## UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

In re:

MONTREAL MAINE & ATLANTIC RAILWAY, LTD.

Debtor.

Bk. No. 13-10670 Chapter 11

#### CHAPTER 11 TRUSTEE'S REPORT ON CCAA PROCEEDINGS

Robert J. Keach, the chapter 11 trustee in the above-captioned case of Montreal Maine & Atlantic Railway, Ltd., files this report, pursuant to the *Cross-Border Insolvency Protocol* adopted by this Court, regarding certain filings in the *Companies' Creditors Arrangement Act* case (the "Canadian Case") of Montreal Maine & Atlantic Canada Co. ("MMAC") currently pending in the Superior Court of Canada, District of Saint-François.

Specifically, attached hereto as **Exhibit A** is a true and correct copy of the *Third Report* of the Monitor on the State of Petitioner's Financial Affairs filed in the Canadian Case on October 4, 2013.

Also on October 4, 2013, counsel to MMAC filed a *Motion for a Second Order Extending the Stay Period* (the "Stay Motion"). A true and correct copy of the Stay Motion and exhibits R-1 through R-7 are attached hereto as **Exhibit B**.

Additionally, counsel to MMAC and the monitor (the "Monitor") appointed in the Canadian Case filed a *Motion to Increase the Amount of the Administration Charge* (the "Administration Charge Motion"), a true and correct copy of which motion is attached hereto as **Exhibit C**.

Dated: October 7, 2013

ROBERT J. KEACH, CHAPTER 11 TRUSTEE OF MONTREAL MAINE & ATLANTIC RAILWAY, LTD.

By his attorneys:

/s/ Michael A. Fagone, Esq.

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CANADA **PROVINCE OF QUEBEC DISTRICT OF SAINT-FRANÇOIS** No.: 450-11-000167-134

SUPERIOR COURT (Commercial Division) The Companies' Creditors Arrangement Act

IN THE MATTER OF THE PLAN OF ARRANGEMENT WITH RESPECT TO:

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE), a legal person duly incorporated under the laws of the province of Nova Scotia, having a place of business at 1, Place Ville Marie, 37th Floor, Montreal, Quebec H3B 3P4 (at the offices of its attorney ("fondé de pouvoir"))

Petitioner

-and-

RICHTER ADVISORY GROUP INC. (RICHTER GROUPE CONSEIL INC.) a duly incorporated legal person having its principal place of business at 1981 McGill College, 12th Floor, in the city and district of Montreal, Quebec, H3A 0G6

Monitor

#### THIRD REPORT OF THE MONITOR ON THE STATE OF PETITIONER'S FINANCIAL AFFAIRS October 4, 2013

#### INTRODUCTION

1. On August 6, 2013, Montreal, Maine & Atlantic Canada Co. (hereafter in this Report "MM&A" or "Petitioner") filed with the Quebec Superior Court a Motion for the Issuance of an Initial Order ("Motion") pursuant to Section 11 of the Companies' Creditors Arrangement Act, R.S.C. 1985, C-36, as amended (the "CCAA"). On August 8, 2013, the Honourable Martin Castonguay, J.S.C., issued an initial order (the "Initial Order"), which inter alia appointed Richter Advisory Group Inc. ("Richter") as Monitor (the "Monitor").

- On August 21, 2013, the Petitioner filed a Motion to Amend the Initial Order and Seek a Charge and Security on the Property of Petitioner to Secure Funds for Self-Insured Obligations ("Charge and Security Motion"). The Monitor filed its First Report in respect of the Charge and Security Motion. On August 23, 2013, the Court granted an order amending the Initial Order to include the Self-Insured Obligation Charge.
- 3. On September 3, 2013, the Petitioner filed a Motion for an Order Extending the Stay Period and to Approve a Cross-Border Insolvency Protocol ("First Extension Motion"). The First Extension Motion requested an extension of the stay of proceedings until October 9, 2013, in order to allow the Petitioner to continue its operations while it sought to implement the various steps of its restructuring proceedings including a claims process and a sale process. The Monitor filed its Second Report on September 3, 2013 in support of the First Extension Motion. On September 4, 2013, the Court extended the stay of proceedings until October 9, 2013 and approved the cross-border insolvency protocol.
- 4. On October 4, 2013, the Petitioner filed a Motion for a Second Order Extending the Stay Period ("Second Extension Motion") requesting an extension of the stay of proceedings to January 28, 2014 in order to allow the Petitioner to continue its operations while it continues to implement the various steps of its restructuring proceedings including a claims process and a sale process.
- 5. The hearing date of the Second Extension Motion is October 9, 2013 ("the October 9 Hearing").
- 6. All amounts reflected in this report are stated in Canadian currency unless otherwise noted.
- 7. The purpose of this Third Report of the Monitor is to inform the Court on the following subjects:
  - General Corporate Information and Purpose of CCAA filing;
  - Canadian Transportation Agency ("CTA");
  - Railway Cars Located at Farnham, Quebec:
  - Financial Position;
  - Cash Flow Projections and Financing;
  - Increase in Administration Charge;
  - Sale Process / Investment Banker;
  - Claims Process;
  - Insurance;
  - MM&A Clients;

- Chapter 11 Proceedings;
- Activities of the Monitor;
- Recommendations of the Monitor with respect to the Request for an Extension of the Stay of Proceedings to January 28, 2014, the Increase of the Administration Charge and the Approval of Engagement of an Investment Banker.
- 8. We inform the Court that the Monitor has not conducted an audit or investigation of the information which has been provided to it by the Petitioner and that accordingly, no opinion is expressed regarding the accuracy, reliability or completeness of the information contained within this Report. The information contained herein is based on a review of unaudited financial information provided to the Monitor by the Petitioner's management as well as discussions with the Petitioner's management and employees.

#### GENERAL CORPORATE INFORMATION AND PURPOSE OF CCAA FILING

- 9. As noted in the Monitor's First Report, the Petitioner operates a shortline freight railroad company in the Province of Quebec. It is a wholly owned subsidiary of Montreal, Maine & Atlantic Railway Ltd. ("MM&AR") which operates a shortline railroad in the States of Vermont and Maine (MM&A and MM&AR are hereinafter collectively referred to as the "Companies"). Together, the Companies operate 510 route miles and service customers in Canada and the United States. An affiliated company, LMS Acquisition Corp. ("LMS") located in Hermon, Maine, operates a 130,000 square foot warehouse offering warehousing and lumber distribution.
- 10. As also noted in the Monitor's First Report, the purpose of the CCAA proceedings is to:
  - Continue the operations of the railway to the fullest extent possible in order to service the many customers and municipalities located along its route who are dependent on the railway for the operations of their business;
  - Set up a sale process, in order to achieve a going-concern sale of the assets of MM&A and MM&AR;
  - Provide continued employment for the experienced work force still employed by the Petitioner
    which will also serve to enhance the going-concern value of the Petitioner's business and
    hopefully ensure continued employment for that work force after a sale;
  - Set up a claims process, to avoid a multiplicity of individual legal recourses and deal efficiently with the claims of all stakeholders including the families of the victims and all holders of claims resulting from the derailment;

Facilitate the negotiation with its various insurers and other third parties in order to maximize
proceeds available for distribution and ensure the proper distribution of such indemnities and
other proceeds pursuant to the claims process.

#### **CANADIAN TRANSPORTATION AGENCY ("CTA")**

- 11. On August 13, 2013, the CTA issued Order No. 2013-R-266 suspending the Petitioner's Certificate of Fitness effective August 20, 2013 because of its inability to maintain an aggregate of \$50 million of insurance coverage and demonstrate an ability to fund the \$250,000 self-insured portion of the liability insurance.
- 12. CTA reconsidered its position based on supplemental information provided by the Petitioner and the Court granting a \$250,000 charge on the assets of the Petitioner in order to secure the payment of the \$250,000 self-insured portion of the liability insurance. As a result, CTA extended the date of the effect of the suspension of the Petitioner's Certificate of Fitness to October 1, 2013.
- 13. On September 20, 2013, the Petitioner submitted an application to the CTA requesting an extension of its Certificate of Fitness until January 15, 2014 to enable the Petitioner to continue to operate and thereby service its many customers who are dependent on continued access to the railroad to both receive raw materials and deliver finished goods.
- 14. On September 26, 2013, the CTA issued letter LET-R-107-2013 (annexed as Exhibit "R-2 to the Second Extension Motion) whereby it extends the date of effect of the suspension of the Certificate of Fitness to October 18, 2013.
- 15. The CTA stated that it will be seeking additional information from the Petitioner in respect of its request to continue operating to January 15, 2014 and noted that in order to extend the Certificate of Fitness to January 15, 2014, the stay extension to be discussed at the October 9 Hearing would need to be granted to a date beyond January 15, 2014. The Petitioner has informed us that it has provided CTA with the requested information on October 4, 2013.

#### RAILWAY CARS LOCATED AT FARNHAM, QUEBEC

16. We have been advised by the Petitioner that 93 tank cars labeled as containing petroleum crude oil are currently located in Farnham, Quebec. Following our inquiries, we were told by the Petitioner that Transport Canada has ordered that these cars not be moved until their contents have been properly and accurately identified, documented, labeled and classified and only then be transported in accordance with the safety requirements for the type and class of product contained in the tank cars.

- 17. The Petitioner has informed the Monitor that it has had numerous discussions and communications with World Fuel Services Corp. ("WFSC"), the party that was shipping the contents of the tank cars, and Irving Oil Limited ("Irving"), the direct or indirect purchaser of such tank cars in order to obtain a revised bill of lading and satisfy the Transport Canada order and allow the tank cars to be moved. The Petitioner has also informed the Monitor that despite its efforts, neither WSFC nor Irving have provided the required documents.
- 18. The Petitioner informs the Monitor that it will be sending a demand letter to both WFSC and Irving advising that absent receipt of the necessary revised bill of lading within a week, it will seek court permission to declare the tank cars abandoned and proceed to the sale of the product to interested parties and will retain the proceeds for the benefit of the Petitioner's estate.

#### **FINANCIAL POSITION**

- 19. In conjunction with the filing of the First Extension Motion on September 3, 2013, the Petitioner submitted weekly cash flow projections covering the period from August 26, 2013, to October 11, 2013 ("Budget"), a copy of which was attached as Exhibit "R-6" to the First Extension Motion.
- 20. As of September 27, 2013, the consolidated cash balances of the Companies amounted to US\$0.6 million as compared to the projected consolidated balance of US\$0.1 million. The US\$0.5 million positive variance is primarily attributable to the following:
  - US\$0.2 million positive cash receipts variance resulting from the higher than forecasted
    collection of accounts receivable (certain of which had been held back by various customers
    following the derailment), the return of a pre-filing deposit (\$0.1 million) partially offset by nonfreight revenue shortfalls;
  - US\$0.3 million favorable cash disbursements variance attributed to lower than forecasted wages and other operating costs, a portion of which is timing related and will reverse in future periods.
- 21. For additional details, we refer you to Exhibit "1" attached hereto, entitled Comparative Cash Flow for the period August 26, 2013 to September 27, 2013.

#### **CASH FLOW PROJECTIONS AND FINANCING**

22. Included hereto as Exhibit "2" are updated projections for MM&A ("MM&A Projections") as well as the combined projections with MM&AR ("Combined Projections") for the period September 30, 2013 to January 31, 2014 ("Period").

- 23. The MM&A Projections and the Combined Projections have been prepared by management and the Chapter 11 Trustee based on information and assumptions as of the week ended September 27, 2013. The MM&A Projections and the Combined Projections have been prepared using probable assumptions supported by and consistent with the plans of the Companies for the Period, considering the economic conditions that are considered the most probable by management. Since the MM&A Projections and the Combined Projections are based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and the variations may be material.
- 24. The basic assumptions underlying the MM&A Projections and the Combined Projections are that both companies will continue with their current level of railway operations, pending an eventual sale of assets.
- 25. The Combined Projections reflect the following:
  - US\$2.7 million of receipts which include the collection of freight, switching, storage and
    equipment rental revenue. Also included in the receipts is \$0.3 million representing contractual
    settlements with customers regarding outstanding accounts receivable balances. As the
    majority of billings are issued by MM&AR on behalf of both companies, the MM&A Projections
    reflect that receipts or funding to cover projected disbursements during the Period will be
    provided by MM&AR, which is consistent with historical practices:
  - US\$5.8 million of cash disbursements consisting of the following:

Montreal, Maine & Atlantic Railway Ltd Summary of For the period Sept.	Disbu	rsements	5		ic C	anada Co
(in thousands)	ı	MM&A	M	M&AR		Total
Transport Revenue offsets	\$	-	\$	86	\$	86
Payroll & Benefits		1,208		2,156		3,363
Material & Supplies		418		469		887
Freight Car & Locomotive Expense		36		74		110
Other operating costs		501		878		1,378
Restructuring costs		-		23		23
Total Disbursements	\$	2,163	\$	3,684	\$	5,847

- > Transport revenue offsets: consisting of payments to various railroads for services provided post-petition;
- ➤ Payroll and benefits: based on forecasted staffing levels in both Canada and the US as well as overtime required for certain track repairs in Canada during the Period. At present, there are 31 active employees in Canada which is projected to increase to 38 during the

Period. In addition, this amount includes the payment of post-filing employee benefits programs as well as \$50K in respect of accrued vacation pay owing to employees laid off prior to the CCAA filing;

- Materials and supplies: consists primarily of estimated costs related to the maintenance and servicing of the railroad tracks as well as fuel purchases;
- Other operating costs: provision for rent, utilities, insurance, interest and other bank charges, track testing and employee expenses during the Period;
- Restructuring costs: consisting of estimated deposits to secure post-filing services from various service providers. No provision for professional fees in either Canada or the US have been included during the Period.
- 26. The Combined Projections reflect that the Companies will have sufficient cash to operate during the Period, pending the receipt of additional financing (as noted below).
- 27. The Monitor has been advised that MM&AR's operating lender has consented to the continued use of cash collateral through October 11, 2013.
- 28. The Chapter 11 Trustee and the Monitor have been exploring various avenues in an attempt to seek additional financing for the Companies during the Period and beyond to support the operations through to an eventual sale. On October 2, 2013, the Chapter 11 Trustee received a commitment letter from Camden National Bank ("Camden") approving a commercial line of credit loan to MM&AR.
- 29. On October 4, the Chapter 11 Trustee filed a motion to obtain \$3 million of Debtor In Possession ("DIP") financing in the form of a line of credit from Camden that will be secured on collateral of MM&AR located in the United States.
- 30. The DIP financing is available through August 30, 2014 and is repayable on demand with a fixed interest rate of 5%. The term sheet indicates that the loan proceeds will be used for the working capital needs of MM&AR until the assets of MM&AR are sold.
- 31. The DIP financing will be used to support the operations of both MM&AR and the Petitioner, although it will not be sufficient to permit any capital expenditures for necessary track repairs nor for payments to its Professionals (as defined below).

#### **INCREASE IN ADMINISTRATION CHARGE**

32. Upon the filing of the Motion, the Petitioner requested a \$1.5 million Administration Charge to secure the payment of the fees and expenses of Petitioner's Counsel, the Monitor and its counsel

- (the "Professionals"). The Initial Order limited the Administration Charge to \$0.5 million but with the right to apply for an increase of the Administration Charge, at a later date.
- 33. Since the commencement of the proceedings, the Professionals have assisted the Petitioner on a wide range of matters with a view to stabilizing and ensuring the continuity of the operations while preparing for a going concern sale of the assets.
- 34. The Professionals have provided and continue to provide continuous support and guidance to the Petitioner in respect of the following:
  - Management of day to day operating issues including but not limited to negotiations with suppliers and deposits requested, collection efforts in respect of outstanding accounts receivable, bonding matters, employee matters including union grievances;
  - Preparation and review of cash flow models and underlying assumptions based on current trending. Monitoring of results on a daily and weekly basis including review and discussion of actual results vs. budget and reporting thereon;
  - Negotiation and implementation of a cross border protocol to ensure the efficient coordination of restructuring efforts for both MM&A and MM&AR;
  - Assistance and guidance in dealing with matters relating to the CTA in particular in respect of the extension on multiple occasions of the Certificate of Fitness, and with respect to lifting embargos imposed by CN Rail and CP Rail;
  - Filing of various motions and Monitor reports in support of extension requests, amendment to the Initial Order to provide for an insurance charge as required by the CTA;
  - Meeting and communications with clients of the Petitioner and regional economic development agencies ("CLD") to respond to provide updates with respect to the restructuring process and respond to their information requests;
  - Discussions and negotiations with various insurers in respect of policy coverage, attempts to
    collect on property and business interruption coverage as well as respond to motions filed to lift
    the stay of proceedings in both the CCAA and Chapter 11 proceedings;
  - Meetings, communications and negotiations with various Provincial government agencies in respect of a wide variety of matters including environmental, claims, etc.
  - Communication with interested parties in respect of potential financing and acquisition of assets;
  - Assessment with regard to various issues relating to the sale process and claims process.

- 35. The Professionals have worked closely with Mr. Robert Keach, the Chapter 11 Trustee of MM&AR to ensure an effective, efficient and coordinated approach to dealing with matters affecting both estates including day to day operations, monitoring, financing, dealing with insurance matters, bonds, a sale process (as discussed below) and other issues.
- 36. As a result of the tight liquidity facing the Petitioner and MM&AR, the Professionals have not requested nor has it been possible for the Petitioner to make any payments to the Professionals, thereby preserving cash flow to enable the continued operations to service the Petitioners many clients and enable the continued payment of the Petitioner's employees.
- 37. As of September 20, 2013, the total unpaid fees and disbursements of the Professionals (net of pre-filing retainers) approximates \$1,045,000, thereby exceeding the existing Administration Charge by approximately \$545,000.
- 38. Consequently, on October 4, 2013, the Petitioner and the Monitor jointly submitted a request to the Court requesting an increase in the Administration Charge to \$2.5 million in respect of the Professionals.
- 39. As noted above, while the Chapter 11 Trustee has filed a motion seeking approval to enter into a DIP financing agreement, said financing will not be sufficient to pay the Professionals. Indeed, neither the Chapter 11 Trustee nor his professionals ("Chapter 11 Professionals") are being paid at the present time. Instead, the Trustee has reached an agreement with the Federal Railroad Administration ("FRA") whereby the Chapter 11 Professionals will be entitled to keep up to US\$5 million out of the proceeds of sale of MM&AR's assets (over which the FRA holds security) in respect of their fees and expenses. Essentially, the Administration Charge has the same impact, save and except it will come out of the proceeds of sale of the Petitioner's assets, over which the FRA also appears to hold security.
- 40. Absent an increase in the Administration Charge, the Petitioner lacks the means to pay the Professionals who are essential to the CCAA process. A failure to continue the CCAA will have serious and negative consequences on the efforts to maximize value for all creditors.

#### SALE PROCESS / INVESTMENT BANKER

41. Since the commencement of the restructuring proceedings, numerous interested parties have contacted both the Monitor and the Chapter 11 Trustee to express an interest in the acquisition of

- the assets of the Companies. Various confidentiality agreements have already been executed with certain of those interested parties.
- 42. In order to ensure a proper and thorough sale process, the Petitioner, with the Monitor's approval, and the Chapter 11 Trustee have reached an agreement to jointly engage an investment banker to conduct a sale of the assets of the Companies. Following a review of numerous proposals submitted to the Chapter 11 Trustee, the Monitor and the Chapter 11 Trustee are in agreement to select the Gordian Group ("Gordian") to act as investment banker for the sale of the assets of the Companies.
- 43. The Monitor and the Chapter 11 Trustee, in consultation with the primary secured lender of the Companies as well as the Quebec government (the largest unsecured creditor), have determined that the sale of the Companies' assets will be on a going-concern basis only, this to ensure the continued service to clients in Quebec, Maine and Vermont.
- 44. While Gordian is being engaged by the Chapter 11 Trustee and the Petitioner, the Monitor will participate fully in deciding all aspects of the sale process. Gordian will be paid a commission of 1.7% of the sale proceeds only upon conclusion of a successful sale.
- 45. The Monitor and the Chapter 11 Trustee have agreed on an expedited sale process as follows:
  - By October 31, 2013 deadline to receive expressions of interest from potential bidders;
  - By November 15, 2013 A lead bidder or "stalking horse" will be selected and approval of bid procedures by the Courts will be obtained. The stalking horse bid will serve as the floor price against which other interested parties may bid. Interested parties will be given the opportunity to bid on specific assets, i.e., for the Canadian or US assets without being required to bid on all of the Companies' assets;
  - By December 13, 2013 conduct an auction for all qualified bidders;
  - By December 16, 2013 hearing to obtain court approval of the winning bidder in both the CCAA and Chapter 11 courts. Closing to follow shortly thereafter, subject to any regulatory issues.

#### **CLAIMS PROCESS**

46. The Monitor is working with the Chapter 11 Trustee on a claims process and intends to have a formal process presented to the Court for approval no later than November 30, 2013.

- 47. While details of the claims process are still under consideration, the following elements are being considered:
  - Framework for the valuation and adjudication of the claims to be filed:
  - Development of a claim form to facilitate the filing of claims which would number in the thousands;
  - Establishment of information sessions to assist claimants;
  - · Establishment of a claims bar date:
  - Approval of the claims process by both courts.

#### **INSURANCE**

- 48. To date, no agreement has been reached with Travelers Property Casualty Company of America ("Travelers") in respect of the payment of insurance for property damage and business interruption. While Travelers has made an initial payment of \$250,000 to the Petitioner in respect of the costs associated with the repair of the damaged track, they also filed a motion in both the CCAA and Chapter 11 proceedings to lift the stay of proceedings to enable them to seek a declaratory judgment in the State of Maine District Court as to the applicability of its coverage.
- 49. This Motion was opposed by the Petitioner, the Monitor and the Chapter 11 Trustee. A joint hearing was held on October 1, 2013 with a further hearing in the US Court scheduled for October 9, 2013. The total value of coverage under the policy is \$7.5 million.

