSI could have showed up and said, you must
13 assign these track miles to us under this agreement. There's
14 no legal right to it and I don't think Wheeling can argue that
15 there's one. Okay.

16 So step one is the security interest didn't attach.
17 Okay. Let's suppose Wheeling can get over those hurdles. All
18 right.

19 THE COURT: Okay.

20 MR. FAGONE: That brings us, then, to the inevitable
21 conclusion that the money that's sitting there that Wheeling is
22 asserting an interest in, is proceeds of a contract. That's
23 what they argue. They say it's proceeds. We don't think the
24 security interest attached but let's assume it did.

25 If it's proceeds it's subject to adjustment under the

1 equities proviso. Now, I want to talk very briefly about two
2 First Circuit cases, okay. Mr. Marcus cited both of them. The
3 Schlichtmann case. I think that case is distinguishable
4 because there was a lawyer who had been in the law firm, had
5 done some work based on a contingency fee agreement with a
6 client and before the bankruptcy filing the money existed, the
7 fund was created and the Debtor's entitlement to it was fixed.
8 It was fixed. The money sat there in June of 1991 and
9 Mr. Schlichtmann filed in October of 1991. Pre-bankruptcy, all
10 events done. He was entitled to the money. Okay.

11 That's really not important when we're talking about
12 the equities case. Schlichtmann didn't even address the
13 equities case. So that has -- the First Circuit's ruling in
14 Schlichtmann doesn't give this Court any guidance about how to
15 weigh equities. Just not dealt with. Okay. Cross Baking --

16 THE COURT: Because he was a lawyer.

17 MR. FAGONE: Perhaps. A rather famous one too, I
18 think. The Cross Baking case also -- the holding of the case
19 is that the equities provision didn't apply, again as I said
20 earlier today, because there wasn't proceeds. It was after
21 acquired property. Proceeds after acquired property, if you're
22 over here no equities adjustment, if you're over here the Court
23 can exercise its equity.

24 Now, I will say, and let me read --

25 THE COURT: Well, hold -- hold on. Hold on.

1 MR. FAGONE: Yeah.

2 THE COURT: I want to make sure that I understand.

3 MR. FAGONE: Yeah.

4 THE COURT: I think you're the one that's conflating
5 now because if it attached I don't know that -- you're already
6 conceding, for the sake of discussion, that it attached.

7 MR. FAGONE: Yeah. Yes. Yes. I kind of moved --

8 THE COURT: So then how do we get into the after
9 acquired --

10 MR. FAGONE: I moved analytically on you and I
11 shouldn't have. I apologize. Okay.

12 THE COURT: Well, thank you. Okay.

13 MR. FAGONE: But let me read from Mr. Marcus' brief.

14 THE COURT: So I can ignore that distinction.

15 MR. FAGONE: Yes.

16 THE COURT: Thank you.

17 MR. FAGONE: Except to the extent that Mr. Marcus is
18 arguing that Cross Baking is somehow controlling on the
19 equities piece. It's not. Cross Baking -- the holding was the
20 equities piece cannot apply so the holding has nothing to do
21 with when the equities provision should be applicable which you
22 had a colloquy with Mr. Marcus about. Okay.

23 I'm going to read from his brief the excerpt from
24 Cross Banking. It says nothing about unsecured creditors. It
25 says, "We can only conclude from our reading of these reports

1 that the equities of the case proviso is a legislative attempt
2 to address those instances..." -- there's the key language --
3 "...where expenditures of the estate..." -- expenditures of the
4 estate -- "...enhance the value of proceeds which, if not
5 adjusted, would lead to an --

6 THE COURT: To a windfall to the secured party.

7 MR. FAGONE: Correct, Your Honor.

8 THE COURT: Which is what I said to him before.

9 Okay.

10 MR. FAGONE: Okay. So I don't think Schlichtmann or
11 Cross Banking are outcome determinative. Okay. Here's what I
12 do think is outcome determinative.

13 THE COURT: I'm telling you both that I'm not certain
14 on that right now but I appreciate your argument. It's
15 helpful. Yes?