#### MM&A CLIENTS

- 50. The continued uncertainty surrounding the possible expiration of the stay of extension and the extension of the certificate of fitness has caused considerable uncertainty among the Petitioner's customers. The Monitor has been in contact with local CLD's who have indicated these concerns. In this respect, they have communicated with MM&A customers in their regions who have provided letters stating that the stoppage of railway services would have significant financial consequences and would result in job losses in the regions and the closure of various companies.
- 51. The statistics provided by the CLD's reflect that of the 48 businesses who responded to the CLD survey, employ approximately 4,000 persons. Further, these customers have projects under development which would result in the creation of an additional 700 jobs and an investment of \$20 million, which projects are unlikely to proceed in the event of a shutdown of railway services.

52. The statistics and copies of letters from 33 customers are attached as Exhibits R-5 and R-6 to the Second Extension Motion.

#### **CHAPTER 11 PROCEEDINGS**

- 53. As noted above, on August 7, 2013, MM&AR commenced proceedings under Chapter 11 of the U.S. Bankruptcy Code ("Code") in the United States Bankruptcy Court for the District of Maine ("US Court").
- 54. On August 21, 2013, the U.S. Trustee appointed Robert J. Keach, attorney, to be Chapter 11 Trustee of MM&AR who has assumed day to day control of the operations of MM&AR.
- 55. The Monitor is continuing to post the various relevant motions and orders in respect of MM&AR's Chapter 11 proceedings to its website to permit all stakeholders to follow these proceedings.
  Recent motions and orders issued to date by the US Court include the following:
  - Use of cash collateral and granting of adequate protection (through October 11, 2013);
  - Settlement agreements in respect of various accounts receivable balances;
  - Formation of Creditors' Committee;
  - · Approval for rejection of certain leases;
  - Filing of the First Report of the Chapter 11 Trustee;
  - Adoption of a Cross-Border Insolvency Protocol.

#### **ACTIVITIES OF THE MONITOR**

- 56. The Monitor's activities have included the following:
  - Daily and weekly monitoring of the Petitioner's operations which has included continuous
    contact with the Chapter 11 Trustee and his professionals, Petitioner's management and legal
    counsel all with a view to keeping apprised of material developments and to seek input with
    respect to the restructuring process;
  - The Monitor has been in regular contact with the Quebec Government, MM&A clients and local CLD's;
  - Determination of the terms of engagement of an investment banker to carry out a going concern sales process for the assets of the Companies;

- The Monitor is continuing to respond to queries from suppliers, creditors and other interested parties including potential sources of DIP financing;
- The Monitor reviewed the Petitioner's financial affairs and results for the period August 26, 2013 to September 27, 2013;
- The Monitor reviewed the Petitioner's weekly cash flow projections attached to this Report;
- Placing on its website copies of all Court materials filed in the CCAA and Chapter 11
   Proceedings;
- The Monitor has prepared and filed:
  - On August 21, 2013, the First Report of the Monitor on the State of the Petitioner's Financial Affairs:
  - On September 3, 2013, the Second Report of the Monitor on the State of the Petitioner's Financial Affairs.
- The Monitor has prepared and filed this Third Report;
- Other administrative and statutory matters relating to the Monitor's appointment.

# RECOMMENDATIONS OF THE MONITOR WITH RESPECT TO THE REQUEST FOR AN EXTENSION, INCREASE OF THE ADMINISTRATION CHARGE AND APPROVAL OF ENGAGEMENT OF AN INVESTMENT BANKER

- 57. At the present time, it is premature for the Petitioner to devise a Plan of Arrangement and present same to its creditors. The Petitioner is seeking an extension in order to continue its operations through to the eventual sale of its assets and the formulation of a Plan of Arrangement.
- 58. The Petitioner has been paying for goods and services received subsequent to the date of filing the CCAA as they become due, except for professional fees.
- 59. The Petitioner is acting in good faith, with due diligence and has been cooperating with all stakeholders involved in this process, including but not limited to the Monitor, the various governmental agencies including the CTA, the Chapter 11 Trustee and its creditors.
- 60. The Monitor is supporting the extension of the Initial Order until January 28, 2014, for the above noted reasons and to reassure clients that there will be service in the foreseeable future which will enhance the going-concern value of the business and aid in the sale to a new operator.
- 61. As required, the Monitor will provide a further report to the Court with respect to the cash flow of the Companies.

- 62. The Court should grant this extension request, the request to increase the Administration Charge and approve the engagement of an investment banker for the following reasons:
  - Since the commencement of the CCAA proceedings, the Petitioner has and continues to act in good faith and with diligence;
  - The Petitioner needs additional time in order to proceed with the sale process to maximize the
    value of its assets and sell the company on a going concern basis which is in the best interests
    of all of its stakeholders, employees and customers;
  - Additional time is needed to develop and implement a claims process to ensure a fair and methodical treatment of all claims;
  - Absent approval of an increase in the Administration Charge, the Petitioner will be deprived of
    the ability to operate under the CCAA and will likely be forced to abandon the CCAA
    proceedings which will be to the detriment of all stakeholders, including, most importantly, the
    holders of Derailment Claims;
  - The Petitioner has not prejudiced its creditors as it is paying post-filing liabilities incurred since
    the date of filing as they become due, except for the fees of the Professionals, and the Cash
    Flow Projections indicate that it will continue to do so;
  - Richter will continue to monitor the operations of the Petitioner and inform the Court and all stakeholders of material events as required;
  - The extension will not cause any prejudice to the various stakeholders.

Respectfully submitted at Montreal, this 4<sup>th</sup> day of October. 2013.

Richter Advisory Group Inc.

Monitor

Andrew Adessky, CPA, CA, CIRP,

Exhibit 1

Montréal, Maine & Atlantic Railway Ltd./Montreal Maine & Atlantic Canada Co.										
Comparative Cash Flow For the period August 26, 2013 to September 27, 2013										
i of the period A	Rugust 20, 2013 to 3e Forecast	Actual	Variance							
(in USD)	Aug 26-Sept 27									
MMA Cash Receipts:										
Deposits & Wire Transfers	785,961	1,001,980	216,019							
ISS	(27,416)	(27,431)	(15)							
Pre-filing deposit	-	90,500	90,500							
Other items	175,000	111,647	(63,353)							
Travelers insurance	250,000	240,706	(9,294)							
Total	1,183,545	1,417,402	233,857							
MMA Disbursements: Payroll & Related Taxes Materials and supplies Freight car and locomotive Restructuring costs Other costs Transport revenue offsets Total	852,649 102,629 15,000 45,000 215,885 74,600 1,305,763	725,970 102,077 512 11,780 213,368 - 1,053,707	126,679 552 14,488 33,220 2,517 74,600 252,056							
Net Cash Flow	(122,218)	363,695	485,913							
Opening Cash Balance - MMA		217,098	-							
Closing Cash Balance - MMA	94,880	580,793	485,913							

Exhibit 2

EXHIBIT 2

Montreal, Maine & Atlantic Railway and Montreal,	
Maine & Atlantic Canada Co.	

Part		Maine & Atlantic Canada Co.										
Propint Normale and Zone Switching   171,599   70,000   5	10te											
Propint Normale and Zone Switching   171,599   70,000   5	ş											
Propise   Prop	_	<b>-</b>	04/10/2013	11110/2013	16/10/2013	25/10/2013	01/11/2013	U8/11/2013	15/11/2013	22/11/2013	29/11/2013	06/12/2013
Project Norward and Zeon Switching   17,2559   70,000   150,000												
2 Sistement 1914 1914 1915 1915 1915 1915 1915 1915	1		\$ 173.550	\$ 70,000			e	•			* 405.000	
Section Section Section   15,000   15	2			\$ 10,000	• -	• -	• -	•	\$ 125,000	\$ 125,000	\$ 125,000	
Supplementary   172,003   170,000   150,000   150,000   125,000	3	Customer Settlements			150.000			50,000				
Color Operating Revenue   15,000   15				70,000		-	_		125,000	125,000	125.000	
Control Stock   Cor Repairs   Support   Supp											,,,,,,,,,,	
Section   Control   Cont	4											
Cart Fire Revenue   Payabilo   Sur Total - Order Operating Revenue   37.000   18,0	5		27.000							16,000		
Section   Control Control Revolume   Section	•		37,000				•					18,500
Non-Operating Revenue   Private   Act   Priv			37.000	-						16 000		19 600
Troid   Cash Receipts   150,000			0.,000				-	_	•	10,000	-	10,500
Total Cash Receipts												
Disbursements:										-	-	
Disburs aments:		Sub Lotal - Non-Operating Revenue	-	-	-	•	-	•	-	-	-	-
Disburs aments:		Total Cash Persints	412 052	70.000	450,000			F0.000	405.000	414.000	105.000	242.555
Transportation Revenue Offsets   Sh98R MRS, RUC NK   Sh95R MRS, RUC NK   Sh98R MRS,		TOTAL Cash Rescipts	412,033	70,000	150,000		-	50,000	125,000	147,000	125,000	248,500
Second Color												
Sub Total - Transportation Revenue Offsets   \$5,623												
Payroll & Related   Payroll & Related   Payroll & Related   Femployse Benefits & Climan - US	6				•		-					
Table   Tabl			85,623	-	•	-	•					•
Employee Benefite & Climina - US	7	• · · · · · · · · · · · · · · · · · · ·	03 445		10m ===		40					
Salinies   Mages & Commissiones CDN   \$4,000   \$14,400   \$14,000   \$39,400   \$14,000   \$25,000	,			21 500		24 500		24 500		24 500		24 500
Comp   Health, ponetion and unifind diser-CDN   31,400   31,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400   39,000   14,400				31,300		31,300		31,300		31,500		31,500
National Part Diuse   100,000   100,000   100,000   31,500   31,								_		_		25,000
Sub Total - Payroll & Related   \$1,0315   \$31,500   \$305,426   \$181,500   \$383,700   \$31,500   \$31,500   \$358,700   \$31,500   \$358,700   \$358			-			100,000	,		,		,	20,000
Martical Results   1,000   10,000   1	9											
Disease Fluel			210,315	31,500	306,826	181,500	383,700	31,500	358,700	31,500	358,700	56,500
MaterialRegair Cests US					25 220	24 -22	24 522					
Material Ropal Class CDN   25.000   10.000   35.000   10.000   10.000   10.000   10.000   10.000   10.000   5.000   5.000			13.000	10.000								
Sub Total - Material & Supplies   38,000   20,000   70,200   85,500   51,500   51,500   51,500   51,500   51,500   45,000     Freight Care & Locomotive Expense   Leases - Carr								-				
Frieght Car & Locomotive Expense   Lases - Car   20,000   10,000												
Leases - Locomotive												,
Car Repair Net  Sub Total - Freight Car & Locomotive  Other Operating Costs  Rent  20,000  Heat at Debry maintenance facility Utility Deposits Insurance Payments 10,000  Bank Chees Alterest ExprPoints 24,000  Bank Chees Alterest ExprPoints 25,000  Bank Chees Alterest ExprPoints 26,000  Bank Chees Alterest ExprPoints 27,000  Bank Chees Alterest ExprPoints 28,000  Bank Chees Alterest ExprPoints 28,000  Bank Chees Alterest ExprPoints 29,906  Bank Chees Alterest ExprPoints 28,000  Bank Chees Alterest ExprPoints 29,906  Bank Chees Alterest ExprPoints 20,000  Bank												10,000
Sub Total - Freight Car & Locomotive   35,000   - 25,		· ·	15,000	-	-	•	15,000	-	-	•	-	15,000
Chebr Operating Costs   20,000   20,0			35,000				25,000					25 000
Rent 20,000   20,000			33,000		·		23,000	-	•	•		25,000
Electricity   9,000   2,700   2,905		Rent	20,000				20,000					20.000
Utility Deposits			9,000				9,000					
Insurance Payments   73,406   29,906   43,500   29,906   43,500   29,906							2,700	2,700	2,700	2,700	2,700	5,400
10 Bank Chges Interest ExpPoints												
294 Points for New Financing Rail Testing Brush Cutting in Canada Favorable Purchase Option for 14 CK care Post-Petition APT (9713) Phone, Internet, Radio, Other expenses Sub Total - Rent, Heat & Utilities 169,305 16,500 186,500 1	10		73,406			1 000		43,500			4.000	
Rail Testing Brush Cutting in Canada Favorable Purchase Option for 14 CK cars  11 Post-Petition A/P (9/13) Phone, Internet, Radiio, Other expenses 44,399 16,500 186,500 186,500 114,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 26,000 27,700 27,700 64,736 107,978  104,000 105,					60 000	1,000	333				1,000	1,172
Brish Cutting in Canada Favorable Purchase Option for 14 CK cars Favorable Purchase Option for 14 CK cars  11 Post-Petition APP (9/13) Phone, Internet, Radio, Other expenses Sub Total - Rent, Heat & Utilities  169,305 16,500 186,500 186,500 111,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,500 36,700 37,70		Rail Testing			00,000	000,88						
Post-Petition APP (9/13)							70,000					
Phone, Internet, Radio, Other expenses   44,399   16,500   16,500   25,000   25,000   25,000   25,000   25,000   25,000   36,500   36,70		Favorable Purchase Option for 14 CK cars					34,027				36,036	
Sub Total - Rent, Heat & Utilities 169,305 16,500 188,500 114,000 201,066 71,200 27,700 27,700 64,736 107,978  Total Operating Disbursements 538,243 68,000 563,526 382,000 671,267 154,200 437,900 110,700 474,936 234,478  12 Net Cash Inc(Dec) From Ops (126,190) 2,000 (413,526) (382,000) (671,267) (104,200) (312,900) 30,300 (349,936) 14,022  SUMMARY  Cash Beginning 580,793 454,603 456,603 300,000 300,000 300,000 300,000 300,000 300,000 Net Weekly Cash Flow (126,190) 2,000 (413,526) (382,000) (671,267) (104,200) (312,900) 30,300 (349,936) 14,022  Financing Advance(Paydowns) 256,923 382,000 671,267 104,200 312,900 30,000 300,000 300,000 14,022  Princ(pal Bal New Financing Net Weekly Cash Advance(Paydown) 5454,603 \$ 300,000 \$ 300,0	11		44.200	46 500		05.000						
Total Operating Disbursements 538,243 68,000 563,526 382,000 671,267 154,200 437,900 110,700 474,935 234,478  12 Net Cash Inc(Dec) From Ops (126,190) 2,000 (413,526) (382,000) (671,267) (104,200) (312,900) 30,300 (349,936) 14,022  SUMMARY  Cash Beginning 580,793 454,603 456,603 300,000												
12   Net Cash Inc(Dec) From Ops   (126,190)   2,000   (413,526)   (382,000)   (671,267)   (104,200)   (312,900)   30,300   (349,936)   14,022			100,100	10,000	100,300	114,600	201,000	71,200	21,100	21,100	64,136	107,978
12 Net Cash Inc(Dec) From Ops (126,190) 2,000 (413,526) (382,000) (671,267) (104,200) (312,900) 30,300 (349,936) 14,022  SUMMARY  Cash Beginning 580,793 454,603 456,603 300,000 300,000 300,000 300,000 300,000 300,000 300,000 300,000 300,000 300,000 300,000 144,022  Financing Advance(Paydowns) 256,923 382,000 671,267 104,200 312,900 300,000 300,000 300,000 140,022  Principal Bal New Financing 454,603 \$456,603 \$300,000 \$300,		Total Operating Disbursements	538,243	68,000	563,526	382,000	671,267	154,200	437,900	110,700	474.936	234.478
SUMMARY  Cash Beginning 580,793 454,603 456,603 300,000 300,00	40											
Cash Beginning   580,793   454,603   455,603   300,000	12	Net Cash Inc(Dec) From Ops	(126,190)	2,000	(413,526)	(382,000)	(671,267)	(104,200)	(312,900)	30,300	(349,936)	14,022
Cash Beginning   580,793   454,603   455,603   300,000		SHMMADY										
Net Weekly Cash Flow (126,190) 2,000 (413,526) (382,000) (671,267) (104,200) (312,900) 30,300 (349,935) 14,022 Financing Advance(Paydowns) 256,923 382,000 571,267 104,200 312,900 \$300,000 \$300			520 703	454 503	460 CA2	200 000	300.000	200 000	200.000	200.000	100 000	200 000
Financing Advance(Paydowns)  The Financing Advance(Paydowns)  Financing Advance(Paydownss)  Financing Advance(Pay												
13   Cash Ending   \$ 454,603 \$ 456,603 \$ 300,000 \$ 300		Financing Advance(Paydowns)	(,,	-1000								
Principal Bal New Financing         -         256,923         638,923         1,310,190         1,414,390         1,727,290         1,696,990         2,046,926           Net Weekly Cash Advance(Paydown)         256,923         382,000         671,267         104,200         312,900         (30,300)         349,935         (14,022)	13		\$ 454,603	\$ 456,603								
Net Weekly Cash Advance(Paydown) <u>256,923</u> 382,000 671,267 104,200 312,900 (30,300) 349,936 (14,022)		•							***************************************	**************************************	***************************************	.,,,
Net Weekly Cash Advance(Paydown) <u>256,923</u> 382,000 671,267 104,200 312,900 (30,300) 349,936 (14,022)		Bringing Dal New Classes -										
					750 674							
		•				030,013	110101100	14.1419.00	11111470	142341230	1,040,520	LUCALVIA

EXHIBIT 2

#### Montreal, Maine & Atlantic Railway and Montreal, Maine & Atlantic Canada Co.

	Maine & Atlantic Canada Co.									
쁑		Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Footnote		W/E	WE	W/E	W/E	WÆ	W/E	W/E	W/E	
ŭ		13/12/2013	20/12/2013	27/12/2013	03/01/2014	10/01/2014	17/01/2014	24/01/2014	31/01/2014	Total
	Receipts:									
	Transportation Revenue									
1	Freight Revenue and Zone Switching	\$ 130,000	\$ 130,000	\$ 120,000	\$ 100,000	\$ 200,000	\$ 160,000	\$ 160,000 5	160,000	\$ 1,908,559
2	ISS Settlement				150,000					376,494
3	Customer Settlements									275,000
	Sub Total - Transportation Revenue	130,000	130,000	120,000	250,000	200,000	160,000	160,000	160,000	2,560,053
4	Other Operating Revenue									
7	Railcar Storage Contract Shop & Car Repairs									-
5	Equipment Rental			20,000					20,000	56,000
•	Car Hire Revenue (Payable)			-					-	55,500
	Sub Total - Other Operating Revenue		_	20,000					00.000	444 500
	Non-Operating Revenue	_	-	20,000	-	-	-	-	20,000	111,500
	Private & Gov't Re-imbursements									
	Travelers - Ins Settlement	_		_						[
	Sub Total - Non-Operating Revenue	-	-	_						
	Total Cash Receipts	130,000	130,000	140,000	250,000	200,000	160,000	160,000	180,000	2,671,553
	<b>M</b> 1.4									
	Disbursements:									
6	Transportation Revenue Offsets									
0	NBSR, MNR, SLQ, CN Sub Total - Transportation Revenue Offsets	•	•				-	-	-	85,623
	Payroll & Related	-			-			-	-	85,623
7	Salaries, Wages & Commissions US	194,599		104 500			40.4 F00		404 500	4 600 405
•	Employee Benefits & Claims - US	31,500	31,500	194,599 31,500			194,599 31,500		194,599	1,583,108
	Salaries, Wages & Commissions CDN	98,501	31,500	98,501		98,501	31,300	98,501	31,500	472,500 936,035
	Group Health, pension and union dues- CDN	14,400	_	14,400	25,000	14,400		14,400		221,600
8	Aetna Past Dues	.,,		. ,, 100	20,000	14,400		14,400		100,000
9	Vacation pay arrears - CDN									50,000
	Sub Total - Payroll & Related	339,000	31,500	339,000	25,000	112,901	226,099	112,901	226,099	3,363,243
	Materials & Supplies									
	Diesel Fuel	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	529,200
	Material/Repair Costs US	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	183,000
	Material/Repair Costs CON	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	175,000
	Sub Total - Material & Supplies	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	887,200
	Freight Car & Locomotive Expense Leases - Car									
	Leases - Locomotive				10,000					50,000
	Car Repair Net	•	-	-	15,000					60,000
	Sub Total - Freight Car & Locomotive				25,000	•				110,000
	Other Operating Costs				23,000				-	110,000
	Rent				20,000					80,000
	Electricity				9,000					36,000
	Heat at Derby maintenance facility	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	62,100
	Utility Deposits		•		****	•	• • • •	-,	-,	22,500
	Insurance Payments	43,500			29,906	43,500				293,624
10	Bank Chges /Interest Exp/Points			1,000		11,534			1,000	23,640
	2% Points for New Financing									60,000
	Rail Testing Brush Cutting in Canada									88,000
	Favorable Purchase Option for 14 CK cars									70,000
11	Post-Petition A/P (9/13)									70,063
	Phone, Internet, Radio, Other expenses	25,000	25,000	25,000	36,500	25,000	25,000	25,000	25,000	110,000 484,899
	Sub Total - Rent, Heat & Utilities	73,900	30,400	31,400	100,806	85,434	30,400	30,400	31,400	1,400,826
	•	, ,,,,,,,,	20,,10	01,400	100,000	30/10-7	00,400	40,400	V 1/10V	1,400,020
	Total Operating Disbursements	457,900	106,900	415,400	195,806	243,335	301,499	188,301	302,499	5,846,892
						•				
12	Net Cash Inc(Dec) From Ops	(327,900)	23,100	(275,400)	54,194	(43,335)	(141,499)	(28,301)	(122,499)	(3,175,339)
	·									
	SUMMARY Cook Booker's		_							
	Cash Beginning	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	580,793
	Net Weekly Cash Flow	(327,900)	23,100	(275,400)	54,194	(43,335)	(141,499)	(28,301)	(122,499)	
13	Financing Advance(Paydowns) Cash Ending	\$ 300,000	\$ 300,000	275,400	(54,194)	43,335	141,499	28,301	122,499	2,894,546
	<u></u>	y 300,000	<b>₩</b> 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000 \$	300,000	\$ 300,000
	Principal Bal New Financing	2,032,905	2,360,805	2,337,705	2,613,105	2,558,911	2,602,247	2,743,746	2,772,047	
	Net Weekly Cash Advance(Paydown)	327,900	(23,100)	275,400	(54,194)	43,335	141,499	28,301	122,499	
	End of Period Principal Balance	2,360,805	2,337,705	2,613,105	2,558,911	2,602,247	2,743,746	2,772,047	2,894,546	•
	•				<del>-</del>			······································		;

Montréal, Maine & Atlantic Canada Co. For the period September 30, 2013 to January 31, 2014

Cash Receipts:	Week Ending: _	Forecast 04/10/2013	Forecas1 11/10/2013	Forecast 18/10/2013	Forecast 25/10/2013	Forecast 01/11/2013	Forecast 08/11/2013	Forecast 15/11/2013	Forecast 22/11/2013	Forecast 29/11/2013	Forecast 06/12/2013
Intercompany Montreal, Maine & Atlant Deposits & Wire Transfers	ic Railway, Ltd. 1	•	•	111,982	173,990	306,117	35,990	168,591	35,990	168,591	101,046
Total	-	•		111,982	173,990	306,117	35,990	168,591	35,990	168,591	101,046
Disbursements: Transport revenue offsets Payroll and benefits Vacation pay arrears Materials and supplies Freight car and locomolive expense Other operating costs Restructuring costs Total	Ξ	115,400 25,000 11,550 50,330 202,280	7,590	117,826 	50,000 24,490 99,500 - 173,990	157,601 24,490 8,250 115,776 306,117	24,490 11,500 35,990	132,501 24,490 11,500 169,591	24,490 11,500 35,990	132,601 24,490 11,500	25,000 21,100 8,250 46,696
Net Cash Flow (Use) - Operations Opening Cash Balance	_	(202,280) 307,396	(7,590) 105,116	(60,026) 97,526	37,500	37,500	- 37,500	37,500	37,500	- 37,500	37,500
Closing Cash Balance 1		\$ 105,116 <b>\$</b>	97,526 \$	37,500 \$	37,500 \$	37,500 \$	37,500 \$	37,500 \$	37,500 \$	37,500	\$ 37,500
***											

<sup>&</sup>lt;sup>1</sup> For the purposes of this cash flow, cash receipts are assumed to be equal to projected disbursements. The ending bank balance will fluctuate on a daily basis

depending on the actual deposits in the Canadian account and actual disbursements required on a daily basis.

Montréal, Maine & Atlantic Canada Co. For the period September 30, 2013 to January 31, 2014

Cash Receipts:	Week Ending: _	Forecast 13/12/2013	Forecast 20/12/2013	Forecast 27/12/2013	Forecast 03/01/2014	Forecast 10/01/2014	Forecast 17/01/2014	Forecast 24/01/2014	Forecast 31/01/2014	Total
Intercompany Montreal, Maine & Atlantic R Deposits & Wire Transfers Total	Railway, Ltd. '	145,501 145,501	32,600 32,600	145,501	101,046	145,501	32,600	145,501	32,600	1,883,149
<u>Disbursements:</u> Transport revenue offsets	-		-	*	101,040	140,301	32,600	145,501	32,600	1,883,149
Payroli and benefits Vacation pay arrears Materials and supplies		112,901 21,100	- - 21,100	112,901 - 21,100	25,000 - 21,100	112,901 - 21,100	- - 21,100	112,901 - 21,100	21,100	1,157,635 50,000 408,432
Freight car and locomotive expense Other operating costs Restructuring costs Total	_	11,500	11,500	11,500	8,250 46,696	11,500	11,500 -	11,500	11,500	36,300 500,678 -
Net Cash Flow (Use) - Operations	-	145,501	32,500	145,501	101,046	145,501	32,600	145,501	32,600	2,153,044
Opening Cash Balance Closing Cash Balance <sup>1</sup>	- -	37,500 \$ 37,500 \$	37,500 37,500 \$	37,500 37,500 \$	37,500 37,500 \$	37,500 37,500 \$	37,500 37,500 \$	37,500 37,500 <b>\$</b>	37,500 S	(269,896) 307,396 37,500

<sup>&</sup>lt;sup>1</sup> For the purposes of this cash flow, cash receipts are assumed to be equal to projected disbursements. The ending bank balance will fluctuate on a daily basis

depending on the actual deposits in the Canadian account and actual disbursements required on a daily basis.

CANADA

PROVINCE OF QUÉBEC **DISTRICT OF ST-FRANÇOIS** 

N°: 450-11-000167-134

#### SUPERIOR COURT

(Commercial Division)

(Sitting as a court designated pursuant to the Companies' Creditors Arrangement Act, R.S.C. C. C-36, as amended)

THE MATTER OF THE PLAN OF **COMPROMISE OR ARRANGEMENT OF:** 

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE):

**PETITIONER** 

and

RICHTER ADVISORY GROUP INC. (RICHTER **GROUPE CONSEIL INC.)**;

MONITOR

MOTION FOR A SECOND ORDER EXTENDING THE STAY PERIOD (Sections 9 and 11 et seg. of the Companies' Creditors Arrangement Act. R.S.C. 1985, c. C-36 ("CCAA"))

TO THE HONORABLE JUSTICE GAÉTAN DUMAS OF THE SUPERIOR COURT, SITTING IN COMMERCIAL DIVISION, IN AND FOR THE JUDICIAL DISTRICT OF SAINT-FRANÇOIS, THE PETITIONER RESPECTFULLY SUBMITS THE FOLLOWING:

#### ١. INTRODUCTION

- 1. On August 8, 2013, the Superior Court, Commercial Division, in and for the district of Montreal, issued an order (as amended on August 23, 2013, the "Initial Order") extending the protection of the Companies' Creditors Arrangement Act ("CCAA") to the Montreal Maine & Atlantic Canada Co. (the "Petitioner" or "MM&A") pursuant to section 11.02 of the CCAA;
- 2. Pursuant to the Initial Order, Richter Advisory Group Inc. (Richter Groupe Conseil Inc.) was appointed as monitor of the Petitioner (the "Monitor") and a stay of proceedings (the "Stay of Proceedings") was ordered until and including September 6, 2013 (the "Stay Period");

- In addition to protecting the Petitioner, the Stay of Proceedings issued by this Court also extends to *inter alia* the members of the Petitioner's corporate group (the Petitioner and the other members of its corporate group collectively referred to as the "Petitioner's Corporate Group") listed in Schedule "A" thereto and to the persons listed in Schedule "B" thereto (collectively, the "Non-Petitioner Defendants"), Schedules A and B being attached to the present Motion. As appears from Schedules "A" and "B", the members of the Petitioner's Corporate Group and the Non-Petitioner Defendants include, *inter alia*, Montreal, Maine & Atlantic Railway Ltd ("MM&AR"), (the Petitioner's parent company), as well as their liability insurer, XL Insurance Company Ltd. (the "Liability Insurer" or "XL");
- 4. On September 4, 2013, this Court issued an order (the "First Extension Order") extending the Stay Period to October 9, 2013, the whole as appears from the Court Record;

#### II. ORDER SOUGHT

5. The Petitioner hereby seeks an extension of the Stay Period in respect of *inter alia* the Petitioner, the other members of the Petitioner's Corporate Group and the Non-Petitioner Defendants until January 28, 2014 for the reasons explained hereinafter;

#### III. GROUNDS FOR THIS MOTION

- 6. Since the issuance of the First Extension Order, the Petitioner has acted and continue to act in good faith and with due diligence as set forth hereinafter;
- 7. The Petitioner has made and continues to make significant efforts to stabilize its business and address the concerns of all of its stakeholders including, *inter alia*, the following:

#### i) The Petitioner's efforts to maintain the Certificate of Fitness

- 8. As appears from the Court Record and in particular from Petitioner's "Motion for an order extending the stay period and to approve a cross border insolvency protocol" (the "First Motion") filed into the Court Record on August 13, 2013, the Canadian Transportation Agency (the "Agency") issued Order No. 2013-R-266 by which it ordered the suspension of the certificate of fitness No. 02004-3 issued in favour of the Petitioner and MM&AR under the Canada Transportation Act (the "Certificate of Fitness") which permits both companies to operate railways (such suspension initially to be effective August 20, 2013);
- 9. On August 16, 2013, the Agency varied said Order by Decision No. LET-R-98-2013, by amending the date of suspension of the Certificate of Fitness to come into effect on October 1, 2013, subject to the conditions provided therein (Order No. 2013-R-266 and the Decision No. LET-R-98-2013, hereinafter collectively the "Order"):

- 10. Said conditions were met, as appears from a copy of Decision No.328-R-2013 dated August 23, 2013 confirming that the date of suspension of the Certificate of Fitness was amended and was to come into effect on October 1, 2013, a copy of said decision being filed herewith as **Exhibit R-1**;
- 11. As further appears from the First Motion, the Certificate of Fitness was being maintained for an interim period of time in order to allow the Petitioner to proceed with an orderly transition of its Quebec operations to an interim operator, pending the sale of its business on a going concern basis, for the benefit of its stakeholders;
- 12. However, as further explained in the First Motion, subsequent to the appointment of Robert J. Keach, as trustee in the Chapter 11 case of MM&AR (the "Chapter 11 Trustee") the issues as to the continuation of the operations in the interim pending the sale of the business, the interim financing thereof and the sales process were to be part of ongoing efforts and discussions with the appropriate authorities (including the Monitor, the Chapter 11 Trustee, the Agency and other relevant stakeholders) and it was intended that efforts would continue in order to sell the assets and business of the Petitioner as well as MM&AR as a going concern, in cooperation with the Chapter 11 Trustee, with the expectation that this should enhance the market value of the assets:
- As a result, at this time it is no longer contemplated that there be an interim operator but rather that the Petitioner and/or the Chapter 11 Trustee obtain interim financing for the operations of both the Petitioner and MM&AR (as more fully set forth below) pending the completion of a sales process and the sale of the assets and business of the Petitioner and MM&AR;
- 14. In this context, and as will be further explained below, while the Petitioner has continued to deploy efforts with respect to the financing and the sales process, the sale of the business will not take place before October 1, 2013, and additional time is required in order to implement a sales process and proceed with the sale of the assets and the business;
- 15. In view of the foregoing, the Petitioner initially applied to the Agency to vary the Order to allow the Petitioner and MM&AR to continue to operate to January 15, 2014 (however, for the reasons explained hereinafter and subject to an extension of the Stay Period until January 28, 2014, Petitioner intends to request from the CTA an extension of the Certificate of Fitness to January 31, 2014);
- 16. On September 26, 2013, the Agency issued Interlocutory Decision No. LET-R-107-2013 (the "September 26, 2013 Decision"), varying the Order by amending the date of effect of the suspension of the Certificate of Fitness to October 18, 2013, stating that Petitioner and MM&AR had demonstrated that there were new facts and circumstances warranting a review of the Order and that the Agency was satisfied that the Petitioner and MM&AR had adequate third party liability insurance coverage and the financial capacity to cover the self-insured portion of the liability insurance coverage for the continued operation over a short period of time, the whole as appears from a copy of the Order dated September 26, 2013 filed herewith as Exhibit R-2;

- 17. As further appears from the September 26, 2013 Decision, as to the continued operations after October 18, 2013 to January 15, 2014, the Agency has required that it be provided with additional information prior to making a ruling on this additional period. In particular, the Agency noted that a CCAA hearing was scheduled for October 9, 2013 to deal with issues that may have an impact on its decision with respect to an extension of the Certificate of Fitness to January 15, 2014;
- 18. From the above and the discussions between the Agency and the Petitioner and its legal counsel, Petitioner is confident that in the event this Court grants the extension of the Stay Period requested hereunder to January 28, 2014, the Agency will accept to amend and postpone the date of effect of the suspension of the Certificate of Fitness;
- 19. However, as it is expected that on January 28, 2014 a further extension of the Stay Period will be required and that, as a result, a further amendment of the date of effect of the suspension of the Certificate of Fitness will also be required and given that it is expected that the Agency will again require before ruling thereon that the Petitioner have obtained an extension of the Stay Period beyond January 28, 2014, the Petitioner intends to amend its current request so that the date of effect of the suspension of the Certificate of Fitness be January 31, 2014, rather than January 15, 2014, i.e. at a date subsequent to the current proposed expiry date of the Stay Period;
- 20. Thus, in the event this Court grants the present Motion, the Petitioner and MM&AR will engage in further discussions with the Agency for the purpose of maintaining the Certificate of Fitness until January 31, 2014 and will keep the Court apprised of the developments in this regard;

#### ii) Interim financing / sales process

- 21. Since the First Extension Order, the Petitioner and MM&AR have continued efforts to maintain the operations and are involved in a process to obtain interim financing to allow the continuation of the operations pending the completion of a sales process;
- 22. In this regard, the Chapter 11 Trustee and the Monitor have been involved in ongoing discussions in order to obtain such interim financing. In this context, the Chapter 11 Trustee received on October 2, 2013 a term sheet from Camden National Bank which provides financing in the amount of USD \$3,000,000 with respect to the operations of both the Petitioner and MM&AR in the United States and in Canada (to be secured only by a charge on the assets of MM&AR located in the United States) and which the Chapter 11 Trustee will present to the US Bankruptcy Court for approval on October 9, 2013. A copy of the term sheet is filed herewith as **Exhibit R-3**
- 23. However, while the Chapter 11 Trustee is confident that the term sheet will be approved, the Petitioner and the Monitor will continue discussions with two other parties, with respect to the financing of the operations of the Petitioner and MM&AR in Canada and the United States and their interest to purchase all or part of the assets of the Petitioner and MM&AR;

- 24. With respect to the sales process, Petitioner, the Monitor and the Chapter 11 Trustee have negotiated an agreement with an investment banker, namely Gordian Group, whereby the latter will manage, in accordance with the joint instructions of the Monitor, the Petitioner and the Chapter 11 Trustee, a sales process of both the Petitioner's and MM&AR's assets and business:
- 25. The timeline that is contemplated for the sale of the assets under the proposed agreement with Gordian Group is the following:
  - a) Identify and obtain expressions of interest from potential bidders by October 31, 2013;
  - b) Identify a stalking horse bidder and obtain approval of said bid and of the auction process to be conducted thereafter by November 15, 2013;
  - c) Conduct an auction on or before December 13, 2013; and
  - d) Have the sale approved by this Court on or before December 16, 2013, subject to the necessary regulatory approvals:
- 26. The agreement with Gordian is viewed by the Petitioner, the Monitor and the Chapter 11 Trustee as being an appropriate process for the sale of the assets of both the Petitioner and MM&AR;
- 27. The Petitioner therefore requests that it be authorized to execute the agreement with the investment banker filed as **Exhibit R-4** in support hereof and that the Monitor be authorized to intervene in the agreement;
- 28. It is to be noted that as of the date hereof, the Chapter 11 Trustee has received seven (7) non-disclosure agreements from interested parties and is in the process of negotiating another such agreement. As well, the Monitor has had contact with at least two separate groups of persons interested in the purchase of the assets;
- 29. Due to the sensitive and confidential nature of the current discussions and negotiations with various parties, with respect to both the interim financing and the sales process, at this stage, the Petitioner requests that the identities of such parties (with the exception of Camden National Bank and Gordion Group) remain confidential and not be disclosed;

#### iii) Railway cars located at Farnham, Quebec

- 30. The Petitioner is also involved in ongoing discussions in order to attempt to find a solution with respect to the railway cars currently located in Farnham, Quebec;
- 31. Indeed, currently at Farnham there are 93 tank cars labelled as containing petroleum crude oil that was being shipped by World Fuel Services Corp. (or one of its subsidiaries) (hereinafter "WFSC") to Irving Oil Limited ("Irving Oil") who had purchased either directly or indirectly the crude oil, including 9 tank cars that were part of the tragic train derailment that occurred in Lac Mégantic but that were not damaged at such time;

- 32. Transport Canada has required that the tank cars not be moved until their contents have been properly and accurately identified, documented, labelled and classified and be transported in accordance with the safety requirements for the type and class of product contained in the tank cars. The labelling of the products and the issuance of the appropriate bill of lading for the transportation of said products is the responsibility of WFSC and/or Irving Oil, respectively as shipper and consignee;
- 33. Accordingly, the Petitioner is engaged in ongoing discussions with WFSC in order that it correct the situation and provide the documents required by Transport Canada so that the tank cars may be moved, but despite Petitioner's efforts, the required documents have not been provided yet;
- 34. If the situation is not resolved before the beginning of the week of October 7, 2013, the Petitioner intends to send a letter of demand to WFSC and Irving Oil advising the latter that failing receipt of the necessary revised bill of lading and any other required document to move the tank cars from Farnham, the Petitioner intends to seek from the Court (i) permission to declare the products in the tank cars abandonned and to proceed with the sale of same to interested parties; and (ii) authorization to retain the proceeds thereof for the benefit of the estate:

#### iv) Continuation of operations

- 35. Since the First Extension Order, the Petitioner has continued to deploy efforts to maintain the railway transportation services to the fullest extent possible for the benefit of its customers in Québec and to avoid the negative consequences described in the First Motion on:
  - the employees who would have been laid off in the event of the permanent shutdown of the Petitioner's operations in Canada;
  - the economies of several towns and municipalities in the province of Québec and elsewhere, which in some respects are highly dependent on railway services, and on third parties (industries and businesses) who rely on freight services;
- 36. The Monitor has advised the Petitioner that since the First Extension Order, the Monitor has continued to receive communications from such third parties and customers reiterating the importance and necessity of maintaining the railway services on which they are highly dependent. A copy of letters received from persons that would be affected by the shutdown of the operations are filed herewith en liasse as **Exhibit R-5** and a copy of a chart summarizing the businesses that would be affected by the shutdown of the operations of the Petitioner (received by the Monitor from a representative of a Centre local de développement), is filed herewith as **Exhibit R-6**;
- 37. It is extremely important that the Stay Period be extended to January 28 2014 in order to reduce or limit the climate of uncertainty for Petitioner's customers who engage Petitioner's services for the transportation of the products that they wish to ship to their customers as to the Petitioner's capacity to deliver the products on a timely basis, the

short timelines due to the CCAA proceedings having generated concerns and uncertainty for said customers in this regard;

## v) Developments with respect to Property / Business Interruption Insurance Policy

- 38. As appears further from the First Motion and the Court Record, Travelers Property and Casualty Company of America ("Travelers") had filed a Motion to lift the Stay of Proceedings ("Travelers' Motion") with the view to allowing it to submit a Motion for Declaratory Judgment in the State of Maine as to the applicability of its coverage in the present instance. Similar proceedings were instituted by Travelers in the Chapter 11 proceedings of MM&AR (Travelers' Motion and the proceedings in the Chapter 11 proceedings collectively, "Travelers' Motions");
- 39. The Petitioner and its legal counsel have been involved with Travelers' legal counsel in discussions and negotiations that began prior to the First Extension Order and continued thereafter in an attempt to resolve the issues but, unfortunately, the parties were unable to reach an agreement;
- 40. Accordingly, on October 1, 2013, a joint hearing before this Court and the US Bankruptcy Court took place with respect to Travelers' Motions. With respect to the Quebec proceedings, following the hearing, Travelers' Motion was taken under advisement by this Court. As to the US proceedings, the US Bankruptcy Court ordered the final hearing to be held on October 9, 2013;

#### vi) Claims process

41. Since the First Extension Order, the Petitioner and MM&AR as well as the Monitor have initiated discussions with respect to the development of a claims process with the Chapter 11 Trustee as well as other stakeholders. At this time, the above parties intend to continue the discussions and the preparation of the claims process in consultation with the appropriate stakeholders. It is currently intended that the Petitioner submit to the Court an application for approval of a claims process before the end of November, 2013;

#### vii) The Monitor

42. Since the First Extension Order, the Petitioner has continued to cooperate and work diligently with the Monitor in order to provide the latter with all necessary information to prepare reports and fulfill its role and obligations and have kept the Monitor apprise of all developments. Indeed, the Petitioner has continued to seek the Monitor's assistance with respect to all of the above, including, in particular, the search for interim financing and the discussions with third parties in this regard, the discussions with respect to the sales process and the hiring of an investment banker, discussions with the Chapter 11 Trustee and other stakeholders with respect to various issues as well as the discussions with Travelers and with respect to the preparation of the cashflow discussed below;

#### viii) Future direction

- 43. As indicated above, the Petitioner, the Monitor and the Chapter 11 Trustee will complete the putting in place of the interim financing, which should be completed within the next few days;
- 44. Further, the Petitioner, hereby seeks this Court's approval to execute the agreement negociated with Gordian Group (R-4);
- 45. In the event that this Court authorizes the execution of said agreement by the Petitioner and the intervention thereto by the Monitor, the Petitioner, the Monitor and the Chapter 11 Trustee will take the necessary actions and steps described above in accordance with the timelines for the solicitation of expressions of interest and for the negotiation of a "stalking horse" agreement and, as soon as possible thereafter, seek Court of approval with respect to same;
- 46. Furthermore, the Petitioner, together with the Monitor and the Chapter 11 Trustee will continue to work on the development and establishment of a formal and orderly claims process to deal efficiently with the claims of all the stakeholders, including the victims of the derailment and their families. Once the claims process has been devised, it will be submitted to this Court as well as to the US Bankruptcy Court for approval;
- 47. As well, the Petitioner will continue to deploy efforts to obtain the maximum value of indemnification under the Property Insurance Policy, subject to the decision to be rendered by this Court with respect to Travelers' Motion;
- 48. Since the Initial Order, the Petitioner has not paid any of the professional fees and costs to the Monitor and the Monitor's legal counsel nor to the Petitioner's legal counsel which fees and costs have increased significantly;
- 49. As a result, the Petitioner and the Monitor intend to present to this Honorable Court, at the same time as the presentation of this Motion, a Motion for the increase of the charge securing the professional fees and costs, as otherwise such professional fees and costs will be unprotected, the whole as more fully set forth in the separate motion to be presented by the Petitioner and the Monitor concurrently herewith;

#### IV. CONCLUSION

50. The Second Extension of the Stay Period is necessary in order to Provide the Petitioner an adequate period of time to be able to complete the stabilisation of its business and to continue the negotiations with the various key players (purchasers, insurers and others) as well as its stakeholders and the Chapter 11 Trustee with a view to present a plan of compromise or arrangement under the CCAA. It is anticipated that the requested extension of the stay period until January 28, 2014, will afford the Petitioner with an adequate period of time to make progress towards that objective;

- 51. A statement of Petitioner's projected cash flow prepared by Petitioner for the period beginning September 30, 2013 and ending January 31, 2014, is filed herewith as **Exhibit R-7**
- 52. Said cash flow statement was prepared based on the following key assumptions (1) that the Petitioner will continue to pay ordinary course obligations, including obligations to employees; (2) that all of the Petitioner's suppliers will wish to operate on a "cash on delivery" basis going forward and (3) that MM&AR will be allowed, throughout the Chapter 11 proceedings, to continue to fund Petitioner's expenses;
- 53. The Monitor has indicated that the Monitor's Third Report, that it intends to file prior to the hearing of the present Motion, shall contain additional information with respect to any ongoing developments and which shall include a review of the cash flow forecast and the Monitor's recommendations:
- As appears from the cash flow forecast, the Petitioner is of the view that no creditor will suffer any undue prejudice by the extension of the Stay Period;
- 55. The Petitioner is of the view that extending the Stay Period to January 28, 2014 based upon the cash flow forecast to be reported upon in the Monitor's Third Report is appropriate in the present circumstances;
- As appears from the above, the Petitioner has acted and continues to act in good faith and with the utmost diligence;
- 57. The Monitor has indicated to the Petitioner that as will appear in the Monitor's Third Report, the Monitor supports the present request for an extension of the Stay Period;
- The Petitioner respectfully requests that this honourable Court extend the Stay Period to January 28, 2014;
- 59. The Petitioner further respectfully requests that this Honourable Court authorize the Petitioner to enter into the agreement with the investment banker and further authorize the Monitor to intervene thereto:
- 60. The Petitioner respectfully submits that the notices given the presentation of the present Motion are proper and sufficient:
- 61. The present Motion is well founded in fact and in law;

#### FOR THESE REASONS, MAY IT PLEASE THIS HONOURABLE COURT TO:

**GRANT** the present Motion for a Second Order extending the Stay Period (the "Motion");

**DECLARE** that the notices given of the presentation of the Motion are adequate and sufficient:

**ORDER** that the Stay Period, as defined in the Initial Order, be extended by this Court up to and including January 28, 2014 the whole subject to all the other terms of the Initial Order;

**DECLARE** that the Initial Order, as amended on August 23, 2013, and on September 4, 2013 (amendment of the Stay Period) shall remain otherwise unchanged;

**AUTHORIZE** the Petitioner to execute the agreement with Gordion Group, filed as Exhibit R-4 and further authorize the Monitor to intervene thereto:

**ORDER** the provisional execution of the order notwithstanding any appeal, without the necessity of furnishing any security.