16 MR. FAGONE: Here's what I do think is outcome
17 determinative. Expenditures giving rise to these payments were
18 made from a variety of sources. More than half of them came --
19 more than half of the prepetition ones came from prepetition
20 Canadian receivables, that's Trustee's Exhibit 9. I understand
21 Mr. Marcus may quarrel with whether it's a U.S. receivable, a
22 Canadian receivable. This exhibit demonstrates, in our view,
23 that they're Canadian receivables.

24 One view of the evidence is that the U.S. company
25 simply acts as a receivables management agent for the

1 affiliated Debtor. That's not uncommon. There's nothing in
2 Accounting 101 that says you can't do that. Okay. But you
3 don't need to decide that today. All you need to understand
4 today is that about 50 percent of the revenue came from
5 Canadian accounts in which Wheeling isn't perfected and I don't
6 think there's any serious dispute about the lack of perfection.
7 Okay.

8 Number two --

9 THE COURT: But pre-filing we couldn't call that
10 property of the Estate, could we?

11 MR. FAGONE: No, but the money, which is proceeds, is
12 property of the Estate. Okay.

13 Number two, Wheeling has benefitted from the
14 operation of this company after August 7th. Without it, and
15 this is where I think the Court isn't permitted to draw
16 reasonable inferences, okay, without it there likely would not
17 have been certification to KMSI. And even if there had been a
18 certification to KMSI, KMSI very well may not have paid me
19 money because it had no way to know whether the railroad would
20 still be owned on December 31, 2013 which is a factual
21 predicate to its liability under the contract.

22 So Wheeling has benefitted by the fact that the
23 railroad continued to operate and make the expenditures and now
24 make the certifications. Wheeling has benefitted from the
25 collection of its receivables. The Trustee's been running the

1 business, collecting the receivables and handing them over.
2 Now, we may have a dispute about whether all of them are handed
3 over. That's not before you -- the Court this afternoon.

4 But the reality is, and I think we all know this from
5 years of experience, when a company ceases doing business,
6 collecting receivables gets harder. We've been collecting them
7 and Wheeling hasn't been paying for it. It's been getting a
8 free ride.

9 THE COURT: Don't tell Mr. Cohn. All right.

10 MR. FAGONE: Yeah, Mr. Cohn has a different view, I
11 get. Okay. The cost of the Chapter 11 have been borne by
12 other creditors, by FRA. Okay.

13 The other thing that I think is important, it's up to
14 you to decide how to weigh the equities, but Wheeling's
15 reasonable contractual expectations are not frustrated or would
16 not be frustrated by a limitation of its security interest on
17 these proceeds. It wasn't lending money based on these
18 proceeds.

19 Now, Mr. Marcus will say, sure, you know, it took the
20 collateral, it took everything it could find and it loaned
21 against a certain amount and that doesn't mean that it doesn't
22 have a lien on it and I agree with that. If we're at this
23 point in the analysis it has an lien on it and they're
24 proceeds. I'm just saying in terms of weighing equities it is
25 fair, in our view, to consider that this isn't really what

1 Wheeling thought it had for collateral. This is found money
2 that the Trustee created by running the business and doing what
3 it had the ability, but not the right, to do under that --
4 under TMA.

5 THE COURT: It really goes back into your prior
6 argument that this is -- there's benefit from the Estate. So
7 the fact that he found nickels in the couch, he'd like to have
8 one of those nickels because the couch wouldn't have been there
9 without you.

10 MR. FAGONE: Correct. I also think, Your Honor, it's
11 entirely appropriate, under the statute and under any case law,
12 for the Court to consider the fact that the Estate needs the
13 money to continue operating for the benefit of all creditor
14 constituencies. The Court approved the sale. The (outer) date
15 for the sale is the end of March. You heard evidence that the
16 company doesn't have sufficient liquidity under its current
17 financing arrangement with Camden National Bank to get there
18 and, again, I don't think that's determinative. I think it's
19 one of the facts the Court puts in the caldron and mixes up and
20 weighs the equities. I think that's what 552(b) is designed
21 for the Court to do and in this case --

22 THE COURT: Maybe that's what creates the urgency to
23 weigh the equities but I don't know that it's -- beyond that
24 how much it contributes because for that matter we could even
25 assess the professionals (inaudible).