THE WHOLE without costs, save and except in the event of contestation.

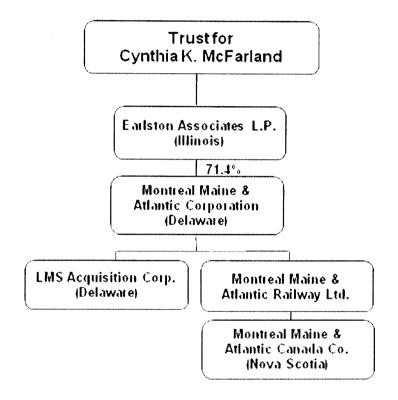
MONTREAL, October 4, 2013

GOWLING LAFLEUR HENDERSON LLP

Attorneys for Petitioner

#### SCHEDULE « A »

### **MONTREAL, MAINE & ATLANTIC CORPORATE GROUP**



#### **SCHEDULE « B »**

#### **NON PETITIONNERS DEFENDANTS:**

**XL GROUP PLC** 

MONTREAL, MAINE & ATLANTIC CORPORATION
MONTREAL, MAINE & ATLANTIC RAILWAY LTD
EARLSTON ASSOCIATES L.P.
EDWARD BURKHARDT
ROBERT GRINDROD
GAYNOR RYAN
DONALD GARNER JR.
JOE McGONIGLE
THOMAS HARDING
XL INSURANCE COMPANY LIMITED

CANADA

PROVINCE OF QUÉBEC DISTRICT OF SAINT-FRANÇOIS

N°: 450-11-000167-134

#### SUPERIOR COURT

(Commercial Division)

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. C. C-36, as amended)

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE)

**PETITIONER** 

and

RICHTER ADVISORY GROUP INC. (RICHTER GROUPE CONSEIL INC.)

**MONITOR** 

#### **NOTICE OF PRESENTATION**

TO: SERVICE LIST

**TAKE NOTICE** that the present *Motion for a second order extending the stay period* will be presented for adjudication before the the honourable Gaétan Dumas, j.s.c., sitting in commercial division, in and for the district of Saint-François, on **October 9, 2013**, in **room 2**, of the Sherbrooke Courthouse, located at 375, rue King Ouest, Sherbrooke, at 10:00 a.m. or so soon as counsel may be heard.

DO GOVERN YOURSELVES ACCORDINGLY.

MONTREAL, October 4, 2013

GOWLING LAFLEUR HENDERSON LLP

Attorneys for Petitioner

#### CANADA

## PROVINCE OF QUÉBEC DISTRICT OF SAINT-FRANCOIS

N°: 450-11-000167-134

### SUPERIOR COURT

(Commercial Division)

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. C. C-36, as amended)

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MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE)

**PETITIONER** 

and

RICHTER ADVISORY GROUP INC. (RICHTER GROUPE CONSEIL INC.)

MONITOR

### **LIST OF EXHIBITS**

Exhibit: R-1: Decision No. 328-R-2013 dated August 23, 2013;

Exhibit: R-2 Order dated September 26, 2013;

Exhibit: R-3 Term Sheet - October 2, 2013 (interim financing);

Exhibit: R-4 Agreement with Gordion Group;

Exhibit: R-5 Letters received from persons that would be affected by the shutdown of the

operations of Petitioner;

Exhibit: R-6 Chart summarizing the businesses that would be affected by the shutdown of

the operations of Petitioner;

Exhibit R-7 Statement of Petitioner's projected cash flow for the period beginning

September 30, 2013 and ending January 31, 2014.

MONTREAL, October 4, 2013

GOWLING LAFLEUR HENDERSON LLP

Attorneys for Petitioner

N° 450-11-000167-134

SUPERIOR COURT
PROVINCE OF QUEBEC
DISTRICT OF SAINT-FRANÇOIS

Sitting as a court designated pursuant to the Companies' Creditors Arrangement Act, R.S.C. C. C-36, as amended)

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIF)

PETITIONNER

and

RICHTER ADVISORY GROUP INC.

MONITOR

BL0052

MOTION FOR A SECOND ORDER
EXTENDING THE STAY PERIOD, AFFIDAVIT
OF ROBERT GRINDROD AND EXHIBITS
(Sections 9 and 11 et seq. of the
Companies' Creditors Arrangement Act,
R.S.c. 1985, c. C-36)

ORIGINAL

BL0052

Me Patrice Benoit

Gowling Lafleur Henderson LLP 1 Place Ville Marie, 37<sup>th</sup> Floor Montreal, Québec Canada H3B 3P4 Tel.: 514-392-9550 / Fax: 514-876-9550

Patrice.benoit@gowlings.com File No∴ 02381115

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## **Canadian Transportation Agency**

www.cta.gc.ca

Home Rulings Decisions by Year 2013 August Decision No. 328-R-2013



## Decision No. 328-R-2013

August 23, 2013

IN THE MATTER OF operations by Montreal, Maine & Atlantic Canada Co. and Montreal, Maine & Atlantic Railway, Ltd. – Certificate of Fitness No. 02004-3 and <u>Order No. 2013-R-266</u> dated August 13, 2013 and <u>Decision No. LET-R-98-2013</u> dated August 16, 2013.

**File No.:** R8005/M5

R8005/M6

In its <u>Order No. 2013-R-266</u> dated August 13, 2013, the Canadian Transportation Agency (Agency) suspended Certificate of Fitness No. 02004-3 effective August 20, 2013 because it was not satisfied that Montreal, Maine & Atlantic Canada Co. (MMAC) and Montreal, Maine & Atlantic Railway, Ltd. (MMA) have adequate third party liability insurance coverage and the financial capacity to cover the self-insured portion for the continued operation.

Since the issuance of that Order, MMAC and MMA have filed two applications, pursuant to section 32 of the *Canada Transportation Act*, for a review of <u>Order No. 2013-R-266</u>. The first application was denied as MMAC and MMA did not provide any information to address the inadequacies of the third party liability insurance of MMAC and MMA identified in the Order.

In response to the second application, the Agency, in <u>Decision No. LET-R-98-2013</u>, varied <u>Order No. 2013-R-266</u> by amending the date of effect of the suspension of Certificate of Fitness No. 02004-3 to October 1, 2013. This variance was granted as MMAC and MMA had provided evidence that satisfied the Agency that they have insurance coverage, including per occurrence, and based on the undertaking by MMAC and MMA to meet the self-insurance portion of the policy. The variance decision was conditional on MMAC/MMA filing with the Agency by 5:00 p.m. Eastern Time on August 23, 2013 confirmation that it has secured funds for the self-insured retention portion of the policy.

On August 21, 2013, MMAC and MMA filed with the Superior Court of Québec a *Motion to* amend the initial order and seek a charge and security on the property of the Petitioner to secure funds for self-insured obligation. In Decision No. LET-R-100-2013, the Agency

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found that if the order is obtained from the Court, the Agency would be satisfied that MMAC and MMA meet the condition set out in <u>Decision No. LET-R-98-2013</u>.

The Agency has now been advised that MMAC and MMA have obtained an order from the Court. Based on the order of the Superior Court of Québec dated August 23, 2013, the Agency is satisfied that MMAC and MMA meet the condition set out in <u>Decision No. LET-R-98-2013</u>. Accordingly, as set out in that Decision, the suspension of Certificate of Fitness No. 02004-3 comes into effect on October 1, 2013.

Member(s)
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Geoffrey C. Hare

Date Modified: 2013-08-23

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**Important Notices** 

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## **Canadian Transportation Agency**

www.cta.gc.ca

<u>Home Rulings Interlocutory Decisions by Year 2013 September</u> Interlocutory Decision No. LET-R-107-2...



## Interlocutory Decision No. LET-R-107-2013

September 26, 2013

Application by Montreal, Maine & Atlantic Canada Co. and Montreal, Maine & Atlantic Railway, Ltd. pursuant to section 32 of the *Canada Transportation Act*, S.C., 1996, c. 10, as amended, to vary <u>Order No. 2013-R-266</u>, as varied by <u>Decision No. LET-R-98-2013</u>.

**File No.:** R 8005/M5

R 8005/M6

Pursuant to Order No. 2013-R-266, as varied by Decision No. LET-R-98-2013 (Order), Certificate of Fitness No. 02004-3 of Montreal, Maine & Atlantic Canada Co. and Montreal, Maine & Atlantic Railway, Ltd. (MMAR) was suspended effective October 1, 2013.

MMAR has now applied to vary the Order to allow it to continue to operate to January 15, 2014.

The Canadian Transportation Agency (Agency) has considered the application and finds that MMAR has demonstrated that there are new facts and circumstances warranting a review of the Order. The application provides evidence that MMAR continues to hold third party liability insurance coverage in the short term. The Agency also notes that that the *Companies Creditors Arrangement Act* (CCAA) Court order secures funds for the self-insured retention amount while the Certificate of Fitness is in force. As a result, the Agency is satisfied that MMAR has adequate third party liability insurance coverage and the financial capacity to cover the self-insured portion of its liability insurance coverage for the continued operation over a short period of time. Therefore, the Agency, pursuant to section 32 of the Canada Transportation Act, varies the Order by amending the date of effect of the suspension of Certificate of Fitness No. 02004-3 to October 18, 2013.

With respect to continued operations after October 18, 2013 to January 15, 2014, this clearly involves operations over a longer period of time and the Agency needs to obtain and consider information prior to making a ruling on the longer period. In this regard, the Agency will be requiring further information from MMAR to allow it to make a final ruling on the request to extend to January 15, 2014. Further, the Agency notes that a CCAA

hearing is scheduled for October 9, 2013, in Sherbrooke, Quebec to deal with issues that may have an impact on the consideration of the variance request over the longer period.

Member(s)

Geoffrey C. Hare

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**Important Notices** 

Date Modified: 2013-09-26

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Case 13-10670 Doc 352-2 Filed 10/07/13 Entered 10/07/13 14:24:19 B Page 20 of 84

## Camden National Bank

October 2, 2013

Robert Keach, Esq. Trustee for Montreal, Maine & Atlantic, Ltd. Bernstein Shur 100 Middle Street P.O. Box 9729 Portland, ME 04104-5029

Dear Attorney Keach:

We are pleased to advise you that Camden National Bank ("Bank") has approved your request for a commercial line of credit loan to you in your capacity as Trustee for Montreal, Maine & Atlantic, Ltd. ("Borrower") in the amount of Three Million and 00/100 Dollars (\$3,000,000.00) (the "Line" or "Loan"). This letter, when properly signed and accepted, is intended to constitute an agreement between Bank, which agrees to lend, and Borrower, which agrees to borrow, subject to the following terms and conditions and such additional terms and conditions as may be set forth in the definitive loan documents. The terms and conditions of our approval are as follows:

#### 1. BORROWER:

Borrower will be Montreal, Maine & Atlantic Ltd., a Delaware corporation.

#### 2. AMOUNT:

The amount of the Line shall be Three Million and 00/100 U.S. Dollars (\$3,000,000.00). Such amount may be borrowed, repaid and re-borrowed, subject to the outstanding limit of \$3,000,000.00.

#### 3. **USE OF PROCEEDS:**

The Loan proceeds shall be used for working capital needs of Borrower. The Loan proceeds may not be used for any other purpose, including A) payments of pre-petition debt, except for amounts of pre-petition debt required to be paid under the Bankruptcy Code or authorized to be paid by order of the Bankruptcy Court, provided, however, that in no event shall such amounts of pre-petition debts exceed \$250,000.00 absent written consent of the Bank, or B) payment of the costs of administration of Borrower's pending Chapter 11 case, except for ordinary and necessary costs of operating the business of Borrower, without written consent of the Bank.

#### 4. COLLATERAL:

All obligations of Borrower to Bank will be secured by the following (collectively, the "Collateral"):

- First mortgage on all assets located in the United States that currently secure a mortgage A. held by the Federal Railroad Administration, including the Direct Loan Financing Agreement under the Railroad Rehabilitation and Improvement Financing Program (RRIF). This agreement is predicated on the understanding that these assets include substantially all of the real estate located in the United States owned by Borrower (the "Real Estate"), including substantially all properties included in an appraisal dated July 23, 2010 performed by Main Line Rail Management, Inc.. The first priority of the mortgage shall be established by appropriate subordination agreements and by the terms of the Court Order (defined below), the sufficiency of which will be determined by the Bank in its sole discretion.
- В. An assignment of leases and rentals relating to the Real Estate.



The Loan will be cross-defaulted and cross-collateralized with any existing or future extensions of credit to Borrower by Bank or its affiliates.

Borrower hereby authorizes the Bank to file, in advance of closing, financing statements evidencing any security interests described above.

#### 5. LOAN TERM:

The Line shall be payable on demand, with interest payable monthly. Subject to the continued favorable financial condition of Borrower (as determined in its sole discretion by Bank), this line of credit is available for Borrower's use through August 30, 2014 (the "Termination Date") or upon the date of the sale of all or a portion of the assets of Borrower, whichever comes first.

#### 6. INTEREST RATE:

Except in the event that the Borrower shall default, the Loan shall bear interest at fixed rate of five percent (5.0%) per annum.

Overdue principal and (to the extent permitted by applicable law) interest on the Loan and all other amounts payable by Borrower to Bank shall bear interest payable on demand at an annual rate equal to eighteen percent (18.0%) per annum. In addition, Borrower shall pay to Bank a late charge equal to four percent (4%) of the total amount due to the Bank (including principal, interest, and other charges) for every month or fraction thereof during which any amount of principal and/or interest is not paid within ten days of the date when due or remains unpaid thereafter.

#### 7. PAYMENTS OF PRINCIPAL AND INTEREST:

Borrower may prepay all or any portion of the Loan without penalty or premium therefor. Upon maturity or upon the sale of any part of the Collateral, or upon loss of priority for any reason, whichever occurs first, any and all principal, interest, and fees outstanding will be due in full.

#### 8. **COMMITMENT FEE:**

A non-refundable Commitment Fee of Sixty Thousand and 00/100 Dollars (\$60,000.00) (the "Commitment Fee") shall be paid by Borrower to Bank upon closing of the Loan.

#### 9. **CLOSING DATE:**

The Loan shall be closed and all conditions shall be satisfied on a date and time mutually satisfactory to Bank and Borrower, but no later than October 25, 2013, which time is of the essence.

If closing does not occur on or before October 25, 2013, or as otherwise set forth in a writing approving by Bank an extension, Bank shall have no further obligations hereunder.

#### 10. BANK'S COUNSEL:

Bank counsel for this transaction will be:

Kelly McDonald, Esq. Murray, Plumb & Murray P.O Box 9853 75 Pearl Street Portland, ME 04101 Telephone: 207-773-5651

Email: kmcdonald@mpmlaw.com

#### 11. EVENTS OF DEFAULT

In addition to all usual and customary events of default for loans of this type and size, an event of default shall also include: failure to pay interest, principal or fees when due; any representation or warranty found to be materially incorrect; breach of any affirmative, negative or financial covenant; Borrower denies or contests the validity or enforceability of any Loan Documents or obligations of Borrower in respect of the Loan, or the perfection or priority of any lien granted to the Bank; or any Loan Document ceases to be in full force or effect for any reason (other than a waiver or release by the Bank); any post-petition judgment in excess of an amount to be agreed or which would operate to divest Borrower of any material assets; Borrower being enjoined from conducting business; material damage to or loss of material assets other than as contemplated in a winding down of operations; the dismissal of the Chapter 11 Case; the grant of any lien which is pari passu with or senior to those of the Bank; any payment of pre-petition debt (other than as provided herein and other than payments as may be approved by the Court that are acceptable to the Bank); the Bankruptcy Court's entry of an order granting relief from the automatic stay to permit foreclosure of security interests in assets of the Borrower upon which the Bank holds an interest; an order terminating exclusivity having been entered; any reversal, revocation or modification without the consent of the Bank of any order of the Bankruptcy Court with respect to the Chapter 11 Case and affecting the Loan; or the failure of the Bank and the Borrower to agree on and enter into mutually acceptable Documentation with respect to the Loan on or before the date that the Loan closes.

#### 12. REMEDIES

In addition to all customary remedies, as provided for in the documentation of the Loan, upon the occurrence and during the continuance of any default, and following the giving of ten (10) business days' notice to Borrower, the Bank shall have relief from the automatic stay and may foreclose on all or any portion of the Collateral and exercise any other remedies against the Collateral permitted by applicable nonbankruptcy law. Unless during such ten (10) business-day notice period, the Bankruptcy Court determines that a default has not occurred and/or is not continuing, the automatic stay as to the Bank shall be automatically terminated at the end of such notice period and without further notice or order and Borrower waives any right to seek a reinstatement of the stay under Section 105 or otherwise. The loan documentation will provide for a remedy or remedies satisfactory to the Bank in its sole discretion that will permit the Bank to exercise foreclosure remedies upon the event of default.

### 13. REPRESENTATIONS AND WARRANTIES:

Borrower hereby represents and warrants that: (i) there is no litigation or similar proceeding threatened or pending against Borrower which may materially affect the value of the Collateral or the ability of Borrower to perform its obligation hereunder, other than the currently pending bankruptcy of Borrower; (ii) there exists no event or circumstance which, with notice of lapse of time, or both, would constitute grounds for termination of this Commitment; (iii) the Borrower is fully authorized to execute this Commitment; (iv) Borrower has, or prior to closing will have, a valid fee simple interest in and to the Real Estate, free and clear of all liens, charges, claims, options and other encumbrances, subject only to such liens, charges, claims, options and encumbrances as are reflected in the title insurance policy accepted by Bank; (v) all federal and state tax assessments of fees imposed upon the Real Estate have either been paid or the Bank has been granted a mortgage or lien on the Real Estate in priority to any existing or potential tax liens; (vi) no consent, approval or other authorization is required with respect to this transaction from any person or under any document by which Borrower is obligated or bound, excepting authorization from the Bankruptcy Court in relation to this Loan; (vii) Borrower has all permits, licenses and approvals required in connection with the Real Estate; and (viii) the financial condition of the Borrower has not changed since the date of its loan application and all financial information provided is true and correct. Borrower shall update the above representations and warranties and furnish at closing such additional information, representations and warranties for it or any other relevant party as Bank may request in connection with the Loan. Borrower shall provide the Bank with reasonable access to its financial records and reasonably cooperate with the Bank in providing any financial record reasonably requested.

#### 14. CLOSING CONDITIONS:

Prior to closing of the Loan, Bank shall receive at Borrower's expense such items as Bank may reasonably require in order to demonstrate feasibility of repayment of the Loan and in order to provide security for the Loan, including without limitation, the following items, all satisfactory in form and content to Bank and its counsel in their sole discretion:

- A. Court Order. A final order (the "Court Order") entered by the United States Bankruptcy Court for the District of Maine in form and substance acceptable to the Bank approving the Loan on the conditions set forth herein including, without limitation, the approval of adequate protection for the Bank for the amount of the unpaid balance of the Loan, including principal, interest, and other charges, including attorney's fees.
- B. Due Diligence. Satisfactory completion of the due diligence review of the assets and liabilities of Borrower.
- C. Value of Collateral. Bank may obtain a current report or industry expert to opine that the value and marketability of the Collateral are satisfactory to the Bank, in its sole discretion.
- D. Insurance. Borrower shall obtain and maintain such insurance as Bank may reasonably require, including:
  - 1. Flood insurance, if the property is located in any federally designated special hazard area;
  - 2. General Liability insurance;
  - 3. Workers' Compensation Insurance, as applicable;
  - 4. Hazard insurance on the Property, the Equipment and all other tangible assets of Borrower.

the Loan.

- E. Documentation. A loan agreement, containing such representations, warranties, covenants, conditions and requirements as Bank may require, together with a promissory note, mortgage, assignment of leases and rentals, and such other agreements and documents as Bank may require to evidence and secure the Loan, all in form and content satisfactory to Bank and its counsel. Without limiting the foregoing, the Loan documents shall: (i) prohibit any sale, assignment, pledge, transfer, mortgage or other encumbrance, or any contract to do any of the foregoing, of all or any portion of the Property without the prior written consent of Bank, and (ii) prohibit any change in the ownership or management of Borrower or in the management of the Property without prior written consent of Bank. In addition, the Loan documents shall include an agreement by Borrower to indemnify and hold the Bank and its shareholders, directors, agents, officers, subsidiaries and affiliates harmless from and against any and all damages, losses, settlement payments, obligations, liabilities, claims, actions or causes of action, and reasonable costs and expenses incurred, suffered, sustained or required to be paid by an indemnified party by reason of or resulting from the Loan, this Commitment Letter, the Documentation, the transactions contemplated hereby or any claim, litigation, investigation or proceeding relating to any of the foregoing, whether or not any of such indemnified persons is a party thereto, except to the extent resulting from the gross negligence or willful misconduct of the indemnified party as finally determined by a final non-appealable order of a court of competent jurisdiction. Such indemnity would include indemnification for the Bank exercising discretionary rights granted under the Loan. In all such litigation, or the preparation therefor, the Bank shall be entitled to select its own counsel and, in addition to the foregoing indemnity, the Borrower agrees to pay promptly the reasonable fees and expenses of such counsel.
- F. Title Insurance. An ALTA mortgagee title insurance policy covering the real estate constituting the Collateral issued by a title insurance company acceptable to Bank in the amount of the Loan containing only such liens, encumbrances and exceptions as are approved by Bank and containing such endorsements as Bank may require. Standard exceptions relating to mechanic's liens, persons in possession, and survey matters shall be deleted. A commitment dated no more than five days prior shall be delivered to Bank prior to loan closing and the final policy shall be delivered to Bank within fifteen (15) days of closing. Borrower shall pay all costs related to the issuance of the title insurance commitment, policy, and endorsements.
- G. Opinions of Counsel. Opinions of counsel for Borrower addressing such legal issues concerning the Loan in relation to the organizational documents of Borrower, due authorization for the execution and delivery of the loan documents, and compliance with zoning, land use and environmental laws.
- H. Debt subordination. Bank shall have entered into debt subordination/standstill agreements with all necessary creditors on terms satisfactory to Bank or the Court Order shall provide for such subordination.
- I. Other Matters. Such other matters or items as Bank or its counsel may reasonably require including, without limitation, any conditions set forth herein. Bank will have the option of withholding Loan disbursements until all conditions of the Commitment Letter or special conditions which Bank counsel deems necessary have been complied with to Bank's satisfaction.

#### 15. ADVANCES AND PAYMENTS:

Advances under the Line will be subject to a minimum advance of \$25,000.00 per request.

Accrued interest on the outstanding principal balance shall be payable monthly. Unless sooner demanded, the principal balance, together with all interest and other charges, will be due and payable in full on the Termination Date.

#### 16. FINANCIAL COVENANTS

- 1. Financial Statements. Bank may require interim financial statements as Bank deems appropriate.
- 2. Negative Pledge. Borrower will not, during the term of the Loan, create, incur, assume or suffer to exist, any mortgage, deed of trust, pledge, lien, security interest, charge or encumbrance on any of its property, nor will it file, or permit to be filed, any financing statement naming it as a debtor, other than documents filed in Borrower's pending bankruptcy case.

#### 17. ENVIRONMENTAL ISSUES:

Borrower shall be required to demonstrate prior to closing compliance with all environmental regulations and/or requirements of local, state or federal government. Evidence of said compliance in such form as Bank may request shall be submitted to Bank not less than five (5) business days prior to closing, including any Voluntary Response Action plans and related certifications, orders and/or letters of the Maine Department of Environmental Protection or any other regulatory authority. Bank reserves the right to disapprove the loan if Bank is not satisfied with evidence of compliance with environmental laws.

Borrower agrees to indemnify, defend, and hold Bank harmless from and against any loss to Bank as a result of past, present or future transportation of hazardous or toxic materials, or disposal of hazardous or toxic materials and/or noncompliance with environmental laws or orders of any environmental regulatory authority.

#### 18. NONASSIGNABILITY; NO THIRD PARTY BENEFICIARY:

This Commitment is issued solely for the benefit of Borrower and only for the purposes described herein. This Commitment may not be assigned without permission of Bank, and no other person(s) or party(ies) shall be a beneficiary hereof or have any rights hereunder, and no rights are conferred by this Commitment upon any other person(s) or party(ies), whether or not their name may be used or otherwise identified in this Commitment.

#### 19. BANK NOT A JOINT VENTURER:

Bank shall not be deemed to be a partner or joint venturer with Borrower or any other parties. Borrower will indemnify and hold Bank harmless from and against any and all liabilities, damages, claims, demands, costs, expenses and attorneys' fees resulting from such a construction of the relationship of the parties.

#### 20. COSTS AND EXPENSES:

Borrower agrees to pay all of Bank's out-of-pocket costs relating to this transaction whether or not any disbursements are made under the Loan. Such costs include, but are not limited to, the fees and costs of Bank's attorneys, consultants, and appraisers, title insurance premiums and charges, recording fees and taxes, and all other reasonable expenses in connection with the preparation, closing and disbursement of the Loan.

### 21. GOVERNING LAW; INTERPRETATION:

This Commitment and loan documents to be delivered pursuant thereto shall be governed by the laws of the State of Maine without reference to the choice of law rules or conflicts of law rules of that state. The headings of sections and paragraphs in this Commitment are for convenience only and shall not be construed in any way to limit or define the content, scope, or intent of the provisions hereof. As used in this Commitment, the singular shall include the plural and masculine, feminine, and neuter pronouns shall be fully interchangeable, where the context so requires. If any provision of this Commitment, or any paragraph, sentence, clause, phrase or word, or the application thereof, in any circumstances, is adjudicated to be invalid, the validity of the remainder of this Commitment shall be construed as if such invalid part were never included herein. Time is of the essence of the Commitment. All exhibits to this Commitment shall be incorporated into and made a part of this Commitment.

### 22. MODIFICATION:

This Commitment may not be modified or amended in any manner except by a written instrument executed by Bank and Borrower.

Borrower may not maintain any action against Bank on any agreement to lend money, extend credit, or forebear from collection of a debt, or make any other accommodation for repayment of a debt for more than \$250,000 unless the promise, contract or agreement is in writing and is signed by a duly authorized representative of Bank.

#### 23. JURY TRIAL:

BORROWER HEREBY KNOWINGLY, EXPRESSLY, AND VOLUNTARILY WAIVES ANY AND ALL RIGHTS, WHETHER ARISING UNDER THE FEDERAL CONSTITUTION, THE MAINE CONSTITUTION, ANY RULES OF CIVIL PROCEDURE, COMMON LAW, OR ANY OTHER RULES OR LAW, TO DEMAND A TRIAL BY JURY IN ANY ACTION, SUIT, PROCEEDING, COUNTERCLAIM, CROSS-CLAIM, THIRD-PARTY CLAIM. LITIGATION OF ANY TYPE INVOLVING THE BANK AS TO ANY MATTER, CLAIM, OR CAUSE OF ACTION WHATSOEVER ARISING OUT OF OR IN ANY WAY RELATED TO THIS COMMITMENT, ANY AGREEMENT WITH THE BANK, ANY GUARANTEE, LOAN, OR MORTGAGE WITH THE BANK, OR ANY TRANSACTION BETWEEN THE PARTIES OR CONTEMPLATED BETWEEN THE PARTIES AND AGREE NOT TO SEEK TO CONSOLIDATE ANY SUCH ACTION WITH ANY OTHER ACTION IN WHICH A JURY TRIAL CANNOT BE OR HAS NOT BEEN WAIVED. BORROWER UNDERSTANDS THAT THE FOREGOING WAIVER IS NOT SUBJECT TO ANY EXCEPTIONS AND THAT THE BANK HAS NOT REPRESENTED THAT THE PROVISIONS OF THE WAIVER WILL NOT BE ENFORCED.

#### 24. VENUE:

In the event any litigation shall arise out of this Commitment, the prevailing party shall be entitled to recover all costs incurred in connection with such litigation, including reasonable attorneys' fees at both the trial and appellate levels. The parties agree that the exclusive venue for any such action that is not within the jurisdiction of the Bankruptcy Court shall be the courts of the State of Maine.

### 25. ATTORNEYS' FEES:

All legal fees and other hard costs incurred by Bank relating to the Loan including, without limitation, fees relating to preparation of loan documents shall be paid by Borrower, regardless of whether or not the Loan closes.

#### 26. TERMINATION:

This Commitment may be terminated at Bank's option by written notice to Borrower at the address set forth above upon the occurrence of any of the following events:

- A. Any change in the financial condition of Borrower, subsequent to the above date of this commitment which is, in the sole discretion of Bank, material and adverse.
- B. If any statement or representation made by Borrower in this Commitment or in support of the Loan shall prove untrue or Borrower shall be unable to fulfill any conditions to closing set forth herein.
- C. Default by Borrower under any other loan or extension of credit by Bank to Borrower. Any termination of this Commitment shall not affect Bank's rights to enforce the provisions of this commitment relating to payment of its commitment fee or payment or reimbursement of its costs and expenses, including attorneys' fees, which rights shall survive any such termination.
- C. Any of the Closing Conditions set forth in Section 14 of this Commitment are not met.

This Commitment shall survive the loan closing, and each of the obligations and undertakings of Borrower hereunder shall be continuing and shall not cease until the Loan, together with all accrued interest and charges, has been paid in full.

#### 27. ACCEPTANCE:

If the terms and conditions contained herein meet with your approval, please indicate your acceptance by signing and returning this original Commitment letter by the close of business on October 11, 2013. This Commitment shall be null and void if not accepted by the above-referenced date.

By your acceptance of this letter, Borrower acknowledges that this commitment is an outline of the principal understandings which are anticipated to be the basis for the terms of the final Loan. It has been issued before Bank has undertaken a full business, credit and legal analysis of Borrower and the transaction contemplated hereby. As a result of further investigation, information may come to Bank's attention of which it is not now aware which could preclude a closing or as a result of which Bank may require that the Loan and the terms contemplated hereby be restructured or otherwise modified.

| Very truly yours, | CAMDEN NATIONAL/BANK | By | Lits: | SVI | SV



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### **CONFIDENTIAL**

October 3, 2013

Robert J. Keach, Esq.
Chapter 11 Trustee to Montreal, Maine & Atlantic Railway, Ltd.
Bernstein, Shur, Sawyer & Nelson, P.A.
100 Middle Street
PO Box 9729
Portland, ME 04104-5029

Robert C. Grindrod President and CEO Montréal, Maine & Atlantic Canada Co. 15 Iron Road Hermon, ME 04401-1136

Mr. Gilles Robillard, CPA, CA, CIRP Monitor to Montreal, Maine & Atlantic Canada Co. Richter Groupe Conseil Inc.Richter Advisory Group Inc. 1981 McGill College Avenue Montréal (Québec) H3A 0G6

Dear Messrs. Keach, Grindrod and Robillard:

This letter (the "Agreement") confirms the terms of the engagement of Gordian Group, LLC ("Gordian") by Robert Keach, the chapter 11 trustee (the "Trustee") to Montreal, Maine & Atlantic Railway, Ltd. ("MMAR") by Montreal, Maine & Atlantic Canada Co. ("MMAC", and together with MMAR and their respective subsidiaries and affiliates, "MMA" or the "Company") with regard to being the Company's exclusive investment banker as of the date hereof to provide certain financial advisory and investment banking services as specifically set forth below in connection with any sale of substantially all or a portion of the assets, businesses or outstanding securities of the Company, as an operating railroad, in whole or in part(s), in one or a series of transactions, whether implemented through a 363 sale, a plan of reorganization, or otherwise (each, a "Sale Transaction").

As the Company's investment banker, Gordian will assist the Trustee, the Company, and Richter Advisory Group Inc. in its capacity as court-appointed monitor ("Monitor") of MMAC in proceedings under the *Companies' Creditors Arrangement Act* ("CCAA") in the province of Quebec with the formulation, evaluation and implementation of various options for effecting a Sale Transaction, and in connection therewith will provide the

**EXHIBIT** 



following services to the extent appropriate and as reasonably requested from time to time by the Trustee, Monitor and Company:

- a) Advise as to the sale or other disposition of any of the Company's assets or businesses;
- b) assist with the development, negotiation and implementation of a Sale Transaction or Sale Transactions, including rendering advice and services regarding a sale of all or a portion of the Company's assets, businesses or outstanding securities or acquisitions as an operating railroad, in whole or in part(s), as contemplated by the Company (whether in one or a series of transactions, by asset or equity sale or otherwise);
- c) assist in negotiations with interested acquirers or investors, current or potential lenders, creditors, shareholders and other interested parties regarding any potential Sale Transaction; and
- d) render such other financial advisory and investment banking services as may be mutually agreed upon by the parties hereto.

Unless otherwise mutually agreed upon, Gordian's services hereunder do not include the rendering of any valuation, fairness or solvency opinions, raising new, replacement and/or Debtor-In-Possession ("DIP") financing, or other additional services not expressly referenced above; any such services shall be addressed in a separate engagement letter as may be agreed to by the Trustee, MMAC, the Monitor and Gordian.

In the event the Trustee, the Monitor and/or the Company, their respective affiliates or management receive or initiate an inquiry or other contact concerning a Sale Transaction, the Trustee, the Monitor and/or the Company shall promptly inform Gordian of such inquiry or contact with such prospective interested party, in order that Gordian can assist the Trustee, the Monitor and the Company in any resulting negotiations in such manner as directed by the Trustee, MMAC and the Monitor.

Because the MMAR is a debtor under a Chapter 11 proceeding under title 11 of the United States Code (the "Bankruptcy Code"), the Trustee shall use its reasonable best efforts to obtain prompt authorization of the retention of Gordian pursuant to Sections 327(a) and 328 of the Bankruptcy Code on the terms and conditions of this Agreement. The order of the U.S. bankruptcy court (the "Bankruptcy Court") approving this Agreement and authorizing Gordian's retention in accordance with this Agreement shall be in form and substance acceptable to Gordian in its sole reasonable discretion and shall include an appropriate "carve out" from the collateral of the relevant lenders of the Company for the payment of the aggregate fees payable to Gordian pursuant to this Agreement. The \$5 million carve-out for professional fees and expenses ("Carve-Out") provided by the Federal Railroad Administration ("FRA") from the proceeds of a sale of



FRA's collateral, to the extent approved by the Bankruptcy Court, will suffice for purposes of this paragraph if Gordian is included therein.

Gordian acknowledges: (i) that MMAC is a debtor under proceedings under the CCAA in the province of Quebec; (ii) that the CCAA imposes various restrictions upon MMAC, including notably the right of MMAC to dispose of assets outside the ordinary course of business; (iii) that the initial order in the CCAA proceedings dated August 8, 2013 (the "Initial Order") provides that MMAC's right to pursue all avenues to finance or refinance, market, convey, transfer, assign or in any manner dispose of its business or property, in whole or in part, is subject to the approval of the Monitor; and (iv) that the Monitor is a court-appointed officer which generally plays a supervisory role with respect to the debtor in CCAA proceedings. Consequently, although Gordian is not engaged by the Monitor, the Monitor will be directly involved throughout the Sale Transaction process, and Gordian will keep the Monitor advised of all material developments in that process on the same basis as the Trustee and MMAC. Gordian, the Trustee and MMAC acknowledge that Gordian's mandate forms part of a joint process for the sale of the business or assets of both MMAR and MMAC as a going concern, such that the assent of the Monitor shall be required with respect to any decisions for which Gordian requires the approval of either the Trustee or MMAC. Gordian acknowledges that it will not benefit from any charge in the Canadian proceedings, including the Administration Charge.

For Gordian's services in connection with this engagement, concurrently with and as a condition to the consummation of any Sale Transaction, the Company shall pay to Gordian nonrefundable fees concurrent with the closing of a Sale Transaction ("Transaction Fees") in an amount equal to 1.7% of Aggregate Consideration (defined below).

Aggregate Consideration, for purposes of calculating Transaction Fees, shall be deemed to be the total price of the Sale Transaction (and any transactions related thereto), including but not limited to cash, securities, any portion paid by credit bid and/or by the assumption of debt by the purchaser or by other means.

In the event that the Aggregate Consideration comprises securities, in whole or in part, the value of such securities, for purposes of calculating Transaction Fees, shall be the fair market value thereof, as the parties hereto shall mutually agree, on the day prior to the public announcement of such Sale Transaction; provided, however, that the value of securities with an existing public trading market shall be determined by the average of the last sales prices for such securities on the five trading days ending five days prior to the consummation of the Sale Transaction in question.

Transaction Fees shall be reserved in full simultaneously with the closing of a Sale Transaction in cash in U.S. dollars and the receipt by the Trustee and MMAC of the Aggregate Consideration and shall be paid to Gordian upon approval by the Bankruptcy



Court upon application by Gordian; provided that if the Aggregate Consideration may be increased, pursuant to the terms of the Sale Transaction, by contingent or deferred payments related to future earnings or operations or other matters, the portion of Transaction Fees relating thereto shall be calculated and paid to Gordian when and as such contingent or deferred payments are made.

In addition to the fees described above, Gordian shall be reimbursed upon invoice for all of its reasonable out-of-pocket expenses (including legal, travel, research and information, telephone and facsimile) incurred in connection with Gordian's engagement hereunder; provided, however, that Gordian shall require the prior consent of both the Trustee and the Monitor (which shall not be unreasonably withheld) before incurring aggregate expenses in excess of \$15,000, and provided, further, that all such expenses are subject to final review by the Bankruptcy Court upon application by Gordian.

The nature and scope of Gordian's investigation in connection with the matters described herein shall be as Gordian deems appropriate. Gordian shall familiarize itself with and consider, as it deems appropriate, the history and nature of the business of the Company, its operations, financial results and condition, properties and prospects and such other factors as Gordian deems relevant. In this regard, Gordian shall be entitled to rely entirely on publicly available information plus such other information as may be directly or indirectly furnished to it orally or in writing by the Trustee, the Monitor, the Company or their respective officers, directors, managers, employees, affiliates, representatives, counsel, auditors and advisors, without independent investigation thereof, and Gordian does not hereby assume any responsibility to verify the accuracy or completeness of any such information or to conduct any appraisal of the Company's assets or liabilities. The Trustee, MMAC and the Monitor represent and warrant to Gordian that, to the best of their knowledge, all information they directly or indirectly furnish to Gordian in connection with Gordian's engagement hereunder shall be true, complete and accurate in all respects, and not misleading, it being understood that the Monitor does not conduct an audit or investigation of information provided to the Monitor by MMAC and that accordingly, no opinion is expressed nor any representation or warranty given by the Monitor regarding the accuracy, reliability or completeness of such information, which should be independently verified with MMAC. The Trustee, MMAC and the Monitor shall use their best reasonable efforts to facilitate the Company's full cooperation in providing Gordian all such information, documents and corporate records as Gordian deems necessary or appropriate.

Gordian does not represent or guarantee any specific result from this engagement. Gordian has not made, and is not responsible for the accuracy of, any projection of the Company's operating results, solvency or value, and Gordian does not make any representation regarding or guaranty of the accuracy of any projection, other view or advice Gordian provides regarding the Company or the Company's future. The Trustee, MMAC and the Monitor acknowledge that all future matters are subject to certain risks



and uncertainties that could cause actual results to differ materially from those projected or otherwise addressed by Gordian.

Gordian's role shall be solely as investment banker to the Trustee and MMAC, who shall remain fully responsible for all decisions and matters as to which Gordian's advice is sought. Gordian is assuming no management responsibility with respect to the Company of any nature whatsoever. Gordian's obligations to the Trustee, MMAC and the Monitor are contractual in nature as expressly set forth in this Agreement and neither Gordian nor any of its affiliates nor their respective members, partners, officers, directors, employees, agents nor any entity or person controlling Gordian or any of its affiliates have any fiduciary obligations to the Trustee, Monitor, Company or its Board of Directors or any other person in respect hereof. The Trustee, MMAC and the Monitor acknowledge and agree that the engagement of Gordian hereunder does not and is not intended to confer rights upon any person not a party hereto, including the Company, any security holders (other than the Trustee and Monitor) or creditors of, or holders of beneficial interests in, the Company, as against Gordian, its affiliates, or their respective members, partners, officers, directors, employees, agents or any entity or person controlling Gordian or any of its affiliates. The obligations of Gordian under this Agreement and in respect of any transaction or conduct in connection herewith are solely limited liability company obligations of Gordian. To the full extent lawful, no affiliate of Gordian or any member, partner, officer, director, employee or agent of Gordian or such affiliate, or any person controlling Gordian or any of its affiliates shall be subjected to any personal liability whatsoever to the Trustee, Monitor, or their respective affiliates, successors, assigns, creditors or security holders, or any other person, with respect to this Agreement or any transaction or conduct in connection herewith.

Any advice, written or oral, provided by Gordian pursuant to this Agreement shall be solely for the information and assistance of the Trustee, MMAC and the Monitor in connection with a Sale Transaction of the Company. Except as required by law or court order, such advice is not to be used, circulated, quoted or otherwise referred to, in whole or in part, for any other purpose. The Trustee, MMAC and the Monitor shall use their reasonable best efforts to ensure that such advice shall not be filed with, included in or referred to, in whole or in part, in any registration statement, proxy statement, tender offer or any other document, filed by the Company nor are references to Gordian or its engagement hereunder to be made therein, except in each case in accordance with Gordian's prior written consent, which shall not be unreasonably withheld. Except to the extent legally required, none of: (i) the fact that Gordian is rendering advice to the Trustee, MMAC and the Monitor (except that the fact that Gordian is rendering such advice may be disclosed to parties with which the Company is negotiating); (ii) any advice rendered by Gordian to the Trustee, MMAC and the Monitor; or (iii) any communication from Gordian to the Trustee, MMAC and/or the Monitor or from the Trustee, MMAC and/or the Monitor to Gordian in connection with the services performed by Gordian pursuant to this Agreement shall be quoted or referred to orally or in writing in any public form or forum or document by the Trustee, MMAC, Monitor or



their respective agents, without Gordian's prior written authorization; provided further that the Trustee and Monitor shall use their reasonable best efforts to cause the Company to similarly observe the foregoing. For the avoidance of doubt, in the event of any disclosures under this paragraph mandated by law or court order, the form and content of any references to Gordian, its advice and its relationship to the Trustee, MMAC and the Monitor shall remain subject to Gordian's prior written consent, which shall not be unreasonably withheld. Except to the extent expressly set forth in writing by Gordian, no third party shall be entitled to rely upon Gordian's advice for any purpose whatsoever for the accuracy or completeness of any permitted disclosure by the Trustee, MMAC or the Monitor to any third parties of Gordian's advice.