1 MR. FAGONE: Understood, Your Honor. I don't
2 disagree with that. I just -- I think that there is -- there's
3 a place for that fact in the analysis here. And that's all I
4 have, Your Honor.

5 THE COURT: I want to thank you and I want to thank
6 everybody. Mr. Marcus, you have something else you want to
7 add?

8 MR. MARCUS: Just a brief rejoinder. The contention
9 that Wheeling's security interest in the TMA hadn't attached on
10 the date of filing because there was no right to demand payment
11 and, therefore, it hadn't attached and that's not valid
12 security is just false and the Schlichtmann case demonstrated
13 it was not false. And I believe that Mr. Fagone erroneously
14 stated in Schlichtmann that the contingent fee had been earned
15 at the time of the bankruptcy filing. It hadn't. The First
16 Circuit was explicit. It was earned --

17 THE COURT: It was still contingent and, as a matter
18 of fact, he was an assignee.

19 MR. MARCUS: That's right. And so if Mr. Fagone's
20 rule were that if the contract party can't demand payment
21 there's nothing to attach, is false --

22 THE COURT: Well, I --

23 MR. MARCUS: -- negated by Schlichtmann.

24 THE COURT: Well, I read -- let's not get too
25 personal.

1 MR. MARCUS: No. Not personal at all.

2 THE COURT: I understand your argument. I understand

3 --

4 MR. MARCUS: All right.

5 THE COURT: -- his argument. You were both very
6 forceful in your assertions and I'll have to decide how the
7 definition of attachment applies to this unique set of
8 circumstances. What else?

9 MR. MARCUS: My second point is that a lot of
10 assertions have been made concerning the equities that are
11 simply not supported by any record in this Court, other than
12 just talk which is not part of the record.

13 For example, the so-called Canadian receivables being
14 not part of Wheeling's collateral. We talked about that a lot.
15 Now, in argument a moment ago Mr. Fagone says, oh and by the
16 way, Wheeling didn't file anything in Canada. That has no
17 significance because the contract, which is Exhibit 1 and
18 Exhibit 2, the two contracts are signed by MMA --

19 THE COURT: By those entities.

20 MR. MARCUS: That's right and they create a security
21 interest that under U.S. law is valid and enforceable. Now, if
22 Canada --

23 THE COURT: But if it's not perfected, it may have
24 implications once we have an intervening bankruptcy.

25 MR. MARCUS: Well, we don't know because if --

1 THE COURT: Well, we do know that that's -- that that
2 may have implications but we don't now what the facts are is
3 what you're telling me.

4 MR. MARCUS: Well, we don't know what the
5 implications are either because we -- we're all used to
6 thinking in the terms in the vernacular of U.S. debtors under
7 U.S. bankruptcy laws. The lack of a filing is a problem under
8 U.S. laws but there has been no avoidance proceeding in Canada
9 and I'm not sure there's any grounds for avoidance in Canada.

10 My point is -- my point is you don't have to decide
11 that today but you do have to recognize that there's absolutely
12 nothing in this record that would permit you to say that these
13 so-called Canadian receivables are not Wheeling's receivables.
14 In fact, everything that's in the record points exactly the
15 opposite direction. Signed agreements, the issue of the
16 invoices, they all point in favor of Wheeling.

17 THE COURT: Okay. The burden of establishing a
18 security interest is on whom?

19 MR. MARCUS: The burden of a prima facie case
20 security interest is on Wheeling and, of course, we've
21 established that.

22 THE COURT: Right and so if there's an absence of
23 perfection you're saying that that fact doesn't necessarily
24 establish anything.

25 MR. MARCUS: It establishes nothing for the Canadian

1 company and the burden on the equitable defenses --

2 THE COURT: I take your point. I don't know that it
3 does or it doesn't but the burden of what you have a security
4 interest in is yours.