The Trustee, MMAC and the Monitor understand that Gordian does not represent that any particular Gordian professional will be solely responsible for Gordian's work product completed pursuant to Gordian's engagement and that junior Gordian professionals likely will be working on this engagement together with senior Gordian professionals.

The Trustee as Trustee and not individually and the Company agree to indemnify and hold harmless Gordian and its affiliates and their respective members, partners, officers, directors, employees, controlling persons, representatives and agents (each an "Indemnified Party") to the full extent lawful from and against, and agrees that Gordian shall have no liability to the Trustee, the Monitor, the Company or their respective affiliates, successors, assigns, creditors or security holders for, any losses, claims, expenses, damages or liabilities (or actions or proceedings in respect thereof), including without limitation counsel fees and expenses, related to or arising out of Gordian's engagement under this Agreement, or any transaction or conduct in connection therewith, except to the extent that any such loss, claim, expense, damage or liability is finally judicially determined to have resulted solely from Gordian's gross negligence or willful misconduct in performing the services that are the subject of this Agreement. If for any reason the foregoing indemnification is unavailable to any Indemnified Party or insufficient to hold it harmless, then the Trustee as Trustee and not individually and/or the Company shall contribute to the amount paid or payable by such Indemnified Party as a result of such loss, claim, expense, damage or liability in such proportion as is appropriate to reflect not only the relative benefits received by the Trustee as Trustee and not individually and/or the Company and/or its equity holders on the one hand and the Indemnified Party on the other hand, but also the relative fault of the Trustee as Trustee and not individually and/or the Company and the Indemnified Party, as well as any other relevant equitable considerations. In no event shall Gordian and the Indemnified Parties collectively have liability under this Agreement or in respect of any transaction or conduct in connection herewith in the aggregate in excess of any cash fees actually received by Gordian hereunder, exclusive of reimbursement of expenses as provided in this Agreement and compensation as referred to below in this paragraph. Without the prior written consent of Gordian (which shall not unreasonably be withheld), the Trustee, Monitor and/or the Company shall not settle any claim, litigation or other proceeding against any Indemnified Party relating to Gordian's engagement hereunder unless such



settlement requires on the part of the Indemnified Party nothing more than a cash payment that the Company actually makes, and unless such settlement includes an express release of such Indemnified Party from all claims against such Indemnified Party by all parties to such settlement, such release to be set forth in an instrument or instruments signed by or otherwise binding upon all parties to such settlement. The Trustee as Trustee and not individually and/or the Company agrees to reimburse each Indemnified Party, promptly upon each request for reimbursement hereunder, for its legal and other out-of-pocket expenses (including the cost of any investigation, preparation or provision of evidence) incurred in connection with any pending or threatened action, claim, investigation or proceeding (regardless of whether Gordian is a party thereto) in respect of which indemnification or contribution may be sought hereunder or in enforcing this Agreement, including, without limitation, any pending or threatened action, claim, investigation or proceeding brought by the Trustee, Monitor or Company. If Gordian, any affiliate of Gordian, or any member, partner, officer, director, employee, agent or any entity or person controlling Gordian or any affiliate of Gordian becomes involved in any threat or assertion of a claim, litigation or investigation with respect to this engagement, then Gordian shall be compensated, separately from the fees provided for herein, for the time expended by such person, whether at or in preparation for meetings, depositions, trial or otherwise at the hourly rates then in effect for such person or, if no such rate is then in effect, the hourly rate that Gordian shall reasonably determine to be appropriate. The reimbursement, indemnity and contribution agreements of the Trustee as Trustee and not individually and/or the Company under this paragraph shall be in addition to any liability which the Trustee as Trustee and not individually and/or the Company otherwise may have and to any rights that Gordian may otherwise have, and shall extend upon the same terms and conditions to, and may be independently enforced by, any affiliate of Gordian and the members, partners, officers, directors, employees, controlling persons, representatives and agents (if any) of Gordian or any affiliate of Gordian and shall be binding upon any successors and assigns of the Trustee as Trustee and not individually and/or the Company and inure to the benefit of any successors, assigns, heirs and personal representatives of Gordian, any such affiliate and any such person. provisions of this paragraph, the preceding six paragraphs and the following four paragraphs shall survive the completion or termination of Gordian's services pursuant to this Agreement or any termination of this Agreement.

THIS AGREEMENT SHALL BE GOVERNED AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK (WITHOUT REFERENCE TO ITS PRINCIPLES OF CONFLICT OF LAW). THE PARTIES HERETO HEREBY WAIVE ANY RIGHT TO TRIAL BY JURY IN CONNECTION WITH ANY DISPUTES ARISING HEREUNDER. The Trustee, MMAC and the Monitor hereby consent to venue and jurisdiction in any court in which Gordian (or other Indemnified Party) is sued or otherwise found or brought. To the extent permitted by applicable law, any dispute arising under this Agreement or in connection with this engagement shall be finally settled by the District of Maine bankruptcy court. The parties



hereto consent to the non-exclusive jurisdiction of the District of Maine bankruptcy court for the purpose of entering judgment upon and enforcing such an award.

This engagement may be terminated by the Trustee, MMAC and the Monitor or Gordian at any time with or without cause, effective upon receipt of written notice to that effect by the other party, but in such circumstance the Company shall remain liable for Transaction Fees payable or accrued and expenses incurred prior to termination. In the event of termination of this engagement the Company shall also remain liable for any Transaction Fees if within twelve (12) months after such termination definitive documentation is entered into with respect to a Sale Transaction and such Sale Transaction is subsequently consummated.

This Agreement contains the entire agreement of the parties with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral or written, between Gordian and the Trustee, Monitor and Company with respect thereto. This Agreement shall be binding upon and inure to the benefit of any successors, assigns, heirs and personal representatives of the parties. This Agreement may not be amended or modified except in writing, executed by the parties hereto. No party hereto may assign this Agreement.

The Trustee's and Company's obligations hereunder, including payment of the Transaction Fees and reimbursement of expenses, shall be joint and several obligations of the Company and any subsidiaries or affiliates.



Please confirm that the foregoing is in accordance with your understanding by signing and returning to us the duplicate of this letter attached hereto, which shall thereupon constitute a binding agreement.

Sincerely yours,

GORDIAN/GROUP, LLC

By:

Peter S. Kaufman

President; Head of Restructuring and

Distressed M&A

AGREE	ED	TO	AND	ACC	CEP	TED:

Montrea	al, Maine & Atlantic Railway, Ltd
By: Name:	Robert J. Keach, Esq.
Title:	Chapter 11 Trustee
Date:	
Montrea	al, Maine & Atlantic Canada Co.
By:	
Name:	Robert C. Grindrod
Title:	President and CEO
Date:	



Richter Advisory Inc., in its capacity as Monitor of Montreal, Maine & Atlantic Canada Co. pursuant to proceedings under the *Companies' Creditors Arrangement Act* 

	Gilles Robillard, CPA, CA, CIRP Partner
Date:	

## UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

In re:

MONTREAL MAINE & ATLANTIC RAILWAY, LTD.

Debtor.

Bk. No. 13-10670 Chapter 11

ORDER GRANTING APPLICATION FOR ORDER, PURSUANT TO SECTIONS 327
AND 328 OF THE BANKRUPTCY CODE, AUTHORIZING THE EMPLOYMENT
AND RETENTION OF GORDIAN GROUP, LLC TO PROVIDE
INVESTMENT BANKING AND FINANCIAL ADVISORY
SERVICES TO THE TRUSTEE

Upon consideration of the Application for Order, Pursuant to Sections 327 and 328 of the Bankruptcy Code, Authorizing the Employment and Retention of Gordian Group, LLC to Provide Investment Banking and Financial Advisory Services to the Trustee (the "Application"), filed by Robert J. Keach, the chapter 11 trustee (the "Trustee") in the above-captioned case of Montreal Maine & Atlantic Railway, Ltd. ("MMA"), and upon consideration of the Declaration of Peter S. Kaufman in Support of the Application for Order, Pursuant to Sections 327 and 328 of the Bankruptcy Code, Authorizing the Employment and Retention of Gordian Group, LLC to Provide Investment Banking and Financial Advisory Services to the Trustee (the "Declaration"), and it satisfactorily appearing that Peter S. Kaufman and Gordian Group, LLC ("Gordian Group") are disinterested and do not represent or hold any interest adverse to MMA, MMA's wholly-owned subsidiary, Montreal Maine & Atlantic Canada Co. ("MMA Canada"), or the estates of MMA and/or MMA Canada, and that the employment will be in the best interest of MMA and MMA's estate, it is hereby ORDERED, ADJUDGED and DECREED as follows:

1. The Application is granted.

- 2. The Trustee is hereby authorized to employ Gordian Group as an investment banker to perform the services set forth in the retention letter attached to the Affidavit as Exhibit 1 (the "Retention Agreement").
- 3. Pursuant to 11 U.S.C. § 328(a), Gordian Group shall be entitled to compensation as follows:
  - a. *Transaction Fee.* At the closing of any Sale Transaction, Gordian Group will be paid a transaction fee in an amount equal to 1.7% of Aggregate Consideration (as such term is defined in the Retention Agreement). No up-front or monthly fees are being paid to Gordian Group.
  - b. Reimbursement of Expenses. Gordian Group shall be reimbursed upon invoice for all of its reasonable out-of-pocket expenses (including legal, travel, research and information, telephone and facsimile) incurred in connection with its engagement; provided, however, that Gordian Group shall obtain the prior consent of both the Trustee and the Monitor before incurring aggregate expenses in excess of \$15,000, and provided, further, that all such expenses are subject to final review by the Bankruptcy Court upon application by Gordian Group.
- 4. The compensation payable to Gordian Group shall be subject to review only pursuant to the standards set forth in section 328(a) of the Bankruptcy Code and shall not be subject to the standard of review set forth in section 330 of the Bankruptcy Code.
- 5. Subject to the approval of this Court and the Canadian Court pursuant to the Protocol, Gordian Group will be paid in the Case and in the Canadian Case. The payment of the Transaction Fee and reimbursement of expenses incurred by Gordian Group will be allocated between the Debtor's and MMA Canada's estate, which allocation shall be subject to the approval of this Court and the Canadian Court.
- 6. This Order shall become final in fourteen (14) days unless a party in interest sooner objects, in which case the matter shall be set for hearing and considered by the Court as if this Order had not been entered.



450, rue St- Michel

St- Jean -sur- Richelieu, Québec J3B 1T4

Téléphone : 450-348-0808 Télécopieur : 450-348-0828

Le 19 Septembre 2013

Madame Sylvie Lacroix

## CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301 Saint-Jean-sur-Richelieu, Québec J3B 8J3

Objet : Arrêt du transport ferroviaire

Madame.

Par la présente, nous vous signifions l'importance pour notre entreprise du maintiens du service de chemin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière et la compétitivité de notre entreprise et éventuellement provoquer la fermeture de nos installations.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

7

M. Michel Marquis, président.

2M ressources inc

Courriel: michel.marquis@2mressources.com



# ÉLEVEUR F. MÉNARD PRODUCTEUR

## UNE TRADITION FAMILIALE DEPUIS 1961

16 septembre 2013

Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

Objet : Arrêt du transport ferroviaire

Madame.

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA) pour notre installation située a à Mont-St-Grégoire.

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opérés par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière et la compétitivité de notre entreprise, et éventuellement provoquer la fermeture de nos installations.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Michel Dion

Directeur des achats

AMERIPLAS

16 septembre 2013

Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301 Saint-Jean-sur-Richelieu, Québec J3B 8J3

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintiens du service de chémin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière et la compétitivité de notre entreprise et éventuellement provoquer la fermeture de nos installations.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

François Fournier

Président

Case 13-10670 Doc 352-2 Filed 10/07/13 Entered 10/07/13 14:24:19 Desc Exhibit

Akzo Nobel Pâte et performance Canada inc.

1900, rue St-Patrice Bst Pase 443-87784 Magog (Québec) J1X 3W5

F (819) 843-3269 www.akzonobel.com/eka



Le 27 septembre 2013

M. Yvan Lanthier, directeur général **CLD Memphremagog** 281, rue des Pins Magog (Québec) J1X 2J1

Objet : Arrêt du transport ferroviaire

Monsieur,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opérés par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations.

Il demeure entendu que la présente n'est pas limitative quant aux dommages que pourraient subir Akzo Nobel Pulp and Performance Canada Inc. ou toute autre société du groupe Akzo Nobel et qui pourraient être réclamés à Montreal, Maine & Atlantic Canada Co. et/ou Montreal, Maine & Atlantic Railway Ltd. dans le cadre du processus de restructuration en cours ou autrement.

Pour des informations supplémentaires, n'hésitez pas à contacter le soussigné. Nous vous prions d'agréer, Monsieur, nos salutations distinguées.

Gilles Villeneuve, ing. Directeur d'usine

GV/cm

Tafisa Canada Inc. 4660, rue Villeneuve Lac-Mégantic, Québec G6B 2C3 Canada

Tél.: 819 583-2930 Fax: 819 583-2931 www.tafisa.ca



Le 18 septembre 2013

Madame Michèle Tardif
Directrice générale et commissaire industriel
CLD de la MRC du Granit
4675 Roberge, C. P. 155
Lac-Mégantic (Québec) G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame.

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA). Le maintien du service de chemin de fer permettra plus facilement de trouver preneur.

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opérés par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations. Les impacts estimés pour notre entreprise sont inclus dans le fichier attaché.

Nous avons subi depuis le 6 juillet dernier des impacts financiers majeurs que nous ne pourrons pas supporter à long terme si le service n'est pas rétabli.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Recevez, Madame, nos salutations distinguées.

Louis Brassard

Président-directeur général

SONAE INDUSTRIA

Case 13-10670 Doc 352-2 Filed 10/07/13 Entered 10/07/13 14:24:19 Desc Exhibit

4545, rue Villeneuve Lac-Mégantic (Québec) G6B 2C2

**Tél.: 819 583-3939** Téléc.: 819 583-3986 www.logi-bel.com

Le 18 septembre 2013

CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame.

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations. Il est important que le réseau soit maintenu en opération et que lors de la remise en service des opérations de Lac-Mégantic, tout soit mise en place pour nous permettre de reprendre nos activités normalement, et permettre à l'économie de la région de revivre rapidement.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Béland Audet

Président



Case 13-10670 Doc 352-2 Filed 10/07/13 Entered 10/07/13 14:24:19 Desc Exhibit

4545, rue Villeneuve Lac-Mégantic (Québec) G6B 2C2

**Tél.: 819 583-3939** Téléc.: 819 583-3986 www.logi-bel.com

Tel que mentionné plus haut, nous travaillons présentement avec un client pour l'implantation d'un centre de transbordement de grain qui devait voir le jour cet automne.

Étant donné l'ampleur du désastre et les conséquences qui en découlent, de même que le contexte particulier de cette catastrophe, nous demandons donc la collaboration du ministère des Transports d'obtenir une aide financière pouvant nous permettre de mener à bien ce projet de 375 000\$, qui permettra de transporter le grain de l'Ouest canadien vers le Québec en plus de réduire le transport routier sur le réseau entre Montréal et Lac-Mégantic à une hauteur de 12-15 camions par semaine. L'impact de cette réduction de transport routier sur les gaz à effet de serre est également à considérer.

En espérant le tout conforme et demeurant dans l'attente d'une réponse de votre part, recevez, Madame, mes meilleures salutations.

**Béland Audet** Directeur Général

Logi-Bel

www.logi-bel.com





MÉGANTIC

Le 19 septembre 2013

Madame Michèle Tardif Directrice générale CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

## Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du rétablissement d'un lien ferroviaire "sécuritaire" sur la voie desservie actuellement par l'entreprise Montréal, Maine & Atlantic (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantic (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement pourrait provoquer notre fermeture. Un aperçu des impacts estimés pour notre entreprise est inclus dans le fichier attaché.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Daniel Hamann Directeur d'usine



Le 18 septembre 2013

CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) nous coûte présentement plus de 2500\$ par semaine en frais supplémentaires pour nos arrivages de blé en provenance de l'ouest canadien et pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer une relocalisation de nos installations et la terminaison d'une entente avec une entreprise locale. Étant donné la nature de notre entreprise et de la croissance de celle-ci en automne, les frais grimpent maintenant à plus de 4000\$ par semaine actuellement et il est impératif pour nous d'avoir une réponse claire sur le service de chemin de fer dans la région du Granit. La Meunerie Milanaise est une petite entreprise qui ne peut se permettre de perdre tout cet argent encore longtemps.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Steve Castegan

Directeur général



Le 19 septembre 2013

Madame Michèle Tardif
Directrice générale et commissaire industrielle
CLD de la MRC du Granit
4675 Roberge, CP 155
Lac-Mégantic, Qc
G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations. Les impacts estimés pour notre entreprise sont inclus dans le fichier attaché.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Judith Boulanger

Directrice des achats

JB/hp



Head Office / Siège social 3677, rue Lévis Lac-Mégantic (Québec) Canada G6B 2H7

Tél.: 819 583.3666 Fax: 819 583.5444 info@billotsmegantic.com

Lac-Mégantic, le 20 septembre 2013

Madame Michèle Tardif CLD de la MRC du Granit 4675 rue Roberge, CP 155, Lac-Mégantic (Qc) G6B 2S6

### Objet : Arrêt du transport ferroviaire

Madame Tardif,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opérés par la Montréal, Maine & Atlantique (MMA) pourrait compromettre la santé financière de notre entreprise, mettre en péril des emplois et éventuellement provoquer la fermeture de nos installations.

Une certaine partie de notre approvisionnement en matières premières qui se faisait par voie ferrée n'est déjà plus disponible pour notre entreprise étant donné que le coût du transport par camion s'avère trop onéreux.

De plus et <u>surtout</u>, dans l'éventualité où des compagnies comme Tafisa ou Énergex, preneuses de nos sous-produits de bois, seraient dans l'obligation de réduire leur production, ce serait vraiment catastrophique pour nous et pour <u>toutes</u> les scieries de la MRC du Granit et du Québec.

Nous « touchons du bois » afin que le transport ferroviaire reprenne le plus tôt possible afin que nous puissions enfin mettre de l'avant plusieurs projets mis en veilleuse en raison de la crise forestière traversée au cours des dernières années.

En demeurant à votre disposition pour toutes demandes de renseignements supplémentaires, veuillez agréer, Madame Tardif, nos sentiments les meilleurs.

Roch Grenier.

Président



Le 18 septembre 2013

CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois et nuire à la santé financière de notre entreprise. Les impacts estimés pour notre entreprise sont inclus dans le fichier attaché.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Nicolas Fontaine

Vicolas Fort

Vice-Président



7730, ch Barrage Lac Mégantic, Qc G6B 2S3

Le 18 septembre 2013

CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations. Les impacts estimés pour notre entreprise sont inclus dans le fichier attaché.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Manon Landry

Pour Marc L'Écuyer

Marin Lucing



CLD de la MRC du Granit 4675 Roberge, CP 155 Lac-Mégantic, Qc G6B 2S6

Objet : Transport ferroviaire Lac Mégantic

Madame.

Par la présente, nous vous signifions l'importance pour notre entreprise de maintenir un service ferroviaire à Lac Mégantic pour le transport des marchandises et de faire réactiver au plus vite son activité, qui a été brutalement interrompue, suite à la catastrophe survenue le 6 juillet dernier.

Notre plus important fournisseur « Tafisa », qui a installé son usine au début des années 1990 à Lac Mégantic afin de nous desservir, est un utilisateur régulier du chemin de fer et sa compétitivité est en lien direct avec la livraison d'une partie importante de sa production par voie de chemin de fer à partir de Lac Mégantic .

Dans un contexte où le service ferroviaire ne serait pas rétabli d'urgence, il est certain que Tafisa, va être obligé de prendre des décisions (ex : réduction des opérations, fermeture partielle ou complète...) pouvant avoir des conséquences indirectes très néfastes pour tous les utilisateurs de produits, incluant Bestar.

Tafisa étant le plus important fournisseur de panneaux dans le Nord-Est de l'Amérique, la rareté de ce type de produit, dans un marché de commodité, impliquerait de fortes hausses de coût difficilement assimilables pour nous et d'autres usines Québécoise de meubles et d'armoires de cuisine. D'autre part les scieries, principales fournisseurs de Tafisa, peineraient à rentabiliser leur opérations suite à la perte des revenus de copeaux.

Notre région a réussi à tirer son épingle du jeu dans la crise grâce à l'intégration verticale des manufactures régionales oeuvrant dans les produits et dérivés du secteur bois, et cet équilibre délicat est actuellement en péril en raison de l'incertitude de l'avenir de la desserte ferroviaire de Lac Mégantic et de son opérateur (MMA).

Au nom de nos 150 employés, nous vous remercions de l'importance que vous saurez accorder à ce dossier stratégique pour notre région. Pour de plus amples renseignements, n'hésitez pas à me contacter si nécessaire.

Recevez, Madame, l'expression de mes sentiments distingués.

Gilles Pansera

Président du Conseil d'administration de Bestar Inc.

Grains Choquette inc.

25 rue Des Engrais Mont St-Grégoire Qc J0J 1K0 Tél: 450 779-8507 Fax: 450 296-4316

Le 19 septembre 2013

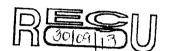
Madame Sylvie Lacroix

Conseil économique du Haut-Richelieu (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3



Objet : Arrêt de transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintiens du service de chemin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA).

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière et la compétitivité de notre entreprise et éventuellement provoquer la fermeture de nos installations.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Paul Choquette, président



Nom CLD Adresse Ville, Québec Code postal

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Mélissa Gemme Administratrice Gaz Propane Rainville Inc.

# **L**BFoster

Technologie Ferroviaire Ltée. 350, Boul. Industriel St-Jean-sur-Richelieu, QC J3B 4S6

16 septembre 2013

Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Guy Benoit

Directeur d'Usine

Case 13-10670 Doc 352-2 Filed 10/07/13 Entered 10/07/13 14:24:19 Desc Exhibit B Page 59 of 84



# **Emballage Performant Inc. Performance Packaging Inc.**



Cowansville, le 20 septembre 2013

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 rue Principale Cowansville, QC J2K 1J8

Objet : Arrêt du transport ferroviaire

Monsieur,

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Louis Carpentier Directeur de l'usine







Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

#### GRAYMONT (QC) INC.

SIÈGE SOCIAL

25, rue De Lauzon Boucherville (Qc) J4B 1E7 Tél.: 450 449 2262

Fax: 450 449 2256 email: info@graymont-qc.com

**USINE DE BEDFORD** 

1015, Chemin de la Carrière C.P. 1290 Bedford (Qc) JOJ 1A0 Tél.: 450 248 3307 Fax: 450 248 7272

email: bedford@graymont-qc.com

USINE DE JOLIETTE 1300, rue Notre-Dame C.P. 380 Joliette (Qc) J6E 3Z9 Tél.: 450 759 8195 Fax: 450 759 8376

Fax: 450 759 8376 email: joliette@graymont-qc.com

**USINE DE MARBLETON** 

303, Principale Ouest Marbleton (Qc) JOB 2LO Tél.: 819 887 6381

Fax: 819 887 6857 email: marbleton@graymont-qc com Monsieur,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Sébastien Villeneuve

Directeur d'usine

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

POUR Meunerie J. Bertrand Inc 5 Corriveau Bedford Qc JOJ 1AD 450-248-3111

400, rue Henri-Bourassa Marieville (Québec) J3M 1R9 CANADA

GEL

20 septembre 2013

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

Monsieur.

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Danny Paquette

Acheteur Corporatif/Corporate Purchaser

450 460-4340 450 460-1078



#### PAGE DE GARDE / FAX COVER SHEET

DATE: 13/09/23

À / TO : M. Benoît Lévesque

COMPAGNIE / COMPAGNY : CLD Brome-Missisquoi

NUMÉRO DE TÉLÉCOPIEUR / FAX NUMBER : 450-266-6141

CC / COPY:

DE / FROM: Jacques DesRosiers

Terminal Brigham inc.

Nombre de pages, y compris page de garde / total number of pages including cover sheet :

Bonjour,

Pour faire suite à votre courriel au sujet MMA, vous trouvez la lettre signé pour démonter l'intérêt de notre entreprise pour la survie du chemin de fer.

Salutations,

Jacques DesRosiers,

TERMINAL BRIGHAM inc.

Terminal: 112 rue Cameron, Brigham (Qué) J2K 5A7 téléphone : (450) 263-8112 télécopieur : (450) 263-8507 Siège social: 241 rue St-Charles Sud, Granby (Qué) J2G 7A9 téléphone : (450) 378-4108 télécopieur : (450) 777-7309 Case 13-10670 DEC 3520263 FINE 10707/13 EPIE 2011-0907/13514:24:19 Desc Exhibit



23 septembre 2013

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

Monsieur,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie desservie par l'entreprise Montréal, Maine & Atlantique (MMA).

«Le terminal Brigham fonctionne depuis 1999 et a été déclarée site d'approvisionnement essentiel pour la province de Québec» par l'Association Québécoise du propane. Le terminal reçoit son approvisionnement par wagons citernes, puis le distribue par camion vers les marchés locaux.

On estime que le terminal Brigham fournit le gaz propane pour le chauffage à plus de 50.000 foyers et entreprises. L'infrastructure de distribution de propane au Québec n'est pas telle que cette offre peut être facilement remplacé ou redistribué. «À l'approche de l'hiver, cela pourrait être une question d'intérêt publique très grave».

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opéré par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière de notre entreprise et éventuellement provoquer la fermeture de nos installations.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Jacques Desrosiers

deques du

Gérant



#### Région Amériques

Omya St-Armand
Une Division d'Omya Canada Inc.
1500, chemin des Carrières
St-Armand, Québec
JOJ 1T0 Canada

Tel: (450) 248-2931 Fax: (450) 248-2421

St-Armand, le 20 septembre 2013

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

## Objet : Arrêt du transport ferroviaire

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Notre entreprise avait déjà eu plusieurs réunions de planification et de budget avec MMA pour des projets d'expansion de la voie ferroviaire entre Bedford et Saint-Armand. Ceci permettra à notre entreprise de livrer nos produits, fabriqué au Québec, dans un rayon d'influence beaucoup plus large.

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Denis Chiasson Directeur d'Usine



Kruger inc.

3285, chemin Bedford Montréal (Québec) H3S 1G5 Tél.: 514 737-1131

Téléc. : 514 343-3126

17 septembre 2013

#### Sherbrooke Innopole

a/s Mme Josée Fortin, DG 1308, boul. de Portland, C.P. 1355 Sherbrooke, (Québec) J1H 5L9

Objet : Arrêt du transport ferroviaire

#### Madame,

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Salutations / Regards

Isabelle René

Krugei

Superviseur - Département du Transport
Supervisor - Transportation Department
Kruger – Publication Papers Division
3285, chemin Bedford, Montréal (Québec) H3S 1G5
T. 514-343-3100, #2049 / F. 514-343-3125 / C.514-835-5828
Isabelle.rene@kruger.com



## Sherbrooke Innopole

a/s Mme Josée Fortin, DG 1308, boul. de Portland, C.P. 1355 Sherbrooke, (Québec) J1H 5L9

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Supermétal Sherbrooke inc.

Jean-Francois Blouin. Ing. Président-Directeur Général

LA PASSION DU SERVICE DEPUIS 1959

www.supermetal.com

Supermétal Sherbrooke inc. / Fabrication lourde

Québec / Sherbrooke

375 de Courcelette, Sherbrooke, Qc, Canada J1H 3X4 / Tél.: 819 566-2965 Téléc.: 819 566-5126

Siège social

Québec / St-Romuald

1955, 5<sup>è</sup> rue, St-Romueld, Qc, Canada G6W 5M6 / Tél.: 418 834-1955 Téléc.: 418 834-5151



Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

Objet : Arrêt du transport ferroviaire

Madame,

Par la présente, nous vous signifions l'importance pour notre entreprise du maintiens du service de chemin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA).

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Roberto Berloni

Président/President



707, Boul. Pierre-Tremblay, Saint-Jean-sur-Richelieu (Québec) Canada J2X 5G5 Tél.: 450-347-4371 • Ext.: 1-800-931-1757 • Fax: 450-347-9936

BOIS MOU, BOIS FRANC, BOIS INDUSTRIEL

15, chemin West Brome, Ville de Lac Brome, Qc, J0E 2P0 Tél.: (450) 266-1480 – Fax.: (450) 263-6444

E-mail scieriewb@vivocom.ca

23 Septembre 2013

Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

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Gilles Larivière, Directeur Général

Scierie West-Brome inc.



Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301 Saint-Jean-sur-Richelieu, Québec J3B 8J3

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

### **Caroline Paquette**

Directrice des ressources humaines Groupe Paquette Meunerie Côté-Paquette inc 131 route 235 Ange-Gardien, Qc J0E 1E0

Ange-Gardien, QC 30L 1L0

Courriel: cpaquette@entreprisesbpaquette.com

Tél: 450-293-8161



Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Directeur des Opérations



Monsieur Mario Thibeault, directeur général CLD de Brome-Missisquoi 749 Principale Cowansville, Québec J2K 1J8

Objet : Arrêt du transport ferroviaire

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

Pierre Grenier, c.s.s.b.b.

Vinyle Kaytec
Directeur d'usine

Cowansville & Farnham tél.: 450.263.5368 poste 223

fax.: 450.263.9164 cell.: 450.525.4736 pierre95@kaycan.com 20 Septembre 2013

Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

André Bonin Directeur Général

> 800, rue Bees Saint-Jelas eur Reist Ouebers Sain 887

> alleria (n. 1700). Martine da martine de la companya (n. 1700).



Le 23 septembre 2013

Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

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J3B 8J3

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Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous au 450-347-7855.

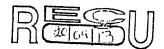
Gino Colella

Directeur Transport et logistique

Soleno Inc.

1160 route 133, C.P. 837 St-Jean-sur-Richelieu, Qué J2X 4J5





Madame Sylvie Lacroix

CONSEIL ÉCONOMIQUE DU HAUT-RICHELIEU (CLD)

315, rue Macdonald bureau 301

Saint-Jean-sur-Richelieu, Québec

J3B 8J3

Objet : Arrêt du transport ferroviaire

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Par la présente, nous vous signifions l'importance pour notre entreprise du maintien du service de chemin de fer sur la voie appartenant à l'entreprise Montréal, Maine & Atlantique (MMA) pour notre installation située a à Mont-St-Grégoire.

Pour notre entreprise, le transport ferroviaire est un service essentiel à un point tel que l'arrêt des activités du transport ferroviaire sur les tronçons présentement opérés par la Montréal, Maine & Atlantique (MMA) pourrait mettre en péril des emplois, nuire à la santé financière et la compétitivité de notre entreprise..

Pour de plus amples renseignements, n'hésitez pas à prendre contact avec nous.

<del>Jean-Sébastien Milot</del>

Directeur Fertilisants & Logistique

J-SM/gl

ENTRE	PRISES TOUCH	ENTREPRISES TOUCHÉS PAR L'ARRÊT DES ACTIVITÉS DE MMA	DES ACTIVITI	ÉS DE MMA
MRC	ENTREPRISE	NOMBRE DE WAGONS / ANNÉE	NOMBRE D'EMPI OYÉS	DIRECTION
Haut-	_	100	50	
Harit	3	2000	3	
Richelieu	1	2000	ပ	
Haut-	3	75	12	
Richelieu			:	
Haut-	4	250	38	
Richelieu				
Haut-	Ь	50	160	
Haut-	6	100	4	
Richelieu			•	
Haut-	7	10	108	
Hair				
Richelieu		017	J	
Haut-	6	40	7	
Richelieu			,	
Haut-	10		à déterminer	
Richelieu				
Brome	1	12	43	
Missisquoi				
Brome- Missisquoi	12	200	75	Mégantic (Nouveau- Brunswick) + États- Unis
Brome- Missisquoi	13	140	æ	Mégantic + Montréal
Brome- Missisquoi	14	1 000	ហ	De Montréal

US	120	ω	27	Drummond
			26	Robert- Cliche
Mégantic et US	140	52	25	Sartigan
É-U/Mégantic/Mtl	180	250	24	Haute- yamaska
ligne st-Guillaume et terminal de Farnham	90	88	23	Au cœur de la Montérégie
ligne st-guillaume et terminal Farnham	750	1000	22	Au cœur de la Montérégie
Mégantic + États- Unis	65	50	21	Missisquoi
De Montréal	65	80	20	Missisquoi
Mégantic + Montréal	40	550	19	Missisquoi
De Montréal	53	200	18	Missisquoi
De Montréal	20	50	17	Missisquoi
De Montréal	65	150	16	Missisquoi
De Montréal	57	200	15	Brome- Missisquoi

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copeaux à Tafisa			44	Giailit
TAFISA	150	0	43	Granit
E-U/Maine	25	40	42	Granit
E-U/Maine	10		41	Granit
E-U/Caroline Nord	52	24	40	Granit
Mégantic/E-U	35	50	39	Granit
Mégantic/E-U	40	288	38	Granit
Mégantic/Montréal	32	150	37	Granit
Mégantic, USA	150	50	36	Granit
Mégantic/USA	3	150	35	Granit
Mégantic/Montréal	350	2500	34	Granit
Montréal	15	100	33	Haut-Saint- François
Farnham (dernier segment assumé par la MMA)				
Chicago, de Chicago à St-Jean et de				
Du Texas à		100	32	Montréal
St-Jean à Farnham et Montréal au Vermont	150	38 85	ಭ	NOTICE AND A
Contrecoeur au Nouveau- Brunswick	20	88	30	Montreal
Direction Lac Mégantic et US	125	60	29	Sherbrook
Montréal et connexion CP vers	384	384	28	Sherbrook

	-1-	-1-		Monterégie /		Negion	i otal géné	Robert-Clic	Deduce-Sal	Bonios	Granit	Haut-Saint-	Haute-yama	Sherbrooke	Montréal	Haut-Riche	Drummond	Brome-Miss	Au cœur de	Étiquettes					magog	Memphré	magog	magog	Memphré	Memphré magog
naute-yamaska	raut-Nichelleu	Jant Dishalian	Brome-Missisquoi	Monterégie Au cœur de la Mont		MRC	48			4				2	3	10		11	2			ENTREPRISE	Nombre de	Valeurs		48	14		46	45
2,1%	20,8%	22,9%	22 00/	4,2%	entreprises	% du total des	13574		52	2700	3252	100	250	444	188	286	3	2632	1088			DE WAGONS / ANNÉE	Somme de NOMBRE				200			2500
1,8%	21,1%	19,4%	10 40/		wagons total	% du nombre de	4062		140	291	847								$\overline{}$	L'ENTREPRISE	TOTAL DANS		Somme de			50	132		54	55
4,4%	11,2%	12,2%	10,770	20.7%	d'emplois total	% du nombre						•		•	•		•	•	I.											

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Montréal, Maine & Atlantic Canada Co. For the period September 30, 2013 to January 31, 2014

Week Ending:	Forecast 04/10/2013	Forecast 11/10/2013	Forecast 18/10/2013	Forecast 25/10/2013	Forecast 01/11/2013	Forecast 08/11/2013	Forecast 15/11/2013	Forecast 22/11/2013	Forecast 29/11/2013	Forecast 06/12/2013
Çash Receipts:		-								
Intercompany Montreal, Maine & Atlantic Railway, Ltd. 1 Deposits & Wire Transfers	-	-	111,982	173,990	306,117	35,990	168,591	35,990	168,591	101,046
Total		•	111,982	173,990	306,117	35,990	168,591	35,990	168,591	101,046
Disbursements:										
Transport revenue offsets	-	-	-		-	-	-	-	-	-
Payroll and benefits	115,400	-	117,826	-	157,601	-	132,601	-	132,601	25,000
Vacation pay arrears	-	-		50,000	-	-	-	-	-	-
Materials and supplies	25,000		46,592	24,490	24,490	24,490	24,490	24,490	24,490	21,100
Freight car and locomotive expense	11,550	-	-	-	8,250	-	-	-	-	8,250
Other operating costs	50,330	7,590	7,590	99,500	115,776	11,500	11,500	11,500	11,500	46,696
Restructuring costs	-	-	-		-	-	-	-	-	-
Total	202,280	7,590	172,008	173,990	306,117	35,990	168,591	35,990	168,591	101,046
Net Cash Flow (Use) - Operations	(202,280)	(7,590)	(60,026)					-		-
Opening Cash Balance	307,396	105,116	97,526	37,500	37,500	37,500	37,500	37,500	37,500	37,500
Closing Cash Balance 1	\$ 105,116	\$ 97,526	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500

For the purposes of this cash flow, cash receipts are assumed to be equal to projected disbursements. The ending bank balance will fluctuate on a daily basis depending on the actual deposits in the Canadian account and actual disbursements required on a daily basis.

Montréal, Maine & Atlantic Canada Co. For the period September 30, 2013 to January 31, 2014

Week Ending:	Forecast 13/12/2013	Forecast 20/12/2013	Forecast 27/12/2013	Forecast 03/01/2014	Forecast 10/01/2014	Forecast 17/01/2014	Forecast 24/01/2014	Forecast 31/01/2014	Total
Cash Receipts:									-
Intercompany Montreal, Maine & Atlantic Railway, Ltd. 1 Deposits & Wire Transfers	145,501	32,600	145,501	101,046	145,501	32,600	145,501	32,600	1,883,149
Total	145,501	32,600	145,501	101,046	145,501	32,600	145,501	32,600	1,883,149
Disbursements:									
Transport revenue offsets	-	-	-	-	-	-	-	-	-
Payroll and benefits	112,901	-	112,901	25,000	112,901	-	112,901	-	1,157,635
Vacation pay arrears	-	-		-	-	-	-	-	50,000
Materials and supplies	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	408,432
Freight car and locomotive expense	-	-	-	8,250	•	-	-	-	36,300
Other operating costs	11,500	11,500	11,500	46,696	11,500	11,500	11,500	11,500	500,678
Restructuring costs	-	-	-	-	-	-	-	-	-
Total	145,501	32,600	145,501	101,046	145,501	32,600	145,501	32,600	2,153,044
Net Cash Flow (Use) - Operations	_			_	_	_	_	_	(269,896
Opening Cash Balance	37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500	307,396
Closing Cash Balance 1							\$ 37,500		\$ 37,500
	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,500	\$ 37,300	<b>37,300</b>	\$ 31,300

#### Montreal, Maine & Atlantic Railway and Montreal, Maine & Atlantic Canada Co.

	Maine & Atlantic Canada Co.										
Footnote		Forecast W/E 04/10/2013	Forecast W/E 11/10/2013	Forecast W/E 18/10/2013	Forecast W/E 25/10/2013	Forecast W/E 01/11/2013	Forecast W/E 08/11/2013	Forecast W/E 15/11/2013	Forecast W/E 22/11/2013	Forecast W/E 29/11/2013	Forecast W/E 06/12/2013
-	Receipts:										
	Transportation Revenue										
1	Freight Revenue and Zone Switching	\$ 173,559	\$ 70,000	\$ -	\$ -	\$ -	\$ -	\$ 125,000	\$ 125,000	\$ 125,000	\$ 130,000
2	ISS Settlement	151,494									75,000
3	Customer Settlements	50,000		150,000			50,000	405.000	105 000	105.000	25,000
	Sub Total - Transportation Revenue	375,053	70,000	150,000	•	*	50,000	125,000	125,000	125,000	230,000
4	Other Operating Revenue Railcar Storage										
•	Contract Shop & Car Repairs								16,000		
5	Equipment Rental	37,000				-					18,500
	Car Hire Revenue (Payable)					· · · · · · · · · · · · · · · · · · ·					
	Sub Total - Other Operating Revenue	37,000	•	-	-	-	-	-	16,000	-	18,500
	Non-Operating Revenue Private & Gov't Re-imbursements										
	Travelers - Ins Settlement	_		_	_	_	_	-	-	-	
	Sub Total - Non-Operating Revenue	-			-	-	-	-	-	•	-
	· · ·										
	Total Cash Receipts	412,053	70,000	150,000	····		50,000	125,000	141,000	125,000	248,500
	Disbursements:										
	Transportation Revenue Offsets										
6	NBSR, MNR, SLQ, CN	85,623						-		·	-
	Sub Total - Transportation Revenue Offsets	85,623		•	-	-	•	-	<u> </u>	•	-
	Payroll & Related	60.445		457.500		404 500		194,599		194,599	
7	Salaries, Wages & Commissions US Employee Benefits & Claims - US	63,415 31,500	31,500	157,500 31,500	31,500	194,599 31,500	31,500	31,500	31,500	31,500	31,500
	Salaries, Wages & Commissions CDN	84,000	01,000	103,426	07,000	118,201	01,000	118,201	51,000	118,201	4.,4
	Group Health, pension and union dues- CDN	31,400		14,400		39,400	-	14,400	-	14,400	25,000
8	Aetna Past Dues				100,000						
9	Vacation pay arrears - CDN				50,000				24 522	050 700	FO F00
	Sub Total - Payroll & Related Materials & Supplies	210,315	31,500	306,826	181,500	383,700	31,500	358,700	31,500	358,700	56,500
	Diesel Fuel	-	_	25,200	31,500	31,500	31,500	31,500	31,500	31,500	35,000
	Material/Repair Costs US	13,000	10,000	10,000	45,000	20,000	10,000	10,000	10,000	10,000	5,000
	Material/Repair Costs CDN	25,000	10,000	35,000	10,000	10,000	10,000	10,000	10,000	10,000	5,000
	Sub Total - Material & Supplies	38,000	20,000	70,200	86,500	61,500	51,500	51,500	51,500	51,500	45,000
	Freight Car & Locomotive Expense	00.000				40.000					10,000
	Leases - Car Leases - Locomotive	20,000 15,000				10,000 15,000	_	_	_	_	15,000
	Car Repair Net	15,000	•	•	-	15,000					10,000
	Sub Total - Freight Car & Locomotive	35,000		-	-	25,000	•		-	-	25,000
	Other Operating Costs										
	Rent	20,000				20,000					20,000
	Electricity	9,000				9,000	2,700	2,700	2,700	2,700	9,000 5,400
	Heat at Derby maintenance facility Utility Deposits	22,500				2,700	2,700	2,100	2,700	2,700	3,400
	Insurance Payments	73,406				29,906	43,500				29,906
10	Bank Chges /Interest Exp/Points	,			1,000	933	,			1,000	7,172
	2% Points for New Financing			60,000							
	Rail Testing				88,000	70.000					
	Brush Cutting in Canada Favorable Purchase Option for 14 CK cars					70,000 34,027				36,036	
11	Post-Petition A/P (9/13)			110,000		34,021				00,000	
	Phone, Internet, Radio, Other expenses	44,399	16,500	16,500	25,000	34,500	25,000	25,000	25,000	25,000	36,500
	Sub Total - Rent, Heat & Utilities	169,305	16,500	186,500	114,000	201,066	71,200	27,700	27,700	64,736	107,978
	Total Operating Disbursements	538,243	68,000	563,526	382,000	671,267	154,200	437,900	110,700	474,936	234,478
										(349,936)	14,022
12	Net Cash Inc(Dec) From Ops	(126,190)	2,000	(413,526)	(382,000)	(671,267)	(104,200)	(312,900)	30,300	(345,530)	14,022
	SUMMARY										
	Cash Beginning	580,793	454,603	456,603	300,000	300,000	300,000	300,000	300,000	300,000	300,000
	Net Weekly Cash Flow	(126,190)	2,000	(413,526)	(382,000)	(671,267)				(349,936)	14,022
,.	Financing Advance(Paydowns)	£ 454.600	£ 455 500	256,923	\$ 300,000	\$ 300,000	104,200 \$ 300,000	\$ 300,000	(30,300) \$ 300,000	349,936 \$ 300,000	\$ 300,000
13	Cash Ending	\$ 454,603	\$ 456,603	\$ 300,000	g 300,000	- 300,000	y 300,000	J 300,000	+ 200 <sup>1</sup> 020	, 300,000	
	Principal Bal New Financing				256,923	638,923	1,310,190	1,414,390	1,727,290	1,696,990	2,046,926
	Net Weekly Cash Advance(Paydown)			256,923	382,000	671,267	104,200	312,900	(30,300)	349,936	(14,022)
	End of Period Principal Balance			256,923	638,923	1,310,190	1,414,390	1,727,290	1,696,990	2,046,926	2,032,905