5 MR. MARCUS: That's right. However, on the equitable
6 defense on the argument that, okay, even if there's a security
7 interest equities say do something different, that's the
8 Debtor's burden. And there's no evidence in this Court that
9 would fulfill the equitable arguments they're making.

10 Now, it's not just that issue. It's also the issue
11 concerning the expenditures on the railroad tracks. You know,
12 whatever the source was, we don't know what money was spent.
13 Nobody kept of it. Nobody can tell. All right.

14 Secondly, in terms of frustrating Wheeling's
15 expectations there's no evidence as to what their expectations
16 were. The assumption is that Wheeling just forgot about its
17 payment intangibles and its accounts. Well, there's no record
18 to that. As far as I know, everybody at Wheeling stayed up
19 late all night before the filing and worried about it. There's
20 just no record to permit the conclusion that this was
21 immaterial collateral to Wheeling. In fact --

22 THE COURT: I going to disabuse everybody of that
23 notion. I've referred to it three times as nickels in the
24 couch and I think that's why you have that type of collateral
25 in the hope that you never have to go looking for it and when

1 you do, you do. Okay.

2 His point is however, not that that's dispositive of
3 anything but let's, at least, think about it judge because
4 maybe that's worthy of some thought. That's all he's telling
5 me. Okay.

6 MR. MARCUS: Okay. All right.

7 THE COURT: All right.

8 MR. MARCUS: Last point and I appreciate the course
9 (inaudible). The last point is that, well, the Debtor's -- the
10 Trustee's operation has been a benefit to Wheeling. I don't
11 know if that's true. There's no record to say that it is.
12 Wheeling's collateral was used to the tune of roughly a million
13 dollars on the promise of a replacement lien. I have no idea
14 whether that promise is going to be fulfilled. For all we
15 know, for all the record today shows, it's impossible to say
16 whether Wheeling has benefitted from operations or not. The
17 Court will recall that through October 18, Wheeling collateral
18 was used on the promise of replacement collateral. We don't
19 know yet whether that promise has been fulfilled and if it's
20 been fulfilled the Court will also remember that the promise is
21 kept by the extent of use. All right. So there's no --
22 there's no windfall from operations. The worst outcome is
23 Wheeling has suffered from the operation. The best possible
24 outcome is it's been left on a par. That's the best possible
25 outcome. So there's no record under which the Court can draw

1 upon today to say that, well, spending money on track
2 maintenance and running this railroad has benefitted Wheeling.
3 No record whatsoever --

4 THE COURT: I think the point that he was making is
5 --

6 MR. MARCUS: We don't know it's true.

7 THE COURT: -- that if the railroad had stopped
8 running you may not have recovered as much of the million
9 dollars as you've recovered.

10 MR. MARCUS: Well, and one would have to say, okay,
11 let's say it's true. We wouldn't have recovered our
12 receivables the same degree as we would have. Well, and what
13 is -- and what is the cost of running -- we don't know the
14 other piece of the equation. Okay. So, yes, we might have
15 suffered a diminution of the value of receivables but we don't
16 know how much we suffered by operating. So there's no way to
17 draw a conclusion. Thank you.

18 THE COURT: Thank you. Do you want to say anything
19 at all?

20 MR. FAGONE: Nothing further, Your Honor.

21 THE COURT: All right. Thank you again. It's not
22 compulsory but if you have a few moments before you depart I'll
23 see counsel in chambers, otherwise, have a nice evening. I'll
24 only see everybody, not pieces.

25 MR. MARCUS: We'd love to. We'll be there.

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THE COURT: Thank you.

THE COURT OFFICER: All rise.

(PROCEEDINGS ADJOURNED (January 23, 2014, 3:54 p.m.)

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C E R T I F I C A T E

I hereby certify that this is a true and accurate transcript of the proceedings which took place on January 23, 2014 which have been electronically recorded in this matter.



Beverly A. Lano
Transcriber