#### Montreal, Maine & Atlantic Railway and Montreal, Maine & Atlantic Canada Co.

	Maine & Atlantic Canada Co.									
Footnote		Forecast W/E 13/12/2013	Forecast W/E 20/12/2013	Forecast W/E 27/12/2013	Forecast W/E 03/01/2014	Forecast W/E 10/01/2014	Forecast W/E 17/01/2014	Forecast W/E 24/01/2014	Forecast W/E 31/01/2014	Forecast Total
	Receipts:									
	Transportation Revenue									
1 2	Freight Revenue and Zone Switching ISS Settlement	\$ 130,000	\$ 130,000	\$ 120,000	\$ 100,000 150,000	\$ 200,000	\$ 160,000	\$ 160,000	\$ 160,000	\$ 1,908,559 376,494
3	Customer Settlements Sub Total - Transportation Revenue	130,000	130,000	100.000	050.000	200 000	400,000	400.000	400,000	275,000
4	Other Operating Revenue Railcar Storage	130,000	130,000	120,000	250,000	200,000	160,000	160,000	160,000	2,560,053
5	Contract Shop & Car Repairs Equipment Rental			20,000					20,000	56,000 55,500
	Car Hire Revenue (Payable)			20.000					20.000	- 444 500
	Sub Total - Other Operating Revenue  Non-Operating Revenue  Private & Gov't Re-imbursements		-	20,000	•	•	•	•	20,000	111,500
	Travelers - Ins Settlement									- 1
	Sub Total - Non-Operating Revenue		-	•						•
	Total Cash Receipts	130,000	130,000	140,000	250,000	200,000	160,000	160,000	180,000	2,671,553
	Disbursements:									
	Transportation Revenue Offsets									
6	NBSR, MNR, SLQ, CN			-		<u> </u>	<u> </u>	<u> </u>		85,623
	Sub Total - Transportation Revenue Offsets Payroll & Related	404.500		104 500	-	-	404.500	•	194,599	85,623
7	Salaries, Wages & Commissions US Employee Benefits & Claims - US	194,599 31,500		194,599 31,500			194,599 31,500		31,500	1,583,108 472,500
	Salaries, Wages & Commissions CDN	98,50		98,501		98,501	01,000	98,501	01,000	936,035
	Group Health, pension and union dues- CDN	14,400	-	14,400	25,000	14,400		14,400		221,600
8	Aetna Past Dues									100,000
9	Vacation pay arrears - CDN Sub Total - Payroll & Related	339,000	31,500	339,000	25,000	112,901	226,099	112,901	226,099	50,000 3,363,243
	Materials & Supplies	- 555,555	31,000	000,000	20,000	112,001	220,000	112,001	220,000	0,500,240
	Diesel Fuel	35,000		35,000	35,000	35,000	35,000	35,000	35,000	529,200
	Material/Repair Costs US	5,000		5,000	5,000	5,000	5,000	5,000	5,000	183,000
	Material/Repair Costs CDN Sub Total - Material & Supplies	5,000 <b>45,00</b> 0		5,000 <b>45,000</b>	5,000 <b>45,000</b>	5,000 <b>45,000</b>	5,000 <b>45,000</b>	5,000 <b>45,000</b>	5,000 <b>45,000</b>	175,000 887,200
	Freight Car & Locomotive Expense	43,000	43,000	45,000	43,000	43,000	45,000	40,000	40,000	351,240
	Leases - Car				10,000					50,000
	Leases - Locomotive Car Repair Net			-	15,000					60,000
	Sub Total - Freight Car & Locomotive Other Operating Costs		•	•	25,000	· · · · · · · · ·			-	110,000
	Rent				20,000					80,000
	Electricity				9,000					36,000
	Heat at Derby maintenance facility	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	62,100
	Utility Deposits Insurance Payments	43,500			29,906	43,500				22,500 293,624
10	Bank Chges /Interest Exp/Points	43,300	•	1,000	25,500	11,534			1,000	23,640
	2% Points for New Financing			.,,						60,000
	Rail Testing									88,000
	Brush Cutting in Canada Favorable Purchase Option for 14 CK cars									70,000 70,063
11	Post-Petition A/P (9/13)									110,000
	Phone, Internet, Radio, Other expenses	25,000	25,000	25,000	36,500	25,000	25,000	25,000	25,000	484,899
	Sub Total - Rent, Heat & Utilities	73,900	30,400	31,400	100,806	85,434	30,400	30,400	31,400	1,400,826
	Total Operating Disbursements	457,900	106,900	415,400	195,806	243,335	301,499	188,301	302,499	5,846,892
12	Net Cash Inc(Dec) From Ops	(327,900	) 23,100	(275,400)	54,194	(43,335)	(141,499)	(28,301)	(122,499)	(3,175,339)
	OURMARY									
	SUMMARY Cash Beginning	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	580,793
	Net Weekly Cash Flow	(327,900		(275,400)	54,194	(43,335)	(141,499)	(28,301)	(122,499)	(3,175,339)
	Financing Advance(Paydowns)	327,900	(23,100)	275,400	(54,194)		141,499	28,301	122,499	2,894,546
13	Cash Ending	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000
				A c	464-46-		0.000.07-	0 710 717	9 770 6 17	
	Principal Bal New Financing Net Weekly Cash Advance(Paydown)	2,032,905 327,900			2,613,105 (54,194)		2,602,247 141,499	2,743,746 28,301	2,772,047 122,499	
	End of Period Principal Balance	2,360,80			2,558,911		2,743,746	2,772,047	2,894,546	
		_,	-,,	_,,						•

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Montreal, Maine & Atlantic Railway & Montreal, Maine & Atlantic Canada Co.

#### FOOTNOTES:

It is assumed that new financing begins for w/e 10/18 and all collections of AR for Sales and Misc Income existing at 10/11 are remitted to Wheeling and not available to fund the operations of MMA. AR

- 1 for Sales created post w/e 10/11 begin to collect in w/e 11/15.
- 2 The 75k ISS settlement in w/e 12/6 represents MMA's 2 weeks share of net revenue for October.
- 3 Represents confirmed contractual settlements with customers; these proceeds are not subject to Wheeling's liens.
- 4 Only remaining significant railcar lessor that stores cars at MMA is First Union Railcar, who prepaid storage thru end of Jan '13 in w/e 9/6/13.
- 5 Represents maintenance equipment owned by MMA and leased on a monthly basis to MNR. It is assumed equipment is returned to MMA at end of October
- 6 85k payable in w/e is claim from MNR haulage reimbursement due for Aug '13 and early Sept haulage before implementation of Rule 11 by MNR.

Assumes 16 and 7 employee rehires to provide two person road crews on all trains and add't maintenance employees for US & Canada, respectively; these employees are scheduled to begin on Monday

7 in w/e 10/18, which increases the payroll to be paid for w/e 11/1.

Canadian payroll includes a 20% increase for expected over time hours for track maintenance from mid Oct thru mid Nov.

- 100k represents unpaid US employee pre-petition health claims, which were approved for payment by US Bk Court.
- 50k represents payment of vacation claims for Canadian employees that were laid off in July and Aug 13.
- 10 Interest rate is assumed to be 5%
- 11 110k represents 50k in estimated total unpaid post-petition payables as of 9/13 and 60k in unpaid pre-petition Maine Use Taxes; the latter will not be paid without first receiving US Bk Court approval.
- 12 Net Cash Inc(Dec) is BEFORE payment of professional fees and the following capital improvement projects:

Canadian:

Megantic reconnect 1,523,000

Repair Farnham yard tracks 1,000,000 Represents budget to restore yard to 45% operational efficiency

Repair line betw Sherbrooke & Megantic 200,000 Mat'l only for TC's immediate concerns for work to be completed in current work season. Estimate 220k additional required to complete all

TC issues in next work season.

 Repair Sherbrooke yard
 250,000

 2,973,000

 US:
 Frankfort bridge repair
 250,000

13 For illustration purposes, it is assumed that MMA maintains a cash balance of approx 300k for operating liquidity.



CANADA

PROVINCE OF QUÉBEC DISTRICT OF ST-FRANCOIS

N°: 450-11-000167-134

#### SUPERIOR COURT

(Commercial Division)

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. C. C-36, as amended)

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE)

**Debtor-Petitioner** 

and

RICHTER ADVISORY GROUP INC. (RICHTER GROUPE CONSEIL INC.)

**Monitor-Petitioner** 

# MOTION TO INCREASE THE AMOUNT OF THE ADMINISTRATION CHARGE (Section 11.52 of the Companies' Creditors Arrangement Act and paragraph 54 of the Initial Order)

# TO THE HONOURABLE JUSTICE GAETAN DUMAS, J.C.S., THE PETITIONERS RESPECTFULLY SUBMIT:

#### INTRODUCTION

- 1. On August 8, 2013, this Honourable Court issued an order (the "Initial Order") granting the protection of the *Companies' Creditors Arrangement Act* ("CCAA") to the Petitioner, Montreal, Maine & Atlantic Canada Co. ("MM&A"), and Richter Advisory Group Inc. (Richter Groupe Conseil Inc.) was appointed to act as monitor to MM&A (the "Monitor"), the whole as appears from the court record;
- In the reasons for judgment with respect to the Initial Order, this Honourable Court noted that judicial chaos would ensue to the detriment of all affected parties if MM&A was not afforded the protection of the CCAA, as appears from the court record, including notably paragraphs 27 to 29 and 55 of the revised reasons for judgment issued from the bench on August 8, 2013;

- In its petition for the Initial Order, MM&A requested the creation of an administration charge (the "Administration Charge") in the amount of \$1,500,000 as security for the professional fees and disbursements of its legal counsel, the Monitor, and the Monitor's legal counsel (collectively, the "Restructuring Professionals") related to the CCAA proceedings (the "Restructuring Fees"), as appears from the court record;
- 4. The Initial Order created an Administration Charge in the amount of \$500,000, as appears from the court record;
- Indeed, at the hearing of MM&A's *Motion for the issuance of an initial order*, the honourable Martin Castonguay, J.S.C., indicated that he considered appropriate, at that early stage of the restructuring process, to limit the administration charge to the aforementioned amount of \$500,000, subject, obviously, to MM&A's and the Monitor's right to apply for an increase of said charge should it be required;
- 6. On September 4, 2013, the stay of proceedings created by the Initial Order was extended until October 9, 2013, as appears from the court record;
- 7. Since the issuance of the Initial Order, MM&A has constantly expressed its intention to continue its operations during the restructuring process, for at least two reasons:
  - a. the value that may be realized for the benefit of creditors will almost certainly be greater if the assets of MM&A are sold as a going concern; and
  - MM&A provides a service that is important, if not essential, to many businesses in the region (some of which have filed affidavit evidence to the effect that they would not be able to survive without the services provided by MM&A);

the whole as appears from the court record;

- 8. MM&A has also confirmed its intention, together with the Monitor and the Chapter 11 Trustee appointed to the business and assets of its parent company, Montreal, Maine & Atlantic Railway Ltd ("MM&AR"), to proceed as soon as possible with a structured sale process for the sale of the assets and business of MM&A and MM&AR as a going concern;
- 9. MM&A further confirmed that it will also be working, together with the Monitor and the Chapter 11 Trustee, on the development and establishment of a comprehensive and orderly claims process in order to deal efficiently with the claims of all the stakeholders, including the victims of the derailment and their families, the total of which may well be in the thousands;
- 10. In addition to the foregoing, many complex and substantial issues (often occurring simultaneously) have had to be dealt with and will continue to arise in the present case that requires a significant and continuous level of work from the Restructuring Professionals on a full time basis, notably:
  - Multiple discussions, meetings and negotiations with the government authorities (Ministry of Environment, Ministry of Transportation, Ministry of Justice, Ministry of Public Safety, City of Lac Mégantic) with respect to:

- The impact of the derailment on MM&A's operations, its numerous customers and, more globally, the various affected industries and regions;
- The assistance and cooperation needed from MM&A with respect to a multitude of issues and emergency situations;
- Work related to MM&A's request for an initial order under the CCAA, including:
  - Numerous discussions and negotiations with various stakeholders;
  - Preparation and presentation of proceedings;
  - Analysis of various particular issues such as the impact of the exclusion of "railway companies" from the application of the CCAA and the extension of the stay to third parties;
- Coordination of MM&A's filing under the CCAA and of MM&AR's filing under Chapter 11 of the US Bankruptcy Code;
- Analysis of XL Insurance Company Ltd's ("XL") third party liability insurance policy issued in favour of MM&A;
- Negotiation with XL with respect to the \$25,000,000 insurance coverage and its further involvement in and potential additional contribution to the restructuring process;
- Analysis of other insurance policies including the D&O insurance policy and the property/business interruption insurance policy;
- Extensive discussions and negotiations with the insurer under the property/business interruption insurance policy, Travelers Property and Casualty Company of America ("Travelers");
- Proceedings against Travelers with respect to jurisdiction issues and the extent of coverage;
- Study of the impact of the Motion to be authorized to institute a class action against MM&A and other parties and of multiple other recourses instituted by some of the families of the victims in the United States;
- Numerous discussions with and representations to regulatory bodies, such as the Canadian Transportation Agency ("CTA") and Transport Canada concerning, inter alia, the upholding and extension of MM&A's certificate of fitness;
- Discussions and meetings with numerous customers of MM&A and with representatives of the various affected industries and regions concerning the severe impact on them of a shutdown of MMA's operations;

- Preparation of urgent proceedings for an extension of the stay of proceedings with respect to the order initially rendered by the CTA cancelling MM&A's certificate of fitness;
- Preparation and presentation of a Motion and of an Amended Motion to amend the initial order and seek a charge and security on the property of MM&A to secure funds for self-insured obligations in order to satisfy the CTA's requirements for the extension of MM&A's certificate of fitness:
- Preparation and presentation of proceedings on an urgent basis before the CTA with respect to the embargos issued by Canadian National and Canadian Pacific;
- Discussions, meetings and negotiations with potential short-term lenders and/or purchasers of MM&A's assets;
- Constant interaction with the Chapter 11 Trustee in order to ensure a coordinated management of MM&A's CCAA restructuring process and MM&AR Chapter 11 restructuring process, necessary considering MM&A and MM&AR's integrated operations and in view of the fact that many stakeholders are involved in both cases;
- Negotiation of the Cross-Border Insolvency Protocol and preparation and presentation of a Motion for the approval of same by this Court;
- Preparation and presentation of a Motion for a first extension of the stay of proceedings; discussions and meetings in that respect;
- Preparation of a Motion for a second extension of the stay of proceedings; discussions and meetings in that respect;
- Work related to development and the implementation of a sale process of MM&A and MM&AR's assets and business on a going concern basis;
- Discussions and negotiations with potential third party interim operators:
- Negotiations with various parties and representations to Transport Canada with respect to the embargo issued by the latter and the movement of train 283 which is parked in Farnham since the July 6 derailment;
- 11. MM&A's creditors and other stakeholders will benefit from the efficient administration of this case and the continued involvement of the Restructuring Professionals is essential in that respect;
- 12. Since the Initial Order, it has not been possible for MM&A nor for MM&AR to make any payments whatsoever to the Restructuring Professionals, as they have used all available cash flow to pay their employees and other suppliers for goods and services necessary to continue their operations, for the benefit of their creditors and clients;

# REQUIREMENT FOR AN INCREASE OF THE ADMINISTRATION CHARGE

- As of September 20, 2013, the total unpaid fees and disbursements incurred by the Restructuring Professionals (net of the retainers received from MM&A prior to the Initial Order) with respect to these proceedings, represent an amount of approximately \$1,045,000 (the "Unpaid Restructuring Fees");
- 14. The Unpaid Restructuring Fees now exceed the Administration Charge by an amount of \$545,000,000;
- 15. Since the commencement of the proceedings, MM&A, with the assistance of the Monitor and the Chapter 11 Trustee, has been working diligently to obtain the interim financing necessary to the continuation of the operations. On October 4, 2013, the Chapter 11 Trustee filed a motion seeking permission to enter into a \$3 million DIP financing agreement with Camden National Bank to be used to fund the operations of both MM&A and MM&AR but such financing would not in any event be sufficient to pay Restructuring Fees;
- 16. Notwithstanding the proposed DIP financing agreement, there will not be sufficient funds to deal with the Unpaid Restructuring Fees and any additional Restructuring Fees to be incurred, which would thus be paid only by virtue of the Administration Charge further to the sale of MM&A's business or assets:
- 17. Consequently, unless the Administration Charge is increased, MM&A may well lack the means necessary to pay the Restructuring Professionals, whose services are not only required but essential for the CCAA process, and without which the result would be the abandonment of the CCAA process, each creditor being left with its own individual recourses (which, in many instances, may be in conflict with each other) unless MM&A is put into bankruptcy or a receiver is appointed, in which case the professional fees would be similar to those discussed above;
- 18. Such a scenario would also result in the legal chaos that the Initial Order was issued to prevent and would almost certainly generate less for the creditors;
- 19. The Monitor and MM&A respectfully submit that it would be inappropriate and unfair to the Restructuring Professionals to require from them to bear the risk of not being compensated for their services;
- 20. The Monitor and MM&A submit that it is in the interests of MM&A's creditors, clients, and justice generally that the Administration Charge be increased to an amount sufficient to continue the CCAA process (including the sale process) which they estimate, at this stage, to be \$2,500,000 in order to secure existing and future Restructuring Fees, as set out in the Monitor's Third Report to Court in support of the request for an extension of the stay of protection to January 28, 2013 and this present motion;

- 21. Finally, the Monitor and MM&A were informed by the Chapter 11 Trustee that he has recently concluded an agreement with the Federal Railroad Administration ("FRA"), which appears to hold security over all of the assets of MM&A and of MM&AR, whereby the Chapter 11 Trustee will be entitled to keep an amount up to US \$5,000,000 out of the proceeds of sale of MM&AR's assets to which the FRA is entitled to satisfy his fees and expenses and those of the professionals retained by him in connection with MM&AR's Chapter 11 proceedings;
- 22. This \$5,000,000 "carve-out" negotiated by the Chapter 11 Trustee with respect to the fees and costs related to the administration of MM&AR's estate is the financial equivalent of the Administration Charge required for the administration of MM&A's restructuring process under the CCAA but it does not cover the Restructuring Fees incurred by MM&A.

### WHEREFORE, MAY IT PLEASE THE COURT:

GRANT the present Motion to Increase the Amount of the Administration Charge;

ORDER that paragraph 41 of the Initial Order be amended to read as follows:

**DECLARES** that the Monitor, the Monitor's legal counsel (Woods LLP), the Petitioner's legal counsel (Gowling Lafleur Henderson LLP) and the Monitor and the Petitioner's respective advisers, as security for the professional fees and disbursements uncured both before and after the making of the Order and directly related to these proceedings, the Plan and the Restructuring, be entitled to the benefit of and are hereby granted a charge and security in the Property to the extent of the aggregate amount of \$2,500,000 (the "Administration Charge"), having the priority established by paragraphs [42] and [43] hereof.

THE WHOLE WITHOUT COSTS, save and except in the event of contestation.

MONTREAL, October 4, 2013

MONTREAL, October 4, 2013

GOWLING LAFLEURHENDERSON LLP

Attorneys for Petitioner

Attorneys for the Monitor

CANADA

SUPERIOR COURT (Commercial Division)

PROVINCE OF QUÉBEC DISTRICT OF ST-FRANÇOIS

N°: 450-11-000167-134

(Sitting as a court designated pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. C. C-36, as amended)

IN THE MATTER OF THE PLAN OF COMPROMISE OR ARRANGEMENT OF:

MONTREAL, MAINE & ATLANTIC CANADA CO. (MONTREAL, MAINE & ATLANTIQUE CANADA CIE)

**Petitioner** 

and

RICHTER ADVISORY GROUP INC. (RICHTER GROUPE CONSEIL INC.)

**Monitor** 

### **NOTICE OF PRESENTATION**

TO: SERVICE LIST (see attached)

**TAKE NOTICE** that the present *Motion to Increase the Amount of the Administration Charge* will be presented for adjudication before the Honourable Gaetan Dumas, J.S.C., sitting in commercial division in and for the district of St-François **in room 2** of the Sherbrooke Courthouse, located at 375 King Street West in Sherbrooke, on **October 9, 2013, at 10:00 a.m.** or so soon as counsel may be heard.

DO GOVERN YOURSELVES ACCORDINGLY.

MONTREAL, October 4, 2013

MONTREAL, October 4, 2013

GOWLING LAFLEUR HENDERSON LLP

Attorneys for Petitioner

Attorneys for the Monitor

SUPERIOR COURT
PROVINCE OF QUEBEC
DISTRICT OF SAINT-FRANÇOIS

N° 450-11-000167-134

Sitting as a court designated pursuant to the Companies' Creditors Arrangement Act, R.S.C. C. C-36, as amended)

COMPROMISE OR ARRANGEMENT OF:
MONTREAL, MAINE & ATLANTIC CANADA CO.
CONTREAL, MAINE & ATLANTIQUE CANADA

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**DEBTOR-PETITIONNER** 

and

RICHTER ADVISORY GROUP INC.

MONITOR-PETITIONER

BL0052

MOTION TO INCREASE THE AMOUNT OF THE ADMINISTRATION CHARGE (Section 11.52 of the Companies' Creditors Arrangement Act and paragraph 54 of the Initial Order)

ORIGINAL

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